

## VORNADO <br> REALTY TRUST

SUPPLEMENTAL OPERATING
AND FINANCIAL DATA
For the Quarter Ended March 31, 2020

## VORNADO

REALTY TRUST
INDEX


## VORNADO <br> REALTY TRUST

## COVID-19 PANDEMIC

In December 2019, a novel strain of coronavirus ("COVID-19") was identified in Wuhan, China and by March 11, 2020, the World Health Organization had declared it a global pandemic. Many states in the U.S., including New York, New Jersey, Illinois and California have implemented stay-at-home orders for all "non-essential" business and activity in an aggressive effort to curb the spread of the virus. Consequently, the U.S. economy has suffered and there has been significant volatility in the financial markets. Many U.S. industries and businesses have been negatively affected and millions of people have filed for unemployment.

As our first priority, we are following strict protocols and taking all measures to protect our employees, tenants, and communities.
Our properties, which are concentrated in New York City, and in Chicago and San Francisco, have been adversely affected as a result of the COVID-19 pandemic and the preventive measures taken to curb the spread. Some of the effects on us include the following:

- With the exception of grocery stores and other "essential" businesses, substantially all of our retail tenants have closed their stores and many are seeking rent relief.
- While our office buildings remain open, substantially all of our office tenants are working remotely
- We have temporarily closed the Hotel Pennsylvania.
- We have postponed trade shows at theMART for the remainder of 2020
- Because certain of our development projects are deemed "non-essential," they have been temporarily paused due to New York State executive orders.
- Closings on the sale of condominium units at 220 Central Park South have continued. During April 2020 we closed on the sale of four condominium units for net proceeds of $\$ 157,747,000$. However, future closings may be temporarily delayed to the extent we cannot complete the buildout and obtain temporary certificates of occupancy on time.
- We placed 1,803 employees on temporary furlough, including 1,293 employees of Building Maintenance Services LLC, a wholly owned subsidiary, which provides cleaning, security and engineering services primarily to our New York properties, 414 employees at the Hotel Pennsylvania and 96 corporate staff employees.
- Effective April 1, 2020, our executive officers waived portions of their annual base salary for the remainder of 2020
- Effective April 1, 2020, each non-management member of our Board of Trustees agreed to forgo his or her $\$ 75,000$ annual cash retainer for the remainder of 2020 .

We have collected substantially all of the rent due for March 2020 and collected $90 \%$ of rent due from our office tenants for the month of April 2020 and $53 \%$ of the rent due from our retail tenants for the month of April 2020, or $83 \%$ in the aggregate. Many of our retail tenants and some of our office tenants have requested rent relief and/or rent deferral for April 2020 and beyond. While we believe that our tenants are required to pay rent under their leases, we have implemented and will continue to consider temporary rent deferrals on a case-by-case basis.

In light of the evolving health, social, economic, and business environment, governmental regulation or mandates, and business disruptions that have occurred and may continue to occur, the impact of COVID-19 on our financial condition and operating results remains highly uncertain but the impact could be material. The impact on us includes lower rental income and potentially lower occupancy levels at our properties which will result in less cash flow available for operating costs, to pay our indebtedness and for distribution to our shareholders. In addition, the value of our real estate assets may decline, which may result in non-cash impairment charges in future periods and that impact could be material.

## VORNADO <br> REALTY TRUST

## BUSINESS DEVELOPMENTS

## Disposition Activity

Pennsylvania Real Estate Investment Trust ("PREIT")
On January 23, 2020, we sold all of our 6,250,000 common shares of PREIT, realizing net proceeds of $\$ 28,375,000$. We recorded a $\$ 4,938,000$ loss (mark-to-market decrease) for the three months ended March 31, 2020

220 Central Park South ("220 CPS")
During the three months ended March 31, 2020, we closed on the sale of seven condominium units at 220 CPS for net proceeds aggregating $\$ 191,216,000$ resulting in a financial statement net gain of $\$ 68,589,000$ which is included in "net gains on disposition of wholly owned and partially owned assets" on our consolidated statements of income. In connection with these sales, $\$ 8,678,000$ of income tax expense was recognized on our consolidated statements of income. From inception to March 31, 2020, we closed on the sale of 72 units for aggregate net proceeds of $\$ 2,011,348,000$.

## Financing Activity

Unsecured Term Loan
On February 28, 2020, we increased our unsecured term loan balance to $\$ 800,000,000$ (from $\$ 750,000,000$ ) by exercising an accordion feature. Pursuant to an existing swap agreement, $\$ 750,000,000$ of the loan bears interest at a fixed rate of $3.87 \%$ through October 2023, and the balance of $\$ 50,000,000$ floats at a rate of LIBOR plus $1.00 \%$ ( $1.94 \%$ as of March 31, 2020). The entire $\$ 800,000,000$ will float thereafter for the duration of the loan through February 2024.

## First Quarter Leasing Activity

311,000 square feet of New York Office space ( 297,000 square feet at share) at an initial rent of $\$ 90.47$ per square foot and a weighted average lease term of 6.6 years. The change in the GAAP and cash mark-to-market rent on the 275,000 square feet of second generation space were negative $3.3 \%$ and positive $0.8 \%$, respectively. Tenant improvements and leasing commissions were $\$ 11.69$ per square foot per annum, or $12.9 \%$ of initial rent

15,000 square feet of New York Retail space ( 13,000 square feet at share) at an initial rent of $\$ 416.36$ per square foot and a weighted average lease term of 9.7 years. The change in the GAAP and cash mark-to-market rent on the 9,000 square feet of second generation space were positive $126.6 \%$ and $104.6 \%$, respectively. Tenant improvements and leasing commissions were $\$ 48.18$ per square foot per annum, or $11.6 \%$ of initial rent.

231,000 square feet at theMART at an initial rent of $\$ 47.31$ per square foot and a weighted average lease term of 10.3 years. The change in the GAAP and cash mark-to-market rent on the 228,000 square feet of second generation space were positive $2.6 \%$ and negative $1.2 \%$, respectively. Tenant improvements and leasing commissions were $\$ 4.44$ per square foot per annum, or $9.4 \%$ of initial rent.

6,000 square feet at 555 California Street ( 4,000 square feet at share) at an initial rent of $\$ 117.00$ per square foot and a weighted average lease term of 1.4 years. The change in the GAAP and cash mark-to-market rent on the 4,000 square feet of second generation space were positive $44.5 \%$ and $29.7 \%$, respectively. Tenant improvements and leasing commissions were $\$ 2.91$ per square foot per annum, or $2.5 \%$ of initial rent

## VORNADO <br> REALTY TRUST

FINANCIAL HIGHLIGHTS (unaudited)

|  | For the Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  |
|  | 2020 |  | 2019 |  |  |  |
| Total revenues | \$ | 444,532 | \$ | 534,668 | \$ | 460,968 |
|  |  |  |  |  |  |  |
| Net income attributable to common shareholders | \$ | 4,963 | \$ | 181,488 | \$ | 193,217 |
| Per common share: |  |  |  |  |  |  |
| Basic | \$ | 0.03 | \$ | 0.95 | \$ | 1.01 |
| Diluted | \$ | 0.03 | \$ | 0.95 | \$ | 1.01 |
| Net income attributable to common shareholders, as adjusted (non-GAAP) | \$ | 20,233 | \$ | 24,814 | \$ | 56,381 |
| Per diluted share (non-GAAP) | \$ | 0.11 | \$ | 0.13 | \$ | 0.29 |
| FFO attributable to common shareholders plus assumed conversions, as adjusted (non-GAAP) | \$ | 137,567 | \$ | 149,939 | \$ | 171,030 |
| Per diluted share (non-GAAP) | \$ | 0.72 | \$ | 0.79 | \$ | 0.89 |
| FFO attributable to common shareholders plus assumed conversions (non-GAAP) | \$ | 130,360 | \$ | 247,684 | \$ | 311,876 |
| FFO - Operating Partnership Basis ("OP Basis") (non-GAAP) | \$ | 138,819 | \$ | 263,697 | \$ | 332,029 |
| Per diluted share (non-GAAP) | \$ | 0.68 | \$ | 1.30 | \$ | 1.63 |
| Dividends per common share: |  |  |  |  |  |  |
| Quarterly dividends | \$ | 0.66 | \$ | 0.66 | \$ | 0.66 |
| Special dividend |  | - |  | - |  | 1.95 |
| Total | \$ | 0.66 | \$ | 0.66 | \$ | 2.61 |
|  |  |  |  |  |  |  |
| FFO payout ratio (based on FFO attributable to common shareholders plus assumed conversions, as adjusted) |  | 91.7\% |  | 83.5\% |  | 74.2\% |
| FAD payout ratio |  | 106.5\% |  | 85.7\% |  | 93.0\% |
| Weighted average shares used in determining FFO attributable to common shareholders plus assumed conversions per diluted share (REIT basis) |  | 191,143 |  | 190,996 |  | 191,140 |
| Convertible units: |  |  |  |  |  |  |
| Class A |  | 12,332 |  | 12,083 |  | 12,162 |
| Equity awards - unit equivalents |  | 71 |  | 265 |  | 189 |
| Weighted average shares used in determining FFO attributable to Class A unitholders plus assumed conversions per diluted share (OP Basis) |  | 203,546 |  | 203,344 |  | 203,491 |

Please refer to the Appendix for reconciliations of GAAP to non-GAAP measures.

## VORNADO

REALTY TRUST
CONSOLIDATED NET INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS (unaudited)

| (Amounts in thousands) | For the Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  |  |  |  |  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  |
|  | 2020 |  | 2019 |  | Variance |  |  |  |
| Property rentals ${ }^{(1)}$ | \$ | 355,060 | \$ | 428,380 | \$ | $(73,320)$ | \$ | 360,139 |
| Tenant expense reimbursements ${ }^{(1)}$ |  | 52,173 |  | 66,112 |  | $(13,939)$ |  | 55,233 |
| Amortization of acquired below-market leases, net |  | 4,206 |  | 6,525 |  | $(2,319)$ |  | 4,269 |
| Straight-lining of rents |  | $(10,165)$ |  | $(1,140)$ |  | $(9,025)$ |  | $(1,233)$ |
| Total rental revenues |  | 401,274 |  | 499,877 |  | $(98,603)$ |  | 418,408 |
| Fee and other income: |  |  |  |  |  |  |  |  |
| BMS cleaning fees |  | 32,466 |  | 29,785 |  | 2,681 |  | 31,642 |
| Management and leasing fees |  | 2,867 |  | 2,237 |  | 630 |  | 3,479 |
| Other income |  | 7,925 |  | 2,769 |  | 5,156 |  | 7,439 |
| Total revenues |  | 444,532 |  | 534,668 |  | $(90,136)$ |  | 460,968 |
| Operating expenses |  | $(230,007)$ |  | $(246,895)$ |  | 16,888 |  | $(223,975)$ |
| Depreciation and amortization |  | $(92,793)$ |  | $(116,709)$ |  | 23,916 |  | $(92,926)$ |
| General and administrative |  | $(52,834)$ |  | $(58,020)$ |  | 5,186 |  | $(39,791)$ |
| Benefit (expense) from deferred compensation plan liability |  | 11,245 |  | $(5,433)$ |  | 16,678 |  | $(3,887)$ |
| Transaction related costs and other |  | (71) |  | (149) |  | 78 |  | $(3,223)$ |
| Total expenses |  | (364,460) |  | $(427,206)$ |  | 62,746 |  | $(363,802)$ |
| Income from partially owned entities ${ }^{(2)}$ |  | 19,103 |  | 7,320 |  | 11,783 |  | 22,726 |
| Loss from real estate fund investments |  | $(183,463)$ |  | (167) |  | $(183,296)$ |  | $(90,302)$ |
| Interest and other investment (loss) income, net |  | $(5,904)$ |  | 5,045 |  | $(10,949)$ |  | 5,889 |
| (Loss) income from deferred compensation plan assets |  | $(11,245)$ |  | 5,433 |  | $(16,678)$ |  | 3,887 |
| Interest and debt expense |  | $(58,842)$ |  | $(102,463)$ |  | 43,621 |  | $(59,683)$ |
| Net gains on disposition of wholly owned and partially owned assets |  | 68,589 |  | 220,294 |  | $(151,705)$ |  | 203,835 |
| (Loss) income before income taxes |  | $(91,690)$ |  | 242,924 |  | $(334,614)$ |  | 183,518 |
| Income tax expense |  | $(12,813)$ |  | $(29,743)$ |  | 16,930 |  | $(22,897)$ |
| (Loss) income from continuing operations |  | $(104,503)$ |  | 213,181 |  | $(317,684)$ |  | 160,621 |
| (Loss) income from discontinued operations |  | - |  | (137) |  | 137 |  | 55 |
| Net (loss) income |  | $(104,503)$ |  | 213,044 |  | $(317,547)$ |  | 160,676 |
| Less net loss (income) attributable to noncontrolling interests in: |  |  |  |  |  |  |  |  |
| Consolidated subsidiaries |  | 122,387 |  | $(6,820)$ |  | 129,207 |  | 58,592 |
| Operating Partnership |  | (390) |  | $(12,202)$ |  | 11,812 |  | $(13,518)$ |
| Net income attributable to Vornado |  | 17,494 |  | 194,022 |  | $(176,528)$ |  | 205,750 |
| Preferred share dividends |  | $(12,531)$ |  | $(12,534)$ |  | 3 |  | $(12,533)$ |
| Net income attributable to common shareholders | \$ | 4,963 | \$ | 181,488 | \$ | $(176,525)$ | \$ | 193,217 |
| Capitalized expenditures: |  |  |  |  |  |  |  |  |
| Development payroll | \$ | 5,307 | \$ | 4,590 | \$ | 717 | \$ | 3,341 |
| Interest and debt expense |  | 12,055 |  | 23,325 |  | $(11,270)$ |  | 13,016 |

 accordance with GAAP
(2) Beginning April 18, 2019, "income from partially owned entities" includes the previously consolidated properties contributed to Fifth Avenue and Times Square JV.

