## SECURITIES AND EXCHANGE COMMISSION

 WASHINGTON, D.C. 20549
## FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: SEPTEMBER 30, 2000
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to

Commission File Number: 1-11954

VORNADO REALTY TRUST
(Exact name of registrant as specified in its charter)

MARYLAND
(State or other jurisdiction of incorporation or organization)

888 SEVENTH AVENUE, NEW YORK, NEW YORK
(Address of principal executive offices)

22-1657560
(I.R.S. Employer Identification Number)

10019
(Zip Code)
(212) 894-7000
(Registrant's telephone number, including area code)
N/A
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X] Yes [ ] No

As of November 1, 2000 there were $86,847,813$ common shares of the registrant's shares of beneficial interest outstanding.
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## CONSOLIDATED BALANCE SHEETS

(amounts in thousands except share amounts)

## ASSETS



SEPTEMBER 30, 2000
------- -
DECEMBER 31, 1999
---------

| \$825,$3,203,362$ |  |
| :---: | :---: |
|  |  |
|  | 19,042 |
| 4,048,139 |  |
| $(368,883)$ |  |
| 3,679,256 |  |


| \$ $\begin{array}{r}826,477 \\ 3,080,174\end{array}$ |  |
| :---: | :---: |
|  |  |
|  | 14,856 |
| 3,921,507 |  |
|  | $(308,542)$ |
|  | 3,612,965 |

Cash and cash equivalents, including U.S.
government obligations under repurchase
agreements of $\$ 23,303$ and $\$ 43,675$
164,284
112,630
$\begin{array}{lr}213,950 & 30,571\end{array}$
123,660 106,503

| 1,455,974 | 1,315,387 |
| :---: | :---: |
| 19,504 | 17,190 |
| 49,471 | 36,408 |
| 187,841 | 49,719 |
| 104,666 | 79,298 |
| 17,353 | 8,128 |
| 168,305 | 110,419 |
| \$ 6,184,264 | \$ 5,479,218 |

SEPTEMBER 30 ,
2000

DECEMBER 31, 1999
$\qquad$

| \$ 2, 225,589 | \$ 1, 681, 804 |
| :---: | :---: |
| 278,000 | 367,000 |
| 104,181 | 107,036 |
| 37,799 | 34,996 |
| 7,976 | 8,349 |
| 2,683 | 2,634 |
| 2,656,228 | 2,201,819 |
| 1,446,657 | 1,222,031 |

Commitments and contingencies
Shareholders' equity:
Preferred shares of beneficial interest:
No par value per share; authorized, 45,000,000 shares;
Series A: liquidation preference $\$ 50.00$ per share; issued 5,789,239 shares

| 287,788 | 285,632 |
| ---: | ---: |
| 81,805 | 81,805 |
| 111,148 | 111,148 |

Common shares of beneficial interest:
$\$ .04$ par value per share; authorized, 150,000,000 shares; issued and outstanding 86,794,315 and 86,335,741 shares
Additional capital
Deferred compensation
3,472
3,453
1,709, 625
1,696,557
$(4,165)$
$(86,906)$
2,102,767
$(116,979)$
2,061,616

