# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

# **FORM 10-K**

☑ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended: December 31, 2003

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 1-11954

# VORNADO REALTY TRUST

(Exact name of Registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

22-1657560

(I.R.S. Employer Identification Number)

888 Seventh Avenue, New York, New York

(Address of Principal Executive Offices)

**10019** (Zip Code)

Registrant's telephone number including area code: (212) 894-7000

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Name of Each Exchange on Which Registered
Common Shares of beneficial interest, \$.04 par value per share	New York Stock Exchange
Series A Convertible Preferred Shares of beneficial interest, no par value	New York Stock Exchange
8.5% Series B Cumulative Redeemable Preferred Shares of beneficial interest, no par value	New York Stock Exchange
8.5% Series C Cumulative Redeemable Preferred Shares of beneficial interest, no par value	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: **NONE** 

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  $\boxtimes$  NO o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). YES 🗵 NO o

Aggregate market value of the voting and non-voting common shares held by non-affiliates of the registrant, i.e. by persons other than officers and trustees of Vornado Realty Trust as reflected in the table in Item 12 of this Form 10-K at June 30, 2003 was \$3,549,034,000.

As of February 16, 2004, there were 119,254,006 of the registrant's common shares of beneficial interest outstanding.

Documents Incorporated by Reference

Part III: Portions of Proxy Statement for Annual Meeting of Shareholders to be held on May 27, 2004.

## TABLE OF CONTENTS

Item	Page

Part I.	<u>1.</u>	<u>Business</u>	4
	<u>2.</u>	<u>Properties</u>	28
	<u>3.</u>	<u>Legal Proceedings</u>	60
	<u>4.</u>	Submission of Matters to a Vote of Security Holders	61
		Executive Officers of the Registrant	61
Part II.	<u>5.</u>	Market for the Registrant's Common Equity and Related Shareholder Matters	62
	<u>6.</u>	Selected Financial Data	63
	<u>7.</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations	65
	<u>7A.</u>	Quantitative and Qualitative Disclosures about Market Risk	110
	<u>8.</u>	Financial Statements and Supplementary Data	111
	<u>9.</u>	Change In and Disagreements With Independent Auditors on Accounting and Financial Disclosure	161
	<u>9A.</u>	Controls and Procedures	161
Part III.	<u>10.</u>	<u>Directors and Executive Officers of the Registrant</u>	161(1)
	<u>11.</u>	Executive Compensation	161(1)
	<u>12.</u>	Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters	161(1)
	<u>13.</u>	Certain Relationships and Related Transactions	162(1)
	<u>14.</u>	Principal Accountant Fees and Services	162(1)
Part IV.	<u>15.</u>	Exhibits, Financial Statement Schedules, and Reports on Form 8-K	163
Signatures			164

# FORWARD LOOKING STATEMENTS

Certain statements contained herein constitute forward-looking statements as such term is defined in Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements are not guarantees of performance. Our future results, financial condition and business may differ materially from those expressed in these forward-looking statements. You can find many of these statements by looking for words such as "plans," "intends," "estimates," "expects," "believes" or similar expressions in this annual report on Form 10-K. These forward-looking statements are subject to numerous assumptions, risks and uncertainties. Many of the factors that will determine these items are beyond our ability to control or predict. For further discussion of these factors see "Item 1. Business – Certain Factors That May Adversely Affect Our Business and Operations" in this annual report on Form 10-K.

For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on our forward-looking statements, which speak only as of the date of this annual report on Form 10-K or the date of any document incorporated by reference. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances after the date of this Form 10-K.

3

#### PART I

## ITEM 1. BUSINESS

#### THE COMPANY

Vornado Realty Trust is a fully-integrated real estate investment trust ("REIT"). Vornado conducts its business through Vornado Realty L.P., a Delaware limited partnership (the "Operating Partnership"). Vornado is the sole general partner of, and owned approximately 82% of the limited partnership

<sup>(1)</sup> The Registrant will file a definitive Proxy Statement pursuant to Regulation 14A involving the election of trustees with the Securities and Exchange Commission not later than 120 days after December 31, 2003, portions of which are incorporated by reference herein. Information relating to Executive Officers of the Registrant appears on page 61 of this Annual Report on Form 10-K.

interest in, the Operating Partnership at February 16, 2004. All references to "We," "Us," "Company" and "Vornado" refer to Vornado Realty Trust and its consolidated subsidiaries, including the Operating Partnership.

The Company currently owns directly or indirectly:

#### Office Properties ("Office"):

(i) all or portions of 83 office properties aggregating approximately 27.3 million square feet in the New York City metropolitan area (primarily Manhattan) and in the Washington D.C. and Northern Virginia area;

#### Retail Properties ("Retail"):

(ii) 60 retail properties in six states and Puerto Rico aggregating approximately 12.9 million square feet, including 2.7 million square feet built by tenants on land leased from the Company;

#### **Merchandise Mart Properties:**

(iii) 8.6 million square feet of showroom and office space, including the 3.4 million square foot Merchandise Mart in Chicago;

## **Temperature Controlled Logistics:**

(iv) a 60% interest in the Vornado Crescent Portland Partnership that owns 87 cold storage warehouses nationwide with an aggregate of approximately 440.7 million cubic feet of refrigerated space leased to AmeriCold Logistics;

#### Other Real Estate Investments:

- (v) 33.1% of the outstanding common stock of Alexander's, Inc. ("Alexander's");
- (vi) the Hotel Pennsylvania in New York City consisting of a hotel portion containing 1.0 million square feet with 1,700 rooms and a commercial portion containing .4 million square feet of retail and office space;
- (vii) a 22.6% interest in The Newkirk Master Limited Partnership ("Newkirk MLP") which owns office, retail and industrial properties net leased primarily to credit rated tenants, and various debt interests in such properties;
  - (viii) eight dry warehouse/industrial properties in New Jersey containing approximately 2.0 million square feet; and
  - (ix) other investments, including interests in other real estate, loans and notes receivable and marketable securities.

4

## **OBJECTIVES AND STRATEGY**

Our business objective is to maximize shareholder value. We intend to achieve this objective by continuing to pursue our investment philosophy and executing our operating strategies through:

- Maintaining a superior team of operating and investment professionals and an entrepreneurial spirit;
- Investing in properties in select markets, such as New York City and Washington, D.C., where we believe there is high likelihood of capital appreciation;
- · Acquiring quality properties at a discount to replacement cost and where there is a significant potential for higher rents;
- Investing in retail properties in select under-stored locations such as the New York City metropolitan area;
- Investing in fully integrated operating companies that have a significant real estate component with qualified, experienced operating management and strong growth potential which can benefit from our access to efficient capital;
- Developing/redeveloping our existing properties to increase returns and maximize value; and
- On occasion, providing specialty financing to real estate companies.

We expect to finance our growth, acquisitions and investments using internally generated funds, proceeds from possible asset sales and by accessing the public and private capital markets.

5

## ACQUISITIONS

Building Maintenance Service Company ("BMS")

On January 1, 2003, the Company acquired for \$13,000,000 in cash BMS, which provides cleaning, security and engineering services principally to the Company's Manhattan office properties. This company was previously owned by the estate of Bernard Mendik and certain other individuals including David R. Greenbaum, one of the Company's executive officers.

Kaempfer Company ("Kaempfer")

On April 9, 2003, the Company acquired Kaempfer which owns partial interests in six Class "A" office properties in Washington D.C. containing 1.8 million square feet, manages and leases these properties and four others for which it receives customary fees and has options to acquire certain other real estate interests, including the Waterfront project discussed below. Kaempfer's equity interest in the properties approximates 5.0%. The aggregate purchase price for the equity interests and the management and leasing business was \$32,200,000 (consisting of \$28,600,000 in cash and approximately 99,300 Operating Partnership units valued at \$3,600,000) and may be increased by up to \$9,000,000 based on the performance of the management company.

On October 7, 2003, the Company acquired a 2.5% interest in the planned redevelopment of Waterfront, located at 401 M Street, a mixed-use project in Washington D.C. (the "Waterfront Interest") for \$2,171,000, of which the Company paid \$1,545,000 in cash and issued 12,500 Operating Partnership units valued at \$626,000. The partnership units were issued to Mitchell N. Schear, one of the partners in the Waterfront interest, who became the President of the Company's CESCR division.

20 Broad Street

On May 2, 2003, the Company acquired the remaining 40% of a 78-year leasehold interest in 20 Broad Street it did not already own. The purchase price was approximately \$30,000,000 in cash. 20 Broad Street contains 466,000 square feet of office space, of which 348,000 square feet is leased to the New York Stock Exchange.

2101 L Street

On August 4, 2003, the Company completed the acquisition of 2101 L Street, a 370,000 square foot office building located in Washington D.C. The consideration for the acquisition consisted of approximately 1.1 million newly issued Operating Partnership units (valued at approximately \$49,517,000) and the assumption of existing mortgage debt and transaction costs totaling approximately \$32,000,000. Robert H. Smith and Robert P. Kogod, trustees of Vornado, together with family members owned approximately 24 percent of the limited partnership that sold the building and Mr. Smith was a general partner. On August 5, 2003, the Company repaid the mortgage of \$29,056,000.

General Motors Building Mezzanine Loans

On October 20, 2003, the Company made a \$200,000,000 mezzanine loan secured by partnership interests in the General Motors Building. The General Motors Building was acquired by Macklowe Properties in September 2003 for approximately \$1.4 billion. Vornado's loan is subordinate to \$900,000,000 of other debt. The loan is based on a rate of LIBOR plus 8.685% (with a LIBOR floor of 1.5%) and currently yields 10.185%. Further, on October 30, 2003, the Company made an additional \$25,000,000 loan, as part of a \$50,000,000 loan, the balance of which was funded by an affiliate of Soros Fund Management LLC. This loan, which is junior to the \$1.1 billion of loans noted above, is based on a rate of LIBOR plus 12.81% (with a LIBOR floor of 1.5%) and currently yields 14.31%. These loans mature in October 2005, with three one-year extensions.

F

Bergen Mall

On December 12, 2003, the Company acquired the Bergen Mall for approximately \$145,000,000. This purchase was funded as part of a Section 1031 tax-free "like-kind" exchange with a portion of the proceeds from the sale of the Company's Two Park Avenue property. The Bergen Mall is a 903,000 square foot shopping center located on Route 4 East in Paramus, New Jersey. The center is anchored by Macy's, Value City, Marshalls and Off Saks Fifth Avenue. The Company intends to expand, re-tenant and redevelop the asset.

Further details of the Company's acquisition activities are disclosed in Part II. Management's Discussion and Analysis of Financial Condition and Results of Operations and in the Notes to the Consolidated Financial Statements in this annual report on Form 10-K.

#### DISPOSITIONS

On June 13, 2003, the Company received its \$5,000,000 share of a settlement with affiliates of Primestone Investment Partners of the amounts due under the guarantees of the Primestone loans. In connection therewith, the Company recognized a \$1,388,000 loss on settlement of the guarantees.

On October 10, 2003, the Company sold Two Park Avenue, a 965,000 square foot office building, for \$292,000,000 to SEB Immobilien-Investment GMBH, a German capital investment company, which resulted in a net gain on the sale after closing costs of \$156,433,000.

In addition, the Company sold two strip shopping centers in 2003, for an aggregate of \$7,852,000, which resulted in net gains of \$4,589,000.

On February 2, 2004, the Palisades Venture in which the Company owns a 75% interest entered into an agreement to sell its only asset, a 538 unit high-rise residential apartment tower in Fort Lee, New Jersey, for \$222,500,000. On February 27, 2004, in order to permit a potential "like kind exchange," the Company acquired the remaining 25% interest it did not previously own for its partner's share of the net sales price (approximately \$17,000,000). The Company's gain on sale after closing costs will be approximately \$70,000,000. The sale, which is subject to customary closing conditions, is expected to be completed by the third quarter of 2004.

Further details of the Company's dispositions are disclosed in Part II. Management's Discussion and Analysis of Financial Condition and Results of Operations and in the Notes to the Consolidated Financial Statements in this annual report on Form 10-K.

7

## DEVELOPMENT AND REDEVELOPMENT PROJECTS

The Company is currently engaged in various development/redevelopment projects for which it has budgeted approximately \$561.7 million. Of this amount \$111.1 million was expended in 2003 and \$169 million is estimated to be expended in 2004. Below is a description of these projects.

(\$in millions)	Estimated Completion Project Date Cost		Costs Expended in Year Ended December 31, 2003	Estimated Costs to Complete	
Office:	-				
New York City:					
640 Fifth Avenue – construction of additional 47,000 square feet of					
office space and redevelopment of existing building	Summer 2004	\$ 62.5	\$ 29.4	\$ 14.1	
CESCR:					
Crystal City Office space to be vacated by the U.S. Government Patent Office ("PTO"):					
(i) Renovation of buildings (see next page)	2005-2007	90.0(1	) —	90.0	
(ii) Cost to retenant	2005-2007	60.0	_	60.0	
Crystal Drive Retail – construction of additional 57,000 square feet of retail space and improvements to the infrastructure including streets, signals and signs as part of "way finding" program	Fall 2004	43.0	12.5	28.7	
Retail:					
4 Union Square South - redevelopment of 198,000 square feet, of which 193,000 square feet has been leased to Whole Foods, Forever 21, DSW Shoe Warehouse and Filenes	Spring 2005	54.3	14.0	34.8	
Green Acres Mall – interior renovation, construction of an additional 70,000 square feet of free-standing retail space, parking decks and site-work and tenant improvements for B.J.'s Wholesale who will construct its own store (2)	2006	63.3	1.0	62.3	
Strip shopping centers:	2000	05.5	1.0	02.5	
<ul> <li>(i) site work and/or demolition of existing buildings as part of the redevelopment of 7 properties released to Wal-Mart and Lowes, who will construct their own stores at these sites (six of these locations were previously leased to Bradlees).</li> </ul>	2004-2005	21.3	6,4	14.9	
(ii) expansion of shopping centers in Bensalem, Kearny and Marlton	200.2005		<b>31</b> .	1.110	
aggregating 120,000 square feet (2)	2004-2005	9.5	_	9.5	
715 Lexington Avenue - demolition of existing building and construction of 24,000 square feet of retail space on four floors 968 Third Avenue (50% interest) – demolition of existing building and	Summer 2005	18.1	1.6	16.5	
construction of 8,300 square feet of retail space on three floors	Fall 2004	5.7		5.7	
Merchandise Mart:	1 dii 2004	J./		5.7	
350 North Orleans, Chicago – addition of 40,000 square feet at street level and new lobby	Fall 2004	18.2	1.6	16.6	
Other:					
400 North LaSalle, Chicago (85% interest) – construction of 381,000 square foot high rise rental apartment complex containing 452 apartments	Spring 2004	78.9	35.7	5.6	
Penn Plaza Signage District - construction of approximately 21 signs at various locations in the Penn Plaza District, of which 7 have been completed as of December 31, 2003	Fall 2006	36.9	8.9	24.8	
completed as of December 51, 2005	1 1111 2000	\$ 561.7	\$ 111.1	\$ 383.5	
		ψ 501./	Ψ 111.1	ψ 505.5	

<sup>(1)</sup> In January 2002, when the Company acquired the remaining 66% of CESCR it did not already own, it estimated that these costs would be approximately \$75.0.

The Company is also in the pre-development phase of a number of other projects including (i) retail space in the Penn Plaza area, (ii) repositioning of the Hotel Pennsylvania, (iii) expansion and redevelopment of the Bergen Mall, (iv) expansion of Monmouth Mall and (v) renovation of the 2101 L Street office building.

There can be no assurance that any of the above projects will commence or be completed on schedule or on budget.

8

The Company plans to renovate the buildings occupied by the PTO as their leases expire over the next three years as follows:

	Square Feet Expiring (in thousands)						
	Total	2004		200	5		2006
		Q4	Q1	Q2	Q3	Q4	Q1
Crystal Plaza Two	181	_	_	_	181	_	_
Crystal Plaza Three	263	263	_			_	_
Crystal Plaza Four	234	234	_	_	_	_	_
Crystal Park One	224	13	109	64	_	38	_
Crystal Park Two	406	39	103	77	_	98	89
Crystal Park Three	107	67	_	24	_	_	16
Crystal Park Five	194	_	_	_	194	_	_
Crystal Mall One	180	180	_	_	_	_	_
Other Buildings	150	141	_	_	7	_	2
	1,939	937	212	165	382	136	107

<sup>(2)</sup> Subject to governmental approvals.

Renovations to Crystal Mall One, Crystal Park One, and Crystal Plaza Three and Four totaling 901,000 square feet will include new restrooms, lobbies, corridors and elevator modernization. In Crystal Plaza Three and Four, the renovations will also include new mechanical systems. The portions of these buildings vacated by the PTO will be taken out of service during redevelopment which is expected to be completed over a 12 to 18 month period. Renovations to the remaining buildings will consist of common area and exterior renovations to upgrade the buildings that will not require the buildings to be taken out of service.

9

#### OTHER INVESTMENTS

The Company's other investments are comprised of:

(Amounts in thousands except per share/unit amounts and square feet)

	Dec	As of ember 31, 2003
Other Real Estate Investments:		<u> </u>
Consolidated:		
The Palisades Joint Venture (1)	\$	143,875
400 North LaSalle Venture (2)		59,414
Student Housing (3)		25,069
Carried at Equity:		
Monmouth Mall Joint Venture (4)		30,612
Starwood Ceruzzi Joint Venture (5)		23,821
	\$	282,791
Marketable Securities, including \$29,259 of Capital Trust, Inc. ("Capital Trust")		,
preferred securities (6)	\$	81,491
Notes and Mortgage Loans Receivable:		
General Motors Building Mezzanine Loans (7)	\$	223,075
Commonwealth Atlantic Properties, an affiliate of Lazard Freres Real Estate Investors		
L.L.C. ("CAPI") (8)		38,500
Vornado Operating Company (see page 14 for further details)		21,989
Other		2,401
	\$	285,965

#### (1) The Palisades Joint Venture

The Palisades Joint Venture was formed in 1999 to develop an 855,000 square foot high-rise residential tower in Fort Lee, New Jersey, containing 538 apartments. The joint venture agreement provides for the Company to contribute 95% of the equity and receive 75% of the net profit after a 10% preferred return. The Company placed the property into service on March 1, 2002. On February 2, 2004, the Palisades Venture entered into an agreement to sell the asset for \$222,500. On February 27, 2004, in order to permit a potential "like kind exchange," the Company acquired the remaining 25% interest it did not previously own for its partner's share of the net sales price (approximately \$17,000). The Company's gain on sale after closing costs will be approximately \$70,000. The sale, which is subject to customary closing conditions, is expected to be completed by the third quarter of 2004.

#### (2) 400 North LaSalle Venture

The 400 North LaSalle joint venture was formed in July 2001, to develop a 381,000 square foot, high-rise residential tower with an attached parking garage in Chicago Illinois, containing 452 apartments. Under the venture agreement the Company contributed 92% of the equity and is entitled to 85% of the profits. The development of the residential tower and garage was substantially completed and fully placed into service as of January 2004. As of December 31, 2003, the tower is 22.5% occupied.

## (3) Student Housing

In January 2000, the Company and its joint venture partner acquired a 252-unit student housing complex in Gainesville, Florida, for approximately \$27,000. The Company has a 90% interest in the joint venture.

10

## (4) Monmouth Mall Joint Venture

On October 10, 2002, a joint venture in which the Company has a 50% interest acquired the Monmouth Mall, an enclosed super regional shopping center located in Eatontown, New Jersey containing approximately 1.5 million square feet, including four department stores, three of which aggregating 719,000 square feet are owned by the tenants. The Company made a \$7,000 common equity investment in the venture and provided it with \$23,500 of preferred equity yielding 14%. The venture financed the purchase of the Mall with \$135,000 of floating rate debt at LIBOR plus 2.05% (with a LIBOR floor of 2.50% on \$35,000), a three-year term and two one-year extension options.

## (5) Starwood Ceruzzi Joint Venture

The Starwood Ceruzzi Joint Venture in which the Company is an 80% non-managing partner and Starwood Ceruzzi is the 20% managing partner, was formed in 2000 to acquire a group of retail fee and leasehold interests in properties formerly occupied by Hechinger, a home improvement retailer which was liquidated. The venture currently owns one fee interest and four leasehold interests aggregating 500,000 square feet. The properties are located in Pennsylvania, Virginia and Maryland. In 2001, the venture sold one of the fee interests acquired resulting in a gain of \$1,744 (of which the Company's share was \$1,395). One of the leasehold interests was net leased to Home Depot in 2002, and the other four sites are currently vacant.

## (6) Capital Trust Preferred Securities

At December 31, 2003, the Company owns \$30,000 of 8.25% step-up convertible junior subordinated debentures which are convertible into shares of Class A common stock of Capital Trust (NYSE:CT) at a conversion price of \$7.00 per share. The securities are redeemable by Capital Trust, in whole or in part, on or after September 30, 2004. Steven Roth, the Chairman and Chief Executive Officer of Vornado Realty Trust, is a member of the Board of Directors of Capital Trust, nominated by the Company.

#### (7) General Motors Building Mezzanine Loans

On October 20, 2003 the Company made a \$200,000 mezzanine loan secured by partnership interests in the General Motors Building. The General Motors Building was acquired by Macklowe Properties in September 2003 for approximately \$1.4 billion. Vornado's loan is subordinate to \$900,000 of other debt. The loan is based on a rate of LIBOR plus 8.685% (with a LIBOR floor of 1.5%) and currently yields 10.185%. Further, on October 30, 2003, the Company made an additional \$25,000 loan, as part of a \$50,000 loan, the balance of which was funded by an affiliate of Soros Fund Management LLC. This loan, which is junior to the \$1.1 billion of loans noted above, is based on a rate of LIBOR plus 12.81% (with a LIBOR floor of 1.5%) and currently yields 14.31%. These loans mature in October 2005, with three one-year extensions.

#### (8) **CAPI**

In March 1999, in connection with the Company's acquisition of land under certain of the CESCR office properties from CAPI, the Company made a \$41,200 recourse loan to CAPI with interest at 8.5%, which matures in June 2004. The loan is secured by approximately 1,100,000 of the Company's Series E-1 convertible preferred units issued to CAPI. Each Series E-1 convertible preferred unit is convertible into 1.1364 shares of the Company's common shares. At December 31, 2003, the balance of the loan was \$38,500. In February 2004, CAPI converted all of its Series E-1 units into 5,679,727 Vornado common shares. Subsequent to the conversion the loan is secured by 1,250,000 Vornado common shares.

11

#### FINANCING ACTIVITIES

On July 3, 2003, the Company entered into a new \$600,000,000 unsecured revolving credit facility, which has replaced its \$1,000,000,000 unsecured revolving credit facility, which was to mature in July 2003. The new facility has a three-year term, a one-year extension option and bears interest at LIBOR plus ..65%. The Company also has the ability under the new facility to seek up to \$800 million of commitments during the facility's term. The new facility contains financial covenants similar to the prior facility.

On November 11, 2003, the Company redeemed all of its 8.5% Series D-1 Cumulative Redeemable Preferred Units issued in 1998 at a redemption price equal to the par value of \$25.00 per unit or an aggregate of \$87,500,000 plus accrued distributions of \$849,000. This amount exceeded the carrying amount by \$2,100,000, representing the original issuance costs. Upon the redemption, these issuance costs were recorded as a reduction to earnings in arriving at net income applicable to common shares in accordance with the July 2003 EITF clarification of Topic-D-42.

On November 17, 2003, the Company sold \$40,000,000 of 7.00% Series D-10 Cumulative Redeemable Preferred Shares to an institutional investor in a registered offering. Immediately prior to that sale, Vornado Realty L.P. sold \$80,000,000 of 7.00% Series D-10 Cumulative Redeemable Preferred Units to an institutional investor in a separate private offering. Both the perpetual Preferred Units and perpetual Preferred Shares may be called without penalty at the option of the Company commencing in November 2008.

On November 25, 2003, the Company completed an offering of \$200,000,000 aggregate principal amount of 4.75% senior unsecured notes due December 1, 2010. Interest on the notes is payable semi-annually on June 1st and December 1st, commencing in 2004. The notes were priced at 99.869% of their face amount to yield 4.772%. The notes contain the same financial covenants that are in the Company's notes issued in June 2002, except the maximum ratio of secured debt to total assets is now 50% (previously 55%). The net proceeds of approximately \$198,500,000 were used primarily to repay existing mortgage debt.

Further details of the Company's financing activities are disclosed in Management's Discussion and Analysis of Financial Condition and Results of Operations in Part II of this annual report on Form 10-K.

At December 31, 2003, the ratio of debt-to-enterprise value (market equity value plus debt less cash) was 35% based on debt of \$5.115 billion, including the Company's proportionate share of debt of partially-owned non-consolidated entities. In the future, in connection with the Company's strategy for growth, this percentage may change. The Company's policy concerning the incurrence of debt may be reviewed and modified from time to time without the vote of shareholders.

The Company may seek to obtain funds through equity offerings, debt financings or asset sales, although there is no express policy with respect thereto. The Company may offer its shares or Operating Partnership units in exchange for property and may repurchase or otherwise re-acquire its shares or any other securities in the future.

12

## EBITDA BY SEGMENT AND REGION

The following table sets forth the percentage of the Company's EBITDA(1) by segment and region for the years ended December 31, 2003, 2002, and 2001. EBITDA for the year ended December 31, 2003, includes gains on sale of real estate of \$161,789,000, of which \$157,200,000 and \$4,589,000 relate to New York Office and Retail segments, respectively. The pro forma column gives effect to the January 1, 2002 acquisition by the Company of the remaining 66% interest in CESCR described previously, as if it had occurred on January 1, 2001.

Percentage of EBITDA(1)						
Years Ended December 31,						
2003 2002 2001 2001						
<u> </u>		Pro forma				

Office:				
New York	47%	39%	36%	44%
CESCR	28%	35%	28%	13%
Total	75%	74%	64%	57%
Retail	14%	14%	14%	17%
Merchandise Mart Properties	11%	13%	13%	16%
Temperature Controlled Logistics	8%	8%	9%	11%
Other Investments	(8)%	(9)%	—%	(1)%
	100%	100%	100%	100%
Region				
New York City metropolitan area	49%	41%	42%	52%
Washington, D.C./Northern Virginia metropolitan area	24%	30%	26%	11%
Chicago	10%	11%	9%	11%
Philadelphia metropolitan area	2%	1%	—%	1%
Puerto Rico	1%	1%	1%	2%
Other regions (2)	14%	16%	22%	23%
	100%	100%	100%	100%

- (1) EBITDA represents "Earnings before Interest, Taxes, Depreciation and Amortization." EBITDA should not be considered a substitute for net income. EBITDA may not be comparable to similarly titled measures employed by other companies. See "Item 7. Management's Discussion and Analysis of Financial Condition Results of Operations –Summary of Net Income and EBITDA" for a reconciliation of EBITDA to net income.
- (2) Other regions include the Temperature Controlled Logistics segment which has cold storage warehouses in 32 states. See page 49 for details.

#### VORNADO OPERATING COMPANY ("Vornado Operating")

In October 1998, Vornado Operating was spun off from the Company in order to own assets that the Company could not itself own and conduct activities that the Company could not itself conduct. The Company and Vornado Operating are parties to certain agreements described below.

Agreement with Vornado Operating

The Company and Vornado Operating are parties to an agreement pursuant to which, among other things, (i) the Company will under certain circumstances offer Vornado Operating an opportunity to become the lessee of certain real property owned now or in the future by the Company (under mutually satisfactory lease terms) and (ii) Vornado Operating will not make any real estate investment or other REIT-qualified investment unless it first offers the Company the opportunity to make such investment and the Company has rejected that opportunity.

Under the agreement, the Company provides Vornado Operating with certain administrative, corporate, accounting, financial, insurance, legal, tax, data processing, human resources and operational services. For these services, Vornado Operating compensates the Company in an amount determined in good faith by the Company as the amount an unaffiliated third party would charge Vornado Operating for comparable services and reimburses the Company for certain costs incurred and paid to third parties on behalf of Vornado Operating. Pursuant to the agreement, compensation for such services was approximately \$330,000 for each of the years ended December 31, 2003 and 2002, and \$371,000 for the year ended December 31, 2001.

Vornado Operating and the Company each have the right to terminate the agreement if the other party is in material default of the agreement or upon 90 days written notice to the other party at any time. In addition, the Company has the right to terminate the agreement upon a change in control of Vornado Operating.

Vornado Operating's Management

Steven Roth, Michael Fascitelli, Richard West and Russell Wight are directors of Vornado Operating. Steven Roth is also Chairman of the Board and Chief Executive Officer of Vornado Operating, Michael Fascitelli is also President of Vornado Operating, and certain other members of the Company's senior management hold corresponding positions with Vornado Operating.

Temperature Controlled Logistics Business

On March 11, 1999, the Vornado Crescent Portland Partnership ("the Landlord") in which the Company has a 60% general partnership interest and Crescent Real Estate Equities has a 40% general partnership interest, sold all of the non-real estate assets of Temperature Controlled Logistics encompassing the operations of the temperature controlled business to a new partnership ("AmeriCold Logistics") owned 60% by Vornado Operating and 40% by Crescent Operating Inc. AmeriCold Logistics leases the underlying temperature controlled warehouses used in this business from the Landlord which continues to own the real estate through its ownership of AmeriCold Realty Trust. The leases, as amended, generally have a 15 year term with two-five year renewal options and provide for the payment of fixed base rent and percentage rent based on revenue AmeriCold Logistics receives from its customers. The contractual rent for 2003 was \$155,450,000. The Landlord's share of annual maintenance capital expenditures was \$9,500,000. In accordance with the leases, AmeriCold Logistics deferred payment of \$41,811,000 of 2003 rent due to the Landlord, of which the Company's share was \$25,087,000. Based on the joint venture's policy of recognizing rental income when earned and collection is assured or cash is received, the joint venture did not recognize the amount of the rent deferred by AmeriCold Logistics in the year ended December 31, 2003. At December 31, 2003, the Company's share of the joint venture's total deferred rent receivable from the tenant was \$49,436,000.

On February 5, 2004, AmeriCold Realty Trust completed a \$254,400,000 mortgage financing for 21 of its owned and 7 of its leased temperature-controlled warehouses. The loan bears interest at LIBOR plus 2.95% (with a LIBOR floor of 1.5% with respect to \$54,400,000 of the loan) and requires principal payments of \$5,000,000 annually. The loan matures in April 2009 and is pre-payable without penalty after February 5, 2006. The net proceeds were approximately \$225,000,000 after providing for usual escrows, closing costs and the repayment of \$12,900,000 of existing mortgages on two of the warehouses, of which \$135,000,000 was distributed to the Company and the remainder was distributed to its partner.

#### Revolving Credit Agreement

Vornado Operating was granted a \$75,000,000 unsecured revolving credit facility from the Company which expires on December 31, 2004. Borrowings under the revolving credit facility bear interest at LIBOR plus 3%. The Company receives a commitment fee equal to 1% per annum on the average daily unused portion of the facility. No amortization is required to be paid under the revolving credit facility during its term. The revolving credit facility prohibits Vornado Operating from incurring indebtedness to third parties (other than certain purchase money debt and certain other exceptions) and prohibits Vornado Operating from paying dividends. As of December 31, 2003, 2002 and 2001, amounts outstanding under the credit facility were \$21,989,000, \$21,989,000 and \$31,424,000.

Vornado Operating has disclosed that there is substantial doubt as to its ability to continue as a going concern and its ability to discharge its liabilities in the normal course of business. Vornado Operating has incurred losses since its inception and in the aggregate its investments do not, and for the foreseeable future are not expected to, generate sufficient cash flow to pay all of its debts and expenses. Vornado Operating estimates that it has adequate borrowing capacity under its credit facility with the Company to meet its cash needs until December 31, 2004. However, the principal, interest and fees outstanding under the line of credit come due on such date. Further, Vornado Operating states that its only investee, AmeriCold Logistics ("Tenant"), anticipates that its Landlord, a partnership 60% owned by the Company and 40% owned by Crescent Real Estate Equities, will need to restructure the leases between the Landlord and the Tenant to provide additional cash flow to the Tenant (the Landlord has previously restructured the leases to provide additional cash flow to the Tenant). Management anticipates a further lease restructuring in 2004, although it is under no obligation to do so and there can be no assurance that it will do so. Vornado Operating is expected to have a source to repay the debt under this facility from the lease restructuring or other options, although not by its original due date. Since January 1, 2002, the Company has not recognized interest income on the debt under this facility.

On February 23, 2004, AmeriCold Logistics announced that Alec Covington resigned as President and Chief Executive Officer effective March 31, 2004, to take an opportunity in an unrelated industry. A search to identify a successor is currently underway.

#### ALEXANDER'S

The Company owns 33.1% of the outstanding shares of common stock of Alexander's. See "Interstate Properties" below for a description of Interstate's ownership of the Company and Alexander's.

Alexander's has six properties (see Item 2. Properties—Alexander's).

At December 31, 2003, the Company had loans receivable from Alexander's of \$124,000,000, including \$29,000,000 drawn under a \$50,000,000 line of credit. The maturity date of the loans is the earlier of January 3, 2006, or the date the Alexander's Lexington Avenue construction loan is finally repaid. The Company accrues interest at 12.48% on the loans, which resets quarterly using a 9.48% spread to one-year treasuries with a 3% floor for treasuries.

The Company manages, develops and leases the Alexander's properties under a management and development agreement and a leasing agreement pursuant to which the Company receives annual fees from Alexander's. Further, the Company has agreed to guarantee to the construction lender, the lien free, timely completion of the construction of Alexander's Lexington Avenue development project and funding of project costs in excess of a stated budget, if not funded by Alexander's. These agreements are described in Note 5 to the Company's consolidated financial statements. See Item 2 - "Properties" for a description of Alexander's properties and development and redevelopment projects.

Messrs. Roth, Fascitelli, Mandelbaum, West and Wight, directors of the Company, are also directors of Alexander's. Mr. Roth is also Chief Executive Officer of Alexander's and Mr. Fascitelli is also President of Alexander's. Joseph Macnow, Executive Vice President - Finance and Administration and Chief Financial Officer of the Company, is also Chief Financial Officer of Alexander's.

Alexander's common stock is listed on the New York Stock Exchange under the symbol "ALX".

15

# INTERSTATE PROPERTIES

As of December 31, 2003, Interstate Properties and its partners owned approximately 11.7% of the common shares of beneficial interest of the Company, 27.5% of Alexander's common stock and beneficial ownership of 7.9% of Vornado Operating (17.0% assuming redemption of 447,017 units of Vornado Operating that are redeemable for cash, or at Vornado Operating's election, common stock of Vornado Operating). Interstate Properties is a general partnership in which Steven Roth, David Mandelbaum and Russell B. Wight, Jr. are the partners. Mr. Roth is the Chairman of the Board and Chief Executive Officer of the Company, the Managing General Partner of Interstate Properties, and the Chief Executive Officer and a director of both Alexander's and Vornado Operating. Mr. Wight is a trustee of the Company and is also a director of both Alexander's and Vornado Operating. Mr. Mandelbaum is a trustee of the Company and is also a director of Alexander's.

#### **COMPETITION**

The Company's business segments – Office, Retail, Merchandise Mart Properties, Temperature Controlled Logistics, and Other operate in highly competitive environments. The Company has a large concentration of properties in the New York City metropolitan area and in the Washington, D.C. and Northern Virginia area. The Company competes with a large number of real estate property owners and developers. Principal factors of competition are rent charged, attractiveness of location, the quality of the property and breadth and quality of services provided. The Company's success depends upon, among other factors, trends of the national and local economies, financial condition and operating results of current and prospective tenants and customers, availability and cost of capital, construction and renovation costs, taxes, governmental regulations, legislation and population trends.

## TENANTS WHICH ACCOUNTED FOR OVER 10% OF REVENUES

In 2003, the Company had 124 separate leases with the U.S. Government, the rent from which accounted for 12.7% of the Company's total revenues. The loss of this tenant would have a material adverse effect on the Company's finances as a whole.

#### **ENVIRONMENTAL REGULATIONS**

The Company's operations and properties are subject to various federal, state and local laws and regulations concerning the protection of the environment including air and water quality, hazardous or toxic substances and health and safety. Under certain of these environmental laws a current or previous owner or operator of real estate may be required to investigate and clean up hazardous or toxic substances released at a property. The owner or operator may also be held liable to a governmental entity or to third parties for property damage or personal injuries and for investigation and clean-up costs incurred by those parties because of the contamination. These laws often impose liability without regard to whether the owner or operator knew of the release of the substances or caused the release. The presence of contamination or the failure to remediate contamination may impair the Company's ability to sell or lease real estate or to borrow using the real estate as collateral. Other laws and regulations govern indoor and outdoor air quality including those that can require the abatement or removal of asbestos-containing materials in the event of damage, demolition, renovation or remodeling and also govern emissions of and exposure to asbestos fibers in the air. The maintenance and removal of lead paint and certain electrical equipment containing polychlorinated biphenyls (PCBs) and underground storage tanks are also regulated by federal and state laws. The Company could incur fines for environmental compliance and be held liable for the costs of remedial action with respect to the foregoing regulated substances or tanks or related claims arising out of environmental contamination or exposure at or from the Company's properties.

Each of the Company's properties has been subjected to varying degrees of environmental assessment at various times. The environmental assessments did not reveal any environmental condition material to the Company's business. However, identification of new compliance concerns or undiscovered areas of contamination, changes in the extent or known scope of contamination, discovery of additional sites, human exposure to the contamination or changes in cleanup or compliance requirements could result in significant costs to the Company.

16

#### **CERTAIN ACTIVITIES**

Acquisitions and investments are not required to be based on specific allocation by type of property. The Company has historically held its properties for long-term investment; however, it is possible that properties in the portfolio may be sold in whole or in part, as circumstances warrant, from time to time. Further, the Company has not adopted a policy that limits the amount or percentage of assets which would be invested in a specific property. While the Company may seek the vote of its shareholders in connection with any particular material transaction, generally the Company's activities are reviewed and may be modified from time to time by its Board of Trustees without the vote of shareholders.

#### **EMPLOYEES**

As of December 31, 2003, the Company had approximately 2,700 employees consisting of 1,511 in the Office Properties segment, 61 in the Retail Properties segment, 470 in the Merchandise Mart Properties segment, 440 at the Hotel Pennsylvania and 218 corporate staff. This does not include employees of partially-owned entities.

## **INSURANCE**

The Company carries comprehensive liability and all risk property insurance ((i) fire, (ii) flood, (iii) extended coverage, (iv) "acts of terrorism" as defined in the Terrorism Risk Insurance Act of 2002 which expires in 2004 with a possible extension through 2005 and (v) rental loss insurance) with respect to its assets. Below is a summary of the all risk property insurance and terrorism risk insurance for each of the Company's business segments:

	 Coverage Per Occurrence				
	All Risk(1)		Sub-limits for Acts of Terrorism		
New York Office	\$ 1,000,000,000	\$	300,000,000		
CESCR Office	\$ 1,000,000,000	\$	300,000,000		
Retail	\$ 500,000,000	\$	500,000,000		
Merchandise Mart	\$ 1,000,000,000	\$	300,000,000		
Temperature Controlled Logistics	\$ 225,000,000	\$	225,000,000		

<sup>(1)</sup> Limited as to terrorism insurance by the sub-limit shown in the adjacent column.

In addition to the coverage above, the Company carries lesser amounts of coverage for terrorist acts not covered by the Terrorism Risk Insurance Act of 2002.

The Company's debt instruments, consisting of mortgage loans secured by its properties (which are generally non-recourse to the Company), its senior unsecured notes due 2007 and 2010 and its revolving credit agreement, contain customary covenants requiring the Company to maintain insurance. Although the Company believes that it has adequate insurance coverage under these agreements, the Company may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. Further, if lenders insist on greater coverage than the Company is able to obtain, it could adversely affect the Company's ability to finance and/or refinance its properties and expand its portfolio.

The Company operates in four business segments: Office Properties, Retail Properties, Merchandise Mart Properties and Temperature Controlled Logistics. The Company engages in no foreign operations. Information related to the Company's business segments for the years 2003, 2002 and 2001 is set forth in Note 18 to the Company's consolidated financial statements in this annual report on Form 10-K.

The Company's principal executive offices are located at 888 Seventh Avenue, New York, New York 10019; telephone (212) 894-7000.

#### MATERIALS AVAILABLE ON OUR WEBSITE

Copies of the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports, as well as Reports on Forms 3, 4 and 5 regarding Officers, Trustees or 10% Beneficial Owners of the Company, filed or furnished pursuant to Section 13(a), 15(d) or 16(a) of the Securities Exchange Act of 1934 are available free of charge through our website (www.vno.com) as soon as reasonably practicable after we electronically file the material with, or furnish it to, the Securities and Exchange Commission. We also have made available on our website copies of our Audit Committee Charter, Compensation Committee Charter, Corporate Governance and Nominating Committee Charter, Code of Business Conduct and Ethics and Corporate Governance Guidelines. In the event of any changes to these charters or the code or guidelines, changed copies will also be made available on our website.

18

#### CERTAIN FACTORS THAT MAY ADVERSELY AFFECT OUR BUSINESS AND OPERATIONS

Set forth below are certain factors that may adversely affect our business and operations.

#### Real Estate Investments' Value and Income Fluctuate Due to Various Factors.

The value of real estate fluctuates depending on conditions in the general economy and the real estate business. These conditions may also limit our revenues and available cash.

The factors that affect the value of the our real estate include, among other things, national, regional and local economic conditions; consequences of any armed conflict involving, or terrorist attack against, the United States; our ability to secure adequate insurance; local conditions such as an oversupply of space or a reduction in demand for real estate in the area; competition from other available space; whether tenants consider a property attractive; the financial condition of our tenants, including the extent of tenant bankruptcies or defaults; whether we are able to pass some or all of any increased operating costs through to tenants; how well we manage our properties; fluctuations in interest rates; changes in real estate taxes and other expenses; changes in market rental rates; the timing and costs associated with property improvements and rentals; changes in taxation or zoning laws; government regulation; availability of financing on acceptable terms or at all; potential liability under environmental or other laws or regulations; and general competitive factors.

The rents we receive and the occupancy levels at our properties may decline as a result of adverse changes in any of these factors. If our rental revenues decline, we generally would expect to have less cash available to pay our indebtedness and distribute to our shareholders. In addition, some of our major expenses, including mortgage payments, real estate taxes and maintenance costs, generally do not decline when the related rents decline.

#### We depend on leasing space to tenants on economically favorable terms and collecting rent from our tenants, who may not be able to pay.

Our financial results depend on leasing space in our properties to tenants on economically favorable terms. In addition, because substantially all of our income comes from renting of real property, our income, funds available to pay indebtedness and funds available for distribution to our shareholders will decrease if a significant number of our tenants cannot pay their rent. If a tenant does not pay its rent, we might not be able to enforce our rights as landlord without delays and might incur substantial legal costs. For information regarding the bankruptcy of our tenants, see "—Bankruptcy of tenants may decrease our revenues and available cash" below.

## Bankruptcy or insolvency of tenants may decrease our revenues and available cash.

A number of companies, including some of our tenants, have declared bankruptcy in recent years, and other tenants may declare bankruptcy or become insolvent in the future. If a major tenant declares bankruptcy or becomes insolvent, the rental property where it leases space may have lower revenues and operational difficulties, and, in the case of our shopping centers, we may have difficulty leasing the remainder of the affected property. Our leases generally do not contain restrictions designed to ensure the creditworthiness of its tenants. As a result, the bankruptcy or insolvency of a major tenant could result in a lower level of funds from operations available for distribution to our shareholders or the payment of our indebtedness.

In February 2003, KoninKlijke Ahold NV, parent of Stop & Shop, announced that it overstated its 2002 and 2001 earnings by at least \$500 million and is under investigation by the U.S. Justice Department and Securities and Exchange Commission. See Item 2. Properties - Retail Segment - Former Bradlees locations for information about former Bradlees leases guaranteed by Stop & Shop. We cannot predict what effect, if any, this situation may have on Stop & Shop's ability to satisfy its obligation under the Bradlees guarantees and rent for existing Stop & Shop leases aggregating approximately \$10.5 million per annum.

The risk that some of our tenants may declare bankruptcy has been higher because of the September 11, 2001 terrorist attacks and the resulting decline in the economy. If there is not a sustained recovery of the economy, this risk may increase.

19

## All of Our Temperature Controlled Logistics Warehouses Are Leased to One Tenant, and That Tenant Is Experiencing Operating Difficulties.

The Operating Partnership owns a 60% general partnership interest in a partnership, which we refer to as the "Vornado Crescent Portland Partnership," that owns 87 cold storage warehouses nationwide with an aggregate of approximately 440.7 million cubic feet of refrigerated, frozen and dry storage space. In 1998, the Vornado Crescent Portland Partnership sold all of the non-real estate assets encompassing the operations of the temperature controlled business to a new partnership named AmeriCold Logistics, owned 60% by Vornado Operating Company, an independent, public company, which

we refer to as "Vornado Operating," and 40% by Crescent Operating Inc. AmeriCold Logistics leases the underlying temperature controlled warehouses used in this business from the Vornado Crescent Portland Partnership ("the Landlord") which continues to own the real estate. During 2003, AmeriCold Logistics generated approximately 9% of our EBITDA. The leases, as amended, generally have a 15-year term with two-five year renewal options and provide for the payment of fixed base rent and percentage rent based on revenue AmeriCold Logistics receives from its customers. The contractual rent for 2003 was \$155,450,000. The Landlord's share of annual maintenance capital expenditures is \$9,500,000. In accordance with the leases, AmeriCold Logistics deferred payment of \$41,811,000 of 2003 rent due to the Landlord, of which our share was \$25,087,000. Based on the joint venture's policy of recognizing rental income when earned and collection is assured or cash is received, the joint venture did not recognize the amount of the rent deferred by AmeriCold Logistics in the year ended December 31, 2003. At December 31, 2003, our share of the joint venture's total deferred rent receivable from the tenant is \$49,436,000.

To the extent that the operations of AmeriCold Logistics may affect its ability to pay rent, including percentage rent due under the leases, we indirectly bear the risks associated with AmeriCold Logistics' cold storage business. The cold storage business is extremely competitive. Factors affecting AmeriCold Logistics' ability to compete include, among others, (a) general economic conditions, (b) customer policies about outsourcing warehouse and logistic services (c) warehouse locations, (d) customer mix and (e) availability, quality and price of additional services.

#### Real estate is a competitive business.

For a discussion of risks related to competition in the real estate business, see "Item 1. Business – Competition."

We may incur costs to comply with environmental laws.

For a discussion of risks related to the Company's compliance with environmental laws, see "Item 1. Business – Environmental Regulations."

Some of our potential losses may not be covered by insurance.

For a discussion of risks related to our insurance coverage, see "Item 1. Business – Insurance."

Our Investments Are Concentrated in the New York City/New Jersey and Washington, D.C. Metropolitan Areas. Circumstances Affecting These Areas Generally Could Adversely Affect Our Business.

A significant proportion of our properties are in the New York City/New Jersey and Washington, D.C. metropolitan areas and are affected by the economic cycles and risks inherent to those regions.

During 2003, 73% of our EBITDA came from properties located in New Jersey and the New York City and Washington, D.C. metropolitan areas. In addition, we may continue to concentrate a significant portion of our future acquisitions in New Jersey and the New York City and Washington, D.C. metropolitan areas. Like other real estate markets, the real estate markets in these areas have experienced economic downturns in the past, and we cannot predict how the current economic conditions will impact these markets in both the short and long term. Further declines in the economy or a decline in the real estate markets in these areas could hurt our financial performance and the value of our properties. The factors affecting economic conditions in these regions include: space needs of the United States Government, business layoffs or downsizing; industry slowdowns; relocations of businesses; changing demographics; increased telecommuting and use of alternative work places; financial performance and productivity of the publishing, advertising, financial, technology, retail, insurance and real estate industries; infrastructure quality; and any oversupply of or reduced demand for real estate.

20

It is impossible for us to assess the future effects of the current uncertain trends in the economic and investment climates of the New York City/New Jersey and Washington, D.C. regions, and more generally of the United States, or the real estate markets in these areas. If these conditions persist or if any local, national or global economic recovery is of a short term, businesses and future profitability may be adversely affected.

Terrorist Attacks such as those of September 11, 2001 in New York City and the Washington, D.C. Area May Adversely Affect the Value of Our Properties and Our Ability to Generate Cash Flow.

We have significant investments in large metropolitan areas, including the New York/New Jersey, Washington, D.C. and Chicago metropolitan areas. In the aftermath of the terrorist attacks, tenants in these areas may choose to relocate their business to less populated, lower-profile areas of the United States that may be percieved to be less likely targets of future terrorist activity. This in turn would trigger a decrease in the demand for space in these areas, which could increase vacancies in our properties and force us to lease our properties on less favorable terms. As a result, the value of our properties and the level of our revenues could decline materially.

We May Acquire or Sell Additional Assets or Develop Additional Properties. Our Failure or Inability to Consummate These Transactions or Manage the Results of These Transactions Could Adversely Affect Our Operations and Financial Results.

We have grown rapidly through acquisitions. We may not be able to maintain this rapid growth and our failure to do so could adversely affect our stock price.

We have experienced rapid growth in recent years, increasing our total assets from approximately \$565 million at December 31, 1996 to approximately \$9.5 billion at December 31, 2003. We may not be able to maintain a similar rate of growth in the future or manage our growth effectively. Our failure to do so may have a material adverse effect on our financial condition and results of operations and ability to pay dividends to our shareholders.

#### We may acquire or develop new properties and this may create risks.

We may acquire or develop properties or acquire other real estate companies when we believe that an acquisition or development is consistent with our business strategies. We may not, however, succeed in consummating desired acquisitions or in completing developments on time or within budget. We also may not succeed in leasing newly developed or acquired properties at rents sufficient to cover their costs of acquisition or development and operations. Difficulties in integrating acquisitions may prove costly or time-consuming and could divert management's attention.

It may be difficult to buy and sell real estate quickly.

Real estate investments are relatively difficult to buy and sell quickly. Consequently, we may have limited ability to vary our portfolio promptly in response to changes in economic or other conditions.

We may not be permitted to dispose of certain properties or pay down the debt associated with those properties when we might otherwise desire to do so without incurring additional costs.

As part of an acquisition of a property, including our January 1, 2002, acquisition of CESCR's 13.0 million square foot portfolio, we may agree, and in the case of CESCR did agree, with the seller that we will not dispose of the acquired properties or reduce the mortgage indebtedness on them for significant periods of time unless we pay certain of the resulting tax costs of the seller. These agreements could result in our holding on to properties that we would otherwise sell and not pay down or refinance indebtedness that we would otherwise pay down or refinance.

21

On January 1, 2002, we completed the acquisition of the 66% interest in CESCR that we did not previously own. The terms of the merger restrict our ability to sell or otherwise dispose of, or to finance or refinance, the properties formerly owned by Charles E. Smith Commercial Realty L.P., which could result in our inability to sell these properties at an opportune time and increased costs to us.

Subject to limited exceptions, we are restricted from selling or otherwise transferring or disposing of certain properties located in the Crystal City area of Arlington, Virginia or an interest in our division that manages the majority of our office properties in the Washington, D.C. metropolitan area, which we refer to as the CESCR Division, for a period of 12 years with respect to certain properties located in the Crystal City area of Arlington, Virginia or six years with respect to an interest in the CESCR Division. These restrictions, which currently cover approximately 13.0 million square feet of space, could result in our inability to sell these properties or an interest in the CESCR Division at an opportune time and increase costs to us.

#### Our Organizational and Financial Structure Gives Rise to Operational and Financial Risks.

#### We May Not Be Able to Obtain Capital to Make Investments.

We depend primarily on external financing to fund the growth of our business. This is because one of the requirements of the Internal Revenue Code of 1986, as amended, for a REIT is that it distribute 90% of its net taxable income, excluding net capital gains, to its shareholders (there is a separate requirement to distribute net capital gains or pay a corporate level tax in lieu). Our access to debt or equity financing depends on the willingness of third parties to lend or make equity investments and on conditions in the capital markets generally. We and other companies in the real estate industry have experienced limited availability of financing from time to time. Although we believe that we will be able to finance any investments we may wish to make in the foreseeable future, new financing may not be available on acceptable terms.

For information about our available sources of funds, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources" and the notes to the consolidated financial statements in this annual report on Form 10-K.

Vornado Realty Trust depends on its direct and indirect subsidiaries' dividends and distributions, and these subsidiaries' creditors and preferred security holders are entitled to payment of amounts payable to them by the subsidiaries before the subsidiaries may pay any dividends or distributions to Vornado Realty Trust.

Substantially all of Vornado Realty Trust's assets are held through its Operating Partnership which holds substantially all of its properties and assets through subsidiaries. The Operating Partnership therefore depends for substantially all of its cash flow on cash distributions to it by its subsidiaries, and Vornado Realty Trust in turn depends for substantially all of its cash flow on cash distributions to it by the Operating Partnership. The creditors of each of the Vornado Realty Trust's direct and indirect subsidiaries are entitled to payment of that subsidiary's obligations to them, when due and payable, before distributions may be made by that subsidiary to its equity holders. Thus, the Operating Partnership's ability to make distributions to holders of units depends on its subsidiaries' ability first to satisfy their obligations to their creditors and then to make distributions to the Operating Partnership's ability first to satisfy its obligations to its creditors and make distributions payable to holders of preferred units and then to make distributions to Vornado Realty Trust.

Furthermore, the holders of preferred units of the Operating Partnership are entitled to receive preferred distributions before payment of distributions to holders of common units of the Operating Partnership, including Vornado Realty Trust. Thus, Vornado Realty Trust ability to pay dividends to holders of its common shares and satisfy its debt obligations depends on the Operating Partnership's ability first to satisfy its obligations to its creditors and make distributions payable to holders of preferred units and then to make distributions to Vornado Realty Trust. There are currently 17 series of preferred units of the Operating Partnership not held by Vornado Realty Trust that have preference over Vornado Realty Trust common shares. The total liquidation value of these 17 series of preferred units is approximately \$1,417,950,000.

22

In addition, Vornado Realty Trust participation in any distribution of the assets of any of its direct or indirect subsidiaries upon the liquidation, reorganization or insolvency of the subsidiary, is only after the claims of the creditors, including trade creditors, and preferred security holders, if any, of the subsidiary are satisfied.

#### We have indebtedness, and this indebtedness may increase.

As of December 31, 2003, we had approximately \$5.115 billion in total debt outstanding. Our ratio of total debt to total enterprise value was 35%. When we say "enterprise value" in the preceding sentence, we mean market equity value of Vornado Realty Trust plus debt less cash. In the future, we may incur additional debt, and thus increase its ratio of total debt to total enterprise value, to finance acquisitions or property developments.

Vornado Realty Trust might fail to qualify or remain qualified as a REIT.

Although we believe that we will remain organized and will continue to operate so as to qualify as a REIT for federal income tax purposes, we might fail to remain qualified in this way. Qualification as a REIT for federal income tax purposes is governed by highly technical and complex provisions of the Internal Revenue Code for which there are only limited judicial or administrative interpretations. Our qualification as a REIT also depends on various facts and circumstances that are not entirely within our control. In addition, legislation, new regulations, administrative interpretations or court decisions might significantly change the tax laws with respect to the requirements for qualification as a REIT or the federal income tax consequences of qualification as a REIT.

If, with respect to any taxable year, Vornado Realty Trust fails to maintain its qualification as a REIT, it could not deduct distributions to shareholders in computing its taxable income and would have to pay federal income tax on its taxable income at regular corporate rates. The federal income tax payable would include any applicable alternative minimum tax. If Vornado Realty Trust had to pay federal income tax, the amount of money available to distribute to shareholders and pay its indebtedness would be reduced for the year or years involved, and Vornado Realty Trust would no longer be required to distribute money to shareholders. In addition, Vornado Realty Trust would also be disqualified from treatment as a REIT for the four taxable years following the year during which qualification was lost, unless it was entitled to relief under the relevant statutory provisions. Although Vornado Realty Trust currently intends to operate in a manner designed to allow it to qualify as a REIT, future economic, market, legal, tax or other considerations may cause it to revoke the REIT election.

#### Loss of the Company's key personnel could harm our operations and adversely affect the value of our common shares.

We are dependent on the efforts of Steven Roth, the Chairman of the Board of Trustees and Chief Executive Officer of Vornado Realty Trust, and Michael D. Fascitelli, the President of Vornado Realty Trust. While we believe that we could find replacements for these key personnel, the loss of their services could harm our operations and adversely affect the value or our common shares.

#### Vornado Realty Trust's charter documents and applicable law may hinder any attempt to acquire us.

Generally, for Vornado Realty Trust to maintain its qualification as a REIT under the Internal Revenue Code, not more than 50% in value of the outstanding shares of beneficial interest of Vornado Realty Trust may be owned, directly or indirectly, by five or fewer individuals at any time during the last half of Vornado Realty Trust's taxable year. The Internal Revenue Code defines "individuals" for purposes of the requirement described in the preceding sentence to include some types of entities. Under Vornado Realty Trust's Amended and Restated Declaration of Trust, as amended, no person may own more than 6.7% of the outstanding common shares or 9.9% of the outstanding preferred shares, with some exceptions for persons who held common shares in excess of the 6.7% limit before Vornado Realty Trust adopted the limit and other persons approved by Vornado Realty Trust's Board of Trustees. These restrictions on transferability and ownership may delay, deter or prevent a change in control of the Company or other transaction that might involve a premium price or otherwise be in the best interest of the shareholders. We refer to Vornado Realty Trust's Amended and Restated Declaration of Trust, as amended, as the "declaration of trust."

Vornado Realty Trust's Board of Trustees is divided into three classes of trustees. Trustees of each class are chosen for three-year staggered terms. Staggered terms of trustees may reduce the possibility of a tender offer or an attempt to change control of the Company, even though a tender offer or change in control might be in the best interest of Vornado Realty Trust's shareholders.

23

The declaration of trust authorizes the Board of Trustees to, cause Vornado Realty Trust to issue additional authorized but unissued common shares or preferred shares; classify or reclassify, in one or more series, any unissued preferred shares; set the preferences, rights and other terms of any classified or reclassified shares that Vornado Realty Trust issues; and increase, without shareholder approval, the number of shares of beneficial interest that Vornado Realty Trust may issue.

The Board of Trustees could establish a series of preferred shares whose terms could delay, deter or prevent a change in control of the Company or other transaction that might involve a premium price or otherwise be in the best interest of Vornado Realty Trust's shareholders, although the Board of Trustees does not now intend to establish a series of preferred shares of this kind. Vornado Realty Trust's declaration of trust and bylaws contain other provisions that may delay, deter or prevent a change in control of the Company or other transaction that might involve a premium price or otherwise be in the best interest of the shareholders.

Under the Maryland General Corporation Law, as amended, which we refer to as the "MGCL," as applicable to real estate investment trusts, certain "business combinations," including certain mergers, consolidations, share exchanges and asset transfers and certain issuances and reclassifications of equity securities, between a Maryland real estate investment trust and any person who beneficially owns ten percent or more of the voting power of the trust's shares or an affiliate or an associate, as defined in the MGCL, of the trust who, at any time within the two-year period before the date in question, was the beneficial owner of ten percent or more of the voting power of the then outstanding voting shares of beneficial interest of the trust, which we refer to as an "interested shareholder," or an affiliate of the interested shareholder are prohibited for five years after the most recent date on which the interested shareholder becomes an interested shareholder. After that five-year period, any business combination of these kinds must be recommended by the board of trustees of the trust and approved by the affirmative vote of at least (a) 80% of the votes entitled to be cast by holders of outstanding shares of beneficial interest of the trust and (b) two-thirds of the votes entitled to be cast by holders of voting shares of the trust other than shares held by the interested shareholder with whom, or with whose affiliate, the business combination is to be effected, unless, among other conditions, the trust's common shareholders receive a minimum price, as defined in the MGCL, for their shares and the consideration is received in cash or in the same form as previously paid by the interested shareholder for its common shares. The provisions of the MGCL do not apply, however, to business combinations that are approved or exempted by the board of trustees of the applicable trust before the interested shareholder becomes an interested shareholder, and a person is not an interested shareholder if the board of trustees approved in advance the transaction by which the person otherwise would have become an interested shareholder. In approving a transaction, the board may provide that its approval is subject to compliance, at or after the time of approval, with any terms and conditions determined by the board. Vornado Realty Trust's board has adopted a resolution exempting any business combination between any trustee or officer of the Company, or their affiliates, and the Company. As a result, the trustees and officers of the Company and their affiliates may be able to enter into business combinations with the Company which may not be in the best interest of shareholders. With respect to business combinations with other persons, the business combination provisions of the MGCL may have the effect of delaying, deferring or preventing a change in control of the Company or other transaction that might involve a premium price or otherwise be in the best interest of the shareholders. The business combination statute may discourage others from trying to acquire control of the Company and increase the difficulty of consummating any offer.

Steven Roth and Interstate Properties may exercise substantial influence over the Company. They and some of the Company's other trustees and officers have interests or positions in other entities that may compete with the Company.

As of December 31, 2003, Interstate Properties, a New Jersey general partnership, and its partners owned approximately 11.7% of the common shares of Vornado Realty Trust and approximately 27.5% of the common stock of Alexander's, Inc. and beneficially owned approximately 7.9% of the common stock of Vornado Operating (approximately 17.0% assuming redemption of 447,017 units of Vornado Operating L.P., the operating subsidiary of Vornado Operating, that are beneficially owned by Interstate Properties and redeemable for common stock of Vornado Operating). Steven Roth, David Mandelbaum and Russell B. Wight, Jr. are the three partners of Interstate Properties. Mr. Roth is the Chairman of the Board and Chief Executive Officer of Vornado Realty Trust, the managing general partner of Interstate Properties, the Chief Executive Officer and a director of Alexander's and the Chairman of the Board and Chief Executive Officer of Vornado Operating. Mr. Wight is a trustee of Vornado Realty Trust and is also a director of both Alexander's and Vornado Operating. Mr. Mandelbaum is a trustee of Vornado Realty Trust and is also a director of Alexander's.

As of December 31, 2003, we owned 33.1% of the outstanding common stock of Alexander's. Alexander's is a REIT engaged in leasing, managing, developing and redeveloping properties, focusing primarily on the locations where its department stores operated before they ceased operations in 1992. Alexander's has six properties, which are located in the New York City metropolitan area. Mr. Roth and Mr. Fascitelli, the President and a trustee of Vornado Realty Trust, are

24

directors of Alexander's. Messrs. Mandelbaum, West and Wight are trustees of Vornado Realty Trust and are also directors of Alexander's.

Because of these overlapping interests, Mr. Roth and Interstate Properties and its partners may have substantial influence over Vornado Realty Trust, Alexander's and Vornado Operating and on the outcome of any matters submitted to Vornado Realty Trust, Alexander's or Vornado Operating's shareholders for approval. In addition, certain decisions concerning the Company's operations or financial structure may present conflicts of interest among Messrs. Roth, Mandelbaum and Wight and Interstate Properties and the Company's other equity or debt holders. In addition, Mr. Roth and Interstate Properties and its partners currently and may in the future engage in a wide variety of activities in the real estate business which may result in conflicts of interest with respect to matters affecting the Company, Alexander's or Vornado Operating, such as which of these entities or persons, if any, may take advantage of potential business opportunities, the business focus of these entities, the types of properties and geographic locations in which these entities make investments, potential competition between business activities conducted, or sought to be conducted, by the Company, Interstate Properties, Alexander's and Vornado Operating, competition for properties and tenants, possible corporate transactions such as acquisitions and other strategic decisions affecting the future of these entities.

The Company currently manages and leases the real estate assets of Interstate Properties under a management agreement for which the Company receives an annual fee equal to 4% of base rent and percentage rent and certain other commissions. The management agreement has a term of one year and is automatically renewable unless terminated by either of the parties on 60 days' notice at the end of the term. The Company earned \$703,000, \$747,000 and \$1,133,000 of management fees under the management agreement for the years ended December 31, 2003, 2002 and 2001. In addition, during fiscal years 2003, 2002 and 2001, as a result of a previously existing leasing arrangement with Alexander's, Alexander's paid to Interstate \$587,000, \$703,000 and \$522,000, respectively, for the leasing an other services actually rendered by the Company. Upon receipt of these payments, Interstate promptly paid them over to the Company without retaining any interest therein. This arrangement was terminated in 2003 and all payments by Alexander's for these leasing and other services are made directly to the Company. Because the Company and Interstate Properties are controlled by the same persons, as described above, the terms of the management agreement and any future agreements between the Company and Interstate Properties may not be comparable to those the Company could have negotiated with an unaffiliated third party.

We engage in transactions with Vornado Operating on terms that may or may not be comparable to those it could negotiate with unaffiliated third parties.

In October 1998, Vornado Operating was spun off from the Company in order to own assets that the Company could not itself own and conduct activities that the Company could not itself conduct. In addition to being trustees of Vornado Realty Trust, Messrs. Roth, Fascitelli, West and Wight are directors of Vornado Operating. Mr. Roth is also Chairman of the Board and Chief Executive Officer of Vornado Operating, Mr. Fascitelli is also President of Vornado Operating, and certain other members of the Company's senior management hold corresponding positions with Vornado Operating.

The Company entered into a \$75,000,000 unsecured revolving credit facility with Vornado Operating that expires on December 31, 2004. Borrowings under the revolving credit agreement bear interest at LIBOR plus 3%. The Company receives an annual commitment fee equal to 1% on the average daily unused portion of the facility. Vornado Operating is not required to pay any amortization under the revolving credit agreement during its term. The revolving credit agreement prohibits Vornado Operating from incurring indebtedness to third parties, other than certain purchase money debt and certain other exceptions, and prohibits Vornado Operating from paying dividends. As of December 31, 2003, \$21,989,000 was the carrying balance on our books for the amount outstanding under the revolving credit agreement.

The Company and Vornado Operating are parties to an agreement under which, among other things, (a) we will offer Vornado Operating, under certain circumstances, an opportunity to become the lessee of certain real property owned now or in the future by us under mutually satisfactory lease terms and (b) Vornado Operating will not make any real estate investment or other investments known as REIT-qualified investments unless it first offers us the opportunity to make the investment and we have rejected that opportunity. Under this agreement, we provide Vornado Operating with administrative, corporate, accounting, financial, insurance, legal, tax, data processing, human resources and operational services. For these services, Vornado Operating compensates us in an amount determined in good faith by us as the amount an unaffiliated third party would charge Vornado Operating for comparable services and reimburses us for certain costs incurred and paid to third parties on behalf of Vornado Operating. Under this agreement, compensation for these services was approximately \$330,000, for each of the years ended December 31, 2003, and 2002 and \$371,000 for the year ended December 31, 2001. Vornado Operating and the Company each have the right to terminate this agreement upon a change in control of Vornado Operating.

Vornado Operating's restated certificate of incorporation specifies that one of its corporate purposes is to perform this agreement and, for so long as the agreement remains in effect, prohibits Vornado Operating from making any real estate investment or other REIT-qualified investment without first offering the opportunity to the Company in the manner specified in the agreement.

The Company and Vornado Operating may enter into additional transactions in the future. Because the Company and Vornado Operating share common senior management and because four of the Company's trustees also constitute the majority of the directors of Vornado Operating, the terms of the foregoing agreements and any future agreements between us and Vornado Operating may not be comparable to those we could have negotiated with an unaffiliated third party.

#### There may be conflicts of interest between Alexander's and Us

As of December 31, 2003, the Operating Partnership owned 33.1% of the outstanding common stock of Alexander's. Alexander's is a REIT engaged in leasing, managing, developing and redeveloping properties, focusing primarily on the locations where its department stores operated before they ceased operations in 1992. Alexander's has six properties. Interstate Properties, which is further described above, owned an additional 27.5% of the outstanding common stock of Alexander's as of December 31, 2003. Mr. Roth, Chairman of the Board and Chief Executive Officer of Vornado Realty Trust, is Chief Executive Officer and a director of Alexander's, and Mr. Fascitelli, President and a trustee of Vornado Realty Trust, is President and a director of Alexander's. Messrs. Mandelbaum, West and Wight, trustees of the Company, are also directors of Alexander's. Alexander's common stock is listed on the New York Stock Exchange under the symbol "ALX."

At December 31, 2003, the Company had loans receivable from Alexander's of \$124,000,000 at an interest rate of 12.48%, including \$29,000,000 drawn under a \$50,000,000 line of credit. The maturity date of the loans is the earlier of January 3, 2006 or the date that Alexander's Lexington Avenue construction loan is repaid fully. The Operating Partnership manages, develops and leases the Alexander's properties under management and development agreements and leasing agreements under which the Operating Partnership receives annual fees from Alexander's. These agreements have a one-year term expiring in March of each year, except that the Lexington Avenue management and development agreements have a term lasting until substantial completion of development of the Lexington Avenue property, and are all automatically renewable. Because the Company and Alexander's share common senior management and because a majority of the trustees of Vornado Realty Trust also constitute the majority of the directors of Alexander's, the terms of the foregoing agreements and any future agreements between us and Alexander's may not be comparable to those we could have negotiated with an unaffiliated third party.

For a description of Interstate Properties' ownership of Vornado Realty Trust, Vornado Operating and Alexander's, see "Steven Roth and Interstate Properties may exercise substantial influence over the Company. They and some of the Company's other trustees and officers have interests or positions in other entities that may compete with the Company" above.

#### The Number of Shares of the Company and the Market for Those Shares Give Rise to Various Risks.

#### Vornado Realty Trust has many shares available for future sale, which could hurt the market price of its shares.

As of February 16, 2004, we had authorized but unissued, 81,752,000 common shares of beneficial interest, \$.04 par value, and 60,039,000 preferred shares of beneficial interest, no par value. We may issue these additional shares from time to time in public or private offerings or in connection with acquisitions.

In addition, as of February 16, 2004, 26,430,943 Vornado Realty Trust common shares were reserved for issuance upon redemption of Operating Partnership units. Some of these shares may be sold in the public market after registration under the Securities Act under registration rights agreements between the Company and some holders of units of the Operating Partnership. These shares may also be sold in the public market under Rule 144 under the Securities Act or other available exemptions from registration. In addition, Vornado Realty Trust has reserved a number of common shares for issuance under its employee benefit plans, and these common shares will be available for sale from time to time. Vornado Realty Trust has awarded shares of restricted stock and granted options to purchase additional common shares to some of its executive officers and employees.

We cannot predict the effect that future sales of our common shares, preferred shares or Operating Partnership Units, or the perception that sales of common shares, preferred or Operating Partnership Units could occur, will have on the market prices for Vornado Realty Trust's shares.

26

#### Changes in market conditions could hurt the market price of Vornado Realty Trust's shares.

The value of the Vornado Realty Trust's shares depends on various market conditions, which may change from time to time. Among the market conditions that may affect the value of the Vornado Realty Trust's shares are the following: the extent of institutional investor interest in the Company; the reputation of REITs generally and the attractiveness of their equity securities in companison to other equity securities, including securities issued by other real estate companies, and fixed income securities; our financial condition and performance; and general financial market conditions.

The stock market in recent years has experienced extreme price and volume fluctuations that have often been unrelated or disproportionate to the operating performance of companies.

#### Increased market interest rates may hurt the value of Vornado Realty Trust's shares.

We believe that investors consider the distribution rate on REIT shares, expressed as a percentage of the price of the shares, relative to market interest rates as an important factor in deciding whether to buy or sell the shares. If market interest rates go up, prospective purchasers of REIT shares may expect a higher distribution rate. Higher interest rates would likely increase our borrowing costs and might decrease funds available for distribution. Thus, higher market interest rates could cause the market price of Vornado Realty Trust's shares to decline.

#### ITEM 2. PROPERTIES

The Company currently owns, directly or indirectly, Office properties, Retail properties, Merchandise Mart properties and Temperature Controlled Logistics refrigerated warehouses. The Company also owns or has investments in Alexander's, Hotel Pennsylvania, The Newkirk Master Limited Partnership, and dry warehouses and industrial buildings.

#### Office Segment

The Company currently owns all or a portion of 83 office properties containing approximately 27.3 million square feet. Of these properties, 20, containing 13.3 million square feet, are located in the New York City metropolitan area (primarily Manhattan) (the "New York City Office Properties") and 63, containing 14.0 million square feet, are located in the Washington, D.C. and Northern Virginia area (the "CESCR Office Properties").

## **New York City Office Properties:**

The New York City Office Properties contain: 12,456,000 square feet of office space and 797,000 square feet of retail space. In addition, the New York City Office properties contain five garages totaling 332,000 square feet (1,600 spaces) which are managed by or leased to third parties. The garage space is excluded from the statistics provided in this section.

On May 2, 2003, the Company acquired the remaining 40% of a 78-year leasehold interest in 20 Broad Street it did not already own. The purchase price was approximately \$30,000,000 in cash. 20 Broad Street contains 466,000 square feet of office space, of which 348,000 square feet is leased to the New York Stock Exchange.

On October 10, 2003, the Company sold Two Park Avenue, a 965,000 square foot office building, for \$292,000,000 to SEB Immobilien-Investment GMBH, a German capital investment company. The Company's net gain on the sale after closing costs was approximately \$156,433,000.

The following table sets forth the percentage of the New York City Office Properties 2003 revenue by tenants' industry:

Industry	Percentage
Retail	12%
Publishing	10%
Government	8%
Legal	8%
Communication	7%
Technology	6%
Finance	6%
Pharmaceuticals	5%
Not-for-Profit	4%
Apparel	4%
Insurance	4%
Real Estate	3%
Health Services	3%
Service Contractors	3%
Engineering	3%
Bank Branches	3%
Other	11%
	100%

The Company's New York City Office property lease terms generally range from five to seven years for smaller tenant spaces to as long as 15 years for major tenants, and may include extension options at market rates. Leases typically provide for step-ups in rent periodically over the term of the lease and pass through to tenants the tenant's share of increases in real estate taxes and operating expenses over a base year. Electricity is provided to tenants on a submetered basis or included in rent based on surveys and adjusted for subsequent utility rate increases. Leases also typically provide for tenant improvement allowances for all or a portion of the tenant's initial construction costs of its premises.

28

No tenant in the New York City office segment accounted for more than 10% of the Company's 2003 total revenue. Below is a listing of tenants that accounted for 2% or more of the New York City Office Properties revenues in 2003:

Tenant	Square Feet Leased	 2003 Revenues	Percentage of New York City Office Revenues	Percentage of Company Revenues
The McGraw-Hill Companies, Inc.	518,000	\$ 20,031,000	3.5%	1.3%
Sterling Winthrop, Inc.	429,000	18,932,000	3.3%	1.3%
VNU Inc.	515,000	18,644,000	3.2%	1.2%
Cablevision/Madison Square Garden L.P./				
Rainbow Media Holdings, Inc.	285,000	13,877,000	2.4%	0.9%
New York Stock Exchange, Inc.	348,000	13,723,000	2.4%	0.9%
U.S. Government	646,737	13,350,000	2.3%	0.9%
Federated Department Stores	299,000	11,548,000	2.0%	0.8%

The following table sets forth the occupancy rate and the average annual escalated rent per square foot for the New York City Office properties, excluding garage space, at the end of each of the past five years.

As of December 31,	Rentable Square Feet	Occupancy Rate	Average Annual Escalated Rent Per Square Foot (excluding retail space)
2003	13,253,000	95.2% \$	39.21
2002	13,957,000	95.8%	37.36
2001	13,953,000	97.3%	35.53
2000	14,049,000	96.2%	32.18
1999	13,681,000	94.9%	30.16

During 2003, 1,017,000 square feet of New York City office space was leased at a weighted average initial rent per square foot of \$44.28. The Company's ownership interest in the leased square footage is 925,000 square feet at a weighted average initial rent per square foot of \$44.60, a 15% increase over the weighted average escalated rent per square foot of \$38.51 for the expiring leases. Following is the detail by building:

	2003 Leasing Activity		
Location	Square Feet	Average Initial Rent Per Square Foot(1)	
888 Seventh Avenue	216,000	\$ 52.41	
90 Park Avenue	188,000	47.18	
One Penn Plaza	159,000	40.75	
330 Madison Avenue (25% interest)	120,000	41.28	
150 East 58 <sup>th</sup> Street	69,000	43.81	
595 Madison	55,000	46.88	
866 U.N. Plaza	32,000	42.62	
40 Fulton Street	29,000	29.38	
909 Third Avenue	29,000	48.68	
Eleven Penn Plaza	28,000	32.56	
Two Park Avenue	27,000	36.37	
330 West 34 <sup>th</sup> Street	26,000	27.00	
Two Penn Plaza	17,000	38.89	
689 Fifth Avenue	14,000	44.00	
Paramus	5,000	20.01	
20 Broad Street	3,000	33.01	
Total	1,017,000	44.28	
Vornado's Ownership Interest	925,000	44.60	

<sup>(1)</sup> Most leases include periodic step-ups in rent, which are not reflected in the initial rent per square foot leased.

In addition to the office space noted above, the Company leased 66,000 square feet of retail space at a weighted average initial rent of \$220.97 per square foot.

29

The following tables set forth lease expirations for the office and retail portions of the New York City Office Properties as of December 31, 2003, for each of the next 10 years assuming that none of the tenants exercise their renewal options.

#### Office Space:

	Number of	Square Feet of	Percentage of New York City		Escalated piring Leases
Year	Expiring Leases	Expiring Leases	Office Square Feet	Total	Per Square Foot
2004	142	753,000	6.4%	\$ 22,802,000	\$ 30.28
2005	100	529,000	4.5%	23,233,000	43.92
2006	82	877,000	7.5%	33,298,000	37.97
2007	76	808,000	6.9%	34,089,000	42.19
2008	62	1,198,000(1)	10.2%	49,119,000	41.00
2009	58	544,000	4.6%	21,865,000	40.19
2010	42	1,046,000	8.9%	43,676,000	41.76
2011	23	799,000	6.8%	38,584,000	48.29
2012	17	816,000	7.0%	27,090,000	33.20
2013	16	597,000	5.1%	23,043,000	38.60

<sup>(1)</sup> Excludes 492,000 square feet at 909 Third Avenue leased to the U.S. Post Office for which the annual escalated rent is \$4,412,000 or \$8.96 per square foot. The U.S. Post Office has 6 five-year renewal options remaining.