## VORNADO <br> REALTY TRUST

## NET INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS BY SEGMENT (unaudited)

(Amounts in thousands)

|  | For the Three Months Ended March 31, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | New York |  | Other |  |
| Property rentals ${ }^{(1)}$ | \$ | 355,060 | \$ | 277,688 | \$ | 77,372 |
| Tenant expense reimbursements ${ }^{(1)}$ |  | 52,173 |  | 41,856 |  | 10,317 |
| Amortization of acquired below-market leases, net |  | 4,206 |  | 4,013 |  | 193 |
| Straight-lining of rents |  | $(10,165)$ |  | $(8,824)$ |  | $(1,341)$ |
| Total rental revenues |  | 401,274 |  | 314,733 |  | 86,541 |
| Fee and other income: |  |  |  |  |  |  |
| BMS cleaning fees |  | 32,466 |  | 34,429 |  | $(1,963)$ |
| Management and leasing fees |  | 2,867 |  | 2,874 |  | (7) |
| Other income |  | 7,925 |  | 3,579 |  | 4,346 |
| Total revenues |  | 444,532 |  | 355,615 |  | 88,917 |
| Operating expenses |  | $(230,007)$ |  | $(183,031)$ |  | $(46,976)$ |
| Depreciation and amortization |  | $(92,793)$ |  | $(69,898)$ |  | $(22,895)$ |
| General and administrative |  | $(52,834)$ |  | $(17,457)$ |  | $(35,377)$ |
| Benefit from deferred compensation plan liability |  | 11,245 |  | - |  | 11,245 |
| Transaction related costs and other |  | (71) |  | - |  | (71) |
| Total expenses |  | $(364,460)$ |  | (270,386) |  | $(94,074)$ |
| Income from partially owned entities |  | 19,103 |  | 17,304 |  | 1,799 |
| Loss from real estate fund investments |  | $(183,463)$ |  | - |  | $(183,463)$ |
| Interest and other investment (loss) income, net |  | $(5,904)$ |  | 151 |  | $(6,055)$ |
| Loss from deferred compensation plan assets |  | $(11,245)$ |  | - |  | $(11,245)$ |
| Interest and debt expense |  | $(58,842)$ |  | $(31,686)$ |  | $(27,156)$ |
| Net gains on disposition of wholly owned and partially owned assets |  | 68,589 |  | - |  | 68,589 |
| (Loss) income before income taxes |  | $(91,690)$ |  | 70,998 |  | $(162,688)$ |
| Income tax expense |  | $(12,813)$ |  | $(1,315)$ |  | $(11,498)$ |
| Net (loss) income |  | $(104,503)$ |  | 69,683 |  | $(174,186)$ |
| Less net loss (income) attributable to noncontrolling interests in consolidated subsidiaries |  | 122,387 |  | $(2,457)$ |  | 124,844 |
| Net income attributable to Vornado Realty L.P. |  | 17,884 | \$ | 67,226 | \$ | $(49,342)$ |
| Less net income attributable to noncontrolling interests in the Operating Partnership |  | (349) |  |  |  |  |
| Preferred unit distributions |  | $(12,572)$ |  |  |  |  |
| Net income attributable to common shareholders | \$ | 4,963 |  |  |  |  |
| For the three months ended March 31, 2019: |  |  |  |  |  |  |
| Net income attributable to Vornado Realty L.P. | \$ | 206,224 | \$ | 82,790 | \$ | 123,434 |
| Net income attributable to common shareholders | \$ | 181,488 |  |  |  |  |

 calculated in accordance with GAAP

## VORNADO <br> REALTY TRUST

## NET OPERATING INCOME AT SHARE BY SEGMENT (unaudited)

## (Amounts in thousands)

|  | For the Three Months Ended March 31, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | New York ${ }^{(1)}$ |  | Other |  |
| Total revenues | \$ | 444,532 | \$ | 355,615 | \$ | 88,917 |
| Operating expenses |  | $(230,007)$ |  | $(183,031)$ |  | $(46,976)$ |
| NOI - consolidated |  | 214,525 |  | 172,584 |  | 41,941 |
| Deduct: NOI attributable to noncontrolling interests in consolidated subsidiaries |  | $(15,493)$ |  | $(8,433)$ |  | $(7,060)$ |
| Add: NOI from partially owned entities |  | 81,881 |  | 78,408 |  | 3,473 |
| NOI at share |  | 280,913 |  | 242,559 |  | 38,354 |
| Non-cash adjustments for straight-line rents, amortization of acquired below-market leases, net, and other |  | 3,076 |  | 1,106 |  | 1,970 |
| NOI at share - cash basis | \$ | 283,989 | \$ | 243,665 | \$ | 40,324 |


|  | For the Three Months Ended March 31, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | New York |  | Other |  |
| Total revenues | \$ | 534,668 | \$ | 443,285 | \$ | 91,383 |
| Operating expenses |  | $(246,895)$ |  | $(198,095)$ |  | $(48,800)$ |
| NOI - consolidated |  | 287,773 |  | 245,190 |  | 42,583 |
| Deduct: NOI atributable to noncontrolling interests in consolidated subsidiaries |  | $(17,403)$ |  | $(11,407)$ |  | $(5,996)$ |
| Add: NOI from partially owned entities |  | 67,402 |  | 49,575 |  | 17,827 |
| NOI at share |  | 337,772 |  | 283,358 |  | 54,414 |
| Non-cash adjustments for straight-line rents, amortization of acquired below-market leases, net, and other |  | $(5,181)$ |  | $(6,618)$ |  | 1,437 |
| NOI at share - cash basis | \$ | 332,591 | \$ | 276,740 | \$ | 55,851 |


|  | For the Three Months Ended December 31, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | New York ${ }^{(1)}$ |  | Other |  |
| Total revenues | \$ | 460,968 | \$ | 377,626 | \$ | 83,342 |
| Operating expenses |  | $(223,975)$ |  | $(184,231)$ |  | $(39,744)$ |
| NOI - consolidated |  | 236,993 |  | 193,395 |  | 43,598 |
| Deduct: NOI attributable to noncontrolling interests in consolidated subsidiaries |  | $(17,417)$ |  | $(9,885)$ |  | $(7,532)$ |
| Add: NOI from partially owned entities |  | 85,990 |  | 82,774 |  | 3,216 |
| NOI at share |  | 305,566 |  | 266,284 |  | 39,282 |
| Non-cash adjustments for straight-line rents, amortization of acquired below-market leases, net, and other |  | $(6,590)$ |  | $(8,577)$ |  | 1,987 |
| NOI at share - cash basis | \$ | 298,976 | \$ | $\underline{ }$ 257,707 | \$ | 41,269 |

(1) Reflects the transfer of $45.4 \%$ of common equity in the properties contributed to the Fifth Avenue and Times Square JV on April 18, 2019.

See Appendix page vii for details of NOI at share components.

## VORNADO <br> REALTY TRUST

## NET OPERATING INCOME AT SHARE BY SUBSEGMENT (unaudited)

(Amounts in thousands)

|  | For the Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  |
|  | 2020 |  | 2019 |  |  |  |
| NOI at share: |  |  |  |  |  |  |
| New York: |  |  |  |  |  |  |
| Office ${ }^{(1)}$ | \$ | 183,205 | \$ | 183,540 | \$ | 183,925 |
| Retail ${ }^{(1)}$ |  | 52,018 |  | 88,267 |  | 59,728 |
| Residential |  | 6,200 |  | 6,045 |  | 5,835 |
| Alexander's Inc ("Alexander's") |  | 10,492 |  | 11,322 |  | 10,626 |
| Hotel Pennsylvania ${ }^{(2)}$ |  | $(9,356)$ |  | $(5,816)$ |  | 6,170 |
| Total New York |  | 242,559 |  | 283,358 |  | 266,284 |
| Other: |  |  |  |  |  |  |
| theMART |  | 21,113 |  | 23,523 |  | 22,712 |
| 555 California Street |  | 15,231 |  | 14,501 |  | 14,533 |
| Other investments ${ }^{(3)}$ |  | 2,010 |  | 16,390 |  | 2,037 |
| Total Other |  | 38,354 |  | 54,414 |  | 39,282 |
| NOI at share | \$ | 280,913 | \$ | 337,772 | \$ | 305,566 |

## NOI at share - cash basis:

New York:

| Office ${ }^{(1)}$ | \$ | 187,035 | \$ | 184,370 | \$ | 180,762 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail ${ }^{(1)}$ |  | 49,041 |  | 80,936 |  | 54,357 |
| Residential |  | 5,859 |  | 5,771 |  | 5,763 |
| Alexander's |  | 11,094 |  | 11,527 |  | 10,773 |
| Hotel Pennsylvania ${ }^{(2)}$ |  | $(9,364)$ |  | $(5,864)$ |  | 6,052 |
| Total New York |  | 243,665 |  | 276,740 |  | 257,707 |
| Other: |  |  |  |  |  |  |
| theMART |  | 22,705 |  | 24,912 |  | 24,646 |
| 555 California Street |  | 15,435 |  | 14,745 |  | 14,491 |
| Other investments ${ }^{(3)}$ |  | 2,184 |  | 16,194 |  | 2,132 |
| Total Other |  | 40,324 |  | 55,851 |  | 41,269 |
| NOI at share - cash basis | \$ | 283,989 | \$ | 332,591 | \$ | 298,976 |

(1) Reflects the transfer of $45.4 \%$ of common equity in the properties contributed to the Fifth Avenue and Times Square JV on April $18,2019$.
 commencing on April 1, 2020 as result of the pandemic.
 on March 4, 2019).

## VORNADO <br> REALTY TRUST

## SAME STORE NOI AT SHARE AND NOI AT SHARE - CASH BASIS (NON-GAAP) (unaudited)

|  | Total | New York ${ }^{(2)}$ | theMART ${ }^{(3)}$ | 555 California Street |
| :---: | :---: | :---: | :---: | :---: |
| Same store NOI at share \% (decrease) increase ${ }^{(1)}$ : |  |  |  |  |
| Three months ended March 31, 2020 compared to March 31, 2019 | (2.5)\% | (1.9)\% | (13.3)\% | 5.6\% |
| Three months ended March 31, 2020 compared to December 31, 2019 | (8.2)\% | (9.0)\% | (8.2)\% | 5.1\% |
| Same store NOI at share - cash basis \% (decrease) increase ${ }^{(1)}$ : |  |  |  |  |
| Three months ended March 31, 2020 compared to March 31, 2019 | (1.5)\% | (0.7)\% | (11.8)\% | 3.7\% |
| Three months ended March 31, 2020 compared to December 31, 2019 | (7.0)\% | (7.6)\% | (9.0)\% | 5.8\% |



## NOI AT SHARE BY REGION (unaudited)

|  | For the Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2020 | 2019 |
| Region: |  |  |
| New York City metropolitan area | 87\% | 88\% |
| Chicago, IL | 8\% | 7\% |
| San Francisco, CA | 5\% | 5\% |
|  | 100\% | 100\% |

## VORNADO <br> REALTY TRUST

CONSOLIDATED BALANCE SHEETS (unaudited)
(Amounts in thousands)

| As of |  |  |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2020 |  | December 31, 2019 |  |  |  |
| \$ | 2,589,800 | \$ | 2,591,261 | \$ | $(1,461)$ |
|  | 7,946,523 |  | 7,953,163 |  | $(6,640)$ |
|  | 1,532,828 |  | 1,490,614 |  | 42,214 |
|  | 972,199 |  | 914,960 |  | 57,239 |
|  | 126,910 |  | 124,014 |  | 2,896 |
|  | 13,168,260 |  | 13,074,012 |  | 94,248 |
|  | $(3,049,609)$ |  | $(3,015,958)$ |  | $(33,651)$ |
|  | 10,118,651 |  | 10,058,054 |  | 60,597 |
|  | 378,257 |  | 379,546 |  | $(1,289)$ |
|  | 1,586,738 |  | 1,515,012 |  | 71,726 |
|  | 80,570 |  | 92,119 |  | $(11,549)$ |
|  | - |  | 33,313 |  | $(33,313)$ |
|  | 115,795 |  | 95,733 |  | 20,062 |
|  | 3,970,791 |  | 3,999,165 |  | $(28,374)$ |
|  | 45,129 |  | 222,649 |  | $(177,520)$ |
|  | 393,417 |  | 408,918 |  | $(15,501)$ |
|  | 731,807 |  | 742,206 |  | $(10,399)$ |
|  | 353,467 |  | 353,986 |  | (519) |
|  | 29,123 |  | 30,965 |  | $(1,842)$ |
|  | 405,914 |  | 355,347 |  | 50,567 |
| \$ | 18,209,659 | \$ | 18,287,013 | \$ | $(77,354)$ |
| \$ | 5,643,707 | \$ | 5,639,897 | \$ | 3,810 |
|  | 446,076 |  | 445,872 |  | 204 |
|  | 795,974 |  | 745,840 |  | 50,134 |
|  | 1,075,000 |  | 575,000 |  | 500,000 |
|  | 497,531 |  | 498,254 |  | (723) |
|  | 972,199 |  | 914,960 |  | 57,239 |
|  | - |  | 398,292 |  | $(398,292)$ |
|  | 407,598 |  | 440,049 |  | $(32,451)$ |
|  | 54,992 |  | 59,429 |  | $(4,437)$ |
|  | 90,888 |  | 103,773 |  | $(12,885)$ |
|  | 308,683 |  | 265,754 |  | 42,929 |
|  | 10,292,648 |  | 10,087,120 |  | 205,528 |
|  | 623,799 |  | 888,915 |  | $(265,116)$ |
|  | 6,837,027 |  | 6,732,030 |  | 104,997 |
|  | 456,185 |  | 578,948 |  | $(122,763)$ |
| \$ | 18,209,659 | \$ | 18,287,013 | \$ | $(77,354)$ |

## VORNADO <br> REALTY TRUST

## LEASING ACTIVITY (unaudited)

(Square feet in thousands)

 improvements and leasing commissions are based on our share of square feet leased during the period

 in the initial cash basis rent per square foot but are included in the GAAP basis straight-line rent per square foot.