## Accumulated other comprehensive loss

See notes to consolidated financial statements.
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|  | FOR THE THREE MONTHS ENDED SEPTEMBER 30 |  |  |  | FOR THE NINE MONTHS ENDED SEPTEMBER 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 |  | 1999 |  | 2000 |  | 1999 |
| Revenues: |  |  |  |  |  |  |  |  |
| Property rentals |  | 178,159 |  | 153,598 |  | 512,739 |  | \$ 434, 215 |
| Expense reimbursements |  | 32, 074 |  | 24,841 |  | 82,934 |  | 66,712 |
| Other income (including fee income from related parties of $\$ 637$ and $\$ 500$ in each three month period and \$1,304 and $\$ 1,314$ in each nine month period) . |  | 5,422 |  | 4,382 |  | 14,006 |  | 12,380 |
| Total revenues |  | 215,655 |  | 182,821 |  | 609,679 |  | 513,307 |
| Expenses: |  |  |  |  |  |  |  |  |
| Operating |  | 82,700 |  | 74,644 |  | 233,371 |  | 206,340 |
| Depreciation and amortization |  | 25,026 |  | 21,438 |  | 72,966 |  | 60,315 |
| General and administrative |  | 13,304 |  | 7,722 |  | 34,271 |  | 27,519 |
| Total expenses |  | 121, 030 |  | 103,804 |  | 340,608 |  | 294,174 |
| Operating income |  | 94,625 |  | 79,017 |  | 269, 071 |  | 219,133 |
| Income applicable to Alexander's |  | 1,306 |  | 1,610 |  | 7,463 |  | 4,951 |
| Income from partially-owned entities |  | 26,808 |  | 18,717 |  | 74,447 |  | 58,295 |
| Interest and other investment income |  | 7,571 |  | 4,222 |  | 18,269 |  | 12,580 |
| Interest and debt expense |  | $(42,558)$ |  | $(35,085)$ |  | $(121,240)$ |  | $(105,986)$ |
| Net gain on sale of real estate |  | 8,405 |  | -- |  | 10, 965 |  | -- |
| Minority interest: |  |  |  |  |  |  |  |  |
| Perpetual preferred unit distributions |  | $(17,140)$ |  | $(4,520)$ |  | $(44,949)$ |  | $(8,460)$ |
| Minority limited partnership earnings |  | $(10,494)$ |  | $(9,363)$ |  | $(29,163)$ |  | $(25,296)$ |
| Partially-owned entities |  | (404) |  | (439) |  | $(1,470)$ |  | $(1,453)$ |
| Income before extraordinary item |  | 68,119 |  | 54,159 |  | 183,393 |  | 153,764 |
| Extraordinary item |  | -- |  | -- |  | $(1,125)$ |  | - - |
| Net income |  | 68,119 |  | 54,159 |  | 182, 268 |  | 153,764 |
| Preferred stock dividends (including accretion of issuance expenses of $\$ 719$ and $\$ 2,156$ in each three and nine month period) ...... |  | $(9,672)$ |  | $(9,672)$ |  | $(29,017)$ |  | $(23,765)$ |
| NET INCOME applicable to common shares |  | 58,447 |  | 44,487 |  | 153,251 |  | \$ 129,999 |
| NET INCOME PER COMMON SHARE |  |  |  |  |  |  |  |  |
| NET INCOME PER COMMON SHARE |  |  |  |  |  |  |  |  |
| -DILUTED | \$ | . 65 | \$ | . 51 |  | 1.73 |  | \$ 1.49 |
| DIVIDENDS PER COMMON SHARE | \$ | . 48 | \$ | . 44 | \$ | 1.44 |  | \$ 1.32 |


|  | For The Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 182,268 |  | 153,764 |
| Adjustments to reconcile net income to netcash provided by operations: |  |  |  |  |
|  |  |  |  |  |
| Depreciation and amortization (including debt issuance costs) |  | 72,966 |  | 60,315 |
| Straight-lining of rental income |  | $(25,368)$ |  | $(23,387)$ |
| Net gain on sale of real estate |  | $(10,965)$ |  | -- |
| Minority interest |  | 75,582 |  | 35,209 |
| Extraordinary item |  | 1,125 |  | - |
| Equity in income of Alexander's, |  |  |  |  |
| including depreciation of \$450 in each period |  | 1,467 |  | $(1,146)$ |
| Equity in net income of partially-owned entities |  | $(74,447)$ |  | $(46,130)$ |
| Gain on sale of marketable securities ........... |  | (74, -- |  | (382) |
| Changes in operating assets and liabilities |  | $(77,480)$ |  | $(50,140)$ |
| Net cash provided by operating activities |  | 145,148 |  | 127,833 |
| CASH FLOWS FROM Investing Activities: |  |  |  |  |
| Additions to real estate |  | $(106,579)$ |  | $(113,945)$ |
| Acquisitions of real estate and other |  | $(27,360)$ |  | $(182,400)$ |
| Proceeds from sale of real estate |  | 46,832 |  | -- |
| Investments in partially-owned entities |  | $(74,694)$ |  | $(35,845)$ |
| Distributions from partially-owned entities |  | 14,870 |  | - - |
| Investment in notes and mortgages receivable |  | $(142,251)$ |  | $(53,380)$ |
| Repayment of mortgage loans receivable |  | 4,222 |  | 14,000 |
| Cash restricted, primarily mortgage escrows |  | $(183,379)$ |  | 25,785 |
| Purchases of securities available for sale |  | $(25,861)$ |  | $(3,939)$ |
| Proceeds from sale of Temperature Controlled Logistics assets |  | -- |  | 22,769 |
| Proceeds from sale or maturity of securities available for sale |  | -- |  | 12,498 |
| Real estate deposits and other ...................................... |  | $(9,225)$ |  | $(23,782)$ |
| Net cash used in investing activities |  | $(503,425)$ |  | $(338,239)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Proceeds from borrowings |  | 1,048,036 |  | 205,000 |
| Repayments of borrowings |  | $(629,891)$ |  | $(394,975)$ |
| Debt issuance costs |  | $(18,319)$ |  | $(8,059)$ |
| Proceeds from issuance of units |  | 195,847 |  | 343,155 |
| Proceeds from issuance of preferred stock |  | , |  | 193,282 |
| Dividends paid on common shares |  | $(124,501)$ |  | $(112,390)$ |
| Distributions to minority partners |  | $(53,548)$ |  | $(23,491)$ |
| Dividends paid on preferred shares |  | $(17,907)$ |  | $(21,608)$ |
| Exercise of stock options |  | 10,214 |  | 2,436 |
| Net cash provided by financing activities |  | 409,931 |  | 183,350 |
| Net increase/(decrease) in cash and cash equivalents |  | 51,654 |  | (27, 056 ) |
| Cash and cash equivalents at beginning of period.. |  | 112,630 |  | 167,808 |
| Cash and cash equivalents at end of period | \$ | 164,284 |  | 140,752 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: |  |  |  |  |
| Cash payments for interest (including capitalized interest of \$8,054 in 2000 and \$4,379 in 1999) | \$ | 120,045 |  | 108,713 |
| NON-CASH TRANSACTIONS: |  |  |  |  |
| Financing assumed in acquisitions | \$ | 36,640 |  | 188,000 |
| Minority interest in connection with acquisitions |  | -- |  | 299,390 |
| Unrealized loss/(gain) on securities available for sale |  | 14,680 |  | $(8,493)$ |