## Retail Space (contained in office buildings):

	Number of	Square Feet of	Percentage of Retail	Annual Escalated Rent of Expiring Leases	
Year	Expiring Leases	Expiring Leases	Square Feet	Total	Per Square Foot
2004	15	41,000	5.5%	3,012,000	\$ 73.46
2005	4	16,000	2.1%	1,740,000	108.75
2006	11	60,000	7.9%	2,902,000	48.37
2007	2	2,000	0.3%	465,000	232.50

2008	9	29,000	3.8%	1,601,000	55.21
2009	6	26,000	3.4%	2,705,000	104.04
2010	4	6,000	0.9%	526,000	87.67
2011	3	9,000	1.2%	628,000	69.78
2012	4	69,000	9.0%	2,446,000	35.45
2013	10	36,000	4.8%	3,519,000	97.75

The following table sets forth the New York City Office Properties owned by the Company as of December 31, 2003:

	Approximate Leasable		
Location	Building Square Feet	Percent Leased	Encumbrances (in thousands)
NEW YORK (Manhattan)			
One Penn Plaza (1)	2,365,000	96.3% \$	275,000
Two Penn Plaza	1,529,000	95.6%	151,420
909 Third Avenue (1)	1,307,000	90.6%	125,000
770 Broadway	1,046,000	99.6%	170,000
Eleven Penn Plaza	1,022,000	95.8%	49,304
90 Park Avenue	890,000	98.6%	_
888 Seventh Avenue (1)	822,000	95.9%	105,000
330 West 34th Street (1)	637,000	99.9%	_
1740 Broadway	566,000	98.7%	_
150 East 58th Street (1)	521,000	87.9%	_
866 United Nations Plaza	350,000	91.5%	33,000
595 Madison (Fuller Building)	305,000	91.3%	_
640 Fifth Avenue	269,000	99.4%(2)	_
40 Fulton Street	238,000	86.6%	_
689 Fifth Avenue	89,000	87.6%	_
7 West 34th Street	424,000	100.0%	_
330 Madison Avenue (25% interest)	783,000	91.0%	60,000
20 Broad Street (1)	467,000	87.1%	_
825 Seventh Avenue (50% interest)	165,000	86.5%	23,060
NEW JERSEY			
Paramus	128,000	93.5%	_
		_	
Total Office Buildings	13,923,000	94.9%	991,784
Vornado's Ownership Interest	13,253,000	95.2% \$	935,254
		33.2 / 3	,

<sup>(1)</sup> These properties are 100% ground leased with the exception of 150 East 58<sup>th</sup> Street where less than 10% is ground leased.

31

## Charles E. Smith Commercial Realty ("CESCR") Office Properties:

CESCR owns 63 office buildings in the Washington D.C. and Northern Virginia area containing 14.0 million square feet and manages an additional 8.5 million square feet of office and other commercial properties. In addition, CESCR's buildings contain 19 garages totaling approximately 7.4 million square feet (25,000 spaces) which are managed by or leased to third parties. The garage space is excluded from the statistics provided in this section. As of December 31, 2003, 44 percent of CESCR's property portfolio is leased to various agencies of the U.S. government.

On April 9, 2003, the Company acquired Kaempfer which owns partial interests in six Class "A" office properties in Washington D.C. containing 1.8 million square feet, manages and leases these properties and four others for which it receives customary fees and has options to acquire certain other real estate interests, including the Waterfront project discussed below. Kaempfer's equity interest in the properties approximates 5.0%. The aggregate purchase price for the equity interests and the management and leasing business was \$32,200,000 consisting of \$28,600,000 in cash, approximately 99,300 Operating Partnership units valued at \$3,600,000 and may be increased by up to \$9,000,000 based on the performance of the management company.

On October 7, 2003, the Company acquired a 2.5% interest in the planned redevelopment of Waterfront, located at 401 M Street, a mixed-use project in Washington D.C. ("the Waterfront interest") for \$2,171,000, of which the Company paid \$1,545,000 in cash and issued 12,500 Operating Partnership units valued at \$626,000. The partnership units were issued to Mitchell N. Schear, one of the partners in the Waterfront interest, who became the President of the Company's CESCR division.

On August 4, 2003, the Company completed the acquisition of 2101 L Street, a 370,000 square foot office building located in Washington D.C. The consideration for the acquisition consisted of approximately 1.1 million newly issued Operating Partnership units (valued at approximately \$49,517,000) and the assumption of existing mortgage debt and transaction costs totaling approximately \$32,000,000. Robert H. Smith and Robert P. Kogod, trustees of Vornado, together with family members owned approximately 24 percent of the limited partnership that sold the building and Mr. Smith was a general partner. On August 5, 2003, the Company repaid the mortgage of \$29,056,000.

<sup>(2)</sup> Excludes 114,119 square feet under development.

The following table sets forth the percentage of CESCR's Office properties 2003 revenue by tenants' industry:

Industry	Percentage
U.S. Government	47%
Government Contractors	29%
Business Services	4%
Communication	4%
Retail	3%
Transportation	3%
Health Services	2%
Real Estate	2%
Trade Associations	2%
Legal	1%
Other	3%
	100%

CESCR office leases are typically for four to seven year terms, and may provide for extension options at either pre-negotiated or market rates. Most leases provide for annual rental escalations throughout the lease term, plus recovery of increases in real estate taxes and certain property operating expenses over a base year. Annual rental escalations are typically based upon either fixed percentage increases or the consumer price index. Leases also typically provide for tenant improvement allowances for all or a portion of the tenant's initial construction costs of its premises.

Below is a listing of tenants which accounted for 2% or more of the CESCR Office properties revenues during 2003:

Tenant	Square Feet Leased	2003 Revenues	Percentage of CESCR Revenues	Percentage of Company Revenues
U.S. Government (113 separate leases)	5,879,000	\$ 166,618,000	47.4%	11.1%
Science Applications International Corp	456,000	10,487,000	3.0%	0.7%
US Airways, Inc.	214,000	8,415,000	2.4%	0.6%
The Boeing Company	248,000	7,234,000	2.2%	0.5%

The following table sets forth the occupancy rate and the average annual escalated rent per square foot for the CESCR properties at the end of each of the past five years:

As of December 31,	Rentable Square Feet	Occupancy Rate	Average Annual Escalated Rent Per Square Foot
2003	13,963,000	93.9% \$	29.64
2002	13,395,000	93.6%	29.38
2001	12,899,000	94.8%	28.59
2000	12,495,000	97.9%	27.38
1999	10,657,000	98.6%	26.46

33

During 2003, 2,848,000 square feet of CESCR office space was leased at a weighted average initial rent per square foot of \$30.26, a 2.6% increase over the weighted average escalated rent per square foot of \$29.86 for the expiring leases. Following is the detail by building and/or complex:

Location	Square Feet	Average Initial Rent Per Square Foot (1)
Crystal Gateway	577,000	\$ 32.30
Skylines	583,000	24.65
Crystal Mall	430,000	33.86
Crystal Square	394,000	32.80
Crystal Park	253,000	32.42
Crystal Plaza	113,000	30.72
Tysons Dulles	115,000	22.68
1730 M Street	58,000	30.52
1140 Connecticut Avenue	59,000	33.70
Courthouse Plaza	42,000	31.71
Democracy Plaza	43,000	33.96
Reston Executive	34,000	21.84
1101 17th Street	41,000	33.87
1150 17th Street	25,000	32.61
Commerce Executive	64,000	22.23
Arlington Plaza	8,000	27.16
Fairfax Square (20% interest)	8,000	28.04
1919 South Eads Street	1,000	33.50
	2,848,000	30.26

The following table sets forth lease expirations for the CESCR Office Properties as of December 31, 2003 for each of the next 10 years, assuming that none of the tenants exercise their renewal options.

	Number of	Square Feet of	Percentage of	Annual Escalated Rent of Expiring Leases		
Year	Expiring Leases	Expiring Leases	CESCR Square Feet	Total		Square Foot
2004	391	3,320,000	25.5%	\$ 95,220,000	\$	28.68
2005	207	2,091,000	16.0%	60,714,000		29.03
2006	171	2,225,000	17.1%	68,990,000		31.01
2007	124	888,000	6.8%	27,002,000		30.39
2008	123	1,130,000	8.7%	33,641,000		29.76
2009	56	683,000	5.2%	18,443,000		27.00
2010	45	426,000	3.3%	13,930,000		32.72
2011	59	906,000	6.9%	26,394,000		29.14
2012	26	556,000	4.3%	18,125,000		32.61
2013	25	348,000	2.7%	11,282,000		32.46

Included in the above table is 1,939,000 square feet leased to the U.S. Patent and Trademark Office ("PTO") in the Crystal City submarket. The PTO lease expirations are as follows:

	Square Feet of Expiring PTO Leases
2004	937,000
2005	895,000
2006	107,000
Total	1,939,000

The average annual escalated rent per square foot of the PTO space is \$26.61. The average escalated rent per square foot of CESCR space expiring in 2004 in the Crystal City submarket is \$28.56. The Company plans substantial renovations to this space as outlined in Item 1-Business "Development and Redevelopment Projects".

35

The following table sets forth the CESCR Office Properties owned by the Company as of December 31, 2003:

Location/Complex	Number of Buildings	Approximate Leasable Building Square Feet	Percent Leased	Encumbrances (in thousands)
Crystal Mall	4	1,064,000	99.9%	\$ 53,210
Crystal Plaza	7	1,220,000	98.2%	68,598
Crystal Square	4	1,414,000	99.4%	187,102
Crystal Gateway	5	1,457,000	97.5%	203,006
Crystal Park	5	2,166,000	90.4%	257,971
1919 S. Eads Street	1	96,000	87.5%	12,942
Total Crystal City	26	7,417,000	96.1%	782,829
Arlington Plaza	1	176,000	84.7%	17,256
Skyline	8	2,507,000	91.4%	198,801
Courthouse Plaza (1)	2	618,000	98.1%	78,483
1101 17th Street	1	206,000	91.8%	25,783
1730 M Street (1)	1	190,000	89.7%	16,097
1140 Connecticut Avenue	1	179,000	96.0%	19,070
1150 17th Street	1	226,000	95.7%	31,134
1750 Pennsylvania Avenue	1	259,000	97.9%	49,346
2101 L Street	1	354,000	99.9%	_
Democracy Plaza I (1)	1	218,000	95.5%	26,551
Tysons Dulles	3	482,000	87.3%	_
Commerce Executive	3	416,000	73.7%	52,582
Reston Executive	3	487,000	95.3%	71,874
Fairfax Square (20% interest)	3	104,000	72.1%	13,639
Kaempfer equity interests (.1% to 10% interests)	7	124,000	98.8%	13,830
T. 1000 1 111 (V. 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	an.	40.000.000	02.00/	d 207 246
Total Office buildings (Vornado's Interest)	63	13,963,000	93.9%	\$ 1,397,246

<sup>(1)</sup> These properties are 100% ground leased.

#### **Retail Segment**

The Company owns 60 retail properties, of which 48 are strip shopping centers primarily located in the Northeast and Mid-Atlantic states; five are regional malls located in New York, New Jersey and San Juan, Puerto Rico; and seven are retail properties located in Manhattan. The Company's strip shopping centers and malls are generally located on major regional highways in mature, densely populated areas. The Company believes these properties attract consumers from a regional, rather than a neighborhood market place because of their location on regional highways.

The Company's strip shopping centers contain an aggregate of 8.8 million square feet and are substantially (over 80%) leased to large stores (over 20,000 square feet). Tenants include destination retailers such as discount department stores, supermarkets, home improvement stores, discount apparel stores, membership warehouse clubs and "category killers." Category killers are large stores that offer a complete selection of a category of items (e.g., toys, office supplies, etc.) at low prices, often in a warehouse format. Tenants typically offer basic consumer necessities such as food, health and beauty aids, moderately priced clothing, building materials and home improvement supplies, and compete primarily on the basis of price and location.

The Company's five regional malls are as follows:

The Green Acres Mall in Long Island, New York contains 1.6 million square feet, and is anchored by four major department stores: Sears, Roebuck and Co., J.C. Penney Company, Inc., Federated Department Stores, Inc. ("Federated") doing business as Macy's, and Federated doing business as Stern's, that is currently dark. In February 2004, the Company entered into an agreement with Federated to take back 63,000 square feet of the former Stern's store. The remainder of the Stern's space will be operated as a Macy's Men's Store and a Macy's Home Store. Federated will continue to pay the same rent (exclusive of real estate taxes for the space taken back by the Company). The complex also includes The Plaza at Green Acres, a 172,000 square foot strip shopping center which is anchored by Wal-Mart and National Wholesale Liquidators. The Company plans to renovate the interior of the mall. In addition, the Company will construct 70,000 square feet of free-standing retail space and parking decks in the complex, subject to governmental approvals. Further, the Company has entered into a ground lease with B.J.'s Wholesale Club who will construct its own free-standing store in the complex. The expansion and renovation are expected to be completed by 2006.

The Monmouth Mall, located in Eatontown, New Jersey was acquired on October 10, 2002, by a joint venture in which the Company has a 50% interest. The mall contains 1.5 million square feet and is anchored by four department store tenants (Macy's, Lord & Taylor, J.C. Penney's and Boscovs), three of which own their stores aggregating 719,000 square feet.

The Bergen Mall in Paramus, New Jersey, contains 903,000 square feet and is anchored by Macy's, Value City, Marshalls and Off Saks Fifth Avenue. The Bergen Mall was acquired on December 12, 2003, for approximately \$145,000,000.

The Montehiedra Mall in San Juan, Puerto Rico, contains 554,000 square feet and is anchored by Home Depot, Kmart, and Marshalls.

The Las Catalinas Mall in San Juan, Puerto Rico, contains 493,000 square feet and is anchored by Kmart and Sears, which owns its store.

37

The following table sets forth the percentage of the Retail Properties 2003 revenues by type of retailer:

Industry	Percentage
Family Apparel	16%
Department Stores	14%
Supermarkets	10%
Home Improvement	8%
Restaurants	7%
Home Entertainment and Electronics Stores	6%
Membership Warehouse Clubs	5%
Other	34%
	100%

The Company's shopping center lease terms range from five years or less in some instances for smaller tenant spaces to as long as 25 years for major tenants. Leases generally provide for additional rents based on a percentage of tenants' sales and pass through to tenants of the tenants' share of all common area charges (including roof and structure in strip shopping centers, unless it is the tenant's direct responsibility), real estate taxes and insurance costs and certain capital expenditures. Percentage rent accounted for less than 1% of total shopping center revenues in 2003. None of the tenants in the Retail Segment accounted for more than 10% of the Company's 2003 total revenues.

Below is a listing of tenants which accounted for 2% or more of the Retail properties revenues in 2003:

<u>Tenant</u>	Square Feet Leased	 2003 Revenues	Percentage of Retail Revenues	Percentage of Company Revenues
The Home Depot, Inc	630,000	\$ 8,481,000	5.8%	0.6%
Stop & Shop Companies, Inc, (Stop & Shop).	339,000	8,058,000	5.5%	0.5%
Hennes & Mauritz	43,000	6,218,000	4.3%	0.4%
Wal-Mart/Sam's Wholesale	1,557,000	5,211,000	3.6%	0.3%
Kohl's	698,000	3,643,000	2.5%	0.2%
The TJX Companies, Inc.	369,000	3,633,000	2.5%	0.2%
Shop Rite	364,000	3,501,000	2.4%	0.2%
Staples, Inc.	206,000	3,461,000	2.4%	0.2%
Kmart	346,000	2,851,000	2.0%	0.2%

The aggregate occupancy rate for the 12,889,000 square feet of retail properties at December 31, 2003 is 93.0%. The occupancy rate includes leases for 691,000 square feet (6%) at four locations, which have not commenced at December 31, 2003. The following sets forth the occupancy rate and the average annual base rent per square foot for the Strip Shopping Centers and Regional Malls at the end of each of the past five years.

#### **Strip Shopping Centers:**

	Rentable		Average Annual Base Rent
As of December 31,	Square Feet	Occupancy Rate	Per Square Foot
2003	8,798,000	92.3% \$	11.91
2002	9,295,000	85.7%	11.11
2001	9,008,000	89.0%	10.60
2000	9,000,000	91.1%	10.72
1999	8,212,000	91.0%	10.20

#### **Regional Malls:**

			Average Anni	ıal Bas	se Rent
	Rentable		Per Squ	are Fo	ot
As of December 31,	Square Feet	Occupancy Rate	Mall Tenants		Total
2003	3,766,000	94.1% \$	31.08	\$	16.41
2002	2,875,000	95.4%	27.79		17.15
2001	2,293,000	98.7%	34.04		15.31
2000	2,293,000	95.5%	32.05		14.84
1999	2,293,000	95.5%	31.66		14.50

#### **Manhattan Retail and Other:**

The Manhattan retail is comprised of seven properties containing 325,000 square feet, including 4 Union Square South, containing 198,000 square feet, which is currently under development.

The Company has two strip shopping centers aggregating 327,000 square feet which are classified as held for sale as of December 31, 2003.

30

During 2003, approximately 803,000 square feet of retail space was leased at a weighted average rent per square foot of \$17.40, an 11.6% increase over the weighted average rent per square foot of \$15.59 for the expiring leases and 243,000 square feet of land was ground leased to retailers at a weighted average rent per square foot of \$10.60. Following is the detail by property:

	2003 Leasing	Activity
Location	Square Feet	Average Initial Rent Per Square Foot (1)
Space Leases:		
Manalapan		\$ 10.73
Henrietta	88,000	3.00
Valley Stream	83,000	24.45
Allentown	83,000	12.44
Marlton	75,000	12.34
Monmouth Mall	54,000	31.28
Waterbury	48,000	13.39
East Brunswick	34,000	14.12
Bricktown	22,000	18.89
Philadelphia	22,000	16.00
Glenburnie	21,000	5.75
Totowa	21,000	24.13
Middletown	18,000	24.14
Union	16,000	31.71
Freeport	15,000	20.00
Bensalem	14,000	15.12
424 6 <sup>th</sup> Ave	10,000	109.59
Dundalk	9,000	11.90
Cherry Hill	8,000	24.00
Hanover Conrans	8,000	13.58
Bethlehem	7,000	8.52
Glenolden	7,000	28.04
Jersey City	7,000	27.35
East Hanover	6,000	27.91
Hackensack	6,000	23.09
North Plainfield	6,000	15.42
Morris Plains	3,000	29.87
Watchung	3,000	17.40

	803,000	17.40
Land Leases:		
Woodbridge	136,000	10.16
Glenolden	92,000	10.86
Waterbury	5,000	14.70
Chicopee	4,000	10.26
Allentown	3,000	13.44
Kearny	3,000	13.27
	243,000	10.60

(1) Most leases include periodic step-ups in rent, which are not reflected in the initial rent per square foot leased.

40

#### Former Bradlees locations:

Property rentals for the year ended December 31, 2003, include \$5,000,000 of additional rent which, effective December 31, 2002, was re-allocated to the former Bradlees locations in Marlton, Turnersville, Bensalem and Broomall and is payable by Stop & Shop, pursuant to the Master Agreement and Guaranty, dated May 1, 1992. This amount is in addition to all other rent guaranteed by Stop & Shop for the former Bradlees locations. On January 8, 2003, Stop & Shop filed a complaint with the United States District Court claiming the Company has no right to reallocate and therefore continue to collect the \$5,000,000 of annual rent from Stop & Shop because of the expiration of the East Brunswick, Jersey City, Middletown, Union and Woodbridge leases to which the \$5,000,000 of additional rent was previously allocated. The Company believes the additional rent provision of the guaranty expires at the earliest in 2012 and is vigorously contesting Stop & Shop's position.

In February 2003, Koninklijke Ahold NV, parent of Stop & Shop, announced that it overstated its 2002 and 2001 earnings by at least \$500 million and is under investigation by the U.S. Justice Department and Securities and Exchange Commission. The Company cannot predict what effect, if any, this situation may have on Stop & Shop's ability to satisfy its obligation under the Bradlees guarantees and rent for existing Stop & Shop leases aggregating approximately \$10.5 million per annum.

The following table sets forth the lease expirations for the Retail Properties as of December 31, 2003 for each of the next 10 years assuming that none of the tenants exercise their renewal options.

	Number of Square Feet		Percentage of	Annual Rent of Expiring Leases		
<u>Year</u>	Expiring Leases	of Expiring Leases	Retail Square Feet	Total		Per Square Foot
2004	115	679,000	5.6% \$	10,315,000	\$	15.19
2005	117	549,000	4.5%	10,800,000		19.67
2006	84	817,000	6.8%	8,511,000		10.42
2007	117	744,000	6.2%	10,791,000		14.50
2008	98	733,000	6.1%	10,228,000		13.95
2009	66	556,000	4.6%	8,502,000		15.29
2010	40	440,000	3.6%	6,646,000		15.10
2011	37	724,000	6.0%	8,763,000		12.10
2012	45	743,000	6.1%	8,320,000		11.20
2013	47	603,000	5.0%	9,689,000		16.07
		41				

The following table sets forth the Retail Properties owned by the Company as of December 31, 2003:

	Approximate : Building Squar			
Location	Owned/ Leased by Company	Owned by Tenant on Land Leased from Company	Percent Leased	Encumbrances (in thousands)
REGIONAL MALLS:				
Green Acres Mall, Valley Stream, NY (1)	1,535,000	61,000	95.6%	155,307
Monmouth Mall, Monmouth, NJ (50%				
ownership)	717,000	_	94.9%	135,000
Montehiedra, Puerto Rico	554,000	_	90.8%	58,855
Las Catalinas, Puerto Rico	354,000	_	94.5%	66,729
Bergen Mall, Paramus, NJ (Acquired				
12/12/03)	893,000	10,000	93.0%	_
Total Regional Malls	4,053,000	71,000	94.2%	415,891
Vornado's ownership interest	3,694,000	71,000	94.1%	348,391
STRIP SHOPPING CENTERS:				
NEW JERSEY				
Bordentown	179,000	_	95.0%	7,990(2)
Bricktown	260,000	3,000	96.0%	16,147(2)
Cherry Hill	58,000	206,000	91.1%	14,850(2)

Delran	169,000	3,000	95.5%	6,365(2)
Dover	173,000	5,000	98.8%	7,278(2)
East Brunswick	221,000	10,000	100.0%	22,546(2)
East Hanover I and II	348.000	10,000	87.0%	27,031(2)
Hackensack	209,000	60,000	98.2%	24,770(2)
Jersey City	47,000	173,000	100.0%	18,963(2)
Kearny	40,000	66,000	98.2%	3,702(2)
Lawnside	142,000	3,000	78.8%	10,493(2)
Lodi	171,000		100.0%	9,299(2)
Manalapan	196,000	2,000	100.0%	12,410(2)
Marlton	174,000	7,000	96.1%	12,067(2)
Middletown	180,000	52,000	93.0%	16,289(2)
Morris Plains	176,000	1,000	100.0%	11,924(2)
North Bergen	7,000	55,000	100.0%	3,926(2)
North Plainfield (1)	219,000		88.1%	10,779(2)
Totowa	178,000	139.000	100.0%	29,252(2)
Turnersville	89,000	7,000	100.0%	4,047(2)
Union	120,000	159,000	95.6%	33,220(2)
Watchung	50,000	116,000	96.5%	13,404(2)
Woodbridge	88.000	140,000	85.7%	21,897(2)
Total New Jersey	3,494,000	1,202,000	95.0%	338,649
NEW YORK				333,033
Albany (Menands)	140,000	_	74.0%	6,158(2)
Buffalo (Amherst) (1)	185,000	112,000	81.1%	6,939(2)
Freeport	167,000	´ <b>_</b>	100.0%	14,658(2)
New Hyde Park (1)	101,000	_	100.0%	7,398(2)
North Syracuse (1)	98,000	_	100.0%	_
Rochester (Henrietta) (1)	148,000	_	58.6%	_
Rochester		205,000	100.0%	_
Total New York	839,000	317,000	86.7%	35,153

	Approximate Building Squar				
Location	Owned/ Leased by Company	Owned by Tenant on Land Leased from Company	Percent Leased	Encumbrances (in thousands)	
PENNSYLVANIA					
Allentown	269,000	354,000	97.3%	23,019(2)	
Bensalem	122,000	8,000	97.6%	6,361(2)	
Bethlehem	159,000	_	74.4%	4,026(2)	
Broomall	147,000	22,000	86.5%	9,680(2)	
Glenolden	10,000	92,000	100.0%	7,260(2)	
Lancaster	58,000	170,000	93.6%	_	
Levittown	105,000	_	100.0%	3,253(2)	
10th and Market Streets, Philadelphia	271,000	_	76.2%	8,867(2)	
Upper Moreland	122,000	_	100.0%	6,883(2)	
York	111,000	_	24.6%	4,070(2)	
Total Pennsylvania	1,374,000	646,000	87.8%	73,419	
MARYLAND		<u> </u>	<u> </u>		
Baltimore (Towson)	152,000	_	79.3%	11,280(2)	
Glen Burnie	65,000	56,000	100.0%	5,805(2)	
Total Maryland	217,000	56,000	88.5%	17,085	
CONNECTICUT					
Newington	43,000	140,000	100.0%	6,483(2)	
Waterbury	146,000	_	92.2%	_	
Total Connecticut	189,000	140,000	96.5%	6,483	
MASSACHUSETTS	100,000	1.0,000	70.5	3, 103	
Chicopee	_	116,000	100.0%	_	
Milford (1)	83,000	_	100.0%	_	
Springfield	8,000	117,000	100.0%	3,095	
Total Massachusetts	91,000	233,000	100.0%	3,095	
Total Strip Shopping Centers	6,204,000	2,594,000	92.3%	473,884	
OTHER RETAIL:	0,204,000	2,554,000	<i>52.5</i> /0	475,004	
NEW YORK (Manhattan)					
1135 Third Avenue	25,000		100.0%	_	
4 Union Square South (in development)	198,000	_	97.5%	_	
424 Sixth Avenue	10,000	<u>_</u>	100.0%	_	
435 Seventh Avenue	43.000	_	100.0%	<u> </u>	
484 Eighth Avenue	14,000	_	100.0%		
715 Lexington Avenue	32,000	_	100.070		
825 Seventh Avenue	3,000	_	100.0%		
Total Other Retail	325,000		98.3%	<u> </u>	
Iudi Guici Reldii	323,000	<u></u>	50.5%		

Total Retail Space	10,582,000	2,665,000	93.0%	889,775
Vornado's Ownership Interest	10,223,000	2,665,000	93.0%	822,275
ASSETS HELD FOR SALE:				
Vineland, New Jersey	143,000	<del>_</del>	5.6%	_
Baltimore (Dundalk), Maryland	181,000	3,000	83.4%	_
Total Assets Held for Sale	324,000	3,000	49.4%	

<sup>(1) 100%</sup> ground and/or building leasehold interest; other than Green Acres, where approximately 10% of the ground is leased.

#### **Merchandise Mart Segment**

The Merchandise Mart Properties are a portfolio of 9 properties containing an aggregate of 8.6 million square feet.

Below is a breakdown of square feet by location and use as of December 31, 2003.

		_	Showroom			
	Total	Office	Total	Permanent	Temporary Trade Show	Retail
Chicago, Illinois						
Merchandise Mart	3,463,000	1,134,000	2,237,000	1,950,000	287,000	92,000
350 N. Orleans	1,150,000	861,000	289,000	289,000	_	_
33 N. Dearborn	328,000	316,000	_	_	_	12,000
Total Chicago, Illinois	4,941,000	2,311,000	2,526,000	2,239,000	287,000	104,000
HighPoint, North Carolina						
Market Square Complex	1,751,000	_	1,751,000	1,181,000	570,000	_
National Furniture Mart	259,000	_	259,000	259,000	_	_
Total HighPoint, North Carolina	2,010,000	_	2,010,000	1,440,000	570,000	
L.A. Mart	774,000		774,000	720,000	54,000	
Washington, D.C.						
Washington Office Center	396,000	360,000	_	_	_	36,000
Washington Design Center	390,000	60,000	330,000	330,000	_	_
South Capitol	94,000	94,000		<u> </u>		
Total Washington, D.C.	880,000	514,000	330,000	330,000		36,000
Total Merchandise Mart Properties	8,605,000	2,825,000	5,640,000	4,729,000	911,000	140,000
Occupancy rate	94.2%	92.6%	95.1%			88.8%

In addition to the Office, Showroom and Retail space, the Merchandise Mart Properties contains eight parking garages totaling 1,200,000 square feet (3,600 spaces). The garage space is excluded from the statistics provided in this section.

## Office Space

The following table sets forth the percentage of the Merchandise Mart Properties 2003 office revenues by tenants' industry during 2003:

Industry	Percentage
Government	31%
Service	24%
Banking	16%
Telecommunications	13%
Insurance	8%
Pharmaceutical	4%
Other	4%
	100%

44

The Company's Merchandise Mart properties lease terms generally range from three to seven years for smaller tenants to as long as 15 years for large tenants. Leases typically provide for step-ups in rent periodically over the term of the lease and pass through to tenants the tenants' share of increases in real estate taxes and operating expenses for a building over a base year. Electricity is provided to tenants on a sub-metered basis or included in rent and adjusted for subsequent utility rate increases. Leases also typically provide for tenant improvement allowances for all or a portion of the tenant's initial construction of its premises.

No tenant in the Merchandise Mart properties segment accounted for more than 10% of the Company's 2003 total revenue. Below is a listing of the Merchandise Mart Properties office tenants which accounted for 2% or more of the Merchandise Mart Properties' revenues in 2003:

<sup>(2)</sup> These encumbrances are cross collateralized under a blanket mortgage in the amount of \$481,902 at December 31, 2003.

Tenant	Square Feet Leased	2003 Revenues	Percentage of Segment Revenues	Percentage of Company Revenues
U.S. Government	344,000	\$ 11,266,000	4.9%	0.7%
SBC	234,000	6,970,000	3.1%	0.5%
Bankers Life and Casualty	229,000	5,563,000	2.4%	0.4%
Bank of America	206.000	4.962.000	2.2%	0.3%

The following table sets forth the occupancy rate and the average annual escalated rent per square foot for the Merchandise Mart Properties' office space at the end of each of the past five years.

As of December 31,	Rentable Square Feet	Occupancy Rate	Average Annual Escalated Rent Per Square Foot
2003	2,825,000	92.6%	5 25.23
2002	2,838,000	91.7%	24.00
2001	2,841,000	89.2%	23.84
2000	2,869,000	90.2%	23.52
1999	2,414,000	93.3%	20.12

During 2003, 270,000 square feet of Merchandise Mart Properties office space was leased at a weighted average initial rent per square foot of \$21.24, a decrease of 5.3% over the weighted average escalated rent per square foot of \$22.44 for the leases expiring. Following is the detail by building:

	2003 Leasing Activity		
	Average Initia Rent Per Square Feet Square Foot (1		
			Square Foot (1)
Merchandise Mart	216,000	\$	19.73
33 North Dearborn Street	54,000		27.28
Total	270,000		21.24

(1) Most leases include periodic step-ups in rent, which are not reflected in the initial rent per square foot leased.

45

The following table sets forth lease expirations for the Merchandise Mart Properties office space as of December 31, 2003 for each of the next 10 years assuming that none of the tenants exercise their renewal options.

Year	Number of Expiring Leases	Square Feet of Expiring Leases	Percentage of Merchandise Mart Office Square Feet		Escalated iring Leases Per Square Foot
2004	22	385,000	14.8%	\$ 8,073,000	\$ 21.00
2005	15	170,000	6.5%	4,468,000	26.32
2006	17	130,000	5.0%	3,108,000	23.98
2007	16	269,000	10.3%	6,297,000	23.42
2008	21	277,000	10.7%	7,206,000	26.00
2009	8	285,000	11.0%	8,611,000	30.23
2010	3	359,000	13.8%	12,022,000	33.53
2011	1	193,000	7.4%	5,925,000	30.65
2012	9	70,000	2.7%	1,843,000	26.32
2013	11	94,000	3.6%	2,641,000	28.16

#### **Showroom Space**

The showrooms provide manufacturers and wholesalers with permanent and temporary space in which to display products for buyers, specifiers and end users. The showrooms are also used for hosting trade shows for the contract furniture, casual furniture, gifts, carpet, residential furnishings, building products, crafts, apparel and design industries. Merchandise Mart Properties own and operate five of the leading furniture and gifts trade shows including the contract furniture industry's largest annual trade show, NeoCon, which attracts over 40,000 attendees each June and is hosted at the Merchandise Mart building in Chicago. The Market Square Complex co-hosts the home furniture industry's semi-annual (April and October) market weeks which occupy over 11,500,000 square feet in the High Point, North Carolina region.

The following table sets forth the percentage of the Merchandise Mart Properties 2003 showroom revenues by tenants' industry:

Industry	Percentage
Residential Design	25%
Gift	20%
Residential Furnishings	18%
Contract Furnishings	14%
Market Suites	13%
Casual Furniture	4%
Apparel	3%
Building Products	3%
	100%

The following table sets forth the occupancy rate and the average escalated rent per square foot for this space at the end of each of the past five years.

As of December 31,	Rentable Square Feet	Occupancy Rate	Average Annual Escalated Rent Per Square Foot
2003	5,640,000	95.1% \$	22.35
2002	5,528,000	95.2%	21.46
2001	5,532,000	95.5%	22.26
2000	5,044,000	97.6%	22.85
1999	4,174,000	98.1%	21.29

During 2003, 1,157,000 square feet of Merchandise Mart Properties showroom space was leased at a weighted average initial rent per square foot of \$23.43, a 0.6% increase over the weighted average escalated rent per square foot of \$23.28 for the leases expiring. Following is the detail by building:

	2003 Leasing Activity		
	_		Average Initial Rent Per
	Square Feet		Square Foot(1)
Merchandise Mart	464,000	\$	31.02
Market Square Complex	389,000		16.91
L.A. Mart	193,000		17.37
350 North Orleans	74,000		24.47
Washington Design Center	37,000		28.47
Total	1,157,000		23.43

<sup>(1)</sup> Most leases include periodic step-ups in rent which are not reflected in the initial rent per square foot leased.

The following table sets forth lease expirations for the Merchandise Mart Properties showroom space as of December 31, 2003 for each of the next 10 years assuming that none of the tenants exercise their renewal options.

<u>Year</u>	Number of Expiring Leases	Square Feet of Expiring Leases	Percentage of Merchandise Mart Showroom Square Feet	Annual F Rent of Exp Total	
2004	364	779,000	14.6% 5	17,636,000	\$ 22.65
2005	251	677,000	12.7%	15,750,000	23.26
2006	250	914,000	17.1%	23,770,000	26.00
2007	170	891,000	16.7%	19,359,000	21.72
2008	129	487,000	9.1%	12,884,000	26.47
2009	50	279,000	5.2%	6,389,000	22.94
2010	46	214,000	4.0%	6,380,000	29.77
2011	18	118,000	2.2%	3,252,000	27.59
2012	12	44,000	0.8%	1,268,000	28.86
2013	41	265,000	5.0%	7,256,000	27.36

## **Retail Space**

The Merchandise Mart Properties portfolio also contains approximately 140,000 square feet of retail space which was 88.8% occupied at December 31, 2003.

47

The following table sets forth the Merchandise Mart Properties owned by the Company as of December 31, 2003:

	Approximate Leasable Building	Percent	Encumbrances
Location	Square Feet	Leased	(in thousands)
ILLINOIS			
Merchandise Mart, Chicago	3,444,000	98.0% \$	_
350 North Orleans, Chicago	1,150,000	80.9%	_
33 North Dearborn Street, Chicago	328,000	94.6%	_
Other	19,000	21.3%	25,405
Total Illinois	4,941,000	93.5%	25,405
		_	
WASHINGTON, D.C.			
Washington Office Center	396,000	96.6%	43,166
Washington Design Center	390,000	92.3%	48,012
South Capitol	94,000	62.0%	_
Total Washington, D.C.	880,000	91.0%	91,178
HIGH POINT, NORTH CAROLINA			
Market Square Complex	2,010,000	98.2%	111,025

L.A. Mart	774,000	91.6%	_
Total Merchandise Mart Properties	8,605,000	94.2%	\$ 227,608

#### **Temperature Controlled Logistics Segment**

The Company has a 60% interest in Vornado Crescent Portland Partnership ("the Landlord") that owns 87 temperature controlled warehouses, through a wholly-owned subsidiary (AmeriCold Realty Trust), with an aggregate of approximately 440.7 million cubic feet. AmeriCold Logistics leases all of the partnerships' facilities. The Temperature Controlled Logistics segment is headquartered in Atlanta, Georgia.

AmeriCold Logistics provides the food industry with refrigerated warehousing and transportation management services. Refrigerated warehouses are comprised of production, distribution and public facilities. Production facilities typically serve one or a small number of customers, generally food processors that are located nearby. These customers store large quantities of processed or partially processed products in the facilities until they are shipped to the next stage of production or distribution. Distribution facilities primarily warehouse a wide variety of customers' finished products until future shipment to endusers. Each distribution facility generally services the surrounding regional market. Public facilities generally serve the needs of local and regional customers under short-term agreements. Food manufacturers and processors use these facilities to store capacity overflow from their production facilities or warehouses. AmeriCold Logistics' transportation management services include freight routing, dispatching, freight rate negotiation, backhaul coordination, freight bill auditing, network flow management, order consolidation and distribution channel assessment. AmeriCold Logistics' temperature controlled logistics expertise and access to both frozen food warehouses and distribution channels enable its customers to respond quickly and efficiently to time-sensitive orders from distributors and retailers.

AmeriCold Logistics' customers consist primarily of national, regional and local frozen food manufacturers, distributors, retailers and food service organizations. Below is a listing of customers which accounted for 2% or more of AmeriCold Logistics' revenue in 2003:

	% of 2003 Revenue	
H.J. Heinz & Co.		15 %
Con-Agra Foods, Inc.		13%
Philip Morris Companies, Inc.		8%
Sara Lee Corp.		5%
General Mills		4%
Tyson Foods, Inc.		4%
McCain Foods, Inc.		4%
Schwan Corporation		4%
J.R. Simplot		2%
Nippon Suisan.		2%
Other		39%
		100%

On February 5, 2004, AmeriCold Realty Trust completed a \$254,400,000 mortgage financing for 21 of its owned and 7 of its leased temperature-controlled warehouses. The loan bears interest at LIBOR plus 2.95% (with a LIBOR floor of 1.5% with respect to \$54,400,000 of the loan) and requires principal payments of \$5,000,000 annually. The loan matures in April 2009 and is pre-payable without penalty after February 5, 2006. The net proceeds were approximately \$225,000,000 after providing for usual escrows, closing costs and the repayment of \$12,900,000 of existing mortgages on two of the warehouses, of which \$135,000,000 was distributed to the Company and the remainder was distributed to its partner.

On February 23, 2004, AmeriCold Logistics announced that Alec Covington resigned as President and Chief Executive Officer effective March 31, 2004, to take an opportunity in an unrelated industry. A search to identify a successor is currently underway.

49

The following table sets forth certain information for the Temperature Controlled Logistics properties as of December 31, 2003:

Property	Cubic Feet (in millions)	Square Feet (in thousands)	Property	Cubic Feet (in millions)	Square Feet (in thousands)
ALABAMA			INDIANA		
Birmingham	2.0	85.6	Indianapolis	9.1	311.7
Montgomery	2.5	142.0	· ·		
Gadsden (1)	4.0	119.0	IOWA		
Albertville	2.2	64.5	Fort Dodge	3.7	155.8
	10.7	411.1	Bettendorf	8.8	336.0
ARIZONA				12.5	491.8
Phoenix	2.9	111.5	KANSAS		
			Wichita	2.8	126.3
ARKANSAS			Garden City	2.2	84.6
Fort Smith	1.4	78.2		5.0	210.9
West Memphis	5.3	166.4	KENTUCKY		
Texarkana	4.7	137.3	Sebree	2.7	79.4
Russellville	5.6	164.7			
Russellville	9.5	279.4	MAINE		

Springdale	6.6	194.1	Portland	1.8	151.6
	33.1	1,020.1			
CALIFORNIA			MASSACHUSETTS		
Ontario (1)	8.1	279.6	Gloucester	1.9	95.5
Fullerton (1)	2.8	107.7	Gloucester	0.3	13.6
Pajaro (1)	1.4	53.8	Gloucester	2.8	95.2
Turlock	2.5	108.4	Gloucester	2.4	126.4
Watsonville (1)	5.4	186.0	Boston	3.1	218.0
Turlock	3.0	138.9		10.5	548.7
Ontario	1.9	55.9	MISSOURI		
	25.1	930.3	Marshall	4.8	160.8
COLORADO			Carthage	42.0	2,564.7
Denver	2.8	116.3		46.8	2,725.5
			MISSISSIPPI		
FLORIDA			West Point	4.7	180.8
Tampa	0.4	22.2			_
Plant City	0.8	30.8	NEBRASKA		
Bartow	1.4	56.8	Fremont	2.2	84.6
Tampa	2.9	106.0	Grand Island	2.2	105.0
Tampa (1)	1.0	38.5		4.4	189.6
	6.5	254.3	NEW YORK		
GEORGIA			Syracuse	11.8	447.2
Atlanta	11.1	476.7			
Atlanta	2.9	157.1	NORTH CAROLINA		
Augusta	1.1	48.3	Charlotte	1.0	58.9
Atlanta	11.4	334.7	Charlotte	4.1	164.8
Atlanta	5.0	125.7	Tarboro	4.9	147.4
Montezuma	4.2	175.8		10.0	371.1
Atlanta	6.9	201.6	OHIO		
Thomasville	6.9	202.9	Massillon	5.5	163.2
	49.5	1,722.8			
IDAHO			OKLAHOMA		
Burley	10.7	407.2	Oklahoma City	0.7	64.1
Nampa	8.0	364.0	Oklahoma City	1.4	74.1
	18.7	771.2		2.1	138.2
ILLINOIS		_			_
Rochelle	6.0	179.7			
East Dubuque	5.6	215.4			
_	11.6	395.1			

Property	Cubic Feet (in millions)	Square Feet (in thousands)	Property	Cubic Feet (in millions)	Square Feet (in thousands)
Troperty	(III IIIIIIIIII)	(iii tiiotistiitas)	Troperty	(iii iiiiiioiis)	(in thousands)
OREGON			TEXAS		
Hermiston	4.0	283.2	Amarillo	3.2	123.1
Milwaukee	4.7	196.6	Ft. Worth	3.4	102.0
Salem	12.5	498.4		6.6	225.1
Woodburn	6.3	277.4	UTAH		
Brooks	4.8	184.6	Clearfield	8.6	358.4
Ontario	8.1	238.2			
	40.4	1,678.4	VIRGINIA		
PENNSYLVANIA			Norfolk	1.9	83.0
Leesport	5.8	168.9	Strasburg	6.8	200.0
Fogelsville	21.6	683.9		8.7	283.0
	27.4	852.8	WASHINGTON		
			Burlington	4.7	194.0
SOUTH CAROLINA			Moses Lake	7.3	302.4
Columbia	1.6	83.7	Walla Walla	3.1	140.0
			Connell	5.7	235.2
SOUTH DAKOTA			Wallula	1.2	40.0
Sioux Falls	2.9	111.5	Pasco	6.7	209.0
				28.7	1,120.6
TENNESSEE			WISCONSIN		
Memphis	5.6	246.2	Tomah	4.6	161.0
Memphis	0.5	36.8	Babcock	3.4	111.1
Murfreesboro	4.5	106.4	Plover	9.4	358.4
	10.6	389.4		17.4	630.5
			Total Temperature		
			Controlled Logistics		
			Properties	440.7	17,475.8

#### Alexander's

The Company owns 33.1% of Alexander's outstanding common shares. The following table shows the location, approximate size and leasing status of each of the properties owned by Alexander's as of December 31, 2003.

Location	Approximate Land Area in Square Feet or Acreage	Approximate Building Leasable Square Footage/Number of Floors	Percent Leased
Operating Properties			
New York:			
Kings Plaza Regional Shopping Center-Brooklyn	24.3 acres	759,000/2 and 4(1)(2)	98%
Rego Park I—Queens	4.8 acres	351,000/3(1)	100%
Flushing—Queens (3)		177,000/4(1)	0%
New Jersey:			
Paramus—New Jersey	30.3 acres	—(4)	100%
	-	1,287,000	
Development Properties			
Lexington Avenue-Manhattan (see below)	84,420 SF	1,304,000/55	
Rego Park II—Queens	6.6 acres	_	

- (1) Excludes parking garages.
- (2) Excludes 339,000 square foot Macy's store, owned and operated by Federated Department Stores, Inc.
- (3) Leased by Alexander's through January 2027.
- (4) Ground leased to IKEA.

The development at Lexington Avenue consists of an approximately 1.3 million square foot multi-use building. The building will contain approximately 885,000 net rentable square feet of office space, approximately 171,000 net rentable square feet of retail space and approximately 248,000 net saleable square feet of residential space consisting of condominium units (through a taxable REIT subsidiary ("TRS")). Of the construction budget of \$630,000,000 (which excludes \$29,000,000 for development and guarantee fees to the Company), \$402,000,000 has been expended through December 31, 2003 and an additional \$62,200,000 has been committed to at December 31, 2003. Construction is expected to be completed in 2005.

Bloomberg L.P. has leased 695,000 square feet of the office space (the "Bloomberg Space"). On November 15, 2003 Alexander's delivered approximately 87% of that space. As of February 9, 2004, the remainder of the Bloomberg space has been delivered. At December 31, 2003, 115,000 square feet of retail space has been leased, of which the Home Depot and Hennes & Mauritz have leased 83,000 and 27,000 square feet, respectively. The residential space is comprised of 105 condominium units. The offering plan filed for these units, as amended for price increases through December 31, 2003, would produce (inclusive of the value of existing contracts) an aggregate sale price of \$457,000,000. As of December 31, 2003, Alexander's has received deposits of \$10,425,000 on sales of the condominium units.

52

On February 13, 2004, Alexander's completed a \$400,000,000 mortgage financing on the Office Space of its Lexington Avenue development project placed by German American Capital Corporation, an affiliate of Deutsche Bank. The loan bears interest at 5.33%, matures in February 2014 and beginning in the third year, provides for principal payments based on a 25-year amortization schedule such that over the remaining eight years of the loan, ten years of amortization will be paid. Of the loan proceeds, \$253,529,000 was used to repay the entire amount outstanding under the Construction Loan with HVB Real Estate Capital (Hypo). The Construction Loan was modified so that the remaining availability is \$237,000,000, which is approximately the amount estimated to complete the Lexington Avenue development project. The interest rate on the Construction Loan is LIBOR plus 2.5% (currently 3.64%) and matures in January 2006, with two one-year extensions. The collateral for the Construction Loan is the same, except that the Office Space has been removed from the lien. Further, the Construction Loan permits the release of the retail space for \$15,000,000 and requires all proceeds from the sale of the residential condominiums units to be applied to the Construction Loan balance until it is finally repaid. In connection with reducing the principal amount of the Construction loan Alexander's will write-off \$3,050,000 of unamortized deferred financing costs in the first quarter of 2004, of which the Company's share is \$1,010,000.

The Company has agreed to guarantee to the construction lender, the lien free, timely completion of the construction of the project and funding of project costs in excess of a stated loan budget, if not funded by Alexander's (the "Completion Guarantee"). The \$6,300,000 estimated fee payable by Alexander's to the Company for the Completion Guarantee is 1% of construction costs (as defined). Based upon the current status of construction, Management does not anticipate the need to fund pursuant to the Completion Guarantee.

53

## The Newkirk Master Limited Partnership

In 1998, the Company and affiliates of Apollo Real Estate Investment Fund III, L.P. ("Apollo") formed a joint venture (30% owned by the Company and 70% owned by Apollo) ("Newkirk JV") to acquire general and limited partnership interests in a portfolio of 104 partnerships, which own triple net leased properties. Since its formation, Newkirk JV has acquired equity interests in the above partnerships, which own approximately 19.6 million square feet of real estate and acquired certain first and second mortgages ("Contract Rights") secured by a portion of these properties. On January 1, 2002, Newkirk JV

completed a merger of 91 of the partnerships as well as the other assets it owned relating to the other 13 partnerships into The Newkirk Master Limited Partnership ("MLP"). The partnerships were merged into MLP to create a vehicle to enable the partners to have greater access to capital and future investment opportunities. In connection with the merger, the Company received limited partner interests in the MLP equal to an approximate 21.1% interest and Apollo received limited partner interests in the MLP equal to an approximate 54.5% interest. At December 31, 2003, the Company has a 22.6% interest in the MLP and Apollo has a 54.1% interest. Newkirk JV is the general partner of the MLP.

Simultaneously with the merger on January 1, 2002, the MLP completed a \$225,000,000 secured financing collateralized by its interests in the entities that own the properties, subject to the existing first and certain second mortgages on those properties. The loan bears interest at LIBOR plus 5.5% with a LIBOR floor of 3% (8.5% at December 31, 2003) and matures on January 31, 2005, with two one-year extension options. As a result of the financing, on February 6, 2002 the MLP repaid approximately \$28,200,000 of existing joint venture debt and distributed approximately \$37,000,000 to the Company.

On November 24, 2003, Newkirk JV and the MLP obtained new financing in the amount of \$525,000,000. Of this amount \$316,527,000 is secured by the Contract Rights and guaranteed by the MLP and \$208,473,000 is secured by the assets of the MLP. The loan bears interest at a rate equal to the lesser of (i) LIBOR plus 4.5% or (ii) Prime plus 2.5%. The loan matures on November 24, 2006 and has two one-year extensions. The proceeds of the loan were used primarily to repay the MLP's outstanding balance of the existing \$225,000,000 credit facility and to distribute funds to its partners, of which the Company's share was \$74,106,000.

The Company's share of the MLP and the joint venture debt was approximately \$266,024,000 at December 31, 2003.

5/

The following table sets forth a summary of the real estate owned by the MLP:

	Number of	
	Properties	Square Feet
Office	34	6,558,000
Retail	170	6,206,000
Other	21	5,225,000
	225	17,989,000

As of December 31, 2003, the occupancy rate of the properties is 99.4%.

The primary lease terms range from 20 to 25 years from their original commencement dates with rents, typically above market, which fully amortize the first mortgage debt on the properties. In addition, tenants generally have multiple renewal options, with rents, on average, below market.

Below is a listing of tenants which accounted for 2% or more of the MLP's revenues in 2003:

Tenant	Square Feet	2003	Daycontago
Raytheon	Leased 2,007,000	Revenues \$ 40,421,000	Percentage 13.9%
Albertson's Inc.	2,610,000	29,857,000	
The Saint Paul Co.	530,000	25,532,000	
Honeywell	728,000	19,799,000	
Federal Express	592,000	14,812,000	5.1%
Cummins Engine Company, Inc.	390,000	13,557,000	4.7%
Owens-Illinois	707,000	13,363,000	4.6%
Entergy Gulf States	453,000	11,395,000	3.9%
Stater Bros Markets	1,434,000	9,319,000	3.2%
Safeway Inc.	736,000	8,543,000	2.9%
Hibernia Bank	403,000	8,196,000	2.8%
Nevada Power Company	282,000	7,189,000	2.5%
The Kroger Company	474,000	6,920,000	2.4%

The following table sets forth lease expirations for each of the next 10 years, as of December 31, 2003, assuming that none of the tenants exercise their renewal options.

	Number of				l Escalated opiring Leases
	Expiring Leases	Square Feet of Expiring Leases	Percentage of MLP Square Feet	Total	Per Square Foot
2004	6	280,000	2.7%	\$ 6,873,000	\$ 24.53
2005	23	1,003,000	2.6%	6,639,000	6.62
2006	28	2,102,000	9.9%	25,455,000	12.11
2007	32	2,943,000	14.4%	37,266,000	12.66
2008	86	6,730,000	37.0%	95,660,000	14.21
2009	29	2,678,000	27.0%	69,880,000	26.01
2010	1	821,000	1.1%	2,780,000	3.39
2011	2	155,000	0.8%	2,177,000	14.07
2012	9	395,000	1.2%	3,187,000	8.07
2013	1	40,000	0.3%	789,000	19.92
		55			

The following table sets forth The Newkirk Master Limited Partnership Properties as of December 31, 2003:

Location Approximate Leasable Location Approximate Leasable

	Building Square Footage		<b>Building Square Footage</b>
Office:	Building Square Postage	Retail:	Building Square Pootage
ARKANSAS		ALABAMA	
Little Rock	36,000	Dothan (1)	54,000
Pine Bluff	27,000	Florence	42,000
	63,000	Hunstville (1)	60,000
CALIFORNIA		Huntsville (1)	58,000
El Segundo (1)	185,000	Montgomery (1)	54,000
El Segundo (1)	185,000	Montgomery	66,000
Long Beach	478,000	Tuscaloosa (1)	53,000
Walnut Creek (1)	55,000	1430410034 (1)	387,000
Wallat Creek (1)	903,000	ARIZONA	367,000
COLORADO	905,000	Bisbee (1)	20,000
	71 000		30,000
Colorado Springs	71,000	Tucson (1)	37,000
ET ONED A		CALIBODANA	67,000
FLORIDA	101000	CALIFORNIA	26.000
Orlando (1)	184,000	Anaheim (1)	26,000
Orlando (1)	357,000	Barstow	30,000
	541,000	Beaumont	29,000
INDIANA		Calimesa	29,000
Columbus (1)	390,000	Colton	73,000
		Colton	26,000
MARYLAND		Corona (1)	33,000
Baltimore (1)	530,000	Corona (1)	9,000
		Costa Mesa (1)	18,000
MISSOURI		Costa Mesa (1)	17,000
Bridgeton (1)	54,000	Desert Hot Springs (1)	29,000
		Downey	39,000
NEW JERSEY		Fontana	26,000
Carteret	96,000	Garden Grove (1)	26,000
Elizabeth (1)	30,000	Glen Avon Heights (1)	42,000
Morris Township (1)	225,000	Huntington Beach	44,000
Morris Township (1)	50,000	Indio (1)	10,000
Morris Township (1)	137,000	Lancaster	42,000
Morris Township	221,000	Livermore (1)	53,000
Morristown (1)	316,000	Lomita (1)	33,000
Plainsboro (1)	2,000	Mammoth Lakes (1)	44,000
,	1,077,000	Mojave (1)	34,000
NEVADA		Ontario (1)	24,000
Las Vegas	282,000	Orange (1)	26,000
Zuo Veguo		Pinole (1)	58,000
ОНІО		Pleasanton	175,000
Miamisburg (1)	61,000	Rancho Cucamonga	24,000
Miamisburg (1)	86,000	Rialto	29,000
Toledo (1)	707,000	Rubidoux	39,000
101640 (1)	854,000	San Bernadino	30,000
PENNSYLVANIA	834,000	San Bernadino	40,000
Allentown	71,000		226,000
Allelitowii	/1,000	San Diego (1)	26,000
TENNECCEE		Santa Ana (1) Santa Monica	· · · · · · · · · · · · · · · · · · ·
TENNESSEE	C4.000		150,000
Johnson City	64,000	Santa Rosa (1)	22,000
Kingport	43,000	Simi Valley (1)	40,000
Memphis (1)	75,000	Sunnymead	30,000
Memphis (1)	521,000	Ventura (1)	40,000
	703,000	Westminster	26,000
TEXAS		Yucaipa	31,000
Beaumont (1)	426,000		1,748,000
Beaumont (1)	50,000	COLORADO	
Bedford (1)	207,000	Aurora (1)	41,000
Dallas (1)	185,000	Aurora	29,000
Dallas	151,000	Aurora	42,000
	1,019,000	Aurora	24,000
		Littleton	29,000
Total Office	6,558,000	Littleton	39,000
			204,000

Location	Approximate Leasable Building Square Footage	Location	Approximate Leasable Building Square Footage
Retail-continued		Retail-continued	
FLORIDA		NEBRASKA	
Bradenton (1)	60,000	Omaha	73,000

Cape Coral	30,000	Omaha	66,000
Casselberry (1)	68,000	Omaha	67,000
Gainsville	41,000		206,000
Largo	54,000	NEW JERSEY	
Largo	40,000	Garwood (1)	52,000
Largo	30,000		
Orlando (1)	58,000	NEW YORK	
Pinellas Park	60,000	Portchester (1)	59,000
Port Richey (1)	54,000		
Stuart (1)	54,000	NEW MEXICO	
Tallahassee (1)	54,000	Albuquerque (1)	35,000
Venice (1)	42,000	Las Cruces (1)	30,000
	645,000		65,000
GEORGIA		NEVADA	<u> </u>
Atlanta (1)	6,000	Las Vegas	38,000
Atlanta (1)	4,000	Las Vegas	60,000
Chamblee (1)	5,000	Las Vegas	38,000
Cumming (1)	14,000	Reno	42,000
Duluth (1)	9,000		178,000
Forest Park (1)	15,000	OHIO	
Jonesboro (1)	5,000	Cincinnati	26,000
Stone Mountain (1)	6,000	Columbus	34,000
(2)	64,000	Franklin	29,000
IDAHO	04,000	Tunkini	89,000
Boise (1)	37,000	OKLAHOMA	
Boise (1)	43,000	Lawton	31,000
Doise (1)	80,000	Lawton	
H I INOIC	80,000	OREGON	
ILLINOIS	21 000		42,000
Champaign	31,000	Beaverton	42,000
Freeport	30,000	Grants Pass (1)	34,000
Rock Falls	28,000	Portland	42,000
TNIDYANIA	89,000	Salem	52,000
INDIANA			170,000
Carmel (1)	39,000	PENNSYLVANIA	
Lawrence (1)	29,000	Doylestown	4,000
	68,000	Lansdale	4,000
KENTUCKY		Lima	4,000
Louisville	10,000	Philadelphia	50,000
Louisville	40,000	Philadelphia	4,000
	50,000	Philadelphia	4,000
LOUISIANA		Philadelphia	4,000
Baton Rouge	58,000	Philadelphia	4,000
Minden	35,000	Philadelphia	4,000
	93,000	Philadelphia	4,000
MONTANA		Philadelphia	4,000
Billings (1)	41,000	Philadelphia	4,000
Bozeman (1)	21,000	Philadelphia	4,000
	62,000	Richboro	4,000
NORTH CAROLINA		Wayne	4,000
Charlotte	34,000	Wayne	106,000
Concord	32,000	SOUTH CAROLINA	100,000
Jacksonville	23,000	Moncks Corner	23,000
Jefferson (1)	23,000	MOUCKS COTTIET	25,000
	23,000	TENNESSEE	
Lexington (1) Mint Hill		TENNESSEE	42.000
	23,000	Chattanooga	42,000
Thomasville(1)	21,000	Paris	31,000
	179,000		73,000

Location	Approximate Leasable Building Square Footage	Location	Approximate Leasable Building Square Footage
Retail-continued		Other	
TEXAS		ARIZONA	
Carrolton (1)	61,000	Flagstaff (1)	10,000
Dallas (1)	68,000	Sun City (1)	10,000
Fort Worth (1)	44,000		20,000
Garland (1)	40,000	CALIFORNIA	
Granbury (1)	35,000	Colton	668,000
Grand Prairie (1)	49,000	El Segundo	959,000
Greenville (1)	48,000	Long Beach (1)	201,000
Hillsboro (1)	35,000	Palo Alto (1)	123,000
Houston (1)	52,000		1,951,000

Lubbock (1)	54,000	COLORADO	
Midland	60,000	Ft. Collins (1)	10,000
Rockdale	44,000		
Taylor	62,000	FLORIDA	
Texarkana	46,000	Orlando (1)	205,000
Woodville	44,000		
	742,000	MAINE	
UTAH		North Berwick	821,000
Bountiful (1)	50,000		
Sandy (1)	42,000	NEW MEXICO	
	92,000	Carlsbad (1)	10,000
VIRGINIA			
Staunton (1)	23,000	PENNSYLVANIA	
		New Kingston (1)	430,000
WASHINGTON			
Bothell	28,000	SOUTH CAROLINA	
Edmonds	35,000	N. Myrtle Beach (1)	37,000
Everett	35,000		
Federal Way	42,000	TENNESSEE	
Graham	45,000	Franklin (1)	289,000
Kent	42,000	Memphis (1)	780,000
Milton	45,000		1,069,000
Port Orchard	28,000		
Redmond	45,000	TEXAS	
Spokane	42,000	Lewisville	256,000
Spokane	39,000	Corpus Christi (1)	10,000
Woodinville	30,000	El Paso (1)	10,000
	456,000	Euless (1)	10,000
WYOMING	· · · · · · · · · · · · · · · · · · ·	Lewisville (1)	10,000
Cheyenne	12,000	McAllen (1)	10,000
Cheyenne	31,000	Victoria (1)	10,000
Douglas	12,000	· ·	316,000
Evanston	28,000	WISCONSIN	
Evanston	10,000	Windsor (1)	356,000
Torrington	12,000	Total Other	5,225,000
<u> </u>	105,000	- June Guice	
Total Retail	6,206,000	GRAND TOTAL	17,989,000
	0,200,000	GILLIO TOTAL	17,500,000

(1) leasehold interest.

58

#### **Hotel Pennsylvania**

The Hotel Pennsylvania is located in New York City on Seventh Avenue opposite Madison Square Garden and consists of a hotel portion containing 1,000,000 square feet of hotel space with 1,700 rooms and a commercial portion containing 400,000 square feet of retail and office space.

The Hotel is dependent on tourism and was severely impacted by the events of September 11, 2001, accelerating a trend that began in the first quarter of 2001. The following table presents rental information for the Hotel:

	 Year Ended December 31,								
	2003		2002		2001		2000		1999
Hotel:									
Average occupancy rate	64%	)	65%	ò	63%		76%	, )	80%
Average daily rate	\$ 90.00	\$	89.00	\$	110.00	\$	114.00	\$	105.00
Revenue per available room	\$ 58.00	\$	58.00	\$	70.00	\$	87.00	\$	84.00
-									
Commercial:									
Office space:									
Average occupancy rate	40%	)	53%	Ó	61%		63%	, )	55%
Annual rent per square feet	\$ 13.00	\$	12.00	\$	21.00	\$	17.00	\$	16.00
Retail space:									
Average occupancy rate	90%	)	47%	, )	56%		85%	, )	85%
Annual rent per square feet	\$ 34.00	\$	40.00	\$	50.00	\$	45.00	\$	44.00

#### **Dry Warehouse/Industrial Properties**

The Company's dry warehouse/industrial properties consist of eight buildings in New Jersey containing approximately 2.0 million square feet. The average term of a tenant's lease is three to five years.

The following table sets forth the occupancy rate and average annual rent per square foot at the end of each of the past five years.

As of December 31, Occupancy Average Annual

	Rate	Rent Per Square Foot
2003	88%(1)	\$ 3.86
2002	95%	3.81
2001	100%	3.67
2000	90%	3.52
1999	92%	3.37

(1) Excludes East Brunswick warehouse currently under development.

In November 2002, the Company entered into an agreement to ground lease its East Brunswick industrial property to Lowe's. The Company will demolish the existing warehouse containing 326,000 square feet and Lowe's will construct its own retail store. This lease is expected to commence in approximately 12 to 18 months.

#### 400 North LaSalle

The 400 North LaSalle venture was formed in July 2001, to develop a 381,000 square foot, high-rise residential tower with an attached parking garage in Chicago Illinois, containing 452 apartments. Under the agreement the Company contributed 92% of the equity and is entitled to receive 85% of the profits. The development of the residential tower and garage was substantially completed and phased into service as of January 2004. As of December 31, 2003, the tower is 22.5% occupied.

59

#### ITEM 3. LEGAL PROCEEDINGS

The Company is from time to time involved in legal actions arising in the ordinary course of its business. In the opinion of management, after consultation with legal counsel, the outcome of such matters, including in respect of the matter referred to below, is not expected to have a material adverse effect on the Company's financial position or results of operation.

#### Stop & Shop

On January 8, 2003, Stop & Shop filed a complaint with the United States District Court for the District of New Jersey ("USDC-NJ") claiming the Company has no right to reallocate and therefore continue to collect the \$5,000,000 of annual rent from Stop & Shop pursuant to the Master Agreement and Guaranty, because of the expiration of the East Brunswick, Jersey City, Middletown, Union and Woodbridge leases to which the \$5,000,000 of additional rent was previously allocated. Stop & Shop asserted that a prior order of the Bankruptcy Court for the Southern District of New York dated February 6, 2001, as modified on appeal to the District Court for the Southern District of New York on February 13, 2001, terminated the Company's right to reallocate. On March 3, 2003, after the Company moved to dismiss for lack of jurisdiction, Stop & Shop voluntarily withdrew its complaint.

On March 26, 2003, Stop & Shop filed a new complaint in New York Supreme Court, asserting substantially the same claims as in its USDC-NJ complaint. On April 9, 2003, the Company moved the New York Supreme Court action to the United States District Court for the Southern District of New York. On June 30, 2003, the District Court ordered that the case be placed in suspension and ordered the parties to proceed in a related case that the Company commenced in the United States Bankruptcy Court for the Southern District of New York. On July 24, 2003, the Bankruptcy Court referred the related case to mediation. The Company believes that the additional rent provision of the guaranty expires at the earliest in 2012 and will vigorously oppose Stop & Shop's complaint.

60

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of the year ended December 31, 2003.

#### **EXECUTIVE OFFICERS OF THE REGISTRANT**

The following is a list of the names, ages, principal occupations and positions with Vornado of the executive officers of Vornado and the positions held by such officers during the past five years. All executive officers of Vornado have terms of office that run until the next succeeding meeting of the Board of Trustees of Vornado following the Annual Meeting of Shareholders unless they are removed sooner by the Board.

Name	Age	PRINCIPAL OCCUPATION, POSITION AND OFFICE (current and during past five years with Vornado unless otherwise stated)
Steven Roth	62	Chairman of the Board, Chief Executive Officer and Chairman of the Executive Committee of the Board; the Managing General Partner of Interstate Properties, an owner of shopping centers and an investor in securities and partnerships; Chief Executive Officer of Alexander's, Inc. since March 1995 and a Director since 1989; Chairman and CEO of Vornado Operating since 1998.
Michael D. Fascitelli	47	President and a Trustee since December 1996; President of Alexander's Inc. since August 2000 and Director since December 1996; Director of Vornado Operating since 1998; Partner at Goldman, Sachs & Co. in charge of its real estate practice from December 1992 to December 1996; and Vice President at Goldman, Sachs & Co., prior to December 1992.
Melvyn H. Blum	57	Executive Vice President—Development since January 2000; Senior Managing Director at Tishman Speyer Properties in charge of its development activities in the United States from July 1998 to January 2000; and

Managing Director of Development and Acquisitions at Tishman Speyer Properties prior to July 1998.

Michelle Felman	41	Executive Vice President—Acquisitions since September 2000; Independent Consultant to Vornado from October 1997 to September 2000; Managing Director-Global Acquisitions and Business Development of GE Capital from 1991 to July 1997.
David R. Greenbaum	52	President of the New York City Office Division since April 1997 (date of the Company's acquisition); President of Mendik Realty (the predecessor to the New York City Office Properties Division) from 1990 until April 1997.
Christopher Kennedy	40	President of the Merchandise Mart Division since September 2000; Executive Vice President of the Merchandise Mart Division from April 1998 to September 2000; Executive Vice President of Merchandise Mart Properties, Inc. from 1994 to April 1998.
Joseph Macnow	58	Executive Vice President—Finance and Administration since January 1998 and Chief Financial Officer since March 2001; Executive Vice President — Finance and Administration of Vornado Operating since 1998; Vice President-Chief Financial Officer of the Company from 1985 to January 1998; Executive Vice President and Chief Financial Officer of Alexander's, Inc. since August 1995.
Sandeep Mathrani	41	Executive Vice President—Retail Real Estate since March 2002; Executive Vice President, Forest City Ratner from 1994 to February 2002.
Mitchell N. Schear	45	President of Charles E. Smith Commercial Realty since April 2003; President of Kaempfer Company from 1998 to April 2003 (date acquired by the Company).
Wendy Silverstein	43	Executive Vice President—Capital Markets since April 1998; Senior Credit Officer of Citicorp Real Estate and Citibank, N.A. from 1986 to 1998.
Robert H. Smith	75	Chairman of Charles E. Smith Commercial Realty since January 2002 (date acquired by the Company); Co-Chief Executive Officer and Co-Chairman of the Board of Charles E. Smith Commercial Realty L.P. (the predecessor to Charles E. Smith Commercial Realty) prior to January 2002.

#### PART II

# ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED SHAREHOLDER MATTERS

Vornado's common shares are traded on the New York Stock Exchange under the symbol "VNO".

Quarterly closing price ranges of the common shares and dividends paid per share for the years ended December 31, 2003 and 2002 were as follows:

				ear Ended nber 31, 2003			Year Ended December 31, 2002								
Quarter	High		Low		Dividends		High		Low			Dividends			
1st	\$	38.35	\$	33.30	\$	.68	\$	44.90	\$	41.78	\$	.66			
2nd		45.15		36.17		.68		47.10		43.02		.66			
3rd		48.25		43.37		.68		45.38		37.65		.66			
4th		55.84		48.05		.87(1	)	39.21		34.41		.68			

<sup>(1)</sup> Comprised of a regular quarterly dividend of \$.71 per share and a special capital gain cash dividend of \$.16 per share.

On March 1, 2004, there were 1,707 holders of record of the Company's common shares.

Recent Sales of Unregistered Securities

During 2003, 2002, and 2001 the Company issued 737,212, 176,848, and 6,002 common shares, respectively, upon the redemption of Class A units of the Operating Partnership held by persons who received units in private placements in earlier periods in exchange for their interests in limited partnerships that owned real estate. The common shares were issued without registration under the Securities Act of 1933 in reliance on Section 4(2) of that Act.

Information relating to compensation plans under which equity securities of the Company are authorized for issuance is set forth under Part III, Item 12 of this annual report on Form 10-K and such information is incorporated herein by reference.

62

# ITEM 6. SELECTED FINANCIAL DATA

	Year Ended December 31,													
(in thousands, except share and per share amounts)		2003		2002(2)		2001(2)		2000	1999					
Operating Data														
Revenues:														
Rentals	\$	1,261,042	\$	1,209,755	\$	813,089	\$	666,248	\$	565,462				
Expense reimbursements		179,214		154,766		129,013		116,422		94,353				
Other income		62,799		27,718		10,059		9,753		7,707				

Total Revenues		1,503,055		1,392,239		952,161		792,423		667,522
Expenses:										
Operating		583,660		519,345		385,449		305,141		269,892
Depreciation and amortization		215,032		198,601		120,614		96,116		80,340
General and administrative		122,405		100,050		71,716		47,093		39,359
Amortization of officer's deferred compensation										
expense				27,500		_		_		_
Costs of acquisitions and development not										
consummated		_		6,874		5,223		_		_
Total Expenses		921,097		852,370		583,002		448,350		389,591
Operating Income		581,958		539,869		369,159		344,073		277,931
Income applicable to Alexander's		15,574		29,653		25,718		17,363		11,772
Income from partially-owned entities		67,901		44,458		80,612		86,654		78,560
Interest and other investment income		25,402		31,685		54,385		32,809		18,110
Interest and debt expense		(229,662)		(234,113)		(167,430)		(164,325)		(137,086)
Net (loss) gain on disposition of wholly-owned and		(==5,00=)		(=5 :,115)		(107, 150)		(10.,020)		(137,000)
partially-owned assets other than real estate		2,343		(17,471)		(8,070)		_		
Minority interest:		2,8 18		(17,171)		(0,070)				
Perpetual preferred unit distributions		(72,716)		(72,500)		(70,705)		(62,089)		(19,254)
Minority limited partnership earnings		(105,132)		(64,899)		(39,138)		(38,320)		(33,904)
Partially-owned entities		(827)		(3,534)		(2,520)		(1,965)		(1,840)
Income before discontinued operations, gains on sale		(027)	_	(5,55 1)	_	(2,520)		(1,505)		(1,010)
of real estate and cumulative effect of change in										
accounting principle		284,841		253,148		242,011		214,200		194,289
Discontinued operations		14,073		9,884		10,342		8,826		8,230
Gains on sale of real estate (discontinued operations		14,075		3,004		10,542		0,020		0,250
in 2003)		161,789		_		15,495		10,965		_
Cumulative effect of change in accounting principle		101,705		(30,129)		(4,110)		10,505		_
Net income	_	460,703		232,903	-	263,738		233,991		202,519
Preferred share dividends		(20,815)		(23,167)		(36,505)		(38,690)		(33,438)
referred share dividends		(20,013)		(23,107)	_	(30,303)	_	(30,030)		(33,430)
Not in some and inchine to account themse	\$	420 000	\$	200.726	\$	227 222	\$	10E 201	\$	169,081
Net income applicable to common shares	Ф	439,888	Ф	209,736	Ф	227,233	Ф	195,301	Ф	109,061
Leaves hele a discouting describes a reince										
Income before discontinued operations, gains on										
sale of real estate and cumulative effect of	ф	2.25	ф	0.45	ф	2.24	ф	2.02	ф	1.00
change in accounting principle per share - basic	\$	2.35	\$	2.17	\$	2.31	\$	2.03	\$	1.88
Income before discontinued operations, gains on										
sale of real estate and cumulative effect of										
change in accounting principle per share -	<b>.</b>	2.20	Φ.	2.00	Φ.	0.00		4.00	Φ.	4.05
diluted	\$	2.29	\$	2.09	\$	2.23	\$	1.98	\$	1.85
Income per share—basic	\$	3.92	\$	1.98	\$	2.55	\$	2.26	\$	1.97
Income per share—diluted	\$	3.80	\$	1.91	\$	2.47	\$	2.20	\$	1.94
Cash dividends declared for common shares	\$	2.91	\$	2.66	\$	2.63	\$	1.97	\$	1.80
Balance Sheet Data	<b>.</b>	0.540.005	<b>.</b>	0.040.4==	<b>+</b>	0 === 0 :=	<u></u>	0.400.015	<b>.</b>	F 4F2 24 5
Total assets	\$	9,518,928	\$	9,018,179	\$	6,777,343	\$	6,403,210	\$	5,479,218
- ·		7,748,452		7,282,651		4,426,560		4,220,307		3,790,857
Real estate, at cost										
Accumulated depreciation		869,849		702,686		485,447		375,730		293,497
								375,730 2,688,308 2,078,720		293,497 2,048,804 2,055,368

	Year Ended December 31,													
(in thousands)		2003		2002(2)		2001(2)		2000		1999				
Other Data														
Funds From Operations ("FFO") (1):														
Net income applicable to common shares	\$	439,888	\$	209,736	\$	227,233	\$	195,301	\$	169,081				
Cumulative effect of change in accounting														
principle		_		30,129		4,110		_		_				
Depreciation and amortization of real property		208,624		195,808		119,568		97,744		82,216				
Net gain on sale of real estate		(161,789)		_		(12,445)		(10,965)		_				
Net gain from insurance settlement and														
condemnation proceedings		_		_		(3,050)		_		_				
Proportionate share of adjustments to equity in														
income of partially-owned entities to arrive at														
funds from operations:														
Depreciation and amortization of real property		54,762		51,881		65,588		68,743		57,127				
Net gains on sale of real estate		(6,733)		(3,431)		(6,298)		_		_				
Minority interest's share of above adjustments		(20,080)		(50,498)		(19,679)		(19,159)		(10,702)				
Dilutive effect of Series A Preferred Share														
dividends		3,570		6,150		19,505		21,689		16,268				

FFO applicable to common shares (1)	\$ 518,242	\$ 439,775	\$ 394,532	\$ 353,353	\$ 313,990

- (1) Funds From Operations ("FFO") does not represent cash generated from operating activities in accordance with accounting principles generally accepted in the United States of America and is not necessarily indicative of cash available to fund cash needs which is disclosed in the Consolidated Statements of Cash Flows for the applicable periods. FFO should not be considered as an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flows as a measure of liquidity. Management considers FFO a relevant supplemental measure of operating performance because it provides a basis for comparison among REITs. FFO is computed in accordance with NAREIT's definition, which may not be comparable to FFO reported by other REITs that do not compute FFO in accordance with NAREIT's definition.
- (2) Operating results for the year ended December 31, 2002, reflect the Company's January 1, 2002 acquisition of the remaining 66% of Charles E. Smith Commercial Realty L.P. ("CESCR") and the resulting consolidation of CESCR's operations.

#### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

	Page
<u>Overview</u>	66
Overview – Leasing Activity	67
Critical Accounting Policies	69
Results of Operations:	
Years Ended December 31, 2003 and 2002	76
Years Ended December 31, 2002 and 2001	86
Supplemental Information:	
Summary of Net Income and EBITDA for the Three Months Ended	
<u>December 31, 2003 and 2002</u>	92
Changes by segment in EBITDA for the Three Months Ended	
December 31, 2003 and 2002	95
Changes by segment in EBITDA for the Three Months Ended	
December 31, 2003 as compared to September 30, 2003	95
Related Party Disclosure	96
<u>Liquidity and Capital Resources</u>	99
Certain Future Cash Requirements	99
Financing Activities and Contractual Obligations	100
Cash Flows for the Year Ended December 31, 2003	101
Cash Flows for the Year Ended December 31, 2002	105
Cash Flows for the Year Ended December 31, 2001	106
Funds From Operations for the Years Ended December 31, 2003 and 2002	107
Recently Issued Accounting Standards	109

65

## Overview

The Company owns and operates office, retail and showroom properties with large concentrations of office and retail properties in the New York City metropolitan area and in the Washington, D.C. and Northern Virginia area. In addition, the Company has a 60% interest in a partnership that owns cold storage warehouses nationwide.