## VORNADO <br> REALTY TRUST

## LEASE EXPIRATIONS (unaudited)

NEW YORK SEGMENT

| Office: | Period of Lease Expiration | Our Share of Square Feet of Expiring Leases | Weighted Average Annual Rent of Expiring Leases |  |  |  | Percentage of Annualized Escalated Rent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Total |  |  |  |
|  | Month to Month | 47,000 | \$ | 2,913,000 | \$ | 61.98 | 0.3\% |
|  | Second Quarter 2020 | 135,000 |  | 10,382,000 |  | 76.90 | 0.9\% |
|  | Third Quarter 2020 | 186,000 |  | 16,150,000 |  | 86.83 | 1.4\% |
|  | Fourth Quarter 2020 | 142,000 |  | 9,333,000 |  | 65.73 | 0.8\% |
|  | Total 2020 | 463,000 |  | 35,865,000 |  | 77.46 | 3.1\% |
|  | First Quarter 2021 | 379,000 |  | 25,803,000 |  | 68.08 | 2.3\% |
|  | Remaining 2021 | 788,000 |  | 59,112,000 |  | 75.02 | 5.3\% |
|  | 2022 | 661,000 |  | 43,876,000 |  | 66.38 | 3.9\% |
|  | 2023 | 1,888,000 |  | 165,105,000 |  | 87.45 | 14.8\% |
|  | 2024 | 1,446,000 |  | 120,995,000 |  | 83.68 | 10.8\% |
|  | 2025 | 837,000 |  | 66,163,000 |  | 79.05 | 5.9\% |
|  | 2026 | 1,212,000 |  | 93,632,000 |  | 77.25 | 8.4\% |
|  | 2027 | 1,103,000 |  | 81,091,000 |  | 73.52 | 7.3\% |
|  | 2028 | 886,000 |  | 61,871,000 |  | 69.83 | 5.5\% |
|  | 2029 | 679,000 |  | 55,427,000 |  | 81.63 | 5.0\% |
|  | 2030 | 785,000 |  | 55,661,000 |  | 70.91 | 5.0\% |
|  | Thereafter | 3,666,000 |  | 249,819,000 |  | 68.14 | 22.4\% |
| Retail: | Month to Month | 27,000 | \$ | 3,250,000 | \$ | 120.37 | 1.1\% |
|  | Second Quarter 2020 | 5,000 |  | 1,551,000 |  | 310.20 | 0.5\% |
|  | Third Quarter 2020 | 7,000 |  | 2,351,000 |  | 335.86 | 0.8\% |
|  | Fourth Quarter 2020 | 30,000 |  | 7,503,000 |  | 250.10 | 2.5\% |
|  | Total 2020 | 42,000 |  | 11,405,000 |  | 271.57 | 3.8\% |
|  | First Quarter 2021 | 33,000 |  | 8,692,000 |  | 263.39 | 2.8\% |
|  | Remaining 2021 | 76,000 |  | 7,190,000 |  | 94.61 | 2.3\% |
|  | 2022 | 25,000 |  | 6,831,000 |  | 273.24 | 2.2\% |
|  | 2023 | 141,000 |  | 32,239,000 |  | 228.65 | 10.5\% |
|  | 2024 | 205,000 |  | 47,000,000 |  | 229.27 | 15.3\% |
|  | 2025 | 37,000 |  | 12,234,000 |  | 330.65 | 4.0\% |
|  | 2026 | 71,000 |  | 26,269,000 |  | 369.99 | 8.6\% |
|  | 2027 | 30,000 |  | 20,729,000 |  | 690.97 | 6.8\% |
|  | 2028 | 25,000 |  | 12,763,000 |  | 510.52 | 4.2\% |
|  | 2029 | 201,000 |  | 39,714,000 |  | 197.58 | 13.0\% |
|  | 2030 | 161,000 |  | 21,265,000 |  | 132.08 | 6.9\% |
|  | Thereafter | 296,000 |  | 56,640,000 |  | 191.35 | 18.5\% |

(1) Excludes storage, vacancy and other.
(2) Assumes U.S. Post Office exercises lease renewal options at 909 Third Avenue for which the annual escalated rent is $\$ 13.51$ per square foot on their 492,000 square feet space

## VORNADO

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## LEASE EXPIRATIONS (unaudited)

theMART

(1) Excludes storage, vacancy and other.

## VORNADO

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## LEASE EXPIRATIONS (unaudited)

555 California Street

(1) Excludes storage, vacancy and other.

## VORNADO <br> REALTY TRUST

## TRAILING TWELVE MONTH PRO-FORMA CASH NET OPERATING INCOME AT SHARE (unaudited)

(Amounts in thousands)

|  | For the Trailing Twelve Months Ended March 31, 2020 |  |  |  |  |  |  |  | For the Trailing Twelve Months Ended December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NOI at Share Cash Basis |  | Adjustment for Transfer of 45.4\% Interest in Fifth Avenue and Times Square $\mathrm{JV}^{(1)}$ |  | Adjustments |  | Pro Forma NOI at Share -Cash Basis |  | Pro Forma NOI at Share -Cash Basis |  |
| Office: |  |  |  |  |  |  |  |  |  |  |
| New York | \$ | 721,399 | \$ | (968) | \$ | $(31,195){ }^{(2)}$ | \$ | 689,236 | \$ | 678,184 |
| theMART |  | 105,923 |  | - |  | - |  | 105,923 |  | 108,130 |
| 555 California Street |  | 60,846 |  | - |  | - |  | 60,846 |  | 60,156 |
| Total Office |  | 888,168 |  | (968) |  | $(31,195)$ |  | 856,005 |  | 846,470 |
| New York - Retail |  | 235,760 |  | $(4,171)$ |  | $(15,483){ }^{(3)}$ |  | 216,106 |  | 219,669 |
| New York - Residential |  | 21,982 |  | - |  | - |  | 21,982 |  | 21,894 |
|  | \$ | 1,145,910 | \$ | $(5,139)$ | \$ | $(46,678)$ | \$ | 1,094,093 | \$ | 1,088,033 |

(1) Adjusts April 1, 2019 through April 18, 2019 to reflect new ownership interests in the properties contributed to Fifth Avenue and Times Square JV.
(2) Adjustment to deduct $\$ 27,969$ of BMS NOI and $\$ 3,226$ of 330 Madison Avenue NOI (sold on July 11, 2019).
(3) Adjusting for Topshop at 608 Fifth Avenue and 478-486 Broadway, the sale of 3040 M Street and Forever 21 rent reduction at 1540 Broadway.

## VORNADO <br> REALTY TRUST

CAPITAL STRUCTURE (unaudited)

(1) See reconciliation of consolidated debt, net (GAAP) to contractual debt (non-GAAP) on page xii in the Appendix.
 as the participation interest is a reacquisition of debt.

## VORNADO

REALTY TRUST

## COMMON SHARES DATA (NYSE: VNO) (unaudited)

Vornado Realty Trust common shares are traded on the New York Stock Exchange ("NYSE") under the symbol VNO. Below is a summary of performance and dividends for VNO common shares (based on NYSE prices):


[^0]
## VORNADO <br> \section*{REALTY TRUST}

DEBT ANALYSIS (unaudited)

| (Amounts in thousands) As of March 31, 2020 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  | Total |  |  | Variable |  |  | Fixed |  |  |
| (Contractual debt balances) (non-GAAP) | Amount In |  | Weighted <br> Average nterest Rate | Amount |  | Weighted Average Interest Rate | Amount |  | Weighted Average Interest Rate |
| Consolidated debt ${ }^{(1)}$ | \$ | 7,995,928 | 3.22\% | \$ | 2,196,562 | 2.32\% | \$ | 5,799,366 | 3.57\% |
| Pro rata share of debt of non-consolidated entities ${ }^{(2)}$ |  | 2,851,605 | 3.29\% |  | 1,490,518 | 2.70\% |  | 1,361,087 | 3.93\% |
| Total |  | 10,847,533 | 3.24\% |  | 3,687,080 | 2.47\% |  | 7,160,453 | 3.63\% |
| Less: Noncontrolling interests' share of consolidated debt (primarily 1290 Avenue of the Americas and 555 California Street) |  | $(484,298)$ |  |  | $(35,433)$ |  |  | $(448,865)$ |  |
| Company's pro rata share of total debt | \$ | 10,363,235 | 3.21\% | \$ | 3,651,647 | 2.47\% | \$ | 6,711,588 | 3.61\% |
| Debt Covenant Ratios: ${ }^{(3)}$ | Senior Unsecured Notes due 2025 |  |  |  |  | Unsecured Revolving Credit Facilities and Unsecured Term Loan |  |  |  |
|  | Required |  |  | Actual |  | Required |  | Actual |  |
| Total outstanding debt/total assets ${ }^{(4)}$ | Less than 65\% |  |  | 45\% |  | Less than 60\% |  |  | 32\% |
| Secured debt/total assets | Less than 50\% |  |  | 31\% |  | Less than 50\% |  |  | 24\% |
| Interest coverage ratio (annualized combined EBITDA to annualized interest expense) | Greater than 1.50 |  |  | 2.42 |  | Greater than 1.40 |  |  | N/A |
| Fixed charge coverage |  |  |  | N/A |  |  |  |  | 2.73 |
| Unencumbered assets/unsecured debt | Greater than 150\% |  |  | 408\% |  |  |  |  | N/A |
| Unsecured debt/cap value of unencumbered assets |  |  |  | N/A |  | Less than 60\% |  |  | 15\% |
| Unencumbered coverage ratio |  |  |  | N/A |  | Greater than 1.50 |  |  | 6.64 |
| Unencumbered EBITDA (non-GAAP): ${ }^{(4)}$ | Q1 2020 |  |  |  |  |  |  |  |  |
| New York | \$ | 207,880 |  |  |  |  |  |  |  |
| Other |  | 20,480 |  |  |  |  |  |  |  |
| Total | \$ | 228,360 |  |  |  |  |  |  |  |

(1) See reconciliation of consolidated debt, net (GAAP) to contractual debt (non-GAAP) on page xii in the Appendix.
 as the participation interest is a reacquisition of debt.

 with the SEC of our revolving credit facilities, senior debt indentures and applicable prospectuses and prospectus supplements.
 term loan.

## VORNADO <br> REALTY TRUST

DEBT MATURITIES (CONTRACTUAL BALANCES) (NON-GAAP) (unaudited)
(Amounts in thousands)