## 1. ORGANIZATION

Vornado Realty Trust is a fully integrated real estate investment trust ("REIT"). Vornado conducts its business through Vornado Realty L.P., a Delaware limited partnership (the "Operating Partnership"). Vornado is the sole general partner of, and owned approximately $86 \%$ of the common limited partnership interest in, the Operating Partnership at September 30, 2000. All references to the "Company" and "Vornado" refer to Vornado Realty Trust and its consolidated subsidiaries, including the Operating Partnership.

## 2. BASIS OF PRESENTATION

The consolidated balance sheet as of September 30, 2000, the consolidated statements of income for the three and nine months ended September 30, 2000 and 1999 and the consolidated statements of changes in cash flows for the nine months ended September 30, 2000 and 1999 are unaudited. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations and changes in cash flows have been made. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in Vornado's annual report on Form $10-\mathrm{K}$ for the year ended December 31, 1999 as filed with the Securities and Exchange Commission. The results of operations for the nine months ended September 30, 2000 are not necessarily indicative of the operating results for the full year.

The accompanying consolidated financial statements include the accounts of Vornado Realty Trust and its majority-owned subsidiary, Vornado Realty L.P., as well as equity interests acquired that individually (or in the aggregate with prior interests) exceed a $50 \%$ interest and the Company exercises unilateral control. All significant intercompany amounts have been eliminated. Equity interests in partially-owned entities include partnerships, joint ventures and preferred stock affiliates (corporations in which the Company owns all of the preferred stock and none of the common equity) and are accounted for under the equity method of accounting as the Company exercises significant influence. These investments are recorded initially at cost and subsequently adjusted for net equity in income (loss) and cash contributions and distributions. Ownership of the preferred stock entitles the Company to substantially all of the economic benefits in the preferred stock affiliates. The common stock of the preferred stock affiliates is owned by Officers and Trustees of Vornado.

Management has made estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year presentation.

## ACQUISITIONS

Vornado-Ceruzzi Joint Venture
In the first quarter of 2000, the Company and its joint venture partner acquired 2 fee interests containing 210,000 square feet and 6 leasehold interests containing 567,000 square feet in properties located in Pennsylvania, Virginia, Maryland and Ohio formerly occupied by Hechinger, Inc., a home improvement retailer which was liquidated. The purchase price was $\$ 21,700,000$, of which the Company's share was $80 \%$.

Student Housing Complex
On January 28, 2000, the Company and its joint venture partner, acquired a 252-unit student housing complex in Gainesville, Florida, for approximately $\$ 27,000,000$, of which $\$ 19,600,000$ was indebtedness. The Company's share of this investment is 90\%.

Loan to NorthStar Partnership L.P.
On September 19, 2000, the Company acquired $\$ 75,000,000$ of subordinated unsecured debt of NorthStar Partnership, L.P. ("NorthStar"), a private real estate company, for $\$ 65,000,000$. The loan bears interest at $11.5 \%$ per annum, requires quarterly principal payments of $\$ 2,500,000$ and matures in May 2002 . The effective rate on the loan is approximately $22 \%$ including the amortization of the discount. NorthStar has filed suit against the Company seeking to enjoin Vornado from taking any action with respect to the debt, to rescind the Company's acquisition of the debt and collect damages. In the opinion of management, after consultation with legal counsel, NorthStar's suit is without merit and the Company intends to vigorously defend against it.