The Company's business objective is to maximize shareholder value. The Company's measures its success in meeting this objective by the total return to its shareholders. Below is a table comparing the Company's performance to the Morgan Stanley REIT Index ("RMS") for the following periods ending December 31, 2003:

	Total Retur	n
	Vornado	RMS
One-year	57.7%	36.7%
Three-years	74.8%	59.9%
Five-years	119.6%	93.6%
Ten-years	481.1%	181.7%(1)

(1) From inception on July 25, 1995

The Company intends to continue to achieve its business objective by pursuing its investment philosophy and executing its operating strategies through:

- Maintaining a superior team of operating and investment professionals and an entrepreneurial spirit.
- Investing in properties in select markets, such as New York City and Washington, D.C., where we believe there is high likelihood of capital
  appreciation.
- · Acquiring quality properties at a discount to replacement cost and where there is a significant potential for higher rents.
- Investing in retail properties in select under-stored locations such as the New York City metropolitan area.
- Developing/redeveloping the Company's existing properties to increase returns and maximize value.

recovery continues, the Company may experience higher occupancy rates leading to higher initial rents and higher interest rates causing an increase in the

Company's weighted average cost of capital and a corresponding effect on net income, funds from operations and cash flow.

#### Overview - Leasing Activity

The following table summarizes, by business segment, the leasing statistics which the Company views as key performance indicators.

(0)	-	Offic	ce			_	Merchandi	art	Temperature		
(Square feet and cubic feet in thousands)	N	lew York City		CESCR	Retail		Office	:	Showroom	Controlled Logistics	
As of December 31, 2003:											
Square feet/cubic feet		13,253		13,963	12,888		2,808		5,624	17,476/440,700	
Number of properties		20		63	60		9		9	87	
Occupancy rate		95.2%		93.9%	93.0%		92.6%		95.1%	76.2%	
Leasing Activity:											
Year Ended December 31, 2003:											
Square feet		925		2,848	1,046		270		1,157	_	
Initial rent (1)	\$	44.60	\$	30.26	\$ 15.56	\$	21.24	\$	23.43	_	
Weighted average lease											
terms (years)		9.1		4.8	12.8		9.8		5.2		
Increase (decrease) in											
occupancy from											
December 31, 2002		(0.6)%		0.3%	4.7%		0.9%		(0.1)%	(2.3)%	
Rent per square foot on relet space:											
Square feet		677		2,510	1,046		270		1,157	_	
Initial Rent (1)	\$	44.41	\$	30.62	\$ 15.56	\$	21.24	\$	23.43	_	
Prior escalated rent	\$	38.51	\$	29.86	\$ 13.75	\$	22.44	\$	23.28	_	
Percentage increase		15.3%		2.5%	13.2%		(5.3)%		0.6%	_	
Rent per square foot on space previously vacant:											
Square feet		248		338	_		_		_	_	
Initial rent (1)	\$	45.09	\$	27.58	_		_		_	<u> </u>	
Tenant improvements per											
square foot	\$	26.41	\$	10.89	\$ 3.71	\$	29.74	\$	7.58	_	
Leasing commissions per											
square foot	\$	11.59	\$	2.65	\$ 0.75	\$	10.61	\$	0.24	_	
Quarter ended December 31, 2003:										_	
Square feet		305		490	168		89		234	_	
Initial rent (1)	\$	42.12	\$	29.28	\$ 15.87	\$	19.04	\$	25.95	_	
Weighted average lease											
terms (years)		8.4		4.8	8.4		9.1		4.9	_	
Increase (decrease) in											
occupancy from											
September 30, 2003		(0.6)%		0.6%	2.0%		_		0.4%	(0.5)%	
Rent per square foot on relet space:											
Square feet		264		388	168		89		234	_	
Initial rent (1)	\$	42.02	\$	29.99	\$ 15.87	\$	19.04	\$	25.95	_	
Prior escalated rent	\$	36.50	\$	29.31	\$ 14.07	\$	24.59	\$	26.25	_	
Percentage increase (decrease)		15.1%		2.3%	12.8%		(22.6)%		(1.1)%	_	
Rent per square foot on space previously vacant:											
Square feet		41		102	_		_		_	_	
Initial rent (1)	\$	42.69	\$	26.58	_		_		_	_	
Tenant improvements per											
square foot	\$	20.18	\$	12.98	\$ 0.68	\$	14.13	\$	6.62	_	
Leasing commissions per											
square foot	\$	8.13	\$	3.32	\$ 0.45	\$	8.62	\$	0.41	_	

### Overview - Leasing Activity

		Off	fice				Merchan	dise N	Aart	Temperature Controlled			
(Square feet and cubic feet in thousands)	New	York City		CESCR		Retail	Office	S	Showroom	Logistics			
As of December 31, 2002:													
Square feet/cubic feet		13,957		13,395		12,528	2,838		5,528	17,509/441,500			
Number of properties		21		53		62	9		9	88			
Occupancy rate		95.8%	)	93.6%	, )	88.3%	91.7%	1	95.2%	78.5%			
Leasing Activity:													
Year Ended December 31, 2002:													
Square feet		579		2,342		1,960	164		911				
Initial rent (1)	\$	44.82	\$	31.01	\$	9.73	\$ 26.97	\$	18.99	_			
Rent per square foot on relet space:													
Square feet		457		2,025		1,339	164		911	_			
Initial Rent (1)	\$	44.34	\$	31.29	\$	12.17	\$ 26.97	\$	18.99	_			
Prior escalated rent	\$	34.11	\$	29.66	\$	9.19	\$ 26.66	\$	18.63	_			
Percentage increase		30.0%	)	5.5%	)	32.4%	1.2%	1	2.0%	_			
Rent per square foot on space													
previously vacant:													
Square feet		122		317		621	_		_	_			
Initial rent (1)	\$	46.80	\$	29.21	\$	4.48	_		_	_			
Tenant improvements per square													
foot	\$	12.18	\$	14.23	\$	1.18	\$ 5.03	\$	1.38				
Leasing commissions per square													
foot	\$	7.48	\$	3.39	\$	0.18	\$ 4.04		_	_			

(1) Most leases include periodic step-ups in rent, which are not reflected in the initial rent per square foot leased.

68

# **Critical Accounting Policies**

In preparing the consolidated financial statements management has made estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. Set forth below is a summary of the accounting policies that management believes are critical to the preparation of the consolidated financial statements. The summary should be read in conjunction with the more complete discussion of the Company's accounting policies included in Note 2 to the consolidated financial statements in this annual report on Form 10-K.

# Real Estate

Real estate is carried at cost, net of accumulated depreciation and amortization. As of December 31, 2003, the Company's carrying amount of its real estate, net of accumulated depreciation is \$6.9 billion. Maintenance and repairs are charged to operations as incurred. Depreciation requires an estimate by management of the useful life of each property and improvement as well as an allocation of the costs associated with a property to its various components. If the Company does not allocate these costs appropriately or incorrectly estimates the useful lives of its real estate, depreciation expense may be misstated.

Upon acquisitions of real estate, the Company assesses the fair value of acquired assets (including land, buildings, tenant improvements and beginning in 2002, identified intangibles such as acquired above and below market leases and the value of acquired in-place leases in accordance with Statements of Financial Accounting Standards ("SFAS") No. 141 and 142) and acquired liabilities, and allocates purchase price based on these assessments. The Company assesses fair value based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends, and market/economic conditions that may affect the property. The Company's properties are reviewed for impairment if events or circumstances change indicating that the carrying amount of the assets may not be recoverable. If the Company incorrectly estimates the values at acquisition or the undiscounted cash flows, initial allocations of purchase price and future impairment charges may be different. The impact of the Company's estimates in connection with acquisitions and future impairment analysis could be material to the Company's consolidated financial statements.

# Identified Intangible Assets and Goodwill

Upon an acquisition of a business the Company records intangible assets acquired at their estimated fair value separate and apart from goodwill. The Company amortizes identified intangible assets that are determined to have finite lives which are based on the period over which the assets are expected to contribute directly or indirectly to the future cash flows of the business acquired. Intangible assets subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. An impairment loss is recognized if the carrying amount of an intangible asset is not recoverable and its carrying amount exceeds its estimated fair value.

The excess of the cost of an acquired entity over the net of the amounts assigned to assets acquired (including identified intangible assets) and liabilities assumed is recorded as goodwill. Goodwill is not amortized but is tested for impairment at a level of reporting referred to as a reporting unit on an annual basis, or more frequently if events or changes in circumstances indicate that the asset might be impaired. An impairment loss for an asset group is allocated to the long-lived assets of the group on a pro rata basis using the relative carrying amounts of those assets, unless the fair value of specific components of the reporting group are determinable without undue cost and effort.

As of December 31, 2003 and 2002, the carrying amounts of the Company's identified intangible assets are \$106,281,000 and \$50,487,000 and the carrying amount of goodwill is \$4,345,000 (arising from the 2003 acquisition of Building Maintenance Services) and \$0, respectively. Such amounts are included in other assets on the Company's consolidated balance sheet. In addition, the Company has \$47,266,000 and \$48,430,000, of deferred credits as of December 31, 2003 and 2002, which are included as liabilities on the Company's consolidated balance sheet. If the Company incorrectly estimates the fair value of these assets at acquisition or in connection with impairment testing, or incorrectly estimates the useful lives of finite-life intangible assets, the impact to the Company's consolidated financial statements could be material.

69

### Notes and Mortgage Loans Receivable

The Company's policy is to record mortgages and notes receivable at the stated principal amount net of any discount or premiums. As of December 31, 2003, the carrying amount of Notes and Mortgage Loans receivable was \$285,965,000. The Company accretes or amortizes any discounts or premiums over the life of the related loan receivable utilizing the effective interest method. The Company evaluates the collectibility of both interest and principal of each of its loans, if circumstances warrant, to determine whether it is impaired. A loan is considered to be impaired, when based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the existing contractual terms. When a loan is considered to be impaired, the amount of the loss accrual is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the loan's effective interest rate or, as a practical expedient, to the value of the collateral if the loan is collateral dependent. Interest on impaired loans is recognized on a cash basis.

### Partially-Owned Entities

As of December 31, 2003, the carrying amount of investments and advances to partially-owned entities, including Alexander's, was \$900,600,000. The Company considers APB 18 – The Equity Method of Accounting for Investments in Common Stock, SOP 78-9 – Accounting for Investments in Real Estate Ventures, EITF 96-16 – Investors Accounting for an Investee When the Investor has the Majority of the Voting Interest but the Minority Partners have Certain Approval or Veto Rights, to determine the method of accounting for each of its partially-owned entities. In determining whether the Company has a controlling interest in a partially-owned entity and the requirement to consolidate the accounts of that entity, it considers factors such as ownership interest, board representation, management representation, authority to make decisions, and contractual and substantive participating rights of the partners/members. The Company has concluded that it does not control a partially-owned entity, despite an ownership interest of 50% or greater, if the approval of all of the partners/members is contractually required with respect to major decisions, such as operating and capital budgets, the sale, exchange or other disposition of real property, the hiring of a chief executive officer, the commencement, compromise or settlement of any lawsuit, legal proceeding or arbitration or the placement of new or additional financing secured by assets of the venture. This is the case with respect to the Company's 60% interest in Temperature Controlled Logistics, 80% interest in Starwood Ceruzzi Venture, and 50% interests in Monmouth Mall, MartParc Wells, MartParc Orleans, and 825 Seventh Avenue.

If the Company is able to unilaterally make decisions for a partially-owned entity, the Company has concluded that it controls the entity and therefore consolidates the entity. The Company accounts for investments on the equity method when its ownership interest is greater than 20% and less than 50%, and the Company does not have direct or indirect control. When partially-owned entities are in partnership form, the 20% threshold may be reduced. Equity method investments are initially recorded at cost and subsequently adjusted for the Company's share of net income or loss and cash contributions and distributions to and from these entities. All other investments are accounted for on the cost method.

On a periodic basis the Company evaluates whether there are any indicators that the value of the Company's investments in partially-owned entities are impaired. The ultimate realization of the Company's investment in partially-owned entities is dependent on a number of factors including the performance of the investee and market conditions. If the Company determines that a decline in the value of the investee is other than temporary, an impairment charge would be recorded.

## Allowance For Doubtful Accounts

The Company periodically evaluates the collectibility of amounts due from tenants and maintains an allowance for doubtful accounts (\$15,246,000 as at December 31, 2003) for estimated losses resulting from the inability of tenants to make required payments under the lease agreement. The Company also maintains an allowance for receivables arising from the straight-lining of rents (\$2,830,000 as at December 31, 2003). This receivable arises from earnings recognized in excess of amounts currently due under the lease agreements. Management exercises judgment in establishing these allowances and considers payment history and current credit status in developing these estimates. If estimates differ from actual results, this would impact reported results.

70

## Revenue Recognition

The Company has the following revenue sources and revenue recognition policies:

- Base Rents income arising from tenant leases. These rents are recognized over the non-cancelable term of the related leases on a straight-line basis which includes the effects of rent steps and rent abatements under the leases.
- Percentage Rents income arising from retail tenant leases which are contingent upon the sales of the tenant exceeding a defined threshold. These rents are recognized in accordance with SAB 104, which states that this income is to be recognized only after the contingency has been removed (i.e. sales thresholds have been achieved).
- Hotel Revenues income arising from the operation of the Hotel Pennsylvania which consists of rooms revenue, food and beverage revenue, and banquet revenue. Income is recognized when rooms are occupied. Food and beverage and banquet revenue are recognized when the

- services have been rendered.
- Trade Show Revenues income arising from the operation of trade shows, including rentals of booths. This revenue is recognized in accordance with the booth rental contracts when the trade shows have occurred.
- Expense Reimbursements revenue arising from tenant leases which provide for the recovery of all or a portion of the operating expenses and real estate taxes of the respective property. This revenue is accrued in the same periods as the expenses are incurred.

Before the Company recognizes revenue, it assesses among other things, its collectibility. If the Company incorrectly determines the collectibility of its revenue, its net income and assets could be misstated.

### **IncomeTaxes**

The Company operates in a manner intended to enable it to continue to qualify as a Real Estate Investment Trust ("REIT") under Sections 856-860 of the Internal Revenue Code of 1986, as amended. Under those sections, a REIT which distributes at least 90% of its REIT taxable income as a dividend to its shareholders each year and which meets certain other conditions will not be taxed on that portion of its taxable income which is distributed to its shareholders. The Company intends to distribute to its shareholders 100% of its taxable income. Therefore, no provision for Federal income taxes is required. If the Company fails to distribute the required amount of income to its shareholders, it would fail to qualify as a REIT and substantial adverse tax consequences may result.

71

# Net income and EBITDA for the years ended December 31, 2003, 2002 and 2001.

Below is a summary of Net income and EBITDA(1) by segment for the years ended December 31, 2003, 2002 and 2001. On January 1, 2003, the Company revised its definition of EBITDA to comply with the Securities and Exchange Commission's Regulation G concerning non-GAAP financial measures. The revised definition of EBITDA includes minority interest, gains (losses) on the sale of depreciable real estate and income arising from the straight-lining of rent and the amortization of acquired in-place leases. Accordingly, EBITDA for all periods disclosed represents "Earnings before Interest, Taxes, Depreciation and Amortization." Management considers EBITDA a supplemental measure for making decisions and assessing the unlevered performance of its segments as it is related to the return on assets as opposed to the levered return on equity. As properties are bought and sold based on a multiple of EBITDA, management utilizes this measure to make investment decisions as well as to compare the performance of its assets to that of its peers. EBITDA is not a surrogate for net income because net income is after interest expense and accordingly, is a measure of return on equity as opposed to return on assets.

	December 31, 2003													
(Amounts in thousands)		Total		Office		Retail	M	erchandise Mart		emperature Controlled Logistics		Other(3)		
Property rentals	\$	1,210,048	\$	823,302	\$	136,490	\$	197,554	\$		\$	52,702		
Straight-line rents:		, ,		,		,		ĺ				,		
Contractual rent increases		34,023		27,031		3,108		3,875		_		9		
Amortization of free rent		7,924		292		5,390		2,251		_		(9)		
Amortization of acquired below market														
leases, net		9,047		8,007		1,040		_		_		_		
Total rentals		1,261,042		858,632		146,028		203,680		_		52,702		
Expense reimbursements		179,214		102,826		56,900		16,402		_		3,086		
Fee and other income:														
Tenant cleaning fees		29,062		29,062		_		_		_		_		
Management and leasing fees		12,812		11,427		1,290		_		_		95		
Other		20,925		8,852		4,694		7,344		_		35		
Total revenues		1,503,055		1,010,799		208,912		227,426		_		55,918		
Operating expenses		583,660		377,500		70,462		91,033		_		44,665		
Depreciation and amortization		215,032		151,994		18,835		30,125		_		14,078		
General and administrative		122,405		37,251		9,783		20,215		_		55,156		
Total expenses		921,097		566,745		99,080		141,373		_		113,899		
Operating income		581,958		444,054		109,832		86,053		_		(57,981)		
Income applicable to Alexander's		15,574		_		_		_		_		15,574		
Income from partially-owned entities		67,901		2,426		3,752		(108)		18,416		43,415		
Interest and other investment income		25,402		2,960		359		93		_		21,990		
Interest and debt expense		(229,662)		(134,715)		(59,674)		(14,788)		_		(20,485)		
Net gain on disposition of wholly-owned and partially-owned assets other than														
real estate		2,343		180		_		188		_		1,975		
Minority interest		(178,675)		(1,119)		<u> </u>				<u> </u>		(177,556)		
Income before discontinued operations														
and gains on sale of real estate		284,841		313,786		54,269		71,438		18,416		(173,068)		
Discontinued operations		14,073		15,536		261		_		_		(1,724)		
Gains on sale of real estate (discontinued														
operations)		161,789		157,200		4,589				_		_		
Net income		460,703		486,522		59,119		71,438		18,416		(174,792)		
Interest and debt expense(2)		296,059		138,379		62,718		15,700		24,670		54,592		
Depreciation and amortization(2)		279,507		155,743		21,642		30,749		34,879		36,494		
Income taxes		1,627		45				_		_		1,582		
EBITDA(1)	\$	1,037,896	\$	780,689	\$	143,479	\$	117,887	\$	77,965	\$	(82,124)		

Included in EBITDA are gains on sale of real estate of \$161,789, of which \$157,200 and \$4,589 relate to the Office and Retail segments, respectively.

				December	r 31, 2002			
(Amounts in thousands)		Total	Office	Retail	Merchandise Mart	7	Temperature Controlled Logistics	Other(3)
Property rentals	\$	1,159,002	\$ 793,990	\$ 120,451	\$ 191,197	\$		\$ 53,364
Straight-line rents:		, ,	,	,	,			,
Contractual rent increases		31,323	27,598	1,777	1,772		_	176
Amortization of free rent		6,796	2,374	3,317	1,105		_	_
Amortization of acquired below market								
leases, net		12,634	12,469	165	_		_	_
Total rentals	_	1,209,755	 836,431	 125,710	194,074	_	_	53,540
Expense reimbursements		154,766	85,420	51,008	14,754		_	3,584
Fee and other income:								
Tenant cleaning fees		_	_	_	_		_	_
Management and leasing fees		14,800	13,317	1,450	33		_	_
Other		12,918	7,783	172	4,743		_	220
Total revenues	_	1,392,239	942,951	178,340	213,604	_		57,344
Operating expenses		519,345	 330,585	 61,500	86,022			 41,238
Depreciation and amortization		198,601	143,021	14,957	26,716		_	13,907
General and administrative		100,050	33,334	7,640	20,382		_	38,694
Costs of acquisitions and development not		ŕ	ŕ	ŕ	ŕ			
consummated		6,874	_	_	_		_	6,874
Amortization of officer's deferred								
compensation expense		27,500	_	_	_		_	27,500
Total expenses		852,370	 506,940	 84,097	133,120		_	128,213
Operating income		539,869	 436,011	 94,243	80,484			(70,869)
Income applicable to Alexander's		29,653		_	_		_	29,653
Income from partially-owned entities		44,458	1,966	(687)	(339	)	9,707	33,811
Interest and other investment income		31,685	6,472	323	507			24,383
Interest and debt expense		(234,113)	(138,731)	(56,643)	(22,948	)	_	(15,791)
Net (loss) gain on disposition of wholly- owned and partially-owned assets other								
than real estate		(17,471)	_	_	2,156		_	(19,627)
Minority interest		(140,933)	(3,526)	_	(2,249	)	_	(135,158)
Income before discontinued operations and cumulative effect of change in								
accounting principle		253,148	302,192	37,236	57,611		9,707	(153,598)
Discontinued operations		9,884	15,910	723	_		_	(6,749)
Cumulative effect of change in accounting								
principle		(30,129)	_	_	_		(15,490)	(14,639)
Net income		232,903	318,102	37,959	57,611		(5,783)	(174,986)
Cumulative effect of change in accounting								
principle		30,129	_	_	_		15,490	14,639
Interest and debt expense(2)		305,920	143,068	58,409	23,461		25,617	55,365
Depreciation and amortization(2)		257,707	149,361	17,532	27,006		34,474	29,334
EBITDA(1)	\$	826,659	\$ 610,531	\$ 113,900	\$ 108,078	\$	69,798	\$ (75,648)

See Notes on page 75.

73

		December 31, 2001											
(Amounts in thousands)		Total		Office		Retail	Merchandise Mart	Co	perature ntrolled gistics		Other(3)		
Property rentals	\$	769,780	\$	399,459	\$	116,710	\$ 191,909	\$	_	\$	61,702		
Straight-line rents:													
Contractual rent increases		28,964		24,012		(45)	4,997		_		_		
Amortization of free rent		14,345		11,396		2,187	762		_		_		
Amortization of acquired below market													
leases, net		_		_		_	_		_		_		
Total rentals		813,089		434,867		118,852	197,668				61,702		
Expense reimbursements		129,013		64,097		48,708	13,801		_		2,407		
Fee and other income:													
Tenant cleaning fees		_		_		_	_		_		_		
Management and leasing fees		1,472		1,404		_	68		_		_		
Other		8,587		1,848		1,076	3,256		_		2,407		
Total revenues	-	952,161		502,216		168,636	214,793				66,516		

Operating expenses	385,449	205,408	55,200	83,107	_	41,734
Depreciation and amortization	120,614	68,726	14,218	25,397	_	12,273
General and administrative	71,716	11,569	3,572	18,081	_	38,494
Costs of acquisitions not consummated	5,223	_	_	_	_	5,223
Total expenses	583,002	285,703	72,990	126,585		97,724
Operating income	369,159	216,513	95,646	88,208	_	(31,208)
Income applicable to Alexander's	25,718	_	_	_	_	25,718
Income from partially-owned entities	80,612	32,746	1,914	149	17,447	28,356
Interest and other investment income	54,385	6,866	608	2,045	_	44,866
Interest and debt expense	(167,430)	(49,021)	(55,358)	(33,354)	_	(29,697)
Net (loss) gain on disposition of wholly-						
owned and partially-owned assets other						
than real estate	(8,070)	_	_	160	_	(8,230)
Minority interest	(112,363)	(2,466)	_	_	_	(109,897)
Income before gains on sales of real						
estate, discontinued operations and						
cumulative effect of change in						
accounting principle	242,011	204,638	42,810	57,208	17,447	(80,092)
Gains on sale of real estate	15,495	12,445	3,050	_	_	_
Discontinued operations	10,342	9,265	1,077	_	_	_
Cumulative effect of change in accounting						
principle	(4,110)	_	_	_	_	(4,110)
Net income	263,738	226,348	46,937	57,208	17,447	(84,202)
Cumulative effect of change in accounting						
principle	4,110	_	_	_	_	4,110
Interest and debt expense(2)	266,784	92,410	57,915	33,354	26,459	56,646
Depreciation and amortization(2)	188,859	91,085	18,957	25,397	33,815	19,605
EBITDA(1)	\$ 723,491	\$ 409,843	\$ 123,809	\$ 115,959	\$ 77,721	\$ (3,841)

Included in EBITDA are gains on sale of real estate of \$15,495, of which and \$12,445 and \$3,050 relate to the Office and Retail segments, respectively.

See Notes on page 75.

74

# Notes to the preceding tabular information:

- (1) EBITDA should not be considered a substitute for net income. EBITDA may not be comparable to similarly titled measures employed by other companies.
- (2) Interest and debt expense and depreciation and amortization included in the reconciliation of net income to EBITDA include amounts which are netted in income from partially-owned entities in order to present the income from partially-owned entities on an EBITDA basis.
- (3) Other EBITDA is comprised of:

	For the Y	ear Ended Decemb	er 31,	
(Amounts in thousands)	 2003	2002		2001
Newkirk Master Limited Partnership:				
Equity in income	\$ 68,341(A) \$	60,756	\$	54,695
Interest and other income	8,532	8,795		8,700
Alexander's (B)	23,001	39,436		19,362
Industrial warehouses	6,208	6,223		6,639
Palisades (placed in service on March 1, 2002)	5,006	161		_
Hotel Pennsylvania	4,573	7,636		16,978
Student Housing	2,000	2,340		2,428
400 North LaSalle (phased into service beginning October 2003)	(680)	_		_
	116,981	125,347		108,802
Minority interest expense	(177,556)	(135,158)		(109,897)
Corporate general and administrative expenses	(51,461)	(34,743)		(33,515)
Investment income and other	28,350	22,907		44,222
Net gain on sale of marketable securities	2,950	12,346		_
Primestone loss on settlement of guarantees (2003) and foreclosure and				
impairment losses (2002)	(1,388)	(35,757)		_
Amortization of Officer's deferred compensation expense	_	(27,500)		_
Write-off of 20 Times Square pre-development costs (2002) and World Trade				
Center acquisition costs (2001)	_	(6,874)		(5,223)
Gain on transfer of mortgages	_	2,096		_
Net gain on sale of air rights.	_	1,688		_
After-tax net gain on sale of Park Laurel condominium units	_	_		15,657
Write-off of net investment in Russian Tea Room	_	_		(7,374)
Write-off of investments in technology companies	_	_		(16,513)
	\$ (82,124) \$	(75,648)	\$	(3,841)

- (A) Includes net gains of \$9,200 on sales of real estate and \$1,600 on the early extinguishment of debt, partially offset by a charge of \$1,210 for an impairment loss and a litigation settlement.
- (B) EBITDA for the year ended December 31, 2003, reflects the Company's share of Alexander's stock appreciation rights compensation expense of \$14,868 and the Company's \$1,589 share of EBITDA resulting from the commencement of Alexander's lease with Bloomberg (87% of the space) on November 15, 2003 at Alexander's 731 Lexington Avenue property. EBITDA for the year ended December 31, 2002 and 2001 includes \$3,524 and \$6,298, respectively representing the Company's share of Alexander's gain on the sale of its Third Avenue and Fordham Road properties.

The following table sets forth the percentage of the Company's EBITDA by segment for the years ended December 31, 2003, 2002 and 2001. EBITDA for the year ended December 31, 2003, includes gains on sale of real estate of \$161,789,000, of which \$157,200,000 and \$4,589,000 relate to the New York Office and Retail segments, respectively. The pro forma column gives effect to the January 1, 2002 acquisition by the Company of the remaining 66% interest in CESCR described previously as if it had occurred on January 1, 2001.

		Percentage of El Year Ended Dece		
	2003	2002	2001 (Pro forma)	2001
Office:			,	
New York City	47%	39%	36%	44%
CESCR	28%	35%	28%	13%
Total	75%	74%	64%	57%
Retail	14%	14%	14%	17%
Merchandise Mart Properties	11%	13%	13%	16%
Temperature Controlled Logistics	8%	8%	9%	11%
Other	(8)%	(9)%	0%	(1)%
	100%	100%	100%	100%

75

## **Results Of Operations**

Years Ended December 31, 2003 and December 31, 2002

#### Revenues

The Company's revenues, which consist of property rentals, tenant expense reimbursements, hotel revenues, trade shows revenues, amortization of acquired below market leases net of above market leases pursuant to SFAS No. 141 and 142, and fee income, were \$1,503,055,000 for the year ended December 31, 2003, compared to \$1,392,239,000 in the prior year, an increase of \$110,816,000. Below are the details of the increase by segment:

(Amounts in thousands)	Date of Acquisition		Total	Office		Retail	Merchandise Mart			Other		
Rentals:												
Acquisitions:												
Las Catalinas (acquisition of remaining												
50% and consolidation vs. equity	September											
method accounting for 50%)	2002	\$	8,546	\$ _	\$	8,546	\$	_	\$	_		
Crystal Gateway One	July 2002		5,851	5,851		_		_		_		
435 Seventh Avenue (placed in												
service)	August 2002		4,528	_		4,528		_		_		
2101 L Street	August 2003		4,958	4,958		_		_		_		
Bergen Mall	December											
	2003		602	_		602		_		_		
424 Sixth Avenue	July 2002		557	_		557		_		_		
(Decrease) increase in amortization of												
acquired below market leases, net			(3,587)	(4,462)		875		_		_		
Operations:												
Hotel activity			73(1)	_		_		_		73(1)		
Trade Shows activity			3,807(2)	_		_		3,807(2)		_		
Leasing activity			25,952	15,854(3)		5,210(4)		5,799(5)		(911)		
Total increase (decrease) in rentals			51,287	 22,201		20,318		9,606		(838)		
		_	· ·			<u> </u>						
Tenant expense reimbursements:												
Acquisitions			4,290	238		4,052		_		_		
Operations			20,158	17,168(6)		1,840		1,648		(498)		
Total increase (decrease) in tenant		_	· ·			<u> </u>						
expense reimbursements			24,448	17,406		5,892		1,648		(498)		
Fee and other income		_							_			
Acquisitions:												
BMS Tenant cleaning fees			28,968	28,968		_		_		_		
Kaempfer management and leasing												
fees			2,441	2,441		_		_		_		
increase (decrease) in:												
Lease cancellation fee income			4,429	514		2,056		1,859		_		
Management and leasing fees			(3,844)	(3,667)(7)	)	(160)		(17)		_		
Other			3,087	(15)		2,466		726		(90)		
Total increase (decrease) in fee and other		_	35,081	 28,241	_	4,362		2,568	_	(90)		

income

Total increase (decrease) in revenues \$ 110,816 \$ 67,848 \$ 30,572 \$ 13,822 \$ (1,426)

See notes on following page.

See Leasing Activity on page 67 for further details and corresponding changes in occupancy.

76

#### Notes to preceding tabular information:

- (1) Average occupancy and REVPAR for the Hotel Pennsylvania were 64% and \$58 for the year ended December 31, 2003 compared to 65% and \$58 for the prior year.
- (2) Reflects an increase of \$2,841 resulting from the rescheduling of two trade shows from the fourth quarter of 2002, in which they were previously held to the first quarter of 2003, and \$1,400 relates to a new show held for the first time in 2003, partially offset by lower trade show revenue in 2003 primarily due to a smaller April Market show as a result of a conversion of trade show space to permanent space.
- (3) Reflects increases of \$12,953 from New York City Office leasing activity and \$2,901 from CESCR's leasing activity. These increases resulted primarily from higher rents for space relet in 2003 and 2002 (full year impact in 2003 as compared to a partial year in 2002) and an increase in CESCR occupancy of .3% this year, partially offset by a decrease in NYC office occupancy of .6%. Initial rent for the 677 square feet of space relet in New York City was \$44.41 per square foot in 2003, a 15.3% increase over prior escalated rent. Initial rent for the 2,510 square feet of space relet in CESCR portfolio was \$30.62 per square foot a 2.5% increase over prior escalated rents. For further details of NYC and CESCR office leasing activity see page 67.
- (4) Resulted primarily from (i) an increase in the occupancy rate from 88.3% at December 31, 2002 to 93.0% at December 31, 2003 as a result of leasing space previously vacated by Bradlees and Kmart and (ii) higher rents for space relet in 2003 and 2002 (full year impact in 2003 as compared to a partial year in 2002). Initial rent for the 1,046 square feet of space relet in 2003 was \$15.56 per square foot, a 13.2% increase over prior rent. For further details of Retail leasing activity see page 67.
- (5) Reflects an increase in occupancy of Merchandise Mart office space of 0.9% from 2002, higher rents for 1,157 square feet of showroom space relet in 2003 and 911 square feet relet in 2002 (full year impact in 2003 as compared to partial year impact in 2002), partially offset by a decrease in Merchandise Mart showroom occupancy of .1% from 2002 and lower rents for 270 square feet of office space relet in 2003. Initial rents for the 1,157 square feet of showroom space relet in 2003 was \$23.43, a 0.6% increase over prior escalated rent. Initial rents for the 270 square feet of office space relet in 2003 was \$21.24, a 5.3% decrease over prior escalated rent. For further details of Merchandise Mart leasing activity see page 67.
- (6) Reflects higher reimbursements from tenants resulting primarily from increases in real estate taxes. The increases in Office and Retail were \$19,383 and \$3,247, before reductions of \$2,215 and \$1,407 in the current quarter relating to the true-up of prior year's billings.
- (7) Results primarily from a \$3,444 decrease in CESCR third party leasing revenue from \$7,100 in 2002 to \$3,656 in 2003 as a result of the closing of one of the CESCR leasing offices.

77

#### **Expenses**

The Company's expenses were \$921,097,000 for the year ended December 31, 2003, compared to \$852,370,000 in the prior year, an increase of \$68,727,000. Below are the details of the increase (decrease) by segment:

(Amounts in thousands)	 Total		Office		Retail		handise Iart	Other		
Operating:										
Acquisitions:										
BMS	\$ 19,789	\$	19,789	\$	_	\$	— \$	_		
Las Catalinas (acquisition of remaining 50% and consolidation vs. equity										
method accounting for 50%)	3,007		_		3,007			_		
Crystal Gateway One	1,742		1,742		_		_	_		
Bergen Mall	399		_		399		_	_		
2101 L Street	1,531		1,531		_		_	_		
435 Seventh Avenue	503		_		503		_	_		
424 Sixth Avenue	98		_		98		_	_		
Hotel activity	2,769		_		_		_	2,769(1)		
Trade Shows activity	1,487		_		_		1,487(2)	_		
Operations	32,990(3	3)	23,853(3	5)	4,955(3	3)	3,524(3)	658(3)		
	64,315		46,915		8,962		5,011	3,427		
Depreciation and amortization:										
Acquisitions	5,966		4,026		1,940		_	_		
Operations	10,465		4,947(4	.)	1,938		3,409(4)	171		
	16,431		8,973		3,878		3,409	171		

General and administrative:						
Acquisitions	4,915		4,274	641	_	_
Operations	17,440(5	)	(357)	1,502	(167)	16,462
	 22,355		3,917	 2,143	(167)	 16,462
Costs of acquisitions and						
development not consummated	(6,874)			_	_	(6,874)
Amortization of officer's deferred	 			 		
compensation expense	(27,500)		_	_	_	(27,500)
Total increase (decrease) in expenses	\$ 68,727	\$	59,805	\$ 14,983	\$ 8,253	\$ (14,314)

See notes on following page.

78

## Notes to preceding tabular information:

- (1) The increase in Hotel Pennsylvania's operating expenses was primarily due to a \$1,700 increase in real estate taxes and a \$500 increase in utility costs over the prior year.
- (2) Results primarily from the rescheduling of two trade shows from the fourth quarter of 2002, in which they were previously held to the first quarter of 2003, and due to a new trade show held for the first time in 2003.
- (3) Below are the details of the increases (decreases) in operating expenses by segment:

	Total	Office	Retail	Merchandise Mart	Other
Real estate taxes	\$ 26,935	\$ 20,904(a)	\$ 1,245	\$ 4,724	\$ 62
Utilities	(946)	(906)	364	(483)	79
Maintenance	5,286	2,997	2,302	(33)	20
Ground rent	950	1,005	(55)	_	_
Bad debt expense	(29)	(1,541)	1,238	274	_
Other	794	1,394	(139)	(958)	497
	\$ 32,990	\$ 23,853	\$ 4,955	\$ 3,524	\$ 658

- (a) Relates primarily to an increase in New York Office.
- (4) Increases in depreciation and amortization for the Office and Merchandise Mart segments are primarily due to additions to buildings and improvements.
- (5) The increase in general and administrative expenses results from:

Increase in professional fees in connection with information technology, corporate governance, insurance, and other	
projects.	\$ 4,675
Severance payments in 2003 to two senior executives (\$3,211) and the non-cash charge related to the accelerated vesting	
of their restricted stock (\$1,626).	4,837
Other severance.	860
Increase in corporate payroll and fringe benefits of which \$755 is due to a decrease in capitalized development payroll	
and \$407 is due to the Company's deferred compensation plan (offset by an equal amount of investment income).	2,872
Costs in connection with the relocation of CESCR's back office operations to the Company's administrative	
headquarters in New Jersey.	1,123
Stock compensation expense (see below).	1,898
Other	1,175
	\$ 17,440

As part of the 2002 annual compensation review, in lieu of stock options, on January 28, 2003 the Company granted 166,990 restricted shares at \$34.50 per share (the then closing stock price on the NYSE) to employees of the Company. These awards vest over a 5-year period. Stock-based compensation expense is recognized on a straight-line basis over the vesting period. In the year ended December 31, 2003, the Company recognized stock-based compensation expense of \$1,898,000 (excluding severance charges), of which \$1,020,000 related to January 2003 restricted stock awards.

79

### Income Applicable to Alexander's

Income applicable to Alexander's (interest income, management, leasing, development and commitment fees, and equity in income) was \$15,574,000 for the year ended December 31, 2003, compared to \$29,653,000 in the prior year, a decrease of \$14,079,000. This decrease resulted primarily from (i) Alexander's stock appreciation rights compensation expense of which the Company's share was \$14,868,000 in 2003 compared to zero in 2002, partially offset by (ii) Alexander's gain on the sale of its Third Avenue property of which the Company's share was \$3,524,000 in 2002, and (iii) income resulting from the commencement of the lease with Bloomberg (87% of the space) on November 15, 2003 at Alexander's 731 Lexington Avenue property of which the Company's share was \$1,589,000.

Below are the condensed statements of operations of the Company's unconsolidated subsidiaries as well as the increase (decrease) in income from these partially-owned entities for the years ended December 31, 2003 and 2002:

(Amounts in thousands) For the year ended:		Total	ľ	Newkirk MLP	Temperature Controlled Logistics		N	Monmouth Mall		artially- Owned Office Buildings		Starwood Ceruzzi Joint Venture	Las Catalinas Mall		(	Other
December 31, 2003:																
Revenues	\$	521,210	\$	273,500	\$	119,605	\$	24,121	\$	99,590	\$	4,394				
Expenses:										,						
Operating, general and administrative		(75,887)		(15,357)		(6,905)		(10,520)		(39,724)		(3,381)				
Depreciation		(132,062)		(51,777)		(56,778)		(4,018)		(18,491)		(998)				
Interest expense		(172,697)		(97,944)		(41,117)		(6,088)		(27,548)		_				
Other, net		47,223		43,083		5,710		(3,220)		2,516		(866)				
Net income (loss)	\$	187,787	\$	151,505	\$	20,515	\$	275	\$	16,343	\$	(851)				
, ,																
Vornado's interest				22.6%		60%		50%		15%		80%				
Equity in net income (loss)	\$	51,057	\$	33,243(1)	\$	12,869(2)	\$	138(3)	\$	2,426	\$	(681)				\$3,062
Interest and other income		10,292		7,002				3,290								
Fee income		6,552		_		5,547		1,005		_		_				_
Income (loss) from partially-										,						
owned entities	\$	67,901	\$	40,245	\$	18,416	\$	4,433	\$	2,426	\$	(681)		N/A(4)	\$	3,062
December 31, 2002:																
Revenues	\$	480,363	\$	295,369	\$	117,663	\$	5,760	\$	50,205	\$	695	\$	10,671		
Expenses:																
Operating, general and																
administrative		(46,098)		(8,490)		(7,904)		(2,510)		(21,827)		(2,265)		(3,102)		
Depreciation		(106,287)		(34,010)		(59,328)		(943)		(9,094)		(1,430)		(1,482)		
Interest expense		(180,431)		(121,219)		(42,695)		(1,520)		(11,354)		` —		(3,643)		
Other, net		(12,505)		(9,790)		(2,150)		48		389		(200)		(802)		
Net income (loss)	\$	135,042	\$	121,860	\$	5,586	\$	835	\$	8,319	\$	(3,200)	\$	1,642		
1.01 (1000)					_				_							
Vornado's interest				21.7%		60%		50%		24%		80%		50%		
	ď	20.004	ď		\$		¢		ď				φ		¢.	(1.020)
Equity in net income (loss)	\$	30,664	\$	26,500	\$	4,144	\$	791(3)	\$	1,966	\$	(2,560)	\$	851	\$	(1,028)
Interest and other income		8,000		8,000				221		_						_
Fee income	_	5,794	_			5,563	_	231			_				_	
Income (loss) from partially-	ď	44,458	\$	34,500	\$	9,707	\$	1,022	¢	1,966	\$	(2,560)	\$	851	¢	(1,028)
owned entities	Ф	44,430	Ф	34,300	Ф	9,707	Ф	1,022	Ф	1,900	Ф	(2,300)	Ф	031	Ф	(1,026)
Increase (decrease) in income from partially-owned entities	\$	23,443	\$	5,745(1)	\$	8,709(2)	\$	3,411(3)	\$	460	\$	1,879	\$	(851)(4)	\$	4,090

See notes on following page.

80

## Notes to preceding information:

- (1) The increase reflects the Company's share of the following items from the Newkirk MLP in 2003 including (i) \$7,200 of net gains on the sale of 11 properties, (ii) a gain of \$1,600 on the early extinguishment of debt, partially offset by, (iii) a charge of \$538 in connection with a litigation claim, (iv) a charge of \$353 for an asset impairment and (v) \$930 in Federal and state taxes.
- (2) The Company reflects its 60% share of Vornado Crescent Portland Partnership's (the "Landlord") rental income it receives from AmeriCold Logistics, its tenant, which leases the underlying temperature controlled warehouses used in its business. The Company's joint venture does not recognize rental income unless earned and collection is assured or cash is received. The Company did not recognize \$25,087 of rent it was due for the year ended December 31, 2003, which together with previously deferred rent is \$49,436. The following summarizes the increase in income for the year ended December 31, 2003 over the prior year:

Increase in rent from Tenant	\$ 1,220
Decrease in general and administrative expenses	544
Gain on sale of real estate in 2003 (\$486) as compared to a loss on sale of real estate in 2002 (\$2,026)	2,512
Income tax refund received in 2003	1,345
Decrease in depreciation and interest expense and other	3,088
	\$ 8,709

On February 23, 2004, AmeriCold Logistics announced that Alec Covington resigned as President and Chief Executive Officer effective March 31, 2004, to take an opportunity in an unrelated industry. A search to identify a successor is currently underway.

- (3) The Company acquired a 50% interest in the Monmouth Mall on October 10, 2002. Equity in net income of the Monmouth Mall includes the Company's preferred return of \$3,290 and \$748 for the years ended December 31, 2003 and 2002.
- (4) On September 23, 2002, the Company acquired the remaining 50% of the Mall and 25% of the Kmart anchor store it did not previously own. Accordingly, the operations of Las Catalinas are consolidated into the accounts of the Company subsequent to September 23, 2002.

Interest and other investment income (interest income on mortgage loans receivable, other interest income and dividend income) was \$25,402,000 for the year ended December 31, 2003, compared to \$31,685,000 in the year ended December 31, 2002, a decrease of \$6,283,000. This decrease resulted primarily from (i) lower average investments at lower yields, partially offset by (ii) \$5,655,000 of contingent interest income recognized in connection with the repayment of the Dearborn Center loan and (iii) \$5,028,000 of interest income recognized on the \$225,000,000 GM Building mezzanine loans, for the period from October 20, 2003 through December 31, 2003.

## **Interest and Debt Expense**

Interest and debt expense was \$229,662,000 for the year ended December 31, 2003, compared to \$234,113,000 in the year ended December 31, 2002, a decrease of \$4,451,000. This decrease was primarily comprised of a \$11,285,000 savings from a 77 basis point reduction in weighted average interest rates of the Company's variable rate debt, partially offset by (i) the consolidation as of September 2002 of the Las Catalinas operations which were previously included in income from partially-owned entities, (ii) a full year of interest expense on the Company's \$500,000,000 Senior Unsecured Notes due 2007 which were issued in June 2002 and (iii) a reduction in interest capitalized in connection with development projects.

## Net (Loss) Gain on Disposition of Wholly-owned and Partially-owned Assets other than Depreciable Real Estate

The following table sets forth the details of net (loss) gain on disposition of wholly-owned and partially-owned assets other than depreciable real estate for the years ended December 31, 2003 and 2002:

	For the Ye Decemi	
(Amounts in thousands)	2003	2002
Wholly-owned Assets:		
Net gain on sale of marketable securities	\$ 2,950	\$ 12,346
Loss on settlement of Primestone guarantees (2003) and foreclosure and impairment losses (2002)	(1,388)	(35,757)
Gain on sale of land parcels	499	_
Gain on sale of residential condominiums units	282	2,156
Gain on transfer of mortgages	_	2,096
Net gain on sale of air rights	_	1,688
	\$ 2,343	\$ (17,471)

### Primestone Foreclosure and Impairment Losses

On September 28, 2000, the Company made a \$62,000,000 loan to Primestone Investment Partners, L.P. ("Primestone"). The Company received a 1% up-front fee and was entitled to receive certain other fees aggregating approximately 3% upon repayment of the loan. The loan bore interest at 16% per annum. Primestone defaulted on the repayment of this loan on October 25, 2001. The loan was subordinate to \$37,957,000 of other debt of the borrower that liened the Company's collateral. On October 31, 2001, the Company purchased the other debt for its face amount. The loans were secured by 7,944,893 partnership units in Prime Group Realty, L.P., the operating partnership of Prime Group Realty Trust (NYSE:PGE) and the partnership units are exchangeable for the same number of common shares of PGE. The loans were also guaranteed by affiliates of Primestone.

On November 19, 2001, the Company sold, pursuant to a participation agreement with a subsidiary of Cadim inc., a Canadian pension fund, a 50% participation in both loans at par for approximately \$50,000,000 reducing the Company's net investment in the loans at December 31, 2001 to \$56,768,000 including unpaid interest and fees of \$6,790,000. The participation did not meet the criteria for "sale accounting" under SFAS 140 because Cadim was not free to pledge or exchange the assets. Accordingly, the Company was required to account for this transaction as a borrowing secured by the loan, rather than as a sale of the loan by classifying the participation as an "Other Liability" and continuing to report the outstanding loan balance at 100% in "Notes and Mortgage Loans Receivable" on the balance sheet.

82

On April 30, 2002, the Company and Cadim acquired the 7,944,893 partnership units at a foreclosure auction. The price paid for the units by application of a portion of Primestone's indebtedness to the Company and Cadim was \$8.35 per unit, the April 30, 2002 closing price of shares of PGE on the New York Stock Exchange. On June 28, 2002, pursuant to the terms of the participation agreement, the Company transferred 3,972,447 of the partnership units to Cadim.

In the second quarter of 2002, in accordance with foreclosure accounting, the Company recorded a loss on the Primestone foreclosure of \$17,671,000 calculated based on (i) the acquisition price of the units and (ii) its valuation of the amounts realizable under the guarantees by affiliates of Primestone, as compared with the net carrying amount of the investment at April 30, 2002. In the third quarter of 2002, the Company recorded a \$2,229,000 write-down on its investment based on costs expended to realize the value of the guarantees. Further, in the fourth quarter of 2002, the Company recorded a \$15,857,000 write-down of its investment in Prime Group consisting of (i) \$14,857,000 to adjust the carrying amount of the Prime Group units to \$4.61 per unit, the closing price of PGE shares on the New York Stock Exchange at December 31, 2002 and (ii) \$1,000,000 for estimated costs to realize the value of the guarantees. The Company considered the decline in the value of the units which are convertible into stock to be other than temporary as of December 31, 2002, based on the fact that the market value of the stock had been less than its cost for more than six months, the severity of the decline, market trends, the financial condition and near-term prospects of Prime Group and other relevant factors.

At December 31, 2002, the Company's carrying amount of the investment was \$23,908,000, of which \$18,313,000 represents the carrying amount of the 3,972,447 partnership units owned by the Company (\$4.61 per unit), \$6,100,000 represents the amount expected to be realized under the guarantees, partially offset by \$1,005,000 representing the Company's share of Prime Group's net loss through September 30, 2002, as the Company recorded its share of Prime Group's earnings on a one-quarter lag basis.

On June 11, 2003, the Company exercised its right to exchange the 3,972,447 units it owned in Prime Group Realty L.P. for 3,972,447 common shares in Prime Group Realty Trust. Prior to the exchange, the Company accounted for its investment in the partnership on the equity method. Subsequent to the exchange, the Company is accounting for its investment in PGE as a marketable equity security-available for sale, as the Company's shares represent less than a 20% ownership interest in PGE (which is not a partnership), the Company does not have significant influence and the common shares have a readily determinable fair value. Accordingly, the carrying amount previously included in Investments and Advances to Partially-Owned Entities was reclassified to Marketable Securities on the Company's consolidated balance sheet. The Company is also required to mark these securities to market based on the closing

price of the PGE shares on the NYSE at the end of each reporting period. For the period from June 11, 2003 through December 31, 2003, the Company recorded a \$6,623,000 unrealized gain, which is not included in the Company's net income, but is reflected as a component of Accumulated Other Comprehensive Loss in the Shareholders' Equity section of the consolidated balance sheet. From the date of exchange, income recognition is limited to dividends received on the PGE shares.

On June 13, 2003, the Company received its \$5,000,000 share of a settlement with affiliates of Primestone Investment Partners of the amounts due under the guarantees of the Primestone loans. In connection therewith, the Company recognized a \$1,388,000 loss on settlement of the guarantees, which has been reflected as a component of "net gains on disposition of wholly-owned and partially-owned assets" in the Company's 2003 consolidated statement of income.

### Gain on Transfer of Mortgages

In the year ended December 31, 2002, the Company recorded a net gain of \$2,096,000 resulting from payments to the Company by third parties that assumed certain of the Company's mortgages. Under these transactions the Company paid to the third parties that assumed the Company's obligations the outstanding amounts due under the mortgages and the third parties paid the Company for the benefit of assuming the mortgages. The Company has been released by the creditors underlying these loans.

83

# **Minority Interest**

Minority interest was \$178,675,000 for the year ended December 31, 2003, compared to \$140,933,000 for the prior year, an increase of \$37,742,000. The increase is primarily due to higher income in 2003, primarily as a result of of net gains on sale of real estate of \$161,789,000, and an increase in preferred unit distributions of \$2,187,000, representing the original issuance costs on the redemption of the Series D-1 preferred units.

#### **Discontinued Operations**

Assets related to discontinued operations consist primarily of real estate, net of accumulated depreciation. The following table set forth the balances of the assets related to discontinued operations as of December 31, 2003 and 2002.

	December 31,								
	2003		2002						
Palisades	\$ 138,629	\$	142,333						
Baltimore (Dundalk)	2,167		2,050						
Vineland	908		978						
Two Park Avenue (sold on October 10, 2003)	_		123,076						
Hagerstown (sold on November 3, 2003)	_		1,013						
Baltimore (sold on January 9, 2003)	_		2,218						
	\$ 141,704	\$	271,668						

Liabilities related to discontinued operations represent the Palisades mortgage payable of \$120,000,000 and \$100,000,000 as of December 31, 2003 and 2002 respectively.

The combined results of operations of the assets related to discontinued operations for the years ended December 31, 2003 and 2002 are as follows:

	 December 31,								
	 2003		2002						
Total Revenues	\$ 42,694	\$	42,831						
Total Expenses	 28,621		32,947						
Income from discontinued operations	\$ 14,073	\$	9,884						

On February 2, 2004, the Palisades Venture in which the Company owns a 75% interest entered into an agreement to sell its only asset, a 538 unit high-rise residential apartment tower in Fort Lee, New Jersey, for \$222,500,000. On February 27, 2004, in order to permit a potential "like kind exchange," the Company acquired the remaining 25% interest it did not previously own for its partner's share of the net sales price (approximately \$17,000,000). The Company's gain on sale after closing costs will be approximately \$70,000,000. The sale, which is subject to customary closing conditions, is expected to be completed by the third quarter of 2004.

### Gains on Sales of Real Estate (Discontinued Operations in 2003)

On January 9, 2003, the Company sold its Baltimore, Maryland shopping center for \$4,752,000, which resulted in a net gain after closing costs of \$2,644,000.

On October 10, 2003, the Company sold Two Park Avenue, a 965,000 square –foot office building, for \$292,000,000 to SEB Immobelien-Investment GNBH, a German capital investment company, which resulted in a net gain on the sale after closing costs of \$156,433,000.

On November 3, 2003, the Company sold its Hagerstown, Maryland shopping center for \$3,100,000, which resulted in a net gain on sale after closing costs of \$1,945,000.

In September 2001, the Financial Accounting Standards Board issued SFAS No. 142, *Goodwill and Other Intangible Assets* (effective January 1, 2002). SFAS No. 142 specifies that goodwill and some intangible assets will no longer be amortized but instead be subject to periodic impairment testing. In the first quarter of 2002, the Company wrote-off goodwill of approximately \$30,129,000 of which (i) \$15,490,000 represents its share of the goodwill arising from the Company's investment in Temperature Controlled Logistics and (ii) \$14,639,000 represents goodwill arising from the Company's acquisition of the Hotel Pennsylvania. The write-off was reflected as a cumulative effect of a change in accounting principle in the 2002 consolidated statement income.

## **EBITDA**

Below are the details of the changes by segment in EBITDA.

(Amounts in thousands)	 Total	 Office		Retail		Merchandise Mart	Temperature Controlled Logistics		Other
Year ended December 31, 2002	\$ 826,659	\$ 610,531	\$	113,900	\$	108,078	\$ 69,798	\$	(75,648)
2003 Operations:									
Same store operations(1)		5,670		5,086		4,445	3,517(3)		
Acquisitions, dispositions and non-same store income and									
expenses		164,488		24,493		5,364	4,650		
Year ended December 31, 2003	\$ 1,037,896	\$ 780,689	\$	143,479	\$	117,887	\$ 77,965	\$	(82,124)
% increase in same store operations		1.0%(	(2)	4.5%	,	4.1%	4.8%(3)	)	

- (1) Represents operations which were owned for the same period in each year and excludes non-recurring income and expenses which are included in acquisitions, dispositions and non-same store income and expenses above.
- (2) EBITDA and the same store percentage increase (decrease) were \$488,419 (\$331,886 excluding gains on sale of real estate of \$156,533) and 3.3% (excluding such gains) for the New York office portfolio and \$292,270 and (1.7%) for the CESCR portfolio. 36% of the same store decrease at CESCR reflects a reduction in third party net leasing fees.
- (3) The Company reflects its 60% share of Vornado Crescent Portland Partnership's (the "Landlord") rental income it receives from AmeriCold Logistics, its tenant, which leases the underlying temperature controlled warehouses used in its business. The Company's joint venture does not recognize rental income unless earned and collection is assured or cash is received. The Company did not recognize \$25,087 of rent it was due for the year ended December 31, 2003, which together with previously deferred rent is \$49,436. The tenant has advised the Landlord that (i) its revenue for the year ended December 31, 2003 from the warehouses it leases from the Landlord, is lower than last year by 1.3%, and (ii) its gross profit before rent at these warehouses for the corresponding period is higher than last year by \$607 (a 0.4% increase). In addition, in 2003, the tenant and the Landlord had lower general and administrative expenses and the Landlord received \$885 of EBITDA from its investment in the quarries it acquired in December 2002 which was reflected in the gross profit of the tenant in the prior year.

85

Years Ended December 31, 2002 and December 31, 2001

## Revenues

The Company's revenues, which consist of property rentals, tenant expense reimbursements, hotel revenues, trade shows revenues, amortization of above and below market leases acquired under SFAS No. 141 and 142, and other income, were \$1,392,239,000 for the year ended December 31, 2002, compared to \$952,161,000 in the year ended December 31, 2001, an increase of \$440,078,000 of which \$423,128,000 resulted from the acquisition of the remaining 66% of CESCR and the resulting consolidation of its operations. Below are the details of the increase (decrease) by segment:

(Amounts in thousands)

	Date of Acquisition		Total	Office		Retail	Merchandise Mart			Other
Property rentals:										
Acquisitions, dispositions and non same store										
revenue:										
CESCR (acquisition of remaining 66% and										
consolidation vs. equity method accounting										
for 34%)	January 2002	\$	393,506	\$ 393,506	\$	_	\$	_	\$	_
715 Lexington Avenue	July 2001		976	_		976		_		_
Las Catalinas (acquisition of remaining 50%										
and consolidation vs. equity method										
accounting for 50%)	September 2002		3,108	_		3,108		_		_
435 Seventh Avenue (placed in service)	August 2002		2,541	_		2,541		_		
424 Sixth Avenue	July 2002		320	_		320		_		_
Properties taken out of service for										
redevelopment			(767)	_		(767)		_		
Operations:										
Hotel activity			(7,645)(1)	_		_		_		(7,645)(1)
Trade Shows activity			(3,908)(2)	_		_		(3,908)(2)		_
Leasing activity			8,535	8,058		680		314		(517)
Total increase (decrease) in property rentals			396,666	 401,564		6,858		(3,594)		(8,162)
Tenant expense reimbursements:										
Increase due to acquisitions			15,319	14,398		921		_		_
Operations			10,434	6,925		1,379		953		1,177
Total increase in tenant expense reimbursements		_	25,753	 21,323		2,300		953		1,177
Other Income:				 	_				_	
Increase due to acquisitions			15,235	15,224		11		_		_
Operations			2,424	2,624		535		1,452		(2,187)
Total increase (decrease) in other income			17,659	17,848	_	546		1,452		(2,187)
Total increase (decrease) in revenues		\$	440.078	\$ 440.735	\$	9.704	\$	(1.189)	\$	(9.172)

- (1) Average occupancy and REVPAR for the Hotel Pennsylvania were 65% and \$58 for the year ended December 31, 2002 compared to 63% and \$70 for the prior year.
- (2) Reflects a decrease of \$3,580 resulting from the rescheduling of two trade shows from the fourth quarter in which they were previously held to the first quarter of 2003.

See Leasing Activity on page 68, for further details and corresponding changes in occupancy.

86

## **Expenses**

The Company's expenses were \$852,370,000 for the year ended December 31, 2002, compared to \$583,002,000 in the year ended December 31, 2001, an increase of \$269,368,000 of which \$202,852,000 resulted from the acquisition of the remaining 66% of CESCR and the resulting consolidation of its operations. Below are the details of the increase by segment:

#### (Amounts in thousands)

	Total		Office		Retail	Merchandise Mart			Other
Operating:					-				
Acquisitions:									
CESCR (acquisition of remaining 66% and									
consolidation vs. equity method accounting for 34%)	\$ 114,438	\$	114,438	\$	_	\$	—	\$	—
715 Lexington Avenue	588		_		588		—		
435 Seventh Avenue	198		_		198		—		—
424 Sixth Avenue	50				50		_		
Las Catalinas (acquisition of remaining 50% and									
consolidation vs. equity method accounting for 50%)	1,341		_		1,341		—		—
Hotel activity	503		_		_		—		503
Trade Shows activity	(2,108)	_		_		(2,108)(3)			—
Operations	21,511		10,739(1)	)	6,748(2)	5,023(4)			(999)
	136,521		125,177		8,925		2,915		(496)
Depreciation and amortization:	 								
Acquisitions	68,484		67,470		1,014		—		—
Operations	9,503		6,825		(275)		1,319		1,634
	77,987		74,295		739		1,319		1,634
General and administrative:									
Acquisitions	20,944		20,944		_		_		_
Other expenses	4,765		821		1,443		2,301(5)		200
	25,709		21,765		1,443		2,301		200
Amortization of officer's deferred compensation									
expense	27,500		_		_		_		27,500
Costs of acquisitions and development not									
consummated	1,651		_		_				1,651(6)
Total increase in expenses	\$ 269,368	\$	221,237	\$	11,107	\$	6,535	\$	30,489

<sup>(1)</sup> Results primarily from (i) a \$9,725 increase in insurance, security and real estate taxes, largely reimbursed by tenants, and (ii) \$2,639 for an allowance for straight-line rent receivables.

- (3) Results primarily from the rescheduling of two trade shows from the fourth quarter in which they were previously held to the first quarter of 2003.
- (4) Reflects (i) increased insurance costs of \$1,366, (ii) a charge of \$312 from the settlement of a 1998 utility assessment, and (iii) an increase in real estate taxes of \$1,725.
- (5) Reflects a charge of \$954 in connection with the termination of a contract and the write-off of related deferred costs.
- (6) Reflects a charge in 2002 of \$6,874 for the write-off of pre-development costs at the 20 Times Square project and a charge in 2001 of \$5,223 in connection with the World Trade Center acquisition not consummated.

# Income Applicable to Alexander's

Income applicable to Alexander's (interest income, management, leasing, development and commitment fees, and equity in income) was \$29,653,000 in the year ended December 31, 2002, compared to \$25,718,000 in the year ended December 31, 2001, an increase of \$3,935,000. This increase resulted from (i) \$6,915,000 of development and commitment fees in connection with Alexander's Lexington Avenue development project, (ii) the Company's \$3,524,000 share of Alexander's gain on sale of its Third Avenue property, partially offset by (iii) the Company's \$6,298,000 share of Alexander's gain on the sale of its Fordham Road property in the prior year.

87

# **Income from Partially-Owned Entities**

Below are the condensed statements of operations of the Company's unconsolidated subsidiaries as well as the increase (decrease) in income from these partially-owned entities for the years ended December 31, 2002 and 2001:

<sup>(2)</sup> Results primarily from (i) increases in insurance costs which are reimbursed by tenants, (ii) a \$402 payment of Puerto Rico taxes related to the prior year, (iii) \$2,280 in bad debt allowances for accounts receivable and receivables arising from the straight-lining of rents in 2002 and (iv) lease termination fees and real estate tax refunds netted against expenses in 2001, which aggregated \$1,500.

Year Ended		Total	Newkirk Joint Venture	_	Temperature Controlled Logistics	_	Las Catalinas Mall(2)		Ionmouth Mall (3)	•	Partially- Owned Office Buildings		arwood uzzi Joint enture	CI	ESCR(1)	_(	Other_
December 31, 2002: Revenues	\$	480,363	\$ 295,369	¢	117.663	¢	10.671	\$	5,760	\$	50,205	\$	695				
Expenses:	Ф	400,303	\$ 295,509	Ф	117,003	Ф	10,071	Ф	3,700	Ф	50,205	Ф	095				
Operating, general and																	
administrative		(46,098)	(8,490)		(7,904)		(3,102)		(2,510)		(21,827)		(2,265)				
Depreciation		(106,287)	(34,010)		(59,328)		(1,482)		(943)		(9,094)		(1,430)				
Interest expense		(180,431)	(121,219)		(42,695)		(3,643)		(1,520)		(11,354)		(1,430)				
Other, net		(12,505)	(9,790)		(2,150)		(802)		(1,520)		389		(200)				
,	¢.			œ.		œ.		¢.	835	ф		<u></u>				_	
Net income/(loss)	\$	135,042	\$ 121,860	2	5,586	\$	1,642	\$	835	\$	8,319	\$	(3,200)	_		_	
Vornado's interest			21.7%	ó	60%		50%		50%		24%		80%				
Equity in net income/(loss)	\$	30,664			4,144		851	\$	791(4)	\$	1,966	\$	(2,560)			\$	(1,028)
Interest and other income		8,000	8,000	_		Ť	_	-					(_,,,			Ť	
Fee income		5,794	-,,,,,		5,563		_		231		_		_				_
Income from partially-				_	0,000	_		_				_				_	
owned entities	\$	44,458	\$ 34,500	\$	9,707	\$	851	\$	1,022	\$	1,966	\$	(2,560)	\$	<del>(1)</del>	\$	(1,028)
owned enddes				_									,,,,,,		(1)		,
Year Ended																	
December 31, 2001:																	
Revenues	\$	747,902	\$ 179,551	\$	126,957	\$	14,377			\$	43,263	\$	1,252	\$	382,502		
Expenses:																	
Operating, general and																	
administrative		(180,337)	(13,630)		(8,575)		(2,844)				(19,335)		(820)		(135,133)		
Depreciation		(141,594)	(20,352)		(58,855)		(2,330)				(5,620)		(501)		(53,936)		
Interest expense		(236,996)	(65,611)		(44,988)		(5,705)				(7,997)		_		(112,695)		
Other, net		11,059	4,942		2,108		_				1,759		275		1,975		
Net income	\$	200,034	\$ 84,900	\$	16,647	\$	3,498			\$	12,070	\$	206	\$	82,713		
Vornado's interest			30.0%	ó	60%	)	50%				34%		80%		34%		
Equity in net income/(loss)	\$	67,679	\$ 25,470	\$	9,988	\$	1,749			\$	4,093	\$	165	\$	28,653	\$	(2,439)
Interest and other income		7,579	5,474		2,105				_		_		_		_		` , ,
Fee income		5,354			5,354		_		_		_		_		_		
Income from partially-				_		_	_										
owned entities	\$	80,612	\$ 30,944	\$	17,447	\$	1,749	\$		\$	4,093	\$	165	\$	28,653	\$	(2,439)
(Decrease) Increase in Income from partially-owned	\$	(26.15.4)	¢ 2.550	¢	(7.7.10)	¢	(000)	¢	1.022.00	¢	(2.127)	¢	(2.725) (-)	¢	(20,052)	¢	1 411 (-)
entities	\$	(36,154)	\$ 3,556	\$	(7,740)	\$	(898)(2)	\$	1,022(3)	\$	(2,127)(6)	\$	(2,725)(5)	\$	(28,653)(1)	\$	1,411 <sub>(7)</sub>

- (1) On January 1, 2002, the Company acquired the remaining 66% of CESCR it did not previously own. Accordingly, CESCR is consolidated as of January 1, 2002.
- (2) On September 20, 2002, the Company acquired the remaining 50% of the Mall and 25% of the Kmart anchor store that it did not previously own. Accordingly, Las Catalinas is consolidated for the period from September 20, 2002 to December 31, 2002.
- (3) On October 10, 2002, a joint venture, in which the Company has a 50% interest, acquired the Monmouth Mall.
- (4) Vornado's interest in the equity in net income of the Monmouth Mall includes a preferred return of \$748 for the year ended December 31, 2002.
- (5) The year ended December 31, 2001 includes \$1,394 for the Company's share of a gain on sale of a property.
- (6) The year ended December 31, 2002 excludes 570 Lexington Avenue which was sold in May 2001.
- (7) The year ended December 31, 2001 includes \$2,000 for the Company's share of equity in loss of its Russian Tea Room ("RTR") investment. In the third quarter of 2001, the Company wrote-off its entire net investment in RTR based on the operating losses and an assessment of the value of the real estate.

## Interest and Other Investment Income

Interest and other investment income (interest income on mortgage loans receivable, other interest income and dividend income) was \$31,685,000 for the year ended December 31, 2002, compared to \$54,385,000 in the year ended December 31, 2001, a decrease of \$22,700,000. This decrease resulted primarily from a decrease of (i) \$12,347,000 due to the non-recognition of income on the mortgage loan to Primestone, which was foreclosed on April 30, 2002, (ii) \$4,626,000 due to a lower yield on the investment of the proceeds received from the May 2002 repayment of the Company's loan to NorthStar Partnership L.P. (22% yield in 2001) and (iii) \$2,269,000 due to the non-recognition of income on the loan to Vornado Operating.

## **Interest and Debt Expense**

Interest and debt expense was \$234,113,000 for the year ended December 31, 2002, compared to \$167,430,000 in the year ended December 31, 2001, an increase of \$66,683,000. This increase was comprised of (i) \$100,013,000 from the acquisition of the remaining 66% of CESCR and the resulting consolidation of its operations, partially offset by (ii) a \$32,035,000 savings from a 202 basis point reduction in weighted average interest rates of the Company's variable rate debt and (iii) lower average outstanding debt balances.

## Net Loss on Disposition of Wholly-owned and Partially-owned Assets Other Than Depreciable Real Estate

The following table sets forth the details of net loss on disposition of wholly-owned and partially-owned assets other than depreciable real estate for the years ended December 31, 2002 and 2001:

(Amounts in thousands)		e Year Ended ember 31,	
	2002	2001	
Wholly-owned Assets:		_	
Gain on transfer of mortgages	\$ 2,09	6 \$	_
Gain on sale of Kinzie Park condominiums units	2,15	6	—
Net gain on sale of air rights	1,68	8	_
Net gain on sale of marketable securities	12,34	6	_

Primestone foreclosure and impairment losses	(35,757)	_
Write-off of investments in technology companies	_	(16,513)
Partially-owned Assets:		
After-tax net gain on sale of Park Laurel condominium units	_	15,657
Write-off of net investment in Russian Tea Room ("RTR")	_	(7,374)
Other	_	160
	\$ (17,471) \$	(8,070)

## Write-off Investments in Technology Companies

In 2001, the Company recorded a charge of \$16,513,000 resulting from the write-off of all of its remaining equity investments in technology companies due to both the deterioration of the financial condition of these companies and the lack of acceptance by the market of certain of their products and services. The above charge is net of \$1,481,000 of income resulting from the reversal of a deferred rent liability relating to the termination of an agreement permitting one of the technology companies access to its properties.

After-tax Net Gain on Sale of Park Laurel Condominium Units

In 2001, the Park Laurel Joint Venture (69% interest owned by the Company) completed the sale of 52 condominium units of the total 53 units and received proceeds of \$139,548,000. The Company's share of the after tax net gain was \$15,657,000 and is after a charge of \$3,953,000 (net of tax benefit of \$1,826,000) for awards accrued under the venture's incentive compensation plan.

Write-off of Net Investment in RTR

In the third quarter of 2001, the Company wrote-off its entire net investment of \$7,374,000 in RTR based on the operating losses and an assessment of the value of the real estate.

89

## **Minority Interest**

Minority interest was \$140,933,000 for the year ended December 31, 2002 compared to \$112,363,000 for the prior year, an increase of \$28,570,000. This increase is primarily due to operating partnership units issued in connection with acquisitions.

## **Discontinued Operations**

Assets related to discontinued operations consist primarily of real estate, net of accumulated depreciation. The following table sets forth the balances of the assets related to discontinued operations as of December 31, 2002 and 2001:

	December 31,								
	 2002 2								
Palisades	\$ 142,333	\$	66,173						
Two Park Avenue (sold on October 10, 2003)	123,076		124,261						
Baltimore (sold on January 9, 2003)	2,218		2,253						
Baltimore (Dundalk)	2,050		2,221						
Hagerstown (sold on November 3, 2003)	1,013		1,026						
Vineland	978		1,071						
	\$ 271,668	\$	197,005						

Liabilities related to discontinued operations represent the Palisades mortgage payable of \$100,000,000 and \$0 as of December 31, 2002 and 2001, respectively.

The combined results of operations of the assets related to discontinued operations for the years ended December 31, 2002 and 2001 are as follows:

	 For the Ye Decem	
	 2002	2001
Total revenues	\$ 42,831	\$ 33,612
Total expenses	 32,947	23,270
Income from discontinued operations	\$ 9,884	\$ 10,342

# Gains on Sale of Real Estate

On August 6, 2001, the Company sold its leasehold interest in 550/600 Mamaroneck Avenue for \$22,500,000, which approximated book value.

In September 1998, Atlantic City condemned the Company's property. In the third quarter of 1998, the Company recorded a gain of \$1,694,000, which reflected the condemnation award of \$3,100,000, net of the carrying value of the property of \$1,406,000. The Company appealed the amount and on June 27, 2001, was awarded an additional \$3,050,000, which has been recorded as a gain in the quarter ended June 30, 2001.

On May 17, 2001, the Company sold its 50% interest in 570 Lexington Avenue for \$60,000,000, resulting in a net gain after closing costs of \$12,445,000.

# Cumulative Effect of Change in Accounting Principle

Upon the adoption of SFAS No. 142 - Goodwill and Other Intangible Assets, on January 1, 2002, the Company wrote-off all of the goodwill associated with the Hotel Pennsylvania and the Temperature Controlled Logistics businesses aggregating \$30,129,000. This write-off was reflected as a

### **EBITDA**

Below are the details of the changes by segment in EBITDA.

	m . 1	O.C.		D . "	M	Ierchandise	emperature Controlled	0.1
(Amounts in thousands)	 Total	 Office		Retail		Mart	 Logistics	 Other
Year ended December 31,								
2001	\$ 723,491	\$ 409,843	\$	123,809	\$	115,959	\$ 77,721	\$ (3,841)
2002 Operations:								
Same store operations(1)		18,165		(3,131)(3)		(1,354)(5)	(6,613)(6)	
Acquisitions, dispositions and non- recurring income and								
expenses		182,523		(6,778)(4)		(6,527)	(1,310)	
Year ended December 31,								
2002	\$ 826,659	\$ 610,531(2)	\$	113,900	\$	108,078	\$ 69,798	\$ (75,648)(7)
% increase (decrease) in same store operations		4.8%(2)		(2.6%)(3)		(1.2%)(5)	(8.4%)(6)	

- (1) Represents operations which were owned for the same period in each year and excludes non-recurring income and expenses.
- (2) EBITDA and the same store percentage increase was \$320,874 and 5.0% for the New York City office portfolio and \$289,657 and 4.1% for the CESCR portfolio.
- (3) Primarily due to lower occupancy and increases in allowances for bad debt expense as a result of the K-Mart and other bankruptcies and the expiration of the Stop & Shop guarantees of several former Bradlees locations. Average occupancy for the year ended December 31, 2002 was 88.3% (84.0% excluding leases which have not commenced as described in the following sentences) as compared to 92% at December 31, 2001. The 88.3% occupancy rate includes leases for 490,000 square feet at five locations which have not commenced as of December 31, 2002.
- (4) Primarily due to the Company's share of losses from the Starwood Ceruzzi venture in 2002 of \$1,416 (before depreciation) from properties placed in service, as compared to a gain of \$1,394 from the sale of one of the venture's assets in 2001. EBITDA aggregating \$2,600 from the acquisitions in the fourth quarter of 2002 of a 50% interest in the Monmouth Mall and the remaining 50% interest in the Las Catalinas Mall the Company did not previously own, was offset by lease termination fees and other refunds in the fourth quarter of 2001.
- (5) The net of a \$1,685 or 1.5% same store increase in the core portfolio and a \$3,300 or a 66% decline at the LA Mart as a result of rent reductions and increased marketing expenditures.
- (6) The Company reflects its 60% share of Vornado Crescent Portland Partnership's ("the Landlord") rental income it receives from AmeriCold Logistics, its tenant, which leases the underlying temperature controlled warehouses used in its business. The Company's joint venture does not recognize rental income unless earned and collection is assured or cash is received. The Company did not recognize its \$19,349 share of the rent the joint venture was due for the year ended December 31, 2002. The tenant has advised the Landlord that (i) its revenue for the year ended December 31, 2002 from the warehouses it leases from the Landlord, is lower than last year by .1%, and (ii) its gross profit before rent at these warehouses for the corresponding period decreased by \$614 (a .001% decrease). The decrease in revenue is primarily attributable to a reduction in customer inventory turns, a rate reduction with a significant customer and temporary plant shut-downs. The decrease in gross profit is primarily attributable to higher insurance and workers' compensation. In addition, the tenant's cash requirements for capital expenditures, debt service and a non-recurring pension funding were \$8,293 higher in the current year than in the prior year, which impacted the ability of the tenant to pay rent.
- (7) Reflects net non-recurring items included in EBITDA (see page 75 footnote 3 for details)

91

# **Supplemental Information**

# Three Months Ended December 31, 2003 and December 31, 2002

In comparing the financial results of the Company's segments on a quarterly basis, the following should be noted:

- The third quarter of the Office and Merchandise Mart segments have historically been impacted by higher net utility costs than in each other quarter of the year;
- The fourth quarter of the Retail segment have historically been higher than each of the first three quarters due to the recognition of percentage rental income in that quarter; and
- The second and fourth quarter of the Merchandise Mart segment have historically been higher than the first and third quarters due to major trade shows occurring in those quarters.

Below is a summary of Net Income and EBITDA(1) by segment for the three months ended December 31, 2003 and 2002.

	For The Three Months Ended December 31, 2003												
				Temperature Controlled									
(Amounts in thousands)	Total		Office	Retail			Mart		Logistics	Other(3)			
Property rentals	\$ 310,970	\$	206,664	\$	35,442	\$	51,906	\$	_	\$	16,958		
Straight-line rents:													

Contractual rent increases	8,204	5,566	173	2,504	_	(39)
Amortization of free rent	1,958	(228)	1,415	780	_	(9)
Amortization of acquired below market leases,						
net	2,133	1,584	549	_	_	_
Total rentals	323,265	213,586	37,579	55,190		16,910
Expense reimbursements	45,583	28,000	14,275	2,949	_	359
Fee and other income:						
Tenant cleaning fees	7,300	7,300	_	_	_	_
Management and leasing fees	3,031	2,620	347	_	_	64
Other	7,596	2,292	326	5,026	_	(48)
Total revenues	386,775	253,798	52,527	63,165		17,285
Operating expenses	148,800	93,258	17,153	26,391		11,998
Depreciation and amortization	59,535	40,211	6,322	8,924	_	4,078
General and administrative	35,763	10,434	2,177	5,872	_	17,280
Total expenses	244,098	143,903	25,652	41,187		33,356
Operating income	142,677	109,895	26,875	21,978		(16,071)
Income applicable to Alexander's	3,233	_	_	_	_	3,233
Income from partially-owned entities	13,736	358	847	(253)	7,213	5,571
Interest and other investment income	9,178	1,067	211	10	_	7,890
Interest and debt expense	(58,864)	(33,587)	(14,780)	(4,082)	_	(6,415)
Net gain on disposition of wholly-owned and						
partially-owned assets other than real estate	2,950	_	_	_	_	2,950
Minority interest	(67,040)	_	_	_	_	(67,040)
Income before discontinued operations and						
gains on sale of real estate	45,870	77,733	13,153	17,653	7,213	(69,882)
Discontinued operations	896	781	53	_	_	62
Gains on sale of real estate (discontinued						
operations)	158,378	156,433	1,945	_	_	_
Net income	205,144	234,947	15,151	17,653	7,213	(69,820)
Interest and debt expense (2)	72,841	34,555	15,583	4,246	6,158	12,299
Depreciation and amortization(2)	78,270	40,871	6,796	9,274	8,722	12,607
Income taxes	1,627	45	_	_	_	1,582
EBITDA(1)	\$ 357,882	\$ 310,418	\$ 37,530	\$ 31,173	\$ 22,093	\$ (43,332)

respectively.