| Property | Maturity Date ${ }^{(1)}$ | Spread over LIBOR | Interest Rate |  | 2020 |  | 2021 |  |  | 2022 | 2023 |  | 2024 | Thereafter |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PENN11 | 12/20 |  | 3.95\% |  | \$ | 450,000 | \$ | - | \$ | - | \$ | - | \$ |  | \$ | \$ 450,000 |
| Borgata Land | 02/21 |  | 5.14\% |  |  | - |  | 53,152 |  | - |  | - | - |  | - | 53,152 |
| 770 Broadway | 03/21 |  | 2.56\% | (2) |  | - |  | 700,000 |  | - |  | - | - |  | - | 700,000 |
| 909 Third Avenue | 05/21 |  | 3.91\% |  |  | - |  | 350,000 |  | - |  | - | - |  | - | 350,000 |
| 555 California Street | 09/21 |  | 5.10\% |  |  | - |  | 546,214 |  | - |  | - | - |  | - | 546,214 |
| theMART | 09/21 |  | 2.70\% |  |  | - |  | 675,000 |  | - |  | - | - |  | - | 675,000 |
| 1290 Avenue of the Americas | 11/22 |  | 3.34\% |  |  | - |  | - |  | 950,000 |  | - | - |  | - | 950,000 |
| \$1.25 Billion unsecured revolving credit facility | 01/23 | L+100 | -\% |  |  | - |  | - |  | - |  | - | - |  | - | - |
| \$800 Million unsecured term loan | 02/24 |  | 3.75\% | ${ }^{(3)}$ |  | - |  | - |  | - |  | - | 800,000 |  | - | 800,000 |
| 435 Seventh Avenue - retail | 02/24 | L+130 | 2.68\% |  |  | - |  | - |  | - |  | - | 95,696 |  | - | 95,696 |
| \$1.5 Billion unsecured revolving credit facility | 03/24 | L+90 | 1.78\% |  |  | - |  | - |  | - |  | - | 1,075,000 |  | - | 1,075,000 |
| 150 West 34th Street | 05/24 | L+188 | 2.88\% |  |  | - |  | - |  | - |  | - | 205,000 |  | - | 205,000 |
| 606 Broadway | 09/24 | L+180 | 2.66\% |  |  | - |  | - |  | - |  | - | 70,866 |  | - | 70,866 |
| 33-00 Northern Boulevard | 01/25 |  | 4.14\% | (4) |  | - |  | - |  | - |  | - | - |  | 100,000 | 100,000 |
| Senior unsecured notes due 2025 | 01/25 |  | 3.50\% |  |  | - |  | - |  | - |  | - | - |  | 450,000 | 450,000 |
| 4 Union Square South - retail | 08/25 | L+140 | 2.98\% |  |  | - |  | - |  | - |  | - | - |  | 120,000 | 120,000 |
| 888 Seventh Avenue | 12/25 |  | 3.25\% | (5) |  | - |  | - |  | - |  | - | - |  | 375,000 | 375,000 |
| 100 West 33rd Street - office and retail | 04/26 | L+155 | 2.93\% |  |  | - |  | - |  | - |  | - | - |  | 580,000 | 580,000 |
| 350 Park Avenue | 01/27 |  | 3.92\% |  |  | - |  | - |  | - |  | - | - |  | 400,000 | 400,000 |
|  |  |  |  |  | \$ | 450,000 |  | 324,366 | \$ | 950,000 | \$ | - | \$2,246,562 |  | \$2,025,000 | \$7,995,928 |
| Weighted average rate |  |  |  |  |  | 3.95\% |  | 3.46\% |  | 3.34\% |  | -\% | 2.65\% |  | 3.37\% | 3.22\% |
| Fixed rate debt |  |  |  |  | \$ | 450,000 |  | 324,366 | \$ | 950,000 | \$ | - | \$ 750,000 |  | \$1,325,000 | \$5,799,366 |
| Fixed weighted average rate expiring |  |  |  |  |  | 3.95\% |  | 3.46\% |  | 3.34\% |  | -\% | 3.87\% |  | 3.60\% | 3.57\% |
| Floating rate debt |  |  |  |  | \$ | - | \$ | - | \$ | - | \$ | - | \$1,496,562 |  | \$ 700,000 | \$2,196,562 |
| Floating weighted average rate expiring |  |  |  |  |  | -\% |  | -\% |  | -\% |  | -\% | 2.03\% |  | 2.94\% | 2.32\% |

(1) Represents the extended maturity for certain loans in which we have the unilateral right to extend.
(2) Pursuant to an existing swap agreement, the loan bears interest at $2.56 \%$ through September 2020. The rate was swapped from LIBOR plus $1.75 \%$ (2.76\% as of March 31,2020 ).
 of March 31, 2020). The entire $\$ 800,000$ will float thereafter for the duration of the loan.
(4) Pursuant to an existing swap agreement, the loan bears interest at $4.14 \%$ through January 2025. The rate was swapped from LIBOR plus $1.80 \%$ ( $2.81 \%$ as of March 31,2020 ).
(5) Pursuant to an existing swap agreement, the loan bears interest at $3.25 \%$ through December 2020. The rate was swapped from LIBOR plus $1.70 \%$ (2.62\% as of March 31, 2020).

## VORNADO

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## UNCONSOLIDATED JOINT VENTURES (unaudited)

(Amounts in thousands)

 in Fifth Avenue and Times Square JV.
(2) Represents the extended maturity for certain loans in which we have the unilateral right to extend.

(4) Our negative basis results from distributions in excess of our investment.

## VORNADO <br> REALTYTRUST

## UNCONSOLIDATED JOINT VENTURES (unaudited)

## (Amounts in thousands)

|  | Percentage Ownership at March 31, 2020 | Our Share of Net Income (Loss) for the Three Months Ended March 31, |  |  |  | Our Share of NOI (non-GAAP) for the Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2020 |  | 2019 |  | 2020 |  | 2019 |  |
| Joint Venture Name |  |  |  |  |  |  |  |  |  |
| New York: |  |  |  |  |  |  |  |  |  |
| Equity in net income | 51.5\% | \$ | 5,496 | \$ | - | \$ | 33,214 | \$ | - |
| Return on preferred equity, net of our share of the expense |  |  | 9,166 |  | - |  | - |  | - |
|  |  |  | 14,662 |  | - |  | 33,214 |  | - |
| One Park Avenue | 55.0\% |  | 1,852 |  | 1,657 |  | 4,976 |  | 5,293 |
| Alexander's | 32.4\% |  | 1,416 |  | 5,717 |  | 10,492 |  | 11,322 |
| 7 West 34th Street | 53.0\% |  | 1,023 |  | 1,027 |  | 3,553 |  | 3,526 |
| 85 Tenth Avenue | 49.9\% |  | (990) |  | (179) |  | 4,813 |  | 5,147 |
| 280 Park Avenue | 50.0\% |  | (827) |  | $(1,838)$ |  | 8,756 |  | 9,548 |
| 61 Ninth Avenue | 45.1\% |  | 800 |  | 122 |  | 1,969 |  | 1,013 |
| 650 Madison Avenue | 20.1\% |  | (372) |  | $(1,154)$ |  | 2,834 |  | 2,458 |
| West 57th Street properties | 50.0\% |  | (235) |  | (100) |  | 89 |  | 258 |
| Independence Plaza | 50.1\% |  | 165 |  | 114 |  | 5,739 |  | 6,899 |
| 512 West 22nd Street | 55.0\% |  | 62 |  | (42) |  | 985 |  | 726 |
| 330 Madison Avenue ${ }^{(2)}$ | N/A |  | - |  | 581 |  | - |  | 2,639 |
| Other, net | Various |  | (252) |  | (500) |  | 988 |  | 746 |
|  |  |  | 17,304 |  | 5,405 |  | 78,408 |  | 49,575 |
| Other: |  |  |  |  |  |  |  |  |  |
| Alexander's corporate fee income | 32.4\% |  | 1,260 |  | 1,057 |  | 670 |  | 476 |
| Rosslyn Plaza | 43.7\% to 50.4\% |  | 164 |  | 134 |  | 1,284 |  | 1,336 |
| UE ${ }^{(3)}$ | N/A |  | - |  | 773 |  | - |  | 4,902 |
| PREIT ${ }^{(4)}$ | N/A |  | - |  | 51 |  | - |  | 9,824 |
| Other, net | Various |  | 375 |  | (100) |  | 1,519 |  | 1,289 |
|  |  |  | 1,799 |  | 1,915 |  | 3,473 |  | 17,827 |
| Total |  | \$ | 19,103 | \$ | 7,320 | \$ | 81,881 | \$ | 67,402 |

(1) Entered into on April 18, 2019
(2) Sold on July 11, 2019.
(3) Sold on March 4, 2019.
(4) On March 12, 2019, we converted all of our PREIT operating partnership units into common shares and began accounting for our investment as a marketable security and on January 23 , 2020, we sold all of our common shares.

## VORNADO <br> REALTY TRUST

## PENN DISTRICT <br> ACTIVE DEVELOPMENT/REDEVELOPMENT SUMMARY - AS OF MARCH 31, 2020 (unaudited)

(Amounts in thousands of dollars, except square feet)

| Active Penn District Projects | Segment | Property Rentable Sq. Ft. | Budget ${ }^{(1)}$ | Amount Expended | Remainder to be Expended | Stabilization Year | Projected Incremental Cash Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Farley (95\% interest) | New York | 844,000 | 1,030,000 | 650,506 | 379,494 | 2022 | 7.4\% |
| PENN2 - as expanded ${ }^{(3)}$ | New York | 1,795,000 | 750,000 | 52,911 | 697,089 | 2024 | 8.4\% |
| PENN1 ${ }^{(4)}$ | New York | 2,546,000 | 325,000 | 95,919 | 229,081 | N/A | $13.5 \%{ }^{(4)(5)}$ |
| Districtwide Improvements | New York | N/A | 100,000 | 7,360 | 92,640 | N/A | N/A |
| Total Active Penn District Projects |  |  | 2,205,000 | 806,696 | 1,398,304 |  | 8.3\% |

(1) Excluding debt and equity carry.
(2) Net of anticipated historic tax credits.
(3) PENN2 (including signage) estimated impact on cash basis NOI and FFO of square feet taken out of service:

|  | 2020 | 2021 | 2022 |
| :---: | :---: | :---: | :---: |
| Square feet out of service at end of year | 1,140,000 | 1,190,000 | 1,200,000 |
| Year-over-year reduction in Cash Basis NOI ${ }^{(i)}$ | $(25,000)$ | $(14,000)$ | - |
| Year-over-year reduction in FFO ${ }^{(\text {(ii) }}$ | $(19,000)$ | - | - |

(i) After capitalization of real estate taxes and operating expenses on space out of service.
(ii) Net of capitalized interest on space out of service under redevelopment.

(5) Achieved as existing leases roll; average remaining lease term 4.9 years.
(6) Expected to be funded from 220 CPS net sales proceeds and existing cash.
 properties on the expected schedule or at the assumed rental rates

## VORNADO

REALTY TRUST
OTHER DEVELOPMENT/REDEVELOPMENT SUMMARY - AS OF MARCH 31, 2020 (unaudited)
(Amounts in thousands of dollars, except square feet)

| Other Active Projects | Segment | Property Rentable Sq. Ft. | Budget | Amount Expended | Remainder to be Expended | Stabilization Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 220 CPS - residential condominiums | Other | 397,000 | 1,450,000 | 1,395,000 | 55,000 | N/A |
| 345 Montgomery Street (555 California Street) (70\% interest) | Other | 78,000 | 46,000 | 36,526 | 9,474 | 2021 |
| 825 Seventh Avenue - office (50\% interest) | New York | 165,000 | 15,000 | 11,955 | 3,045 | 2021 |
| Total Other Projects |  |  | 1,511,000 | 1,443,481 | 67,519 |  |


| Future Opportunities | Segment | Property Zoning Sq. Ft. |
| :---: | :---: | :---: |
| Penn District - multiple opportunities - office/residential/retail | New York |  |
| Hotel Pennsylvania | New York | 2,052,000 |
| 260 Eleventh Avenue - office ${ }^{(2)}$ | New York | 280,000 |
| Undeveloped Land |  |  |
| 29, 31, 33 West 57th Street (50\% interest) | New York | 150,000 |
| 484, 486 Eighth Avenue and 265, 267 West 34th Street | New York | 125,000 |
| 527 West Kinzie, Chicago | Other | 330,000 |
| Rego Park III (32.4\% interest) | New York |  |
| Total undeveloped land |  | 605,000 |

(1) Excludes land and acquisition costs of 515,426
(2) The building is subject to a ground lease which expires in 2114.

There can be no assurance that the above projects will be completed, completed on schedule or within budget.

## VORNADO

REALTY TRUST
CAPITAL EXPENDITURES, TENANT IMPROVEMENTS AND LEASING COMMISSIONS (unaudited) CONSOLIDATED

| (Amounts in thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended <br> March 31, 2020 |  | Year Ended December 31, |  |  |  |
|  |  |  | 2019 |  | 2018 |  |
| Amounts paid for capital expenditures: |  |  |  |  |  |  |
| Expenditures to maintain assets | \$ | 20,743 | \$ | 93,226 | \$ | 92,386 |
| Tenant improvements |  | 20,223 |  | 98,261 |  | 100,191 |
| Leasing commissions |  | 11,137 |  | 18,229 |  | 33,254 |
| Recurring tenant improvements, leasing commissions and other capital expenditures |  | 52,103 |  | 209,716 |  | 225,831 |
| Non-recurring capital expenditures |  | 6,753 |  | 30,374 |  | 43,135 |
| Total capital expenditures and leasing commissions | \$ | 58,856 | \$ | 240,090 | \$ | 268,966 |
|  | Three Months Ended March 31, 2020 |  | Year Ended December 31, |  |  |  |
|  |  |  |  |  |  |  |
| Amounts paid for development and redevelopment expenditures: |  |  |  |  |  |  |
| Farley Office and Retail Building | \$ | 69,540 | \$ | 265,455 | \$ | 18,995 ${ }^{(1)}$ |
| 220 CPS |  | 29,331 |  | 181,177 |  | 295,827 |
| PENN1 |  | 28,024 |  | 51,168 |  | 8,856 |
| PENN2 |  | 20,507 |  | 28,719 |  | 16,288 |
| 345 Montgomery Street |  | 6,798 |  | 29,441 |  | 18,187 |
| Other |  | 15,645 |  | 93,096 |  | 60,033 |
|  | \$ | 169,845 | \$ | 649,056 | \$ | 418,186 |

(1) Includes amounts paid for development from October 30, 2018, the date of consolidation of the Farley Office and Retail Building.

## VORNADO

REALTY TRUST
CAPITAL EXPENDITURES, TENANT IMPROVEMENTS AND LEASING COMMISSIONS (unaudited) NEW YORK SEGMENT
(Amounts in thousands)

(1) Includes amounts paid for development from October 30, 2018, the date of consolidation of the Farley Office and Retail Building.