33 N. Dearborn Street
On September 21, 2000, the Company acquired a 350,000 square foot office building in Chicago for approximately $\$ 35,000,000$ of which $\$ 19,000,000$ was indebtedness.

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Loan to Primestone Investment Partners, L.P.
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On September 28, 2000, the Company made a $\$ 62,000,000$ subordinated loan to Primestone Investment Partners, L.P. secured by partnership units in Prime Group Realty LP, the operating partnership of Prime Group Realty Trust (NYSE:PGE). The Company has received a $1 \%$ upfront fee and will be entitled to receive certain other fees aggregating approximately $3 \%$ upon repayment of the loan. The debt bears interest at $16 \%$ per annum and matures on October 26, 2001 with an eleven month extension option. The effective rate on the loan is approximately $20 \%$ including the fees.

## DISPOSITIONS

On March 2, 2000, the Company sold its three Texas shopping center
 of \$2,560,000.

On August 30, 2000, the Company sold its Westport, Connecticut office property for $\$ 24,000,000$, resulting in a gain of $\$ 8,405,000$.

## FINANCINGS

CORPORATE

## REMIC Refinancing

On March 1, 2000, the Company completed a $\$ 500,000,000$ private placement of 10 -year, $7.93 \%$ mortgage notes, cross-collateralized by 42 shopping center properties, resulting in net proceeds of approximately $\$ 490,000,000$. In connection therewith, the Company repaid $\$ 228,000,000$ of existing mortgage debt scheduled to mature on December 1, 2000 and $\$ 262,000,000$ outstanding under its revolving credit facility. The Company incurred an extraordinary loss of approximately $\$ 1,125,000$ in the three months ended March 31, 2000 due to the write-off of unamortized financing costs in connection with the prepayment of the existing debt.

Revolving Credit Facility
On March 21, 2000, the Company renewed its $\$ 1,000,000,000$ revolving credit facility for an additional three years. The covenants of the facility include, among others, maximum loan to value ratio, minimum debt service coverage and minimum capitalization requirements. Interest is at LIBOR plus .90\% (7.54\% at September 30, 2000). The Company paid origination fees of $\$ 6,700,000$ and pays a commitment fee quarterly, over the remaining term of the facility of $.15 \%$ per annum on the facility amount.

Offerings of Preferred Units
On May 1, 2000, the Company sold an aggregate of $\$ 21,000,000$ of $8.25 \%$ Series D-6 Cumulative Redeemable Preferred Units in the Operating Partnership to an institutional investor in a private placement, resulting in net proceeds of approximately $\$ 20,475,000$. The perpetual preferred units may be called without penalty at the option of the Operating Partnership commencing on May $1,2005$.

On May 25, 2000, the Company sold an aggregate of $\$ 180,000,000$ of $8.25 \%$ Series D-7 Cumulative Redeemable Units in the Operating Partnership to an institutional investor in a private placement, resulting in net proceeds of approximately $\$ 175,500,000$. The perpetual preferred units may be called without penalty at the option of the Operating Partnership commencing on May 25, 2005.

## OFFICE

Two Park Avenue Refinancing

On March 1, 2000, the Company refinanced its Two Park Avenue office building for $\$ 90,000,000$. On such date, the Company received proceeds of $\$ 65,000,000$ and repaid the then existing debt in the same amount. The balance of the proceeds was received on April 18, 2000. The new 3 -year debt matures on February 28, 2003 and bears interest at LIBOR + 1.45\% (8.09\% at September 30, 2000).

770 Broadway and 595 Madison Avenue
On August 11, 2000, the Company completed a $\$ 173,500,000$ mortgage financing, cross-collateralized by its 770 Broadway and 595 Madison Avenue office buildings. The loan bears interest at LIBOR + .40\% (7.04\% at September 30,2000 ) and matures on August 1, 2002. At September 30, 2000, the proceeds of the loan are in a restricted mortgage escrow account, which bears interest at the same rate as the loan.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)

4. INVESTMENTS AND ADVANCES TO PARTIALLY-OWNED ENTITIES

The Company's investments and advances to partially-owned entities and income recognized from such investments are as follows:

Investments and Advances

September 30, 2000
(amounts in thousands)
\$ 504,494
323, 212
172,254
160,960
64,755
60,823
26,561
55, 040
87, 875
\$ 1,455,974
===========

December 31, 1999
\$ 481, 808
317, 812
159,148
142,670
59, 176
59,510
16,663
24,695
53,905
\$ 1,315,387
-,$======$