See notes on page 94.

92

			Г	mb - n	Elema Manaka E	1	Db 24 - 20	.02		
(Amounts in thousands)	 Total		Office	The	<u>Fhree Months E</u> Retail		Jecember 31, 20 Ierchandise Mart	1	Temperature Controlled Logistics	Other(3)
Property rentals	\$ 283,674	\$	188,381	\$	31,501	\$	48,909	\$		\$ 14,883
Straight-line rents:										
Contractual rent increases	7,794		7,723		1,017		(1,066)		_	120
Amortization of free rent	3,488		1,330		1,869		289		_	_
Amortization of acquired below market leases,										
net	12,634		12,469		165		_		_	_
Total rentals	307,590		209,903		34,552		48,132			15,003
Expense reimbursements	40,489		20,615		14,483		4,797		_	594
Fee and other income:										
Tenant cleaning fees	_		_		_		_		_	_
Management and leasing fees	4,110		3,676		427		7		_	_
Other	3,755		2,935		158		636		_	26
Total revenues	355,944		237,129		49,620		53,572		_	 15,623
Operating expenses	 136,914	-	85,862		18,640		22,487			 9,925
Depreciation and amortization	52,917		38,800		4,601		6,028		_	3,488
General and administrative	26,253		7,799		1,880		5,084		_	11,490
Costs of acquisitions and development not										
consummated	6,874		_		_		_		_	6,874
Amortization of officers deferred										
Compensation Expenses	6,875		_		_		_		_	6,875
Total expenses	229,833		132,461		25,121		33,599			38,652
Operating income	126,111		104,668		24,499		19,973		_	(23,029)
Income applicable to Alexander's	7,044		_		_		_		_	7,044
Income from partially-owned entities	14,154		92		116		(277)		3,920	10,303
Interest and other investment income	5,701		1,401		78		82		_	4,140
Interest and debt expense	(59,141)		(35,558)		(15,325)		(4,562)		_	(3,696)
Net loss on disposition of wholly-owned and										
partially-owned assets other than real estate	(18,524)		_		_				_	(18,524)
Minority interest	(32,125)		(953)		_		(1,273)		_	(29,899)

Income before discontinued operations	· ·	43,220	69,650	 9,368	13,943	3,920	(53,661)
Discontinued operations		2,765	4,391	17		<u> </u>	(1,643)
Net income	· ·	45,985	74,041	 9,385	13,943	3,920	(55,304)
Interest and debt expense(2)		77,387	36,064	15,325	5,075	6,223	14,700
Depreciation and amortization(2)		69,188	41,270	5,201	6,318	8,832	7,567
EBITDA(1)	\$	192,560	\$ 151,375	\$ 29,911	\$ 25,336	\$ 18,975	\$ (33,037)

See notes on following page.

93

## Notes to preceding tabular information:

- (1) EBITDA should not be considered a substitute for net income. EBITDA may not be comparable to similarly titled measures employed by other companies.
- (2) Interest and debt expense and depreciation and amortization included in the reconciliation of net income to EBITDA reflects amounts which are netted in income from partially-owned entities.
- (3) Other EBITDA is comprised of:

(Amounts in thousands)	 2003	2002
Newkirk Joint Ventures (30% interest):		
Equity in income of limited partnerships	\$ 15,119	\$ 14,827
Interest and other income	2,311	2,124
Alexander's (33.1% interest)	6,058	9,096
Hotel Pennsylvania	4,023	3,057
Palisades	1,697	1,346
Industrial warehouses	1,365	1,618
Student Housing	494	547
400 North LaSalle (phased into service beginning October 2003)	(680)	_
	30,387	32,615
Minority interest expense	(67,128)	(29,814)
Corporate general and administrative expenses	(16,595)	(9,726)
Investment income and other	7,054	3,494
Gains on sale of marketable securities	2,950	_
Primestone impairment loss	_	(15,857)
Officer's deferred compensation	_	(6,875)
Write-off of 20 Times Square pre-development costs	_	(6,874)
	\$ (43,332)	\$ (33,037)

94

Below are the details of the changes by segment in EBITDA for the three months ended December 31, 2003 compared to the three months ended December 31, 2002.

(Amounts in thousands)	Total	Office		Retail	N	Merchandise Mart		emperature Controlled Logistics		Other
Three months ended December 31, 2002	\$ 192,560	\$ 151,375	\$	29,911	\$	25,336	\$	18,975	\$	(33,037)
2002 Operations:										
Same store operations(1)		3,967		2,103		963		1,454		
Acquisitions, dispositions and non- recurring income and expenses		155,076		5,516		4,874		1,664		
Three months ended December 31, 2003	\$ 357,882	\$ 310,418	\$	37,530	\$	31,173	\$	22,093	\$	(43,332)
% increase in same store operations		2.8%	(2)	7.0%	ò	3.5%	ó	7.5%	ó	

<sup>(1)</sup> Represents operations, which were owned for the same period in each year.

Below are the details of the changes by segment in EBITDA for the three months ended December 31, 2003 compared to the three months ended September 30, 2003:

(Amounts in thousands)	Total	Office		Retail	I	Merchandise Mart	7	Femperature Controlled Logistics		Other
Three months ended September 30, 2003	\$ 216,795	\$ 156,870	\$	37,401	\$	28,794	\$	17,257	\$	(23,527)
2003 Operations:										
Same store operations(1)		1,986		1,234		995		3,900(3)		
Acquisitions, dispositions and non- recurring income and expenses		151,562		(1,105)		1,384		936		
Three months ended December 31, 2003	\$ 357,882	\$ 310,418	\$	37,530	\$	31,173	\$	22,093	\$	(43,332)
% increase in same store operations		1.4%	(2)	3.7%	ó	3.6%		23.1%(3)	)	

<sup>(2)</sup> EBITDA and same store percentage increase (decrease) was \$236,952 (\$80,419 excluding gains on sale of real estate of \$156,533) and 7.6% (excluding such gains) for the New York City office portfolio and \$73,466 and (2.1%) for the CESCR portfolio.

- (1) Represents operations, which were owned for the same period in each year.
- (2) EBITDA and same store percentage increase was \$ 236,952 (\$80,419 excluding gains on sale of real estate of \$156,533) and 2.8% (excluding such gains) for the New York City office portfolio and \$73,466 and (.2%) for the CESCR portfolio.
- (3) Reflects an increase in the tenant's gross profits, partially due to seasonality of tenant's operations and an increase in the tenant's cash available to pay rent in the three months ended September 30, 2003.

Below is a reconciliation of net income and EBITDA for the three months ended September 30, 2003.

(Amounts in thousands)	Total	Office	Retail	N	Aerchandise Mart		emperature Controlled Logistics	Other
Net income (loss) for the three months ended	10101	<u> </u>			17241	_	Logistico	<u> </u>
September 30, 2003	\$ 76,060	\$ 84,467	\$ 16,812	\$	17,478	\$	2,401	\$ (45,098)
Interest and debt expense	73,180	34,150	15,741		3,840		6,169	13,280
Depreciation and amortization	67,555	38,253	4,848		7,476		8,687	8,291
EBITDA for the three months ended September				-				
30, 2003	\$ 216,795	\$ 156,870	\$ 37,401	\$	28,794	\$	17,257	\$ (23,527)
		95						

#### **Related Parties**

Loan and Compensation Agreements

At December 31, 2003, the loan due from Mr. Roth, in accordance with his employment arrangement, was \$13,123,000 (\$4,704,500 of which is shown as a reduction in shareholders' equity). The loan bears interest at 4.49% per annum (based on the applicable Federal rate) and matures in January 2006. The Company also provided Mr. Roth with the right to draw up to \$15,000,000 of additional loans on a revolving basis. Each additional loan will bear interest, payable quarterly, at the applicable Federal rate on the date the loan is made and will mature on the sixth anniversary of the loan. On May 29, 2002, Mr. Roth replaced common shares of the Company securing the Company's outstanding loan to Mr. Roth with options to purchase common shares of the Company with a value of not less than two times the loan amount. In 2002, as a result of the decline in the value of the options, Mr. Roth supplemented the collateral with cash and marketable securities.

At December 31, 2003, loans due from Mr. Fascitelli, in accordance with his employment agreement, aggregated \$8,600,000. The loans mature in December 2006 and bear interest, payable quarterly at a weighted average interest rate of 3.97% (based on the applicable Federal rate).

Pursuant to Mr. Fascitelli's 1996 employment agreement, Mr. Fascitelli became entitled to a deferred payment consisting of \$5 million in cash and a convertible obligation payable November 30, 2001, at the Company's option, in either 919,540 common shares or the cash equivalent of their appreciated value, so long as such appreciated value is not less than \$20 million. The Company delivered 919,540 shares to a rabbi trust upon execution of the 1996 employment agreement. The Company accounted for the stock compensation as a variable arrangement in accordance with Plan B of EITF No. 97-14 "Accounting for Deferred Compensation Arrangements Where Amounts Earned Are Held in a Rabbi Trust and Invested" as the agreement permitted settlement in either cash or common shares. Following the guidance in EITF 97-14, the Company recorded changes in the fair value of its compensation obligation with a corresponding increase in the liability "Officer's Deferred Compensation." Effective as of June 7, 2001, the payment date was deferred until November 30, 2004. Effective as of December 14, 2001, the payment to Mr. Fascitelli was converted into an obligation to deliver a fixed number of shares (919,540 shares), establishing a measurement date for the Company's stock compensation obligation, accordingly the Company ceased accounting for the Rabbi Trust under Plan B of the EITF and began Plan A accounting. Under Plan A, the accumulated liability representing the value of the shares on December 14, 2001, was reclassified as a component of Shareholders' Equity as "Deferred compensation shares earned but not yet delivered." In addition, effective December 14, 2001 future changes in the value of the shares are no longer recognized as additional compensation expense. The fair value of this obligation was \$50,345,000 at December 31, 2003. The Company has reflected this liability as Deferred Compensation Shares Not Yet Delivered in the Shareholders' Equity section of the balance sheet. For the year ended December 31, 2001, the Company recog

Effective January 1, 2002, the Company extended its employment agreement with Mr. Fascitelli for a five-year period through December 31, 2006. Pursuant to the extended employment agreement, Mr. Fascitelli is entitled to receive a deferred payment on December 31, 2006 of 626,566 Vornado common shares which are valued for compensation purposes at \$27,500,000 (the value of the shares on March 8, 2002, the date the extended employment agreement was executed). The shares are held in a rabbi trust for the benefit of Mr. Fascitelli and vested 100% on December 31, 2002. The extended employment agreement does not permit diversification, allows settlement of the deferred compensation obligation by delivery of these shares only, and permits the deferred delivery of these shares. The value of these shares was amortized ratably over the one-year vesting period as compensation expense.

Pursuant to the Company's annual compensation review in February 2002 with Joseph Macnow, the Company's Chief Financial Officer, the Compensation Committee approved a \$2,000,000 loan to Mr. Macnow, bearing interest at the applicable federal rate of 4.65% per annum and due January 1, 2006. The loan, which was funded on July 23, 2002, was made in conjunction with Mr. Macnow's June 2002 exercise of options to purchase 225,000 shares of the Company's common stock. The loan is collateralized by assets with a value of not less than two times the loan amount. In 2002, as a result of the decline in the value of the options, Mr. Macnow supplemented the collateral with cash and marketable securities.

One other executive officer of the Company has a loan outstanding pursuant to an employment agreement totaling \$500,000 at December 31, 2003. The loan matures in April 2005 and bears interest at the applicable Federal rate provided (4.5% at December 31, 2003).

#### Transactions with Affiliates and Officers and Trustees of the Company

Alexander's

The Company owns 33.1% of Alexander's. Mr. Roth and Mr. Fascitelli are Officers and Directors of Alexander's, the Company provides various services to Alexander's in accordance with management, development and leasing agreements and the Company has made loans to Alexander's aggregating \$124,000,000 at December 31, 2003. These agreements and the loans are described in Note 5. Investments in Partially-Owned Entities to the Company's consolidated financial statements in this annual report on form 10-K.

In 2002, the Company constructed a \$16.3 million community facility and low-income residential housing development (the "30th Street Venture"), in order to receive 163,728 square feet of transferable development rights, generally referred to as "air rights". The Company donated the building to a charitable organization. The Company sold 106,796 square feet of these air rights to third parties at an average price of \$120 per square foot. An additional 28,821 square feet of air rights was sold to Alexander's at a price of \$120 per square foot for use at Alexander's 59th Street development project (the "59th Street Project"). In each case, the Company received cash in exchange for air rights. The Company identified third party buyers for the remaining 28,111 square feet of air rights related to the 30th Street Venture. These third party buyers wanted to use the air rights for the development of two projects located in the general area of 86th Street which was not within the required geographical radius of the construction site nor in the same Community Board as the low-income housing and community facility project. The 30th Street Venture asked Alexander's to sell 28,111 square feet of the air rights it already owned to the third party buyers (who could use them) and the 30th Street Venture would replace them with 28,111 square feet of air rights. In October 2002, the Company sold 28,111 square feet of air rights to Alexander's for an aggregate sales price of \$3,058,000 (an average of \$109 per square foot).

Alexander's then sold an equal amount of air rights to the third party buyers for an aggregate sales price of \$3,339,000 (an average of \$119 per square foot).

## **Interstate Properties**

The Company manages and leases the real estate assets of Interstate Properties pursuant to a management agreement for which the Company receives an annual fee equal to 4% of base rent and percentage rent and certain other commissions. The management agreement has a term of one year and is automatically renewable unless terminated by either of the parties on sixty days' notice at the end of the term. Although the management agreement was not negotiated at arms length, the Company believes based upon comparable fees charged by other real estate companies that its terms are fair to the Company. The Company earned \$703,000, \$747,000 and \$1,133,000 of management fees under the management agreement for the years ended December 31, 2003, 2002 and 2001. In addition, during fiscal years 2003, 2002 and 2001, as a result of a previously existing leasing arrangement with Alexander's paid to Interstate \$587,000, \$703,000 and \$522,000, respectively, for the leasing and other services actually rendered by the Company. Upon receipt of these payments, Interstate promptly paid them over to the Company without retaining any interest therein. This arrangement was terminated in 2003 and all payments by Alexander's for these leasing and other services are made directly to the Company.

### Building Maintenance Service Company ("BMS")

On January 1, 2003, the Company acquired BMS, a company which provides cleaning and related services principally to the Company's Manhattan office properties for \$13,000,000 in cash from the estate of Bernard Mendik and certain other individuals including David Greenbaum, one of the Company's executive officers. The Company paid BMS \$53,024,000 and \$51,280,000 for the years ended December 31, 2002 and 2001 for services rendered at the Company's Manhattan office properties. Although the terms and conditions of the contracts pursuant to which these services were provided were not negotiated at arms length, the Company believes based upon comparable amounts charged to other real estate companies that the terms and conditions of the contracts were fair to the Company.

97

## Vornado Operating Company and AmeriCold Logistics

In October 1998, Vornado Operating was spun off from the Company in order to own assets that the Company could not itself own and conduct activities that the Company could not itself conduct. The Company granted Vornado Operating a \$75,000,000 unsecured revolving credit facility which expires on December 31, 2004. Borrowings under the revolving credit facility bear interest at LIBOR plus 3%. The Company receives a commitment fee equal to 1% per annum on the average daily unused portion of the facility. No amortization is required to be paid under the revolving credit facility during its

The revolving credit facility prohibits Vornado Operating from incurring indebtedness to third parties (other than certain purchase money debt and certain other exceptions) and prohibits Vornado Operating from paying dividends. As of December 31, 2003, \$21,989,000 was outstanding under the revolving credit facility.

Vornado Operating has disclosed that there is substantial doubt as to its ability to continue as a going concern and its ability to discharge its liabilities in the normal course of business. Vornado Operating has incurred losses since its inception and in the aggregate its investments do not, and for the foreseeable future are not expected to, generate sufficient cash flow to pay all of its debts and expenses. Vornado Operating estimates that it has adequate borrowing capacity under its credit facility with the Company to meet its cash needs until December 31, 2004. However, the principal, interest and fees outstanding under the line of credit come due on such date. Further, Vornado Operating states that its only investee, AmeriCold Logistics ("Tenant"), anticipates that its Landlord, a partnership 60% owned by the Company and 40% owned by Crescent Real Estate Equities, will need to restructure the leases between the Landlord and the Tenant to provide additional cash flow to the Tenant (the Landlord has previously restructured the leases to provide additional cash flow to the Tenant). Management anticipates a further lease restructuring in 2004, although it is under no obligation to do so and there can be no assurance that it will do so. Vornado Operating is expected to have a source to repay the debt under this facility from the lease restructuring or other options, although not by its original due date. Since January 1, 2002, the Company has not recognized interest income on the debt under this facility.

Other

On December 31, 2002, the Company and Crescent Real Estate Equities formed a joint venture to acquire the Carthage, Missouri and Kansas City, Kansas quarries from AmeriCold Logistics, the Company's tenant at the cold storage warehouses (Temperature Controlled Logistics), for \$20,000,000 in cash (appraised value). The Company contributed cash of \$8,800,000 to the joint venture representing its 44% interest. AmeriCold Logistics used the proceeds from the sale to repay a portion of a loan to Vornado Operating. Vornado Operating then repaid \$9,500,000 of the amount outstanding under the Company's revolving credit facility.

The Company owns preferred securities in Capital Trust, Inc. ("Capital Trust") with a carrying amount of \$29,259,000 at December 31, 2003. Mr. Roth, the Chairman and Chief Executive Officer of Vornado Realty Trust, is a member of the Board of Directors of Capital Trust nominated by the Company.

During 2002, the Company paid approximately \$147,000 for legal services to a firm in which one of the Company's trustees is a member.

On August 4, 2003, the Company completed the acquisition of 2101 L Street, a 370,000 square foot office building located in Washington D.C. The consideration for the acquisition consisted of approximately 1.1 million newly issued Operating Partnership units (valued at approximately \$49,517,000) and the assumption of existing mortgage debt and transaction costs totaling approximately \$32,000,000. Robert H. Smith and Robert P. Kogod, trustees of Vornado, together with family members owned approximately 24 percent of the limited partnership that sold the building and Mr. Smith was a general partner. On August 5, 2003, the Company repaid the mortgage of \$29,056,000.

On October 7, 2003, the Company acquired a 2.5% interest in the planned redevelopment of Waterfront, located at 401 M Street, a mixed-use project in Washington D.C. for \$2,171,000, of which the Company paid \$1,545,000 in cash and issued 12,500 Vornado Realty L.P. partnership units valued at \$626,000. The partnership units were issued to Mitchell N. Schear, one of the partners in the Waterfront interest, and the President of the Company's CESCR division.

In connection with the Park Laurel condominium project, in 2001 the joint venture accrued and paid \$5,779,000 of awards under the venture's incentive compensation plan.

98

## **Liquidity and Capital Resources**

The Company anticipates that cash from continuing operations over the next twelve months will be adequate to fund its business operations, dividends to shareholders and distributions to unitholders of the Operating Partnership and recurring capital expenditures, and together with existing cash balances will be greater than its anticipated cash requirements including development and redevelopment expenditures and debt amortization. Capital requirements for significant acquisitions may require funding from borrowings or equity offerings.

Certain Future Cash Requirements

For 2004 the Company has budgeted approximately \$194.2 million for capital expenditures excluding acquisitions as follows:

Retail	Merchandise Mart	Other (1)
5,800	\$ 15,300	\$ 1,500
15,000	11,900	_
8.00	12.50	_
6,000	1,900	_
3.20	2.00	_
_		
26,800	\$ 29,100	\$ 1,500
1,875	950	
	5,800 15,000 8.00 6,000 3.20 26,800	Retail         Mart           5,800         \$ 15,300           15,000         11,900           8.00         12.50           6,000         1,900           3.20         2.00           26,800         \$ 29,100

#### (1) Primarily Hotel Pennsylvania.

During the year ended December 31, 2003, actual capital expenditures and leasing commissions were \$131,972,000, as compared to a budget of \$168,000,000.

In addition to the capital expenditures reflected above, the Company is currently engaged in certain development and redevelopment projects for which it has budgeted approximately \$383.5 million. Of this amount \$169.0 million is estimated to be expended in 2004. The \$383.5 million does not include amounts for pre-development projects, as no budgets for them have been finalized. There can be no assurance that any of the above projects will be ultimately completed, completed on time or completed for the budgeted amount.

The Company is also committed to fund up to \$32,420,000 in connection with its initial investment in two partially-owned entities.

No cash requirements have been budgeted for the capital expenditures of Alexander's, Newkirk MLP, or any other entity that is partially owned by the Company. These investees are expected to fund their own cash requirements.

99

Financing Activities and Contractual Obligations

Below is a schedule of the Company's contractual obligations and commitments at December 31, 2003.

		Less than			
(Amounts in thousands)	Total	1 Year	1 – 3 Years	3 – 5 Years	Thereafter

Contractual Cash Obligations:					
Mortgages and Notes Payable	\$ 3,461,038	\$ 296,184	\$ 1,030,280	\$ 661,339	\$ 1,473,235
Senior Unsecured Notes due 2007	500,000	_	_	500,000	_
Senior Unsecured Notes due 2010	200,000	_	_	_	200,000
Operating Leases	985,438	14,666	27,906	28,075	914,791
Purchase Obligations, primarily					
construction commitments	48,900	44,000	4,900	_	_
Capital lease obligations	7	_	_	7	_
Total Contractual Cash Obligations	\$ 5,195,383	\$ 354,850	\$ 1,063,086	\$ 1,189,421	\$ 2,588,026
ŭ					
Commitments:					
Capital commitments to partially-owned					
entities	\$ 32,420	\$ 32,420	\$ _	\$ _	\$ _
Standby Letters of Credit	15,034	14,979	55	_	_
Other Guarantees	_	_	_	_	_
Total Commitments	\$ 47,454	\$ 47,399	\$ 55	\$ _	\$

As of March 1, 2004, the Company repaid \$227,586,000 of the debt coming due during 2004. The Company has \$600,000,000 available under its revolving credit facility which matures in July 2006 and a number of properties which are unencumbered.

The Company's credit facility contains customary conditions precedent to borrowing such as the bring down of customary representations and warranties as well as compliance with financial covenants such as minimum interest coverage and maximum debt to market capitalization. The facility provides for higher interest rates in the event of a decline in the Company's ratings below Baa3/BBB. This facility also contains customary events of default that could give rise to acceleration and include such items as failure to pay interest or principal and breaches of financial covenants such as maintenance of minimum capitalization and minimum interest coverage.

The Company carries comprehensive liability and all risk property insurance ((i) fire, (ii) flood, (iii) extended coverage, (iv) "acts of terrorism" as defined in the Terrorism Risk Insurance Act of 2002 which expires in 2004 with a possible extension through 2005 and (v) rental loss insurance) with respect to its assets. Below is a summary of the all risk property insurance and terrorism risk insurance for each of the Company's business segments:

	Coverage Per	r Occui	rence
	All Risk(1)		Sub-limits for Acts of Terrorism
New York Office	\$ 1,000,000,000	\$	300,000,000
CESCR Office	\$ 1,000,000,000	\$	300,000,000
Retail	\$ 500,000,000	\$	500,000,000
Merchandise Mart	\$ 1,000,000,000	\$	300,000,000
Temperature Controlled Logistics	\$ 225,000,000	\$	225,000,000

<sup>(1)</sup> Limited as to terrorism insurance by the sub-limit shown in the adjacent column.

In addition to the coverage above, the Company carries lesser amounts of coverage for terrorist acts not covered by the Terrorism Risk Insurance Act of 2002.

The Company's debt instruments, consisting of mortgage loans secured by its properties (which are generally non-recourse to the Company), its senior unsecured notes due 2007 and 2010 and its revolving credit agreement, contain customary covenants requiring the Company to maintain insurance. Although the Company believes that it has adequate insurance coverage under these agreements, the Company may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. Further if lenders insist on greater coverage than the Company is able to obtain, it could adversely affect the Company's ability to finance and/or refinance its properties and expand its portfolio.

In conjunction with the closing of Alexander's Lexington Avenue construction loan on July 3, 2002, the Company agreed to guarantee to the construction lender, the lien free, timely completion of the construction of the project and funding of all project costs in excess of a stated budget, as defined in the loan agreement, if not funded by Alexander's.

The Company has an effective shelf registration under which the Company can offer an aggregate of approximately \$822,990,000 of equity securities and Vornado Realty L.P. can offer an aggregate of \$1,800,262,000 of debt securities.

100

Cash Flows for the Year Ended December 31, 2003

Cash and cash equivalents were \$320,542,000 at December 31, 2003, as compared to \$208,200,000 at December 31, 2002, an increase of \$112,342,000.

Cash flow provided by operating activities of \$528,951,000 was primarily comprised of (i) income of \$460,703,000, (ii) adjustments for non-cash items of \$99,985,000, partially offset by (iii) the net change in operating assets and liabilities of \$31,737,000. The adjustments for non-cash items were comprised of (i) depreciation and amortization of \$219,911,000 (ii) minority interest of \$178,675,000, partially offset by (iii) gains on sale of real estate of \$161,789,000, (iv) gains on dispositions of wholly-owned and partially-owned assets other than real estate of \$2,343,000, (v) the effect of straight-lining of rental income of \$41,947,000, (vi) equity in net income of partially-owned entities and income applicable to Alexander's of \$83,475,000 and (vii) amortization of below market leases, net of \$9,047,000.

Net cash used in investing activities of \$130,292,000 was primarily comprised of (i) capital expenditures of \$120,593,000, (ii) development and redevelopment expenditures of \$123,436,000, (iii) investment in notes and mortgages receivable of \$230,375,000, (iv) investments in partially-owned entities

of \$15,331,000, (v) acquisitions of real estate of \$216,361,000, (vi) cash restricted, primarily mortgage escrows of \$101,292,000, (vii) purchases of marketable securities of \$17,356,000 partially offset by, (viii) proceeds from the sale of real estate and other of \$299,852,000 (ix) distributions from partially-owned entities of \$154,643,000, (x) repayments on notes receivable of \$29,421,000 and (xi) proceeds from the sale of marketable securities of \$7,952,000.

Net cash used in financing activities of \$286,317,000 was primarily comprised of (i) dividends paid on common shares of \$327,877,000, (ii) dividends paid on preferred shares of \$20,815,000, (iii) distributions to minority partners of \$158,066,000, (iv) repayments of borrowings of \$752,422,000, (v) redemption of perpetual preferred shares and units of \$103,243,000, partially offset by proceeds from (vi) borrowings of \$812,487,000, of which \$198,500,000 was from the issuance of the Company's senior unsecured notes due 2010, and (vii) the exercise of employee share options of \$145,152,000.

Below are the details of capital expenditures, leasing commissions and development and redevelopment expenditures and a reconciliation of total expenditures on an accrual basis to the cash expended in the year ended December 31, 2003. See page 67 for per square foot data.

(Amounts in thousands)	Total	New York Office	CESCR	Retail	M	Ierchandise Mart	Other
Capital Expenditures (Accrual basis):	,						
Expenditures to maintain the assets:							
Recurring	\$ 31,421	\$ 14,201	\$ 6,125	\$ 592	\$	10,071	\$ 432
Non-recurring	 13,829	_	4,907	<u> </u>		8,922	
	45,250	14,201	11,032	592		18,993	432
Tenant improvements:			_				
Recurring	67,436	23,415	23,850	3,360		16,811	_
Non-recurring	7,150		7,150				
	74,586	23,415	31,000	3,360		16,811	_
Leading Constitution							
Leasing Commissions:	10.001	10.453	C 05 4	272		2.151	
Recurring	19,931	10,453	6,054	273		3,151	_
Non-recurring	 1,496	 10.453	 1,496	 272		2.151	 
Total Capital Expenditures and Leasing	 21,427	 10,453	 7,550	 273		3,151	 <u> </u>
Commissions (accrual basis):							
Recurring	118,788	48,069	36,029	4,225		30,033	432
Nonrecurring	22,475	´—	13,553	´—		8,922	_
Total	 141,263	 48,069	 49,582	 4,225		38,955	 432
Adjustments to reconcile accrual basis to	ĺ	,	,	ĺ		,	
cash basis:							
Expenditures in the current year							
applicable to prior periods	47,174	10,061	17,886	11,539		7,688	_
Expenditures to be made in future							
periods for the current period	(56,465)	(21,172)	(26,950)	(1,830)		(6,513)	_
Total Capital Expenditures and Leasing							
Commissions (Cash basis)	\$ 131,972	\$ 36,958	\$ 40,518	\$ 13,934	\$	40,130	\$ 432
		101					

(Amounts in thousands)  Development and Redevelopment:  Expenditures:	 Total	 New York Office	 CESCR	 Retail	M	Ierchandise Mart	Other
400 North LaSalle	\$ 42,433	\$ _	\$ _	\$ _	\$	_	\$ 42,433
640 Fifth Avenue	29,138	29,138	_	_		_	_
4 Union Square South	14,009	_	_	14,009		_	
Crystal Drive Retail	12,495	_	12,495	_		_	_
Other	25,361	5,988	_	18,851		143	379
	\$ 123,436	\$ 35,126	\$ 12,495	\$ 32,860	\$	143	\$ 42,812

Capital expenditures are categorized as follows:

Recurring — capital improvements expended to maintain a property's competitive position within the market and tenant improvements and leasing commissions for costs to re-lease expiring leases or renew or extend existing leases.

Non-recurring — capital improvements completed in the year of acquisition and the following two years which were planned at the time of acquisition and tenant improvements and leasing commissions for space which was vacant at the time of acquisition of a property.

Development and redevelopment expenditures include all hard and soft costs associated with the development or redevelopment of a property, including tenant improvements, leasing commissions and capitalized interest and operating costs until the property is substantially complete and ready for its intended use.

## 2003 Acquisitions

Acquisitions of individual properties are recorded as acquisitions of real estate assets. Acquisitions of businesses are accounted for under the purchase method of accounting. The purchase price for property acquisitions and businesses acquired is allocated to acquired assets and assumed liabilities using their relative fair values as of the acquisition date based on valuations and other studies. Initial valuations are subject to change until such information is finalized no later than 12 months from the acquisition date.

Building Maintenance Service Company ("BMS")

On January 1, 2003, the Company acquired for \$13,000,000 in cash BMS, which provides cleaning, security and engineering services principally to the Company's Manhattan office properties. This company was previously owned by the estate of Bernard Mendik and certain other individuals including David R. Greenbaum, one of the Company's executive officers.

Kaempfer Company ("Kaempfer")

On April 9, 2003, the Company acquired Kaempfer which owns partial interests in six Class "A" office properties in Washington D.C. containing 1.8 million square feet, manages and leases these properties and four others for which it receives customary fees and has options to acquire certain other real estate interests, including the Waterfront project discussed below. Kaempfer's equity interest in the properties approximates 5.0%. The aggregate purchase price for the equity interests and the management and leasing business was \$32,200,000 (consisting of \$28,600,000 in cash and approximately 99,300 Operating Partnership units valued at \$3,600,000) and may be increased by up to \$9,000,000 based on the performance of the management company.

On October 7, 2003, the Company acquired a 2.5% interest in the planned redevelopment of Waterfront, located at 401 M Street, a mixed-use project in Washington D.C. (the "Waterfront interest") for \$2,171,000, of which the Company paid \$1,545,000 in cash and issued 12,500 Operating Partnership units valued at \$626,000. The partnership units were issued to Mitchell N. Schear, one of the partners in the Waterfront interest, who became the President of the Company's CESCR division.

102

#### 20 Broad Street

On May 2, 2003, the Company acquired the remaining 40% of a 78-year leasehold interest in 20 Broad Street it did not already own. The purchase price was approximately \$30,000,000 in cash. 20 Broad Street contains 466,000 square feet of office space, of which 348,000 square feet is leased to the New York Stock Exchange.

2101 L Street

On August 4, 2003, the Company completed the acquisition of 2101 L Street, a 370,000 square foot office building located in Washington D.C. The consideration for the acquisition consisted of approximately 1.1 million newly issued Operating Partnership units (valued at approximately \$49,517,000) and the assumption of existing mortgage debt and transaction costs totaling approximately \$32,000,000. Robert H. Smith and Robert P. Kogod, trustees of Vornado, together with family members owned approximately 24 percent of the limited partnership that sold the building and Mr. Smith was a general partner. On August 5, 2003, the Company repaid the mortgage of \$29,056,000.

## General Motors Building Mezzanine Loans

On October 20, 2003 the Company made a \$200,000,000 mezzanine loan secured by partnership interests in the General Motors Building. The General Motors Building was acquired by Macklowe Properties in September 2003 for approximately \$1,400,000,000. Vornado's loan is subordinate to \$900,000,000 of other debt. The loan is based on a rate of LIBOR plus 8.685% (with a LIBOR floor of 1.5%) and currently yields 10.185%. Further, on October 30, 2003, the Company made an additional \$25,000,000 loan, as part of a \$50,000,000 loan, the balance of which was funded by an affiliate of Soros Fund Management LLC. This loan, which is junior to the \$1,100,000,000 of loans noted above, is based on a rate of LIBOR plus 12.81% (with a LIBOR floor of 1.5%) and currently yields 14.31%. These loans mature in October 2005, with three one-year extensions.

# Bergen Mall

On December 12, 2003, the Company acquired the Bergen Mall for approximately \$145,000,000. This purchase was funded as part of a Section 1031 tax-free "like-kind" exchange with a portion of the proceeds from the sale of the Company's Two Park Avenue property. The Bergen Mall is a 903,000 square foot shopping center located on Route 4 East in Paramus, New Jersey. The center is anchored by Macy's, Value City, Marshalls and Off Saks Fifth Avenue. The Company intends to expand, re-tenant and redevelop the center in order to reposition the asset. On January 27, 2004, the Company entered into an agreement to modify the Value City lease to give the Company a one-year option to terminate the lease no earlier than one year after notification and upon payment of \$12,000,000 to the tenant. The present value of this option is reflected in the acquisition price and is included in other liabilities in the Consolidated Balance Sheet.

## 2003 Dispositions

On January 9, 2003, the Company sold its Baltimore, Maryland shopping center for \$4,752,000, which resulted in a net gain after closing costs of \$2,644,000.

On June 13, 2003, the Company received its \$5,000,000 share of a settlement with affiliates of Primestone Investment Partners of the amounts due under the guarantees of the Primestone loans. In connection therewith, the Company recognized a \$1,388,000 loss on settlement of the guarantees.

On October 10, 2003, the Company sold Two Park Avenue, a 965,000 square foot office building, for \$292,000,000 to SEB Immobilien-Investment GMBH, a German capital investment company, which resulted in a net gain on the sale after closing costs of \$156,433,000.

On November 3, 2003, the Company sold its Hagerstown, Maryland shopping center for \$3,100,000 which resulted in a net gain on sale after closing costs of \$1,945,000.

On February 2, 2004, the Palisades Venture in which the Company owns a 75% interest entered into an agreement to sell its only asset, a 538 unit high-rise residential apartment tower in Fort Lee, New Jersey, for \$222,500,000. On February 27, 2004, to permit a potential "like kind exchange," the Company acquired the remaining 25% interest it did not previously own for its partner's share of the net sales price (approximately \$17,000,000). The Company's gain on sale after closing costs will be approximately \$70,000,000. The sale, which is subject to customary closing conditions, is expected to be completed by the third quarter of 2004.

#### 2003 Financings

On July 3, 2003, the Company entered into a new \$600,000,000 unsecured revolving credit facility which has replaced its \$1,000,000,000 unsecured revolving credit facility which was to mature in July 2003. The new facility has a three-year term, a one-year extension option and bears interest at LIBOR plus .65%. The Company also has the ability under the new facility to seek up to \$800 million of commitments during the facility's term. The new facility contains financial covenants similar to the prior facility.

On November 11, 2003, the Company redeemed of all of its 8.5% Series D-1 Cumulative Redeemable Preferred Units issued in 1998 at a redemption price equal to the par value of \$25.00 per unit or an aggregate of \$87,500,000 plus accrued distributions of \$849,000. This amount exceeded the carrying amount by \$2,100,000, representing the original of issuance costs. Upon the redemption these issuance costs were recorded as a reduction to earnings in arriving at net income applicable to common shares in accordance with the July 2003 EITF clarification of Topic D-42.

On November 17, 2003, the Company sold \$40,000,000 of 7.00% Series D-10 Cumulative Redeemable Preferred Shares to an institutional investor in a registered offering. Immediately prior to that sale, Vornado Realty L.P. sold \$80,000,000 of 7.00% Series D-10 Cumulative Redeemable Preferred Units to an institutional investor in a separate private offering. Both the perpetual Preferred Units and perpetual Preferred Shares may be called without penalty at the option of the company commencing in November 2008.

On November 25, 2003, the Company completed an offering of \$200,000,000 aggregate principal amount of 4.75% senior unsecured notes due December 1, 2010. Interest on the notes is payable semi-annually on June 1st and December 1st, commencing in 2004. The notes were priced at 99.869% of their face amount to yield 4.772%. The notes contain the same financial covenants that are in the Company's notes issued in June 2002, except the maximum ratio of secured debt to total assets is now 50% (previously 55%). The net proceeds of approximately \$198,500,000 were used primarily to repay existing mortgage debt.

On January 6, 2004, the Company redeemed all of its 8.375% Series D-2 Cumulative Redeemable Preferred Units issued in 1999 at a redemption price equal to \$50.00 per unit or an aggregate of \$27,500,000 plus accrued distributions of \$19,170.

104

Cash Flows for the Year Ended December 31, 2002

Cash and cash equivalents were \$208,200,000 at December 31, 2002, as compared to \$265,584,000 at December 31, 2001, a decrease of \$57,384,000.

Cash flow provided by operating activities of \$499,825,000 was primarily comprised of (i) income of \$232,903,000, (ii) adjustments for non-cash items of \$303,869,000, partially offset by (iii) the net change in operating assets and liabilities of \$36,947,000. The adjustments for non-cash items were comprised of (i) a cumulative effect of change in accounting principle of \$30,129,000, (ii) amortization of Officer's deferred compensation expense of \$27,500,000, (iii) depreciation and amortization of \$205,826,000, (iv) minority interest of \$140,933,000, (v) the write-off of \$6,874,000 of 20 Times Square pre-development costs, (vi) impairment losses on Primestone of \$35,757,000, partially offset by (vii) the effect of straight-lining of rental income of \$38,119,000, (viii) equity in net income of partially-owned entities and income applicable to Alexander's of \$74,111,000 and (ix) amortization of below market leases, net of \$12,634,000.

Net cash used in investing activities of \$24,117,000 was comprised of (i) recurring capital expenditures of \$52,728,000, (ii) non-recurring capital expenditures of \$42,227,000, (iii) development and redevelopment expenditures of \$91,199,000, (iv) investment in notes and mortgages receivable of \$56,935,000, (v) investments in partially-owned entities of \$73,242,000, (vi) acquisitions of real estate of \$23,665,000, (vii) cash restricted, primarily mortgage escrows of \$21,471,000 partially offset by proceeds from (viii) distributions from partially-owned entities of \$126,077,000, (ix) repayments on notes receivable of \$124,500,000 and (x) proceeds from the sale of marketable securities of \$87,896,000.

Net cash used in financing activities of \$533,092,000 was primarily comprised of (i) dividends paid on common shares of \$314,419,000, (ii) dividends paid on preferred shares of \$23,167,000, (iii) distributions to minority partners of \$146,358,000, (iv) repayments of borrowings of \$731,238,000, (v) redemption of perpetual preferred units of \$25,000,000, partially offset by proceeds from (vi) the issuance of common shares of \$56,453,000, (vii) proceeds from borrowings of \$628,335,000, of which \$499,280,000 was from the issuance of the Company's senior unsecured notes on June 24, 2002, and (viii) the exercise of employee share options of \$26,272,000.

Below are the details of capital expenditures, leasing commissions and development and redevelopment expenditures for the year ended December 31, 2002.

(Amounts in thousands)	Total	 New York City Office	 CESCR	 Retail	M	Ierchandise Mart	Other
Capital Expenditures:							
Expenditures to maintain the assets:							
Recurring	\$ 27,881	\$ 9,316	\$ 13,686	\$ 1,306	\$	2,669	\$ 904
Non-recurring	35,270	6,840	16,455	_		11,975	_
	\$ 63,151	\$ 16,156	\$ 30,141	\$ 1,306	\$	14,644	\$ 904
Tenant improvements:							
Recurring	\$ 24,847	\$ 12,017	\$ 5,842	\$ 2,309	\$	4,679	_
Non-recurring	6,957	2,293	4,664	_		_	_
	\$ 31,804	\$ 14,310	\$ 10,506	\$ 2,309	\$	4,679	_
Leasing Commissions:							
Recurring	\$ 14,345	\$ 8,854	\$ 4,416	\$ 353	\$	614	\$ 108
Non-recurring	4,205	2,067	2,138	_		_	_

	\$	18,550	\$	10,921	\$	6,554	\$	353	\$	614	\$	108
Total Capital Expenditures and Leasing Commissions:												
Recurring	\$	67,073	\$	30,187	\$	23,944	\$	3,968	\$	7,962	\$	1,012
Non-recurring	Ψ	46,432	Ψ	11,200	4	23,257	Ψ		4	11,975	Ψ	
<u> </u>	\$	113,505	\$	41,387	\$	47,201	\$	3,968	\$	19,937	\$	1,012
Development and Redevelopment												
Expenditures:												
400 North LaSalle	\$	27,600	\$	_	\$	_	\$	_	\$	_	\$	27,600
Palisades-Fort Lee, NJ		16,750		_		_		_		_		16,750
640 Fifth Avenue		16,749		16,749		_		_		_		_
435 7th Avenue		12,353		_		_		12,353		_		_
4 Union Square South		2,410		_		_		2,410		_		_
Other		15,337		10,234		1,496		(596)(1)		1,529		2,674
	\$	91,199	\$	26,983	\$	1,496	\$	14,167	\$	1,529	\$	47,024

(1) Includes reimbursements from tenants for expenditures incurred in the prior year.

105

Cash Flows for the Year Ended December 31, 2001

Cash flow provided by operating activities of \$387,685,000 was primarily comprised of (i) income of \$263,738,000, (ii) adjustments for non-cash items of \$104,393,000, and (iii) the net change in operating assets and liabilities of \$19,554,000. The adjustments for non-cash items were primarily comprised of (i) a cumulative effect of change in accounting principle of \$4,110,000, (ii) the write-off of the Company's remaining equity investments in technology companies of \$16,513,000, (iii) the write-off of its entire net investment of \$7,374,000 in the Russian Tea Room, (iv) depreciation and amortization of \$123,682,000, (v) minority interest of \$112,363,000, partially offset by (vi) the effect of straight-lining of rental income of \$27,230,000, and (vii) equity in net income of partially-owned entities and income applicable to Alexander's of \$106,330,000.

Net cash used in investing activities of \$79,722,000 was primarily comprised of (i) recurring capital expenditures of \$41,093,000, (ii) non-recurring capital expenditures of \$25,997,000, (iii) development and redevelopment expenditures of \$145,817,000, (iv) investment in notes and mortgages receivable of \$83,879,000, (v) investments in partially-owned entities of \$109,332,000, (vi) acquisitions of real estate of \$11,574,000, offset by, (vii) proceeds from the sale of real estate of \$162,045,000, and (viii) distributions from partially-owned entities of \$114,218,000.

Net cash used in financing activities of \$179,368,000 was primarily comprised of (i) proceeds from borrowings of \$554,115,000, (ii) proceeds from the issuance of common shares of \$377,193,000, (iii) proceeds from the issuance of preferred units of \$52,673,000, offset by, (iv) repayments of borrowings of \$835,257,000, (v) dividends paid on common shares of \$201,813,000, (vi) dividends paid on preferred shares of \$35,547,000, and (vii) distributions to minority partners of \$98,594,000.

Below are the details of capital expenditures, leasing commissions and development and redevelopment expenditures.

					undec	l by the Compan						
(Amounts in thousands)		Total		New York City Office		Retail	I	Merchandise Mart		Other		CESCR 1% Interest)
Capital Expenditures:		10111		CRY OTHER		recuir		- Ividit		Other		70 Interesty
Expenditures to maintain the assets:												
Recurring	\$	14,423	\$	7,684	\$	1,253	\$	5,287	\$	199	\$	3,121
Non-recurring		20,751		13,635		_		7,116		_		6,678
	\$	35,174	\$	21,319	\$	1,253	\$	12,403	\$	199	\$	9,799
Tenant Improvements:												
Recurring	\$	26,670	\$	21,452	\$	271	\$	4,858	\$	89	\$	5,979
Non-recurring		5,246		5,246		_		_		_		190
	\$	31,916	\$	26,698	\$	271	\$	4,858	\$	89	\$	6,169
Leasing Commissions:												
Recurring	\$	19,536	\$	18,546	\$	336	\$	381	\$	273	\$	1,142
Non-recurring		7,902		7,902		_		_		_		28
	\$	27,438	\$	26,448	\$	336	\$	381	\$	273	\$	1,170
Total Capital Expenditures and Leasing Commissions:												
Recurring	\$	60,629	\$	47,682	\$	1,860	\$	10,526	\$	561	\$	10,242
Non-recurring	Ψ	33,899	Ψ	26,783	Ψ		Ψ	7,116	Ψ		Ψ	6,896
Tion recuiring	\$	94,528	\$	74,465	\$	1,860	\$	17,642	\$	561	\$	17,138
Development and Redevelopment	<u> </u>	3 1,320	Ψ	7 1, 105	Ψ	1,000	Ψ	17,012		501	Ψ	17,180
Expenditures:												
Palisades-Fort Lee, NJ	\$	66,173	\$	_	\$	_	\$	_	\$	66,173	\$	
Market Square on Main Street		29,425		_		_		29,425		_		_
Other		50,219		25,703		6,378		4,350		13,788		14,067
	\$	145,817	\$	25,703	\$	6,378	\$	33,775	\$	79,961	\$	14,067
	_		_									

### Funds From Operations Applicable to Common Shares ("FFO")

FFO does not represent cash generated from operating activities in accordance with accounting principles generally accepted in the United States of America and is not necessarily indicative of cash available to fund cash needs which is disclosed in the Consolidated Statements of Cash Flows for the applicable periods. FFO should not be considered as an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flows as a measure of liquidity. Management considers FFO a relevant supplemental measure of operating performance because it provides a basis for comparison among REITs. FFO is computed in accordance with NAREIT's definition, which may not be comparable to FFO reported by other REITs that do not compute FFO in accordance with NAREIT's definition.

Year Ended December 31, 2003 vs. December 31, 2002

FFO was \$518,242,000, or \$4.44 per diluted share for the year ended December 31, 2003, compared to \$439,775,000, or \$3.91 per diluted share for the year ended December 31, 2002, an increase of \$78,467,000 or \$.53 per share. Income from the straight-lining of rents included in FFO amounted to \$34,023,000, or \$.24 per diluted share for the year ended December 31, 2003, and \$27,295,000, or \$.24 per diluted share for the year ended December 31, 2002. Income from the amortization of acquired below market leases net of above market leases included in FFO amounted to \$9,047,000, or \$.06 per diluted share for the year ended December 31, 2003 and \$12,634,000, or \$.11 per diluted share for the year ended December 31, 2002. Also included in FFO are certain items that affect comparability as detailed below. Before these items, the year ended December 31, 2003 FFO is 6.5% higher than the year ended December 31, 2002 on a per share basis.

				For The Ye	ar E	nded		
		December	131,	2003		Decembe	r 31,	2002
(A		A		Per		A		Per
(Amounts in thousands, except per share amounts)	φ	Amount	\$	Share	\$	Amount	\$	Share
FFO as reported above	\$	518,242	Э	4.44	Þ	439,775	Э	3.91
Items that affect comparability of FFO:								
Alexander's stock appreciation rights compensation								
expense	\$	14,868	\$	.13	\$		\$	_
Gain on early extinguishment of debt of a partially-								
owned entity (Newkirk MLP)		(1,600)		(.01)		_		_
Primestone loss on settlement of guarantees (2003)				,				
and foreclosure and impairment losses (2002)		1,388		.01		35,757		.32
Write-off of Series D-1 preferred unit offering costs		2,187		.02		´—		_
Gain on sale of condominiums		(282)		.00		(2,156)		(.02)
Amortization of officer's employment arrangement		_		_		27,500		.24
Write-off of 20 Times square pre-development								
costs		_				6,874		.06
Gain on sale of marketable securities, air rights and						0,074		.00
transfer of mortgages						(16,130)		(.14)
8 8		(2.120)		(02)		( , ,		` ′
Minority interest's share of above adjustments	_	(3,130)	Φ.	(.03)	Φ.	(10,628)	Φ.	(.09)
	\$	13,431	\$	.12	\$	41,217	\$	.37
			1	107				

Fourth Quarter 2003 vs. Fourth Quarter 2002

FFO was \$130,729,000, or \$1.08 per diluted share for the three months ended December 31, 2003, compared to \$93,507,000, or \$.83 per diluted share for the three months ended December 31, 2002, an increase of \$37,222,000 or \$.25 per share. Income from the straight-lining of rents included in FFO, amounted to \$8,204,000, or \$.06 per diluted share for the three months ended December 31, 2003, and \$7,794,000, or \$.06 per diluted share for the three months ended December 31, 2002. Income from the amortization of acquired below market leases net of above market leases included in FFO, amounted to \$2,133,000, or \$.01 per diluted share for the three months ended December 31, 2003 and \$12,662,000, or \$.09 per diluted share for the three months ended December 31, 2002.

Also included in FFO are certain items that affect comparability as detailed below. Before these items, the three months ended December 31, 2003 FFO is 8.7% higher than the year ended December 31, 2002 on a per share basis.

	For The Three Months Ended											
		December	r 31, 2	003		Decembe	er 31, 2002					
(A	· <u> </u>	A		Per		A		Per				
(Amounts in thousands, except per share amounts)	_	Amount	_	Share	_	Amount	_	Share				
FFO as reported above	\$	130,729	\$	1.08	\$	93,507	\$	.83				
	-											
Items that affect comparability of FFO:												
Alexander's stock appreciation rights compensation												
expense	\$	5,391	\$	.04	\$		\$	_				
Write-off of Series D-1 preferred unit offering costs		2,187		.02		_		_				
Primestone foreclosure and impairment losses		_		_		15,857		.14				
Amortization of Officer's employment arrangement		_		_		6,875		.06				
Write-off of 20 Times square pre-development costs		_		_		6,874		.06				
Minority interest's share of above adjustments		(1,369)		(.01)		(6,061)		(.05)				
	\$	6,209	\$	.05	\$	23,545	\$	.21				

The following table reconciles FFO and net income:

	For the Ye Deceml			For the Three Decem		
(Amounts in thousands)	2003	2002		2003		2002
Net income applicable to common shares	\$ 439,888	\$ 209,736	\$	200,259	\$	40,540
Cumulative effect of change in accounting principle	_	30,129				_
Depreciation and amortization of real property	208,624	195,808		58,125		51,384
Net gains on sale of real estate	(161,789)	_		(158,378)		_
Proportionate share of adjustments to equity in net income of						
partially-owned entities to arrive at funds from operations:						
Depreciation and amortization of real property	54,762	51,881		14,455		13,957
Net gains on sale of real estate	(6,733)	(3,431)		219		(4,104)
Minority interest's share of above adjustments	(20,080)	(50,498)		15,742		(9,448)
	 514,672	433,625	_	130,422		92,329
Series A preferred dividends	3,570	6,150		307		1,178
FFO applicable to common shares	\$ 518,242	\$ 439,775	\$	130,729	\$	93,507
Weighted average shares for FFO per share	116,651	112,600		120,895		112,796
	108					

# **Recently Issued Accounting Standards**

FASB Interpretation No. 46-Consolidation of Variable Interest Entities ("FIN 46")

In January 2003, the FASB issued FIN 46, as amended in December 2003 by FIN 46R, which deferred the effective date until the first interim or annual reporting period ending after March 15, 2004. FIN 46R requires the consolidation of an entity by an enterprise known as a "primary beneficiary," (i) if that enterprise has a variable interest that will absorb a majority of the entity's expected losses, if they occur, receive a majority of the entity's expected residual returns, if they occur, or both and (ii) if the entity is a variable interest entity ("VIE"), as defined. An entity qualifies as a variable interest entity if (i) the total equity investment at risk in the entity is not sufficient to permit the entity to finance its activities without additional subordinated financial support from other parties or (ii) the equity investors do not have the characteristics of a controlling financial interest in the entity. The initial determination of whether an entity is a variable interest entity shall be made as of the date at which an enterprise becomes involved with the entity and re-evaluated as of the date of triggering events, as defined. The Company has evaluated each partially-owned entity to determine whether any qualify as a VIE, and if so, whether the Company is the primary beneficiary, as defined. The Company has determined that it is novestments in Partially-Owned Entities to the consolidated financial statements in this annual report Form 10-K), qualifies as a VIE. The Company has determined that it is not considered the primary beneficiary and, accordingly, consolidation is not required. The Company's maximum exposure to loss as a result of its involvement in Newkirk is limited to its equity investment of approximately \$138,762,000, as of December 31, 2003. In addition, the Company has variable interests in certain other entities which are primarily financing arrangements. The Company has evaluated these entities in accordance with FIN 46R and has determined that they are not VIEs. Based on the Company

SFAS No. 150-Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity

In May 2003, the FASB issued SFAS No. 150 which establishes standards for classifying and measuring as liabilities certain financial instruments that embody obligations of the issuer and have characteristics of both liabilities and equity. The adoption of SFAS No. 150 on July 1, 2003, required the Company to reclassify all of its Series F-1 Preferred Units (\$10 million liquidation value) from minority interest to a liability on its consolidated balance sheet. In connection therewith, the Company also reclassified \$225,000 of payments made to the holders of these units in the three months ended December 31, 2003 as interest expense.

On November 7, 2003, the FASB deferred, indefinitely, the application of paragraphs 9 and 10 of SFAS No. 150 as it relates to mandatory redeemable non-controlling interests in consolidated subsidiaries in order to address a number of interpretation and implementation issues. The Company has determined that one of its consolidated, finite-life joint ventures qualifies as a mandatory redeemable non-controlling interest. If the Company were required to adopt the provisions of paragraphs 9 and 10 on the statement's effective date, the Company would have to reclassify as a liability, amounts included in minority interest of approximately \$1.6 million and record the minority partner's interest as a liability at its estimated settlement value which would result in a cumulative effect of change in accounting principle of approximately \$15.6 million. This liability would be required to be reviewed each quarter and any changes in its settlement value would be recorded as interest expense.

109

#### ITEM 7A. OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company has exposure to fluctuations in market interest rates. Market interest rates are highly sensitive to many factors, beyond the control of the Company. Various financial vehicles exist which would allow management to mitigate the impact of interest rate fluctuations on the Company's cash flows and earnings.

As of December 31, 2003, the Company has an interest rate swap as described in footnote 1 to the table below. In addition, during 2003 the Company purchased two interest rate caps with notional amounts aggregating \$295,000,000, and simultaneously sold two interest rate caps with the same aggregate notional amount on substantially the same terms as the caps purchased. As the significant terms of these arrangements are the same, the effects of a revaluation of these instruments are expected to substantially offset one another. Management may engage in additional hedging strategies in the future, depending on management's analysis of the interest rate environment and the costs and risks of such strategies.

The Company's exposure to a change in interest rates on its wholly-owned and partially-owned debt (all of which arises out of non-trading activity) is as follows:

(\$in thousands, except per share amounts)

			2003		200	)2
	Г	December 31, Balance	Weighted Average Interest Rate	Effect of 1% Change In Base Rates	 December 31, Balance	Weighted Average Interest Rate
Wholly-owned debt:						
Variable rate	\$	1,270,899(1)	2.22% \$	12,708	\$ 1,358,126	2.49%
Fixed rate		2,913,486	7.19%	_	2,713,194	7.17%
	\$	4,184,385	5.68%	12,708	\$ 4,071,320	5.61%
Debt of partially-owned entities:						
Variable rate	\$	153,140	3.64%	1,531	\$ 131,100	4.54%
Fixed rate		777,427	7.07%	<u> </u>	917,008	8.41%
	\$	930,567	6.51%	1,531	\$ 1,048,108	7.92%
Minority interest			_	(2,994)		
Total decrease in the Company's annual net income			\$	11,245		
Per share-diluted			\$	.13		

<sup>(1)</sup> Includes \$525,279 for the Company's senior unsecured notes due 2007, as the Company entered into interest rate swap agreements that effectively converted the interest rate from a fixed rate of 5.625% to a floating rate of LIBOR plus .7725%, based upon the trailing 3 month LIBOR rate (1.97% if set on December 31, 2003). In accordance with SFAS 133, as amended, accounting for these swaps requires the Company to fair value the debt at each reporting period. At December 31, 2003, the fair value adjustment was \$25,780, and is included in the balance of the senior unsecured notes above.

The fair value of the Company's debt, based on discounted cash flows at the current rate at which similar loans would be made to borrowers with similar credit ratings for the remaining term of such debt, exceeds the aggregate carrying amount by approximately \$94,953,000 at December 31, 2003.

110

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

#### INDEX TO FINANCIAL STATEMENTS

	Page
Independent Auditors' Report	112
Consolidated Balance Sheets at December 31, 2003 and 2002	113
Consolidated Statements of Income for the years ended December 31, 2003, 2002, and 2001	114
Consolidated Statements of Shareholders' Equity for the years ended December 31, 2003, 2002, and 2001	115
Consolidated Statements of Cash Flows for the years ended December 31, 2003, 2002, and 2001	117
Notes to Consolidated Financial Statements	118
111	

# INDEPENDENT AUDITORS' REPORT

Shareholders and Board of Trustees Vornado Realty Trust New York, New York

We have audited the accompanying consolidated balance sheets of Vornado Realty Trust as of December 31, 2003 and 2002, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2003. Our audits also included the financial statement schedules listed in the Index at Item 8. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Vornado Realty Trust at December 31, 2003 and 2002, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly in all material respects the information set forth therein.

As discussed in Note 2 to the consolidated financial statements, on January 1, 2002, the Company adopted the provisions of Statement of Financial Accounting Standards No. 142 "Goodwill and Other Intangible Assets." As discussed in Note 4 to the consolidated financial statements, the Company applied the provisions of Statement of Financial Accounting Standards No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets."

# VORNADO REALTY TRUST

# CONSOLIDATED BALANCE SHEETS

		Decem	oer 31.	
(Amounts in thousands, except share and per share amounts)		2003		2002
ASSETS				
Real estate, at cost:	ф	1 502 065	ф	1 40 4 0 70
Land	\$	1,503,965	\$	1,434,272
Buildings and improvements		6,038,275		5,694,535
Development costs and construction in progress		133,915		88,547
Leasehold improvements and equipment		72,297		65,297
Total		7,748,452		7,282,651
Less accumulated depreciation and amortization		(869,849)		(702,686)
Real estate, net		6,878,603		6,579,965
Cash and cash equivalents, including U.S. government obligations under repurchase agreements of \$30,310 and \$33,393		320,542		208,200
Escrow deposits and restricted cash		161,833		263,125
Marketable securities		81,491		42,525
Investments and advances to partially-owned entities, including Alexander's of \$207,872 and \$193,879		900,600		961,126
Due from officers		19,628		20,643
Accounts receivable, net of allowance for doubtful accounts of \$15,246 and \$13,887		83,913		65,754
Notes and mortgage loans receivable		285,965		86,581
Receivable arising from the straight-lining of rents, net of allowance of \$2,830 and \$4,071		267,848		228,548
Other assets		376,801		290,044
Assets related to discontinued operations		141,704		271,668
rissets reflict to discontinued operations	\$	9,518,928	\$	9,018,179
LIABILITIES AND SHAREHOLDERS' EQUITY	Ψ	3,310,320	Ψ	3,010,173
Notes and mortgages payable	\$	3,339,365	\$	3,437,720
Senior Unsecured Notes due 2007 and 2010	Ψ	725,020	Ψ	533,600
Accounts payable and accrued expenses		226,100		202,756
Officers compensation payable		23,349		16,997
Deferred credit		74,253		59,362
Other liabilities		11,982		3,030
Liabilities related to discontinued operations		120,000		100,000
Total liabilities		4,520,069		4,353,465
Minority interest of unitholders in the Operating Partnership		1,921,286		2,037,358
Commitments and contingencies Shareholders' equity:				
Preferred shares of beneficial interest: no par value per share; authorized 70,000,000 shares; Series A: liquidation preference \$50.00 per share; issued and outstanding 360,705 and 5,520,435				
shares		18,039		72,535
Series B: liquidation preference \$25.00 per share; issued and outstanding 3,400,000 shares		81,805		81,805
Series C: liquidation preference \$25.00 per share; issued and outstanding 4,600,000 shares		111,148		111,148
Series D-10: liquidation preference \$25.00 per share; issued and outstanding 1,600,000 shares Common shares of beneficial interest: \$.04 par value per share; authorized, 200,000,000 shares; issued		40,000		_
		4 720		4 220
and outstanding 118,247,944 and 108,629,736 shares		4,739		4,320
Additional capital Distributions in excess of net income		2,827,789		2,481,414
Distributions in excess of net income		(57,618)		(169,629)
Defend and the state of the sta		3,025,902		2,581,593
Deferred compensation shares earned but not yet delivered		70,610		66,660
Deferred compensation shares issued but not yet earned		(7,295)		(2,629)
Accumulated other comprehensive loss		(6,940)		(13,564)
Due from officers for purchase of common shares of beneficial interest		(4,704)		(4,704)
Total shareholders' equity		3,077,573	_	2,627,356
	\$	9,518,928	\$	9,018,179

See notes to consolidated financial statements.

113

# VORNADO REALTY TRUST

# CONSOLIDATED STATEMENTS OF INCOME

		Year Ended December 31,	·
(Amounts in thousands, except per share amounts)	2003	2002	2001

Revenue:						
Rentals	\$	1,261,042	\$	1,209,755	\$	813,089
Expense reimbursements		179,214		154,766		129,013
Other income		62,799		27,718		10,059
Total revenues		1,503,055		1,392,239		952,161
Expenses:						
Operating		583,660		519,345		385,449
Depreciation and amortization		215,032		198,601		120,614
General and administrative		122,405		100,050		71,716
Amortization of officer's deferred compensation expense		_		27,500		_
Costs of acquisitions and development not consummated				6,874		5,223
Total expenses		921,097		852,370		583,002
Operating income		581,958	<u> </u>	539,869		369,159
Income applicable to Alexander's		15,574		29,653		25,718
Income from partially-owned entities		67,901		44,458		80,612
Interest and other investment income		25,402		31,685		54,385
Interest and debt expense (including amortization of deferred financing costs of \$5,893,						
\$8,339 and \$8,458)		(229,662)		(234,113)		(167,430)
Net gain (loss) on disposition of wholly-owned and partially-owned assets other than real						
estate		2,343		(17,471)		(8,070)
Minority interest:						
Perpetual preferred unit distributions		(72,716)		(72,500)		(70,705)
Minority limited partnership earnings		(105,132)		(64,899)		(39,138)
Partially-owned entities		(827)		(3,534)		(2,520)
Income before discontinued operations, gains on sale of real estate and cumulative effect						
of change in accounting principle		284,841		253,148		242,011
Discontinued operations		14,073		9,884		10,342
Gains on sale of real estate (discontinued operations in 2003)		161,789		_		15,495
Cumulative effect of change in accounting principle				(30,129)		(4,110)
Net income		460,703		232,903		263,738
Preferred share dividends (including accretion of issuance expenses of \$958 in 2001)		(20,815)		(23,167)		(36,505)
NET INCOME applicable to common shares	\$	439,888	\$	209,736	\$	227,233
INCOME PER COMMON SHARE – BASIC:						
Income before discontinued operations, gains on sale of real estate and cumulative	Φ.	0.05		0.45	Φ.	2.24
effect of change in accounting principle	\$	2.35	\$	2.17	\$	2.31
Discontinued operations		.13		.09		.12
Gains on sale of real estate (discontinued operations in 2003)		1.44		( 20)		.17
Cumulative effect of change in accounting principle	ф.		_	(.28)		(.05)
Net income per common share	\$	3.92	\$	1.98	\$	2.55
INCOME PER COMMON SHARE – DILUTED:						
Income before discontinued operations, gains on sale of real estate and cumulative						
effect of change in accounting principle	\$	2.29	\$	2.09	\$	2.23
Discontinued operations	Ψ	.12	Ψ	.09	Ψ	.11
Gains on sale of real estate (discontinued operations in 2003)		1.39		.05		.17
Cumulative effect of change in accounting principle				(.27)		(.04)
Cumulative effect of change in accounting principle				(.27)	_	(.04)

See notes to consolidated financial statements.

Net income per common share

3.80

1.91

2.47

114

# VORNADO REALTY TRUST

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(Amounts in thousands, except per share amounts)	_	Preferred Shares	 Common Shares	_	Additional Capital	_	Distributions in Excess of Net Income	Accumulated Other Comprehensive Loss	Other	Shareholders' Equity	_	Comprehensive Income
Balance, January 1, 2001	\$	481,460	\$ 3,472	\$	1,709,284	\$	(90,366)	\$ (20,426)	\$ (4,704)	\$ 2,078,720	\$	215,013
Net Income Dividends paid on Preferred Shares		_	_		_		263,738	_	_	263,738	\$	263,738
Series A Preferred Shares (\$3.25 per share)		_	_		_		(19,505)	_	_	(19,505)		_
Series B Preferred Shares (\$2.125 per share)		_	_		_		(7,225)	_	_	(7,225)		_
Series C Preferred Shares (\$2.125 per share)		_	_		_		(9,775)	_	_	(9,775)		_
Dividends paid on common shares (\$2.32 per share)		_	_		_		(201,813)	_	_	(201,813)		_
Dividends payable on common shares (\$.31 per share) Common shares issued, net of shelf		_	_		_		(30,701)	_	_	(30,701)		_
registration costs of \$260 Common shares issued under			391 12		376,542 9,947					376,933 9,959		_

employees' share plan								
Conversion of Series A Preferred								
Shares to common shares	(13,441)	15	13,426	_	<del>_</del>	_	_	_
Redemption of units for common								
shares	_	70	52,017	_	_	_	52,087	_
Accretion of issuance expenses on								
preferred shares	958	_	_	_	_	_	958	
Common shares issued in connection								
with dividend reinvestment plan	_	1	1,296	_	_	_	1,297	_
Change in unrealized net loss on								
securities available for sale	_		_	_	18,178	_	18,178	18,178
Deferred compensation shares earned								
but not yet delivered	_	_	_	_	_	38,253	38,253	_
Pension obligations					(732)		(732)	(732)
Balance, December 31, 2001	468,977	3,961	2,162,512	(95,647)	(2,980)	33,549	2,570,372	
Net Income	_	_	_	232,903	<u> </u>	_	232,903	\$ 232,903
Dividends paid on Preferred Shares								
Series A Preferred Shares (\$3.25								
per share)	_	_	_	(6,167)	<del>_</del>	_	(6,167)	_
Series B Preferred Shares (\$2.125								
per share)	_	_	_	(7,225)	<del>_</del>	_	(7,225)	_
Series C Preferred Shares								
(\$2.125 per share)	_	_	_	(9,775)		_	(9,775)	_
Net proceeds from issuance of								
common shares	_	56	56,397	_	_	_	56,453	_
Conversion of Series A Preferred								
shares to common shares	(203,489)	225	203,264	_		_	_	
Deferred compensation shares	_	2	2,627	_	<del>-</del>	25,778	28,407	_
Dividends paid on common shares								
(\$2.97 per share, including \$.31 for								
2001)	_	_	_	(314,419)		_	(314,419)	_
Reversal of dividends payable on								
common shares in 2001 (\$.31 per				20 =04			20 =0.4	
share)	_	_	_	30,701	_	_	30,701	_
Common shares issued under		2.0						
employees' share plan		36	24,349				24,385	_
Redemption of units for common		20	20.200				20.440	
shares	_	38	30,380	_	_	_	30,418	_
Common shares issued in connection		2	1.005				1.007	
with dividend reinvestment plan	_	2	1,885	_		_	1,887	_
Change in unrealized net loss on					(0.000)		(0.020)	(0.000)
securities available for sale	_	_	_	_	(8,936)	_	(8,936)	(8,936)
Other non-cash changes, primarily					(1.040)		(1 6 40)	(1.640)
pension obligations	<u>ф 205 400</u>	4 220 _	2 401 414		(1,648)	ф <u> </u>	(1,648)	(1,648)
Balance, December 31, 2002	\$ 265,488 \$	4,320 \$	2,481,414	\$ (169,629)	\$ (13,564)	\$ 59,327	\$ 2,627,356	\$ 222,319

See notes to consolidated financial statements.

115

(Amounts in thousands, except per share amounts)	Preferred Shares		Common Shares	Additional Capital		Distributions in Excess of Net Income	Accumulated Other Comprehensive Loss	Other		Shareholders' Equity	Comprehensive Income
Balance, December 31, 2002	\$ 265,48	38 \$	4,320	\$ 2,481,414	\$	(169,629)	\$ (13,564)	\$ 59,3	27	\$ 2,627,356	\$ 222,319
Net Income	-	_	_	_	-	460,703	_		_	460,703	\$ 460,703
Dividends paid on Preferred Shares											
Series A Preferred Shares (\$3.25											
per share)	-	_			-	(3,473)	_		_	(3,473)	_
Series B Preferred Shares (\$2.125											
per share)	-	_	_	_	-	(7,225)	_		_	(7,225)	_
Series C Preferred Shares											
(\$2.125 per share)	-	_	_	_	-	(9,775)	_		_	(9,775)	_
Series D-10 preferred shares											
(\$1.75 per share)	-	_	_	_	-	(342)	_		_	(342)	_
Proceeds from issuance of Series D-											
10 Preferred Shares	40,00	00		_	-	_			_	40,000	_
Conversion of Series A Preferred	(= 4.4)		0.0	<b>54.44</b> 0							
shares to common shares	(54,49	96)	86	54,410		_	_		_		_
Deferred compensation shares	-	_	8	5,392		_			_	5,400	
Dividends paid on common shares											
(\$2.91 per share, including \$.16						(005.055)				(205.055)	
special cash dividend) Common shares issued under	-	_	_	_	-	(327,877)	_		_	(327,877)	_
			183	1.41.000						1.41.210	
employees' share option plan Redemption of Class A partnership		_	183	141,036	'		_		_	141,219	_
units for common shares			140	144,291						144,431	
Common shares issued in connection	=	_	140	144,291		_	_		_	144,431	_
with dividend reinvestment plan			2	1,996	:					1,998	
Change in unrealized net gain on			2	1,330	_					1,330	
securities available for sale	_	_	_	_		_	5,517			5,517	5,517
Shelf registration costs	_	_	_	(750	))	_	5,517		_	(750)	5,517
Other – primarily increase in value of				(150	,					(750)	
Officers deferred compensation											
plan	-		_	_		_	1,107	(7	16)	391	1,107
Balance, December 31, 2003	\$ 250,99	92 \$	4,739	\$ 2,827,789	\$	(57,618)	\$ (6,940)	\$ 58,6			\$ 467,327
Datance, December 31, 2003	50,50	<u> </u>	.,. 33	-,0=7,700	Ψ	(37,310)	+ (3,540)	- 50,0	:	2,0,575	0.,527

See notes to consolidated financial statements.

116

# VORNADO REALTY TRUST

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)	 2003		2002	2001		
Cash Flows from Operating Activities:						
Net income	\$ 460,703	\$	232,903	\$	263,738	
Adjustments to reconcile net income to net cash provided by operating activities:	,		,		ĺ	
Gains on sale of real estate	(161,789)		_		(15,495)	
Minority interest	178,675		140,933		112,363	
Net (gain) loss on dispositions of wholly-owned and partially-owned assets other						
than real estate	(2,343)		17,471		8,070	
Depreciation and amortization (including debt issuance costs)	219,911		205,826		123,682	
Straight-lining of rental income	(41,947)		(38,119)		(27,230)	
Amortization of below market leases, net	(9,047)		(12,634)		_	
Equity in income of Alexander's	(15,574)		(29,653)		(25,718)	
Equity in income of partially-owned entities	(67,901)		(44,458)		(80,612)	
Cumulative effect of change in accounting principle	` <u> </u>		30,129		4,110	
Amortization of officer's deferred compensation	_		27,500		_	
Costs of acquisitions and development not consummated	_		6,874		5,223	
Changes in operating assets and liabilities	(31,737)		(36,947)		19,554	
Net cash provided by operating activities	528,951		499,825		387,685	
Cash Flows from Investing Activities:						
Development costs and construction in progress	(123,436)		(91,199)		(145,817)	
Acquisitions of real estate and other	(216,361)		(23,665)		(11,574)	
Additions to real estate	(120,593)		(96,018)		(67,090)	
Investments in partially-owned entities	(15,331)		(73,242)		(109,332)	
Proceeds from sale of real estate	299,852		` _		162,045	
Investments in notes and mortgage loans receivable	(230,375)		(56,935)		(83,879)	
Repayment of notes and mortgage loans receivable	29,421		124,500		64,206	
Cash restricted, primarily mortgage escrows	101,292		(21,471)		9,896	
Distributions from partially-owned entities	154,643		126,077		114,218	
Purchases of marketable securities	(17,356)		_		(14,325)	
Proceeds from sale of securities available for sale	7,952		87,836		1,930	
Net cash used in investing activities	 (130,292)		(24,117)		(79,722)	
Cash Flows from Financing Activities:		-	•	_		
Proceeds from borrowings	812,487		628,335		554,115	
Repayments of borrowings	(752,422)		(731,238)		(835,257)	
Costs of refinancing debt	(1,500)		(3,970)		(3,394)	
Redemption of perpetual preferred shares and units	(103,243)		(25,000)		_	
Proceeds from issuance of preferred shares and units	119,967		_		52,673	
Proceeds from issuance of common shares	_		56,453		377,193	
Dividends paid on common shares	(327,877)		(314,419)		(201,813)	
Dividends paid on preferred shares	(20,815)		(23,167)		(35,547)	
Distributions to minority partners	(158,066)		(146,358)		(98,594)	
Exercise of share options	145,152		26,272		11,256	
Net cash used in financing activities	(286,317)		(533,092)		(179,368)	
Net increase (decrease) in cash and cash equivalents	 112,342	_	(57,384)	_	128,595	
Cash and cash equivalents at beginning of year	208,200		265,584		136,989	
Cash and cash equivalents at end of year	\$ 320,542	\$	208,200	\$	265,584	
Supplemental Disclosure of Cash Flow Information:						
Cash payments for interest (including capitalized interest of \$5,407, \$6,677, and						
\$12,171)	\$ 245,668	\$	247,048	\$	171,166	
Non-Cash Transactions:			· · · · ·			
Financing assumed in acquisitions	\$ 29,056	\$	1,596,903	\$	_	
Class A units issued in connection with acquisitions	53,589		625,234		18,798	
Unrealized gain on securities available for sale	5,517		860		9,495	
	1.107				2,022	

See notes to consolidated financial statements.

1,107

3,023

117

# VORNADO REALTY TRUST

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 1. Organization and Business

Vornado Realty Trust is a fully-integrated real estate investment trust ("REIT"). Vornado conducts its business through Vornado Realty L.P., ("the Operating Partnership"). Vornado is the sole general partner of, and owned approximately 82% of the common limited partnership interest in, the Operating Partnership at February 16, 2004. All references to the "Company" and "Vornado" refer to Vornado Realty Trust and its consolidated subsidiaries, including the Operating Partnership.

The Company currently owns directly or indirectly:

Appreciation of securities held in officers' deferred compensation plan

Office Properties:

(i) all or portions of 83 office properties aggregating approximately 27.3 million square feet in the New York City metropolitan area (primarily Manhattan) and in the Washington D.C. and Northern Virginia area;

#### **Retail Properties:**

(ii) 60 retail properties in six states and Puerto Rico aggregating approximately 12.9 million square feet, including 2.7 million square feet built by tenants on land leased from the Company;

#### Merchandise Mart Properties:

(iii) 8.6 million square feet of showroom and office space, including the 3.4 million square foot Merchandise Mart in Chicago;

#### **Temperature Controlled Logistics:**

(iv) a 60% interest in the Vornado Crescent Portland Partnership that owns 87 cold storage warehouses nationwide with an aggregate of approximately 440.7 million cubic feet of refrigerated space leased to AmeriCold Logistics;

#### Other Real Estate Investments:

- (v) 33.1% of the outstanding common stock of Alexander's, Inc. ("Alexander's");
- (vi) the Hotel Pennsylvania in New York City consisting of a hotel portion containing 1.0 million square feet with 1,700 rooms and a commercial portion containing .4 million square feet of retail and office space;
- (vii) a 22.6% interest in The Newkirk Master Limited Partnership ("Newkirk MLP") which owns office, retail and industrial properties net leased primarily to credit rated tenants, and various debt interests in such properties;
  - (viii) eight dry warehouse/industrial properties in New Jersey containing approximately 2.0 million square feet; and
  - (ix) other investments, including interests in other real estate, marketable securities and loans and notes receivable.

118

#### 2. Summary of Significant Accounting Policies

**Basis of Presentation:** The accompanying consolidated financial statements include the accounts of Vornado Realty Trust and its majority-owned subsidiary, Vornado Realty L.P. All significant intercompany amounts have been eliminated. The Company accounts for its unconsolidated partially-owned entities on the equity method of accounting. See below for further details of the Company's accounting policies regarding partially-owned entities.

Management has made estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

**Reclassifications:** Certain prior year balances have been reclassified in order to conform to current year presentation.

**Real Estate:** Real estate is carried at cost, net of accumulated depreciation and amortization. Betterments, major renewals and certain costs directly related to the acquisition, improvement and leasing of real estate are capitalized. Maintenance and repairs are charged to operations as incurred. For redevelopment of existing operating properties, the net book value of the existing property under redevelopment plus the cost for the construction and improvements incurred in connection with the redevelopment are capitalized to the extent the capitalized costs of the property do not exceed the estimated fair value of the redeveloped property, including the undepreciated net book value of the property carried forward, exceeds the estimated fair value of redeveloped property, the excess is charged to expense. Depreciation is provided on a straight-line basis over the assets' estimated useful lives which range from 7 to 40 years. Tenant allowances are amortized on a straight-line basis over the lives of the related leases, which approximates the useful lives of the assets. Additions to real estate include interest expense capitalized during construction of \$5,407,000 and \$6,677,000, for the years ended December 31, 2003 and 2002 respectively.