## VORNADO

REALTY TRUST
CAPITAL EXPENDITURES,TENANT IMPROVEMENTS AND LEASING COMMISSIONS (unaudited) theMART

| (Amounts in thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended March 31, 2020 |  | Year Ended December 31, |  |  |  |
|  |  |  | 2019 |  | 2018 |  |
| Amounts paid for capital expenditures: |  |  |  |  |  |  |
| Expenditures to maintain assets | \$ | 1,923 | \$ | 9,566 | \$ | 13,282 |
| Tenant improvements |  | 776 |  | 9,244 |  | 15,106 |
| Leasing commissions |  | 3,153 |  | 827 |  | 459 |
| Recurring tenant improvements, leasing commissions and other capital expenditures |  | 5,852 |  | 19,637 |  | 28,847 |
| Non-recurring capital expenditures |  | 5 |  | 332 |  | 260 |
| Total capital expenditures and leasing commissions | \$ | 5,857 | \$ | 19,969 | \$ | 29,107 |
|  | Three Months Ended March 31, 2020 |  | Year Ended December 31, |  |  |  |
|  |  |  |  |  |  |  |
| Amounts paid for development and redevelopment expenditures: |  |  |  |  |  |  |
| Common area enhancements | \$ | 439 | \$ | 476 | \$ | 51 |
| Other |  | 137 |  | 1,846 |  | 10,739 |
|  | \$ | 576 | \$ | 2,322 | \$ | 10,790 |

## VORNADO

REALTY TRUST
CAPITAL EXPENDITURES, TENANT IMPROVEMENTS AND LEASING COMMISSIONS (unaudited) 555 CALIFORNIA STREET
(Amounts in thousands)


## VORNADO

REALTYTRUST
CAPITAL EXPENDITURES, TENANT IMPROVEMENTS AND LEASING COMMISSIONS (unaudited)

## OTHER

(Amounts in thousands)

Amounts paid for development and redevelopment expenditures:

## 220 CPS

Other

| Three Months Ended <br> March 31, 2020 |  | Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2019 |  | 2018 |  |
| \$ | 29,331 | \$ | 181,177 | \$ | 295,827 |
|  | 348 |  | 285 |  | 3,822 |
| \$ | 29,679 | \$ | 181,462 | \$ | 299,649 |

## VORNADO

SQUARE FOOTAGE (unaudited)
(Square feet in thousands)

|  | $\begin{gathered} \text { At } \\ \text { 100\% } \end{gathered}$ | At Vornado's Share |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Under Development | In Service |  |  |  |
|  |  |  |  | Office | Retail | Showroom | Other |
| Segment: |  |  |  |  |  |  |  |
| New York: |  |  |  |  |  |  |  |
| Office | 20,667 | 17,603 | 1,475 | 15,945 | - | 183 | - |
| Retail | 2,713 | 2,242 | 412 | - | 1,830 | - | - |
| Residential - 1,678 units | 1,526 | 793 | - | - | - | - | 793 |
| Alexander's ( $32.4 \%$ interest), including 312 residential units | 2,449 | 793 | 70 | 290 | 350 | - | 83 |
| Hotel Pennsylvania | 1,400 | 1,400 | - | - | - | - | 1,400 |
|  | 28,755 | 22,831 | 1,957 | 16,235 | 2,180 | 183 | 2,276 |
| Other: |  |  |  |  |  |  |  |
| theMART | 3,900 | 3,891 | 75 | 2,045 | 105 | 1,317 | 349 |
| 555 California Street (70\% interest) | 1,819 | 1,273 | 55 | 1,185 | 33 | - | - |
| Other | 2,837 | 1,338 | 140 | 212 | 875 | - | 111 |
|  | 8,556 | 6,502 | 270 | 3,442 | 1,013 | 1,317 | 460 |
|  |  |  |  |  |  |  |  |
| Total square feet at March 31, 2020 | 37,311 | 29,333 | 2,227 | 19,677 | 3,193 | 1,500 | 2,736 |
|  |  |  |  |  |  |  |  |
| Total square feet at December 31, 2019 | 37,310 | 29,332 | 2,146 | 19,744 | 3,205 | 1,501 | 2,736 |
|  |  |  |  |  |  |  |  |
| New York | 1,669 | 10 | 4,875 |  |  |  |  |
| theMART | 558 | 4 | 1,637 |  |  |  |  |
| 555 California Street | 168 | 1 | 453 |  |  |  |  |
| Rosslyn Plaza | 411 | 4 | 1,094 |  |  |  |  |
| Total at March 31, 2020 | 2,806 | 19 | 8,059 |  |  |  |  |

## VORNADO <br> REALTY TRUST

## TOP 30 TENANTS (unaudited)

(Amounts in thousands, except square feet)

| Tenants | Square <br> Footage <br> At Share ${ }^{(1)}$ | $\begin{gathered} \text { Annualized } \\ \text { Revenues } \\ \text { At Share } \\ \left(\text { non-GAAP) }{ }^{(1)}\right. \\ \hline \end{gathered}$ |  | \% of Annualized Revenues At Share (non-GAAP) ${ }^{(2)}$ |
| :---: | :---: | :---: | :---: | :---: |
| Facebook | 757,653 | \$ | 77,530 | 3.6\% |
| IPG and affiliates | 967,552 |  | 65,520 | 3.0\% |
| Bloomberg L.P. | 303,147 |  | 39,026 | 1.8\% |
| Google/Motorola Mobility (guaranteed by Google) | 728,483 |  | 36,031 | 1.7\% |
| Equitable | 336,646 |  | 34,964 | 1.6\% |
| Verizon Media Group | 327,138 |  | 31,920 | 1.5\% |
| Swatch Group USA ${ }^{(3)}$ | 14,950 |  | 29,697 | 1.4\% |
| Amazon (including its Whole Foods subsidiary) | 310,272 |  | 28,855 | 1.3\% |
| LVMH Brands | 77,585 |  | 26,623 | 1.2\% |
| The City of New York | 563,545 |  | 25,233 | 1.2\% |
| Neuberger Berman Group LLC | 306,611 |  | 24,843 | 1.1\% |
| AMC Networks, Inc. | 326,061 |  | 23,609 | 1.1\% |
| Madison Square Garden \& Affiliates | 348,740 |  | 22,881 | 1.1\% |
| JCPenney | 426,370 |  | 22,707 | 1.0\% |
| Bank of America | 247,460 |  | 22,675 | 1.0\% |
| Macy's | 366,876 |  | 21,880 | 1.0\% |
| New York University | 347,948 |  | 20,624 | 1.0\% |
| PwC | 241,196 |  | 17,731 | 0.8\% |
| Victoria's Secret (guaranteed by L Brands, Inc.) ${ }^{(3)}$ | 33,164 |  | 17,675 | 0.8\% |
| Ziff Brothers Investments, Inc. | 147,476 |  | 16,049 | 0.7\% |
| U.S. Government | 578,711 |  | 14,477 | 0.7\% |
| Apple | 220,229 |  | 13,214 | 0.6\% |
| Fast Retailing (Uniqlo) ${ }^{(3)}$ | 47,181 |  | 13,179 | 0.6\% |
| Cushman \& Wakefield | 127,314 |  | 12,878 | 0.6\% |
| Citadel | 119,421 |  | 11,942 | 0.6\% |
| New York \& Company, Inc. | 193,140 |  | 11,074 | 0.5\% |
| Hollister ${ }^{(3)}$ | 11,306 |  | 11,065 | 0.5\% |
| Foot Locker | 149,987 |  | 10,719 | 0.5\% |
| Forest Laboratories | 168,673 |  | 10,638 | 0.5\% |
| Kirkland \& Ellis LLP | 106,752 |  | 10,527 | 0.5\% |
|  |  |  |  | 33.5\% |

[^1]
## VORNADO

REALTY TRUST
OCCUPANCY (unaudited)

|  | New York | theMART | 555 California Street |
| :---: | :---: | :---: | :---: |
| Occupancy rate at: |  |  |  |
| March 31, 2020 | 96.7\% | 91.9\% | 99.8\% |
| December 31, 2019 | 96.7\% | 94.6\% | 99.8\% |
| March 31, 2019 | 97.0\% | 94.9\% | 99.4\% |

## RESIDENTIAL STATISTICS in service (unaudited)

|  | Number of Units | Vornado's Ownership Interest |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Number of Units | Occupancy Rate | Average Monthly Rent Per Unit |
| New York: |  |  |  |  |
| March 31, 2020 | 1,990 | 954 | 96.1\% | \$3,919 |
| December 31, 2019 | 1,991 | 955 | 97.0\% | \$3,889 |
| March 31, 2019 | 1,995 | 959 | 96.7\% | \$3,821 |

## VORNADO

REALTY TRUST

## GROUND LEASES (unaudited)

(Amounts in thousands, except square feet)

| Property | Current Annual Rent at Share |  | Next Option Renewal Date | Fully Extended Lease Expiration | Rent Increases and Other Information |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated: |  |  |  |  |  |
| New York: |  |  |  |  |  |
| Farley (95.0\% interest) | \$ | 4,750 | None | 2116 | None |
| 260 Eleventh Avenue |  | 4,191 | None | 2114 | Rent increases annually by the lesser of CPI or $1.5 \%$ compounded. We have a purchase option exercisable at a future date for $\$ 110,000$ increased annually by the lesser of CPI or $1.5 \%$ compounded. |
| PENN1: |  |  |  |  |  |
| Land |  | 2,500 | 2023 | 2098 | Three 25-year renewal options at fair market value ("FMV"). |
| Long Island Railroad Concourse |  | 3,892 | 2023 | 2098 | Three 25-year renewal options. Rent increases at a rate based on the increase in gross income reduced by the increase in real estate taxes and operating expenses. The next rent increase occurs in 2028 and every ten years thereafter. |
| 888 Seventh Avenue |  | 3,350 | 2028 | 2067 | Two 20-year renewal options at FMV. |
| Piers 92 \& 94 |  | 2,000 | 2060 | 2110 | Five 10-year renewal options. FMV resets upon exercise of first and fourth renewal options. Fixed rent increases every 5 years through initial term. |
| 330 West 34th Street 65.2\% ground leased |  | 1,906 | 2021 | 2149 | Three 30-year and one 39-year renewal option at FMV. |
| 909 Third Avenue |  | 1,600 | 2041 | 2063 | One 22-year renewal option at current annual rent. |
| 962 Third Avenue (the Annex building to 150 East 58th Street) - 50.0\% ground leased |  | 666 | None | 2118 | Rent resets every ten years to FMV. |
| Other: |  |  |  |  |  |
| Wayne Town Center |  | 4,466 | 2035 | 2064 | Two 10-year renewal options and one 9-year renewal option. Rent increases annually by the greater of CPI or 6\%. |
| Annapolis |  | 328 | None | 2042 | Fixed rent increases to \$650 per annum in 2022 and to \$750 per annum in 2032. |
| Unconsolidated: |  |  |  |  |  |
| 61 Ninth Avenue (45.1\% interest) |  | 3,240 | None | 2115 | Rent increases in April 2021 and every three-years thereafter based on CPI, subject to a cap. In 2051, 2071 and 2096, rent resets based on the increase in the property's gross revenue net of real estate taxes, if greater than the CPI reset. |
| Flushing (Alexander's) (32.4\% interest) |  | 259 | 2027 | 2037 | One 10-year renewal option at $90 \%$ of FMV. |