Income
Three Months Ended
September 30,
-2000

| \$ (1, 945) | \$ | 330 |
| :---: | :---: | :---: |
| 3, 251 |  | 1,280 |
| \$ 1,306 | \$ | 1,610 |
| \$ 6,964 | \$ | 5,811 |
| 1,380 |  | 1,655 |
| 8,344 |  | 7,466 |
| 5,630 |  | 4,393 |
| 8,687 |  | 5,778 |
| 1,911 |  | 830 |
| 850 |  | 626 |
| 1,386 |  | (376) |
| \$ 26, 808 | \$ | 18,717 |

Nine Months Ended
September 30,
2000

| \$ | $(1,467)$ | \$ | $1,146$ |
| :---: | :---: | :---: | :---: |
|  | 8,930 |  | 3,805 |
| \$ | 7,463 | \$ | 4,951 |
| \$ | 20,624 | \$ | 22,361 |
|  | 4, 060 |  | 5,601 |
|  | 24,684 |  | 27,962 |
|  | 18,948 |  | 12,154 |
|  | 18,425 |  | 11, 087 |
|  | 5,218 |  | 3,398 |
|  | 2,528 |  | 1,376 |
|  | 4,644 |  | 2,318 |
| \$ | 74,447 | \$ | 58,295 |

(1) The Company owns 100\% of the commercial portion of the building (retail and office space) and $98 \%$ of the hotel portion, which is owned through a preferred stock affiliate.
(2) 9.6\% interest from January 1999 to March 1999 and 34\% interest thereafter.
(3) Includes the Company's share of an extraordinary gain of $\$ 652$ resulting from the prepayment of debt in the second quarter of this year.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)

Temperature Controlled Logistics

Subsequent to March 12, 1999 (date the operations of the AmeriCold Logistics Company were sold), the Company reflects its $60 \%$ share of the Vornado/Crescent Partnerships' ("the Landlord") equity in the rental income it receives from AmeriCold Logistics Company, its tenant, which leases the underlying temperature controlled warehouses used in its business. Prior to that date the Company reflected its equity in the operations.

Total rent was $\$ 42,617,000$ and $\$ 128,728,000$ for the third quarter and the nine months ended September 30, 2000, of which the tenant deferred $\$ 4,800,000$ and $\$ 11,500,000$. As at September 30, 2000, the balance of the tenant's deferred rent is as follows:

|  | Total |  | The Company's Share |  |
| :---: | :---: | :---: | :---: | :---: |
| 2000: |  |  |  |  |
| Quarter ended September 30 | \$ | 4,800,000 | \$ | 2,880,000 |
| Quarter ended June 30 |  | 6,700, 000 |  | 4, 020, 000 |
|  |  | 11,500,000 |  | 6,900,000 |
| 1999: |  |  |  |  |
| Quarter ended December 31 |  | 5,400, 000 |  | 3,240,000 |
|  | \$ | 16,900, 000 |  | 10,140, 000 |

Based on the Company's policy of recognizing rental income when earned and collection is reasonably assured or cash is received, the Company did not recognize $\$ 2,880,000$ of income from this tenant in the quarter ended September 30,2000 and $\$ 5,280,000$ in the nine months ended September 30, 2000. The Company and this tenant are in discussions regarding the restructuring of the leases.

Alexander's
On March 31, 2000, the Company increased its ownership in Alexander's from $32 \%$ to $32.9 \%$ by acquiring 41,500 shares of Alexander's common stock for approximately $\$ 2,740,000$. On April 11, 2000, the Company acquired an additional 10,400 shares of Alexander's common stock for approximately $\$ 674,000$, thereby increasing its ownership interest to 33.1\%.

Alexander's is managed by and its properties are redeveloped and leased by the Company, pursuant to agreements with a one-year term expiring in March of each year which are automatically renewable. Under these agreements, the Company recorded management fee income from Alexander's of $\$ 1,057,000$ and $\$ 1,057,000$ for the three months ended September 30, 2000 and 1999 and \$3,181,000 and \$3,271,000 for the nine months ended September 30, 2000 and 1999, which is included in other income from partially-owned entities.

The Company's equity in the income of Alexander's for the three and nine months ended September 30, 2000, is net of its share of stock appreciation rights compensation expense of $\$ 1,947,000$ and $\$ 2,272,000$, based on Alexander's closing stock price of $\$ 81.75$ at September 30, 2000.