Upon acquisitions of real estate, the Company assesses the fair value of acquired assets (including land, buildings, tenant improvements, and beginning in 2002, identified intangibles such as above and below market leases and acquired in-place leases in accordance with SFAS No. 141 and 142) and acquired liabilities, and allocates purchase price based on these assessments. The Company assesses fair value based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends, and market/economic conditions that may affect the property. The Company's properties are reviewed for impairment if events or circumstances change indicating that the carrying amount of the assets may not be recoverable.

**Partially-Owned Entities:** The Company considers APB 18 – The Equity Method of Accounting for Investments in Common Stock, SOP 78-9 – Accounting for Investments in Real Estate Ventures, EITF 96-16 – Investors Accounting for an Investee When the Investor has the Majority of the Voting Interest but the Minority Partners have Certain Approval or Veto Rights, to determine the method of accounting for each of its partially-owned entities. In determining whether the Company has a controlling interest in a partially-owned entity and the requirement to consolidate the accounts of that entity, it considers factors such as ownership interest, board representation, management representation, authority to make decisions, and contractual and substantive participating rights of the partners/members. The Company has concluded that it does not control a partially-owned entity, despite an ownership interest of 50% or greater, if the approval of all of the partners/members is contractually required with respect to major decisions, such as operating and capital budgets, the sale, exchange or other disposition of real property, the hiring of a Chief Executive Officer, the commencement, compromise or settlement of any lawsuit, legal proceeding or arbitration or the placement of new or additional financing secured by assets of the venture. This is the case with respect to the Company's 60% interest in Temperature Controlled Logistics, 80% interest in Starwood Ceruzzi Venture, and 50% interests in Monmouth Mall, MartParc Wells, MartParc Orleans, and 825 Seventh Avenue.

**Identified Intangible Assets and Goodwill:** Upon an acquisition of a business the Company records intangible assets acquired at their estimated fair value separate and apart from goodwill. The Company amortizes identified intangible assets that are determined to have finite lives which are based on the period over which the assets are expected to contribute directly or indirectly to the future cash flows of the business acquired. Intangible assets subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. An impairment loss is recognized if the carrying amount of an intangible asset is not recoverable and its carrying amount exceeds its estimated fair value.

The excess of the cost of an acquired entity over the net of the amounts assigned to assets acquired (including identified intangible assets) and liabilities assumed is recorded as goodwill. Goodwill is not amortized but is tested for impairment at a level of reporting referred to as a reporting unit on an annual basis, or more frequently if events or changes in circumstances indicate that the asset might be impaired. An impairment loss for an asset group is allocated to the long-lived assets of the group on a pro-rata basis using the relative carrying amounts of those assets, unless the fair value of specific components of the reporting group are determinable without undue cost and effort.

As of December 31, 2003 and 2002, the carrying amounts of the Company's identified intangible assets are \$106,281,000 and \$50,487,000 and the carrying amounts of goodwill are \$4,345,000 and \$0, respectively. Such amounts are included in other assets on the Company's consolidated balance sheet. In addition, the Company has \$47,266,000 and \$48,430,000 of deferred credits as of December 31, 2003 and 2002, which are included as liabilities on the Company's consolidated balance sheet.

Upon adoption of SFAS 142 "Goodwill and Other Intangible Assets" on January 1, 2002, the Company tested the goodwill related to the Hotel Pennsylvania acquisition and the Temperature Controlled Logistics business for impairment. As the carrying amounts of the respective goodwill exceeded the fair values, the Company wrote-off all of the goodwill as an impairment loss totaling \$30,129,000 and has reflected the write-off as a cumulative effect of change in accounting principle on the income statement.

**Cash and Cash Equivalents:** Cash and cash equivalents consist of highly liquid investments purchased with original maturities of three months or less. Cash and cash equivalents do not include cash escrowed under loan agreements and cash restricted in connection with an officer's deferred compensation payable.

Allowance for Doubtful Accounts: The Company periodically evaluates the collectibility of amounts due from tenants and maintains an allowance for doubtful accounts for estimated losses resulting from the inability of tenants to make required payments under the lease agreements. The Company also maintains an allowance for receivables arising from the straight-lining of rents. This receivable arises from earnings recognized in excess of amounts currently due under the lease agreements. Management exercises judgment in establishing these allowances and considers payment history and current credit status in developing these estimates.

Marketable Securities: The Company has classified debt and equity securities which it intends to hold for an indefinite period of time (including warrants to acquire equity securities) as securities available for sale; equity securities it intends to buy and sell on a short term basis as trading securities; and preferred stock investments as securities held to maturity. Unrealized gains and losses on trading securities are included in earnings. Unrealized gains and losses on securities available for sale are included as a component of shareholders' equity and other comprehensive income. Realized gains or losses on the sale of securities are recorded based on specific identification. A portion of the Company's preferred stock investments are redeemable and accounted for in accordance with EITF 99-20 "Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets." Income is recognized by applying the prospective method of adjusting the yield to maturity based on an estimate of future cash flows. If the value of the investment based on the present value of the future cash flows is less than the Company's carrying amount, the investments will be written-down to fair value through earnings. Investments in securities of non-publicly traded companies are reported at cost, as they are not considered marketable under SFAS No. 115.

At December 31, 2003 and 2002, marketable securities had an aggregate cost of \$75,114,000 and \$41,665,000 and an aggregate fair value of \$81,491,000 and \$42,525,000 (of which \$0 represents trading securities; \$43,527,000 and \$2,020,000 represents securities available for sale; and \$37,964,000 and \$40,505,000 represent securities held to maturity). Gross unrealized gains and losses were \$6,377,000 and \$0 at December 31, 2003 and \$860,000 and \$0 at December 31, 2002 respectively. As of December 31, 2003, there are no marketable securities in an unrealized loss position.

120

**Notes and Mortgage Loans Receivable:** The Company's policy is to record mortgages and notes receivable at the stated principal amount less any discount or premium. The Company accretes or amortizes any discounts or premiums over the life of the related loan receivable utilizing the effective interest method. The Company evaluates the collectibility of both interest and principal of each of its loans, if circumstances warrant, to determine whether it is impaired. A loan is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the existing contractual terms. When a loan is considered to be impaired, the amount of the loss accrual is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the loan's effective interest rate or, as a practical expedient, to the value of the collateral if the loan is collateral dependent. Interest on impaired loans is recognized on a cash basis.

**Deferred Charges:** Direct financing costs are deferred and amortized over the terms of the related agreements as a component of interest expense. Direct costs related to leasing activities are capitalized and amortized on a straight-line basis over the lives of the related leases. All other deferred charges are amortized on a straight-line basis, which approximates the effective interest rate method, in accordance with the terms of the agreements to which they relate.

**Fair Value of Financial Instruments:** All financial instruments of the Company are reflected in the accompanying consolidated balance sheets at amounts which, in management's estimation, based upon an interpretation of available market information and valuation methodologies (including discounted cash flow analyses with regard to fixed rate debt) are considered appropriate. The fair value of the Company's debt is approximately \$94,953,000 in excess of the aggregate carrying amount at December 31, 2003. Such fair value estimates are not necessarily indicative of the amounts that would be realized upon disposition of the Company's financial instruments.

**Derivative Instruments And Hedging Activities:** Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities* ("SFAS No. 133"), as amended and interpreted, establishes accounting and reporting standards for derivative instruments, including

certain derivative instruments embedded in other contracts, and for hedging activities. As required by SFAS No. 133, the Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. The cumulative effect of implementing SFAS No. 133 on January 1, 2001, was \$4,110,000.

For derivatives designated as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in earnings. For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative is initially reported in other comprehensive income (outside of earnings) and subsequently reclassified to earnings when the hedged transaction affects earnings, and the ineffective portion of changes in the fair value of the derivative is recognized directly in earnings. The Company assesses the effectiveness of each hedging relationship by comparing the changes in fair value or cash flows of the designated hedged item or transaction. For derivatives not designated as hedges, changes in fair value are recognized in earnings. Additionally, the Company does not use derivatives for trading or speculative purposes and currently does not have any derivatives that are not designated as hedges.

On June 27, 2002, the Company entered into interest rate swaps that effectively converted the interest rate on the \$500,000,000 senior unsecured notes due 2007 from a fixed rate of 5.625% to a floating rate of LIBOR plus .7725%, based upon the trailing 3 month LIBOR rate (1.15% at December 31, 2003). These swaps were designated and effective as fair value hedges, with a fair value of \$25,780,000 at December 31, 2003, which is included in Other Assets on the Company's consolidated balance sheet. Accounting for these swaps also requires the Company to recognize changes in the fair value of the debt during each reporting period. At December 31, 2003, the fair value adjustment of \$25,780,000, based on the fair value of the swaps, is included in the balance of the Senior Unsecured Notes. Because the hedging relationship qualifies for the "short-cut" method, no hedge ineffectiveness on these fair value hedges was recognized during 2003 and 2002.

121

**Revenue Recognition:** The Company has the following revenue sources and revenue recognition policies:

Base Rents — income arising from tenant leases. These rents are recognized over the non-cancelable term of the related leases on a straight-line basis which includes the effects of rent steps and rent abatements under the leases.

Percentage Rents — income arising from retail tenant leases which are contingent upon the sales of the tenant exceeding a defined threshold. These rents are recognized in accordance with SAB 104, which states that this income is to be recognized only after the contingency has been removed (i.e. sales thresholds have been achieved).

Hotel Revenues — income arising from the operation of the Hotel Pennsylvania which consists of rooms revenue, food and beverage revenue, and banquet revenue. Income is recognized when rooms are occupied. Food and beverage and banquet revenue are recognized when the services have been rendered.

Trade Show Revenues — income arising from the operation of trade shows, including rentals of booths. This revenue is recognized in accordance with the booth rental contracts when the trade shows have occurred.

Expense Reimbursements — revenue arising from tenant leases which provide for the recovery of all or a portion of the operating expenses and real estate taxes of the respective property. This revenue is accrued in the same periods as the expenses are incurred. Contingent rents are not recognized until realized.

**Income Taxes:** The Company operates in a manner intended to enable it to continue to qualify as a REIT under Sections 856-860 of the Internal Revenue Code of 1986, as amended. Under those sections, a REIT which distributes at least 90% of its REIT taxable income as a dividend to its shareholders each year and which meets certain other conditions will not be taxed on that portion of its taxable income which is distributed to its shareholders. The Company will distribute to its shareholders 100% of its taxable income and therefore, no provision for Federal income taxes is required. Dividend distributions for the year ended December 31, 2003, were characterized for Federal income tax purposes as 94.4% ordinary income and 5.6% long-term capital gain income. Dividend distributions for the year ended December 31, 2002 and 2001 were characterized as ordinary income.

The Company owns stock in corporations that have elected to be treated for Federal income tax purposes, as taxable REIT subsidiaries ("TRS"). The value of the combined TRS stock cannot and does not exceed 20% of the value of the Company's total assets. A TRS is taxable on its net income at regular corporate tax rates. The total income tax paid for the 2003 and 2002 tax years was \$2,486,000 and \$1,430,000.

The following table reconciles net income to estimated taxable income for the year ended December 31, 2003.

(Amounts in thousands)	2003
Net income applicable to common shares	\$ 439,888
Depreciation and amortization	59,015
Straight-line rent adjustments	(35,856)
Book to tax differences in gain recognition on sale of real estate	(88,155)
Book to tax differences in earnings of partially-owned entities	41,198
Stock option expense	(78,125)
Amortization of acquired below market leases, net of above market leases	(7,733)
Other	(1,727)
Estimated taxable income	\$ 328,505

The net basis of the Company's assets and liabilities for tax purposes is approximately \$2,857,619,000 lower than the amount reported for financial statement purposes. At December 31, 2003, the Company had a capital loss carryover of zero.

**Income Per Share:** Basic income per share is computed based on weighted average shares outstanding. Diluted income per share considers the effect of outstanding options, restricted shares warrants and convertible or redeemable securities.

Stock Based Compensation: In 2002 and prior years, the Company accounted for employee stock options using the intrinsic value method. Under the intrinsic value method compensation cost is measured as the excess, if any, of the quoted market price of the Company's stock at the date of grant over the exercise price of the option granted. Compensation cost for stock options, if any, is recognized ratably over the vesting period. The Company's policy is to grant options with an exercise price equal to 100% of the market price of the Company's stock on the grant date. Accordingly, no compensation cost has been recognized for the Company's stock option grants. Effective January 1, 2003, the Company adopted SFAS No. 123 "Accounting for Stock Based Compensation" as amended by SFAS No. 148 "Accounting for Stock - Based Compensation - Transition and Disclosure." The Company adopted SFAS No. 123 prospectively by valuing and accounting for employee stock options granted in 2003 and thereafter. The Company utilizes a binomial valuation model and appropriate market assumptions to determine the value of each grant. Stock-based compensation expense is recognized on a straight-line basis over the vesting period for all grants subsequent to 2002. See Note 9. Stock-Based Compensation, for pro forma net income and pro forma net income per share for the years ended December 31, 2003, 2002 and 2001, assuming compensation costs for grants prior to 2003 were recognized as compensation expense based on the fair value at the grant dates.

In addition to employee stock option grants, the Company has also granted restricted shares to certain of its employees that vest over a three to five year period. The Company records the value of each restricted share award as stock-based compensation expense based on the Company's closing stock price on the NYSE on the date of grant on a straight-line basis over the vesting period. As of December 31, 2003, the Company has 246,030 restricted shares or rights to receive restricted shares outstanding to employees of the Company, excluding 626,566 shares issued to the Company's President in connection with his employment agreement. The Company recognized \$1,898,000 and \$1,868,000 of stock-based compensation expense in 2003 and 2002 for the portion of these shares that vested during each year. Dividends on both vested and unvested shares are charged to retained earnings and amounted to \$777,700 and \$210,100 for 2003 and 2002, respectively. Dividends on shares that are canceled or terminated prior to vesting are charged to compensation expense in the period they are cancelled or terminated.

123

#### **Recently Issued Accounting Standards**

FASB Interpretation No. 46-Consolidation of Variable Interest Entities ("FIN 46")

In January 2003, the FASB issued FIN 46, as amended in December 2003 by FIN 46R, which deferred the effective date until the first interim or annual reporting period ending after March 15, 2004. FIN 46R requires the consolidation of an entity by an enterprise known as a "primary beneficiary," (i) if that enterprise has a variable interest that will absorb a majority of the entity's expected losses, if they occur, receive a majority of the entity's expected residual returns, if they occur, or both and (ii) if the entity is a variable interest entity ("VIE"), as defined. An entity qualifies as a variable interest entity if (i) the total equity investment at risk in the entity is not sufficient to permit the entity to finance its activities without additional subordinated financial support from other parties or (ii) the equity investors do not have the characteristics of a controlling financial interest in the entity. The initial determination of whether an entity is a variable interest entity shall be made as of the date at which an enterprise becomes involved with the entity and re-evaluated as of the date of triggering events, as defined. The Company has evaluated each partially-owned entity to determine whether any qualify as a VIE, and if so, whether the Company is the primary beneficiary, as defined. The Company has determined that its investment in Newkirk MLP, in which it owns a 22.6% equity interest (see Note 5 – Investments in Partially-Owned Entities), qualifies as a VIE. The Company has determined that it is not considered the primary beneficiary and, accordingly, consolidation is not required. The Company's maximum exposure to loss as a result of its involvement in Newkirk is limited to its equity investment of approximately \$138,762,000, as of December 31, 2003. In addition, the Company has variable interests in certain other entities which are primarily financing arrangements. The Company has evaluated these entities in accordance with FIN 46R and has determined that they are not VIEs. Based on the

SFAS No. 150-Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity

In May 2003, the FASB issued SFAS No. 150 which establishes standards for classifying and measuring as liabilities certain financial instruments that embody obligations of the issuer and have characteristics of both liabilities and equity. The adoption of SFAS No. 150 on July 1, 2003 caused the Company to reclassify all of its Series F-1 Preferred Units (\$10 million liquidation value) from minority interest to a liability on its consolidated balance sheet, as those units may be settled by the issuance of a variable number of the Company's common shares. In connection therewith, the Company also reclassified \$225,000 of payments made to the holders of these units in the three months ended December 31, 2003 as interest expense.

On November 7, 2003, the FASB deferred, indefinitely, the application of paragraphs 9 and 10 of SFAS No. 150 as it relates to mandatory redeemable non-controlling interests in consolidated subsidiaries in order to address a number of interpretation and implementation issues. The Company has determined that one of its consolidated, finite-life joint ventures qualifies as a mandatory redeemable non-controlling interest. If the Company were required to adopt the provisions of paragraphs 9 and 10 as currently written, the Company would have to reclassify as a liability, amounts included in minority interest of approximately \$1.6 million and record the minority partner's interest as a liability at its estimated settlement value which would result in a cumulative effect of change in accounting principle of approximately \$15.6 million. This liability would be required to be reviewed each quarter and any changes in its settlement value would be recorded as interest expense.

124

#### 3. Acquisitions and Dispositions

# **Acquisitions:**

The Company completed approximately \$530,400,000 of real estate acquisitions and investments in 2003 and \$1,834,000,000 in 2002. These acquisitions were consummated through subsidiaries or preferred stock affiliates of the Company. Related net assets and results of operations have been included in these financial statements since their respective dates of acquisition. The proforma effect of the individual acquisitions and in the aggregate other than Charles E. Smith Commercial Realty, were not material to the Company's historical results of operations.

Acquisitions of individual properties are recorded as acquisitions of real estate assets. Acquisitions of businesses are accounted for under the purchase method of accounting. The purchase price for property acquisitions and businesses acquired is allocated to acquired assets and assumed liabilities using their relative fair values as of the acquisition date based on valuations and other studies. Initial valuations are subject to change until such information is finalized no later than 12 months from the acquisition date.

#### Charles E. Smith Commercial Realty Investment ("CESCR")

On January 1, 2002, the Company completed the combination of CESCR with Vornado. Prior to the combination, Vornado owned a 34% interest in CESCR. The consideration for the remaining 66% of CESCR was approximately \$1,600,000,000, consisting of 15.6 million newly issued Operating Partnership units and approximately \$1 billion of debt (66% of CESCR's total debt). The purchase price paid by the Company was determined based on the weighted average closing price of the equity issued to CESCR unit holders for the period beginning two business days before and ending two business days after the date the acquisition was agreed to and announced on October 19, 2001. The Company also capitalized approximately \$32,000,000 of acquisition related costs, including advisory, legal and other professional fees that were incurred in connection with the acquisition. The following table summarizes the estimated fair value of assets acquired and liabilities assumed at January 1, 2002, the date of acquisition.

#### (Amounts in thousands)

Land, buildings and improvements	\$	1,641,000
Intangible deferred charges		76,000
Working capital		41,000
Total Assets Acquired		1,758,000
Mortgages and notes payable		1,023,000
Intangible deferred credit		62,000
Other liabilities		34,000
Total Liabilities Assumed		1,119,000
	,	
Net Assets Acquired	\$	639,000

The Company's estimate of the weighted average useful life of acquired intangibles is approximately three years. This acquisition was recorded as a business combination under the purchase method of accounting. The purchase price was allocated to acquired assets and assumed liabilities using their relative fair values as of January 1, 2002 based on valuations and other studies. The operations of CESCR are consolidated into the accounts of the Company beginning January 1, 2002. Prior to this date the Company accounted for its 34% interest on the equity method.

125

The unaudited pro forma information set forth below presents the Company's condensed consolidated statement of income for the year ended December 31, 2001 as if the following transactions had occurred on January 1, 2001, (i) the acquisition of CESCR described above and (ii) the Company's November 21, 2001 sale of 9,775,000 common shares and the use of proceeds to repay indebtedness.

(in thousands, except per share amounts)	
Revenues	\$ 1,351,321
Income before discontinued operations, gains on sale of real estate and cumulative	
effect of change in accounting principle	\$ 275,910
Discontinued operations	10,342
Gains on sale of real estate	15,495
Cumulative effect of change in accounting principle	 (4,110)
Net income	297,637
Preferred share dividends	(36,505)
Net income applicable to common shares	\$ 261,132
Net income per common share – basic	\$ 2.64
Net income per common share – diluted	\$ 2.56

Crystal Gateway One

On July 1, 2002, the Company acquired a 360,000 square foot office building from a limited partnership, which was approximately 50% owned by Mr. Robert H. Smith and Mr. Robert P. Kogod, trustees of the Company, and members of the Smith and Kogod families, in exchange for approximately 325,700 newly issued Vornado Operating Partnership units (valued at \$13,679,000) and the assumption of \$58,500,000 of debt. The building is located in the Crystal City complex in Arlington, Virginia. The operations of Crystal Gateway One are consolidated into the accounts of the Company from the date of acquisition.

Building Maintenance Service Company ("BMS")

On January 1, 2003, the Company acquired for \$13,000,000 in cash BMS, which provides cleaning, security and engineering services principally to the Company's Manhattan office properties. This company was previously owned by the estate of Bernard Mendik and certain other individuals including David R. Greenbaum, one of the Company's executive officers. This acquisition was recorded as a business combination under the purchase method of accounting. Accordingly, the operations of BMS are consolidated into the accounts of the Company beginning January 1, 2003.

On April 9, 2003, the Company acquired Kaempfer which owns partial interests in six Class "A" office properties in Washington D.C. containing 1.8 million square feet, manages and leases these properties and four others for which it receives customary fees and has options to acquire certain other real estate interests, including the Waterfront project discussed below. Kaempfer's equity interest in the properties approximates 5.0%. The aggregate purchase price for the equity interests and the management and leasing business was \$32,200,000 (consisting of \$28,600,000 in cash and approximately 99,300 Operating Partnership units valued at \$3,600,000) and may be increased by up to \$9,000,000 based on the performance of the management company. This acquisition was recorded as a business combination under the purchase method of accounting. Accordingly, the operations of Kaempfer are consolidated into the accounts of the Company beginning April 9, 2003.

On October 7, 2003, the Company acquired a 2.5% interest in the planned redevelopment of Waterfront, located at 401 M Street, a mixed-use project in Washington D.C. (the "Waterfront interest") for \$2,171,000, of which the Company paid \$1,545,000 in cash and issued 12,500 Operating Partnership units valued at \$626,000. The partnership units were issued to Mitchell N. Schear, one of the partners in the Waterfront interest, who became the President of the Company's CESCR division.

#### 20 Broad Street

On May 2, 2003, the Company acquired the remaining 40% of a 78-year leasehold interest in 20 Broad Street it did not already own. The purchase price was approximately \$30,000,000 in cash. 20 Broad Street contains 466,000 square feet of office space, of which 348,000 square feet is leased to the New York Stock Exchange. Prior to the acquisition of the remaining 40%, the Company consolidated the operations of this property and reflected the 40% interest that it did not own as a component of minority interest. Subsequent to this acquisition, the Company no longer reflects the 40% minority interest.

#### 2101 L Street

On August 4, 2003, the Company completed the acquisition of 2101 L Street, a 370,000 square foot office building located in Washington D.C. The consideration for the acquisition consisted of approximately 1.1 million newly issued Operating Partnership units (valued at approximately \$49,517,000) and the assumption of existing mortgage debt and transaction costs totaling approximately \$32,000,000. Robert H. Smith and Robert P. Kogod, trustees of Vornado, together with family members owned approximately 24 percent of the limited partnership that sold the building and Mr. Smith was a general partner. On August 5, 2003, the Company repaid the mortgage of \$29,056,000.

#### Las Catalinas Mall

On September 23, 2002, the Company increased its interest in the Las Catalinas Mall located in Caguas, Puerto Rico (San Juan area) to 100% by acquiring the 50% of the mall and 25% of the Kmart anchor store it did not already own. The purchase price was \$48,000,000, of which \$16,000,000 was paid in cash and \$32,000,000 was debt assumed. The Las Catalinas Mall, which opened in 1997, contains 493,000 square feet, including a 123,000 square foot Kmart and a 138,000 square foot Sears owned by the tenant. Prior to September 23, 2002, the Company accounted for its investment on the equity method. Subsequent to this date the operations of Las Catalinas are consolidated into the accounts of the Company.

#### 127

#### Monmouth Mall

On October 10, 2002, a joint venture in which the Company has a 50% interest, acquired the Monmouth Mall, an enclosed super regional shopping center located in Eatontown, New Jersey containing approximately 1.5 million square feet, including four department stores, three of which aggregating 719,000 square feet are owned by the tenants. The purchase price was approximately \$164,700,000, including transaction costs of \$4,400,000. The Company made a \$7,000,000 cash investment in the form of common equity to the venture and provided it with cash of \$23,500,000 representing preferred equity yielding 14%. The venture financed the purchase of the Mall with \$135,000,000 of floating rate debt at LIBOR plus 2.05%, with a LIBOR floor of 2.50% on \$35,000,000, a three year term and two one-year extension options. The Company accounts for its investment on the equity method.

#### Bergen Mall

On December 12, 2003, the Company acquired the Bergen Mall for approximately \$145,000,000. This purchase was funded as part of a Section 1031 tax-free "like-kind" exchange with a portion of the proceeds from the sale of the Company's Two Park Avenue property. The Bergen Mall is a 903,000 square foot shopping center located on Route 4 East in Paramus, New Jersey. The center is anchored by Macy's, Value City, Marshalls and Off Saks Fifth Avenue. The Company intends to expand, re-tenant and redevelop the center in order to reposition the asset. On January 27, 2004, the Company entered into an agreement to modify the Value City lease to give the Company a one-year option to terminate the lease no earlier than one year after notification and upon payment of \$12,000,000 to the tenant. The present value of this option is reflected in the acquisition price and is included in other liabilities in the consolidated balance sheet.

# General Motors Building Mezzanine Loans

On October 20, 2003 the Company made a \$200 million mezzanine loan secured by partnership interests in the General Motors Building. The General Motors Building was acquired by Macklowe Properties in September 2003 for approximately \$1.4 billion. Vornado's loan is subordinate to \$900 million of other debt. The loan is based on a rate of LIBOR plus 8.685% (with a LIBOR floor of 1.5%) and currently yields 10.185%. Further, on October 30, 2003, the Company made an additional \$25 million loan, as part of a \$50 million loan, the balance of which was funded by an affiliate of Soros Fund Management LLC. This loan, which is junior to the \$1.1 billion of loans noted above, is based on a rate of LIBOR plus 12.81% (with a LIBOR floor of 1.5%) and currently yields 14.31%. These loans mature in October 2005, with three one-year extensions.

#### Forest Plaza Shopping Center

On February 3, 2004, the Company acquired the Forest Plaza Shopping Center for approximately \$32,500,000, of which \$14,000,000 was paid in cash, and \$18,500,000 was debt assumed. The purchase was funded as part of Section 1031 tax-free "like kind" exchange with the remaining portion of the proceeds from the sale of the Company's Two Park Avenue property. Forest Plaza is a 165,000 square foot shopping center located in Staten Island, New York, anchored by a Waldbaum's Supermarket.

On December 31, 2002, the Company and Crescent Real Estate Equities formed a joint venture to acquire the Carthage, Missouri and Kansas City, Kansas quarries from AmeriCold Logistics, the Company's tenant at the cold storage warehouses (Temperature Controlled Logistics) facilities for \$20,000,000 in cash (appraised value). The Company contributed cash of \$8,800,000 to the joint venture representing its 44% interest. The Company accounts for its investment in the venture on the equity method.

The Company entered into an agreement to acquire a 62,000 square foot free-standing retail building located at 25 W. 14<sup>th</sup> Street in Manhattan for \$40,000,000. The building, which was recently renovated, is 87% occupied as of December 31, 2003. The acquisition is expected to be completed in the second quarter of 2004.

128

#### **Dispositions:**

The following sets forth the details of sales, dispositions, write-offs and other similar transactions for the years ended December 31, 2003, 2002 and 2001:

Gains on Sales of Real Estate (Discontinued Operations in 2003):

On November 3, 2003, the Company sold its Hagerstown, Maryland shopping center property for \$3,100,000, which resulted in a net gain on sale after closing costs of \$1,945,000.

On October 10, 2003, the Company sold Two Park Avenue, a 965,000 square foot office building, for \$292,000,000 to SEB Immobilien-Investment GMBH, a German capital investment company, which resulted in a net gain on the sale after closing costs of \$156,433,000.

On January 9, 2003, the Company sold its Baltimore, Maryland shopping center for \$4,752,000, which resulted in a net gain on the sale after closing costs of \$2,644,000.

On August 6, 2001, the Company sold its leasehold interest in 550/600 Mamaroneck Avenue for \$22,500,000, which approximated book value.

On May 17, 2001, the Company sold its 50% interest in 570 Lexington Avenue for \$60,000,000, which resulted in a net gain on sale after closing costs of \$12,445,000.

In September 1998, Atlantic City condemned the Company's property. In the third quarter of 1998, the Company recorded a gain of \$1,694,000, which reflected the condemnation award of \$3,100,000, net of the carrying value of the property of \$1,406,000. The Company appealed the amount and on June 27, 2001, was awarded an additional \$3,050,000.

On February 2, 2004, the Palisades Venture in which the Company owns a 75% interest entered into an agreement to sell its only asset, a 538 unit high-rise residential apartment tower in Fort Lee, New Jersey, for \$222,500,000. On February 27, 2004, the Company acquired the remaining 25% interest it did not previously own for approximately \$17,000,000. The Company's gain on sale after closing costs will be approximately \$70,000,000. The sale, which is subject to customary closing conditions, is expected to be completed by the third quarter of 2004.

Net gains (losses) on disposition of wholly-owned and partially-owned assets other than depreciable real estate:

	For the Years Ended December 31,								
(Amounts in thousands)		2003		2002		2001			
Wholly-owned:									
Primestone loss on settlement of guarantees (2003) and									
foreclosure and impairment losses (2002)	\$	(1,388)	\$	(35,757)	\$	_			
Net gain on sale of marketable securities		2,950		12,346		_			
Gains on sale of land parcels		499		_		_			
Gain on sale of condominium units		188		2,156		_			
Gain on transfer of mortgages		_		2,096		_			
Net gain on sale of air rights		_		1,688		_			
Write-off of investments in technology companies		_		_		(16,513)			
Partially-owned:									
After-tax net gain on sale of Park Laurel condominium units		94		_		15,657			
Write-off of net investment in the Russian Tea Room ("RTR")		_		_		(7,374)			
Other		_		_		160			
Net gain (loss) on disposition of wholly-owned and partially-									
owned assets other than depreciable real estate	\$	2,343	\$	(17,471)	\$	(8,070)			
	-								

129

Net gains (losses) on wholly-owned and partially-owned assets other than depreciable real estate:

Primestone Settlement of Guarantees (2003) and Foreclosure and Impairment Losses (2002)

On September 28, 2000, the Company made a \$62,000,000 loan to Primestone Investment Partners, L.P. ("Primestone"). The Company received a 1% up-front fee and was entitled to receive certain other fees aggregating approximately 3% upon repayment of the loan. The loan bore interest at 16% per annum. Primestone defaulted on the repayment of this loan on October 25, 2001. The loan was subordinate to \$37,957,000 of other debt of the borrower that liened the Company's collateral. On October 31, 2001, the Company purchased the other debt for its face amount. The loans were secured by 7,944,893

partnership units in Prime Group Realty, L.P., the operating partnership of Prime Group Realty Trust (NYSE:PGE) and the partnership units are exchangeable for the same number of common shares of PGE. The loans are also guaranteed by affiliates of Primestone.

On November 19, 2001, the Company sold, pursuant to a participation agreement with a subsidiary of Cadim inc. ("Cadim"), a Canadian pension fund, a 50% participation in both loans at par for approximately \$50,000,000 reducing the Company's net investment in the loans at December 31, 2001 to \$56,768,000 including unpaid interest and fees of \$6,790,000. The participation did not meet the criteria for "sale accounting" under SFAS 140 because Cadim was not free to pledge or exchange the assets. Accordingly, the Company was required to account for this transaction as a borrowing secured by the loan, rather than as a sale of the loan by classifying the participation as an "Other Liability" and continuing to report the outstanding loan balance at 100% in "Notes and Mortgage Loans Receivable" on the consolidated balance sheet.

On April 30, 2002, the Company and Cadim acquired the 7,944,893 partnership units at a foreclosure auction. The price paid for the units by application of a portion of Primestone's indebtedness to the Company and Cadim was \$8.35 per unit, the April 30, 2002 closing price of shares of PGE on the New York Stock Exchange. On June 28, 2002, pursuant to the terms of the participation agreement, the Company transferred 3,972,447 of the partnership units to Cadim.

In the second quarter of 2002, in accordance with foreclosure accounting, the Company recorded a loss on the Primestone foreclosure of \$17,671,000 calculated based on (i) the acquisition price of the units and (ii) its valuation of the amounts realizable under the guarantees by affiliates of Primestone, as compared with the net carrying amount of the investment at April 30, 2002. In the third quarter of 2002, the Company recorded a \$2,229,000 write-down on its investment based on costs expended to realize the value of the guarantees. Further, in the fourth quarter of 2002, the Company recorded a \$15,857,000 write-down of its investment in Prime Group consisting of (i) \$14,857,000 to adjust the carrying amount of the Prime Group units to \$4.61 per unit, the closing price of PGE shares on December 31, 2002 on the New York Stock Exchange and (ii) \$1,000,000 for estimated costs to realize the value of the guarantees. The Company considered the decline in the value of the units which are convertible into stock to be other than temporary as of December 31, 2002, based on the fact that the market value of the units which are convertible into stock had been less than its cost for more than six months, the severity of the decline, market trends, the financial condition and near-term prospects of Prime Group and other relevant factors.

On June 11, 2003, the Company exercised its right to exchange the 3,972,447 units it owned in Prime Group Realty L.P. for 3,972,447 common shares in Prime Group Realty Trust (NYSE:PGE). Prior to the exchange, the Company accounted for its investment in the partnership on the equity method. Subsequent to the exchange, the Company is accounting for its investment in PGE as a marketable equity security-available for sale, as the Company's shares represent less than a 20% ownership interest in PGE (which is not a partnership), the Company does not have significant influence and the common shares have a readily determinable fair value. Accordingly, the carrying amount previously included in Investments and Advances to Partially-Owned Entities was reclassified to Marketable Securities on the Company's consolidated balance sheet. The Company is also required to mark these securities to market based on the closing price of the PGE shares on the NYSE at the end of each reporting period. For the period from June 11, 2003 through December 31, 2003, the Company recorded a \$6,623,000 unrealized gain, which is not included in the Company's net income, but is reflected as a component of Accumulated Other Comprehensive Loss in the Shareholders' Equity section of the consolidated balance sheet. From the date of exchange, income recognition is limited to dividends received on the PGE shares.

On June 13, 2003, the Company received its \$5,000,000 share of a settlement with affiliates of Primestone Investment Partners of the amounts due under the guarantees of the Primestone loans. In connection therewith, the Company recognized a \$1,388,000 loss on settlement of the guarantees.

130

# Gain on Transfer of Mortgages

In the year ended December 31, 2002, the Company recorded a net gain of approximately \$2.1 million resulting from payments to the Company by third parties that assumed certain of the Company's mortgages. Under these transactions the Company paid to the third parties that assumed the Company's obligations the outstanding amounts due under the mortgages and the third parties paid the Company for the benefit of assuming the mortgages. The Company has been released by the creditors underlying these loans.

Net Gain on Sale of Air Rights

In 2002, the Company constructed a \$16.3 million community facility and low-income residential housing development (the "30th Street Venture"), in order to receive 163,728 square feet of transferable development rights, generally referred to as "air rights". The Company donated the building to a charitable organization. The Company sold 106,796 square feet of these air rights to third parties at an average price of \$120 per square foot. An additional 28,821 square feet of air rights was sold to Alexander's at a price of \$120 per square foot for use at Alexander's 59th Street development project (the "59th Street Project"). In each case, the Company received cash in exchange for air rights. The Company identified third party buyers for the remaining 28,111 square feet of air rights of the 30th Street Venture. These third party buyers wanted to use the air rights for the development of two projects located in the general area of 86th Street which was not within the required geographical radius of the construction site nor in the same Community Board as the low-income housing and community facility project. The 30th Street Venture asked Alexander's to sell 28,111 square feet of the air rights it already owned to the third party buyers (who could use them) and the 30th Street Venture would replace them with 28,111 square feet of air rights. In October 2002, the Company sold 28,111 square feet of air rights to Alexander's for an aggregate sales price of \$3,059,000 (an average of \$109 per square foot). Alexander's then sold an equal amount of air rights to the third party buyers for an aggregate sales price of \$3,339,000 (an average of \$119 per square foot).

Gain on Sale of Kinzie Park Condominium Units

The Company recognized gains of \$187,500 and \$2,156,000 during 2003 and 2002, from the sale of residential condos in Chicago, Illinois.

Write-off Investments in Technology Companies

In the first quarter of 2001, the Company recorded a charge of \$4,723,000 resulting from the write-off of an equity investment in a technology company. In the second quarter of 2001, the Company recorded an additional charge of \$13,561,000 resulting from the write-off of all of its remaining equity investments in technology companies due to both the deterioration of the financial condition of these companies and the lack of acceptance by the market of certain of their products and services. In the fourth quarter of 2001, the Company recorded \$1,481,000 of income resulting from the reversal of a deferred liability relating to the termination of an agreement permitting one of the technology companies access to its properties.

In 2001, the Park Laurel joint venture (69% interest owned by the Company) completed the sale of 52 condominium units of the total 53 units and received proceeds of \$139,548,000. The Company's share of the after tax net gain was \$15,657,000. The Company's share of the after-tax net gain reflects \$3,953,000 (net of tax benefit of \$1,826,000) of awards accrued under the venture's incentive compensation plan. In 2003 the Company sold the remaining unit which resulted in after tax net gain to the Company of \$94,000.

Write-off of Net Investment in RTR

In the third quarter of 2001, the Company wrote-off its entire net investment of \$7,374,000 in RTR based on the operating losses and an assessment of the value of the real estate.

131

#### 4. Discontinued Operations

SFAS No. 144 requires discontinued operations presentation for disposals of a "component" of an entity. In accordance with SFAS No. 144, for all periods presented, the Company reclassified its consolidated statements of income to reflect income and expenses for properties which became held for sale subsequent to December 31, 2003, as discontinued operations and reclassified its consolidated balance sheets to reflect assets and liabilities related to such properties as assets related to discontinued operations and liabilities related to discontinued operations.

Assets related to discontinued operations consist primarily of real estate, net of accumulated depreciation. The following table sets forth the balances of the assets related to discontinued operations as of December 31, 2003 and 2002:

December 31,								
	2003		2002					
\$	138,629	\$	142,333					
	2,167		2,050					
	908		978					
	_		123,076					
	_		1,013					
	_		2,218					
\$	141,704	\$	271,668					
	\$	2003 \$ 138,629 2,167 908 — —	2003 \$ 138,629 \$ 2,167 908 — —					

Liabilities related to discontinued operations represent the Palisades mortgage payable of \$120,000,000 and \$100,000,000 as of December 31, 2003 and 2002, respectively.

The combined results of operations of the assets related to discontinued operations for the years ended December 31, 2003, 2002 and 2001 are as follows:

	For	ar Ended December	31,		
(Amounts in thousands)	2003		2002		2001
Total revenues	\$ 42,694	\$	42,831	\$	33,612
Total expenses	28,621		32,947		23,270
Income from discontinued operations	\$ 14,073	\$	9,884	\$	10,342

See Note 3. – Acquisition and Dispositions for details of gains on sale of real estate related to discontinued operations in the year ended December 31, 2003.

132

#### 5. Investments in Partially-Owned Entities

The Company's investments in partially-owned entities and income recognized from such investments are as follows:

#### **Balance Sheet Data:**

		Compan	v's	100% of These Entities										
	Percentage	Investme	ent	Total	Total Assets Total Liabilities					Total	Equ	ity		
(Amounts in thousands)	Ownership	2003	2002	2003		2002		2003	2002			2003		2002
Investments:														
Temperature Controlled														
Logistics (1)	60% \$	436,225	\$ 459,559	\$ 1,264,390	\$	1,314,750	\$	557,017	\$	584,511	\$	707,373	\$	730,239
Alexander's	33.1%	207,872	193,879	\$ 920,996	\$	664,912	\$	870,073	\$	596,247	\$	50,923	\$	68,665
Newkirk Joint Ventures														
(2)	22.6%	138,762	182,465	\$ 1,384,094	\$	1,472,349	\$	1,276,905	\$	1,481,026	\$	107,189	\$	(4,403)
Partially – Owned Office														
Buildings	34%	44,645	27,164											
Monmouth Mall(3)	50%	30,612	31,416											
Starwood Ceruzzi														
Joint Venture	80%	23,821	24,959											
Park Laurel	80%	1,206	3,481											
Prime Group Realty, L.P. and other guarantees	14.9%	_	23,408											

- (1) On February 5, 2004, AmeriCold Realty Trust completed a \$254,400 mortgage financing for 21 of its owned and 7 of its leased temperature-controlled warehouses. The loan bears interest at LIBOR plus 2.95% (with a LIBOR floor of 1.5% with respect to \$54,400 of the loan) and requires principal payments of \$5,000 annually. The loan matures in April 2009 and is pre-payable without penalty after February 5, 2006. The net proceeds were approximately \$225,000 after providing for usual escrows, closing costs and the repayment of \$12,900 of existing mortgages on two of the warehouses, of which \$135,000 was distributed to the Company and the remainder was distributed to its partner.
- (2) On January 2, 2002, the Newkirk Joint Ventures' partnership interests were merged into a master limited partnership (the "MLP"). In conjunction with the merger, the MLP completed a \$225,000 mortgage financing collateralized by its properties, subject to the existing first and certain second mortgages on those properties. The loan bears interest at LIBOR plus 5.5% with a LIBOR floor of 3% (8.5% at December 31, 2003) and matures on January 31, 2005, with two one-year extension options. As a result of the financing on February 6, 2002, the MLP repaid approximately \$28,200 of existing debt and distributed approximately \$37,000 to the Company. On November 24, 2003, Newkirk JV and the MLP obtained new financing in the amount of \$525,000. Of this amount \$316,527 is secured by the Contract Rights and guaranteed by the MLP and \$208,473 is secured by the assets of the MLP. The loan bears interest at a rate equal to the lesser of (i) LIBOR plus 4.5% or (ii) Prime plus 2.5%. The loan matures on November 24, 2006 and has two one-year extensions. The proceeds of the loan were used primarily to repay the MLP's outstanding balance of the existing \$225,000 credit facility and to distribute funds to its partners. The Company received its share of the distribution (approximately \$74,106) on November 24, 2003.
- (3) On October 10, 2002, a joint venture in which the Company owns a 50% interest acquired the Monmouth Mall.
- (4) On June 11, 2003, the Company exercised its right to exchange the 3,972,447 units it owned in Prime Group Realty L.P. for 3,972,447 common shares in Prime Group Realty Trust (NYSE:PGE). Prior to the exchange, the Company accounted for its investment in the partnership on the equity method. Subsequent to the exchange, the Company is accounting for its investment in PGE as a marketable equity security-available for sale.

Below is a summary of the debt of partially owned entities as of December 31, 2003 and 2002, none of which is guaranteed by the Company.

	100% of Partially-Owned Entities Debt						
(Amounts in thousands)	D	ecember 31, 2003	]	December 31, 2002			
Alexander's (33.1% interest):							
Due to Vornado on January 3, 2006 with interest at 12.48% (prepayable without penalty)	\$	124,000	\$	119,000			
Lexington Avenue construction loan payable, due on January 3, 2006, plus two one-year extensions, with							
interest at LIBOR plus 2.50% (3.64% at December 31, 2003)		240,899		55,500			
Rego Park mortgage payable, due in June 2009, with interest at 7.25%		82,000		82,000			
Kings Plaza Regional Shopping Center mortgage payable, due in June 2011, with interest at 7.46%							
(prepayable with yield maintenance)		216,587		219,308			
Paramus mortgage payable, due in October 2011, with interest at 5.92% (prepayable without penalty)		68,000		68,000			
Temperature Controlled Logistics (60% interest):							
Mortgage notes payable collateralized by 58 temperature controlled warehouses, due from 2004 to 2023,							
requires amortization based on a 25 year term with interest at 6.91% (prepayable with yield							
maintenance)		512,506		537,716			
Other notes and mortgages payable		36,315		37,789			
Newkirk Joint Ventures (22.6% interest):							
Portion of first mortgages collateralized by the partnerships' real estate, due from 2004 to 2024, with a							
weighted average interest rate of 6.78% at December 31, 2003 (various prepayment rights)		1,069,545		1,432,438			
Prime Group Realty L.P. (14.9% interest):				0.00 0.7			
24 mortgages payable (1)		_		868,374			
Partially Owned Office Buildings:							
330 Madison Avenue (25% interest) mortgage note payable, due in April 2008, with interest at 6.52%		50.000		60.000			
(prepayable with yield maintenance)		60,000		60,000			
Fairfax Square (20% interest) mortgage note payable due in August 2009, with interest at 7.50%		68,051		68,900			
825 Seventh Avenue (50% interest) mortgage payable, due in October 2014, with interest at 8.07%		22.000		22.205			
(prepayable with yield maintenance)		23,060		23,295			
Orleans Hubbard (50% interest) mortgage note payable, due in March 2009, with interest at 7.03%		9,799		9,961			
Wells/Kinzie Garage (50% interest) mortgage note payable, due in May 2009, with interest at 7.03%		15,606		15,860			
Kaempfer Equity Interests (.1% to 10% interests in 6 partnerships):							
Mortgage notes payable, collateralized by the partnerships' real estate, due from 2007 to 2031, with a		201 202					
weighted average interest rate of 6.45% at December 31, 2003 (various prepayment terms)		361,263		_			
Monmouth Mall (50% interest):  Mortrago note payable, due in Nevember 2005, with interest at LIBOR 1, 2,050/ (2,520/ at Documber 21							
Mortgage note payable, due in November 2005, with interest at LIBOR + 2.05% (3.53% at December 31,		135.000		135.000			
2003)		135,000		135,000			

<sup>(1)</sup> On May 23,2003, the Company converted its investment in Prime Group Realty L.P. into common shares of Prime Group Realty Trust and from that date forward the investment is accounted for as a marketable equity security.

#### **Income Statement Data:**

				my's Equity		1	100% of These Entities											
		incom		oss) from Pa ned Entities		ıy		TOTAL REVENUES Net Income (loss)										
(Amounts in thousands)	_	2003		2002		2001	_	2003		2002		2001	_	2003		2002		2001
Alexander's:																		
Equity in (loss) income																		
(1)	\$	(6,254)	\$	7,556	\$	8,465	\$	87,162	\$	76,800	\$	67,792	\$	(17,742)	\$	23,584	\$	27,386
Interest income (2)	Ψ	10,554	Ψ	10,401	Ψ	11,899	Ť	01,500	Ť	,	Ť		Ť	(=+,+-+=)	_		Ť	
Development and		10,00		10, 101		11,000												
guarantee fees (2)		6,935		6,915		_												
Management and leasing		-,		-,-														
fee income (1)		4,339		4,781		5,354												
	\$	15,574	\$	29,653	\$	25,718												
Temperature Controlled	_				_													
Logistics:																		
Equity in net income	\$	12,869	\$	4,144	\$	12,093	\$	119,605	\$	117,663	\$	126,957	\$	20,514	\$	(20,231)	\$	16,647
Management fees		5,547		5,563		5,354												
J		18,416		9,707		17,447												
Newkirk MLP:						<u> </u>												
Equity in income		33,243		26,499		25,470	\$	273,500	\$	295,369	\$	179,551	\$	151,504	\$	121,860	\$	84,900
Interest and other										,				,				,
income		7,002		8,001		5,474												
		40,245		34,500		30,944												
Partially-Owned Office																		
Buildings (4)		2,426		1,966		4,093												
Monmouth Mall		4,433		1,022		_												
CESCR (3)		_		_		28,653		(3)		(3)	\$	382,502		(3)		(3)	\$	82,713
Prime Group Realty LP (5)		_		(1,005)		_												
Other		2,381		(1,732)		(525)												
	\$	67,901	\$	44,458	\$	80,612												

<sup>(1) 2003</sup> includes the Company's \$14,868 share of Alexander's stock appreciation rights compensation expense. 2002 includes the Company's \$3,431 share of Alexander's gain on sale of its Third Avenue property. Equity in income in 2001 includes (i) the Company's \$6,298 share of Alexander's gain on sale of its Fordham Road property, (ii) a charge of \$1,684 representing the Company's share of abandoned development costs and (iii) \$1,170 representing the Company's share of Alexander's gain on the early extinguishment of debt on its Fordham Road property. Management and leasing fee income include \$350 and \$520 paid to the Company in 2002 and 2001 in connection with sales of real estate.

135

#### Alexander's

The Company owns 1,655,000 common shares or 33.1% of the outstanding common stock of Alexander's at December 31, 2003. Alexander's is managed by and its properties are leased and developed by the Company pursuant to management, leasing and development agreements with one-year terms expiring in March of each year, which are automatically renewable. In conjunction with the closing of the Alexander's Lexington Avenue construction loan on July 3, 2002, these agreements were revised to cover the Alexander's Lexington Avenue property separately. Further, the Lexington Avenue management and development agreements were amended to provide for a term lasting until substantial completion of the development of the property, with automatic renewals, and for the payment of the development fee upon the earlier of January 3, 2006, or the payment in full of the construction loan encumbering the property. The Company is entitled to a development fee estimated to be approximately \$26,300,000, based on 6% of construction costs, as defined, of which \$6,935,000 and \$6,915,000 has been recognized as income during the years ended December 31, 2003 and 2002.

At December 31, 2003, the Company had loans receivable from Alexander's of \$124,000,000, including \$29,000,000 drawn under a \$50,000,000 line of credit. The maturity date of the loans is the earlier of January 3, 2006 or the date the Alexander's Lexington Avenue construction loan is finally

<sup>(2)</sup> Alexander's capitalizes the fees and interest charged by the Company. Because the Company owns 33.1% of Alexander's, the Company recognizes 66.9% of such amounts as income and the remainder is reflected as a reduction of the Company's carrying amount of the investment in Alexander's.

<sup>(3)</sup> The Company owned a 34% interest in CESCR. On January 1, 2002, the Company acquired the remaining 66% of CESCR it did not previously own. Accordingly, CESCR is consolidated as of January 1, 2002.

<sup>(4)</sup> Represents the Company's interests in 330 Madison Avenue (24.8%), 825 Seventh Avenue (50%), Fairfax Square (20%), Kaempfer equity interests in six office buildings (.1% to 10%) and 570 Lexington Avenue (50%). On May 17, 2001, the Company sold its 50% interest in 570 Lexington Avenue for \$60,000, resulting in a gain of \$12,445 which is not included in income in the table above.

<sup>(5)</sup> On June 11, 2003, the Company exercised its right to exchange the 3,972,447 units it owned in Prime Group Realty L.P. for 3,972,447 common shares in Prime Group Realty Trust (NYSE:PGE). Prior to the exchange, the Company accounted for its investment in the partnership on the equity method. Subsequent to the exchange, the Company is accounting for its investment in PGE as a marketable equity security-available for sale.

repaid. The Company accrues interest at 12.48% on the loans, which resets quarterly using a 9.48% spread to one-year treasuries with a 3% floor for treasuries.

On February 13, 2004, Alexander's completed a \$400,000,000 mortgage financing on the Office Space of its Lexington Avenue development project placed by German American Capital Corporation, an affiliate of Deutsche Bank. The loan bears interest at 5.33%, matures in February 2014 and beginning in the third year, provides for principal payments based on a 25-year amortization schedule such that over the remaining eight years of the loan, ten years of amortization will be paid. Of the loan proceeds, \$253,529,000 was used to repay the entire amount outstanding under the Construction Loan with HVB Real Estate Capital (Hypo). The Construction Loan was modified so that the remaining availability is \$237,000,000, which is approximately the amount estimated to complete the Lexington Avenue development project. The interest rate on the Construction Loan is LIBOR plus 2.5% (currently 3.64%) and matures in January 2006, with two one-year extensions. The collateral for the Construction Loan is the same, except that the Office Space has been removed from the lien. Further, the Construction Loan permits the release of the retail space for \$15,000,000 and requires all proceeds from the sale of the residential condominiums units to be applied to the Construction Loan balance until it is finally repaid. In connection with reducing the principal amount of the Construction loan Alexander's will write-off \$3,050,000 of unamortized deferred financing costs in the first quarter of 2004, of which the Company's share is \$1,010,000.

The Company has agreed to guarantee to the construction lender, the lien free, timely completion of the construction of the project and funding of project costs in excess of a stated loan budget, if not funded by Alexander's (the "Completion Guarantee"). The \$6,300,000 estimated fee payable by Alexander's to the Company for the Completion Guarantee is 1% of construction costs (as defined). Based upon the current status of construction, Management does not anticipate the need to fund pursuant to the Completion Guarantee.

Agreements with Alexander's

Alexander's is managed by and its properties are leased by the Company, pursuant to agreements with a one-year term expiring in March of each year which are automatically renewable. The annual management fee payable to the Company by Alexander's is equal to the sum of (i) \$3,000,000, (ii) 3% of the gross income from the Kings Plaza Mall, and (iii) 6% of development costs with minimum guaranteed fees of \$750,000 per annum.

The leasing agreement provides for the Company to generally receive a fee of (i) 3% of sales proceeds and (ii) 3% of lease rent for the first ten years of a lease term, 2% of lease rent for the 11<sup>th</sup> through the 20<sup>th</sup> years of a lease term and 1% of lease rent for the 21<sup>st</sup> through 30<sup>th</sup> years of a lease term, subject to the payment of rents by Alexander's tenants. Such amount is receivable annually in an amount not to exceed \$2,500,000 until the present value of such installments (calculated at a discount rate of 9% per annum) equals the amount that would have been paid at the time the transactions which gave rise to the commissions occurred. At December 31, 2003, \$14,450,000 is due to the Company under this agreement.

Property Sales

On August 30, 2002, Alexander's sold its Third Avenue property, located in the Bronx, New York, which resulted in a gain of \$10,366,000. On January 12, 2001, Alexander's sold its Fordham Road property located in the Bronx, New York, for \$25,500,000, which resulted in a gain of \$19,026,000. In addition, Alexander's paid off the mortgage on its Fordham Road property at a discount, which resulted in a gain from early extinguishment of debt of \$3,534,000 in the first quarter of 2001.

136

#### 6. Notes and Mortgage Loans Receivable

General Motors Building Mezzanine Loans

On October 20, 2003, the Company made a \$200,000,000 mezzanine loan secured by partnership interests in the General Motors Building. The Company's loan is subordinate to \$900,000,000 of other debt. The loan is based on a rate of LIBOR plus 8.685% (with a LIBOR floor of 1.5%) and currently yields 10.185%. On October 30, 2003, the Company made an additional \$25,000,000 loan, as part of a \$50,000,000 loan, the balance of which was funded by an affiliate of Soros Fund Management LLC. This loan, which is junior to the \$1,100,000,000 of loans noted above, is based on a rate of LIBOR plus 12.81% (with a LIBOR floor of 1.5%) and currently yields 14.31%. The loans mature in October 2005, with three one-year extensions.

Loan to Commonwealth Atlantic Properties ("CAPI")

On March 4, 1999, the Company made an additional \$242,000,000 investment in CESCR by contributing to CESCR the land under certain CESCR office properties in Crystal City, Arlington, Virginia and partnership interests in certain CESCR subsidiaries. The Company acquired these assets from CAPI, an affiliate of Lazard Freres Real Estate Investors L.L.C., for \$242,000,000, immediately prior to the contribution to CESCR. In addition, the Company acquired from CAPI for \$8,000,000 the land under a Marriott Hotel located in Crystal City. The Company paid the \$250,000,000 purchase price to CAPI by issuing 4,998,000 of the Company's Series E-1 convertible preferred units. In connection with these transactions, the Company agreed to make a five-year \$41,200,000 loan to CAPI with interest at 8%, increasing to 9% ratably over the term. The loan is secured by approximately 1.1 million of the Company's Series E-1 convertible preferred units issued to CAPI. Each Series E-1 convertible preferred unit is convertible into 1.1364 of the Company's common shares. As of December 31, 2003, the balance of the loan was \$38,500,000. In February 2004, CAPI converted all of its Series E-1 units into 5,679,727 Vornado common shares. Subsequent to the conversion the loan is secured by 1,250,000 Vornado common shares.

Loan to Vornado Operating Company ("Vornado Operating")

At December 31, 2003, the amount outstanding under the revolving credit agreement with Vornado Operating was \$21,989,000. Vornado Operating has disclosed that there is substantial doubt as to its ability to continue as a going concern and its ability to discharge its liabilities in the normal course of business. Vornado Operating has incurred losses since its inception and in the aggregate its investments do not, and for the foreseeable future are not expected to, generate sufficient cash flow to pay all of its debts and expenses. Vornado Operating estimates that it has adequate borrowing capacity under its credit facility with the Company to meet its cash needs until December 31, 2004. However, the principal, interest and fees outstanding under the line of credit come due on such date. Further, Vornado Operating states that its only investee, AmeriCold Logistics ("Tenant"), anticipates that its Landlord, a partnership 60% owned by the Company and 40% owned by Crescent Real Estate Equities, will need to restructure the leases between the Landlord and the Tenant to provide additional cash flow to the Tenant (the Landlord has previously restructured the leases to provide additional cash flow to the Tenant). Management anticipates a further lease restructuring in 2004, although the Landlord is under no obligation to do so and there can be no assurance that it will do so.

Vornado Operating is expected to have a source to repay the debt under this facility from the lease restructuring or other options, although not by its original due date. Since January 1, 2002, the Company has not recognized interest income on the debt under this facility. The Company has assessed the collectibility of this loan as of December 31, 2003 and determined that it is not impaired.

#### Dearborn Center Mezzanine Construction Loan

On March 19, 2003, the outstanding amount of \$29,401,000 was received from Dearborn representing the full satisfaction of the mezzanine construction loan. The loan bore interest at 12% per annum plus additional interest of \$5,655,000 which was received upon repayment.

Other

On September 11, 2003, the Company made a loan of \$7,300,000 to a non-affiliated party. The loan was collateralized by the borrower's ownership of the 150,067 shares of Vornado Series C-1 convertible preferred operating partnership units and 202,411 Vornado Class A operating partnership units. On November 18, 2003, the Company acquired the units for \$15,998,000 (equivalent to 373,952 Class A at \$42.78 per unit) from the borrower for \$8,698,000 in cash and the balance through the repayment of the loan.

137

#### 7. Debt

Following is a summary of the Company's debt:

Reston Executive I, II & III	3/04 2/06 5/07 4/04	as at December 31, 2003 7.08% \$	Balanc December 31, 2003		December 31, 2002
Notes and Mortgages Payable:  Fixed Interest:  Office:  NYC Office:  Two Penn Plaza (1)  888 Seventh Avenue  Eleven Penn Plaza  866 UN Plaza (1)  CESCR Office:  Crystal Park 1-5  Crystal Gateway 1-4 Crystal Square 5  7/12  Crystal Square 2, 3 and 4  10/10-  Skyline Place  1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2  Crystal Gateway N., Arlington Plaza and 1919 S. Eads  Reston Executive I, II & III  Crystal Plaza 1-6	2/06 5/07	7.08% \$			2002
Fixed Interest:  Office:  NYC Office:  Two Penn Plaza (1)  888 Seventh Avenue  Eleven Penn Plaza  866 UN Plaza (1)  CESCR Office:  Crystal Park 1-5  Crystal Gateway 1-4 Crystal Square 5  7/12  Crystal Square 2, 3 and 4  10/10-  Skyline Place  1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2  Crystal Gateway N., Arlington Plaza and 1919 S. Eads  Reston Executive I, II & III  Crystal Plaza 1-6	2/06 5/07		151 400		
Office:  NYC Office:  Two Penn Plaza (1)  888 Seventh Avenue  Eleven Penn Plaza  866 UN Plaza (1)  CESCR Office:  Crystal Park 1-5  Crystal Gateway 1-4 Crystal Square 5  Crystal Square 2, 3 and 4  10/10- Skyline Place  1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2  Crystal Gateway N., Arlington Plaza and 1919 S. Eads  Reston Executive I, II & III  Crystal Plaza 1-6	2/06 5/07		454.400		
NYC Office: Two Penn Plaza (1) 888 Seventh Avenue Eleven Penn Plaza 866 UN Plaza (1) CESCR Office: Crystal Park 1-5 Crystal Gateway 1-4 Crystal Square 5 7/12 Crystal Square 2, 3 and 4 10/10- Skyline Place 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6	2/06 5/07		454 400		
Two Penn Plaza (1) 888 Seventh Avenue Eleven Penn Plaza 866 UN Plaza (1) CESCR Office: Crystal Park 1-5 Crystal Gateway 1-4 Crystal Square 5 7/12 Crystal Square 2, 3 and 4 10/10- Skyline Place 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6	2/06 5/07		151 400		
888 Seventh Avenue Eleven Penn Plaza 866 UN Plaza (1)  CESCR Office: Crystal Park 1-5 Crystal Gateway 1-4 Crystal Square 5 Crystal Square 2, 3 and 4 10/10- Skyline Place 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6	2/06 5/07			\$	154,669
Eleven Penn Plaza 866 UN Plaza (1)  CESCR Office:  Crystal Park 1-5  Crystal Gateway 1-4 Crystal Square 5  Crystal Square 2, 3 and 4  Skyline Place 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2  Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III  Crystal Plaza 1-6	5/07	6.63%	105,000	Ф	105,000
866 UN Plaza (1) CESCR Office: Crystal Park 1-5 Crystal Gateway 1-4 Crystal Square 5 Crystal Square 2, 3 and 4 Skyline Place 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6		8.39%	49,304		50,383
CESCR Office: Crystal Park 1-5 Crystal Gateway 1-4 Crystal Square 5 Crystal Square 2, 3 and 4 Skyline Place 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6	4/04	7.79%	33,000		33,000
Crystal Park 1-5 Crystal Gateway 1-4 Crystal Square 5 Crystal Square 2, 3 and 4 Skyline Place 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6		7.79%	33,000		33,000
Crystal Gateway 1-4 Crystal Square 5 Crystal Square 2, 3 and 4 10/10- Skyline Place 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6	0/12	6.66%-7.08%	258,733		264,441
Crystal Square 2, 3 and 4 10/10-Skyline Place 8/06- 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6			,		
Skyline Place 8/06- 1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6		6.75%-7.09%	214,323		215,978
1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup> Courthouse Plaza 1 and 2  Crystal Gateway N., Arlington Plaza and 1919 S. Eads  Reston Executive I, II & III  Crystal Plaza 1-6		6.82%-7.08%	143,854		146,081
Courthouse Plaza 1 and 2 Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6		6.60%-6.93%	135,955		139,212
Crystal Gateway N., Arlington Plaza and 1919 S. Eads Reston Executive I, II & III Crystal Plaza 1-6	8/10	6.74%	95,860		97,318
Reston Executive I, II & III Crystal Plaza 1-6	1/08	7.05%	78,848		80,062
Crystal Plaza 1-6	11/07	6.77%	71,508		72,721
	1/06	6.75%	72,769		73,844
One Skyline Tower	10/04	6.65%	68,654		70,356
	6/08	7.12%	64,818		65,764
- J	12/11	6.91%	60,764		65,877
1750 Pennsylvania Avenue	6/12	7.26%	49,346		49,794
One Democracy Plaza	2/05	6.75%	26,900		27,640
Retail:					
Cross collateralized mortgages on 42 shopping centers	3/10	7.93%	481,902		487,246
Green Acres Mall	2/08	6.75%	148,386		150,717
Montehiedra Town Center	5/07	8.23%	58,855		59,638
Las Catalinas Mall	11/13	6.97%	66,729		67,692
Merchandise Mart:					
Washington Design Center	11/11	6.95%	48,012		48,542
Market Square Complex	7/11	7.95%	46,816		48,213
Furniture Plaza	2/13	5.23%	45,775		_
Washington Office Center	1/04	6.80%	43,166		44,924
Other 10/10	-6/13	7.71%-7.52%	18,434		18,703
Other:			,		ĺ
	10/11	6.95%	40.017		49,423
Student Housing Complex	TU/ TT	0.5570	48,91/		
Other			48,917 18,777		19,019
Total Fixed Interest Notes and Mortgages Payable	10/11 11/07 8/21	7.45% 9.90%	48,917 18,777 6,920		19,019 6,937

See notes on page 140.

138

			Interest Rate		
		Spread	as at	Balanc	e as at
		over	December 31,	December 31,	December 31,
(Amounts in thousands)	Maturity	LIBOR	2003	2003	2002

Notes and Mortgages Payable:						
Variable Interest:						
Office:						
NYC Office:	C/0.4	T + 10F	D 400/ d	275 000	φ	275 000
One Penn Plaza (6)	6/04 6/06	L+125 L+105	2.48% \$ 2.18%		\$	275,000
770 Broadway (2)	6/06	L+105	2.18%	170,000		83,314
595 Madison Avenue (3)	0/00	L+70	1 000/	125.000		70,345
909 Third Avenue (3)	8/06	L+/0	1.89%	125,000		105,837
CESCR Office:						CO 507
Tyson Dulles Plaza			2.640/	40.500		69,507
Commerce Executive III, IV & V (4)	7/05	L+150	2.64%	42,582		53,307
Commerce Executive III, IV & V B (4)	7/05	L+85	1.99%	10,000		
Merchandise Mart:						40.200
Furniture Plaza	_	_	_			48,290
33 North Dearborn Street (2)	_	_	_	_		18,926
Other:	2.05	T . DEO	4 ==0/	2.020		
400 North LaSalle	2/05	L+250	4.75%	3,038		_
Total Variable Interest Notes and Mortgages Payable			2.29%	625,620		724,526
Total Notes and Mortgages Payable			6.42%	3,339,365		3,437,720
Liabilities related to discontinued operations:						
Palisades construction loan	1/05	L+175	2.91%	120,000		100,000
			6.30% \$	3,459,365	\$	3,537,720
Senior unsecured notes due 2007 at fair value (Accreted face amount of \$499,499 and						
499,355) (5)	06/07	L+77	2.15% \$	525,279	\$	533,600
Senior unsecured notes due 2010 (7)	12/10		4.77% \$	199,741	\$	_
Unsecured revolving credit facility (8)	07/06	L+65	_ \$		\$	

139

- (1) On February 5, 2004, the Company completed a \$300,000 refinancing of Two Penn Plaza. The loan bears interest at 4.97% and matures in February 2011. The Company retained net proceeds of \$39,000 after repaying the existing \$151,000 loan, \$75,000 of the \$275,000 mortgage loan on its One Penn Plaza property and the \$33,000 mortgage loan on 866 U.N. Plaza.
- (2) On June 9, 2003, the Company completed a \$170,000 mortgage of its 770 Broadway property. The loan bears interest at LIBOR plus 1.05% is prepayable after one year without penalty and matures in June 2006 with two-one year extension options. The proceeds of the new loan were used primarily to repay (i) a \$18,926 mortgage loan on 33 North Dearborn, (ii) a \$69,507 mortgage loan on Tysons Dulles Plaza, and (iii) \$40,000 of borrowing under the Company's unsecured revolving credit facility. In connection with the closing of the 770 Broadway loan, the Company purchased an interest rate cap, and simultaneously sold an interest rate cap with the same terms. Since these instruments do not reduce the Company's net interest rate risk exposure, they do not qualify as hedges and changes in their respective values are charged to earnings. As the significant terms of these arrangements are the same, the effects of a revaluation of these instruments is expected to substantially offset one another. Simultaneously with the completion of the 770 Broadway loan, the Company used cash from its mortgage escrow account to repay \$133,659 of the \$153,659 of debt previously cross-collateralized by its 770 Broadway and 595 Madison Avenue properties.
- (3) On August 4, 2003, the Company completed a refinancing of its 909 Third Avenue mortgage loan. The new \$125,000 mortgage loan is for a term of three years and bears interest at LIBOR plus .70% and has two one-year extension options. Simultaneously with the completion of the 909 Third Avenue loan, the Company used cash from its mortgage escrow account to repay the balance of \$20,000 of debt previously cross-collateralized by its 770 Broadway and 595 Madison Avenue properties. In connection with the closing of the 909 Third Avenue loan, the Company purchased an interest rate cap and simultaneously sold an interest rate cap with the same terms. Since these instruments do not reduce the Company's net interest rate risk exposure, they do not qualify as hedges and changes in their respective values are charged to earnings. As the significant terms of these arrangements are the same, the effects of a revaluation of these instruments is expected to substantially offset one another.
- (4) On July 31, 2003, the Company replaced the mortgage on the Commerce Executive property with (i) a new \$43,000 non-recourse mortgage loan an LIBOR plus 1.50% with a two-year term and one-year extension option and (ii) a \$10,000 unsecured loan for three years at LIBOR plus .65% with a one-year extension option.
- (5) On June 24, 2002, the Company completed an offering of \$500,000 aggregate principal amount of 5.625% senior unsecured notes due June 15, 2007. Interest on the notes is payable semi-annually on June 15th and December 15th, commencing December 15, 2002. The notes were priced at 99.856% of their face amount to yield 5.659%. The net proceeds of approximately \$496,300 were used to repay the mortgages payable on 350 North Orleans, Two Park Avenue, the Merchandise Mart and Seven Skyline. On June 27, 2002, the Company entered into interest rate swaps that effectively converted the interest rate on the \$500,000 senior unsecured notes due 2007 from a fixed rate of 5.625% to a floating rate of LIBOR plus .7725%, based upon the trailing 3 month LIBOR rate (2.15% if set on December 31, 2002). As a result of the hedge accounting for the interest rate swap on the Company's senior unsecured debt, the Company recorded a fair value adjustment of \$34,245, as of December 31, 2002 which is equal to the fair value of the interest rate swap asset. The fair value of the swap was \$25,780 on December 31, 2003.

- (6) On June 21, 2002, one of the lenders purchased the other participant's interest in the loan. At the same time, the loan was extended for one year, with certain modifications including, (i) making the risk of a loss due to terrorism (as defined) not covered by insurance recourse to the Company and (ii) the granting of two 1-year renewal options to the Company.
- (7) On November 25, 2003, the Company completed an offering of \$200,000, aggregate principal amount of 4.75% senior unsecured notes due December 1, 2010. Interest on the notes is payable semi-annually on June 1st and December 1st, commencing in 2004. The notes were priced at 99.869% of their face amount to yield 4.772%. The notes contain the same financial covenants that are in the Company's notes issued in June 2002, except the maximum ratio of secured debt to total assets is now 50% (previously 55%). The net proceeds of approximately \$198,500 were used primarily to repay existing mortgage debt.
- (8) On July 3, 2003, the Company entered into a new \$600,000 unsecured revolving credit facility which has replaced its \$1 billion unsecured revolving credit facility which was to mature in July 2003. The new facility has a three-year term, a one-year extension option and bears interest at LIBOR plus .65%. The Company also has the ability under the new facility to seek up to \$800,000 of commitments during the facility's term. The new facility contains financial covenants similar to the prior facility.

The net carrying amount of properties collateralizing the notes and mortgages amounted to \$4,557,065,000 at December 31, 2003. As at December 31, 2003, the principal repayments required for the next five years and thereafter are as follows:

(Amounts in thousands)

Year Ending December 31,	Amount
2004	\$ 296,184
2005	357,171
2006	551,539
2007	807,784
2008	378,841
Thereafter	1,672,866

141

#### 8. Shareholders' Equity

Common Shares of Beneficial Interest

On February 25, 2002, the Company sold 1,398,743 common shares based on the closing price of \$42.96 on the NYSE. The net proceeds to the Company were approximately \$56,453,000.

Series A Preferred Shares of Beneficial Interest

Holders of Series A Preferred Shares of beneficial interest are entitled to receive dividends in an amount equivalent to \$3.25 per annum per share. These dividends are cumulative and payable quarterly in arrears. The Series A Preferred Shares are convertible at any time at the option of their respective holders at a conversion rate of 1.38504 common shares per Series A Preferred Share, subject to adjustment in certain circumstances. In addition, upon the satisfaction of certain conditions the Company, at its option, may redeem the \$3.25 Series A Preferred Shares at a current conversion rate of 1.38504 common shares per Series A Preferred Share, subject to adjustment in certain circumstances. At no time will the Series A Preferred Shares be redeemable for cash.

Series B Preferred Shares of Beneficial Interest

Holders of Series B Preferred Shares of beneficial interest are entitled to receive dividends at an annual rate of 8.5% of the liquidation preference, or \$2.125 per Series B Preferred Share per annum. These dividends are cumulative and payable quarterly in arrears. The Series B Preferred Shares are not convertible into or exchangeable for any other property or any other securities of the Company at the election of the holders. However, subject to certain limitations relating to the source of funds used in connection with any such redemption, on or after March 17, 2004 (or sooner under limited circumstances), the Company, at its option, may redeem Series B Preferred Shares at a redemption price of \$25.00 per share, plus any accrued and unpaid dividends through the date of redemption. The Series B Preferred Shares have no maturity date and will remain outstanding indefinitely unless redeemed by the Company.

On February 17, 2004, the Company has called for the redemption of all of the outstanding Series B Preferred Shares. The shares will be redeemed on March 17, 2004 at the redemption price of \$25.00 per share, aggregating \$85,000,000 plus accrued dividends. The redemption amount exceeds the carrying amount by \$2,100,000, representing original issuance costs. These costs will be recorded as a reduction to earnings in arriving at net income applicable to common shares, in accordance with the July 2003 EITF clarification of Topic D-42.

Series C Preferred Shares of Beneficial Interest

Holders of Series C Preferred Shares of beneficial interest are entitled to receive dividends at an annual rate of 8.5% of the liquidation preference, or \$2.125 per Series C Preferred Share per annum. These dividends are cumulative and payable quarterly in arrears. The Series C Preferred Shares are not convertible into or exchangeable for any other property or any other securities of the Company at the election of the holders. However, subject to certain limitations relating to the source of funds used in connection with any such redemption, on or after May 17, 2004 (or sooner under limited circumstances), the Company, at its option, may redeem Series C Preferred Shares at a redemption price of \$25.00 per share, plus any accrued and unpaid dividends through the date of redemption. The Series C Preferred Shares have no maturity date and will remain outstanding indefinitely unless redeemed by the Company.

or \$1.75 per Series D-10 Preferred Share per annum. These dividends are cumulative and payable quarterly in arrears. The Series D-10 Preferred Shares are

Holders of Series D-10 Preferred Shares of beneficial interest are entitled to receive dividends at an annual rate of 7.0% of the liquidation preference,

#### 9. Stock-based Compensation

outstanding indefinitely unless redeemed by the Company.

The Company's Share Option Plan (the "Plan") provides for grants of incentive and non-qualified stock options, restricted stock, stock appreciation rights and performance shares to certain employees and officers of the Company.

Restricted stock awards are granted at the market price on the date of grant and vest over a 3 to 5 year period. The Company recognizes the value of restricted stock as compensation expense based on the Company's closing stock price on the NYSE on the date of grant on a straight-line basis over the vesting period. As of December 31, 2003, there are 246,030 restricted shares outstanding, excluding 626,566 shares issued to the Company's President in connection with his employment agreement. The Company recognized \$2,599,000 and \$1,868,000 of compensation expense in 2003 and 2002 for the portion of these shares that vested during each year. Dividends paid on both vested and unvested shares are charged directly to retained earnings and amounted to \$777,700 and \$210,100 for 2003 and 2002, respectively. Dividends on shares that are cancelled or terminated prior to vesting are charged to compensation expense in the period of the cancellation or termination.

Stock options are granted at an exercise price equal to 100% of the market price of the Company's stock on the date of grant, vest pro-rata over three years and expire 10 years from the date of grant. As of December 31, 2003 there are 14,153,587 options outstanding, of which 125,000 were granted during 2003. On January 1, 2003, the Company elected to adopted SFAS 123 – Accounting for Stock Based Compensation, on a prospective basis covering all grants subsequent to 2002. Under SFAS 123, the Company recognizes compensation expense for the fair value of options granted on a straight-line basis over the vesting period. For the year ended December 31, 2003, the Company recognized \$77,200 of compensation expense related to the options granted during 2003. Grants prior to 2003 are accounted for under the intrinsic value method under which compensation expense is measured as the excess, if any, of the quoted market price of the Company's stock at the date of grant over the exercise price of the option granted. As the Company's policy is to grant options with an exercise price equal to 100% of the quoted market price on the grant date, no compensation expense has been recognized for options granted prior to 2003. If compensation cost for grants prior to 2003 were recognized as compensation expense based on the fair value at the grant dates, net income and income per share would have been reduced to the pro-forma amounts below:

		De	ecember 31,	
(Amounts in thousands, except share and per share amounts)	 2003		2002	2001
Net income applicable to common shares:				
As reported	\$ 439,888	\$	209,736	\$ 227,233
Stock-based compensation cost, net of minority interest	4,460		8,171	10,606
Pro-forma	\$ 435,428	\$	201,565	\$ 216,627
Net income per share applicable to common shares:				
Basic:				
As reported	\$ 3.92	\$	1.98	\$ 2.55
Pro-forma	3.88		1.90	2.43
Diluted:				
As reported	\$ 3.80	\$	1.91	\$ 2.47
Pro forma	3.76		1.84	2.35

The fair value of each option grant is estimated on the date of grant using an option-pricing model with the following weighted-average assumptions used for grants in the periods ending December 31, 2003, 2002 and 2001.