## VORNADO

## REALTY TRUST

## NEW YORK SEGMENT



## VORNADO <br> \section*{REALTY TRUST}

PROPERTY TABLE


## VORNADO <br> \footnotetext{ REALTY TRUST 

}

## VORNADO

REALTY TRUST
NEW YORK SEGMENT
PROPERTY TABLE


## VORNADO <br> REALTYTRUST

NEW YORK SEGMENT

| Property | $\begin{gathered} \text { \% } \\ \text { Ownership } \end{gathered}$ | $\begin{gathered} \text { \% } \\ \text { Occupancy } \end{gathered}$ | WeightedAverageEscalatedAnnual RentPSF | Square Feet |  |  | $\begin{aligned} & \text { Encumbrances } \\ & \text { (non-GAAP) } \\ & \text { in thousands) }^{(2)} \end{aligned}$ | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Total Property | In Service | Under Development or Not Available for Lease |  |  |
| NEW YORK（Continued）： |  |  |  |  |  |  |  |  |
| 606 Broadway（19 East Houston Street） |  |  |  |  |  |  |  |  |
| －Office | 50．0\％ | 100．0\％ | \＄ 114.99 | 30，000 | 30，000 | － |  | WeWork |
| －Retail | 50．0\％ | 100．0\％ | 607.86 | 6，000 | 6，000 | 二 |  | HSBC，Harman Internationa｜＊ |
|  | 50．0\％ | 100．0\％ | 179.82 | 36，000 | 36，000 | － | \＄70，866 |  |
| 443 Broadway |  |  |  |  |  |  |  |  |
| －Retail | 100．0\％ | 100．0\％ | 104.12 | 16，000 | 16，000 | － | － | Necessary Clothing |
| 304 Canal Street |  |  |  |  |  |  |  |  |
| －Retail | 100．0\％ | － | － | 4，000 | 4，000 | － |  |  |
| －Residential（4 units） | 100．0\％ | 100．0\％ |  | 9，000 | 9，000 | 二 |  |  |
|  | 100．0\％ |  |  | 13，000 | 13，000 | － | － |  |
| 334 Canal Street |  |  |  |  |  |  |  |  |
| －Retail | 100．0\％ | － | － | 4，000 | 4，000 | － |  |  |
| －Residential（4 units） | 100．0\％ | 100．0\％ |  | 11，000 | 11，000 | 二 |  |  |
|  | 100．0\％ |  |  | 15，000 | 15，000 | － | － |  |
| 155 Spring Street |  |  |  |  |  |  |  |  |
| －Retail | 100．0\％ | 97．3\％ | 122.59 | 50，000 | 50，000 | － | － | Vera Bradley |
| 148 Spring Street |  |  |  |  |  |  |  |  |
| －Retail | 100．0\％ | 100．0\％ | 196.48 | 8，000 | 8，000 | － | － | Dr．Martens |
| 150 Spring Street |  |  |  |  |  |  |  |  |
| －Retail | 100．0\％ | 100．0\％ | 304.81 | 6，000 | 6，000 | － |  | Sandro |
| －Residential（1 unit） | 100．0\％ | 100．0\％ |  | 1.000 | 1.000 | 二 |  |  |
|  | 100．0\％ |  |  | 7，000 | 7，000 | － | － |  |
| Total Soho |  |  |  | 230，000 | 180，000 | 50，000 | 70，866 |  |
| Times Square： |  |  |  |  |  |  |  |  |
| 1540 Broadway |  |  |  |  |  |  |  | Forever 21，Planet Hollywood，Disney，Sunglass Hut， |
| －Retail | 52．0\％ | 100．0\％ | 223.81 | 161，000 | 161，000 | － | － | MAC Cosmetics，U．S．Polo |
| 1535 Broadway |  |  |  |  |  |  |  |  |
| －Retail | 52．0\％ | 95．3\％ | 1，074．51 | 45，000 | 45，000 | － |  | T－Mobile，Invicta，Swatch Group USA，Levi＇s，Sephora |
| －Theatre | 52．0\％ | 100．0\％ | 14.25 | 62，000 | 62，000 | 二 |  | Nederlander－Marquis Theatre |
|  | 52．0\％ | 98．3\％ | 400.73 | 107，000 | 107，000 | － | － |  |
| Total Times Square |  |  |  | 268，000 | 268，000 | － |  |  |
| Upper East Side： |  |  |  |  |  |  |  |  |
| 828－850 Madison Avenue |  |  |  |  |  |  |  |  |
| －Retail | 100．0\％ | 89．3\％ | 238.88 | 18，000 | 13，000 | 5，000 | － | Christofle Silver Inc． |
| 677－679 Madison Avenue |  |  |  |  |  |  |  |  |
| －Retail | 100．0\％ | 100．0\％ | 534.70 | 8，000 | 8，000 | － |  | Berluti |
| －Residential（8 units） | 100．0\％ | 75．0\％ |  | 5，000 | 5，000 | 二 |  |  |
|  | 100．0\％ |  |  | 13，000 | 13，000 | － | － |  |
| 1131 Third Avenue |  |  |  |  |  |  |  |  |
| －Retail | 100．0\％ | 100．0\％ | 178.06 | 23，000 | 23，000 | － | － | Nike，Crunch LLC，J．Jill |

## VORNADO <br> REALTY TRUST

NEW YORK SEGMENT


## VORNADO <br> REALTY TRUST

## NEW YORK SEGMENT



## VORNADO

REALTY TRUST


## VORNADO

REALTY TRUST


* Lease not yet commenced.
** Term assumes all renewal options exercised, if applicable.
(1) Weighted average annual rent per square foot excludes ground rent, storage rent and garages.
(2) Represents the contractual debt obligations.


## VORNADO <br> REALTY TRUST

REAL ESTATE FUND
PROPERTY TABLE


[^2]
## VORNADO <br> REALTY TRUST

## OTHER

## PROPERTY TABLE

| Property | $\stackrel{\%}{\text { Ownership }}$ | $\begin{gathered} \text { \% } \\ \text { Occupancy } \\ \hline \end{gathered}$ | Weighted Average Escalated Annual Rent PSF ${ }^{(1)}$ |  | Square Feet |  |  |  | Encumbrances (non-GAAP) (in thousands) ${ }^{(3)}$ |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} \text { Total } \\ \text { Property } \end{gathered}$ | In Service |  | Under Development or Not Available for Lease |  |  |  |
|  |  |  |  |  | Owned by Company | Owned by Tenant ${ }^{2}$ |  |  |  |  |
| OTHER: |  |  |  |  |  |  |  |  |  |  |  |
| Virginia: |  |  |  |  |  |  |  |  |  |  |  |
| Rosslyn Plaza |  |  |  |  |  |  |  |  |  |  |  |
| -Office - 4 buildings | 46.2\% | 67.6\% | \$ | 46.72 |  | 736,000 | 432,000 | - | 304,000 |  |  | Corporate Executive Board, Nathan Associates, Inc. |
| -Residential - 2 buildings (197 units) | 43.7\% | 99.0\% |  |  | 253,000 | 253,000 | - | - |  |  |  |
|  |  |  |  |  | 989,000 | 685,000 | - | 304,000 | \$ | 38,613 |  |
| Fashion Centre Mall | 7.5\% | 94.9\% |  | 47.65 | 868,000 | 868,000 | - | - |  | 410,000 | Macy's, Nordstrom |
| Washington Tower | 7.5\% | 75.0\% |  | 54.20 | 170,000 | 170,000 | - | - |  | 40,000 | The Rand Corporation |
| New Jersey: |  |  |  |  |  |  |  |  |  |  |  |
| Wayne Town Center, Wayne (ground leased through 2064)** | 100.0\% | 100.0\% |  | 33.46 | 682,000 | 239,000 | 443,000 | - |  | - | JCPenney, Costco, Dick's Sporting Goods, Nordstrom Rack, 24 Hour Fitness |
| Maryland: |  |  |  |  |  |  |  |  |  |  |  |
| Annapolis <br> (ground and building leased through 2042)** | 100.0\% | 100.0\% |  | 8.99 | 128,000 | 128,000 | - | - |  | - | The Home Depot |
| Total Other |  | 90.1\% | \$ | 40.80 | 2,837,000 | 2,090,000 | 443,000 | 304,000 | \$ | 488,613 |  |
| Vornado's Ownership Interest |  | 93.4\% | \$ | 33.20 | 1,338,000 | 755,000 | 443,000 | 140,000 | \$ | 53,215 |  |

** Term assumes all renewal options exercised, if applicable.
(1) Weighted average annual rent per square foot excludes ground rent, storage rent, garages and residential.
(2) Owned by tenant on land leased from the company.
(3) Represents the contractual debt obligations.

## VORNADO <br> REALTY TRUST

## INVESTOR INFORMATION

## Executive Officers:

Steven Roth
David R. Greenbaum
Michael J. Franco
Joseph Macnow
Haim Chera
Barry S. Langer
Glen J. Weiss

Chairman of the Board and Chief Executive Officer
Vice Chairman
President
Executive Vice President - Chief Financial Officer and Chief Administrative Officer
Executive Vice President - Head of Retai
Executive Vice President - Development - Co-Head of Real Estate
Executive Vice President - Office Leasing - Co-Head of Real Estate

RESEARCH COVERAGE - EQUITY

## James Feldman/Elvis Rodriguez

Bank of America/BofA Securities
646-855-5808/646-855-1589
John P. Kim/Frank Lee
BMO Capital Markets
212-885-4115/415-591-2129
Michael Bilerman/Emmanuel Korchman Citi
212-816-1383/212-816-1382
Derek Johnston/Tom Hennessy
Deutsche Bank
212-250-5683/212-250-4063
Steve Sakwa/Jason Green
Evercore ISI
212-446-9462/212-446-9449
RESEARCH COVERAGE - DEBT

| Andrew Molloy <br> Bank of America/Merrill Lynch | Jesse Rosenthal <br> CreditSights |
| :--- | :--- |
| $646-855-6435$ |  |
| Thierry Perrein |  |
| Wells Fargo Securities |  |
| $704-410-3262$ |  |

Research Coverage - Equity and Debt is provided as a service to interested parties and not as an endorsement of any report, or representation as to the accuracy of any information contained therein. Opinions, forecasts and other forward-looking statements expressed in analysts' reports are subject to change without notice.

## APPENDIX <br> DEFINITIONS AND NON-GAAP RECONCILIATIONS

## VORNADO <br> REALTY TRUST

## FINANCIAL SUPPLEMENT DEFINITIONS

The financial supplement includes various non-GAAP financial measures. Descriptions of these non-GAAP measures are provided below. Reconciliations of these non-GAAP measures to the most directly comparable GAAP measures are provided on the following pages.
Net Operating Income ("NOI") at Share and NOI at Share - Cash Basis - NOI at share represents total revenues less operating expenses including our share of partially owned entities. NOI at share - cash basis represents NOI at share adjusted to exclude straight-line rental income and expense, amortization of acquired below and above market leases, net and other non-cash adjustments. We consider NOI at share - cash basis to be the primary non-GAAP financial measure for making decisions and assessing the unlevered performance of our segments as it relates to the total return on assets as opposed to the levered return on equity. As properties are bought and sold based on NOI at share - cash basis, we utilize this measure to make investment decisions as well as to compare the performance of our assets to that of our peers. NOl at share and NOI at share - cash basis should not be considered alternatives to net income or cash flow from operations and may not be comparable to similarly titled measures employed by other companies.

Same Store NOI at Share and Same Store NOI at Share - Cash Basis - Same store NOI at share represents NOI at share from operations which are in service in both the current and prior year reporting periods. Same store NOI at share - cash basis is same store NOI at share adjusted to exclude straight-line rental income and expense, amortization of acquired below and above market leases, net and other non-cash adjustments. We present these non-GAAP measures to (i) facilitate meaningful comparisons of the operational performance of our properties and segments, (ii) make decisions on whether to buy, sell or refinance properties, and (iii) compare the performance of our properties and segments to those of our peers. Same store NOI at share and same store NOI at share - cash basis should not be considered alternatives to net income or cash flow from operations and may not be comparable to similarly titled measures employed by other companies.

Funds From Operations ("FFO") - FFO is computed in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). NAREIT defines FFO as GAAP net income or loss adjusted to exclude net gains from sales of depreciable real estate assets, real estate impairment losses, depreciation and amortization expense from real estate assets and other specified items, including the pro rata share of such adjustments of unconsolidated subsidiaries. FFO and FFO per diluted share are non-GAAP financial measures used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers because it excludes the effect of real estate depreciation and amortization and net gains on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. FFO does not represent cash generated from operating activities and is not necessarily indicative of cash available to fund cash requirements and should not be considered as an alternative to net income as a performance measure or cash flow as a liquidity measure. FFO may not be comparable to similarly titled measures employed by other companies.
Funds Available For Distribution ("FAD") - FAD is defined as FFO less (i) cash basis recurring tenant improvements, leasing commissions and capital expenditures, (ii) straight-line rents and amortization of acquired below-market leases, net, and (iii) other non-cash income, plus (iv) other non-cash charges. FAD is a non-GAAP financial measure that is not intended to represent cash flow and is not indicative of cash flow provided by operating activities as determined in accordance with GAAP. FAD is presented solely as a supplemental disclosure that management believes provides useful information regarding the Company's ability to fund its dividends.

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS

 AS ADJUSTED (unaudited)
(Amounts in thousands, except per share amounts)

|  |  | For the Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 31, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  |
|  |  | 2020 |  | 2019 |  |  |  |
| Net income attributable to common shareholders | (A) | \$ | 4,963 | \$ | 181,488 | \$ | 193,217 |
| Per diluted share |  | \$ | 0.03 | \$ | 0.95 | \$ | 1.01 |
| Certain (income) expense items that impact net income attributable to common shareholders: |  |  |  |  |  |  |  |
| After-tax net gain on sale of 220 CPS condominium units |  | \$ | $(59,911)$ | \$ | $(130,954)$ | \$ | $(173,655)$ |
| Our share of loss from real estate fund investments |  |  | 56,158 |  | 2,904 |  | 26,600 |
| Credit losses on loans receivable resulting from a new GAAP accounting standard effective January 1, 2020 |  |  | 7,261 |  | - |  | - |
| Mark-to-market decrease in PREIT common shares (accounted for as a marketable security from March 12, 2019 and sold on January 23, 2020) |  |  | 4,938 |  | 15,649 |  | 2,438 |
| Net gain from sale of UE common shares (sold on March 4, 2019) |  |  | - |  | $(62,395)$ |  | - |
| Prepayment penalty in connection with redemption of \$400 million 5.00\% senior unsecured notes due January 2022 |  |  | - |  | 22,540 |  | - |
| Mark-to-market increase in Lexington common shares (sold on March 1, 2019) |  |  | - |  | $(16,068)$ |  | - |
| Other |  |  | 7,896 |  | 1,152 |  | $(1,469)$ |
|  |  |  | 16,342 |  | $(167,172)$ |  | $(146,086)$ |
| Noncontrolling interests' share of above adjustments |  |  | $(1,072)$ |  | 10,498 |  | 9,250 |
| Total of certain expense (income) items that impact net income attributable to common shareholders | (B) | \$ | 15,270 | \$ | $(156,674)$ | \$ | $(136,836)$ |
| Per diluted share (non-GAAP) |  | \$ | 0.08 | \$ | (0.82) | \$ | (0.72) |
| Net income attributable to common shareholders, as adjusted (non-GAAP) | (A+B) | \$ | 20,233 | \$ | 24,814 | \$ | 56,381 |
| Per diluted share (non-GAAP) |  | \$ | 0.11 | \$ | 0.13 | \$ | 0.29 |

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS

RECONCILIATION OF NET INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS TO FFO ATTRIBUTABLE TO COMMON SHAREHOLDERS PLUS ASSUMED CONVERSIONS (unaudited)
(Amounts in thousands, except per share amounts)

Reconciliation of our net income attributable to common shareholders to FFO attributable to common shareholders plus assumed conversions (non-GAAP):