At September 30, 2000, the Company has loans receivable from Alexander's of $\$ 110,000,000$, including $\$ 15,000,000$ under the line of credit discussed below. The Company recorded interest income on these loans of $\$ 3,251,000$ and $\$ 1,280,000$ in the three months ended September 30, 2000 and 1999 and $\$ 8,930,000$ and $\$ 3,805,000$ in the nine months ended September 30, 2000 and 1999.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)

On August 1, 2000, Vornado provided a $\$ 50,000,000$ secured line of credit to Alexander's under the same terms and conditions as Alexander's existing $\$ 95,000,000$ loan from the Company, including the interest rate of $15.72 \%$. The maturity date of the existing $\$ 95,000,000$ loan has been extended to March 15 , 2002, which is also the maturity date of the new line of credit. The interest rate on the loan and line of credit will reset on March 15, 2001, using the same spread to treasuries as presently exists.

## 5. OTHER RELATED PARTY TRANSACTIONS

The Company loaned an executive officer of the Company $\$ 1,000,000$ on March 24, 2000 and an additional $\$ 1,000,000$ on April 4, 2000 in accordance with the terms of an employment agreement. The loans have a five year term and bear interest, payable quarterly at a rate of $6.63 \%$ and $6.55 \%$, respectively (based on the mid-term applicable federal rate provided under the Internal Revenue Code).

The Company currently manages and leases the real estate assets of Interstate Properties pursuant to a management agreement. Management fees earned by the Company pursuant to the management agreement were $\$ 477,000$ and $\$ 352,000$ for the three months ended September 30, 2000 and 1999 and $\$ 864,000$ and $\$ 817,000$ for the nine months ended September 30, 2000 and 1999.

The Mendik Group owns an entity, which provides cleaning and related services and security services to office properties, including the Company's Manhattan office properties. The Company was charged fees in connection with these contracts of $\$ 11,443,000$ and $\$ 10,280,000$ for the three months ended September 30, 2000 and 1999 and $\$ 34,862,000$ and $\$ 29,577,000$ for the nine months ended September 30, 2000 and 1999.

## MINORITY INTEREST

The minority interest represents limited partners', other than the Company, interests in the Operating Partnership and are comprised of:

| Unit Series | Outstanding Units at |  | referred |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Per Unit | Annual | Conversion |
|  | September 30 | $\begin{gathered} \text { December } 31, \\ 1999 \end{gathered}$ | Liquidation Preference | Distribution Rate | Rate Into Class A Units |
|  |  |  |  |  |  |
| Class A | 6,407,258 | 6,247,829 | -- | \$ 1.92 | (a) |
| Class D | 869,387 | 876,543 | -- | \$ 2.015 | 1.0 (b) |
| 5.0\% B-1 Convertible Preferred | 899,566 | 899,566 | \$ 50.00 | \$ 2.50 | . 914 |
| 8.0\% B-2 Convertible Preferred | 449,783 | 449,783 | \$ 50.00 | \$ 4.00 | . 914 |
| 6.5\% C-1 Convertible Preferred | 747,912 | 747,912 | \$ 50.00 | \$ 3.25 | 1.1431 |
| 8.5\% D-1 Cumulative Redeemable Preferred | 3,500,000 | 3,500,000 | \$ 25.00 | \$ 2.125 | (c) |
| 8.375\% D-2 Cumulative Redeemable Preferred. | 549,336 | 549,336 | \$ 50.00 | \$4.1875 | (c) |
| 8.25\% D-3 Cumulative Redeemable Preferred. | 8,000,000 | 8,000,000 | \$ 25.00 | \$2.0625 | (c) |
| 8.25\% D-4 Cumulative Redeemable Preferred. | 5,000,000 | 5,000,000 | \$ 25.00 | \$2.0625 | (c) |
| 8.25\% D-5 Cumulative Redeemable Preferred. | 7,480,000 | 7,480,000 | \$ 25.00 | \$2.0625 | (c) |
| 8.25\% D-6 Cumulative Redeemable Preferred.. | 840,000 | -- | \$ 25.00 | \$2.0625 | (c) |
| 8.25\% D-7 Cumulative Redeemable Preferred. | 7,200,000 | --- | \$ 25.00 | \$2.0625 | (c) |
| 6.25\% E-1 Convertible Preferred | 4,998,000 | 4,998,000 | \$ 50.00 | \$ 3.125(d) | 1.1364 |

(a) Class A units are redeemable at the option of the holder for cash or, at the Company's option, for one common share of beneficial interest in Vornado
(b) Mandatory conversion of Class D units into Class A units will occur after four consecutive quarters of distributions of at least $\$ .50375$ per Class A unit (\$2.015 annually).
(c) Redeemable for an equivalent of the Company's preferred shares.
(d) Increases to $\$ 3.25$ on March 3, 2001, and fixes at $\$ 3.375$ on March 3, 2006.

```
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)
```


## 7. COMMITMENTS AND CONTINGENCIES

There are various legal actions against the Company in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the outcome of such matters will not have a material effect on the Company's financial condition, results of operations or cash flows.