143

		December 31,				
	2003	2002	2001			
Expected volatility	17%	17%	17%			
Expected life	5 years	5 years	5 years			
Risk-free interest rate	2.9%	3.0%	4.4%			
Expected dividend yield	6.0%	6.0%	6.0%			

A summary of the Plan's status and changes during the years then ended, is presented below:

2003 200			02		20	01	1	
Shares		Weighted- Average Exercise Price	Shares		Weighted- Average Exercise Price	Shares		Weighted- Average Exercise Price
18,796,366	\$	34.60	15,453,100	\$	32.25	15,861,260	\$	32.25
125,000		36.46	3,655,500		42.14	26,000		35.88
(4,613,579)		30.53	(114,181)		28.17	(314,965)		31.91
(154,200)		42.57	(198,053)		39.64	(119,195)		34.12
14,153,587		35.84	18,796,366		34.60	15,453,100		32.25
11,821,382			13,674,177			11,334,124		
	Shares  18,796,366     125,000     (4,613,579)          (154,200)     14,153,587	Shares  18,796,366 \$ 125,000 (4,613,579) (154,200) 14,153,587	Shares         Weighted-Average Exercise Price           18,796,366         \$ 34.60           125,000         36.46           (4,613,579)         30.53           (154,200)         42.57           14,153,587         35.84	Shares         Weighted-Average Exercise Price         Shares           18,796,366         \$ 34.60         15,453,100           125,000         36.46         3,655,500           (4,613,579)         30.53         (114,181)           (154,200)         42.57         (198,053)           14,153,587         35.84         18,796,366	Weighted-Average Exercise Price         Shares           18,796,366         \$ 34.60         15,453,100         \$ 125,000         \$ 36.46         3,655,500         (4,613,579)         30.53         (114,181)         (154,200)         42.57         (198,053)         14,153,587         35.84         18,796,366	Weighted-Average Exercise Price         Shares         Weighted-Average Exercise Price           18,796,366         \$ 34.60         15,453,100         \$ 32.25           125,000         36.46         3,655,500         42.14           (4,613,579)         30.53         (114,181)         28.17           (154,200)         42.57         (198,053)         39.64           14,153,587         35.84         18,796,366         34.60	Weighted-Average Exercise Price         Shares         Weighted-Average Exercise Price         Shares         Weighted-Average Exercise Price         Shares           18,796,366         \$ 34.60         15,453,100         \$ 32.25         15,861,260           125,000         36.46         3,655,500         42.14         26,000           (4,613,579)         30.53         (114,181)         28.17         (314,965)           (154,200)         42.57         (198,053)         39.64         (119,195)           14,153,587         35.84         18,796,366         34.60         15,453,100	Weighted-Average Exercise Price         Shares         Weighted-Average Exercise Price         Shares         Weighted-Average Exercise Price         Shares           18,796,366         \$ 34.60         15,453,100         \$ 32.25         15,861,260         \$ 125,000           125,000         36.46         3,655,500         42.14         26,000           (4,613,579)         30.53         (114,181)         28.17         (314,965)           (154,200)         42.57         (198,053)         39.64         (119,195)           14,153,587         35.84         18,796,366         34.60         15,453,100

Weighted-average fair value of options	\$ 2.50	\$ 3.06	\$ 3.46
granted during the year ended			
December 31 (per option)			

The following table summarizes information about options outstanding under the Plan at December 31, 2003:

	Options Outstanding					xercisa	ıble						
Range of Exercise Price	Number Outstanding at December 31, 2003	Weighted-Average Remaining Contractual Life	Weighted-Average Exercise Price								Number Exercisable at December 31, 2003		Weighted-Average Exercise Price
\$12 - \$19	26,500	2.0	\$	18.28	26,500	\$	18.28						
\$19 - \$24	2,130,000	2.9	\$	23.47	2,130,000	\$	23.47						
\$24 - \$27	66,074	3.1	\$	26.28	66,074	\$	26.28						
\$27 - \$32	3,253,080	6.1	\$	30.78	3,253,080	\$	30.78						
\$32 - \$36	2,241,258	5.1	\$	33.61	2,241,258	\$	33.61						
\$36 - \$40	246,330	7.0	\$	37.80	117,700	\$	39.24						
\$40 - \$44	3,532,453	7.7	\$	42.20	1,342,078	\$	42.34						
\$44 - \$46	2,392,892	4.0	\$	45.31	2,379,692	\$	45.31						
\$46 - \$49	265,000	4.1	\$	48.41	265,000	\$	48.41						
\$ 0 - \$49	14,153,587	5.5	\$	35.84	11,821,382	\$	34.66						

Shares available for future grant under the Plan at December 31, 2003 were 9,728,792, of which 2,500,000 are subject to shareholder approval.

144

#### 10. Retirement Plan

The Company has two defined benefit pension plans (the "Plans"), a Vornado Realty Trust Retirement Plan ("Vornado Plan") and a Merchandise Mart Properties Pension Plan ("Mart Plan"). Benefits under the Plans were primarily based on the employee's years of service and compensation during employment. The Company's funding policy for the Plans is based on contributions at the minimal amounts required by law. The benefits under the Vornado Plan and the Mart Plan were frozen in December 1997 and June 1999, respectively.

The Company uses a December 31 measurement date for the Vornado Plan and the Mart Plan.

Obligations and Funded Status

The following table sets forth the Plans' funded status and amounts recognized in the Company's balance sheets:

Year Ended December 3						
(Amounts in thousands)	2003		2002			2001
Change in benefit obligation:						
Benefit obligation at beginning of year	\$	19,853	\$	18,585	\$	17,963
Service cost		_		_		_
Interest cost		1,244		1,260		1,226
Actuarial loss		229		1,482		679
Benefits paid		(1,082)		(1,474)		(1,283)
Benefit obligation at end of year		20,244		19,853		18,585
Change in plan assets:						
Fair value of plan assets at beginning of year		16,909		17,667		18,026
Employer contribution		1,361		667		821
Benefit payments		(1,082)		(1,474)		(1,283)
Actual return on assets		1,339		49		102
Fair value of plan assets at end of year		18,527		16,909		17,666
Funded status		(1,717)		(2,944)		(919)
Unrecognized net actuarial loss		3,455		3,653		1,192
Unrecognized prior service cost (benefit)		_				_
Net Amount Recognized	\$	1,738	\$	709	\$	273
Amounts recognized in the consolidated balance sheets consist of:						
Pre-paid benefit cost	\$	633	\$	86	\$	976
Accrued benefit liability		(2,350)		(3,030)		(1,895)
Intangible assets		_		_		_
Accumulated other comprehensive loss		3,455		3,653		1,192
Net amount recognized	\$	1,738	\$	709	\$	273

145

	Year Ended December 31,					
(Amounts in thousands)		2003		2002		2001
Information for the Company's plans with an accumulated benefit obligation in excess of plans assets:						
benefit obligation in excess of plans assets.						
Projected benefit obligation	\$	9,186	\$	9,018	\$	7,950

Accumulated benefit obligation	9,186	9,018	7,950
Fair value of plan assets	6,836	5,988	6,055
Components of Net Periodic Benefit Cost:			
Service cost	\$ _	\$ _	\$ _
Interest cost	1,244	1,260	1,226
Expected return on plan assets	(1,115)	(1,142)	(1,194)
Amortization of prior service cost	_	_	_
Amortization of net (gain) loss	203	114	(5)
Net periodic benefit cost	\$ 332	\$ 232	\$ 27

#### Assumptions:

Weighted-average assumptions used to determine benefit obligations:			
Discount rate	6.00%-6.50%	6.25%-6.50%	6.50%-7.25%
Rate of compensation increase	N/A	N/A	N/A
Weighted-average assumptions used to determine net periodic benefit cost:			
Discount rate	6.25%-6.50%	6.50%-7.25%	6.50%-7.75%
Expected long-term return on plan assets	6.50%-7.00%	6.50%-7.00%	6.50%-7.00%
Rate of compensation increase	N/A	N/A	N/A

The Company periodically reviews its assumptions for the rate of return on each Plan's assets. The assumptions are based primarily on the long-term historical performance of the assets of the Plans. Differences in the rates of return in the near term are recognized as gains or losses in the periods that they occur.

#### **Plan Assets**

The Company has consistently applied what it believes to be a conservative investment strategy for the Vornado Plan, investing primarily in cash and cash equivalents and fixed income funds, including money market funds, United States treasury bills, government bonds and mortgage back securities. Vornado Plan's weighted-average asset allocations by asset category are as follows:

	Year Ended December 31,					
	2003	2002	2001			
U.S. Treasury Bills	81%	_	_			
US Government Securities	14%	17%	17%			
Money Market Funds	4%	81%	81%			
Mortgage backed-pass through securities	1%	2%	2%			
Total	100%	100%	100%			

146

The Company has consistently applied what it believes to be an appropriate investment strategy for the Mart Plan, by investing in mutual funds and funds held by insurance companies. Mart Plan's weighted average asset allocations by asset category are as follows:

	Yea	Year Ended December 31,						
	2003	2002	2001					
Asset Category								
Mutual Funds	57%	56%	65%					
Funds Held By Insurance Companies	42%	43%	34%					
Other	1%	1%	1%					
Total	100%	100%	100%					

#### **Cash Flows**

The Company expects to contribute \$959,000 to the Plans in 2004.

147

#### 11. Leases

As lessor:

The Company leases space to tenants under operating leases. Most of the leases provide for the payment of fixed base rentals payable monthly in advance. Shopping center leases provide for the pass-through to tenants of real estate taxes, insurance and maintenance. Office building leases generally require the tenants to reimburse the Company for operating costs and real estate taxes above their base year costs. Shopping center leases also provide for the payment by the lessee of additional rent based on a percentage of the tenants' sales. As of December 31, 2003, future base rental revenue under non-cancelable operating leases, excluding rents for leases with an original term of less than one year and rents resulting from the exercise of renewal options, is as follows:

(Amounts in thousands)

Year Ending December 31:	
2004	\$ 1,084,934
2005	968,162
2006	846,345
2007	770,228
2008	608,267
Thereafter	3,423,083

These amounts do not include rentals based on tenants' sales. These percentage rents approximated \$3,662,000, \$1,832,000, and \$2,157,000, for the years ended December 31, 2003, 2002, and 2001.

Except for the U.S. Government, which accounted for 12.7% of the Company's revenue, none of the Company's tenants represented more than 10% of total revenues for the year ended December 31, 2003.

Former Bradlees Locations

Property rentals for the year ended December 31, 2003, include \$5,000,000 of additional rent which, effective December 31, 2002, was re-allocated to the former Bradlees locations in Marlton, Turnersville, Bensalem and Broomall and is payable by Stop & Shop, pursuant to the Master Agreement and Guaranty, dated May 1, 1992. This amount is in addition to all other rent guaranteed by Stop & Shop for the former Bradlees locations. On January 8, 2003, Stop & Shop filed a complaint with the United States District Court claiming the Company has no right to reallocate and therefore continue to collect the \$5,000,000 of annual rent from Stop & Shop because of the expiration of the East Brunswick, Jersey City, Middletown, Union and Woodbridge leases to which the \$5,000,000 of additional rent was previously allocated. The Company believes the additional rent provision of the guaranty expires at the earliest in 2012 and will vigorously oppose Stop & Shop's complaint.

In February 2003, Koninklijke Ahold NV, parent of Stop & Shop, announced that it overstated its 2002 and 2001 earnings by at least \$500 million and is under investigation by the U.S. Justice Department and Securities and Exchange Commission. The Company cannot predict what effect, if any, this situation may have on Stop & Shop's ability to satisfy its obligation under the Bradlees guarantees and rent for existing Stop & Shop leases aggregating approximately \$10.5 million per annum.

148

As lessee:

The Company is a tenant under operating leases for certain properties. These leases will expire principally during the next thirty years. Future minimum lease payments under operating leases at December 31, 2003, are as follows:

(Amounts in thousands)	
2004	\$ 13,823
2005	13,944
2006	13,962
2007	14,022
2008	14,050
2009	14,096
Thereafter	900,696

Rent expense was \$15,593,000, \$17,157,000, and \$15,433,000 for the years ended December 31, 2003, 2002, and 2001.

149

# 12. Commitments and Contingencies

At December 31, 2003, the Company's \$600,000,000 revolving credit facility had a zero balance, and the Company utilized \$15,034,000 of availability under the facility for letters of credit.

In conjunction with the closing of Alexander's Lexington Avenue construction loan on July 3, 2002, the Company agreed to guarantee to the construction lender, the lien free, timely completion of the construction of the project and funding of all project costs in excess of a stated budget, as defined in the loan agreement, if not funded by Alexander's (see note 5 — Investments in Partially-Owned Entities).

The Company is also committed to fund up to \$32,420,000 in connection with its initial investment in two partially-owned entities.

Each of the Company's properties has been subjected to varying degrees of environmental assessment at various times. The environmental assessments did not reveal any material environmental contamination. However, there can be no assurance that the identification of new areas of contamination, changes in the extent or known scope of contamination, the discovery of additional sites, or changes in cleanup requirements would not result in significant costs to the Company.

The Company carries comprehensive liability and all risk property insurance ((i) fire, (ii) flood, (iii) extended coverage, (iv) "acts of terrorism" as defined in the Terrorism Risk Insurance Act of 2002 which expires in 2004 with a possible extension through 2005 and (v) rental loss insurance) with respect to its assets. Below is a summary of the all risk property insurance and terrorism risk insurance for each of the Company's business segments:

Coverage Pe	r Occurrence
All Risk(1)	Sub-limits for
` ,	Acts of

		 Terrorism
New York Office	\$ 1,000,000,000	\$ 300,000,000
CESCR Office	\$ 1,000,000,000	\$ 300,000,000
Retail	\$ 500,000,000	\$ 500,000,000
Merchandise Mart	\$ 1,000,000,000	\$ 300,000,000
Temperature Controlled Logistics	\$ 225,000,000	\$ 225,000,000

(1) Limited as to terrorism insurance by the sub-limit shown in the adjacent column.

In addition to the coverage above, the Company carries lesser amounts of coverage for terrorist acts not covered by the Terrorism Risk Insurance Act of 2002.

The Company's debt instruments, consisting of mortgage loans secured by its properties (which are generally non-recourse to the Company), its senior unsecured notes due 2007 and 2010 and its revolving credit agreement, contain customary covenants requiring the Company to maintain insurance. Although the Company believes that it has adequate insurance coverage under these agreements, the Company may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. Further if lenders insist on greater coverage than the Company is able to obtain, it could adversely affect the Company's ability to finance and/or refinance its properties and expand its portfolio.

From time to time, the Company has disposed of substantial amounts of real estate to third parties for which, as to certain properties, it remains contingently liable for rent payments or mortgage indebtedness that cannot be quantified by the Company.

There are various legal actions against the Company in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the outcome of such matters will not have a material effect on the Company's financial condition, results of operations or cash flow.

The Company enters into agreements for the purchase and resale of U.S. government obligations for periods of up to one week. The obligations purchased under these agreements are held in safekeeping in the name of the Company by various money center banks. The Company has the right to demand additional collateral or return of these invested funds at any time the collateral value is less than 102% of the invested funds plus any accrued earnings thereon. The Company had \$30,310,000 and \$33,393,000 of cash invested in these agreements at December 31, 2003 and 2002.

150

#### 13. Related Party Transactions

Loan and Compensation Agreements

At December 31, 2003, the loan due from Mr. Roth in accordance with his employment arrangement was \$13,123,000 (\$4,704,500 of which is shown as a reduction in shareholders' equity). The loan bears interest at 4.49% per annum (based on the applicable Federal rate) and matures in January 2006. The Company also provided Mr. Roth with the right to draw up to \$15,000,000 of additional loans on a revolving basis. Each additional loan will bear interest, payable quarterly, at the applicable Federal rate on the date the loan is made and will mature on the sixth anniversary of the loan. On May 29, 2002, Mr. Roth replaced common shares of the Company securing the Company's outstanding loan to Mr. Roth with options to purchase common shares of the Company with a value of not less than two times the loan amount. In 2002, as a result of the decline in the value of the options, Mr. Roth supplemented the collateral with cash and marketable securities.

At December 31, 2003, loans due from Mr. Fascitelli, in accordance with his employment agreement, aggregated \$8,600,000. The loans mature in December 2006 and bear interest, payable quarterly, at a weighted average interest rate of 3.97% (based on the applicable Federal rate).

Pursuant to Mr. Fascitelli's 1996 employment agreement, Mr. Fascitelli became entitled to a deferred payment consisting of \$5 million in cash and a convertible obligation payable November 30, 2001, at the Company's option, in either 919,540 common shares or the cash equivalent of their appreciated value, so long as such appreciated value is not less than \$20 million. The Company delivered 919,540 shares to a rabbi trust upon execution of the 1996 employment agreement. The Company accounted for the stock compensation as a variable arrangement in accordance with Plan B of EITF No. 97-14 "Accounting for Deferred Compensation Arrangements Where Amounts Earned Are Held in a Rabbi Trust and Invested" as the agreement permitted settlement in either cash or common shares. Following the guidance in EITF 97-14, the Company recorded changes in the fair value of its compensation obligation with a corresponding increase in the liability "Officer's Compensation Payable." Effective as of June 7, 2001, the payment date was deferred until November 30, 2004. Effective as of December 14, 2001, the payment to Mr. Fascitelli was converted into an obligation to deliver a fixed number of shares (919,540 shares) establishing a measurement date for the Company's stock compensation obligation; accordingly the Company ceased accounting for the Rabbi Trust under Plan B of the EITF and began Plan A accounting. Under Plan A, the accumulated liability representing the value of the shares on December 14, 2001, was reclassified as a component of Shareholders' Equity as "Deferred compensation shares earned but not yet delivered." In addition, future changes in the value of the shares are no longer recognized as additional compensation expense. The fair value of this obligation was \$50,345,000 at December 31, 2003. The Company has reflected this liability as Deferred Compensation Shares Not Yet Delivered in the Shareholders' Equity section of the balance sheet. For the year ended December 31, 2001, the Company recognized approximately \$4,744,000

Effective January 1, 2002, the Company extended its employment agreement with Mr. Fascitelli for a five-year period through December 31, 2006. Pursuant to the extended employment agreement, Mr. Fascitelli is entitled to receive a deferred payment on December 31, 2006 of 626,566 Vornado common shares which are valued for compensation purposes at \$27,500,000 (the value of the shares on March 8, 2002, the date the extended employment agreement was executed). The shares are being held in a rabbi trust for the benefit of Mr. Fascitelli and vested 100% on December 31, 2002. The extended employment agreement does not permit diversification, allows settlement of the deferred compensation obligation by delivery of these shares only, and permits the deferred delivery of these shares. The value of these shares was amortized ratably over the one year vesting period as compensation expense.

Pursuant to the Company's annual compensation review in February 2002 with Joseph Macnow, the Company's Chief Financial Officer, the Compensation Committee approved a \$2,000,000 loan to Mr. Macnow, bearing interest at the applicable federal rate of 4.65% per annum and due January 1, 2006. The loan, which was funded on July 23, 2002, was made in conjunction with Mr. Macnow's June 2002 exercise of options to purchase 225,000 shares of the Company's common stock. The loan is collateralized by assets with a value of not less than two times the loan amount. In 2002, as a result of the decline in the value of the options, Mr. Macnow supplemented the collateral with cash and marketable securities.

Transactions with Affiliates and Officers and Trustees of the Company

Alexander's

The Company owns 33.1% of Alexander's. Mr. Roth and Mr. Fascitelli are Officers and Directors of Alexander's and the Company provides various services to Alexander's in accordance with management, development and leasing agreements and the Company has made loans to Alexander's aggregating \$124,000,000 at December 31, 2003. See Note – 5 Investments in Partially-Owned Entities for further details.

In 2002, the Company constructed a \$16.3 million community facility and low-income residential housing development (the "30th Street Venture"), in order to receive 163,728 square feet of transferable development rights, generally referred to as "air rights". The Company donated the building to a charitable organization. The Company sold 106,796 square feet of these air rights to third parties at an average price of \$120 per square foot. An additional 28,821 square feet of air rights was purchased by Alexander's at a price of \$120 per square foot for use at Alexander's 59th Street development project (the "59th Street Project"). In each case, the Company received cash in exchange for air rights. The Company identified third party buyers for the remaining 28,111 square feet of air rights related to the 30th Street Venture. These third party buyers wanted to use the air rights for the development of two projects located in the general area of 86th Street which was not within the required geographical radius of the construction site nor in the same Community Board as the low-income housing and community facility project. The 30th Street Venture asked Alexander's to sell 28,111 square feet of the air rights it already owned to the third party buyers (who could use them) and the 30th Street Venture would replace them with 28,111 square feet of air rights. In October 2002, the Company sold 28,111 square feet of air rights to Alexander's for an aggregate purchase price of \$3,058,000 (an average of \$109 per square foot).

Alexander's then sold an equal amount of air rights to the third party buyers for an aggregate purchase price of \$3,339,000 (an average of \$119 per square foot).

Vornado Operating Company

In October 1998, Vornado Operating Company ("Vornado Operating") was spun off from the Company in order to own assets that the Company could not itself own and conduct activities that the Company could not itself conduct. The Company granted Vornado Operating a \$75,000,000 unsecured revolving credit facility (the "Revolving Credit Agreement") which expires on December 31, 2004. Borrowings under the Revolving Credit Agreement bear interest at LIBOR plus 3%. The Company receives a commitment fee equal to 1% per annum on the average daily unused portion of the facility. No amortization is required to be paid under the Revolving Credit Agreement during its term. The Revolving Credit Agreement prohibits Vornado Operating from incurring indebtedness to third parties (other than certain purchase money debt and certain other exceptions) and prohibits Vornado Operating from paying dividends. As of December 31, 2003 and 2002, \$21,989,000 was outstanding under this facility.

Vornado Operating has disclosed that there is substantial doubt as to its ability to continue as a going concern and its ability to discharge its liabilities in the normal course of business. Vornado Operating has incurred losses since its inception and in the aggregate its investments do not, and for the foreseeable future are not expected to, generate sufficient cash flow to pay all of its debts and expenses. Vornado Operating estimates that it has adequate borrowing capacity under its credit facility with the Company to meet its cash needs until December 31, 2004. However, the principal, interest and fees outstanding under the line of credit come due on such date. Further, Vornado Operating states that its only investee, AmeriCold Logistics ("Tenant"), anticipates that its Landlord, a partnership 60% owned by the Company and 40% owned by Crescent Real Estate Equities, will need to restructure the leases between the Landlord and the Tenant to provide additional cash flow to the Tenant (the Landlord has previously restructured the leases to provide additional cash flow to the Tenant). Management anticipates a further lease restructuring in 2004, although it is under no obligation to do so and there can be no assurance that it will do so. Vornado Operating is expected to have a source to repay the debt under this facility from the lease restructuring or other options, although not by its original due date. Since January 1, 2002, the Company has not recognized interest income on the debt under this facility.

152

# **Interstate Properties**

The Company manages and leases the real estate assets of Interstate Properties pursuant to a management agreement for which the Company receives an annual fee equal to 4% of base rent and percentage rent and certain other commissions. The management agreement has a term of one year and is automatically renewable unless terminated by either of the parties on sixty days' notice at the end of the term. Although the management agreement was not negotiated at arm's length, the Company believes based upon comparable fees charged by other real estate companies, that its terms are fair to the Company. The Company earned \$703,000, \$747,000 and \$1,133,000 of management fees under the management agreement for the years ended December 31, 2003, 2002 and 2001. In addition, during fiscal years 2003, 2002 and 2001, as a result of a previously existing leasing arrangement with Alexander's, Alexander's paid to Interstate \$587,000, \$703,000 and \$522,000, respectively, for the leasing an other services actually rendered by the Company. Upon receipt of these payments, Interstate promptly paid them over to the Company without retaining any interest therein. This arrangement was terminated in 2003 and all payments by Alexander's for these leasing and other services are made directly to the Company.

Building Maintenance Service Company ("BMS")

On January 1, 2003, the Company acquired BMS, a company which provides cleaning and related services principally to the Company's Manhattan office properties, for \$13,000,000 in cash from the estate of Bernard Mendik and certain other individuals including David R. Greenbaum, an executive officer of the Company. The Company paid BMS \$53,024,000, and \$51,280,000, for the years ended December 31, 2002 and 2001 for services rendered to the Company's Manhattan office properties. Although the terms and conditions of the contracts pursuant to which these services were provided were not negotiated at arms length, the Company believes based upon comparable amounts charged to other real estate companies that the terms and conditions of the contracts were fair to the Company.

On December 31, 2002, the Company and Crescent Real Estate Equities formed a joint venture to acquire the Carthage, Missouri and Kansas City, Kansas quarries from AmeriCold Logistics, the tenant of the Temperature Controlled Logistics facilities for \$20,000,000 in cash. The Company contributed cash of \$8,800,000 to the joint venture representing its 44% interest. AmeriCold Logistics used the proceeds from the sale to repay a portion of a loan to Vornado Operating. Vornado Operating then repaid \$9,500,000 of the amount outstanding under the Company's Revolving Credit Facility. On December 31, 2003, the joint venture purchased \$5,720,000 of trade receivables from AmeriCold Logistics at a 2% discount, of which the Company's share was \$2,464,000.

The Company owns preferred securities in Capital Trust, Inc. ("Capital Trust") with a carrying amount of \$29,259,000 at December 31, 2003. Mr. Roth, the Chairman and Chief Executive Officer of Vornado Realty Trust, is a member of the Board of Directors of Capital Trust.

During 2002, the Company paid \$147,000 for legal services to a firm in which one of the Company's trustees is a member.

On August 4, 2003, the Company completed the acquisition of 2101 L Street, a 370,000 square foot office building located in Washington D.C. The consideration for the acquisition consisted of approximately 1.1 million newly issued Operating Partnership units (valued at approximately \$49,517,000) and the assumption of existing mortgage debt and transaction costs totaling approximately \$32,000,000. Robert H. Smith and Robert P. Kogod, trustees of Vornado, together with family members owned approximately 24 percent of the limited partnership that sold the building and Mr. Smith was a general partner. On August 5, 2003, the Company repaid the mortgage of \$29,056,000.

On October 7, 2003, the Company acquired a 2.5% interest in the planned redevelopment of Waterfront (described in Note 3) for \$2,171,000, of which the Company paid \$1,545,000 in cash and issued 12,500 Operating Partnership units valued at \$626,000. The partnership units were issued to Mitchell N. Schear, one of the partners in the Waterfront interest, and the President of the Company's CESCR division.

In connection with the Park Laurel condominium project, in 2001 the joint venture accrued and paid \$5,779,000 of awards under the venture's incentive compensation plan.

153

#### 14. Minority Interest

The minority interest represents limited partners', other than the Company, interests in the Operating Partnership and are comprised of:

	Outstanding	g Units at	Per Unit	1	Preferred or Annual	Conversion	
Units Series	December 31, 2003	December 31, 2002	Liquidation Preference	]	Distribution Rate	Rate Into Class A Units	
Common:				_			
Class A (1)	19,223,465	20,956,446	_	\$	2.72	N/A	
Convertible Preferred:							
5.0% B-1 Convertible Preferred	844,894	899,566	\$ 50.00	\$	2.50	.914	
8.0% B-2 Convertible Preferred	445,576	449,783	\$ 50.00	\$	4.00	.914	
6.5% C-1 Convertible Preferred	_	747,912	\$ 50.00	\$	3.25	1.1431	
6.5% E-1 Convertible Preferred (2)	4,998,000	4,998,000	\$ 50.00	\$	3.25	1.1364	
9.00% F-1 Preferred (3)	400,000	400,000	\$ 25.00	\$	2.25	(4)	
Perpetual Preferred: (4)							
8.5% D-1 Cumulative Redeemable Preferred							
(5)	_	3,500,000	\$ 25.00	\$	2.125	N/A	
8.375% D-2 Cumulative Redeemable							
Preferred (6)	549,336	549,336	\$ 50.00	\$	4.1875	N/A	
8.25% D-3 Cumulative Redeemable							
Preferred	8,000,000	8,000,000	\$ 25.00	\$	2.0625	N/A	
8.25% D-4 Cumulative Redeemable							
Preferred	5,000,000	5,000,000	\$ 25.00	\$	2.0625	N/A	
8.25% D-5 Cumulative Redeemable							
Preferred	6,480,000	6,480,000	\$ 25.00	\$	2.0625	N/A	
8.25% D-6 Cumulative Redeemable							
Preferred	840,000	840,000	\$ 25.00	\$	2.0625	N/A	
8.25% D-7 Cumulative Redeemable							
Preferred	7,200,000	7,200,000	\$ 25.00	\$	2.0625	N/A	
8.25% D-8 Cumulative Redeemable							
Preferred	360,000	360,000	\$ 25.00	\$	2.0625	N/A	
8.25% D-9 Cumulative Redeemable							
Preferred	1,800,000	1,800,000	\$ 25.00	\$	2.0625	N/A	
7.00% D-10 Cumulative Redeemable							
Preferred	3,200,000	_	\$ 25.00	\$	1.75	N/A	

<sup>(1)</sup> Class A units are redeemable at the option of the holder for common shares of beneficial interest in Vornado, on a one-for-one basis, or at the Company's option for cash.

<sup>(2)</sup> In February 2004, all of the Series E-1 units were converted into 5,679,727 Vornado common shares.

<sup>(3)</sup> The holders of the Series F-1 preferred units have the right to require the Company to redeem the units for cash equal to the liquidation preference or, at the Company's option, by issuing a variable number of Vornado common shares with a value equal to the liquidation value. On July 1, 2003, upon the adoption of SFAS No. 150-Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity, the Company was required to include the liquidation value of these F-1 preferred units as a liability on the consolidated balance sheet as opposed to their prior classification as minority interest because of the possible settlement of this obligation by issuing a variable number of Vornado common shares. In

- addition, from July 1, 2003, distributions to the holders of the F-1 preferred units are included as a component of interest expense as opposed to their prior classification as minority interest expense.
- (4) Convertible at the option of the holder for an equivalent amount of the Vornado preferred shares and redeemable at the Company's option after the 5th anniversary of the date of issuance (ranging from December 1998 to September 2001).
- (5) The Company redeemed all of its 8.5% Series D-1 Cumulative Redeemable Preferred Units on November 11, 2003 at a redemption price equal to the par value of \$25.00 per unit or an aggregate of \$87.5 million. This amount exceeded the carrying amount by \$2,100,000 representing the original issuance costs. Upon redemption, these issuance costs were recorded as a reduction to earnings in arriving at net income applicable to common shares in accordance with the July 2003 EITF clarification of Topic D-42.
- (6) The Company redeemed all of its 8.375% Series D-2 Cumulative Redeemable Preferred Units on January 6, 2004 at a redemption price equal to \$50 per unit or an aggregate of \$27.5 million.

#### 15. Income Per Share

The following table provides a reconciliation of both net income and the number of common shares used in the computation of (i) basic income per common share - which utilizes the weighted average number of common shares outstanding without regard to dilutive potential common shares, and (ii) diluted income per common share - which includes the weighted average common shares and dilutive share equivalents. Potential dilutive share equivalents include the Company's Series A Convertible Preferred shares as well as Vornado Realty L.P.'s convertible preferred units.

(Amounts in thousands, except per share amounts)		2003	rtal E	nded December 31, 2002		2001	
Amounts in thousands, except per snare amounts)	· -	2003		2002		2001	
Numerator:							
Income before discontinued operations, gains on sale of real estate and cumulative							
effect of change in accounting principle	\$	284,841	\$	253,148	\$	242,011	
Discontinued operations		14,073		9,884		10,342	
Gains sale of real estate (discontinued operations in 2003)		161,789		_		15,495	
Cumulative effect of change in accounting principle		_		(30,129)		(4,110	
Net income		460,703		232,903		263,738	
Preferred share dividends		(20,815)		(23,167)		(36,505	
Numerator for basic income per share – net income applicable to common shares		439,888		209,736		227,233	
Impact of assumed conversions:							
Series A convertible preferred share dividends		3,570					
Numerator for diluted income per share – net income applicable to common shares	\$	443,458	\$	209,736	\$	227,233	
Denominator:		440.040		405.000		00.400	
Denominator for basic income per share – weighted average shares		112,343		105,889		89,109	
Effect of dilutive securities:							
Series A convertible preferred shares		1,522					
Employee stock options and restricted share awards		2,786		3,780	_	2,964	
Denominator for diluted income per share – adjusted weighted average shares and							
assumed conversions		116,651		109,669		92,073	
INCOME PER COMMON SHARE – BASIC:							
Income before discontinued operations, gains on sale of real estate and cumulative							
effect of change in accounting principle	\$	2.35	\$	2.17	\$	2.31	
Discontinued operations		0.13		.09		.12	
Gains on sale of real estate (discontinued operations in 2003)		1.44		_		.17	
Cumulative effect of change in accounting principle				(.28)		(.05	
Net income per common share	\$	3.92	\$	1.98	\$	2.55	
INCOME PER COMMON SHARE – DILUTED:							
Income before discontinued operations, gains on sale of real estate and cumulative							
effect of change in accounting principle	\$	2.29	\$	2.09	\$	2.23	
Discontinued operations		0.12		.09		.11	
Gains on sale of real estate (discontinued operations in 2003)		1.39		_		.17	
Cumulative effect of change in accounting principle				(.27)		(.04	
Net income per common share	\$	3.80	\$	1.91	\$	2.47	
155							

# 16. Summary of Quarterly Results (Unaudited)

The following summary represents the results of operations for each quarter in 2003, 2002 and 2001:

		Net Income Applicable to Common	Income Common	
(Amounts in thousands, except share amounts)	Revenue	Shares	Basic	Diluted

March 31	\$ 364,977	\$ 86,317	\$ 0.79 \$	0.77
June 30	371,129	82,331	0.74	0.71
September 30	380,174	70,981	0.63	0.60
December 31	386,775	200,259(2)	1.73	1.66
2002				
March 31	\$ 349,199	\$ 45,396	\$ 0.44 \$	0.42
June 30	344,727	64,553	0.61	0.58
September 30	352,983	59,247	0.55	0.54
December 31	345,331	39,434	0.37	0.36
2001				
March 31	\$ 233,959	\$ 46,836	\$ 0.54 \$	0.52
June 30	237,973	56,920	0.65	0.64
September 30	241,026	67,876	0.76	0.74
December 31	239,462	55,601	0.59	0.57

- (1) The total for the year may differ from the sum of the quarters as a result of weighting.
- (2) Includes gains on sale of real estate of \$158,378.

# 17. Costs of Acquisitions and Development Not Consummated

In 2002, the Company had a 70% interest in a joint venture to develop an office tower over the Port Authority Bus Terminal in New York City. Market conditions existing in 2002 resulted in the joint venture writing off \$9,700,000, representing all pre-development costs capitalized to date, of which the Company's share is \$6,874,000.

In 2001, the Company was unable to reach a final agreement with the Port Authority of NY & NJ to conclude a net lease of the World Trade Center. Accordingly, in 2001 the Company wrote off costs of \$5,223,000 primarily associated with the World Trade Center.

156

# 18. Segment Information

The Company has four business segments: Office, Retail, Merchandise Mart Properties and Temperature Controlled Logistics. In 2003, the Company revised how it presents EBITDA, a measure of performance of its segments, and has revised the disclosure for all periods presented. EBITDA as disclosed represents "Earnings before Interest, Taxes, Depreciation and Amortization." This change is consistent with the Securities and Exchange Commission's Regulation G.

	December 31, 2003									
(Amounts in thousands)		Total		Office		Retail	Merchandise Mart	Temperature Controlled Logistics		Other(2)
Property rentals	\$	1,210,048	\$	823,302	\$	136,490	\$ 197,554	\$ —	\$	52,702
Straight-line rents:										
Contractual rent increases		34,023		27,031		3,108	3,875	_		9
Amortization of free rent		7,924		292		5,390	2,251	_		(9)
Amortization of acquired below market										
leases, net		9,047		8,007		1,040	_	_		
Total rentals		1,261,042		858,632		146,028	203,680			52,702
Expense reimbursements		179,214		102,826		56,900	16,402	_		3,086
Fee and other income:										
Tenant cleaning fees		29,062		29,062		_	_	_		_
Management and leasing fees		12,812		11,427		1,290	_	_		95
Other		20,925		8,852		4,694	7,344	_		35
Total revenues		1,503,055		1,010,799		208,912	227,426			55,918
Operating expenses		583,660		377,500		70,462	91,033			44,665
Depreciation and amortization		215,032		151,994		18,835	30,125	_		14,078
General and administrative		122,405		37,251		9,783	20,215	_		55,156
Total expenses		921,097		566,745		99,080	141,373			113,899
Operating income		581,958		444,054		109,832	86,053	_		(57,981)
Income applicable to Alexander's		15,574		_		_	<u> </u>	_		15,574
Income from partially-owned entities		67,901		2,426		3,752	(108)	18,416		43,415
Interest and other investment income		25,402		2,960		359	93	_		21,990
Interest and debt expense		(229,662)		(134,715)		(59,674)	(14,788)	_		(20,485)
Net gain on disposition of wholly-owned and partially-owned assets other than										
real estate		2,343		180		_	188	_		1,975
Minority interest		(178,675)		(1,119)		_	_	_		(177,556)
Income before discontinued operations	<u> </u>	_		·		_				_
and gains on sale of real estate		284,841		313,786		54,269	71,438	18,416		(173,068)
Discontinued operations		14,073		15,536		261	_	_		(1,724)
Gains on sale of real estate (discontinued										
operations)		161,789		157,200		4,589				
Net income		460,703				59,119				

Interest and debt expense(3)	296.059	138,379	62,718	15,700	24,670	54,592
Depreciation and amortization(3)	279,507	155,743	21,642	30,749	34,879	36,494
Income taxes	1,627	45	´ —	_	´—	1,582
EBITDA(1)	\$ 1,037,896	\$ 780,689	\$ 143,479	\$ 117,887	\$ 77,965	\$ (82,124)
Balance sheet data:						
Real estate, net	\$ 6,878,603	\$ 4,966,074	\$ 730,443	\$ 904,546	\$ _	\$ 277,540
Investments and advances to partially-						
owned entities	900,600	44,645	57,317	6,063	426,773	365,802
Capital expenditures:						
Acquisitions	249,954	95,420	154,534	_	_	_
Other	239,222	108,230	45,707	36,341	5,700	43,244
Other	200,222	100,200	45,707	50,541	5,700	75,277

See notes on page 160.

157

			Decembe	r 31, 2002		
(Amounts in thousands)	Total	Office		Merchandise	Temperature Controlled	Other
(Amounts in thousands) Property rentals	Total \$ 1,159,002	\$ 793,990	Retail \$ 120,451	Mart \$ 191,197	Logistics \$	\$ 53,364
Straight-line rents:	Ψ 1,155,002	ψ 755,550	Ψ 120,431	Ψ 131,137	Ψ	Ψ 33,304
Contractual rent increases	31,323	27,598	1,777	1,772		176
Amortization of free rent	6,796	2,374	3,317	1,105	_	170
Amortization of acquired below market	0,730	2,5/4	5,517	1,105		
leases, net	12,634	12,469	165	_		
Total rentals	1,209,755	836,431	125,710	194,074		53,540
Expense reimbursements	154,766	85,420	51,008	14,754		3,584
Fee and other income:	154,700	05,420	51,000	14,734		5,504
Tenant cleaning fees						
Management and leasing fees	14,800	13,317	1,450	33		_
Other	12,918	7,783	1,430	4,743		220
Total revenues	1,392,239	942,951	178,340	213,604		
						57,344
Operating expenses	519,345	330,585	61,500	86,022	_	41,238
Depreciation and amortization	198,601	143,021	14,957	26,716	_	13,907
General and administrative	100,050	33,334	7,640	20,382	_	38,694
Amortization of officer's deferred	25.500					25 500
compensation expense	27,500	_	_	_	_	27,500
Costs of acquisitions and development not	C 07.4					G 0 <b>7</b> 4
consummated	6,874					6,874
Total expenses	852,370	506,940	84,097	133,120		128,213
Operating income	539,869	436,011	94,243	80,484	_	(70,869
Income applicable to Alexander's	29,653	_	_	_	_	29,653
Income from partially-owned entities	44,458	1,966	(687)	(339)	9,707	33,811
Interest and other investment income	31,685	6,472	323	507	_	24,383
Interest and debt expense	(234,113)	(138,731)	(56,643)	(22,948)	_	(15,791
Net loss disposition of wholly-owned and						
partially-owned assets other than real	(17.471)			2.150		(10.625
estate	(17,471)	(2.526)		2,156	_	(19,627
Minority interest	(140,933)	(3,526)		(2,249)		(135,158
Income before discontinued operations,						
and cumulative effect of change in	252 4 40	202.402	25.026	EE C11	0.505	(450,500
accounting principle	253,148	302,192	37,236	57,611	9,707	(153,598
Discontinued operations	9,884	15,910	723	_	_	(6,749
Cumulative effect of change in accounting	(00.400)				(1= 100)	44.4.600
principle	(30,129)				(15,490)	(14,639
Net income	232,903	318,102	37,959	57,611	(5,783)	(174,986
Cumulative effect of change in accounting	30,129				15,490	14,639
principle Interest and debt expense(3)	305,920	143,068	58,409	23,461	25,617	55,365
Depreciation and amortization(3)		149,361	17,532		34,474	29,334
-	257,707 \$ 826.659			27,006		
EBITDA(1)	\$ 826,659	\$ 610,531	\$ 113,900	\$ 108,078	\$ 69,798	\$ (75,648
Balance sheet data:						
Real estate, net	6,579,965	4,880,885	569,015	891,701	_	238,364
Investments and advances to partially-						
owned entities	961,126	29,421	56,375	5,912	448,295	421,123
Capital expenditures:						
Acquisitions	2,739,746	2,650,298	89,448	_	_	<u> </u>
Other	164,162	114,375	3,019	20,852	5,588	20,328

See notes on page 160.

	-					December	31, 2001	Temperature		
(Amounts in thousands)		Total		Office		Retail	Merchandise Mart	Controlled Logistics		Other(2)
Property rentals	\$	769,780	\$	399,459	\$	116,710	\$ 191,909	\$ —	\$	61,702
Straight-line rents:										
Contractual rent increases		28,964		24,012		(45)	4,997	_		_
Amortization of free rent		14,345		11,396		2,187	762	_		_
Amortization of acquired below market										
leases, net		_		_		_	_	_		_
Total rentals		813,089		434,867		118,852	197,668			61,702
Expense reimbursements		129,013		64,097		48,708	13,801	_		2,407
Fee and other income:		-,		,,,,,		-,	-,			, -
Tenant cleaning fees		_		_		_	_	_		_
Management and leasing fees		1,472		1,404		_	68	_		_
Other		8,587		1,848		1,076	3,256	_		2,407
Total revenues		952,161	_	502,216		168,636	214,793			66,516
Operating expenses		385,449		205,408		55,200	83,107			41,734
Depreciation and amortization		120,614		68,726		14,218	25,397	_		12,273
General and administrative		71,716		11,569		3,572	18,081			38,494
Costs of acquisitions not consummated		5,223		11,505		3,372	10,001	_		5,223
-		583,002		285,703		72,990	126,585			97,724
Total expenses	_		_		_	95,646			_	
Operating income		369,159		216,513		95,646	88,208	_		(31,208)
Income applicable to Alexander's		25,718		22.546		1.01.4				25,718
Income from partially-owned entities		80,612		32,746		1,914	149	17,447		28,356
Interest and other investment income		54,385		6,866		608	2,045	_		44,866
Interest and debt expense		(167,430)		(49,021)		(55,358)	(33,354)	_		(29,697)
Net (loss) gain on disposition of wholly-										
owned and partially-owned assets other		(0.0=0)								(0.000)
than real estate		(8,070)		-		_	160	_		(8,230)
Minority interest		(112,363)		(2,466)					_	(109,897)
Income before discontinued operations										
and gains on sale of real estate		242,011		204,638		42,810	57,208	17,447		(80,092)
Discontinued operations		10,342		9,265		1,077	_	_		
Gains on sale of real estate		15,495		12,445		3,050	_	_		_
Cumulative effect of change in accounting										
principle		(4,110)								(4,110)
Net income		263,738		226,348		46,937	57,208	17,447		(84,202)
Cumulative effect of change in accounting										
principle		4,110		_		_	_	_		4,110
Interest and debt expense(3)		266,784		92,410		57,915	33,354	26,459		56,646
Depreciation and amortization(3)		188,859		91,085		18,957	25,397	33,815		19,605
EBITDA(1)	\$	723,491	\$	409,843	\$	123,809	\$ 115,959	\$ 77,721	\$	(3,841)
Balance sheet data:										
Real estate, net	\$	4,068,390	\$	2,337,407	\$	497,454	\$ 911,067	\$ —	\$	322,462
Investments and advances to partially-	<b>~</b>	.,000,000	Ψ	_,557,107	¥	.57, 15 T	- 511,007	-	Ψ	3_2, 132
owned entities		1,270,195		374,371		28,213	9,764	474,862		382,985
Capital expenditures:		1,2, 0,100		3. 1,0.1		20,213	5,754	17 1,002		232,333
Acquisitions		11,574		11,574			_			_
Other		158,343		79,117		7,597	51,036	5,700		14,893
Odici		100,040		, 3,117		7,557	51,050	5,700		14,033
See notes on following page.										

# Notes to preceding tabular information:

(1) Management considers EBITDA a supplemental measure for making decisions and assessing the performance of its segments. EBITDA should not be considered a substitute for net income. EBITDA may not be comparable to similarly titled measures employed by other companies.

159

# (2) Other EBITDA is comprised of:

For the Year Ended December 31,					
	2003		2002		2001
\$	68,341	\$	60,756	\$	54,695
	8,532		8,795		8,700
	23,001		39,436		19,362
	6,208		6,223		6,639
	\$	\$ 68,341 8,532 23,001	\$ 68,341 \$ 8,532 23,001	Ended December 31,           2003         2002           \$ 68,341         \$ 60,756           8,532         8,795           23,001         39,436	Ended December 31,       2003     2002       \$ 68,341     \$ 60,756     \$       8,532     8,795       23,001     39,436

Palisades	5,006	161	_
Hotel Pennsylvania	4,573	7,636	16,978
Student housing	2,000	2,340	2,428
400 North LaSalle (phased into service beginning October 2003)	(680)	_	_
	116,981	125,347	108,802
Minority interest expense	(177,556)	(135,158)	(109,897)
Corporate general and administrative expenses	(51,461)	(34,743)	(33,515)
Investment income and other	28,350	22,907	44,222
Net gain on sale of marketable securities	2,950	12,346	_
Primestone foreclosure and impairment loss.	(1,388)	(35,757)	_
Amortization of Officer's deferred compensation expense	_	(27,500)	_
Write-off of 20 Times Square pre-development costs (2002) and			
World Trade Center acquisition costs (2001)	_	(6,874)	(5,223)
Gain on transfer of mortgages	_	2,096	_
Net gain on sale of air rights.	_	1,688	_
After-tax net gain on sale of Park Laurel condominium units	_		15,657
Write-off of net investment in Russian Tea Room	_	_	(7,374)
Write-off of investments in technology companies	_		(16,513)
	\$ (82,124)	\$ (75,648)	\$ (3,841)

(3) Interest and debt expense and depreciation and amortization included in the reconciliation of net income to EBITDA reflects amounts which are netted in income from partially-owned entities.

160

#### Item 9. Change in and Disagreements with Independent Auditors on Accounting and Financial Disclosure

Not applicable.

#### Item 9A. Controls and Procedures

As of the end of the period covered by this annual report on Form 10-K, an evaluation was carried out under the supervision and with the participation of the Company's management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rule 13a-15 (e) under the Securities Exchange Act of 1934). Based on that evaluation, the Company Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective as of the end of the period covered by this report. In addition, no change in our internal control over financial reporting (as defined in Rule 13a- 15 (f) under the Securities Exchange Act of 1934) occurred during the fourth quarter of our fiscal year ended December 31, 2003 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### **PART III**

# Item 10. Directors and Executive Officers of the Registrant

Information relating to trustees of the Registrant, including its audit committee and audit committee financial expert, will be contained in a definitive Proxy Statement involving the election of trustees under the caption "Election of Trustees" which the Registrant will file with the Securities and Exchange Commission pursuant to Regulation 14A under the Securities Exchange Act of 1934 not later than 120 days after December 31, 2003, and such information is incorporated herein by reference. Information relating to Executive Officers of the Registrant, appears at page 61 of this Annual Report on Form 10-K. Also incorporated herein by reference is the information under the caption "Other Matters – 16(a) Beneficial Ownership Reporting Compliance" of the Proxy Statement.

The Registrant has adopted a Code of Business Conduct and Ethics that applies to, among others, Steven Roth, its principal executive officer, and Joseph Macnow, its principal financial and accounting officer. The Company will post the text of this code on its website www.vno.com within the time period required by the rules and regulations of the SEC and The New York Stock Exchange and any amendment to the Code of Business Conduct and Ethics and any waiver applicable to our senior financial officers and our executive officers and trustees.

# Item 11. Executive Compensation

Information relating to executive compensation will be contained in the Proxy Statement referred to above in Item 10, "Directors and Executive Officers of the Registrant," under the caption "Executive Compensation" and such information is incorporated herein by reference.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management And Related Shareholder Matters

Information relating to security ownership of certain beneficial owners and management will be contained in the Proxy Statement referred to in Item 10, "Directors and Executive Officers of the Registrant," under the caption "Principal Security Holders" and such information is incorporated herein by reference.

# Equity compensation plan information

The following table provides information as of December 31, 2003, regarding the Company's equity compensation plans.

Number of securities to be issued upon exercise of outstanding options, warrants

Weighted-average exercise price of outstanding options, warrants and rights Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in the second column)

Equity compensation plans approved by security	18,935,369	\$ 34.65	9,728,792
holders			
Equity compensation awards not approved by security holders(2)	_	_	_
Total	18,935,369	\$ 34.65	9,728,792

- (1) All of the shares remaining available for future issuance under plans approved by the security holders may be issued as restricted stock units or performance shares.
- (2) Does not include common shares issuable in exchange for deferred stock units pursuant to the compensation agreements described below under the heading "Material Features of Equity Compensation Arrangements Not Approved by Shareholders."

Material Features of Equity Compensation Arrangements Not Approved by Shareholders

We have awarded deferred stock units under individual arrangements with two of our employees. Shareholder approval was not required for these awards under the current or then-existing rules of the New York Stock Exchange because the awards were made as an inducement to these employees to enter into employment contracts with us.

We awarded Sandeep Mathrani, our Executive Vice President-Retail Real Estate, 23,798 deferred stock units pursuant to an agreement dated as of March 4, 2002. Under this agreement, Mr. Mathrani's deferred stock units vest over a three-year period and he is entitled to dividend equivalent payments with regard to each vested unit. On March 4, 2005, Mr. Mathrani will receive one common share for each of his deferred stock units, subject to deferral at the election of Mr. Mathrani in accordance with the terms of the agreement.

We awarded Melvyn Blum 148,148 deferred stock units pursuant to an agreement dated as of December 29, 2000. Under this agreement, Mr. Blum's deferred stock units vest over a five-year period and he is entitled to dividend equivalent payments with regard to each vested unit. In addition, Mr. Blum's agreement requires the Company to provide an effective registration statement covering any common shares distributed to Mr. Blum. Pursuant to an amendment to this agreement dated as of February 13, 2003, we agreed to pay Mr. Blum an amount in cash equal to the market value of 88,889 common shares in respect of the deferred units that had vested under his agreement as of such date. The amendment also provides that Mr. Blum will receive one common share in respect of each remaining deferred stock unit on the vesting date of such unit, subject to deferral at the election of Mr. Blum in accordance with the terms of the agreement.

#### Item 13. Certain Relationships and Related Transactions

Information relating to certain relationships and related transactions will be contained in the Proxy Statement referred to in Item 10, "Directors and Executive Officers of the Registrant," under the caption "Certain Relationships and Related Transactions" and such information is incorporated herein by reference.

#### Item 14. Principal Accountant Fees and Services

Information relating to Principal Accountant fees and services will be contained in the Proxy Statement referred to in Item 10, "Directors and Executive Officers of the Registrant" under the caption "Principal Accountant Fees and Services" and such information is incorporated herein by reference.

162

#### PART IV

#### Item 15. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

- (a) The following documents are filed as part of this report:
  - 1. The consolidated financial statements are set forth in Item 8 of this Annual Report on Form 10-K.

The following financial statement schedules should be read in conjunction with the financial statements included in Item 8 of this Annual Report on Form 10-K.

Hages in this Annual Report on Form 10-K

II—Valuation and Qualifying Accounts-years ended December 31, 2003, 2002 and 2001

III—Real Estate and Accumulated Depreciation as of December 31, 2003

166

Schedules other than those listed above are omitted because they are not applicable or the information required is included in the consolidated financial statements or the notes thereto.

The following exhibits listed on the Exhibit Index are filed with this Annual Report on Form 10-K.

Ex	ni	bit
TAT .		

3.25 Articles Supplementary Classifying Vornado's Series D-10 7.00% Cumulative Redeemable Preferred Shares, dated November 17, 2003 (incorporated by reference to Exhibit 1.1 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on November 18, 2003)

- 3.49 Twenty-Second Amendment to the Partnership Agreement, dated as of November 17, 2003
- 10.68 Registration Rights Agreement between Vornado and Bel Holdings LLC dated as of November 17, 2003
  - 12 Statements re computation of ratios
  - 21 Subsidiaries of Registrant
  - 23 Independent Auditors' Consent
  - (b) Reports on Form 8-K and Form 8-K/A During the last quarter of the period covered by this Annual Report on Form 10-K the Company filed the following reports on Form 8-K.

Period Covered (Date of Earliest Reported)	Items Reported	Date Filed
November 17, 2003	Issuance of Series D-10 Preferred Shares	November 18, 2003
December 3, 2003	Amendment of Form 10-K for the year ended December 31, 2002 to re-issue presentation of historical financial statements in accordance with SFAS No. 144	December 3, 2003
	163	

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### VORNADO REALTY TRUST

By: /s/ Joseph Macnow

Joseph Macnow, Executive Vice President-Finance and Administration and Chief Financial Officer

Date: March 3, 2004

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

Signature	Title	Date
By: /s/ Steven Roth (Steven Roth)	Chairman of the Board of Trustees (Principal Executive Officer)	March 3, 2004
By: /s/ Michael D. Fascitelli (Michael D. Fascitelli)	President and Trustee	March 3, 2004
By: /s/ Robert P. Kogod (Robert P. Kogod)	Trustee	March 3, 2004
By: /s/ Joseph Macnow (Joseph Macnow)	Executive Vice President - Finance and Administration and Chief Financial Officer (Principal Financial and Accounting Officer)	March 3, 2004
By: /s/ David Mandelbaum (David Mandelbaum)	Trustee	March 3, 2004
By: /s/ Stanley Simon (Stanley Simon)	Trustee	March 3, 2004
By: /s/ Robert H. Smith (Robert H. Smith)	Trustee	March 3, 2004
By: /s/ Ronald G. Targan (Ronald G. Targan)	Trustee	March 3, 2004
By: /s/ Richard R. West (Richard R. West)	Trustee	March 3, 2004
By: /s/ Russell B. Wight, Jr. (Russell B. Wight, Jr.)	Trustee	March 3, 2004
·	164	

# SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS December 31, 2003

	 Column A  Balance at		Column B Additions Charged		Column C Uncollectible	 Column E  Balance
Description	 Beginning of Year		Against Operations		Accounts Written-off	 at End of Year
Year Ended December 31, 2003:						
Allowance for doubtful accounts	\$ 17,958	\$	12,248	\$	(12,130)	\$ 18,076
Year Ended December 31, 2002						
Allowance for doubtful accounts	\$ 9,922	\$	11,634	\$	(3,514)	\$ 17,958
Year Ended December 31, 2001:						
Allowance for doubtful accounts	\$ 9,343	\$	5,379	\$	(5,891)	\$ 8,831
	165					

# VORNADO REALTY TRUST AND SUBSIDIARIES SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION December 31, 2003

(Amounts in thousands)

COLUMN A	COLUMN B	COLU		COLUMN D		
			T 1	(4)		Costs capitalized
			Initial cost to	company (1)  Buildings	and	subsequent to
Description	Encumbrances	Land improver			acquisition	
Office Buildings						•
New York						
Manhattan						
One Penn Plaza	\$ 275,00	00 \$	_	\$	412,169 \$	86,763
Two Penn Plaza	151,42	20	53,615		164,903	59,750
909 Third Avenue	125,00	00	· —		120,723	15,875
770 Broadway	170,00	00	52,898		95,686	75,701
Eleven Penn Plaza	49,30		40,333		85,259	25,019
90 Park Avenue			8,000		175,890	17,066
888 Seventh Avenue	105,00	00			117,269	37,192
330 West 34th Street			_		8,599	6,260
1740 Broadway			26,971		102,890	9,264
150 East 58th Street		_	39,303		80,216	13,748
866 United Nations Plaza	33,00		32,196		37,534	7,589
595 Madison (Fuller Building)	55,00		62,731		62,888	9,507
640 Fifth Avenue		_	38,224		25,992	78,239
40 Fulton Street			15,732		26,388	3,589
689 Fifth Avenue			19,721		13,446	5,644
20 Broad Street			19,721		28.760	18.738
			24 505			
7 West 34th Street			34,595		93,703	1,018
Other		_	<u> </u>		5,548	7,394
Total New York	908,77	23	424,319		1,657,863	478,356
Wkist DC						
Washington, DC	\$ 53,21	10 \$	49,664	\$	156,654 \$	9,472
Crystal Mall (4 buildings)				3		
Crystal Plaza (6 buildings)	68,59		57,213		131,206	15,016
Crystal Square (4 buildings)	187,10		64,817		218,330	12,133
Crystal Gateway (4 buildings)	145,31		47,594		177,373	7,796
Crystal Park (5 buildings)	257,97		100,935		409,920	(16,195)
Arlington Plaza	17,25		6,227		28,590	2,813
1919 S. Eads Street	12,94		3,979		18,610	(137)
Skyline Place (6 buildings)	134,01	L4	41,986		221,869	8,095
Seven Skyline Place		_	10,292		58,351	2,059
One Skyline Tower	64,78		12,266		75,343	9,139
Courthouse Plaza (2 buildings)	78,48		_		105,475	3,399
1101 17th Street	25,78		20,666		20,112	2,383
1730 M. Street	16,09		10,095		17,541	2,596
1140 Connecticut Avenue	19,07		19,017		13,184	3,544
1150 17th Street	31,13		23,359		24,876	4,026
1750 Penn Avenue	49,34	16	20,020		30,032	616
2101 L Street	-	_	32,815		51,642	3
COLUMN A	COLUMN E		COLUMN F	COLUMN G	COLUMN	H COLUMN I Life on which
	Gross amount at which					depreciation

Description		. 6		To	otal (2)	depr	mulated reciation and rtization	Date of construction (3)	Date acquired	Life on which depreciation in latest income statement is computed
Office Buildings										
New York										
Manhattan										
One Penn Plaza	\$ —	\$	498,932	\$	498,932	\$	72,842	1972	1998	7 - 39 Years
Two Penn Plaza	52,689		225,579		278,268		42,454	1968	1997	7 - 39 Years
909 Third Avenue	_		136,598		136,598		17,373	1969	1999	7 - 39 Years
770 Broadway	52,898		171,387		224,285		24,654	1907	1998	7 - 39 Years
Eleven Penn Plaza	40,333		110,278		150,611		20,598	1923	1997	7 - 39 Years
90 Park Avenue	8,000		192,956		200,956		31,839	1964	1997	7 - 39 Years
888 Seventh Avenue	_		154,461		154,461		20,162	1980	1998	7 - 39 Years
330 West 34th Street	_		14,859		14,859		1,950	1925	1998	7 - 39 Years
1740 Broadway	26,971		112,154		139,125		20,346	1950	1997	7 - 39 Years
150 East 58th Street	39,303		93,964		133,267		13,652	1969	1998	7 - 39 Years

62,731 38,224 15,732 19,721 — 34,614 — 423,412	72,395 104,231 29,977 19,090 47,498 94,702 12,942 2,137,126	135,126 142,455 45,709 38,811 47,498 129,316 12,942 2,560,538	7,291 11,805 5,055 2,054 4,957 7,555 68	1968 1950 1987 1925 1956 1901	1999 1997 1998 1998 1998 2000	7 - 39 Years 7 - 39 Years 7 - 39 Years 39 Years 7 - 39 Years 7 - 39 Years 7 - 40 Years
38,224 15,732 19,721 — 34,614 — 423,412	104,231 29,977 19,090 47,498 94,702 12,942	142,455 45,709 38,811 47,498 129,316 12,942	11,805 5,055 2,054 4,957 7,555 68	1950 1987 1925 1956	1997 1998 1998 1998	7 - 39 Years 7 - 39 Years 39 Years 7 - 39 Years
15,732 19,721 34,614 ————————————————————————————————————	29,977 19,090 47,498 94,702 12,942	45,709 38,811 47,498 129,316 12,942	5,055 2,054 4,957 7,555 68	1987 1925 1956	1998 1998 1998	7 - 39 Years 39 Years 7 - 39 Years
19,721 34,614 ————————————————————————————————————	19,090 47,498 94,702 12,942	38,811 47,498 129,316 12,942	2,054 4,957 7,555 68	1925 1956	1998 1998	39 Years 7 - 39 Years
34,614 423,412	47,498 94,702 12,942	47,498 129,316 12,942	4,957 7,555 68	1956	1998	7 - 39 Years
423,412	94,702 12,942	129,316 12,942	7,555 68			
423,412	12,942	12,942	68	1901	2000	7 - 40 Years
	2,137,126	2,560,538	314,009			
49.550 \$						
49 550 \$						
49 550 \$						
.υ,υυυ ψ	166,240 \$		11,669	1968	2002	10 - 40 Years
57,077	146,358	203,435	12,117	1964-1969	2002	10 - 40 Years
64,661	230,619	295,280	18,458	1974 - 1980	2002	10 - 40 Years
47,474	185,289	232,763	14,443	1983 - 1987	2002	10 - 40 Years
						10 - 40 Years
						10 - 40 Years
3,969	18,483	22,452	1,512	1990	2002	10 - 40 Years
41,876	230,074	271,950	18,453	1973 - 1984	2002	10 - 40 Years
10,264	60,438	70,702	4,843	2001	2002	10 - 40 Years
12,233	84,515	96,748	6,295	1988	2002	10 - 40 Years
_	108,874	108,874	8,327	1988 - 1989	2002	10 - 40 Years
20,612	22,549	43,161	2,740	1963	2002	10 - 40 Years
10,069	20,163	30,232	2,417	1963	2002	10 - 40 Years
18,970	16,775	35,745	2,120	1966	2002	10 -40 Years
	28,962	52,261	2,688	1970	2002	10 -40 Years
43,433		50,668	2,153	1964	2002	10 - 40 Years
19,950			563		2003	
	12,233 — 20,612 10,069 18,970 23,299	6,212     31,418       3,969     18,483       41,876     230,074       10,264     60,438       12,233     84,515       —     108,874       20,612     22,549       10,069     20,163       18,970     16,775       23,299     28,962       19,950     30,718	6,212     31,418     37,630       3,969     18,483     22,452       41,876     230,074     271,950       10,264     60,438     70,702       12,233     84,515     96,748       —     108,874     108,874       20,612     22,549     43,161       10,069     20,163     30,232       18,970     16,775     35,745       23,299     28,962     52,261	6,212         31,418         37,630         2,263           3,969         18,483         22,452         1,512           41,876         230,074         271,950         18,453           10,264         60,438         70,702         4,843           12,233         84,515         96,748         6,295           —         108,874         108,874         8,327           20,612         22,549         43,161         2,740           10,069         20,163         30,232         2,417           18,970         16,775         35,745         2,120           23,299         28,962         52,261         2,688           19,950         30,718         50,668         2,153	6,212         31,418         37,630         2,263         1985           3,969         18,483         22,452         1,512         1990           41,876         230,074         271,950         18,453         1973 - 1984           10,264         60,438         70,702         4,843         2001           12,233         84,515         96,748         6,295         1988           —         108,874         108,874         8,327         1988 - 1989           20,612         22,549         43,161         2,740         1963           10,069         20,163         30,232         2,417         1963           18,970         16,775         35,745         2,120         1966           23,299         28,962         52,261         2,688         1970           19,950         30,718         50,668         2,153         1964	6,212         31,418         37,630         2,263         1985         2002           3,969         18,483         22,452         1,512         1990         2002           41,876         230,074         271,950         18,453         1973 - 1984         2002           10,264         60,438         70,702         4,843         2001         2002           12,233         84,515         96,748         6,295         1988         2002           —         108,874         108,874         8,327         1988 - 1989         2002           20,612         22,549         43,161         2,740         1963         2002           10,069         20,163         30,232         2,417         1963         2002           18,970         16,775         35,745         2,120         1966         2002           23,299         28,962         52,261         2,688         1970         2002

COLUMN A	COLUMN B	COLUMN B COLUMN C				
		Initial cost to company (1)		Costs capitalized subsequent		
Description	Encumbrances	Land	Buildings and improvements	to acquisition		
Democracy Plaza I	26.551	Ldiiu	33,628	(1,346)		
Tysons Dulles (3 buildings)	20,331	19,146	79,095	(227)		
Commerce Executive (3 buildings)	52,582	13,401	58,705	2,806		
Reston Executive (3 buildings)	71,874	15,424	85,722	(1,883)		
Crystal Gateway 1	57,696	15,826	53,894	3,461		
Other	25,108		51,768	(34,580)		
Total Washington, DC Office Buildings	1,394,914	584,742	2,121,920	34,989		
New Jersey						
Paramus	_	_	8,345	11,382		
Total New Jersey			8,345	11,382		
Total Office Buildings	2,303,637	1,009,061	3,788,128	524,727		
Shopping Centers						
New Jersey	T 0004	100	0.450	1.005		
Bordentown	7,990*	498 929	3,176	1,085		
Bricktown Cherry Hill (4)	16,147* 14,850*	929	2,175 3,926	9,355 (220)		
Delran	6,365*	756	3,926	2,212		
Dover	7,278*	224	2,330	2,310		
East Brunswick	22,546*	319	3,236	9,017		
East Hanover I	27,031*	376	3,063	9,381		
East Hanover II (4)		1,756	8,706	419		
Hackensack	24,770*	536	3,293	7,253		
Jersey City (4)	18,963*	652	2,962	(585)		
Kearny (4)	3,702*	279	4,429	(278)		
Lawnside	10,493*	851	2,222	1,387		
Lodi	9,299*	245	9,339	107		
Manalapan	12,410*	725	2,447	7,373		
Marlton	12,067*	1,514	4,671	754		
Middletown	16,289*	283	1,508	4,324		
Montclair	1,905	66	470	330		
Morris Plains	11,924*	1,254	3,140	3,353		
North Bergen (4)	3,926*	510	3,390	(956)		
North Plainfield	10,779*	500	13,340	622		
Paramus (Bergen Mall)	20.073	28,312	125,130	60		
Totowa	29,252*	1,097	5,359	10,949		
Turnersville	4,047*	900	2,132	133		
Union (4)	33,220* 13,404*	1,014 451	4,527 2,347	2,099		
Watchung (4)	15,404*	451	2,34/	6,843		

COLUMN A	Gross amount at which carried at close of period		COLUMN F Accumulated	COLUMN G	COLUMN H	COLUMN I Life on which depreciation in latest	
			depreciation and	Date of	Date	income statement	
Description	Land	improvements	Total (2)	amortization	construction (3)	acquired	is computed
Democracy Plaza I		32,282	32,282	3,329	1987	2002	10 - 40 Years
Tysons Dulles (3 buildings)	19,103	78,911	98,014	5,676	1986 - 1990	2002	10 - 40 Years
Commerce Executive							
(3 buildings)	13,370	61,542	74,912	4,341	1985 - 1989	2002	10 - 40 Years
Reston Executive (3							
buildings)	15,387	83,876	99,263	5,695	1987 - 1989	2002	10 - 40 Years
Crystal Gateway 1	15,826	57,355	73,181	2,270	1981	2002	10 - 40 Years
Other	<u> </u>	17,188	17,188				
Total Washington, DC							
Office Buildings	582,841	2,158,810	2,741,651	154,937			

				1967	1987	26 - 40 Years
1,092	18,635	19,727	6,714			
1,007,345	4,314,571	5,321,916	475,660			
						7 - 40 Years
						22 - 40 Years
						12 - 40 Years
						16 - 40 Years
	4,620					16 - 40 Years
319	12,253	12,572	7,137	1957	1957	8 - 33 Years
476	12,344	12,820	6,009	1962	1962	9 -40 Years
2,195	8,686	10,881	966	1979	1998	40 Years
536	10,546	11,082	6,447	1963	1963	15 - 40 Years
652	2,377	3,029	1,203	1965	1965	11 - 40 Years
309	4,121	4,430	1,709	1938	1959	23 - 29 Years
851	3,609	4,460	2,717	1969	1969	17 - 40 Years
245	9,446	9,691	1,002	1999	1975	40 Years
725	9,820	10,545	5,169	1971	1971	14 - 40 Years
1,611				1973	1973	16 - 40 Years
					1963	19 - 40 Years
66	800	866	584	1972	1972	4 - 15 Years
1.104	6,643	7,747	6.158	1961	1985	7 - 19 Years
	636		206	1993	1959	30 Years
500	13,962	14,462		1955	1989	21 - 30 Years
			-			5 -40 Years
			7,867	1957/1999	1957	19 - 40 Years
						23 - 40 Years
						6 - 40 Years
4,178	5,463	9,641	1,667	1994	1959	27 - 30 Years
	713 929 915 756 244 319 476 2,195 536 652 309 851 245 725 1,611 283 66 1,104 2,308 500 28,312 1,099 900 1,329	1,092 18,635  1,007,345 4,314,571  713 4,046 929 11,530 915 3,706 756 5,396 244 4,620 319 12,253 476 12,344 2,195 8,686 536 10,546 652 2,377 309 4,121 851 3,609 245 9,446 725 9,820 1,611 5,328 283 5,832 66 800 1,104 6,643 2,308 636 500 13,962 28,312 125,190 1,099 16,306 900 2,265 1,329 6,311	1,092         18,635         19,727           1,007,345         4,314,571         5,321,916           713         4,046         4,759           929         11,530         12,459           915         3,706         4,621           756         5,396         6,152           244         4,620         4,864           319         12,253         12,572           476         12,344         12,820           2,195         8,686         10,881           536         10,546         11,082           652         2,377         3,029           309         4,121         4,430           851         3,609         4,460           245         9,446         9,691           725         9,820         10,545           1,611         5,328         6,939           283         5,832         6,115           66         800         866           1,104         6,643         7,747           2,308         636         2,944           500         13,962         14,462           28,312         125,190         153,502           1,099 </td <td>1,092         18,635         19,727         6,714           1,007,345         4,314,571         5,321,916         475,660           713         4,046         4,759         3,959           929         11,530         12,459         6,483           915         3,706         4,621         3,003           756         5,396         6,152         3,719           244         4,620         4,864         3,659           319         12,253         12,572         7,137           476         12,344         12,820         6,009           2,195         8,686         10,881         966           536         10,546         11,082         6,447           652         2,377         3,029         1,203           309         4,121         4,430         1,709           851         3,609         4,460         2,717           245         9,446         9,691         1,002           725         9,820         10,545         5,169           1,611         5,328         6,939         4,205           283         5,832         6,115         3,554           66         800</td> <td>1,092         18,635         19,727         6,714           1,007,345         4,314,571         5,321,916         475,660           713         4,046         4,759         3,959         1958           929         11,530         12,459         6,483         1968           915         3,706         4,621         3,003         1964           756         5,396         6,152         3,719         1972           244         4,620         4,864         3,659         1964           319         12,253         12,572         7,137         1957           476         12,344         12,820         6,009         1962           2,195         8,686         10,881         966         1979           536         10,546         11,082         6,447         1963           365         2,377         3,029         1,203         1965           309         4,121         4,430         1,709         1938           851         3,609         4,460         2,717         1969           245         9,446         9,691         1,002         1999           725         9,820         10,545         5,169</td> <td>1,092         18,635         19,727         6,714           1,007,345         4,314,571         5,321,916         475,660           713         4,046         4,759         3,959         1958         1958           929         11,530         12,459         6,483         1968         1968           915         3,706         4,621         3,003         1964         1964           756         5,396         6,152         3,719         1972         1972           244         4,620         4,864         3,659         1964         1964           319         12,253         12,572         7,137         1957         1957           476         12,344         12,820         6,009         1962         1962           2,195         8,686         10,881         966         1979         1998           536         10,546         11,082         6,447         1963         1963           652         2,377         3,029         1,203         1965         1965           309         4,121         4,430         1,709         1938         1959           851         3,609         4,460         2,717         196</td>	1,092         18,635         19,727         6,714           1,007,345         4,314,571         5,321,916         475,660           713         4,046         4,759         3,959           929         11,530         12,459         6,483           915         3,706         4,621         3,003           756         5,396         6,152         3,719           244         4,620         4,864         3,659           319         12,253         12,572         7,137           476         12,344         12,820         6,009           2,195         8,686         10,881         966           536         10,546         11,082         6,447           652         2,377         3,029         1,203           309         4,121         4,430         1,709           851         3,609         4,460         2,717           245         9,446         9,691         1,002           725         9,820         10,545         5,169           1,611         5,328         6,939         4,205           283         5,832         6,115         3,554           66         800	1,092         18,635         19,727         6,714           1,007,345         4,314,571         5,321,916         475,660           713         4,046         4,759         3,959         1958           929         11,530         12,459         6,483         1968           915         3,706         4,621         3,003         1964           756         5,396         6,152         3,719         1972           244         4,620         4,864         3,659         1964           319         12,253         12,572         7,137         1957           476         12,344         12,820         6,009         1962           2,195         8,686         10,881         966         1979           536         10,546         11,082         6,447         1963           365         2,377         3,029         1,203         1965           309         4,121         4,430         1,709         1938           851         3,609         4,460         2,717         1969           245         9,446         9,691         1,002         1999           725         9,820         10,545         5,169	1,092         18,635         19,727         6,714           1,007,345         4,314,571         5,321,916         475,660           713         4,046         4,759         3,959         1958         1958           929         11,530         12,459         6,483         1968         1968           915         3,706         4,621         3,003         1964         1964           756         5,396         6,152         3,719         1972         1972           244         4,620         4,864         3,659         1964         1964           319         12,253         12,572         7,137         1957         1957           476         12,344         12,820         6,009         1962         1962           2,195         8,686         10,881         966         1979         1998           536         10,546         11,082         6,447         1963         1963           652         2,377         3,029         1,203         1965         1965           309         4,121         4,430         1,709         1938         1959           851         3,609         4,460         2,717         196

COLUMN A	COLUMN B	COLUM	N C	COLUMN D Costs		
		Initial cost to co	capitalized subsequent			
Description	Encumbrances	Land	Buildings and improvements	to acquisition		
Woodbridge	21,897*	190	3,047	371		
Total New Jersey	340,554	45,152	223,549	77,698		
Total New Sersey	540,354	45,152	220,040	77,656		
New York						
Albany (Menands)	6,158*	460	1,677	2,527		
Buffalo (Amherst)	6.939*	400	2,019	2,327		
Freeport	14,658*	1,231	3,273	3,009		
New Hyde Park	7,398*		3,275 —	3,003		
North Syracuse		<u> </u>	<u></u>			
Rochester (Henrietta)	<u> </u>	<u> </u>	2,124	1,154		
Rochester (4)	<u> </u>	443	2,870	(928)		
Valley Stream (Green Acres)	155,307	140,069	99,586	6,850		
715 Lexington Avenue	=		11,574	1,683		
14th Street and Union Square, Manhattan	<u> </u>	12,566	4,044	34,519		
424 6th Avenue	_	5,900	5,675	239		
Riese	_	19,135	7,294	19,283		
1135 Third Avenue	_	7,844	7,844			
Total New York	190,460	188,050	147,980	70,511		
Pennsylvania						
Allentown	23,019*	70	3,446	11,178		
Bensalem (4)	6,361*	1,198	3,717	812		
Bethlehem	4,026*	278	1,806	3,930		
Broomall	9,680*	734	1,675	1,279		
Glenolden	7,260*	850	1,295	865		
Lancaster (4)	_	606	2,312	572		
Levittown	3,253	193	1,231	51		
10th and Market Streets, Philadelphia	8,867*	933	3,230	8,628		
Upper Moreland	6,883*	683	2,497	270		
York	4,070*	421	1,700	1,521		
Total Pennsylvania	73,419	5,966	22,909	29,106		
Maryland						
Baltimore (Towson)	11,280*	581	2,756	654		
Glen Burnie	5,805*	462	1,741	1,440		
Total Maryland	17,085	1,043	4,497	2,094		
Connecticut						
Newington (4)	6,483*	502	1,581	1,858		
Waterbury	——————————————————————————————————————		2,103	7,807		
Total Connecticut	6,483	502	3,684	9,665		
Total Confecticut	0,403	302	5,004	9,003		

COLUMN A	Gross amount at which carried at close of period		COLUMN F  Accumulated depreciation	COLUMN G	COLUMN H	COLUMN I Life on which depreciation in latest income	
Description	Land	and improvements	Total (2)	and amortization	Date of construction (3)	Date acquired	statement is computed
Woodbridge	220	3,388	3,608	1,575	1959	1959	11 - 40 Years
Total New Jersey	51,775	294,624	346,399	90,556			
,		<u> </u>					
New York							
Albany (Menands)	461	4,203	4,664	2,579	1965	1965	22 - 40 Years
Buffalo (Amherst)	636	3,956	4,592	3,227	1968	1968	13 - 40 Years
Freeport	1,231	6,282	7,513	3,632	1981	1981	15 - 40 Years
New Hyde Park	_	4	4	2	1970	1976	6 - 10 Years
North Syracuse	_	_	_	_	1967	1976	11 - 12 Years