Net income attributable to common shareholder

## Per diluted share

FFO adjustments:

| Depreciation and amortization of real property | \$ | 85,136 | \$ | 108,483 | \$ | 85,609 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net losses on sale of real estate |  | - |  | - |  | 58 |
| Real estate impairment losses |  | - |  | - |  | 565 |
| Net gain from sale of UE common shares (sold on March 4, 2019) |  | - |  | $(62,395)$ |  | - |

Decrease (increase) in fair value of marketable securities:
PREIT (accounted for as a marketable security from March 12, 2019 and sold on January 23, 2020)

Lexington (sold on March 1, 2019)
4,938 15,64

Other
Proportionate share of adjustments to equity in net income of partially owned entities to arrive at FFO:

| Depreciation and amortization of real property | 40,423 |  |  | 24,990 |  | 37,389 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Decrease (increase) in fair value of marketable securities |  | 3,691 |  | (12) |  | 864 |  |
|  | 134,188 |  |  | 70,605 |  | 126,923 |  |
| Noncontrolling interests' share of above adjustments | $(8,804)$ |  |  | $(4,424)$ |  | $(8,278)$ |  |
| FFO adjustments, net | (B) | \$ | 125,384 | \$ | 66,181 |  | \$ 118,645 |
|  |  |  |  |  |  |  |  |
| FFO attributable to common shareholders (non-GAAP) | (A+B) | \$ | 130,347 | \$ | 247,669 | \$ | 311,862 |
| Convertible preferred share dividends |  |  | 13 |  | 15 |  | 14 |
| FFO attributable to common shareholders plus assumed conversions (non-GAAP) |  |  | 130,360 |  | 247,684 |  | 311,876 |
| Add back of FFO allocated to noncontrolling interests of the Operating Partnership |  |  | 8,459 |  | 16,013 |  | 20,153 |
| FFO - OP Basis (non-GAAP) |  | \$ | 138,819 | \$ | 263,697 | \$ | 332,029 |
| FFO per diluted share (non-GAAP) |  | \$ | 0.68 | \$ | 1.30 | \$ | 1.63 |

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS

RECONCILIATION OF FFO ATTRIBUTABLE TO COMMON SHAREHOLDERS PLUS ASSUMED CONVERSIONS TO FFO ATTRIBUTABLE TO COMMON SHAREHOLDERS PLUS ASSUMED CONVERSIONS, AS ADJUSTED (unaudited)
(Amounts in thousands, except per share amounts)

|  |  | For the Three Months Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 31, |  |  |  |  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  |
|  |  | 2020 |  |  | 2019 |  |  |  |
| FFO attributable to common shareholders plus assumed conversions (non-GAAP) | (A) | \$ | \$ | 130,360 | \$ | 247,684 | \$ | 311,876 |
| Per diluted share (non-GAAP) |  | \$ | \$ | 0.68 | \$ | 1.30 | \$ | 1.63 |

Certain (income) expense items that impact FFO attributable to common shareholders plus assumed conversions:

| After-tax net gain on sale of 220 CPS condominium units |  | \$ | $(59,911)$ | \$ | $(130,954)$ | \$ | $(173,655)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Our share of loss from real estate fund investments |  |  | 56,158 |  | 2,904 |  | 26,600 |
| Credit losses on loans receivable resulting from a new GAAP accounting standard effective January 1, 2020 |  |  | 7,261 |  | - |  | - |
| Prepayment penalty in connection with redemption of \$400 million 5.00\% senior unsecured notes due January 2022 |  |  | - |  | 22,540 |  | - |
| Other |  |  | 4,205 |  | 1,206 |  | $(3,187)$ |
|  |  |  | 7,713 |  | $(104,304)$ |  | $(150,242)$ |
| Noncontrolling interests' share of above adjustments |  |  | (506) |  | 6,559 |  | 9,396 |
| Total of certain expense (income) items that impact FFO attributable to common shareholders plus assumed conversions, net | (B) | \$ | 7,207 | \$ | $(97,745)$ | \$ | $(140,846)$ |
| Per diluted share (non-GAAP) |  | \$ | 0.04 | \$ | (0.51) | \$ | (0.74) |
| FFO attributable to common shareholders plus assumed conversions, as adjusted (non-GAAP) | (A+B) | \$ | 137,567 | \$ | 149,939 | \$ | 171,030 |
| Per diluted share (non-GAAP) |  | \$ | 0.72 | \$ | 0.79 | \$ | 0.89 |

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS <br> RECONCILIATION OF FFO ATTRIBUTABLE TO COMMON SHAREHOLDERS PLUS ASSUMED CONVERSIONS TO FAD (unaudited)

(Amounts in thousands)

|  |  | For the Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 31, |  |  |  | $\begin{gathered} \text { December } 31, \\ 2019 \end{gathered}$ |  |
|  |  | 2020 |  | 2019 |  |  |  |
| FFO attributable to common shareholders plus assumed conversions (non-GAAP) | (A) | \$ | 130,360 | \$ | 247,684 | \$ | 311,876 |
| Adjustments to arrive at FAD (non-GAAP): |  |  |  |  |  |  |  |
| Certain items that impact FAD |  |  | 5,630 |  | $(105,477)$ |  | $(149,907)$ |
| Recurring tenant improvements, leasing commissions and other capital expenditures |  |  | $(53,479)$ |  | $(41,121)$ |  | $(45,937)$ |
| Stock-based compensation expense |  |  | 25,765 |  | 31,654 |  | 5,863 |
| Amortization of debt issuance costs |  |  | 5,276 |  | 10,825 |  | 6,767 |
| Non-cash adjustments for straight-line rents, amortization of acquired below-market leases, net and other |  |  | 3,076 |  | $(5,181)$ |  | $(6,590)$ |
| Personal property depreciation |  |  | 1,825 |  | 1,513 |  | 1,986 |
| Noncontrolling interests in the Operating Partnership's share of above adjustments |  |  | 781 |  | 6,769 |  | 12,246 |
| FAD adjustments, net ${ }^{(1)}$ | (B) |  | $(11,126)$ |  | $(101,018)$ |  | $(175,572)$ |
|  |  |  |  |  |  |  |  |
| FAD (non-GAAP) | ( $\mathrm{A}+\mathrm{B}$ ) | \$ | 119,234 | \$ | 146,666 | \$ | 136,304 |
|  |  |  |  |  |  |  |  |
| FAD payout ratio ${ }^{(2)}$ |  |  | 106.5\% |  | 85.7\% |  | 93.0\% |

(1) Certain prior year adjustments have been restated in order to conform to the current period presentation which includes our share of partially owned entities.
(2) FAD payout ratios on a quarterly basis are not necessarily indicative of amounts for the full year due to fluctuation in timing of cash based expenditures, the commencement of new leases and the seasonality of our operations.

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS

RECONCILIATION OF NET (LOSS) INCOME TO NET OPERATING INCOME AT SHARE AND NET OPERATING INCOME AT SHARE - CASH BASIS (unaudited)
(Amounts in thousands)

|  | For the Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  |
|  | 2020 |  | 2019 |  |  |  |
| Net (loss) income | \$ | $(104,503)$ | \$ | 213,044 | \$ | 160,676 |
| Depreciation and amortization expense |  | 92,793 |  | 116,709 |  | 92,926 |
| General and administrative expense |  | 52,834 |  | 58,020 |  | 39,791 |
| Transaction related costs and other |  | 71 |  | 149 |  | 3,223 |
| Income from partially owned entities |  | $(19,103)$ |  | $(7,320)$ |  | $(22,726)$ |
| Loss from real estate fund investments |  | 183,463 |  | 167 |  | 90,302 |
| Interest and other investment loss (income), net |  | 5,904 |  | $(5,045)$ |  | $(5,889)$ |
| Interest and debt expense |  | 58,842 |  | 102,463 |  | 59,683 |
| Net gains on disposition of wholly owned and partially owned assets |  | $(68,589)$ |  | $(220,294)$ |  | $(203,835)$ |
| Income tax expense |  | 12,813 |  | 29,743 |  | 22,897 |
| Loss (income) from discontinued operations |  | - |  | 137 |  | (55) |
| NOI from partially owned entities |  | 81,881 |  | 67,402 |  | 85,990 |
| NOI attributable to noncontrolling interests in consolidated subsidiaries |  | $(15,493)$ |  | $(17,403)$ |  | $(17,417)$ |
| NOI at share |  | 280,913 |  | 337,772 |  | 305,566 |
| Non cash adjustments for straight-line rents, amortization of acquired below-market leases, net and other |  | 3,076 |  | $(5,181)$ |  | $(6,590)$ |
| NOI at share - cash basis | \$ | 283,989 | \$ | 332,591 | \$ | 298,976 |

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS

COMPONENTS OF NET OPERATING INCOME AT SHARE AND NET OPERATING INCOME AT SHARE - CASH BASIS (unaudited)
(Amounts in thousands)

|  | For the Three Months Ended March 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Revenues |  |  |  | Operating Expenses |  |  |  | NOI |  |  |  | Non-cash Adjustments ${ }^{(1)}$ |  |  |  | NOI - cash basis |  |  |  |
|  | 2020 |  | 2019 |  | 2020 |  | 2019 |  | 2020 |  | 2019 |  | 2020 |  | 2019 |  | 2020 |  | 2019 |  |
| New York | \$ | 355,615 | \$ | 443,285 | \$ | $(183,031)$ | \$ | $(198,095)$ | \$ | 172,584 | \$ | 245,190 | \$ | 5,423 | \$ | $(5,083)$ | \$ | 178,007 | \$ | 240,107 |
| Other |  | 88,917 |  | 91,383 |  | $(46,976)$ |  | $(48,800)$ |  | 41,941 |  | 42,583 |  | 1,965 |  | 1,907 |  | 43,906 |  | 44,490 |
| Consolidated total |  | 444,532 |  | 534,668 |  | $(230,007)$ |  | $(246,895)$ |  | 214,525 |  | 287,773 |  | 7,388 |  | $(3,176)$ |  | 221,913 |  | 284,597 |
| Noncontrolling interests' share in consolidated subsidiaries |  | $(26,909)$ |  | $(28,232)$ |  | 11,416 |  | 10,829 |  | $(15,493)$ |  | $(17,403)$ |  | 197 |  | (60) |  | $(15,296)$ |  | $(17,463)$ |
| Our share of partially owned entities |  | 124,101 |  | 107,515 |  | $(42,220)$ |  | $(40,113)$ |  | 81,881 |  | 67,402 |  | $(4,509)$ |  | $(1,945)$ |  | 77,372 |  | 65,457 |
| Vornado's share | \$ | 541,724 | \$ | $\underline{613,951}$ | \$ | $\underline{(260,811)}$ | \$ | $\underline{(276,179)}$ | \$ | 280,913 | \$ | 337,772 | \$ | 3,076 | \$ | $\stackrel{(5,181)}{ }$ | \$ | $\underline{\text { 283,989 }}$ | \$ | $\underline{ }$ 332,591 |

For the Three Months Ended December 31, 2019

|  | Total Revenues |  | Operating Expenses |  | NOI |  | Non-cash Adjustments ${ }^{(1)}$ |  | NOI - cash basis |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New York | \$ | 377,626 | \$ | $(184,231)$ | \$ | 193,395 | \$ | $(3,667)$ | \$ | 189,728 |
| Other |  | 83,342 |  | $(39,744)$ |  | 43,598 |  | 1,949 |  | 45,547 |
| Consolidated total |  | 460,968 |  | $(223,975)$ |  | 236,993 |  | $(1,718)$ |  | 235,275 |
| Noncontrolling interests' share in consolidated subsidiaries |  | $(29,910)$ |  | 12,493 |  | $(17,417)$ |  | 605 |  | $(16,812)$ |
| Our share of partially owned entities |  | 131,036 |  | $(45,046)$ |  | 85,990 |  | $(5,477)$ |  | 80,513 |
| Vornado's share | \$ | 562,094 | \$ | $(256,528)$ | \$ | 305,566 | \$ | $(6,590)$ | \$ | 298,976 |

(1) Includes adjustments for straight-line rents, amortization of acquired below-market leases, net and other.

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS


(Amounts in thousands)

|  | Total |  | New York |  | theMART |  | 555 California Street |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOI at share for the three months ended March 31, 2020 | \$ | 280,913 | \$ | 242,559 | \$ | 21,113 | \$ | 15,231 | \$ | 2,010 |
| Less NOI at share from: |  |  |  |  |  |  |  |  |  |  |
| Acquisitions |  | (369) |  | (369) |  | - |  | - |  | - |
| Development properties |  | $(14,266)$ |  | $(14,266)$ |  | - |  | - |  | - |
| Other non-same store (income) expense, net |  | $(7,791)$ |  | $(5,520)$ |  | (422) |  | 161 |  | $(2,010)$ |
| Same store NOI at share for the three months ended March 31, 2020 | \$ | 258,487 | \$ | 222,404 | \$ | 20,691 | \$ | 15,392 | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |
| NOI at share for the three months ended March 31, 2019 | \$ | 337,772 | \$ | 283,358 | \$ | 23,523 | \$ | 14,501 | \$ | 16,390 |
| Less NOI at share from: |  |  |  |  |  |  |  |  |  |  |
| Change in ownership interests in properties contributed to Fifth Avenue and Times Square JV |  | $(30,292)$ |  | $(30,292)$ |  | - |  | - |  | - |
| Dispositions |  | $(3,399)$ |  | $(3,399)$ |  | - |  | - |  | - |
| Development properties |  | $(20,593)$ |  | $(20,593)$ |  | - |  | - |  | - |
| Other non-same store (income) expense, net |  | $(18,378)$ |  | $(2,405)$ |  | 339 |  | 78 |  | $(16,390)$ |
| Same store NOI at share for the three months ended March 31, 2019 | \$ | 265,110 | \$ | 226,669 | \$ | 23,862 | \$ | 14,579 | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |
| (Decrease) increase in same store NOI at share for the three months ended March 31, 2020 compared to March 31, 2019 | \$ | $(6,623)$ | \$ | $(4,265)$ | \$ | $(3,171)$ | \$ | 813 | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |
| \% (decrease) increase in same store NOI at share |  | (2.5)\% |  | (1.9)\% ${ }^{(1)}$ |  | (13.3)\% ${ }^{(2)}$ |  | 5.6\% |  | -\% |

(1) As a result of the COVID-19 pandemic, we have temporarily closed the Hotel Pennsylvania. Excluding the Hotel Pennsylvania, same store NOI at share decreased by $0.3 \%$.
(2) The decrease is primarily due to the cancellation of trade shows resulting from the COVID-19 pandemic. Excluding trade shows, same store NOI at share increased by $1.1 \%$.