## 8. INCOME PER SHARE

The following table sets forth the computation of basic and diluted income per share:

|  | For The Three Months Ended September 30, |  |  |  | For The Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| (amounts in thousands except per share amounts) |  |  |  |  |  |  |  |  |
| Numerator: |  |  |  |  |  |  |  |  |
| Income before extraordinary item. | \$ | 68,119 | \$ | 54,159 | \$ | 183,393 | \$ | 153,764 |
| Extraordinary item. |  | -- |  | -- |  | $(1,125)$ |  | -- |
| Net income. |  | 68,119 |  | 54,159 |  | 182,268 |  | 153,764 |
| Preferred stock dividends |  | $(9,672)$ |  | $(9,672)$ |  | $(29,017)$ |  | (23,765 |
| Numerator for basic and diluted income per <br> share - net income applicable to common <br> shares........................................................... 58,447 \$44,487 $\$ 129,999$ |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Denominator: |  |  |  |  |  |  |  |  |
| Denominator for basic income per share - weighted average shares. |  | 86,584 |  | 85,936 |  | 86,455 |  | 85,555 |
| Effect of dilutive securities: Employee stock options...... |  | 3,129 |  | 1,553 |  | 2,168 |  | 1,783 |
| Denominator for diluted income per share adjusted weighted average shares and |  |  |  |  |  |  |  |  |
| assumed conversions................ |  | 89,713 |  | 87,489 |  | 88,623 |  | 87,338 |
| INCOME PER COMMON SHARE - BASIC: |  |  |  |  |  |  |  |  |
| Income before extraordinary item. | \$ | . 68 | \$ | . 52 | \$ | 1.78 | \$ | 1.52 |
| Extraordinary item.... |  | -- |  | -- |  | (.01) |  | -- |
| Net income per common share. | \$ | . 68 | \$ | . 52 | \$ | 1.77 | \$ | 1.52 |
| INCOME PER COMMON SHARE - DILUTED: |  |  |  |  |  |  |  |  |
| Income before extraordinary item.................. | \$ | . 65 | \$ | . 51 | \$ | 1.74 | \$ | 1.49 |
| Extraordinary item................................... |  | -- |  | -- |  | (.01) |  | -- |
| Net income per common share....................... | \$ | . 65 | \$ | . 51 | \$ | 1.73 | \$ | 1.49 |

## VORNADO REALTY TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)
9. COMPREHENSIVE INCOME

The following table sets forth the Company's comprehensive income:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| (amounts in thousands) |  |  |  |  |  |  |  |  |
| Net income applicable to common shares | \$ | 58,447 | \$ | 44,487 | \$ | 153,251 | \$ | 129,999 |
| Other comprehensive loss. |  | $(13,001)(1)$ |  | $(2,623)$ |  | $(15,257)(1)$ |  | $(1,270)$ |
| Comprehensive income. | \$ | 45,446 | \$ | 41,864 | \$ | 137,994 | \$ | 128,729 |

(1) Primarily reflects the fluctuations in the market value of Vornado's investments in companies that provide fiber-optic networks and broadband access to the Company's Office division tenants.

```
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)
```


## 10. SEGMENT INFORMATION

The Company has four business segments: Office, Retail, Merchandise Mart Properties and Temperature Controlled Logistics. (amounts in thousands)