Rochester (Henrietta)		3,278	3,278	2,503	1971	1971	15 - 40 Years
Rochester (4)	2,172	213	2,385	213	1966	1966 1997	10 - 40 Years
Valley Stream (Green Acres)	139,910	106,595	246,505		16,664 1956		39 - 40 Years
715 Lexington Avenue	_	13,257	13,257	534	1923	2001	40 Years
14th Street and Union Square,							
Manhattan	24,080	27,050	51,129	1,188	1965	1993	40 Years
424 6th Avenue	5,900	5,914	11,814	210	1983	2002	40 Years
Riese	25,232	20,480	45,712	878	1923-1987	1997	39 Years
1135 Third Avenue	7,844	7,844	15,688	1,177		1997	39 Years
Total New York	207,466	199,076	406,541	32,807			
Pennsylvania							
Allentown	334	14,360	14,694	7,240	1957	1957	20 - 42 Years
Bensalem (4)	2,727	3,000	5,727	1,418	1972/1999	1972	40 Years
Bethlehem	278	5,736	6.014	4,775	1966	1966	9 - 40 Years
Broomall	850	2,838	3,688	2,526	1966	1966	9 - 40 Years
Glenolden	850	2,160	3,010	1,334	1975	1975	18 - 40 Years
Lancaster (4)	3,043	447	3,490	368	1966	1966	12 - 40 Years
Levittown	183	1,292	1,475	1,334	1964	1964	7 - 40 Years
10th and Market Streets.		, -	, -	,			
Philadelphia	933	11,858	12,791	2,416	1977	1994	27 - 30 Years
Upper Moreland	683	2,767	3,450	2,217	1974	1974	15 - 40 Years
York	409	3,233	3,642	2,126	1970	1970	15 - 40 Years
Total Pennsylvania	10,290	47,691	57,981	25,754			
Total Telmoyivama	10,200	17,001	57,551	20,701			
Maryland							
Baltimore (Towson)	581	3,410	3,991	2,694	1968	1968	13 - 40 Years
Glen Burnie	462	3,181	3,643	2,132	1958	1958	16 - 33 Years
					1550	1530	10 - 33 Teats
Total Maryland	1,043	6,591	7,634	4,826			
Connecticut							
Newington (4)	2,421	1,520	3,941	275	1965	1965	9 - 40 Years
Waterbury	667	9,243	9,910	2,272	1969	1969	21 - 40 Years
Total Connecticut	3,088	10,763	13,851	2,547			

COLUMN C

COLUMN B

COLUMN A

Costs

				Initial cost t	o company (1)		Costs capitalized subsequent
			' <u>-</u>		Buildings		to
Description		Encumbrances		Land	improvements		acquisition
Massachusetts							
Chicopee			_	510		2,031	735
Springfield (4)			3,095*	505		1,657	788
Total Massachusetts			3,095	1,015	_	3,688	1,523
Puerto Rico (San Juan)			3,093	1,015	<del></del>	3,000	1,323
Caguas			66,729	15,280		71,754	(147)
Montehiedra			58,855	9,182		66,701	1,971
Total Puerto Rico			125,584	24,462		138,455	1,824
Total Retail Properties			756,680	266,190		544,762	192,421
Merchandise Mart Properties Illinois							
Merchandise Mart, Chicago				64,528		319,146	64,879
350 North Orleans, Chicago				14,238		67,008	26,122
33 North Dearborn, Chicago				6,624		30,680	4,914
527W. Kinzie, Chicago				5,166		50,000	4,314
327 W. Kilizie, Chicago			_	3,100		<u> </u>	_
Washington D.C.							
Washington Office Center			43,166	10,719		69,658	4,771
Washington Design Center			48,012	12,274		40,662	9,347
Other			_	4,009		6,273	35
N. d. C. II							
North Carolina  Market Square Complex, High Point			111.025	13.038		102,239	72.153
Warket Square Complex, 111gh 1 ont			111,025	15,050		102,233	72,133
California							
Gift and Furniture Mart, Los Angeles				10,141		43,422	17,569
Total Merchandise Mart			202,203	140,737		679,088	199,790
COLUMN A		COLUMN E		COLUMN F	COLUMN G	COLUMN H	COLUMN I
	car	ross amount at which ried at close of period Buildings and		Accumulated depreciation and	Date of	Date	Life on which depreciation in latest income statement
Description	Land	improvements	Total (2)	amortization	construction (3)	acquired	is computed
Massachusetts							
Chicopee	510	2,766	3,276	2,056	1969	1969	13 - 40 Years
Springfield (4)	2,586	364	2,950	138	1993	1966	28 - 30 Years
Total Massachusetts	3,096	3,130	6,226	2,194			
Puerto Rico (San Juan)			<del></del> .				
Caguas	15,280	71,607	86,887	7,949	1996	2002	15 - 39 Years
Montehiedra	9,182	68,672	77,854	11,465	1996	1997	40 Years
Total Puerto Rico	24,462	140,279	164,741	19,414			
Total Retail Properties	301,220	702,154	1,003,373	178,098			
Merchandise Mart Properties  Illinois							
Merchandise Mart, Chicago	64,535	384.018	448,553	53,738	1930	1998	40 Years
		JUT,U10	<del></del> 0,555	00,700			
350 North Orleans, Chicago	14,246	93.122	107,368	17,168	1977	1998	40 Years

33 North Dearborn, Chicago	6,624	35,594	42,218	2,973		2000	40 Years
527W. Kinzie, Chicago	5,166	_	5,166	_			
Washington D.C.							
Washington Office Center	10,719	74,429	85,148	10,757	1990	1998	40 Years
Washington Design Center	12,274	50,009	62,283	8,198	1919	1998	40 Years
Other	4,009	6,308	10,317	907		1998	40 Years
North Carolina							
Market Square Complex,							
High Point	15,079	172,351	187,430	18,874	1902 - 1989	1998	40 Years
California							
Gift and Furniture Mart, Los							
Angeles	10,141	60,991	71,132	5,016		2000	40 Years
Total Merchandise Mart	142,793	876,822	1,019,615	117,631			

		COLUMN B			COLUMN C			
				Initial cost to	company (1)		capitalized subsequent	
				Initial cost to	Buildings	and	to	
Description		Encumbrances		Land	improven		acquisition	
Warehouse/Industrial								
New Jersey								
East Brunswick			3,218			4,772	3,22	
East Hanover			5,953	576		7,752	7,67	
Edison			5,381	705		2,839	1,75	
Garfield			3,365	96		8,068	5,22	
Total Warehouse/Industrial		48	3,917	1,377		23,431	17,87	
Other Properties								
New York								
Hotel Pennsylvania				29,904		121,712	22,43	
Total New York			<u> </u>	29,904		121,712	22,43	
Florida								
Student Housing Joint Venture		18	3,777	3,722		21,095	71	
Total Florida			3,777	3,722		21,095	71	
				5,722	-			
Illinois								
400 N. LaSalle, Chicago			3,038	9,500		_	71,32	
Total Illinois			3,038	9,500			71,32	
							,	
Total Other Properties		2:	1,815	43,126		142,807	94,48	
							00.4	
Leasehold Improvements Equipment and O	Other					<u></u>	80,45	
ГОТАL								
<b>DECEMBER 31, 2003</b>		\$ 3,333	3,252 \$	1,460,491	\$	5,178,216 \$	1,109,74	
COLUMN A		COLUMN E		COLUMN F	COLUMN G	COLUMN H	COLUMN I	
	Gra	oss amount at which ried at close of period Buildings					Life on which depreciation in latest income	
		ied at close of period		Accumulated depreciation			in latest	
	carr	ied at close of period Buildings and		depreciation and	Date of	Date	in latest income statement	
Description		ied at close of period Buildings	Total (2)	depreciation	Date of construction (3)	Date acquired	in latest income	
Warehouse/Industrial	carr	ied at close of period Buildings and	Total (2)	depreciation and			in latest income statement	
Warehouse/Industrial New Jersey	carr	ied at close of period Buildings and improvements	,,,	depreciation and amortization	construction (3)	acquired	in latest income statement is computed	
Warehouse/Industrial New Jersey East Brunswick	carr Land	ied at close of period  Buildings and improvements  7,995	7,995	depreciation and amortization 5,255	construction (3)	acquired 1972	in latest income statement is computed	
Warehouse/Industrial New Jersey East Brunswick East Hanover	Land	Buildings and improvements  7,995 15,308	7,995 15,999	depreciation and amortization 5,255 12,517	1972 1963 - 1967	1972 1963	in latest income statement is computed 18 - 40 Years 7 - 40 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison		eied at close of period Buildings and improvements  7,995 15,308 4,593	7,995 15,999 5,297	depreciation and amortization 5,255 12,517 3,096	1972 1963 - 1967 1954	1972 1963 1982	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover	Land	Buildings and improvements  7,995 15,308	7,995 15,999	depreciation and amortization 5,255 12,517	1972 1963 - 1967	1972 1963	in latest income statement is computed 18 - 40 Years 7 - 40 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield		representation of the second s	7,995 15,999 5,297 13,387	depreciation and amortization 5,255 12,517 3,096 11,070	1972 1963 - 1967 1954	1972 1963 1982	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield		eied at close of period Buildings and improvements  7,995 15,308 4,593	7,995 15,999 5,297	depreciation and amortization 5,255 12,517 3,096	1972 1963 - 1967 1954	1972 1963 1982	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial		representation of the second s	7,995 15,999 5,297 13,387	depreciation and amortization 5,255 12,517 3,096 11,070	1972 1963 - 1967 1954	1972 1963 1982	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties		representation of the second s	7,995 15,999 5,297 13,387	depreciation and amortization 5,255 12,517 3,096 11,070	1972 1963 - 1967 1954	1972 1963 1982	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York		region at close of period Buildings and improvements  7,995 15,308 4,593 13,342  41,238	7,995 15,999 5,297 13,387 42,678	depreciation and amortization  5,255 12,517 3,096 11,070  31,938	1972 1963 - 1967 1954 1942	1972 1963 1982 1959	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania		7,995 15,308 4,593 13,342 41,238	7,995 15,999 5,297 13,387 42,678	depreciation and amortization  5,255 12,517 3,096 11,070  31,938	1972 1963 - 1967 1954	1972 1963 1982	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York		region at close of period Buildings and improvements  7,995 15,308 4,593 13,342  41,238	7,995 15,999 5,297 13,387 42,678	depreciation and amortization  5,255 12,517 3,096 11,070  31,938	1972 1963 - 1967 1954 1942	1972 1963 1982 1959	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York		7,995 15,308 4,593 13,342 41,238	7,995 15,999 5,297 13,387 42,678	depreciation and amortization  5,255 12,517 3,096 11,070  31,938	1972 1963 - 1967 1954 1942	1972 1963 1982 1959	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida		7,995 15,308 4,593 13,342 41,238	7,995 15,999 5,297 13,387 42,678	depreciation and amortization  5,255 12,517 3,096 11,070  31,938	1972 1963 - 1967 1954 1942	1972 1963 1982 1959	in latest income statement is computed 18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint		7,995 15,308 4,593 13,342 41,238	7,995 15,999 5,297 13,387 42,678 174,052	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607	1972 1963 - 1967 1954 1942 1919	1972 1963 1982 1959	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture	Land	7,995 15,308 4,593 13,342 41,238	7,995 15,999 5,297 13,387 42,678 174,052 174,052	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607 26,607	1972 1963 - 1967 1954 1942	1972 1963 1982 1959	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint		7,995 15,308 4,593 13,342 41,238	7,995 15,999 5,297 13,387 42,678 174,052	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607	1972 1963 - 1967 1954 1942 1919	1972 1963 1982 1959	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida	Land	7,995 15,308 4,593 13,342 41,238	7,995 15,999 5,297 13,387 42,678 174,052 174,052	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607 26,607	1972 1963 - 1967 1954 1942 1919	1972 1963 1982 1959	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture	Land	7,995 15,308 4,593 13,342 41,238	7,995 15,999 5,297 13,387 42,678 174,052 174,052	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607 26,607	1972 1963 - 1967 1954 1942 1919	1972 1963 1982 1959	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Fotal Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida  Illinois		Text	7,995 15,999 5,297 13,387 42,678 174,052 174,052	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607 26,607	1972 1963 - 1967 1954 1942 1919 1919	1972 1963 1982 1959 1997	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years  39 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Fotal Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida  Illinois 400 N. LaSalle, Chicago		This is a content of the second of the sec	7,995 15,999 5,297 13,387 42,678 174,052 174,052 25,534 25,534 80,827	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607 26,607  2,192 2,192 409	1972 1963 - 1967 1954 1942 1919 1919	1972 1963 1982 1959 1997	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years  39 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Fotal Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida  Illinois 400 N. LaSalle, Chicago Total Illinois		Tight   Tight	7,995 15,999 5,297 13,387 42,678 174,052 174,052 25,534 25,534 80,827 80,827	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607  2,192 2,192 409 409	1972 1963 - 1967 1954 1942 1919 1919	1972 1963 1982 1959 1997	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years  39 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Fotal Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida  Illinois 400 N. LaSalle, Chicago		This is a content of the second of the sec	7,995 15,999 5,297 13,387 42,678 174,052 174,052 25,534 25,534 80,827	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607 26,607  2,192 2,192 409	1972 1963 - 1967 1954 1942 1919 1919	1972 1963 1982 1959 1997	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years  39 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida  Illinois 400 N. LaSalle, Chicago Total Illinois		Tight   Tight	7,995 15,999 5,297 13,387 42,678 174,052 174,052 25,534 25,534 80,827 80,827	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607  2,192 2,192 409 409	1972 1963 - 1967 1954 1942 1919 1919	1972 1963 1982 1959 1997	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years  39 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Total Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida  Illinois 400 N. LaSalle, Chicago Total Illinois  Total Other Properties  Leasehold Improvements Equipment and		Text	7,995 15,999 5,297 13,387 42,678  174,052 174,052 25,534 25,534 25,534 80,827 80,827 280,413	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607 26,607 2,192 2,192 409 409 29,208	1972 1963 - 1967 1954 1942 1919 1919	1972 1963 1982 1959 1997	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years  39 Years  40 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Fotal Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida  Illinois 400 N. LaSalle, Chicago Total Illinois		Tight   Tight	7,995 15,999 5,297 13,387 42,678 174,052 174,052 25,534 25,534 80,827 80,827	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607  2,192 2,192 409 409	1972 1963 - 1967 1954 1942 1919 1919	1972 1963 1982 1959 1997	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years  39 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Fotal Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida  Illinois 400 N. LaSalle, Chicago Total Illinois  Fotal Other Properties  Leasehold Improvements Equipment and Other		Text	7,995 15,999 5,297 13,387 42,678  174,052 174,052 25,534 25,534 25,534 80,827 80,827 280,413	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607 26,607 2,192 2,192 409 409 29,208	1972 1963 - 1967 1954 1942 1919 1919	1972 1963 1982 1959 1997	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years  39 Years  40 Years	
Warehouse/Industrial New Jersey East Brunswick East Hanover Edison Garfield  Fotal Warehouse/Industrial  Other Properties New York Hotel Pennsylvania Total New York  Florida Student Housing Joint Venture Total Florida  Illinois 400 N. LaSalle, Chicago Total Illinois  Fotal Other Properties		Text	7,995 15,999 5,297 13,387 42,678  174,052 174,052 25,534 25,534 25,534 80,827 80,827 280,413	depreciation and amortization  5,255 12,517 3,096 11,070  31,938  26,607 26,607  2,192 2,192  409 409 409 37,314	1972 1963 - 1967 1954 1942 1919 1919	1972 1963 1982 1959 1997	in latest income statement is computed  18 - 40 Years 7 - 40 Years 12 - 25 Years 11 - 33 Years  39 Years  40 Years	

\* These encumbrances, including one of the Company's strip center located in Baltimore Maryland, which is classified under the caption "assets related to discontinued operations" are cross collateralized under ablanket mortgage in the amount of \$481,901 as December 31, 2003.

#### Notes:

- (1) Initial cost is cost as of January 30, 1982 (the date on which Vornado commenced real estate operations) unless acquired subsequent to that date see Column H.
- (2) The net basis of the company's assets and liabilities for tax purposes is approximately \$2,857,619,000 lower than the amount reported for financial statement purposes.
- (3) Date of original construction many properties have had substantial renovation or additional construction see Column D.
- (4) Buildings on these properties were demolished. As a result, the cost of the buildings and improvements, net of accumulated depreciation, were either transferred to land or written-off. In addition, the cost of the land in Kearny property is net of a \$1,615 insurance recovery.

170

#### VORNADO REALTY TRUST AND SUBSIDIARIES

# SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (AMOUNTS IN THOUSANDS)

The following is a reconciliation of real estate assets and accumulated depreciation:

		YEAR ENDED DECEMBER 31,				
		2003		2002		2001
Real Estate						
Balance at beginning of period	\$	7,282,651	\$	4,426,560	\$	4,220,307
Additions during the period:						
Land		69,819		595,977		25,808
Buildings & improvements		419,746		2,276,371		332,766
		7,772,216		7,298,908		4,578,881
Less: Assets sold and written-off		23,769		16,257		152,321
Balance at end of period	\$	7,748,452	\$	7,282,651	\$	4,426,560
Accumulated Depreciation						
Balance at beginning of period	\$	702,686	\$	485,447	\$	375,730
Additions charged to operating expenses		185,893		170,888		114,121
Additions due to acquisitions		855		63,178		_
•		887,434		719,513		489,851
Less: Accumulated depreciation on assets sold and written-off		17,585		16,827		4,404
•	ф.		Φ.		φ.	
Balance at end of period	\$	869,849	\$	702,686	\$	485,447

#### **EXHIBIT INDEX**

171

Exhibit No.		
3.1		Amended and Restated Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on April 16, 1993 - Incorporated by reference to Exhibit 3(a) of Vornado's Registration Statement on Form S-4 (File No. 33-60286), filed on April 15, 1993
3.2	_	Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on May 23, 1996 - Incorporated by reference to Exhibit 3.2 of Vornado's Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 001-11954), filed on March 11, 2002
3.3	_	Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on April 3, 1997 - Incorporated by reference to Exhibit 3.3 of Vornado's Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 001-11954), filed on March 11, 2002
3.4	_	Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on October 14, 1997 - Incorporated by reference to Exhibit 3.2 of Vornado's Registration Statement on Form S-3 (File No. 333-36080), filed on May 2, 2000
3.5	_	Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on April 22, 1998 - Incorporated by reference to Exhibit 3.5 of Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003
3.6	_	Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on November 24, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Registration Statement on Form S-3

(File No. 333-36080), filed on May 2, 2000

3.7	_	Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on April 20, 2000 - Incorporated by reference to Exhibit 3.5 of Vornado's Registration Statement on Form S-3 (File No. 333-36080), filed on May 2, 2000	*
3.8	_	Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on September 14, 2000 - Incorporated by reference to Exhibit 4.6 of Vornado's Registration Statement on Form S-8 (File No. 333-68462), filed on August 27, 2001	*
3.9	_	Articles of Amendment of Declaration of Trust of Vornado dated May 31, 2002, as filed with the Department of Assessments and Taxation of the State of Maryland on June 13, 2002 - incorporated by reference to Exhibit 3.9 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002 (File No. 001-11954)	*
*	Incorporate	d by reference.	
		172	
3.10	_	Articles of Amendment of Declaration of Trust of Vornado dated June 6, 2002, as filed with the Department of Assessments and Taxation of the State of Maryland on June 13, 2002 - incorporated by reference to Exhibit 3.10 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002 (File No. 001-11954)	*
3.11	_	Articles Supplementary Classifying Vornado's \$3.25 Series A Preferred Shares of Beneficial Interest, liquidation preference \$50.00 per share - Incorporated by reference to Exhibit 3.11 of Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No.001-11954), filed on May 8, 2003	*
3.12	_	Articles Supplementary Classifying Vornado's \$3.25 Series A Convertible Preferred Shares of Beneficial Interest, as filed with the State Department of Assessments and Taxation of Maryland on December 15, 1997 - Incorporated by reference to Exhibit 3.10 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 001-11954), filed on March 31, 2002	*
3.13	_	Articles Supplementary Classifying Vornado's Series D-1 8.5% Cumulative Redeemable Preferred Shares of Beneficial Interest, no par value (the "Series D-1 Preferred Shares") - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated November 12, 1998 (File No. 001-11954), filed on November 30, 1998	*
3.14	_	Articles Supplementary Classifying Additional Series D-1 8.5% Preferred Shares of Beneficial Interest, liquidation preference \$25.00 per share, no par value - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K/A, dated November 12, 1998 (File No. 001-11954), filed on February 9, 1999	*
3.15	_	Articles Supplementary Classifying 8.5% Series B Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preference \$25.00 per share, no par value - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999	*
3.16	_	Articles Supplementary Classifying Vornado's Series C 8.5% Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preference \$25.00 per share, no par value - Incorporated by reference to Exhibit 3.7 of Vornado's Registration Statement on Form 8-A (File No. 001-11954), filed on May 19, 1999	*
3.17	_	Articles Supplementary Classifying Vornado Realty Trust's Series D-2 8.375% Cumulative Redeemable Preferred Shares, dated as of May 27, 1999, as filed with the State Department of Assessments and Taxation of Maryland on May 27, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999	*
3.18	_	Articles Supplementary Classifying Vornado's Series D-3 8.25% Cumulative Redeemable Preferred Shares, dated September 3, 1999, as filed with the State Department of Assessments and Taxation of Maryland on September 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999	*
3.19	_	Articles Supplementary Classifying Vornado's Series D-4 8.25% Cumulative Redeemable Preferred Shares, dated September 3, 1999, as filed with the State Department of Assessments and Taxation of Maryland on September 3, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999	*
*	Incorporate	d by reference.	
		173	
3.20	_	Articles Supplementary Classifying Vornado's Series D-5 8.25% Cumulative Redeemable Preferred Shares - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated November 24, 1999 (File No. 001-11954), filed on December 23, 1999	*
3.21	_	Articles Supplementary Classifying Vornado's Series D-6 8.25% Cumulative Redeemable Preferred Shares, dated May 1, 2000, as filed with the State Department of Assessments and Taxation of Maryland on May 1, 2000 - Incorporated by reference to	*

		Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated May 1, 2000 (File No. 001-11954), filed May 19, 2000	
3.22	_	Articles Supplementary Classifying Vornado's Series D-7 8.25% Cumulative Redeemable Preferred Shares, dated May 25, 2000, as filed with the State Department of Assessments and Taxation of Maryland on June 1, 2000 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated May 25, 2000 (File No. 001-11954), filed on June 16, 2000	*
3.23	_	Articles Supplementary Classifying Vornado's Series D-8 8.25% Cumulative Redeemable Preferred Shares - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated December 8, 2000 (File No. 001-11954), filed on December 28, 2000	*
3.24	_	Articles Supplementary Classifying Vornado's Series D-9 8.75% Preferred Shares, dated September 21, 2001, as filed with the State Department of Assessments and Taxation of Maryland on September 25, 2001 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on October 12, 2001	*
3.25	_	Articles Supplementary Classifying Vornado's Series D-10 7.00% Cumulative Redeemable Preferred Shares, dated November 17, 2003 (incorporated by reference to Exhibit 1.1 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on November 18, 2003)	*
3.26	_	Amended and Restated Bylaws of Vornado, as amended on March 2, 2000 - Incorporated by reference to Exhibit 3.12 of Vornado's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000	*
3.27	_	Second Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated as of October 20, 1997 (the "Partnership Agreement") - Incorporated by reference to Exhibit 3.26 of Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003	*
3.28	_	Amendment to the Partnership Agreement, dated as of December 16, 1997 - Incorporated by reference to Exhibit 3.27 of Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003	*
3.29	_	Second Amendment to the Partnership Agreement, dated as of April 1, 1998 - Incorporated by reference to Exhibit 3.5 of Vornado's Registration Statement on Form S-3 (File No. 333-50095), filed on April 14, 1998	*
3.30	_	Third Amendment to the Partnership Agreement, dated as of November 12, 1998 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated November 12, 1998 (File No. 001-11954), filed on November 30, 1998	*
3.31	_	Fourth Amendment to the Partnership Agreement, dated as of November 30, 1998 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated December 1, 1998 (File No. 001-11954), filed on February 9, 1999	*
-			
*	Incorporate	d by reference.	
*	Incorporate	d by reference.	
*	Incorporate		
3.32	Incorporate		*
3.32	Incorporate	174  Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of	*
	Incorporate	Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999  Sixth Amendment to the Partnership Agreement, dated as of March 17, 1999 - Incorporated by reference to Exhibit 3.2 of	
3.33		Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999  Sixth Amendment to the Partnership Agreement, dated as of March 17, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Seventh Amendment to the Partnership Agreement, dated as of May 20, 1999 - Incorporated by reference to Exhibit 3.3 of	*
3.33		Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999  Sixth Amendment to the Partnership Agreement, dated as of March 17, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Seventh Amendment to the Partnership Agreement, dated as of May 20, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Eighth Amendment to the Partnership Agreement, dated as of May 27, 1999 - Incorporated by reference to Exhibit 3.4 of	*
3.33 3.34 3.35		Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999  Sixth Amendment to the Partnership Agreement, dated as of March 17, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Seventh Amendment to the Partnership Agreement, dated as of May 20, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Eighth Amendment to the Partnership Agreement, dated as of May 27, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Ninth Amendment to the Partnership Agreement, dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.3 of	* *
3.33 3.34 3.35 3.36	Incorporate	Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999  Sixth Amendment to the Partnership Agreement, dated as of March 17, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Seventh Amendment to the Partnership Agreement, dated as of May 20, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Eighth Amendment to the Partnership Agreement, dated as of May 27, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Ninth Amendment to the Partnership Agreement, dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on October 25, 1999  Tenth Amendment to the Partnership Agreement, dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.4 of	* * *
3.33 3.34 3.35 3.36 3.37	Incorporate	Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999  Sixth Amendment to the Partnership Agreement, dated as of March 17, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Seventh Amendment to the Partnership Agreement, dated as of May 20, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Eighth Amendment to the Partnership Agreement, dated as of May 27, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Ninth Amendment to the Partnership Agreement, dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on October 25, 1999  Tenth Amendment to the Partnership Agreement, dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999  Eleventh Amendment to the Partnership Agreement, dated as of November 24, 1999 - Incorporated by reference to Exhibit 3.2 of	* * *
3.33 3.34 3.35 3.36 3.37	Incorporate  — — — — — — — — — — — — — — — — — —	Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999  Sixth Amendment to the Partnership Agreement, dated as of March 17, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Seventh Amendment to the Partnership Agreement, dated as of May 20, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Eighth Amendment to the Partnership Agreement, dated as of May 27, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Ninth Amendment to the Partnership Agreement, dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on October 25, 1999  Tenth Amendment to the Partnership Agreement, dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999  Eleventh Amendment to the Partnership Agreement, dated as of November 24, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated November 24, 1999 (File No. 001-11954), filed on December 23, 1999  Twelfth Amendment to the Partnership Agreement, dated as of May 1, 2000 - Incorporated by reference to Exhibit 3.2 of	* * * *
3.33 3.34 3.35 3.36 3.37 3.38	Incorporate	Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999  Sixth Amendment to the Partnership Agreement, dated as of March 17, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Seventh Amendment to the Partnership Agreement, dated as of May 20, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Eighth Amendment to the Partnership Agreement, dated as of May 27, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999  Ninth Amendment to the Partnership Agreement, dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on October 25, 1999  Tenth Amendment to the Partnership Agreement, dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999  Eleventh Amendment to the Partnership Agreement, dated as of November 24, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated November 24, 1999 (File No. 001-11954), filed on December 23, 1999  Twelfth Amendment to the Partnership Agreement, dated as of May 1, 2000 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 1, 2000 (File No. 001-11954), filed on May 19, 2000  Thirteenth Amendment to the Partnership Agreement, dated as of May 25, 2000 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 1, 2000 (File No. 001-11954), filed on Partnership Agreement, dated as of May 25, 2000 - Incor	* * * *

3.43	_	Sixteenth Amendment to the Partnership Agreement, dated as of July 25, 2001 - Incorporated by reference to Exhibit 3.3 of Vornado Realty Trust's Current Report on Form 8-K (File No. 001-11954), filed on October 12, 2001	*
3.44	_	Seventeenth Amendment to the Partnership Agreement, dated as of September 21, 2001 - Incorporated by reference to Exhibit 3.4 of Vornado Realty Trust's Current Report on Form 8-K (File No. 001-11954), filed on October 12, 2001	*
*	Incorporate	d by reference.	
		175	
3.45	_	Eighteenth Amendment to the Partnership Agreement, dated as of January 1, 2002 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on March 18, 2002	*
3.46	_	Nineteenth Amendment to the Partnership Agreement, dated as of July 1, 2002 - Incorporated by reference to Exhibit 3.47 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002 (File No. 001-11954)	*
3.47	_	Twentieth Amendment to the Partnership Agreement, dated April 9, 2003 - Incorporated by reference to Exhibit 3.27 of Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003	*
3.48	_	Twenty-First Amendment to the Partnership Agreement, dated as of July 31, 2003 - Incorporated by reference to Exhibit 10.5 of Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003 (File No. 001-11954), filed on November 7, 2003	*
3.49	_	Twenty-Second Amendment to the Partnership Agreement, dated as of November 17, 2003	
4.1	_	Instruments defining the rights of security holders (see Exhibits 3.1 through 3.24 of this Quarterly Report on Form 10-Q)	*
4.2	_	Specimen certificate representing Vornado's Common Shares of Beneficial Interest, par value \$0.04 per share - Incorporated by reference to Exhibit 4.1 of Amendment No. 1 to Vornado's Registration Statement on Form S-3 (File No. 33-62395), filed on October 26, 1995	*
4.3	_	Specimen certificate representing Vornado's \$3.25 Series A Preferred Shares of Beneficial Interest, liquidation preference \$50.00 per share, no par value - Incorporated by reference to Exhibit 4.3 of Vornado's Quarterly Report on Form 10-Q for the quarter ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003	*
4.4	_	Specimen certificate evidencing Vornado's Series B 8.5% Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preference \$25.00 per share, no par value - Incorporated by reference to Exhibit 4.2 of Vornado's Registration Statement on Form 8-A (File No. 001-11954), filed on March 15, 1999	*
4.5	_	Specimen certificate evidencing Vornado's 8.5% Series C Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preferences \$25.00 per share, no par value - Incorporated by reference to Exhibit 4.2 of Vornado's Registration Statement on Form 8-A (File No. 001-11954), filed May 19, 1999	*
4.6	_	Indenture and Servicing Agreement, dated as of March 1, 2000, among Vornado, LaSalle Bank National Association, ABN Amro Bank N.V. and Midland Loan Services, Inc Incorporated by reference to Exhibit 10.48 of Vornado's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000	*
4.7	_	Indenture, dated as of June 24, 2002, between Vornado Realty L.P. and The Bank of New York, as Trustee - Incorporated by reference to Exhibit 4.1 to Vornado Realty L.P.'s Current Report on Form 8-K dated June 19, 2002 (File No. 000-22685), filed on June 24, 2002	*
*	Incorporate	d by reference.	
		176	
			_
4.8	_	Officer's Certificate pursuant to Sections 102 and 301 of the Indenture, dated June 24, 2002 - Incorporated by reference to Exhibit 4.2 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002 (File No. 001-11954), filed on August 7, 2002	*
10.1	_	Vornado Realty Trust's 1993 Omnibus Share Plan, as amended - Incorporated by reference to Exhibit 4.1 of Vornado Realty Trust's registration statement on Form S-8 (File No. 331-09159), filed on July 30, 1996	*
10.2	_	Second Amendment, dated as of June 12, 1997, to Vornado's 1993 Omnibus Share Plan, as amended - Incorporated by reference to Vornado's Registration Statement on Form S-8 (File No. 333-29011) filed on June 12, 1997	*
10.3	_	Master Agreement and Guaranty, between Vornado, Inc. and Bradlees New Jersey, Inc. dated as of May 1, 1992 - Incorporated by reference to Vornado's Quarterly Report on Form 10-Q for quarter ended March 31, 1992 (File No. 001-11954), filed May 8, 1992	*

10.4**	_	Mortgage, Security Agreement, Assignment of Leases and Rents and Fixture Filing dated as of November 24, 1993 made by each of the entities listed therein, as mortgagors to Vornado Finance Corp., as mortgagee - Incorporated by reference to Vornado's Current Report on Form 8-K dated November 24, 1993 (File No. 001-11954), filed December 1, 1993	*
10.5**	_	Employment Agreement between Vornado Realty Trust and Joseph Macnow dated January 1, 1998 - Incorporated by reference to Exhibit 10.7 of Vornado's Quarterly Report on Form 10-Q for the quarter ended September 30, 1998 (File No. 001-11954), filed November 12, 1998	*
10.6**	_	Employment Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated December 2, 1996 - Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1996 (File No. 001-11954), filed March 13, 1997	*
10.7	_	Registration Rights Agreement between Vornado, Inc. and Steven Roth, dated December 29, 1992 - Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1992 (File No. 001-11954), filed February 16, 1993	*
10.8	_	Stock Pledge Agreement between Vornado, Inc. and Steven Roth dated December 29, 1992 - Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1992 (File No. 001-11954), filed February 16, 1993	*
10.9	_	Management Agreement between Interstate Properties and Vornado, Inc. dated July 13, 1992 - Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1992 (File No. 001-11954), filed February 16, 1993	*
10.10	_	Real Estate Retention Agreement between Vornado, Inc., Keen Realty Consultants, Inc. and Alexander's, Inc., dated as of July 20, 1992 - Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1992 (File No. 001-11954), filed February 16, 1993	*
10.11	_	Amendment to Real Estate Retention Agreement dated February 6, 1995 - Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1994 (File No. 001-11954), filed March 23, 1995	*
	-	ed by reference. nt contract or compensatory agreement.	

filed on April 30, 1997

10.12	_	Stipulation between Keen Realty Consultants Inc. and Vornado Realty Trust re: Alexander's Retention Agreement - Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1993 (File No. 001-11954), filed March 24, 1994
10.13	_	Stock Purchase Agreement, dated February 6, 1995, among Vornado Realty Trust and Citibank, N.A. Incorporated by reference to Vornado's Current Report on Form 8-K dated February 6, 1995 (File No. 001-11954), filed February 21, 1995
10.14	_	Management and Development Agreement, dated as of February 6, 1995 - Incorporated by reference to Vornado's Current Report on Form 8-K dated February 6, 1995 (File No. 001-11954), filed February 21, 1995
10.15	_	Standstill and Corporate Governance Agreement, dated as of February 6, 1995 - Incorporated by reference to Vornado's Current Report on Form 8-K dated February 6, 1995 (File No. 001-11954), filed February 21, 1995
10.16	_	Credit Agreement, dated as of March 15, 1995, among Alexander's Inc., as borrower, and Vornado Lending Corp., as lender - Incorporated by reference from Annual Report on Form 10-K for the year ended December 31, 1994 (File No. 001 - 11954), filed March 23, 1995
10.17	_	Subordination and Intercreditor Agreement, dated as of March 15, 1995 among Vornado Lending Corp., Vornado Realty Trust and First Fidelity Bank, National Association - Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1994 (File No. 001-11954), filed March 23, 1995
10.18	_	Form of Intercompany Agreement between Vornado Realty L.P. and Vornado Operating, IncIncorporated by reference to Exhibit 10.1 of Amendment No. 1 to Vornado Operating, Inc.'s Registration Statement on Form S-11 (File No. 333-40701), filed on January 23, 1998
10.19	_	Form of Revolving Credit Agreement between Vornado Realty L.P. and Vornado Operating, Inc., together with related form of Note - Incorporated by reference to Exhibit 10.2 of Amendment No. 1 to Vornado Operating, Inc.'s Registration Statement on Form S-11 (File No. 333-40701)
10.20	_	Registration Rights Agreement, dated as of April 15, 1997, between Vornado Realty Trust and the holders of Units listed on Schedule A thereto - Incorporated by reference to Exhibit 10.2 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on April 30, 1997
10.21	_	Noncompetition Agreement, dated as of April 15, 1997, by and among Vornado Realty Trust, the Mendik Company, L.P., and Bernard H. Mendik - Incorporated by reference to Exhibit 10.3 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on April 30, 1997
10.22	_	Employment Agreement, dated as of April 15, 1997, by and among Vornado Realty Trust, The Mendik Company, L.P. and David R. Greenbaum - Incorporated by reference to Exhibit 10.4 of Vornado's Current Report on Form 8-K (File No. 001-11954),

10.23	_	Agreement, dated September 28, 1997, between Atlanta Parent Incorporated, Portland Parent Incorporated and Crescent Real Estate Equities, Limited Partnership - Incorporated by reference to Exhibit 99.6 of Vornado's Current Report on Form 8-K (File No. 001-11954), filed on October 8, 1997	*
* Inc	corporate	ed by reference.	
	•	178	
10.24	_	Contribution Agreement between Vornado Realty Trust, Vornado Realty L.P. and The Contributors Signatory - thereto - Merchandise Mart Properties, Inc. (DE) and Merchandise Mart Enterprises, Inc Incorporated by reference to Exhibit 10.34 of Vornado's Annual Report on Form 10-K/A for the year ended December 31, 1997 (File No. 001-11954), filed on April 8, 1998	*
10.25	_	Sale Agreement executed November 18, 1997, and effective December 19, 1997, between MidCity Associates, a New York partnership, as Seller, and One Penn Plaza LLC, a New York Limited liability company, as purchaser - Incorporated by reference to Exhibit 10.35 of Vornado's Annual Report on Form 10-K/A for the year ended December 31, 1997 (File No. 001-11954), filed on April 8, 1998	*
10.26	_	Credit Agreement dated as of June 22, 1998 among One Penn Plaza, LLC, as Borrower, The Lenders Party hereto, The Chase Manhattan Bank, as Administrative Agent - Incorporated by reference to Exhibit 10 of Vornado's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998 (File No. 001-11954), filed August 13, 1998	*
10.27	_	Registration Rights Agreement, dated as of April 1, 1998, between Vornado and the Unit Holders named herein - Incorporated by reference to Exhibit 10.2 of Amendment No. 1 to Vornado's Registration Statement on Form S-3 (File No. 333-50095), filed on May 6, 1998	*
10.28	_	Registration Rights Agreement, dated as of August 5, 1998, between Vornado and the Unit Holders named therein - Incorporated by reference to Exhibit 10.1 of Vornado's Registration Statement on Form S-3 (File No. 333-89667), filed on October 25, 1999	*
10.29	_	Registration Rights Agreement, dated as of July 23, 1998, between Vornado and the Unit Holders named therein - Incorporated by reference to Exhibit 10.2 of Vornado's Registration Statement on Form S-3 (File No. 333-89667), filed on October 25, 1999	*
10.30	_	Consolidated and Restated Mortgage, Security Agreement, Assignment of Leases and Rents and Fixture Filing, dated as of March 1, 2000, between Entities named therein (as Mortgagors) and Vornado (as Mortgagee) - Incorporated by reference to Exhibit 10.47 of Vornado's Annual Report on Form 10-K for the period ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000	*
10.31**	_	Employment Agreement, dated January 22, 2000, between Vornado Realty Trust and Melvyn Blum - Incorporated by reference to Exhibit 10.49 of Vornado's Annual Report on Form 10-K for the period ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000	*
10.32**	_	Deferred Stock Agreement, dated December 29, 2000, between Vornado Realty Trust and Melvyn Blum - Incorporated by reference to Exhibit 10.32 of Vornado's Annual Report on Form 10-K for the period ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003	*
10.33	_	First Amended and Restated Promissory Note of Steven Roth, dated November 16, 1999 - Incorporated by reference to Exhibit 10.50 of Vornado's Annual Report on Form 10-K for the period ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000	*
10.34	_	Letter agreement, dated November 16, 1999, between Steven Roth and Vornado Realty Trust - Incorporated by reference to Exhibit 10.51 of Vornado's Annual Report on Form 10-K for the period ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000	*
	-	ed by reference. In contract or compensatory agreement.	
ivia	nagemei	179	
			—
10.35	_	Revolving Credit Agreement dated as of March 21, 2000 among Vornado Realty L.P., as borrower, Vornado Realty Trust, as general partner, and UBS AG, as Bank - Incorporated by reference to Vornado's Quarterly Report on Form 10-Q for the quarter ended March 31, 2000 (File No. 001-11954) filed on May 5, 2000	*
10.36	_	Agreement and Plan of Merger, dated as of October 18, 2001, by and among Vornado Realty Trust, Vornado Merger Sub L.P., Charles E. Smith Commercial Realty L.L.C., Robert H. Smith, individually, Robert P. Kogod, individually, and Charles E. Smith Management, Inc Incorporated by reference to Exhibit 2.1 of Vornado Realty Trust's Current Report on Form 8-K (File No. 001-11954), filed on January 16, 2002	*
10.37	_	Registration Rights Agreement, dated January 1, 2002, between Vornado Realty Trust and the holders of the Units listed on Schedule A thereto - Incorporated by reference to Exhibit 10.1 of Vornado's Current Report on Form 8-K (File No. 1-11954), filed on March 18, 2002	*

_	Registration Rights Agreement, dated January 1, 2002, between Vornado Realty Trust and the holders of the Units listed on Schedule A thereto - Incorporated by reference to Exhibit 10.2 of Vornado's Current Report on Form 8-K (File No. 1-11954),	
	filed on March 18, 2002	*
_	Tax Reporting and Protection Agreement, dated December 31, 2001, by and among Vornado, Vornado Realty L.P., Charles E. Smith Commercial Realty L.P. and Charles E. Smith Commercial Realty L.L.C Incorporated by reference to Exhibit 10.3 of Vornado's Current Report on Form 8-K (File No. 1-11954), filed on March 18, 2002	*
_	Employment Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 10.7 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended March 31, 2002 (File No. 001-11954), filed on May 1, 2002	*
_	First Amendment, dated October 31, 2002, to the Employment Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 99.6 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
_	First Amendment, dated June 7, 2002, to the Convertible Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated December 2, 1996 - Incorporated by reference to Exhibit 99.3 to Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
_	Second Amendment, dated October 31, 2002, to the Convertible Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated December 2, 1996 - Incorporated by reference to Exhibit 99.4 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
_	2002 Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 99.7 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
_	First Amendment, dated October 31, 2002, to the 2002 Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 99.8 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
		<ul> <li>Smith Commercial Realty L.P. and Charles E. Smith Commercial Realty L.L.C Incorporated by reference to Exhibit 10.3 of Vornado's Current Report on Form 8-K (File No. 1-11954), filed on March 18, 2002</li> <li>Employment Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 10.7 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended March 31, 2002 (File No. 001-11954), filed on May 1, 2002</li> <li>First Amendment, dated October 31, 2002, to the Employment Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 99.6 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002</li> <li>First Amendment, dated June 7, 2002, to the Convertible Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated December 2, 1996 - Incorporated by reference to Exhibit 99.3 to Schedule 13D filed by Michael D. Fascitelli, dated December 2, 1996 - Incorporated by reference to Exhibit 99.4 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002</li> <li>2002 Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 99.7 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002</li> <li>First Amendment, dated October 31, 2002, to the 2002 Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 99.8 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002</li> </ul>

10.54

10.55

(File No. 001-06064), filed on August 7, 2002

ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002

		Fascitelli, dated December 2, 1996 - Incorporated by reference to Exhibit 99.4 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
10.44**	_	2002 Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 99.7 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
10.45**	_	First Amendment, dated October 31, 2002, to the 2002 Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002 - Incorporated by reference to Exhibit 99.8 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
	-	red by reference. ontract or compensatory agreement.	
		180	_
10.46**	_	First Amendment, dated October 31, 2002, to the Registration Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated December 2, 1996 - Incorporated by reference to Exhibit 99.9 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
10.47**	_	Trust Agreement between Vornado Realty Trust and Chase Manhattan Bank, dated December 2, 1996 - Incorporated by reference to Exhibit 99.10 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
10.48**	_	First Amendment, dated September 17, 2002, to the Trust Agreement between Vornado Realty Trust and Chase Manhattan Bank, dated December 2, 1996 - Incorporated by reference to Exhibit 99.11 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002	*
10.49	_	Amended and Restated Credit Agreement, dated July 3, 2002, between Alexander's Inc. and Vornado Lending L.L.C. (evidencing a \$50,000,000 line of credit facility) - Incorporated by reference to Exhibit 10(i)(B)(3) of Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002	*
10.50	_	Credit Agreement, dated July 3, 2002, between Alexander's and Vornado Lending L.L.C. (evidencing a \$35,000,000 loan) - Incorporated by reference to Exhibit 10(i)(B)(4) of Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002	*
10.51	_	Guaranty of Completion, dated as of July 3, 2002, executed by Vornado Realty L.P. for the benefit of Bayerische Hypo- and Vereinsbank AG, New York Branch, as Agent for the Lenders - Incorporated by reference to Exhibit 10(i)(C)(5) of Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002	*
10.52	_	Reimbursement Agreement, dated as of July 3, 2002, by and between Alexander's, Inc., 731 Commercial LLC, 731 Residential LLC and Vornado Realty L.P Incorporated by reference to Exhibit 10(i)(C)(8) of Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002	*
10.53	_	Amendment to Real Estate Retention Agreement, dated as of July 3, 2002, by and between Alexander's, Inc. and Vornado Realty	

L.P. - Incorporated by reference to Exhibit 10(i)(E)(3) of Alexander's Inc.'s quarterly report for the period ended June 30, 2002

59th Street Real Estate Retention Agreement, dated as of July 3, 2002, by and between Vornado Realty L.P., 731 Residential LLC and 731 Commercial LLC - Incorporated by reference to Exhibit 10(i)(E)(4) of Alexander's Inc.'s quarterly report for the period

— Amended and Restated Management and Development Agreement, dated as of July 3, 2002, by and between Alexander's, Inc., the

			subsidiaries party thereto and Vornado Management Corp Incorporated by reference to Exhibit 10(i)(F)(1) of Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002	
10.56	_	_	59th Street Management and Development Agreement, dated as of July 3, 2002, by and between 731 Commercial LLC and Vornado Management Corp Incorporated by reference to Exhibit 10(i)(F)(2) of Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002	*
	_		d by reference.	
	Manager	пеп	at contract or compensatory agreement.  181	
				—
10.57	_	_	Amendment dated May 29, 2002, to the Stock Pledge Agreement between Vornado Realty Trust and Steven Roth dated December 29, 1992 - Incorporated by reference to Exhibit 5 of Interstate Properties' Schedule 13D dated May 29, 2002 (File No. 005-44144), filed on May 30, 2002	*
10.58	_	_	Vornado Realty Trust's 2002 Omnibus Share Plan - Incorporated by reference to Exhibit 4.2 to Vornado's Registration Statement on Form S-3 (File No. 333-102216) filed December 26, 2002	*
10.59	_	_	First Amended and Restated Promissory Note from Michael D Fascitelli to Vornado Realty Trust, dated December 17, 2001 - Incorporated by reference to Exhibit 10.59 of Vornado's Annual Report on Form 10-K for the year ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003	*
10.60*	* _	_	Promissory Note from Joseph Macnow to Vornado Realty Trust, dated July 23, 2002 - Incorporated by reference to Exhibit 10.60 of Vornado's Annual Report on Form 10-K for the year ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003	*
10.61*	* _	_	Amendment to Employment Agreement by and between Vornado Realty Trust and Melvyn H. Blum, dated February 13, 2003 - Incorporated by reference to Exhibit 10.61 of Vornado's Annual Report on Form 10-K for the year ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003	*
10.62*	* _	_	Amendment No. 1 to Deferred Stock Agreement by and between Vornado Realty Trust and Melvyn H. Blum, dated February 13, 2003 - Incorporated by reference to Exhibit 10.62 of Vornado's Annual Report on Form 10-K for the year ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003	*
10.63*	*		Employment agreement between Vornado Realty Trust and Mitchell Schear, dated April 7, 2003 - Incorporated by reference to Exhibit 10.1 of Vornado Realty Trust's Quarterly Report on form 10-Q for the quarter ended June 30, 2003 (File No. 001-11954), filed on August 8, 2003	
10.64	_	_	Revolving Credit Agreement, dated as of July 2, 2003 among Vornado Realty L.P., as borrower, Vornado Realty Trust, as general partner, and JPMorgan Chase Bank (as Administrative Agent), Bank of America, N.A. and Citicorp North American, Inc., Deutsche Bank Trust Company Americas and Fleet National Bank, and JPMorgan Chase Bank (in its individual capacity) - Incorporated by reference to Exhibit 10.2 of Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2003 (File No. 001-11954), filed on August 8, 2003	*
10.65	-	_	Guaranty of Payment, made as of July 2, 2003, by Vornado Realty Trust, for the benefit of JPMorgan Chase Bank - Incorporated by reference to Exhibit 10.3 of Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2003 (File No. 001-11954), filed on August 8, 2003	*
10.66	_	_	Registration Rights Agreement, dated as of July 31, 2003, by and between Vornado Realty Trust and the Unit Holders named therein - Incorporated by reference to Exhibit 10.4 of Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003 (File No. 001-11954), filed on November 7, 2003	*
			d by reference.	
**	Manager	nen	at contract or compensatory agreement.	
			182	_
10.67	-	_	Second Amendment to the Registration Rights Agreement, dated as of July 31, 2003, between Vornado Realty Trust and the Unit Holders named therein - Incorporated by reference to Exhibit 10.5 of Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003 (File No. 001-11954), filed on November 7, 2003	*
10.68	-	_	Registration Rights Agreement between Vornado and Bel Holdings LLC dated as of November 17, 2003	
21	-	_	Subsidiaries of Registrant	
23	-	_	Independent Auditors' Consent	
31.1	-	_	Rule 13a-14 (a) Certification of Chief Executive Officer	
31.2	-	_	Rule 13a-14 (a)Certification of Chief Financial Officer	

- 32.1 Section 1350 Certification of the Chief Executive Officer
- 32.1 Section 1350 Certification of the Chief Financial Officer

#### TWENTY-SECOND

#### **AMENDMENT**

TO

### SECOND AMENDED AND RESTATED

#### AGREEMENT OF LIMITED PARTNERSHIP

**OF** 

#### VORNADO REALTY L.P.

Dated as of November 17, 2003

THIS TWENTY-SECOND AMENDMENT TO THE SECOND AMENDED AND RESTATED AGREEMENT OF LIMITED PARTNERSHIP OF VORNADO REALTY L.P. (this "Amendment"), dated as of November 17, 2003, is hereby adopted by Vornado Realty Trust, a Maryland real estate investment trust (defined in the Agreement, hereinafter defined, as the "General Partner"), as the general partner of Vornado Realty L.P., a Delaware limited partnership (the "Partnership"). For ease of reference, capitalized terms used herein and not otherwise defined have the meanings assigned to them in the Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of October 20, 1997, as amended by the Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of December 16, 1997, and further amended by the Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of November 12, 1998, the Third Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of November 30, 1998, the Fourth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of March 3, 1999, the Sixth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of March 17, 1999, the Seventh Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of May 20, 1999, the Eighth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of May 20, 1999, the Eighth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of May 20, 1999, the Eighth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of May 27, 1999, the Ninth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of May 27, 1999, the Ni

as of September 3, 1999, the Tenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of September 3, 1999, the Eleventh Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of November 24, 1999, the Twelfth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of May 1, 2000, the Thirteenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of December 8, 2000, the Fourteenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of December 8, 2000, the Sixteenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of December 15, 2000, the Seventeenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of September 21, 2001, the Eighteenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of January 1, 2002, the Nineteenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of July 1, 2002, the Nineteenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of July 1, 2002, the Twentieth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of April 9, 2003, and the Twenty-First Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of July 31, 2003 (as so amended, the "Agreement").

WHEREAS, the General Partner desires to establish and set forth the terms of a new series of Partnership Interests designated as Series D-10 Preferred Units (the "Series D-10 Preferred Units") and to amend the Agreement to accomplish the same;

WHEREAS, as of the date hereof, the Partnership and the General Partner entered into a Private Placement Purchase Agreement with Bel Holdings LLC (the "<u>Initial Series D-10 Purchaser</u>"), pursuant to which the Partnership agreed to issue to the Initial Series D-10 Purchaser Series D-10 Preferred Units;

WHEREAS, the General Partner has determined that it is in the best interest of the Partnership to amend the Agreement to establish the Series D-10 Preferred Units and set forth the terms thereof to reflect the issuance of the above-referenced Series D-10 Preferred Units;

WHEREAS, Section 14.1.B of the Agreement grants the General Partner power and authority to amend the Agreement without the consent of any of the Partnership's limited partners if the amendment does not adversely affect or eliminate any right granted to a limited partner pursuant to any of the provisions of the Agreement specified in Section 14.1.C or Section 14.1.D of the Agreement as requiring a particular minimum vote;

WHEREAS, the General Partner also wishes to correct certain typographical errors contained in the Sixteenth Amendment to the Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of July 25, 2001 (the "Sixteenth Amendment");

NOW, THEREFORE, the General Partner hereby amends the Agreement as follows:

- 1. <u>Exhibit X</u>, attached hereto as <u>Attachment 1</u>, is hereby incorporated by reference into the Agreement and made a part thereof.
- 2. Section 4.2 of the Agreement is hereby supplemented by adding the following paragraph to the end thereof:
- "X. <u>Issuance of Series D-10 Preferred Units</u>. From and after the date hereof the Partnership shall be authorized to issue Partnership Units of a new series, which Partnership Units are hereby designated as "Series D-10 Preferred Units". Series D-10 Preferred Units shall have the terms set forth in <u>Exhibit X</u> attached hereto and made part hereof."
- 3. In making distributions pursuant to Section 5.1(B) of the Agreement, the General Partner of the Partnership shall take into account the provisions of Paragraph 2 of <u>Exhibit X</u> to the Agreement, including, but not limited to, Paragraph 2.G(ii) thereof.
  - 4. The Agreement is hereby supplemented by adding the following paragraph at the end of Section 8.6 thereof:
  - S. <u>Series D-10 Preferred Unit Exception</u>. Holders of Series D-10 Preferred Units shall not be entitled to the Redemption Right provided for in Section 8.6.A of this Agreement."
  - 5. Exhibit A of the Agreement is hereby deleted and is replaced in its entirety by new Exhibit A attached hereto as Attachment 2.
- 6. The exhibit designated as "Exhibit R" that was added to the Agreement by the Sixteenth Amendment is hereby re-designated "Exhibit V"; the subsection labeled "4.2(s)" that was added to the Agreement by the Sixteenth

3

Amendment is hereby relabeled "4.2(r)"; and the subsection labeled "8.6(i)" that was added to the Agreement by the Sixteenth Amendment is hereby relabeled "8.6(p)".

7. Except as expressly amended hereby, the Agreement shall remain in full force and effect.

4

IN WITNESS WHEREOF, the General Partner has executed this Amendment as of the date first written above.

## VORNADO REALTY TRUST

By /s/ Joseph Macnow

Name: Joseph Macnow

Title: Executive Vice President –

Finance and Administration and Chief Financial Officer

5

Attachment 1

# EXHIBIT X DESIGNATION OF THE PREFERENCES, CONVERSION AND OTHER RIGHTS, VOTING POWERS, RESTRICTIONS, LIMITATIONS AS TO DISTRIBUTIONS, QUALIFICATIONS AND TERMS AND CONDITIONS OF REDEMPTION

#### OF THE

# **SERIES D-10 PREFERRED UNITS**

#### 8. Definitions.

In addition to those terms defined in the Agreement, the following definitions shall be for all purposes, unless otherwise clearly indicated to the contrary, applied to the terms used in the Agreement and this <u>Exhibit X</u>:

"Annual Distribution Rate" shall have the meaning set forth in Section 2.B(i) hereof.

"Change of Control Transaction" shall mean a transaction in which (i) the Common Shares of the General Partner are acquired for cash in a transaction that results in such Shares being held by one Person ("Person", for purposes of this definition of "Change of Control Transaction", as such term is used in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") including any group acting for the purpose of

acquiring, holding or disposing of securities within the meaning of Rule 13d-5(b)(1) under the Exchange Act, but excluding the General Partner Entity, any subsidiary of the General Partner Entity, any employee benefit plan or employee stock plan of the General Partner Entity or any subsidiary or any person organized, appointed, established or holding capital shares of the General Partner Entity or a subsidiary pursuant to such a plan, or any person organized by or on behalf of the General Partner Entity to effect a reorganization or recapitalization of the General Partner Entity that does not result in a change in the ultimate beneficial ownership of 35% or more of the voting power of the then outstanding equity interests of the General Partner Entity); (ii) any Person is or becomes the "beneficial owner" (as defined in Rules 13d-3 and 13d-5 under the Exchange Act), directly or indirectly, of more than 35% of the total voting power of the then outstanding equity interests of the General Partner Entity; other than, (1) any such transaction where immediately after such transaction, directly or indirectly, the then outstanding voting equity interests of the General Partner Entity "beneficially own" (as so determined), directly or indirectly, more than 35% of the total voting power of the then outstanding equity interests of the surviving or transferee Person or (2) any such transaction involving a Person that immediately prior to such transaction is both (x) rated

6

"investment grade" or higher and (y) a Person with an equity market capitalization of \$2.0 billion or higher; or (iii) during any year or any period of two consecutive years, individuals who at the beginning of such period constituted the Board of Trustees of the General Partner Entity (together with any new trustees whose election by such Board of Trustees or whose nomination for election by the shareholders of the General Partner Entity was approved by a vote of a majority of the trustees of the General Partner Entity then still in office who were either directors at the beginning of such period or whose election or nomination for election was previously so approved) cease for any reason, to constitute a majority of the Board of Trustees of the General Partner Entity then in office; provided, however, for purposes of the foregoing determination, an individual who retires from the Board of Trustees of the General Partner Entity and whose resignation is approved by the individuals who at the beginning of such period constituted the Board of Trustees of the General Partner Entity (together with any directors referred to in the preceding parenthetical phrase) will not be considered an individual who was a member of the Board of Trustees of the General Partner Entity at the beginning of such period or who ceased to be a director during such period if the number of directors is reduced following such resignation.

"Common Shares" shall mean the common shares of beneficial interest of the General Partner, par value \$.04 per share.

"<u>Distribution Payment Date</u>" shall mean March 15, June 15, September 15 and December 15, in each year, commencing on December 15, 2003; *provided, however*, that if any Distribution Payment Date falls on any day other than a Unit Business Day, the distribution payment due on such Distribution Payment Date shall be paid on the first Unit Business Day immediately following such Distribution Payment Date.

"<u>Distribution Periods</u>" shall mean quarterly distribution periods commencing on March 15, June 15, September 15 and December 15 of each year and ending on and including the day preceding the first day of the next succeeding Distribution Period (other than the initial Distribution Period with respect to each Series D-10 Preferred Unit, which shall commence on the date on which such Series D-10 Preferred Unit was issued by the Partnership and end on and include the day preceding the first day of the next succeeding Distribution Period).

"Dividend Payment Date" shall mean a dividend payment date with respect to the Series D-10 Preferred Shares.

"Extraordinary Transaction" means with respect to the General Partner Entity or the Partnership, any distribution of cash or property to its shareholders or partners in excess of 35% of its assets, a merger (including without limitation, a triangular merger) or consolidation of the General Partner Entity or the Partnership with or into any other Person which effects a change in the beneficial ownership (as determined in accordance with Rule 13(d)-3 under the Securities Exchange Act of 1934, as amended) of at least 35% of the voting securities of the General Partner Entity or the

7

Partnership, a Change of Control Transaction or a sale of all or substantially all of the assets of the General Partner Entity or the Partnership, or any other similar extraordinary transaction involving the General Partner Entity or the Partnership resulting in such change in beneficial ownership.

"Redemption Date" shall have the meaning set forth in Section 2.D(iii) hereof.

"Redemption Price" shall have the meaning set forth in Section 2.D(i) hereof.

"Series D-10 Effective Date" shall be the first to occur of: (a) November 17, 2012, (b) the first Unit Business Day following any period in which the Partnership has failed to make full distributions in respect of the Series D-10 Preferred Units for six (6) Distribution Periods, whether or not consecutive, (c) the first Unit Business Day following the receipt by the holder of the Series D-10 Preferred Units of (A) notice from the General Partner that the General Partner or the Partnership has taken the position that the Partnership is or likely is a publicly-traded partnership within the meaning of Section 7704 of the Code or any successor provision thereof (a "PTP") or (B) an opinion rendered by independent counsel familiar with such matters addressed to the holder of Series D-10 Preferred Units that the Partnership is or likely is, or upon the occurrence of a defined event in the immediate future will be or likely will be, a PTP, (d) the first Unit Business Day following the date on which any holder of Series D-10 Preferred Units determines, based on results or projected results, that there exists (in such holder's reasonable judgment) an imminent and substantial risk that the Series D-10 Preferred Units held by such holder represent or will represent 19.5% or more of the total profits or capital interests in the Partnership for a taxable year (determined in accordance with Treasury Regulations Section 1.731-2(e)(4)), (e) the first Unit Business Day following (1) receipt by a holder of or holders of Series D-10 Preferred Units of notice from the General Partner that General Partner has reasonably determined that the General Partner will not qualify as a real estate investment trust under Sections 856-860 of the Code for any taxable year or (2) delivery by any holder of Series D-10 Preferred Units to the Partnership and the General Partner an opinion of independent counsel based upon results or projected results to the effect that the General Partner does not or will not likely qualify as a real estate investment trust under Sections 856-860 of the Code for any taxable year, (f) the first Unit Business Day after the General Partner is required to give the Limited Partners notice of an extraordinary transaction with respect to the General Partner Entity as required under Section 8.5.C of the Partnership Agreement, (g) the first Unit Business Day after the occurrence of any transaction described in the first sentence of Section 8.5.C of the Agreement, (h) the first Unit Business Day following foreclosure by a lender to whom such units were pledged pursuant to a bona fide financing made for investment purposes upon customary commercial terms, (i) the first Unit Business Day occurring at any time after the third anniversary of the first issuance of Series D-10 Preferred Units if the holders of Series D-10 Preferred Units shall deliver to the General Partner either (1) a private ruling letter addressed to such Partner or (2) an opinion of

independent counsel reasonably acceptable to the General Partner and based on the enactment of temporary or final Treasury Regulations or the publication of a Revenue Ruling, in either case to the effect that an exchange of the Series D-10 Preferred Units at such earlier time would not cause the Series D-10 Preferred Units to be considered "stock and securities" within the meaning of Section 351(e) of the Code for purposes of determining whether the holder of such Series D-10 Preferred Units is an "investment company" under Section 721(b) of the Code if an exchange were permitted at such earlier date or (j) the first Unit Business Day after the occurrence of an Extraordinary Transaction or, if earlier, the earlier of the date on which the General Partner gives the holders of Series D-10 Preferred Units notice of an Extraordinary Transaction or the date on which an Extraordinary Transaction is publicly announced.

"Series D-10 Notice of Redemption" shall have the meaning set forth in Section 2.E(i)(a) hereof.

"Series D-10 Preferred Shares" means the shares of beneficial interest of the General Partner Entity designated as Series D-10 7.00% Cumulative Redeemable Preferred Shares of Beneficial Interest (liquidation preference \$25.00 per share), no par value, having the rights and preferences and other terms set forth in Schedule 1 to this Exhibit X.

"Series D-10 Preferred Unit" means a Partnership Unit issued by the Partnership having the preferences, conversion and other rights, voting powers, restrictions, limitations as to distributions, qualifications and terms and conditions of redemption as are set forth in this Exhibit X.

"Series D-10 Redeeming Partner" shall have the meaning set forth in Section 2.E(i)(a) hereof.

"Series D-10 Redemption Right" shall have the meaning set forth in Section 2.E(i)(a) hereof.

"Series D-10 Specified Redemption Date" shall mean the sixty-first Unit Business Day after receipt by the General Partner of a Series D-10 Notice of Redemption in respect of the Series D-10 Units; provided, however, that the Series D-10 Specified Redemption Date shall mean the tenth Unit Business Day after receipt by the General Partner of a Series D-10 Notice of Redemption delivered in respect of a redemption described in Treas. Reg. § 1.7704-1(e).

"set apart for payment" shall be deemed to include, without any action other than the following, the recording by the Partnership or the General Partner on behalf of the Partnership in its accounting ledgers of any accounting or bookkeeping entry which indicates, pursuant to a declaration of a distribution by the General Partner, the allocation of funds to be so paid on any series or class of Partnership Units; provided, however, that if any funds for any class or series of Junior Units (as defined below) or

9

any class or series of Partnership Units ranking on a parity with the Series D-10 Preferred Units as to the payment of distributions are placed in a separate account of the Partnership or delivered to a disbursing, paying or other similar agent, then "set apart for payment" with respect to the Series D-10 Preferred Units shall mean placing such funds in a separate account or delivering such funds to a disbursing, paying or other similar agent.

"Third Party Redemption Date" shall have the meaning set forth in Section 2.D(ii) hereof.

"<u>Unit Business Day</u>" shall mean any day other than a Saturday, Sunday or a day on which state or federally chartered banking institutions in New York, New York are not required to be open.

#### 9. <u>Terms of the Series D-10 Preferred Units.</u>

- A. Number. As of the close of business on the date of the amendment pursuant to which this Exhibit was adopted, the total number of Series D-10 Preferred Units issued and outstanding will be 3,200,000. Without the approval of existing holders of Series D-10 Units as set forth herein, the Partnership may not issue additional Series D-10 Preferred Units except (i) in connection with an issuance solely to all the then existing holders thereof on the same terms and on an identical per unit basis and (ii) to the General Partner Entity in connection with additional issuance of Series D-10 Preferred Shares.
- B. <u>Distributions</u>. 1. The holders of the then outstanding Series D-10 Preferred Units shall be entitled to receive, when, as and if declared by the General Partner, distributions payable in cash at the rate per annum of \$1.75 per Series D-10 Preferred Unit (the "<u>Annual Distribution Rate</u>"). Such distributions with respect to each Series D-10 Preferred Unit shall be cumulative from the date of issuance of such Series D-10 Preferred Unit and shall be payable quarterly, when, as and if authorized and declared by the General Partner, in arrears on Distribution Payment Dates, commencing on the first Distribution Payment Date after November 17, 2003. Distributions are cumulative from the most recent Distribution Payment Date to which distributions have been paid; *provided* that the amount per Series D-10 Preferred Unit to be paid in respect of the initial Distribution Period, or any other period shorter or longer than a full Distribution Period, shall be determined in accordance with paragraph (ii) below. Accumulated and unpaid distributions for any past Distribution Periods may be declared and paid at any time, without reference to any regular Distribution Payment Date.
- 2. The amount of distribution per Series D-10 Preferred Unit accruing in each full Distribution Period shall be computed by dividing the Annual Distribution Rate by four. The amount of distributions payable for the initial Distribution Period, or any other period shorter or longer than a full Distribution Period, on the Series D-10 Preferred Units shall be computed on the basis of twelve 30-day months and a 360-day year. The holders of the then outstanding Series D-10 Preferred Units shall not be

- 3. So long as any Series D-10 Preferred Units are outstanding, no distributions, except as described in the immediately following sentence, shall be declared or paid or set apart for payment on any series or class or classes of Parity Units (as defined below) for any period unless full cumulative distributions have been or contemporaneously are declared and paid or declared and a sum sufficient for the payment thereof set apart for such payment on the Series D-10 Preferred Units for all Distribution Periods terminating on or prior to the distribution payment date on such class or series of Parity Units, except in the case of distributions on the Series B-2 Restricted Preferred Units to the extent not paid due to a lack of funds in the Nongovernmental Account. When distributions are not paid in full or a sum sufficient for such payment is not set apart, as aforesaid, all distributions declared upon Series D-10 Preferred Units and all distributions declared upon any other series or class or classes of Parity Units shall be declared ratably in proportion to the respective amounts of distributions accumulated and unpaid on the Series D-10 Preferred Units and such Parity Units, except in the case of distributions on the Series B-2 Restricted Preferred Units to the extent not paid due to a lack of funds in the Nongovernmental Account.
- 4. So long as any Series D-10 Preferred Units are outstanding, no distributions (other than distributions paid solely in Junior Units or options, warrants or rights to subscribe for or purchase Junior Units) shall be declared or paid or set apart for payment or other distribution declared or made upon Junior Units, nor shall any Junior Units be redeemed, purchased or otherwise acquired (other than for Common Shares or Junior Shares (as defined in Schedule 1 attached to this Exhibit X) pursuant to Section 8.6 of the Agreement, a redemption, purchase or other acquisition of Junior Units made in respect of a redemption, purchase or other acquisition of Common Shares made for purposes of and in compliance with requirements of an employee incentive or benefit plan of the General Partner or any subsidiary, or as permitted under Article VI of the Declaration of Trust of the General Partner), for any consideration (or any moneys to be paid to or made available for a sinking fund for the redemption of any such Junior Units) by the General Partner, directly or indirectly (except by conversion into or exchange for Junior Units), unless in each case (a) the full cumulative distributions on all outstanding Series D-10 Preferred Units and any other Parity Units of the Partnership shall have been paid or set apart for payment for all past Distribution Periods with respect to the Series D-10 Preferred Units are not then able to be paid owing to a lack of funds in the Nongovernmental Account, and (b) sufficient funds shall have been paid or set apart for the payment of the distribution for the current Distribution Period with respect to the Series D-10 Preferred Units and any Parity Units, except to the extent that distributions on the Series B-2 Restricted Preferred

Units are not then able to be paid owing to a lack of funds in the Nongovernmental Account.

- C. <u>Liquidation Preference</u>. 1. In the event of any liquidation, dissolution or winding up of the Partnership or the General Partner, whether voluntary or involuntary, before any payment or distribution of the assets of the Partnership shall be made to or set apart for the holders of Junior Units, holders of the Series D-10 Preferred Units shall be entitled to receive an amount equal to the holder's Capital Account in respect of those Series D-10 Preferred Units; but the holders of Series D-10 Preferred Units shall not be entitled to any further payment. If, upon any such liquidation, dissolution or winding up of the Partnership or the General Partner, the assets of the Partnership, or proceeds thereof, distributable to the holders of Series D-10 Preferred Units, shall be insufficient to pay in full the preferential amount aforesaid and liquidating payments on any other Parity Units, then such assets, or the proceeds thereof, shall be distributed among the holders of the Series D-10 Preferred Units and the holders of any such other Parity Units ratably in accordance with the respective amounts that would be payable on such Series D-10 Preferred Units and any such other Parity Units if all amounts payable thereon were paid in full. For the purposes of this Section 2.C, (i) a consolidation or merger of the Partnership or the General Partner with one or more entities, (ii) a statutory share exchange by the Partnership or the General Partner and (iii) a sale or transfer of all or substantially all of the Partnership's or the General Partner.
- 2. Subject to the rights of the holders of Partnership Units of any series or class or classes of shares ranking on a parity with or prior to the Series D-10 Preferred Units upon any liquidation, dissolution or winding up of the General Partner or the Partnership, after payment shall have been made in full to the holders of the Series D-10 Preferred Units, as provided in this Section, any series or class or classes of Junior Units shall, subject to any respective terms and provisions applying thereto, be entitled to receive any and all assets remaining to be paid or distributed, and the holder of the Series D-10 Preferred Units shall not be entitled to share therein.
- D. The Partnership's Right to Redeem the Series D-10 Preferred Units.

  1. Except in connection with the redemption of the Series D-10 Preferred Shares by the General Partner as permitted by Article VI of the Declaration of Trust or as set forth in Section E below, the Series D-10 Preferred Units shall not be redeemable prior to November 17, 2008. On and after November 17, 2008, the General Partner may, at its option, cause the Partnership to redeem the Series D-10 Preferred Units in whole or in part, as set forth herein, subject to the provisions described below, at a redemption price, payable in cash, in an amount equal to \$25 per unit for the Series D-10 Preferred Units being redeemed (the "Redemption Price"). Upon any such redemption, the Partnership shall also pay any accrued or accumulated and unpaid distributions to and including the date of redemption in respect of the Series D-10 Preferred Units being redeemed.

12

Such Series D-10 Preferred Units as are not held by the General Partner may be redeemed by the Partnership on or after November 17, 2008, in whole or in part, at any time or from time to time, upon not less than 30 nor more than 60 days' written notice. If fewer than all of the outstanding Series D-10 Preferred Units that are not held by the General Partner are to be redeemed, the Series D-10 Preferred Units to be redeemed from each holder (other than the General Partner) shall be selected pro rata (as nearly as practicable without creating fractional units). Any notice of redemption delivered pursuant to this Section D(ii) will be (x) faxed and (y) mailed by the Partnership, by certified mail, postage prepaid, not less than 30 nor more than 60 days prior to the date upon which such redemption is to occur (the "Third Party Redemption Date"), addressed to each holder of record of the Series D-10 Preferred Units at their respective addresses as they appear on the records of the Partnership. No failure to give or defect in such notice to a holder of Series D-10 Preferred Units shall affect the validity of the proceedings for the redemption of any Series D-10 Preferred Units with respect to the other holders of Series D-10 Preferred Units. In addition to any information required by law, each such notice shall state: (a) the Third Party Redemption Date, (b) the amount payable per Series D-10 Preferred Unit upon redemption, including the Redemption Price and any amount payable pursuant to Section D(iv) hereof, (c) the aggregate number of Series D-10 Preferred Units to be redeemed and, if fewer than all of the outstanding Series D-10 Preferred Units are to be redeemed, the number of Series D-10 Preferred Units to be redeemed held by such holder, which number shall equal such holder's pro rata share (based on the percentage of the aggregate number of outstanding Series D-10 Preferred Units not held by the General Partner that the total number of Series D-10 Preferred Units held by such holder represents and determined

(e) that payment of such amount will be made upon presentation and surrender of such Series D-10 Preferred Units. If the Partnership gives a notice of redemption in respect of Series D-10 Preferred Units pursuant to this Section D(ii), then, by 12:00 noon, New York City time, on the Third Party Redemption Date, the Partnership will deposit irrevocably in trust for the benefit of the holders of Series D-10 Preferred Units being redeemed funds sufficient to pay the applicable amount payable with respect to such Series D-10 Preferred Units and will give irrevocable instructions and authority to pay such amount to the holders of the Series D-10 Preferred Units upon surrender of the Series D-10 Preferred Units by such holders at the place designated in the notice of redemption.

3. Such Series D-10 Preferred Units as may be held by the General Partner may be redeemed, in whole or in part, at the option of the General Partner, at any time, upon payment by the Partnership to the General Partner of the Redemption Price and any amount payable pursuant to Section D(iv) hereof with respect to such Series D-10 Preferred Units; *provided* that the General Partner shall redeem an equivalent number of Series D-10 Preferred Shares. Such redemption of Series D-10 Preferred Units shall occur substantially concurrently with the redemption by the General Partner

13

of such Series D-10 Preferred Shares (such date is herein referred to collectively with the Third Party Redemption Date as the "Redemption Date").

- 4. Upon any redemption of Series D-10 Preferred Units, the Partnership shall pay any accrued or accumulated and unpaid distributions for any Distribution Period, or any other period shorter than a full Distribution Period, ending on or prior to the Redemption Date. On and after the Redemption Date, distributions will cease to accumulate on the Series D-10 Preferred Units called for redemption, unless the Partnership defaults in payment therefor. If any date fixed for redemption of Series D-10 Preferred Units is not a Unit Business Day, then payment of the Redemption Price payable on such date will be made on the next succeeding day that is a Unit Business Day (and without any interest or other payment in respect of any such delay) except that, if such Unit Business Day falls in the next calendar year, such payment will be made on the immediately preceding Unit Business Day, in each case with the same force and effect as if made on such date fixed for redemption. If payment of the Redemption Price is improperly withheld or refused and not paid by the Partnership, distributions on such Series D-10 Preferred Units will continue to accumulate from the original redemption date to the date of payment, in which case the actual payment date will be considered the date fixed for redemption for purposes of calculating the applicable Redemption Price. Except as provided above, the Partnership shall make no payment or allowance for unpaid distributions, whether or not in arrears, on Series D-10 Preferred Units called for redemption under this Section 2.D.
- 5. If full cumulative distributions on the Series D-10 Preferred Units and any other series or class or classes of Parity Units of the Partnership have not been paid or declared and set apart for payment, except in connection with a purchase, redemption or other acquisition of Series D-10 Preferred Shares or shares of beneficial interest ranking on a parity with such Series D-10 Preferred Shares as permitted under Article VI of the Declaration of Trust and except to the extent that such distributions or amounts distributable on the Series B-2 Restricted Preferred Units may not be payable due to a lack of funds in the Nongovernmental Account, the Series D-10 Preferred Units may not be redeemed in part and the Partnership may not purchase, redeem or otherwise acquire Series D-10 Preferred Units or any Parity Units other than in exchange for Junior Units.

As promptly as practicable after the surrender of any such Series D-10 Preferred Units so redeemed, such Series D-10 Preferred Units shall be exchanged for the amount of cash (without interest thereon) payable therefore pursuant to Section 2.D(i). If fewer than all the Series D-10 Preferred Units represented by any physical certificate are redeemed, then the Partnership shall issue new certificates representing the unredeemed Series D-10 Preferred Units without cost to the holder thereof.