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS

 (unaudited)
(Amounts in thousands)

|  | Total |  | New York |  | theMART |  | 555 California Street |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOI at share for the three months ended March 31, 2020 | \$ | 280,913 | \$ | 242,559 | \$ | 21,113 | \$ | 15,231 | \$ | 2,010 |
| Less NOI at share from: |  |  |  |  |  |  |  |  |  |  |
| Acquisitions |  | (364) |  | (364) |  | - |  | - |  | - |
| Development properties |  | $(14,271)$ |  | $(14,271)$ |  | - |  | - |  | - |
| Other non-same store (income) expense, net |  | $(7,477)$ |  | $(5,160)$ |  | (422) |  | 115 |  | $(2,010)$ |
| Same store NOI at share for the three months ended March 31, 2020 | \$ | 258,801 | \$ | 222,764 | \$ | 20,691 | \$ | 15,346 | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |
| NOI at share for the three months ended December 31, 2019 | \$ | 305,566 | \$ | 266,284 | \$ | 22,712 | \$ | 14,533 | \$ | 2,037 |
| Less NOI at share from: |  |  |  |  |  |  |  |  |  |  |
| Acquisitions |  | (118) |  | (118) |  | - |  | - |  | - |
| Development properties |  | $(15,894)$ |  | $(15,894)$ |  | - |  | - |  | - |
| Other non-same store (income) expense, net |  | $(7,665)$ |  | $(5,530)$ |  | (172) |  | 74 |  | $(2,037)$ |
| Same store NOI at share for the three months ended December 31, 2019 | \$ | 281,889 | \$ | 244,742 | \$ | 22,540 | \$ | 14,607 | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |
| (Decrease) increase in same store NOI at share for the three months ended March 31, 2020 compared to December 31, 2019 | \$ | $(23,088)$ | \$ | $(21,978)$ | \$ | $(1,849)$ | \$ | 739 | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |
| \% (decrease) increase in same store NOI at share |  | (8.2)\% |  | $(9.0) \%{ }^{(1)}$ |  | $(8.2) \%{ }^{(2)}$ |  | 5.1\% |  | -\% |

(1) As a result of the COVID-19 pandemic, we have temporarily closed the Hotel Pennsylvania. Excluding the Hotel Pennsylvania, same store NOI at share decreased by $2.7 \%$.
(2) The decrease is primarily due to the cancellation of trade shows resulting from the COVID-19 pandemic. Excluding trade shows, same store NOI at share decreased by $2.8 \%$.

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS

RECONCILIATION OF NOI AT SHARE - CASH BASIS TO SAME STORE NOI AT SHARE - CASH BASIS FOR THE THREE MONTHS ENDED MARCH 31, 2020 COMPARED TO MARCH 31, 2019 (unaudited)
(Amounts in thousands)

(1) As a result of the COVID-19 pandemic, we have temporarily closed the Hotel Pennsylvania. Excluding the Hotel Pennsylvania, same store NOI at share - cash basis increased by $0.9 \%$.


## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS

RECONCILIATION OF NOI AT SHARE - CASH BASIS TO SAME STORE NOI AT SHARE - CASH BASIS FOR THE THREE MONTHS ENDED MARCH 31, 2020 COMPARED TO DECEMBER 31, 2019 (unaudited)

## (Amounts in thousands)

|  | Total |  | New York |  | theMART |  | 555 California Street |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOI at share - cash basis for the three months ended March 31, 2020 | \$ | 283,989 | \$ | 243,665 | \$ | 22,705 | \$ | 15,435 | \$ | 2,184 |
| Less NOI at share - cash basis from: |  |  |  |  |  |  |  |  |  |  |
| Acquisitions |  | (343) |  | (343) |  | - |  | - |  | - |
| Development properties |  | $(18,122)$ |  | $(18,122)$ |  | - |  | - |  | - |
| Other non-same store income, net |  | $(12,293)$ |  | $(9,584)$ |  | (422) |  | (103) |  | $(2,184)$ |
| Same store NOI at share - cash basis for the three months ended March 31, 2020 | \$ | 253,231 | \$ | 215,616 | \$ | 22,283 | \$ | 15,332 | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |
| NOI at share - cash basis for the three months ended December 31, 2019 | \$ | 298,976 | \$ | 257,707 | \$ | 24,646 | \$ | 14,491 | \$ | 2,132 |
| Less NOI at share - cash basis from: |  |  |  |  |  |  |  |  |  |  |
| Acquisitions |  | (49) |  | (49) |  | - |  | - |  | - |
| Development properties |  | $(17,310)$ |  | $(17,310)$ |  | - |  | - |  | - |
| Other non-same store income, net |  | $(9,244)$ |  | $(6,940)$ |  | (172) |  | - |  | $(2,132)$ |
| Same store NOI at share - cash basis for the three months ended December 31, 2019 | \$ | 272,373 | \$ | 233,408 | \$ | 24,474 | \$ | 14,491 | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |
| (Decrease) increase in same store NOI at share - cash basis for the three months ended March 31, 2020 compared to December 31, 2019 | \$ | $(19,142)$ | \$ | $(17,792)$ | \$ | $(2,191)$ | \$ | 841 | \$ | - |
|  |  |  |  |  |  |  |  |  |  |  |
| \% (decrease) increase in same store NOI at share - cash basis |  | (7.0)\% |  | $(7.6) \%{ }^{(1)}$ |  | $(9.0) \%{ }^{(2)}$ |  | 5.8\% |  | -\% |

(1) As a result of the COVID-19 pandemic, we have temporarily closed the Hotel Pennsylvania. Excluding the Hotel Pennsylvania, same store NOI at share - cash basis decreased by $1.0 \%$.
(2) The decrease is primarily due to the cancellation of trade shows resulting from the COVID-19 pandemic. Excluding trade shows, same store NOI at share - cash basis decreased by $4.0 \%$.

## VORNADO

REALTY TRUST

## NON-GAAP RECONCILIATIONS <br> RECONCILIATION OF CONSOLIDATED REVENUES TO OUR PRO RATA SHARE OF REVENUES (ANNUALIZED) (unaudited)

(Amounts in thousands)

|  | For the Three Months Ended March 31, 2020 |  |
| :---: | :---: | :---: |
| Consolidated revenues | \$ | 444,532 |
| Noncontrolling interest adjustments |  | $(26,909)$ |
| Consolidated revenues at our share (non-GAAP) |  | 417,623 |
| Unconsolidated revenues at our share (non-GAAP) |  | 124,101 |
| Our pro rata share of revenues (non-GAAP) | \$ | 541,724 |
| Our pro rata share of revenues (annualized) (non-GAAP) | \$ | 2,166,896 |

RECONCILIATION OF CONSOLIDATED DEBT, NET TO CONTRACTUAL DEBT (NON-GAAP) (unaudited)
(Amounts in thousands)

|  | As of March 31, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidated Debt, net |  | Deferred Financing Costs, Net and Other |  | Contractual Debt (non-GAAP) |  |
| Mortgages payable | \$ | 5,643,707 | \$ | 27,221 | \$ | 5,670,928 |
| Senior unsecured notes |  | 446,076 |  | 3,924 |  | 450,000 |
| \$800 Million unsecured term loan |  | 795,974 |  | 4,026 |  | 800,000 |
| \$2.75 Billion unsecured revolving credit facilities |  | 1,075,000 |  | - |  | 1,075,000 |
|  | \$ | 7,960,757 | \$ | 35,171 | \$ | 7,995,928 |

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS <br> RECONCILIATION OF NET (LOSS) INCOME TO EBITDAre (unaudited)

(Amounts in thousands)

EBITDAre (i.e., EBITDA for real estate companies) is a non-GAAP financial measure established by NAREIT, which may not be comparable to EBITDA reported by other REITs that do not compute EBITDA in accordance with the NAREIT definition. The White Paper on EBITDAre approved by the Board of Governors of NAREIT in September 2017 defines EBITDAre as GAAP net income (loss), plus interest expense, plus income tax expense, plus depreciation and amortization, plus (minus) losses and gains on the disposition of depreciated property including losses and gains on change of control, plus impairment write-downs of depreciated property and of investments in unconsolidated joint ventures caused by a decrease in value of depreciated property in the joint venture, plus adjustments to reflect the entity's share of EBITDA of unconsolidated joint ventures. The Company has included EBITDAre because it is a performance measure used by other REITs and therefore may provide useful information to investors in comparing Vornado's performance to that of other REITs.

|  | For the Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  |
|  | 2020 |  | 2019 |  |  |  |
| Reconciliation of net (loss) income to EBITDAre (non-GAAP): |  |  |  |  |  |  |
| Net (loss) income | \$ | $(104,503)$ | \$ | 213,044 | \$ | 160,676 |
| Less net loss (income) attributable to noncontrolling interests in consolidated subsidiaries |  | 122,387 |  | $(6,820)$ |  | 58,592 |
| Net income attributable to the Operating Partnership |  | 17,884 |  | 206,224 |  | 219,268 |
| EBITDAre adjustments at share: |  |  |  |  |  |  |
| Depreciation and amortization expense |  | 127,384 |  | 134,986 |  | 124,984 |
| Interest and debt expense |  | 81,816 |  | 128,068 |  | 86,832 |
| Real estate impairment losses |  | - |  | - |  | 565 |
| Income tax expense |  | 12,892 |  | 29,924 |  | 22,975 |
| Net losses on sales of depreciable real estate |  | - |  | - |  | 58 |
| EBITDAre at share |  | 239,976 |  | 499,202 |  | 454,682 |
| EBITDAre attributable to noncontrolling interests in consolidated subsidiaries |  | $(111,737)$ |  | 19,809 |  | $(52,531)$ |
| EBITDAre (non-GAAP) | \$ | 128,239 | \$ | 519,011 | \$ | 402,151 |

## VORNADO <br> REALTY TRUST

## NON-GAAP RECONCILIATIONS

RECONCILIATION OF EBITDAre TO EBITDAre, AS ADJUSTED (unaudited)

| (Amounts in thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the Three Months Ended |  |  |  |  |  |
|  | March 31, |  |  |  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  |
|  | 2020 |  | 2019 |  |  |  |
| EBITDAre (non-GAAP) | \$ | 128,239 | \$ | 519,011 | \$ | 402,151 |
|  |  |  |  |  |  |  |
| EBITDAre attributable to noncontrolling interests in consolidated subsidiaries |  | 111,737 |  | $(19,809)$ |  | 52,531 |
| Certain (income) expense items that impact EBITDAre: |  |  |  |  |  |  |
| Gain on sale of 220 CPS condominium units |  | $(68,589)$ |  | $(157,899)$ |  | $(203,893)$ |
| Our share of loss from real estate fund investments |  | 56,158 |  | 2,904 |  | 26,600 |
| Credit losses on loans receivable resulting from a new GAAP accounting standard effective January 1, 2020 |  | 7,261 |  | - |  | - |
| Mark-to-market decrease in PREIT common shares (accounted for as a marketable security from March 12, 2019 and sold on January 23, 2020) |  | 4,938 |  | 15,649 |  | 2,438 |
| Net gain from sale of UE common shares (sold on March 4, 2019) |  | - |  | $(62,395)$ |  | - |
| Mark-to-market increase in Lexington common shares (sold on March 1, 2019) |  | - |  | $(16,068)$ |  | - |
| Other |  | 7,662 |  | 23 |  | 4,146 |
| Total of certain expense (income) items that impact EBITDAre |  | 7,430 |  | (217,786) |  | $(170,709)$ |
|  |  |  |  |  |  |  |
| EBITDAre, as adjusted (non-GAAP) | \$ | 247,406 | \$ | 281,416 | \$ | 283,973 |



## VORNADO <br> REALTY TRUST

SUPPLEMENTAL OPERATING
AND FINANCIAL DATA
For the Quarter Ended March 31, 2020


[^0]:    (1) On December 18, 2019, Vornado's Board of Trustees declared a special dividend of $\$ 1.95$ per share to common shareholders of record on December 30, 2019.

[^1]:    (1) Includes leases not yet commenced
    (2) See reconciliation of our annualized revenue at share on page xii in the Appendix.
    (3) Tenant annualized revenues adjusted to reflect the transfer of the $45.4 \%$ interest in Fifth Avenue and Times Square JV.

[^2]:    Lease not yet commenced
    ** Term assumes all renewal options exercised, if applicable
    (1) Weighted average annual rent per square foot excludes ground rent, storage rent and garages.
    (2) Represents the contractual debt obligations.