E. <u>Series D-10 Preferred Unit Holder Redemption Right</u>.

- 1. <u>General.</u> a) Subject to paragraphs (ii) and (iii) below, on or after the Series D-10 Effective Date, a holder of the Series D-10 Preferred Units shall have the right from time to time (the "<u>Series D-10 Redemption Right</u>") to require the Partnership to redeem all, or a portion equal to or exceeding \$10 million in aggregate liquidation preference of its Series D-10 Preferred Units on any Series D-10 Specified Redemption Date in cash in an amount equal to the holder's Capital Account after the Carrying Values of all Partnership assets are adjusted pursuant to Section 1.D of Exhibit B to the Agreement and the holder's Capital Account is adjusted accordingly for the Series D-10 Preferred Units being redeemed. Any such Series D-10 Redemption Right shall be exercised pursuant to notice of redemption comparable to the Notice of Redemption required under Section 8.6 of the Agreement (a "<u>Series D-10 Notice of Redemption</u>") delivered to the Partnership (with a copy to the General Partner) by the Limited Partner who is exercising the Series D-10 Redemption Right (the "<u>Series D-10 Redeeming Partner</u>"). Any redemption pursuant to the Series D-10 Redemption Right shall be subject to all of the provisions of the Agreement governing redemptions under Section 8.6 of the Agreement as if it were a redemption under that section, except as otherwise provided herein. Notwithstanding the foregoing to the contrary, the provisions of Section 8.6.B shall not apply to any redemption of the Series D-10 Preferred Units.
- b) The Series D-10 Redeeming Partner shall have no right with respect to any Series D-10 Preferred Units so redeemed to receive any distributions paid after the Series D-10 Specified Redemption Date, unless the record date for the distribution preceded the Series D-10 Specified Redemption Date. If the record date for such distribution was a date prior to the Series D-10 Specified Redemption Date and the Distribution Payment Date in respect of such distribution was a date after the Series D-10 Specified Redemption Date, such Series D-10 Redeeming Partner shall be required, as a condition of the redemption of such Series D-10 Preferred Units, to pay the amount of such distribution to the Partnership (if such Series D-10 Preferred Units are redeemed for cash) or to the General Partner (if such Series D-10 Preferred Units are redeemed for Series D-10 Preferred Shares).
- c) The Assignee of any Limited Partner may exercise the rights of such Limited Partner pursuant to this Section 2.E, and such Limited Partner shall be deemed to have assigned such rights to such Assignee and shall be bound by the exercise of such rights by such Limited Partner's Assignee. In connection with any exercise of such rights by such Assignee on behalf of such Limited Partner, the Redemption Price and any accumulated and unpaid distributions shall be paid by the Partnership directly to such Assignee and not to such Limited Partner.
- 2. <u>General Partner Assumption of Right</u>. a) If the holder of the Series D-10 Preferred Units has delivered a Series D-10 Notice of Redemption, the General Partner may, in its sole and absolute discretion (subject to any limitations on ownership and transfer of Shares set forth in the Declaration of Trust), elect to assume directly and satisfy the Series D-10 Redemption Right by paying to the Redeeming Partner either (x) an amount equal to the holder's Capital Account for the Series D-10

Preferred Units being redeemed after the Carrying Values of all Partnership assets are adjusted pursuant to Section 1.D of Exhibit B to the Agreement and the holder's Capital Account is adjusted accordingly or (y) in the form of Series D-10 Preferred Shares, as set forth in paragraph (b) below; provided, however, that if and to the extent that such exchange would, based solely on the Series D-10 Preferred Shares acquired by such holder directly from the General Partner in satisfaction of a Series D-10 Redemption Right and those Series D-10 Preferred Shares acquired directly by such holder from the General Partner in prior exercises of the Series D-10 Redemption Right, result in the Series D-10 Preferred Shares being delivered in satisfaction of the Series D-10 Redemption Right being issued to such holder as "Excess Stock" (as such term is used in Article VI of the REIT's Declaration of Trust), then, so long as any waiver granted pursuant to Section 6.6(1) of the Declaration of Trust of the ownership limits that includes such holder shall not have been terminated in accordance with its terms, the General Partner shall instead satisfy such Series D-10 Redemption Right by paying the Redeeming Partner the amount specified in clause (x) in respect thereof. Unless the General Partner, in its sole and absolute discretion, shall exercise its right to assume directly and satisfy the Series D-10 Redemption Right, the General Partner shall not have any obligation to the Redeeming Partner or to the Partnership with respect to the Redeeming Partner's exercise of the Series D-10 Redemption Right. In the event the General Partner shall exercise its right to satisfy the Series D-10 Redemption Right in the manner described in the first sentence of this paragraph (ii) and shall fully perform its obligations in connection therewith, the Partnership shall have no right or obligation to pay any amount to the Redeeming Partner with respect to such Redeeming Partner's exercise of the Series D-10 Redemption Right, and each of the Redeeming Partner, the Partnership and the General Partner shall, for federal income tax purposes, treat the transaction between the General Partner and the Redeeming Partner as a sale of the Redeeming Partner's Partnership Units to the General Partner. Nothing contained in this paragraph (ii) shall imply any right of the General Partner to require any holder of Series D-10 Preferred Units to exercise the Series D-10 Redemption Right afforded pursuant to paragraph (i) above.

b) In the event that the Partnership redeems Series D-10 Preferred Units for cash in accordance with Section 2.E(i)(a), the units so redeemed shall be terminated. In the event that the General Partner determines to pay the Redeeming Partner in the form of Series D-10 Preferred Shares, the General Partner shall issue to the Series D-10 Redeeming Partner one Series D-10 Preferred Share for each Series D-10 Preferred Unit being redeemed (subject to modification as set forth in paragraph (c) below and subject to adjustment in the case of splits, subdivisions or combinations of the Series D-10 Preferred Shares that do not result in an appropriate adjustment to the Series D-10 Preferred Units), whereupon the General Partner shall acquire the Series D-10 Preferred Units offered for redemption by the Series D-10 Redeeming Partner and shall be treated for all purposes of the Agreement as the owner of such Series D-10 Preferred Units. Any accumulated and unpaid distributions on such Series D-10 Redeeming Partner in consideration

16

of such Series D-10 Preferred Units at the time of the issuance of such Series D-10 Preferred Shares.

- c) In the event that there shall be outstanding at any time both Series D-10 Preferred Shares and Series D-10 Preferred Units and the General Partner shall be a party to any transaction (including, without limitation, a merger, consolidation or statutory share exchange with respect to the Series D-10 Preferred Shares), in each case as a result of which the Series D-10 Preferred Shares are converted into the right to receive shares of capital stock, other securities or other property (including cash or any combination thereof), thereafter the Redemption Price payable by the General Partner in respect of one Series D-10 Preferred Unit shall be the kind and amount of shares of capital stock and other securities and property (including cash or any combination thereof) that was received upon consummation of such transaction in return for one Series D-10 Preferred Share; and the General Partner may not become a party to any such transaction unless the terms thereof are consistent with the foregoing. In case there shall be outstanding Series D-10 Preferred Units and no Series D-10 Preferred Shares and the General Partner shall be a party to any merger or consolidation in which the General Partner is not the surviving entity, then the Series D-10 Preferred Shares deliverable by the General Partner thereafter in redemption of Series D-10 Preferred Units pursuant to clause (ii) above shall be shares of the surviving entity or any entity controlling the surviving entity having the preferences, rights, voting powers, restrictions, limitations as to dividends, qualifications and terms and conditions of redemption substantially similar to those set forth on Schedule 1 to this Exhibit X.
- d) Each Redeeming Partner agrees to execute such documents as the General Partner may reasonably require in connection with the issuance of Series D-10 Preferred Shares upon exercise of the Series D-10 Redemption Right.
- 3. Exceptions to Exercise of Redemption Right. Notwithstanding the provisions of paragraphs (i) and (ii) above, a Partner shall not be entitled to exercise the Series D-10 Redemption Right if (but only as long as) the delivery of Series D-10 Preferred Shares to such Partner on the Series D-10 Specified Redemption Date (a) would be prohibited under the Declaration of Trust, or (b) as long as the Common Shares or any previously issued Series D-10 Preferred Shares are Publicly Traded, would be prohibited under applicable federal or state securities laws or regulations (assuming the General Partner would in fact assume and satisfy the Series D-10 Redemption Right).
- 4. <u>No Liens on Partnership Units Delivered for Redemption</u>. Each holder of any Series D-10 Preferred Units covenants and agrees with the General Partner that all Series D-10 Preferred Units delivered for redemption shall be delivered to the Partnership or the General Partner, as the case may be, free and clear of all liens, and, notwithstanding anything contained herein to the contrary, neither the General Partner nor the Partnership shall be under any obligation to acquire Series D-10 Preferred Units which are or may be subject to any liens. Each holder of Series D-10 Preferred Units further agrees that, in the event any state or local property transfer tax is payable as a

17

result of the transfer of its Series D-10 Preferred Units to the Partnership or the General Partner, such holder shall assume and pay such transfer tax.

- F. <u>Conversion</u>. The Series D-10 Preferred Units are not convertible into or redeemable or exchangeable for any other property or securities of the General Partner Entity or the Partnership at the option of any holder of Series D-10 Preferred Units, except as provided in Sections D and E hereof.
  - G. Ranking. 1. Any class or series of Partnership Units shall be deemed to rank:

- a) prior to the Series D-10 Preferred Units, as to the payment of distributions and as to distribution of assets upon liquidation, dissolution or winding up of the General Partner or the Partnership, if the holders of such class or series of Partnership Units shall be entitled to the receipt of distributions or of amounts distributable upon liquidation, dissolution or winding up, as the case may be, in preference or priority to the holders of Series D-10 Preferred Units;
- b) on a parity with the Series D-10 Preferred Units, as to the payment of distributions and as to the distribution of assets upon liquidation, dissolution or winding up of the General Partner or the Partnership, whether or not the distribution rates, distribution payment dates or redemption or liquidation prices per Partnership Unit be different from those of the Series D-10 Preferred Units, if the holders of such Partnership Units of such class or series and the Series D-10 Preferred Units shall be entitled to the receipt of distributions and of amounts distributable upon liquidation, dissolution or winding up in proportion to their respective amounts of accrued and unpaid distributions per Partnership Unit or liquidation preferences, without preference or priority one over the other, except to the extent that such distributions or amounts distributable on the Series B-2 Restricted Preferred Units may not be payable due to a lack of funds in the Nongovernmental Account ("Parity Units"); and
- c) junior to the Series D-10 Preferred Units, as to the payment of distributions or as to the distribution of assets upon liquidation, dissolution or winding up of the General Partner or the Partnership, if such class or series of Partnership Units shall be Class A Units or if the holders of Series D-10 Preferred Units shall be entitled to receipt of distributions or of amounts distributable upon liquidation, dissolution or winding up, as the case may be, in preference or priority to the holders of Partnership Units of such class or series ("Junior Units").
- 2. The Series A Preferred Units, Series B-1 Convertible Preferred Units, the Series B-2 Convertible Restricted Preferred Units, Series B Pass-Through Preferred Units, Series C-1 Convertible Preferred Units, Series C Pass-Through Preferred Units, Series D-1 Preferred Units, Series D-2 Preferred Units, Series D-3 Preferred Units, Series D-5 Preferred Units, Series D-6 Preferred Units, Series D-7 Preferred Units, Series D-8 Preferred Units, Series D-9 Preferred Units, Series D-9 Preferred Units, Series D-9 Preferred Units Series D-

respect to the Series D-10 Preferred Units and the holders of the Series D-10 Preferred Units and Series A Preferred Units, Series B-1 Convertible Preferred Units, the Series B-2 Restricted Preferred Units, Series B Pass-Through Preferred Units, Series C-1 Preferred Units, Series C Pass-Through Preferred Units, Series D-1 Preferred Units, Series D-2 Preferred Units, Series D-3 Preferred Units, Series D-5 Preferred Units, Series D-6 Preferred Units, Series D-7 Preferred Units, Series D-8 Preferred Units, Series D-9 Preferred Units, Series E-1 Convertible Preferred Units and Series F-1 Preferred Units shall be entitled to the receipt of distributions and of amounts distributable upon liquidation, dissolution or winding up in proportion to their respective amounts of accumulated and unpaid distributions per Partnership Unit or liquidation preferences, without preference or priority one over the other, except in the case of distributions on the Series B-2 Restricted Preferred Units to the extent not payable due to a lack of funds in the Nongovernmental Account and except that:

- a) the Series D-10 Preferred Units shall be Preference Units and shall receive distributions on a basis *pari passu* with other Partnership Units, if any, receiving distributions pursuant to Section 5.1.B(i) of the Agreement, except to the extent that distributions on the Series B-2 Restricted Preferred Units may not be paid due to a lack of funds in the Nongovernmental Account; and
- b) Distributions made pursuant to Subsections G(ii)(a) of this Exhibit X shall be made pro rata with other distributions made to other Partnership Units as to which they rank *pari passu* based on the ratio of the amounts to be paid the Series D-10 Preferred Units and such other Partnership Units, as applicable, to the total amounts to be paid in respect of the Series D-10 Preferred Units and such other Partnership Units taken together on the Partnership Record Date, except in the case of distributions on the Series B-2 Restricted Preferred Units to the extent such distributions may not be paid due to a lack of funds in the Nongovernmental Account.
- 3. For purposes of allocations of items made pursuant to Article VI of the Agreement, the Series D-10 Preferred Units shall be Preference Units and shall be allocated items *pari passu* with the allocation of items to holders of Preference Units (i.e., as allocated in Section 6.1.A (ii) and Section 6.1.B (x) of the Agreement) and shall share in those allocations in a pro rata manner based on the distributions and allocations of items, as applicable, made to Preference Units, as applicable; references to Preference Units in Article VI of the Agreement shall be deemed to also refer to Series D-10 Preferred Units except that references to distributions made to Preference Units shall be deemed to refer to distributions made to the Series D-10 Preferred Units in a pro rata manner with such distributions, if any, made to the Preference Units.
- H. <u>Voting.</u> 1. Except as provided in this Section H or as required by law, the holders of the Series D-10 Preferred Units shall not be entitled to vote at any meeting of the Partners or for any other purpose or otherwise to participate in any action taken by the Partnership or the Partners, or to receive notice of any meeting of the Partners.

- 2. So long as any Series D-10 Preferred Units are outstanding, the General Partner shall not authorize the creation of or cause the Partnership to issue any additional Series D-10 Preferred Units or any Partnership Units of any class or series or any interest in the Partnership convertible into or exchangeable for Partnership Units of any class or series ranking prior to the Series D-10 Preferred Units in the distribution of assets on any liquidation, dissolution or winding up of the General Partner or the Partnership or in the payment of distributions, or reclassify any Partnership Units of the Partnership into any such senior Partnership Units other than issuances of additional Series D-10 Preferred Units (i) to all of the then existing holders of Series D-10 Preferred Units on the same terms pursuant to and to the extent permitted by Section 2.A of this Exhibit X and (ii) to the General Partner Entity in connection with additional issuance of Series D-10 Preferred Shares.
- 3. So long as any Series D-10 Preferred Units are outstanding, in addition to any other vote or consent of unit holders required by the Agreement of Limited Partnership or of shareholders required by the Declaration of Trust, the affirmative vote of at least two-thirds of the votes entitled to be cast by the holders of Series D-10 Preferred Units at the time outstanding given in person or by proxy, either in writing without a meeting or by vote at any meeting called for the purpose, shall be necessary for effecting or validating (a) any amendment, alteration or repeal of any of the provisions of the Declaration of Trust that materially and adversely affects the voting powers, rights or preferences of the Series D-10 Preferred Shares; *provided*, *however*, that the amendment of the provisions of the Declaration of Trust so as to authorize or create or to increase the authorized amount of, any Junior Shares with

respect to the Series D-10 Preferred Shares or any units of any class or series ranking on a parity with the Series D-10 Preferred Shares (other than additional Series D-10 Preferred Shares) shall not be deemed to materially and adversely affect the voting powers, rights or preferences of the holders of Series D-10 Preferred Shares or (b) any amendment, alteration or repeal the provisions of the Agreement that would materially and adversely affect the powers, special rights, preferences, privileges or voting powers of the Series D-10 Preferred Units; provided, however, that an Extraordinary Transaction or a sale or lease of all of the Partnership's assets as an entirety shall be deemed not to materially and adversely affect such powers, special rights, preferences, privileges or voting powers of the Series D-10 Preferred Units or the Partners holding such Series D-10 Preferred Units or (c) an increase in the authorized number of Series D-10 Preferred Units or (d) the authorization or creation of, or the increase in the authorized or issued amount of, any shares of any class or series or any security convertible into or exchangeable for shares of any class or series ranking prior to the Series D-10 Preferred Shares in the distribution of assets on any liquidation, dissolution or winding up of the General Partner or in the payment of dividends or distributions; provided, however, that, in the case of each of subparagraphs (a), (b), (c) and (d), no such vote of the holders of Series D-10 Preferred Units shall be required if, at or prior to the time when such amendment, alteration or repeal is to take effect, or when the issuance of any such prior shares or convertible security is to be made, provision is made for the redemption of all Series D-10 Preferred Units at the time outstanding in accordance with the provisions hereof.

- I. At such time, if any, as the General Partner becomes a holder of Series D-10 Preferred Units, the rights of the General Partner, in its capacity as the holder of the Series D-10 Preferred Units, will be in addition to and not in limitation of any other rights or authority of the General Partner, in any other capacity, under the Agreement; provided, however, that so long as any person or entity other than the General Partner holds any Series D-10 Preferred Units, the General Partner shall not cast any votes as a holder of Series D-10 Preferred Units, the Series D-10 Preferred Units held by the General Partner shall be deemed not to be outstanding for the purposes of any vote of the holders of Series D-10 Preferred Units and the votes represented by the Series D-10 Preferred Units held by the General shall not be "votes entitled to be cast" by the holders of Series D-10 Preferred Units. In addition, nothing contained in this Exhibit X shall be deemed to limit or otherwise restrict any rights or authority of the General Partner under the Agreement, other than in its capacity as the holder of Series D-10 Preferred Units.
- 2. Anything herein contained to the contrary notwithstanding, the General Partner shall take all steps that it determines are necessary or appropriate (including modifying the foregoing terms of the Series D-10 Preferred Units) to ensure that the Series D-10 Preferred Units (including, without limitation the redemption and conversion terms thereof) permit the General Partner to satisfy its obligations with respect to the Series D-10 Preferred Shares (including, without limitation, its obligations to make dividend payments on the Series D-10 Preferred Shares), if and when any such shares are issued, it being the intention that, except to the extent provided in Schedule 1 to this Exhibit X, the terms of the Series D-10 Preferred Shares will be the same as the terms of the Series D-10 Preferred Units in all material respects.

#### REGISTRATION RIGHTS AGREEMENT

THIS REGISTRATION RIGHTS AGREEMENT (this "Agreement") is made and entered into as of November 17, 2003 by and between VORNADO REALTY TRUST, a Maryland real estate investment trust (the "Company"), on the one hand, and Bel Holdings LLC (together with permitted successors and assigns who acquire Registrable Securities from time to time, in each case as long as such person is a record holder of any Registrable Securities, each individually, a "Holder", and collectively, the "Holders") on the other hand.

WHEREAS, the Holder is receiving on the date hereof Series D-10 Preferred Units of limited partnership interest ("Units") in Vornado Realty L.P., a Delaware limited partnership (the "Partnership");

WHEREAS, in connection therewith, the Company has agreed to grant to the Holder the Registration Rights (as defined in Section 1 hereof);

NOW, THEREFORE, the parties hereto, in consideration of the foregoing and the mutual covenants and agreements hereinafter set forth, hereby agree as follows:

#### SECTION 1. REGISTRATION RIGHTS

If a Holder receives 7.00% Series D-10 Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preference \$25.00 per share, of the Company ("Preferred Shares") upon redemption of Units (the "Redemption Shares") pursuant to the terms of the Second Amended and Restated Agreement of Limited Partnership of the Partnership, as the same may be amended from time to time (the "Partnership Agreement"), then, unless such Redemption Shares are issued to such Holder pursuant to an Issuer Registration Statement as provided in Section 2 below, such Holder shall be entitled to offer for sale pursuant to a shelf registration statement, the Redemption Shares, subject to the terms and conditions set forth in Section 3 hereof (the "Registration Rights").

#### SECTION 2. ISSUER REGISTRATION STATEMENT

Anything contained herein to the contrary notwithstanding, in the event that the Redemption Shares are issued by the Company to a Holder pursuant to an effective registration statement (an "Issuer Registration Statement") filed with the Securities and Exchange Commission (the "Commission"), the Company shall be deemed to have satisfied all of its registration obligations under this Agreement with respect to such Holder.

#### SECTION 3. DEMAND REGISTRATION RIGHTS

3.1 (a) *Registration Procedure*. Unless such Redemption Shares are issued pursuant to an Issuer Registration Statement as provided in Section 2 hereof, then

subject to Sections 3.1(c) and 3.2 hereof, if any Holder desires to exercise its Registration Rights with respect to the Redemption Shares held by such Holder, such Holder (a "Notice Holder") shall deliver to the Company written notice (a "Registration Notice") informing the Company of such exercise and specifying the number of shares to be offered by such Notice Holder (such shares to be offered being referred to herein as the "Registrable Securities"), which shares shall not be less than (a) 1,000,000 shares or (b) all of the shares held by such Holder. Such notice may be given at any time on or after the date a notice of redemption is delivered by the Notice Holder to the Partnership pursuant to the Partnership Agreement, but must be given at least fifteen (15) Business Days prior to the consummation of the sale of Registrable Securities. As used in this Agreement, a "Business Day" is any Monday, Tuesday, Wednesday, Thursday or Friday other than a day on which banks and other financial institutions are authorized or required to be closed for business in the State of New York or Maryland. Upon receipt of the Registration Notice, the Company, if it has not already caused the Registrable Securities of the Notice Holder to be included as part of an existing shelf registration statement (prior to the filing of which the Company shall have given ten (10) Business Days' notice to the Holders) and related prospectus that the Company then has on file with the Commission (the "Shelf Registration Statement") (in which event the Company shall be deemed to have satisfied its registration obligation under this Section 3), will cause to be filed with the Commission as soon as reasonably practicable after receiving the Registration Notice a new registration statement and related prospectus (a "New Registration Statement") that complies as to form in all material respects with applicable Commission rules providing for the sale by the Notice Holder of the Registrable Securities, and agrees (subject to Section 3.2 hereof) to use its best efforts to cause such New Registration Statement to be declared effective by the Commission as soon as practicable. (As used herein, "Registration Statement" and "Prospectus" refer to the Shelf Registration Statement and related prospectus (including any preliminary prospectus) or the New Registration Statement and related prospectus (including any preliminary prospectus), whichever is utilized by the Company to satisfy the Notice Holder's Registration Rights pursuant to this Section 3, including in each case any documents incorporated therein by reference.) Upon receipt of a Registration Notice, the Company will provide notice to each other Holder with respect to which it has not already satisfied its registration obligation of its receipt of the Registration Notice and its obligations (such notice, a "Company Notice"). Each other Holder shall have 10 days from the mailing of the Company Notice to such Holder to provide to the Company notice of its intention to include all, but not less than all, of its Registrable Securities in a Registration Statement (such other Holder, a "Piggyback Holder" and together with the Notice Holder, a "Selling Holder"). In no event may a Registration Notice be delivered more than once in any calendar year but there shall be no other limit on the number of Registration Notices delivered or registrations effected pursuant to this Section 3.1. Each Holder agrees to provide in a timely manner information regarding the proposed distribution by such Holder of the Registrable Securities and such other information reasonably requested by the Company in connection with the preparation of and for inclusion in the Registration Statement. The Company agrees (subject to Section 3.2 hereof) to use its best efforts to keep the Registration Statement effective (including the

Rule 144(e) (or any successor provision) under the Securities Act of 1933, as amended (the "Act"). The Company agrees to provide to each Selling Holder a reasonable number of copies of the final Prospectus and any amendments or supplements thereto. Notwithstanding the foregoing, the Company may at any time, in its sole discretion and prior to receiving any Registration Notice from a Holder, include all of a Holder's Redemption Shares or any portion thereof in any Shelf Registration Statement. In connection with any Registration Statement utilized by the Company to satisfy a Holder's Registration Rights pursuant to this Section 3, each Holder agrees that it will respond within ten (10) Business Days to any request by the Company to provide or verify information regarding such Holder or such Holder's Registrable Securities as may be required to be included in such Registration Statement pursuant to the rules and regulations of the Commission.

- (b) Offers and Sales. All offers and sales by a Holder under the Registration Statement referred to in this Section 3 shall be completed within the period during which the Registration Statement is required to remain effective pursuant to Section 3.1(a) of this Section 3, and upon expiration of such period a Holder will not offer or sell any Registrable Securities under the Registration Statement. If directed by the Company, a Holder will return all undistributed copies of the Prospectus in its possession upon the expiration of such period.
- (c) Limitations on Registration Rights. Each exercise of a Registration Right shall be with respect to a minimum of the lesser of (i) one million (1,000,000) Preferred Shares or (ii) the total number of Redemption Shares held by the exercising Holder or Holders at such time plus the number of Redemption Shares that may be issued upon redemption of Units by such Holder or Holders. The right of a Holder to deliver a Registration Notice commences upon the first date such Holder is permitted to redeem Units pursuant to the Partnership Agreement and such Holder's Limited Partner Acceptance of Partnership Agreement. The right of a Holder to deliver a Registration Notice shall expire on the date on which all of the Redemption Shares held by such Holder or issuable upon redemption of Units held by such Holder are eligible for sale pursuant to Rule 144(k) (or any successor provision) or in a single transaction pursuant to Rule 144(e) (or any successor provision) under the Act. Upon the exercise of the Registration Rights granted pursuant to this Section 3.1, the holder may request an underwritten public offering; provided, that the Company shall have the right to select the underwriter or underwriters in connection with such public offering, which shall be subject to the reasonable approval of the Holder.
- 3.2 *Suspension of Offering.* Upon any notice by the Company, either before or after a Holder has delivered a Registration Notice, that a negotiation or

3

consummation of a transaction by the Company or any of its subsidiaries is pending or an event has occurred, which negotiation, consummation or event would require additional disclosure by the Company in a Registration Statement of material information which the Company has a bona fide business purpose for keeping confidential and the nondisclosure of which in the Registration Statement might cause the Registration Statement to fail to comply with applicable disclosure requirements (a "Materiality Notice"), a Holder agrees that it will immediately discontinue offers and sales of the Registrable Securities under the Registration Statement until such Holder receives copies of a supplemented or amended Prospectus that corrects the misstatement(s) or omission(s) referred to above and receives notice that any post-effective amendment has become effective; *provided*, that the Company may delay, suspend or withdraw the Registration Statement for such reason for no more than sixty (60) days after delivery of the Materiality Notice at any one time. If so directed by the Company, a Holder will deliver to the Company all copies of the Prospectus covering the Registrable Securities current at the time of receipt of any Materiality Notice.

- 3.3 *Qualification*. The Company agrees to use its best efforts to register or qualify the Registrable Securities by the time the applicable Registration Statement is declared effective by the Commission under all applicable state securities or "blue sky" laws of such jurisdictions as the Selling Holders shall reasonably request in writing, to keep each such registration or qualification effective during the period such Registration Statement is required to be kept effective or during the period offers or sales are being made by such Holder after delivery of a Registration Notice to the Company, whichever is shorter, and to do any and all other acts and things which may be reasonably necessary or advisable to enable the Selling Holder to consummate the disposition in each such jurisdiction of the Registrable Securities owned by such Holder; *provided*, *however*, that the Company shall not be required to (x) qualify generally to do business in any jurisdiction or to register as a broker or dealer in such jurisdiction where it would not otherwise be required to qualify but for this Section 3.3, (y) subject itself to taxation in any such jurisdiction or (z) submit to the general service of process in any such jurisdiction.
- 3.4 *Registration Procedures*. Whenever the Company is required to effect the registration of Redemption Shares under the Act pursuant to Section 3.1 of this Agreement, subject to Section 3.2 hereof, the Company shall:
- (a) prepare and file with the Commission (as soon as reasonably practicable after receiving the Registration Notice, and in any event within 60 days after receipt of such Registration Notice) the requisite Registration Statement to effect such registration, which Registration Statement shall comply as to form in all material respects with the requirements of the applicable form and include all financial statements required by the Commission to be filed therewith, and the Company shall use its reasonable best efforts to cause such Registration Statement to become effective; *provided*, *however*, that before filing a Registration Statement or Prospectus or any amendments or supplements thereto, or comparable statements under securities or blue sky laws of any jurisdiction,

4

the Company shall (i) provide a Selling Holder with an adequate and appropriate opportunity to participate in the preparation of such Registration Statement and each Prospectus included therein (and each amendment or supplement thereto or comparable statement) to be filed with the Commission and (ii) not file any such Registration Statement or Prospectus (or amendment or supplement thereto or comparable statement) with the Commission to which such Holder's counsel or any underwriter shall have reasonably objected on the grounds that such filing does not comply in all material respects with the requirements of the Act or of the rules or regulations thereunder;

(b) prepare and file with the Commission such amendments and supplements to such Registration Statement and the Prospectus used in connection therewith as may be necessary (i) to keep such Registration Statement effective and (ii) to comply with the provisions of the Act with respect to the disposition of the Redemption Shares covered by such Registration Statement, in each case until such time as all of such Redemption Shares have been disposed of in accordance with the intended methods of disposition by the seller(s) thereof set forth in such Registration Statement; *provided*, that except with respect to any Shelf Registration, such period need not extend beyond nine months after the effective date of the Registration Statement; and *provided further*, that with respect to any Shelf Registration, such period need not extend beyond the time period provided in Section 3.1(a), and which periods, in any event,

shall terminate when all the Redemption Shares covered by such Registration Statement have been sold (but not before the expiration of the time period referred to in Section 4(3) of the Act and Rule 174 thereunder, if applicable);

- (c) furnish, without charge, to each Selling Holder and each underwriter, if any, of the securities covered by such Registration Statement, such number of copies of such Registration Statement, each amendment and supplement thereto (in each case including all exhibits), and the Prospectus included in such Registration Statement (including each preliminary Prospectus) in conformity with the requirements of the Act, and other documents, as such Holder and such underwriter may reasonably request in order to facilitate the public sale or other disposition of the Redemption Shares owned by the Holder;
- (d) prior to any public offering of Redemption Shares, use its reasonable best efforts to register or qualify the Redemption Shares covered by such Registration Statement under such other securities or blue sky laws of such jurisdictions as a Selling Holder or the sole or lead managing underwriter, if any, may reasonably request to enable such Holder to consummate the disposition in such jurisdictions of the Redemption Shares owned by such Holder and to continue such registration or qualification in effect in each such jurisdiction for as long as such Registration Statement remains in effect (including through new filings or amendments or renewals), and do any and all other acts and things which may be necessary or advisable to enable the Holder to consummate the disposition in such jurisdictions of the Redemption Shares owned by it; *provided, however*, that the Company shall not be required to (i) qualify generally to do business in any jurisdiction where it would not otherwise be required to qualify but for

5

this Section, (ii) subject itself to taxation in any such jurisdiction or (iii) consent to general service of process in any such jurisdiction;

- promptly notify each Selling Holder and the sole or lead managing underwriter, if any: (i) when the Registration Statement, any pre-effective amendment, the Prospectus or any prospectus supplement related thereto or post-effective amendment to the Registration Statement has been filed, and, with respect to the Registration Statement or any post-effective amendment, when the same has become effective, (ii) of any request by the Commission or any state securities or blue sky authority for amendments or supplements to the Registration Statement or the Prospectus related thereto or for additional information, (iii) of the issuance by the Commission of any stop order suspending the effectiveness of the Registration Statement or the initiation or threat of any proceedings for that purpose, (iv) of the receipt by the Company of any notification with respect to the suspension of the qualification of any Redemption Shares for sale under the securities or blue sky laws of any jurisdiction or the initiation of any proceeding for such purpose, (v) of the existence of any fact of which the Company becomes aware or the happening of any event which results in (A) the Registration Statement containing an untrue statement of a material fact or omitting to state a material fact required to be stated therein or necessary to make any statements therein not misleading or (B) the Prospectus included in such Registration Statement containing an untrue statement of a material fact or omitting to state a material fact required to be stated therein or necessary to make any statements therein, in the light of the circumstances under which they were made, not misleading and (vi) of the Company's reasonable determination that a post-effective amendment to a Registration Statement would be appropriate or that there exist circumstances not yet disclosed to the public which make further sales under such Registration Statement inadvisable pending such disclosure and post-effective amendment; and, if the notification relates to an event described in any of the clauses (v) or (vi) of this Section 3.4(e), subject to Section 3.2, the Company shall promptly prepare a supplement or post-effective amendment to such Registration Statement or related Prospectus or any document incorporated therein by reference or file any other required document so that (1) such Registration Statement shall not contain any untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein not misleading and (2) as thereafter delivered to the purchasers of the Redemption Shares being sold thereunder, such Prospectus shall not include an untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading (and shall furnish to the Selling Holder and each underwriter, if any, a reasonable number of copies of such Prospectus so supplemented or amended); and if the notification relates to an event described in clauses (ii) through (iv) of this Section 3.4(e), the Company shall use its reasonable best efforts to remedy such matters;
- (f) make reasonably available for inspection by each Selling Holder, any sole or lead managing underwriter participating in any disposition pursuant to such Registration Statement, such Holder's counsel and any attorney, accountant or other

6

agent retained by any such seller or any underwriter material financial and other relevant information concerning the business and operations of the Company and the properties of the Company and any subsidiaries thereof as may be in existence at such time as shall be necessary, in the reasonable opinion of such Holder's and such underwriters' respective counsel, to enable them to conduct a reasonable investigation within the meaning of the Act, and cause the Company's and any subsidiaries' officers, directors and employees, and the independent public accountants of the Company, to supply such information as may be reasonably requested by any such parties in connection with such Registration Statement;

- obtain an opinion from the Company's counsel and a "cold comfort" letter from the Company's independent public accountants who have certified the Company's financial statements included or incorporated by reference in such Registration Statement in customary form and covering such matters as are customarily covered by such opinions and "cold comfort" letters delivered to underwriters in underwritten public offerings, which opinion and letter shall be reasonably satisfactory to the sole or lead managing underwriter, if any, and to each Selling Holder, and furnish to such Selling Holder participating in the offering and to each underwriter, if any, a copy of such opinion and letter addressed to the Holder (in the case of the opinion) and underwriter (in the case of the opinion and the "cold comfort" letter);
- (h) in the case of an underwritten offering, make generally available to its security holders as soon as practicable, but in any event not later than eighteen months after the effective date of the Registration Statement (as defined in Rule 158(c)), an earnings statement of the Company and its subsidiaries (which need not be audited) complying with Section 11(a) of the Act and the rules and regulations of the Commission thereunder (including, at the option of the Company, Rule 158);
- (i) furnish to each Selling Holder and the sole or lead managing underwriter, if any, without charge, at least one manually signed copy of the Registration Statement and any post-effective amendments thereto, including financial statements and schedules, all documents incorporated therein by reference and all exhibits (including those deemed to be incorporated by reference);
- (j) if requested by the sole or lead managing underwriter or a Selling Holder, incorporate in a prospectus supplement or post-effective amendment such information concerning such Holder, the underwriters or the intended method of distribution as the sole or lead managing underwriter or

- (k) use its reasonable best efforts to take all other steps necessary to expedite or facilitate the registration and disposition of the Redemption Shares contemplated hereby, including obtaining necessary governmental approvals and effecting required filings; entering into customary agreements (including customary underwriting agreements, if the public offering is underwritten); cooperating with the Holder and any underwriters in connection with any filings required by the National Association of Securities Dealers, Inc. (the "NASD"); providing appropriate certificates not bearing restrictive legends representing the Redemption Shares; and providing a CUSIP number and maintaining a transfer agent and registrar for the Redemption Shares.
- 3.5 *Indemnification by the Company*. The Company agrees to indemnify and hold harmless each Selling Holder and each person, if any, who controls such Holder within the meaning of Section 15 of the Act or Section 20 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as follows:
  - (i) against any and all loss, liability, claim, damage and expense whatsoever, as incurred, arising out of or based upon any untrue statement or alleged untrue statement of a material fact contained in any Registration Statement (or any amendment thereto) pursuant to which the Registrable Securities were registered under the Act, including all documents incorporated therein by reference, or the omission or alleged omission therefrom of a material fact required to be stated therein or necessary to make the statements therein not misleading or arising out of or based upon any untrue statement or alleged untrue statement of a material fact contained in any Prospectus (or any amendment or supplement thereto), including all documents incorporated therein by reference, or the omission or alleged omission therefrom of a material fact necessary in order to make the statements therein, in the light of the circumstances under which they were made, not misleading:
  - (ii) against any and all loss, liability, claim, damage and expense whatsoever, as incurred, to the extent of the aggregate amount paid in settlement of any litigation, or investigation or proceeding by any governmental agency or body, commenced or threatened, or of any claim whatsoever based upon any such untrue statement or omission, or any such alleged untrue statement or omission, if such settlement is effected with the written consent of the Company; and
  - (iii) against any and all expense whatsoever, as incurred (including reasonable fees and disbursements of counsel), reasonably incurred in investigating, preparing or defending against any litigation, or investigation or proceeding by any governmental agency or body, commenced or threatened, in each case whether or not a party, or any claim whatsoever based upon any such untrue statement or omission, or

any such alleged untrue statement or omission, to the extent that any such expense is not paid under subparagraph (i) or (ii) above;

provided, however, that the indemnity provided pursuant to this Section 3.5 does not apply with respect to any loss, liability, claim, damage or expense to the extent arising out of (A) any untrue statement or omission or alleged untrue statement or omission made in reliance upon and in conformity with written information furnished to the Company by a Holder expressly for use in the Registration Statement (or any amendment thereto) or the Prospectus (or any amendment or supplement thereto) or (B) a Holder's failure to deliver an amended or supplemental Prospectus provided to such Holder by the Company if such loss, liability, claim, damage or expense would not have arisen had such delivery occurred.

3.6 *Indemnification by the Holder*. Each Holder (and each permitted assignee of the Holder, on a several basis) agrees to indemnify and hold harmless the Company, and each of its trustees/directors and officers (including each trustee/director and officer of the Company who signed a Registration Statement), and each person, if any, who controls the Company within the meaning of Section 15 of the Act or Section 20 of the Exchange Act, as follows:

- (i) against any and all loss, liability, claim, damage and expense whatsoever, as incurred, arising out of or based upon any untrue statement or alleged untrue statement of a material fact contained in any Registration Statement (or any amendment thereto) pursuant to which the Registrable Securities were registered under the Act, including all documents incorporated therein by reference, or the omission or alleged omission therefrom of a material fact required to be stated therein or necessary to make the statements therein not misleading or arising out of or based upon any untrue statement or alleged untrue statement of a material fact contained in any Prospectus (or any amendment or supplement thereto), including all documents incorporated therein by reference, or the omission or alleged omission therefrom of a material fact necessary in order to make the statements therein, in the light of the circumstances under which they were made, not misleading;
- (ii) against any and all loss, liability, claim, damage and expense whatsoever, as incurred, to the extent of the aggregate amount paid in settlement of any litigation, or investigation or proceeding by any governmental agency or body, commenced or threatened, or of any claim whatsoever based upon any such untrue statement or omission, or any such alleged untrue statement or omission, if such settlement is effected with the written consent of such Holder; and
- (iii) against any and all expense whatsoever, as incurred (including reasonable fees and disbursements of counsel), reasonably incurred in investigating, preparing or defending against any litigation, or investigation or proceeding by any governmental agency or body,

commenced or threatened, in each case whether or not a party, or any claim whatsoever based upon any such untrue statement or omission, or any such alleged untrue statement or omission, to the extent that any such expense is not paid under subparagraph (i) or (ii) above;

provided, however, that the indemnity provided pursuant to this Section 3.6 shall only apply with respect to any loss, liability, claim, damage or expense to the extent arising out of (A) any untrue statement or omission or alleged untrue statement or omission made in reliance upon and in conformity with written information furnished to the Company by such Holder expressly for use in the Registration Statement (or any amendment thereto) or the Prospectus (or any amendment or supplement thereto) or (B) such Holder's failure to deliver an amended or supplemental Prospectus provided to such Holder by the Company if such loss, liability, claim, damage or expense would not have arisen had such delivery occurred. Notwithstanding the provisions of this Section 3.6, a Holder and any permitted assignee shall not be required to indemnify the Company, its officers, trustees/directors or control persons with respect to any amount in excess of the amount of the total proceeds to such Holder or such permitted assignee, as the case may be, from sales of the Registrable Securities of such Holder under the Registration Statement.

3.7 Conduct of Indemnification Proceedings. An indemnified party hereunder shall give reasonably prompt notice to the indemnifying party of any action or proceeding commenced against it in respect of which indemnity may be sought hereunder, but failure to so notify the indemnifying party (i) shall not relieve it from any liability which it may have under the indemnity agreement provided in Section 3.5 or 3.6 above, unless and to the extent it did not otherwise learn of such action and the lack of notice by the indemnified party results in the forfeiture by the indemnifying party of substantial rights and defenses, and (ii) shall not, in any event, relieve the indemnifying party from any obligations to the indemnified party other than the indemnification obligation provided under Section 3.5 or 3.6 above. If the indemnifying party so elects within a reasonable time after receipt of such notice, the indemnifying party may assume the defense of such action or proceeding at such indemnifying party's own expense with counsel chosen by the indemnifying party and approved by the indemnified party, which approval shall not be unreasonably withheld; provided, however, that the indemnifying party will not settle any such action or proceeding without the written consent of the indemnified party unless, as a condition to such settlement, the indemnifying party secures the unconditional release of the indemnified party; and provided further, that if the indemnified party reasonably determines that a conflict of interest exists where it is advisable for the indemnified party to be represented by separate counsel or that, upon advice of counsel, there may be legal defenses available to it which are different from or in addition to those available to the indemnifying party, then the indemnifying party shall not be entitled to assume such defense and the indemnified party shall be entitled to separate counsel at the indemnifying party's expense. If the indemnifying party is not entitled to assume the defense of such action or proceeding as a result of the second proviso to the preceding sentence, the indemnifying party's counsel shall be entitled to conduct the indemnifying party's defense and counsel for the indemnified party shall be entitled to conduct the defense of the indemnified party, it being understood that both such counsel will cooperate with each other to conduct the defense of such action or

10

proceeding as efficiently as possible. If the indemnifying party is not so entitled to assume the defense of such action or does not assume such defense, after having received the notice referred to in the first sentence of this paragraph, the indemnifying party will pay the reasonable fees and expenses of counsel for the indemnified party. In such event, however, the indemnifying party will not be liable for any settlement effected without the written consent of the indemnifying party. If an indemnifying party is entitled to assume, and assumes, the defense of such action or proceeding in accordance with this paragraph, the indemnifying party shall not be liable for any fees and expenses of counsel for the indemnified party incurred thereafter in connection with such action or proceeding.

3.8 Contribution. In order to provide for just and equitable contribution in circumstances in which the indemnity agreement provided for in Sections 3.5 and 3.6 above is for any reason held to be unenforceable by the indemnified party although applicable in accordance with its terms, the Company and each Holder shall contribute to the aggregate losses, liabilities, claims, damages and expenses of the nature contemplated by such indemnity agreement incurred by the Company and the Holders (i) in such proportion as is appropriate to reflect the relative fault of the Company on the one hand and the Holders on the other, in connection with the statements or omissions which resulted in such losses, claims, damages, liabilities or expenses or (ii) if the allocation provided by clause (i) above is not permitted by applicable law, in such proportion as is appropriate to reflect not only the relative fault of, but also the relative benefits to, the Company on the one hand and the Holders on the other, in connection with the statements or omissions which resulted in such losses, claims, damages, liabilities or expenses, as well as any other relevant equitable considerations. The relative benefits to the indemnifying party and indemnified party shall be determined by reference to, among other things, the total proceeds received by the indemnifying party and indemnified party shall be determined by reference to, among other things, whether the action in question, including any untrue or alleged untrue statement of a material fact or omission or alleged omission to state a material fact, has been made by, or relates to information supplied by, the indemnifying party or the indemnified party, and the parties' relative intent, knowledge, access to information and opportunity to correct or prevent such action.

The parties hereto agree that it would not be just or equitable if contribution pursuant to this Section 3.8 were determined by pro rata allocation or by any other method of allocation which does not take account of the equitable considerations referred to in the immediately preceding paragraph. Notwithstanding the provisions of this Section 3.8, no Holder shall be required to contribute any amount in excess of the amount of the total proceeds to such Holder from sales of the Registrable Securities of such Holder under the Registration Statement.

Notwithstanding the foregoing, no person guilty of fraudulent misrepresentation (within the meaning of Section 11(f) of the Act) shall be entitled to contribution from any person who was not guilty of such fraudulent misrepresentation.

11

For purposes of this Section 3.8, each person, if any, who controls a Holder within the meaning of Section 15 of the Act shall have the same rights to contribution as the Holder controlled by such persons, and each trustee/director of the Company, each officer of the Company who signed a Registration Statement and each person, if any, who controls the Company within the meaning of Section 15 of the Act shall have the same rights to contribution as the Company.

## SECTION 4. EXPENSES

The Company shall pay all expenses incident to the performance by the company of the Company's registration obligations under Section 2 and 3 hereof, including, without limitation, (i) all Commission and state securities registration, listing and filing fees; (ii) all expenses incurred in connection with the preparation, printing and distribution of any Issuer Registration Statement or Registration Statement and Prospectus; (iii) all fees and disbursements

of counsel for the Company and of the independent accountants of the Company (including, without limitation, the expenses of any annual or special audit and comfort letters reasonably required by the underwriters in an underwritten offering), but excluding underwriting discounts and commissions and transfer taxes, if any, relating to the sale or disposition of Registrable Securities by a Holder and (iv) fees and expenses of any other persons retained by the Company in connection with the registration, including any experts, transfer agent or registrar, retained by the Company.

#### SECTION 5. RULE 144 COMPLIANCE

The Company covenants that it will use its best efforts to timely file the reports required to be filed by the Company under the Act and the Exchange Act so as to enable a Holder to sell Registrable Securities pursuant to Rule 144 under the Act. In connection with any sale, transfer or other disposition by a Holder of any Registrable Securities pursuant to Rule 144 under the Act, the Company shall cooperate with such Holder to facilitate the timely preparation and delivery of certificates representing Registrable Securities to be sold and not bearing any Act legend, and enable certificates for such Registrable Securities to be for such number of shares and registered in such names as such Holder may reasonably request at least ten (10) Business Days prior to any sale of Registrable Securities hereunder.

#### SECTION 6. MISCELLANEOUS

6.1 *Integration; Amendment.* This Agreement constitutes the entire agreement among the parties hereto with respect to the matters set forth herein and supersedes and renders of no force and effect all prior oral or written agreements, commitments and understandings among the parties with respect to the matters set forth herein. Except as otherwise expressly provided in this Agreement, no amendment, modification or discharge of this Agreement shall be valid or binding unless set forth in writing and duly executed by the Company and a majority of the Holders.

12

- 6.2 *Waivers*. No waiver by a party hereto shall be effective unless made in a written instrument duly executed by the party against whom such waiver is sought to be enforced, and only to the extent set forth in such instrument. Neither the waiver by any of the parties hereto of a breach or a default under any of the provisions of this Agreement, nor the failure of any of the parties, on one or more occasions, to enforce any of the provisions of this Agreement or to exercise any right or privilege hereunder shall thereafter be construed as a waiver of any subsequent breach or default of a similar nature, or as a waiver of any such provisions, rights or privileges hereunder.
- 6.3 Assignment; Successors and Assigns. This Agreement and the rights granted hereunder may not be assigned by a Holder without the written consent of the Company; provided, however, that a Holder may assign its rights and obligations hereunder without the consent of the Company, following at least ten (10) days' prior written notice to the Company, (i) to not more than ten direct equity owners (e.g., partners or members) or beneficiaries in connection with a distribution of such Holder's Units to its equity owners or beneficiaries and (ii) to a permitted transferee in connection with a transfer of all or a portion of the Holder's Units in accordance with the terms of the Partnership Agreement, if, in the case of (i) and (ii) above, such persons agree in writing to be bound by all of the provisions hereof. This Agreement shall inure to the benefit of and be binding upon the successors and permitted assigns of all of the parties hereto.
- 6.4 *Burden and Benefit.* This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, executors, personal and legal representatives, successors and, subject to Section 6.3 above, assigns.
- 6.5 *Notices*. All notices called for under this Agreement shall be in writing and shall be deemed given upon receipt if delivered personally or by facsimile transmission and followed promptly by mail, or mailed by registered or certified mail (return receipt requested), postage prepaid, to the parties at the addresses set forth below their names in Schedule A hereto, or to any other address or addressee as any party entitled to receive notice under this Agreement shall designate, from time to time, to the others in the manner provided in this Section 6.5 for the service of notices; *provided*, *however*, that notices of a change of address shall be effective only upon receipt thereof. Any notice delivered to the party hereto to whom it is addressed shall be deemed to have been given and received on the day it was received; *provided*, *however*, that if such day is not a Business Day then the notice shall be deemed to have been given and received on the Business Day next following such day and if any party rejects delivery of any notice attempted to be given hereunder, delivery shall be deemed given on the date of such rejection. Any notice sent by facsimile transmission shall be deemed to have been given and received on the Business Day next following the transmission.
- 6.6 *Specific Performance*. The parties hereto acknowledge that the obligations undertaken by them hereunder are unique and that there would be no adequate remedy at law if either party fails to perform any of its obligations hereunder,

13

and accordingly agree that each party, in addition to any other remedy to which it may be entitled at law or in equity, shall be entitled to (i) compel specific performance of the obligations, covenants and agreements of the other party under this Agreement in accordance with the terms and conditions of this Agreement and (ii) obtain preliminary injunctive relief to secure specific performance and to prevent a breach or contemplated breach of this Agreement in any court of the United States or any State thereof having jurisdiction.

- 6.7 *Governing Law.* This Agreement, the rights and obligations of the parties hereto, and any claims or disputes relating thereto, shall be governed by and construed in accordance with the laws of the State of New York, but not including the choice of law rules thereof.
- 6.8 *Headings*. Section and subsection headings contained in this Agreement are inserted for convenience of reference only, shall not be deemed to be a part of this Agreement for any purpose, and shall not in any way define or affect the meaning, construction or scope of any of the provisions hereof.
- 6.9 *Pronouns*. All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the person or entity may require.
- 6.10 *Execution in Counterparts*. To facilitate execution, this Agreement may be executed in as many counterparts as may be required. It shall not be necessary that the signature of or on behalf of each party appears on each counterpart, but it shall be sufficient that the signature of or on behalf of

each party appears on one or more of the counterparts. All counterparts shall collectively constitute a single agreement. It shall not be necessary in any proof of this Agreement to produce or account for more than a number of counterparts containing the respective signatures of or on behalf of both of the parties.

6.11 *Severability*. If fulfillment of any provision of this Agreement, at the time such fulfillment shall be due, shall transcend the limit of validity prescribed by law, then the obligation to be fulfilled shall be reduced to the limit of such validity; and if any clause or provision contained in this Agreement operates or would operate to invalidate this Agreement, in whole or in part, then such clause or provision only shall be held ineffective, as though not herein contained, and the remainder of this Agreement shall remain operative and in full force and effect.

14

IN WITNESS WHEREOF, each of the parties hereto has caused this Agreement to be duly executed on its behalf as of the date first hereinabove set forth.

#### VORNADO REALTY TRUST

By /s/ Joseph Macnow

Name: Joseph Macnow

Title: Executive Vice President –

Finance and Administration and Chief Financial Officer

#### BEL HOLDINGS LLC

By /s/ William R. Cross

Name: William R. Cross
Title: Vice President

#### Schedule A

Vornado Realty Trust 888 Seventh Avenue New York, New York 10014

Attention: Executive Vice President – Finance and Administration

and Chief Financial Officer

Facsimile: (212) 894-9000

Bel Holdings LLC

Facsimile:

c/o Eaton Vance Management The Eaton Vance Building 255 State Street Boston, Massachusetts 02109 Attention: Mr. William R. O

Mr. William R. Cross (617) 338-8054

Delaware

	EARIDII
Name of Subsidiary	State of Organization
1 A VAT-at C Ash. Charact Commonation	N Vl-
14 West 64th Street Corporation	New York New York
150 East 58th Street, L.L.C.	-1-11
1740 Broadway Associates, L.P.	Delaware
20 Broad Company, L.L.C.	New York
20 Broad Lender, L.L.C.	New York
201 East 66th Street Corp.	New York
201 East 66th Street, L.L.C.	New York
330 Madison Company, L.L.C.	New York
50 North Orleans, L.L.C.	Delaware
10 East 14 Realty Associates General Partnership	New York
10 East 14 Realty Associates, L.L.C.	New York
40 Fulton Street, L.L.C.	New York
101 Commercial Son, L.L.C.	New York
101 Commercial, L.P.	New York
101 General Partner, L.L.C.	New York
01 Hotel General Partner, L.L.C.	New York
01 Hotel REIT, L.L.C.	Delaware
01 Hotel TRS, Inc.	Delaware
01 Hotel, L.P.	New York
27 West Kinzie, L.L.C.	Illinois
89 Fifth Avenue, L.L.C.	New York
West 34th Street, L.L.C.	New York
'15 Lexington Avenue, L.L.C.	New York
70 Broadway Company, L.L.C.	New York
70 Broadway Mezzanine, L.L.C.	Delaware
770 Broadway Owner, L.L.C.	Delaware
25 Seventh Avenue Holding Corporation	New York
25 Seventh Avenue Holding, L.L.C.	New York
66 U.N. Plaza Associates, L.L.C.	New York
88 Seventh Avenue, L.L.C.	Delaware
09 Third Avenue Assignee, L.L.C.	New York
09 Third Company, L.P.	New York
09 Third GP, L.L.C.	Delaware
09 Third Mortgage Holder, L.L.C.	Delaware
168 Third Avenue, L.L.C.	New York
68 Third, L.L.C.	New York
Allentown VF, L.L.C.	Pennsylvania
AmeriCold Real Estate, L.P.	Delaware
1	

State of Name of Subsidiary Organization AmeriCold Realty Trust Maryland AmeriCold Realty, Inc. Delaware Amherst II VF, L.L.C. New York Amherst VF, L.L.C. New York Arbor Property, L.P. Delaware Atlantic City Holding, L.L.C. New Jersey B&B Park Avenue, L.P. Delaware Bensalem Holding Company, L.L.C. Pennsylvania Bensalem Holding Company, L.P. Pennsylvania Bensalem VF, L.L.C. Pennsylvania Bethlehem Holding Company, L.L.C. Pennsylvania Bethlehem Holding Company, L.P. Pennsylvania Bethlehem Properties Holding Company, L.L.C. Pennsylvania Bethlehem Properties Holding Company, L.P. Pennsylvania Bethlehem VF, L.L.C. Pennsylvania Bethlehem VF, L.P. Pennsylvania BMS Facilities Group, L.L.C. Delaware Bordentown II VF, L.L.C. New Jersey Bordentown VF, L.L.C. New Jersey Bricktown VF, L.L.C. New Jersey Bridgeland Warehouses, L.L.C. New Jersey Broomall VF, L.L.C. Pennsylvania Building Maintenance Service, L.L.C. Delaware Canadian Craftshow LTD. Canada Carmar Freezers Russellville, L.L.C. Delaware Carmar Freezers-Thomasville, L.L.C. Missouri Carmar Group, L.L.C. Delaware

Carmar Industries, L.L.C.

CESC 1101 17th Street Limited Partnership	Maryland
CESC 1101 17th Street Manager, L.L.C.	Delaware
CESC 1101 17th Street, L.L.C.	Delaware
CESC 1140 Connecticut Avenue Limited Partnership	District of Columbia
CESC 1140 Connecticut Avenue Manager, L.L.C.	Delaware
CESC 1140 Connecticut Avenue, L.L.C.	Delaware
CESC 1150 17th Street Limited Partnership	District of Columbia
CESC 1150 17th Street Manager, L.L.C.	Delaware
CESC 1150 17th Street, L.L.C.	Delaware
CESC 1730 M Street, L.L.C.	Delaware
CESC 1750 Pennsylvania Avenue, L.L.C.	Delaware
CESC 2101 L Street, L.L.C.	Delaware
CESC Commerce Executive Park, L.L.C.	Delaware
CESC Construction TRS, Inc.	Delaware
CESC Crystal City Holding L.L.C.	Delaware
CESC Crystal City Land L.L.C.	Delaware
CESC Crystal Square Four, L.L.C.	Delaware
CESC Crystal/Rosslyn, L.L.C.	Delaware

Name of Subsidiary	State of Organization
ESC District Holdings, L.L.C.	Delaware
ESC Downtown Member, L.L.C.	Delaware
ESC Fairfax Square Manager, L.L.C.	Delaware
ESC Five Skyline Place, L.L.C.	Delaware
ESC Four Skyline Place, L.L.C.	Delaware
ESC Gateway Four L.L.C.	Virginia
ESC Gateway One, L.L.C.	Delaware
ESC Gateway Two Limited Partnership	Virginia
ESC Gateway Two Manager, L.L.C.	Virginia
ESC Gateway/Square Member, L.L.C.	Delaware
ESC Gateway/Square, L.L.C.	Delaware
ESC Mall Land, L.L.C.	Virginia
ESC Mall, L.L.C.	Virginia
ESC One Courthouse Plaza Holdings, L.L.C.	Delaware
ESC One Courthouse Plaza, L.L.C.	Delaware
ESC One Democracy Plaza Manager, L.L.C.	Delaware
ESC One Democracy Plaza, L.P.	Maryland
ESC One Skyline Place, L.L.C.	Delaware
ESC One Skyline Tower, L.L.C.	Delaware
ESC Park Five Land, L.L.C.	Delaware
ESC Park Five Manager, L.L.C.	Virginia
ESC Park Four Land, L.L.C.	Delaware
ESC Park Four Manager, L.L.C.	Virginia
ESC Park One Land, L.L.C.	Delaware
ESC Park One Manager, L.L.C.	Delaware
ESC Park Three Land, L.L.C.	Delaware
ESC Park Three Manager, L.L.C.	Virginia
ESC Park Two, L.L.C.	Delaware
ESC Park Two Land, L.L.C.	Delaware
ESC Park Two Manager L.L.C.	Virginia
ESC Plaza Limited Partnership	Virginia
ESC Plaza Manger, L.L.C.	Virginia
ESC Plaza Parking, L.L.C.	Delaware
ESC Realty Park Five, L.L.C.	Virginia
ESC Realty Park Three, L.L.C.	Virginia
ESC Reston Executive Center, L.L.C.	Delaware
ESC Seven Skyline Place, L.L.C.	Delaware
ESC Six Skyline Place, L.L.C.	Delaware
ESC Six Skyline Flace, E.E.C. ESC Square Four L.L.C.	Virginia
ESC Square Four Land L.L.C.	Delaware
ESC Square Land, L.L.C.	Delaware
ESC Square, L.L.C.	Virginia
ESC Square, L.L.C. ESC Three Skyline Place, L.L.C.	<del>_</del>
	Delaware Virginia
ESC Two Courthouse Plaza Limited Partnership	Virginia
ESC Two Courthouse Plaza Manager, L.L.C.	Delaware
CESC Two Skyline Place, L.L.C.	Delaw

Name of Subsidiary	State of Organization
CESC Tysons Dulles Plaza, L.L.C.	Delaware
CESC Water Park, L.L.C.	Virginia
Charles E. Smith Commercial Realty, L.P.	Delaware
Charles E. Smith Real Estate Services, L.P.	Virginia
Cherry Hill VF, L.L.C.	New Jersey
Chicopee Holding, L.L.C.	Massachusetts
Commerce Executive Park Association of Co-Owners	Virginia
Conrans VF, L.L.C.	New Jersey
Cumberland Holding, L.L.C.	New Jersey
Darby Development Corp.	Florida
Delran VF, L.L.C.	New Jersey
Design Center Owner - DC, L.L.C.	Delaware
Dover VF, L.L.C.	New Jersey
DSAC, L.L.C.	Texas
Dundalk VF, L.L.C.	Maryland
Durham Leasing II, L.L.C.	New Jersey
Durham Leasing, L.L.C.	New Jersey
East Brunswick VF, L.L.C.	New Jersey
Eatontown Monmouth Mall (Junior Mezz), L.L.C.	Delaware
Eatontown Monmouth Mall (Senior Mezz), L.L.C.	Delaware
Eatontown Monmouth Mall, L.L.C.	Delaware
Eleven Penn Plaza, L.L.C.	New York
Fairfax Square Partners	Delaware
Fifth Crystal Park Associates Limited Partnership	Virginia
First Crystal Park Associates Limited Partnership	Virginia
Fourth Crystal Park Associates Limited Partnership	Virginia
Freeport VF, L.L.C.	New York
Fuller Madison, L.L.C.	New York
Gallery Market Holding Company, L.L.C.	Pennsylvania
Gallery Market Holding Company, L.P.	Pennsylvania
Gallery Market Properties Holding Company, L.L.C.	Pennsylvania
Gallery Market Properties Holding Company, L.P.	Pennsylvania
Garfield Parcel, L.L.C.	New Jersey
Glen Burnie VF, L.L.C.	Maryland
Glenolden VF, L.L.C.	Pennsylvania
Graybar Building, L.L.C.	New York
Green Acres Mall, L.L.C.	Delaware
Guard Management Service Corp.	New York
Guillford Associates, L.L.C.	Delaware
Hackensack VF, L.L.C.	New Jersey
Hagerstown VF, L.L.C.	Maryland
Hanover Holding, L.L.C.	New Jersey
Hanover Industries, L.L.C.	New Jersey
Hanover Leasing, L.L.C.	New Jersey
Hanover Public Warehousing, L.L.C.	New Jersey
Hanover VF, L.L.C.	New Jersey
$\it \Delta$	-

Name of Subsidiary	State of Organization
Henrietta Holding, L.L.C.	New York
Inland Quarries, L.L.C.	Delaware
Interior Design Show, Inc.	Canada
Jersey City VF, L.L.C.	New Jersey
Kearny Holding VF, L.L.C.	New Jersey
Kearny Leasing VF, L.L.C.	New Jersey
L.A. Mart Properties, L.L.C.	Delaware
Lancaster Leasing Company, L.L.C.	Pennsylvania
Lancaster Leasing Company, L.P.	Pennsylvania
Landthorp Enterprises, L.L.C.	Delaware
LaSalle Hubbard L.L.C.	Delaware
Lawnside VF, L.L.C.	New Jersey
Lewisville TC, L.L.C.	Texas
Littleton Holding, L.L.C.	New Jersey
Lodi II VF, L.L.C.	New Jersey
Lodi VF, L.L.C.	New Jersey
M 330 Associates, L.P.	New York
M 393 Associates, L.L.C.	New York
M/H Two Park Associates	New York
Manalapan VF, L.L.C.	New Jersey
Market Square - Main Street, L.L.C.	Delaware
Market Square Furniture Plaza L.L.C.	Delaware

Market Square Group, Inc.  Market Square Group, L.P.  Market Square Hamilton Center, L.L.C.  Market Square II, L.L.C.  Market Square, L.L.C.	Delaware Delaware Delaware Delaware
Market Square Hamilton Center, L.L.C.  Market Square II, L.L.C.  Market Square, L.L.C.	Delaware Delaware
Market Square II, L.L.C.  Market Square, L.L.C.	Delaware
Market Square, L.L.C.	
	Delaware
Market Square-Furniture Plaza, Inc.	Delaware
Marlton VF, L.L.C.	New Jersey
Marple Holding Company, L.L.C.	Pennsylvania
Marple Holding Company, L.P.	Pennsylvania
Mart Franchise Center, Inc.	Illinois
Mart Franchise Venture, L.L.C.	Delaware
Mart Parking II, L.L.C.	Delaware
Mart Parking, L.L.C.	Delaware
Menands VF, L.L.C.	New York
Merchandise Mart Enterprises, Inc. (Canada)	Canada
Merchandise Mart Properties, Inc.	Delaware
Merchandise Mart, L.L.C.	Delaware
Mesquite TC, L.L.C.	Texas
Middletown VF, L.L.C.	New Jersey
MMPI/Highpoint Lease, L.L.C.	Delaware
Monmouth Mall, L.L.C.	Delaware
Montclair VF, L.L.C.	New Jersey
Morris Plains Holding VF, L.L.C.	New Jersey
Morris Plains Leasing VF, L.L.C.	New Jersey

New York National Hydrant, L.L.C. New Bridgeland Warehouses, L.L.C. Delaware New Hanover Holding, L.L.C. Delaware New Hanover Industries, L.L.C. Delaware New Hanover Leasing, L.L.C Delaware New Hanover Public Warehousing, L.L.C. Delaware New Hyde Park VF, L.L.C. New York New Kaempfer 1925, L.L.C. Delaware New Kaempfer Bowen, L.L.C. Delaware New Kaempfer IB, L.L.C. Delaware New KMS, L.L.C. Delaware New Landthorp Enterprises, L.L.C. Delaware New TG Hanover, L.L.C. Delaware New Towmed, L.L.C. Delaware New Vornado/Saddle Brook, L.L.C. Delaware New Woodbridge II, L.L.C. New Jersev Newington VF, L.L.C. Connecticut NFM Corp. Delaware NFM Partners, L.P. Delaware Ninety Park Lender QRS, Inc. Delaware New York Ninety Park Lender, L.L.C. Ninety Park Manager, L.L.C. New York Ninety Park Option, L.L.C. New York Ninety Park Property, L.L.C. New York North Bergen VF, L.L.C. New Jersey North Dearborn, L.L.C. Delaware New Jersey North Plainfield VF, L.L.C. Office Acquisition Finance, L.L.C. Delaware

Office Center Owner (D.C.), L.L.C. Delaware One Penn Plaza TRS, Inc. Delaware One Penn Plaza, L.L.C. New York Orleans Hubbard L.L.C. Delaware Palisades A/V Company, L.L.C. New Jersey Park Four Member, L.L.C. Delaware Park One Member, L.L.C. Delaware Philadelphia Holding Company, L.L.C. Pennsylvania Philadelphia Holding Company, L.P. Pennsylvania Philadelphia VF, L.L.C. Pennsylvania Philadelphia VF, L.P. Pennsylvania Pennsylvania Pike Holding Company, L.L.C. Pike Holding Company, L.P. Pennsylvania Pike VF. L.L.C. Pennsylvania Pike VF, L.P. Pennsylvania Powerspace & Services, Inc. New York Rahway Leasing, L.L.C. New Jersey

Name of Subsidiary	State of Organization
RF Operations, L.L.C.	Delaware
Rochester Holding, L.L.C.	New York
Russian Tea Room Realty, L.L.C.	New York
SMB Administration, L.L.C.	Delaware
SMB Cleaning, L.L.C.	Delaware
SMB Holding, L.L.C.	Delaware
SMB Tenant Services Floaters, L.L.C.	Delaware
SMB Tenant Services, L.L.C.	Delaware
SMB Windows, L.L.C.	Delaware
Smith Commercial Management, L.L.C.	Virginia
South Capital, L.L.C.	Delaware
Springfield Member VF, L.L.C.	Delaware
Springfield VF, L.L.C.	Massachusetts
T 53 Condominium, L.L.C.	New York
T.G. Hanover, L.L.C.	New Jersey
TGSI, L.L.C.	Maryland
The Park Laurel Condominium	New York
The Second Rochester Holding, L.L.C.	New York
Third Crystal Park Associates Limited Partnership	Virginia
Totowa VF, L.L.C.	New Jersey
Towmed Housing, L.L.C.	Delaware
Towmed Intermediate, L.L.C.	Delaware
Towson VF, L.L.C.	Maryland
Trees Acquisition Subsidiary, Inc.	Delaware
Turnersville VF, L.L.C.	New Jersey
Two Guys From Harrison Holding Co., L.L.C.	Pennsylvania
Two Guys From Harrison Holding Co., L.P.	Pennsylvania
Two Guys From Harrison N.Y. (DE), L.L.C.	Delaware
Two Guys From Harrison N.Y., L.L.C.	New York
Two Guys Mass., L.L.C.	Massachusetts
Two Guys-Connecticut Holding, L.L.C.	Connecticut
Two Park Company	New York
Two Penn Plaza REIT, Inc.	New York
Union Square East, L.L.C.	New York
Union VF, L.L.C.	New Jersey
Upper Moreland Holding Company, L.L.C.	Pennsylvania
Upper Moreland Holding Company, L.P.	Pennsylvania
Upper Moreland VF, L.L.C.	Pennsylvania
URS Real Estate, L.P.	Delaware
URS Realty, Inc.	Delaware
VBL Company, L.L.C.	New York
VC Carthage, L.L.C.	Delaware
VC Freezer Amarillo, L.P.	Delaware
VC Freezer Babcock, L.L.C.	Delaware
VC Freezer Bartow, L.L.C.	Delaware
VC Freezer Fort Worth, L.L.C.	Delaware

Name of Subsidiary	State of Organization
VC Freezer Fort Worth, L.P.	Delaware
VC Freezer Fremont, L.L.C.	Delaware
VC Freezer Garden City, L.L.C.	Delaware
VC Freezer Kentucky, L.L.C.	Delaware
VC Freezer Massillon, L.L.C.	Delaware
VC Freezer Omaha Amarillo, L.L.C.	Delaware
VC Freezer Ontario, L.L.C.	Delaware
VC Freezer Phoenix, L.L.C.	Delaware
VC Freezer Russelville, L.L.C.	Delaware
VC Freezer Sioux Falls, L.L.C.	Delaware
VC Freezer Springdale, L.L.C.	Delaware
VC Freezer Strasburg, L.L.C.	Delaware
VC Freezer Texarkana, L.L.C.	Delaware
VC Missouri Holdings, L.L.C.	Delaware
VC Missouri Real Estate Holdings, L.L.C.	Delaware
VC Omaha Holdings, L.L.C.	Delaware
VC Omaha Real Estate Holdings, L.L.C.	Delaware

VFC Connecticut Holding, L.L.C. VFC Massachusetts Holding, L.L.C.	Delaware Delaware
VFC New Jersey Holding, L.L.C.	Delaware Delaware
υ O,	Delaware Delaware
VFC Pennsylvania Holding, L.L.C. VFC Pennsylvania Holding, L.P.	Delaware Delaware
ý g.	Delaware Delaware
VNK Corp.	Delaware Delaware
VNK, L.L.C.	
VNO 424 Sixth Avenue, L.L.C.	Delaware
VNO 63rd Street, L.L.C.	New York
VNO Hotel, L.L.C.	Delaware
Vornado - KC License, L.L.C.	Delaware
Vornado - Westport, L.L.C.	Connecticut
Vornado 1399, L.L.C.	Delaware
Vornado 1740 Broadway, L.L.C.	New York
Vornado 175 Lex, Inc.	Delaware
Vornado 1925 K, L.L.C.	Delaware
Vornado 25W14, L.L.C.	Delaware
Vornado 330 West 34th Street, L.L.C.	New York
Vornado 401 Commercial, L.L.C.	New York
Vornado 550-600 Mamaroneck, L.P.	New York
Vornado 63rd Street, Inc.	New York
Vornado 640 Fifth Avenue, L.L.C.	New York
Vornado 90 Park Avenue, L.L.C.	New York
Vornado 90 Park QRS, Inc.	New York
Vornado Asset Protection Trust Grantee (TRS), L.L.C.	Delaware
Vornado B&B, L.L.C.	New York
Vornado Ballantrae Holdings, Inc.	Delaware
√ornado Bergen Mall, L.L.C.	New Jersey
Vornado Bowen, L.L.C.	Delaware
8	

Name of Subsidiary	State of Organization
Vornado Caguas GP, Inc.	Delaware
Vornado Caguas GP, L.L.C.	Delaware
Vornado Caguas Holding, L.L.C.	Delaware
Vornado Caguas Holding, L.P.	Delaware
Vornado Caguas, L.L.C.	Delaware
Vornado Caguas, L.P.	Delaware
Vornado CAPI, L.L.C.	Delaware
Vornado Carthage and KC Quarries TRS, Inc.	Delaware
Vornado Catalinas GP, Inc.	Delaware
Vornado Catalinas GP, L.L.C.	Delaware
Vornado Catalinas Holding, L.L.C.	Delaware
Vornado Catalinas Holding, L.P.	Delaware
Vornado Catalinas, L.L.C.	Delaware
Vornado Catalinas, L.P.	Delaware
Vornado CCA Gainesville, L.L.C.	Delaware
Vornado CESCR Gen-Par, L.L.C.	Delaware
Vornado CESCR Holdings, L.L.C.	Delaware
Vornado CESCR II, L.L.C.	Delaware
Vornado CESCR, L.L.C.	Delaware
Vornado Commonwealth, L.L.C.	Delaware
Vornado Communications, L.L.C.	Delaware
Vornado Crescent Carthage and KC Quarry, L.L.C.	Delaware
Vornado Crescent Portland Partnership	Delaware
Vornado Crystal Park Loan, L.L.C.	Delaware
Vornado Finance GP, L.L.C.	Delaware
Vornado Finance II, L.P.	Delaware
Vornado Finance SPE, Inc.	Delaware
Vornado Finance, L.P.	Delaware
Vornado Forest Plaza, L.L.C.	Delaware
Vornado Fort Lee, L.L.C.	New Jersey
Vornado GM III, L.L.C.	Delaware
Vornado GM Loan II, L.L.C.	Delaware
Vornado GM Loan, L.L.C.	Delaware
Vornado Green Acres Acquisition, L.L.C.	Delaware
Vornado Green Acres Delaware, L.L.C.	Delaware
Vornado Green Acres Funding, L.L.C.	Delaware
Vornado Green Acres Holdings, L.L.C.	Delaware
Vornado Green Acres SPE Managing Member, Inc.	Delaware
Vornado IB Holdings, L.L.C.	Delaware
Vornado Investment Corp.	New York
Vornado Investments Corporation	Delaware

Vornado Investments, L.L.C.	Delaware
Vornado KMS Holdings, L.L.C.	Delaware
Vornado Lending Corp.	New Jersey
Vornado Lending, L.L.C.	New Jersey
Vornado M 330, L.L.C.	New York

	State of
Name of Subsidiary	Organization
Vornado M 393 QRS, Inc.	New York
Vornado M 393, L.L.C.	New York
Vornado Mamaroneck, L.L.C.	New York
Vornado Management Corp.	New Jersey
Vornado Merger Sub, L.P.	Delaware
Vornado MH, L.L.C.	New York
Vornado MLP GP, L.L.C.	Delaware
Vornado Monmouth Mall, L.L.C.	New Jersey
Vornado Montehiedra Acquisition, L.L.C.	Delaware
Vornado Montehiedra Acquisition, L.P.	Delaware
Vornado Montehiedra Holding II, L.P.	Delaware
Vornado Montehiedra Holding, L.L.C.	Delaware
Vornado Montehiedra Holding, L.P.	Delaware
Vornado Montehiedra OP, L.L.C.	Delaware
Vornado Montehiedra OP, L.P.	Delaware
Vornado Montehiedra, Inc.	Delaware
Vornado New York RR One, L.L.C.	New York
Vornado Newkirk, L.L.C.	Delaware
Vornado NK Loan, L.L.C.	Massachusetts
Vornado Office Management, L.L.C.	New York
Vornado Office, Inc.	New York
Vornado PS, L.L.C.	Delaware
Vornado Realty, L.L.C.	Delaware
Vornado Realty, L.P.	Delaware
Vornado RTR, Inc.	Delaware
Vornado SC Properties, L.L.C.	Delaware
Vornado Shenandoah Holdings, L.L.C.	Delaware
Vornado Sign, L.L.C.	Delaware
Vornado Title, L.L.C.	Delaware
Vornado TSQ, L.L.C.	Delaware
Vornado Two Park Holding, L.L.C.	Delaware
Vornado Two Penn Plaza, L.L.C.	New York
Vornado Warner, L.L.C.	Delaware
Vornado Waterfront Holdings, L.L.C.	Delaware
Vornado/Tea Room, L.L.C.	New York
VRT Development Rights, L.L.C.	New York
VRT Massachusetts Holding, L.L.C.	Delaware
VRT New Jersey Holding, L.L.C.	Delaware
Washington CESC TRS, Inc.	Delaware
Washington Design Center DC, L.L.C.	Delaware
Washington Design Center Subsidiary, L.L.C.	Delaware
Washington Mart TRS, Inc.	Delaware
Washington Office Center DC, L.L.C.	Delaware
Watchung VF, L.L.C.	New Jersey
Wayne VF, L.L.C.	New Jersey
Wells Kinzie, L.L.C.	Delaware
THE RELECTION	Delawate

Name of Subsidiary	State of Organization
West Windsor Holding Corporation	New Jersey
West Windsor Holding, L.L.C.	New Jersey
Woodbridge VF, L.L.C.	New Jersey
York Holding Company, L.L.C.	Pennsylvania
York Holding Company, L.P.	Pennsylvania
York VF, L.L.C.	Pennsylvania

#### INDEPENDENT AUDITORS' CONSENT

We consent to the incorporation by reference in the following Registration Statements of Vornado Realty Trust of our report dated March 2, 2004, (which report expresses an unqualified opinion and includes an explanatory paragraph relating to the Company's adoption of SFAS No. 142 "Goodwill and Other Intangible Assets" and the Company's application of the provisions of SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets") appearing in the Annual Report on Form 10-K of Vornado Realty Trust for the year ended December 31, 2003.

Registration Statement No. 333-68462 on Form S-8

Amendment No. 1 to Registration Statement No. 333-36080 on Form S-3

Registration Statement No. 333-64015 on Form S-3

Amendment No.1 to Registration Statement No. 333-50095 on Form S-3

Registration Statement No. 333-52573 on Form S-8

Registration Statement No. 333-29011 on Form S-8

Registration Statement No. 333-09159 on Form S-8

Registration Statement No. 333-76327 on Form S-3

Amendment No.1 to Registration Statement No. 333-89667 on Form S-3

Registration Statement No.333-81497 on Form S-8

Registration Statement No.333-102216 on Form S-8

Amendment No.1 to Registration Statement No. 333-102215 on Form S-3

Amendment No.1 to Registration Statement No. 333-102217 on Form S-3

Registration Statement No. 333-105838 on Form S-3

Registration Statement No. 333-107024 on Form S-3

Registration Statement No. 333-109661 on Form S-3

and in the following joint registration statements of Vornado Realty Trust and Vornado Realty L.P.

Amendment No. 4 to Registration Statement No. 333-40787 on Form S-3

Amendment No. 4 to Registration Statement No. 333-29013 on Form S-3

Registration Statement No. 333-108138 on Form S-3

/s/ DELOITTE & TOUCHE LLP Parsippany, New Jersey March 2, 2004

# I, Steven Roth, certify that:

- 1. I have reviewed this annual report on Form 10-K of Vornado Realty Trust;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

March 3, 2004

/s/ Steven Roth
Steven Roth
Chief Executive Officer

# I, Joseph Macnow, certify that:

- 1. I have reviewed this annual report on Form 10-K of Vornado Realty Trust;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

March 3, 2004

/s/ Joseph Macnow Joseph Macnow, Chief Financial Officer

# Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Subsection (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), the undersigned officer of Vornado Realty Trust (the "Company"), hereby certifies, to such officer's knowledge, that:

The Annual Report on Form 10-K for the year ended December 31, 2003 (the "Report") of the Company fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

March 3, 2004 /s/ Steven Roth

Name: Steven Roth

Title: Chief Executive Officer

# Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Subsection (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), the undersigned officer of Vornado Realty Trust (the "Company"), hereby certifies, to such officer's knowledge, that:

The Annual Report on Form 10-K for the year ended December 31, 2003 (the "Report") of the Company fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

March 3, 2004 /s/ Joseph Macnow

Name: Joseph Macnow
Title: Chief Financial Officer