|  | Three Months Ended September 30, 2000 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Office |  | Retail |  | Merchandise Mart |  | Temperature Controlled Logistics |  | Other(2) |  |
| Total revenues |  | 215,655 |  | 129,165 |  | 43,969 | \$ | 37,212 | \$ | -- | \$ | 5,309 |
| Total expenses |  | 121, 030 |  | 73,286 |  | 16,596 |  | 19,010 |  | -- |  | 12,138 |
| Operating income . .......... |  | 94,625 |  | 55,879 |  | 27,373 |  | 18,202 |  | -- |  | $(6,829)$ |
| Income applicable to Alexander's |  | 1,306 |  | - - |  | - - |  | - - |  | -- |  | 1,306(6) |
| Income from partially-owned entities |  | 26,808 |  | 7,201 |  | 318 |  | 1,371 |  | 8,344(4) |  | 9,574 |
| Interest and other investment income |  | 7,571 |  | 2,030 |  | - - |  | 319 |  | -- |  | 5,222 |
| Interest and debt expense ... Net gain on sale of real |  | $(42,558)$ |  | $(16,850)$ |  | $(8,477)$ |  | $(9,955)$ |  | -- |  | $(7,276)$ |
| estate .............. |  | 8,405 |  | 8,405 |  | -- |  | -- |  | -- |  | -- |
| Minority interest ........... |  | $(28,038)$ |  | $(16,059)$ |  | $(4,817)$ |  | $(3,899)$ |  | $(3,257)$ |  | (6) |
| Net income |  | 68,119 |  | 40,606 |  | 14,397 |  | 6,038 |  | 5,087 |  | 1,991 |
| Minority interest ........... |  | 28,038 |  | 16,059 |  | 4,817 |  | 3,899 |  | 3,257 |  | 6 |
| Net gain on sale of real estate |  | $(8,405)$ |  | $(8,405)$ |  | - - |  | - - |  | - - |  | -- |
| Interest and debt expense(3) |  | 65,196 |  | 24,912 |  | 9,124 |  | 9,955 |  | 6,909 |  | 14,296 |
| ```Depreciation and amortization(3) ........``` |  | 40,046 |  | 19,260 |  | 4,392 |  | 4,744 |  | 8,088 |  | 3,562 |
| Straight-lining of rents(3) |  | $(10,360)$ |  | $(6,531)$ |  | (591) |  | $(1,759)$ |  | (176) |  | $(1,303)$ |
| Other |  | 2,983 |  | (252) |  | 269 |  | - - |  | (451) |  | 3,417 |
| EBITDA(1) |  | 185,617 | \$ | 85,649 |  | 32,408 |  | 22,877 |  | $\begin{aligned} & 22,714 \\ & =0=0 \end{aligned}$ |  | $21,969$ |

Three Months Ended September 30, 1999


| amortization(3) | 36,045 | 16,460 | 4,144 | 4,463 | 7,591 | 3,387 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Straight-lining of rents(3) | $(7,532)$ | $(4,503)$ | (684) | $(1,224)$ | (544) | (577) |
| Other | 1,126 | (42) | -- | -- | 2,757(5) | $(1,589)$ |
| EBITDA(1) | \$ 156,990 | \$ 66,113 | \$ 29,487 | \$ 19,005 | \$ 23,802 | \$ 18,583 |

See footnotes on page 17.


Nine Months Ended September 30, 1999

| Total | Office | Retail | Merchandise Mart | Temperature Controlled Logistics | Other(2) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 513,307 | \$ 275,853 | \$ 127, 684 | \$ 102,711 | \$ | \$ 7,059 |
| 294,174 | 165,045 | 53,202 | 56,441 | -- | 19,486 |
| 219,133 | 110,808 | 74,482 | 46,270 | -- | $(12,427)$ |
| 4,951 | -- | -- | -- | -- | 4,951 |
| 58,295 | 13,613 | 640 | 1,201 | 27,962 | 14,879 |
| 12,580 | 1,292 | --- | 566 | -- | 10,722 |
| $(105,986)$ | $(35,444)$ | $(21,603)$ | $(21,331)$ | -- | $(27,608)$ |
| -- | -- | -- | -- | -- | -- |
| $(35,209)$ | $(16,162)$ | $(9,422)$ | $(4,703)$ | $(4,922)$ | -- |
| 153,764 | 74,107 | 44, 097 | 22,003 | 23,040 | $(9,483)$ |
| -- | -- | -- | -- | -- | -- |
| 153,764 | 74,107 | 44,097 | 22,003 | 23,040 | $(9,483)$ |
|  |  | -- | -- | -- |  |
| 35,209 | 16,162 | 9,422 | 4,703 | 4,922 | -- |
| -- | -- | -- | -- | -- | -- |
| 167,907 | 59,171 | 23,568 | 21,331 | 20,090 | 43,747 |
| 101,895 | 45,877 | 12,528 | 12,641 | 23,603 | 7,246 |
| $(20,065)$ | $(13,118)$ | $(2,001)$ | $(3,504)$ | $(1,171)$ | (271) |
| 1,227 | (42) | -- | -- | (252)(5) | 1,521 |
| 439,937 | \$ 182,157 | \$ 87,614 | \$ 57,174 | \$ 70,232 | \$ 42,760 |

Balance sheet data:
Real estate, net..
Investments and advances to partially-owned entities ........ 1,315,387

382,417
3,057
(1) EBITDA represents income before interest, taxes, depreciation and amortization, extraordinary or non-recurring items, gains or losses on sales of real estate, the effect of straight-lining of property rentals for rent escalations and minority interest. Management considers EBITDA a supplemental measure for making decisions and assessing the performance of its segments. EBITDA may not be comparable to similarly titled measures employed by other companies.
(2) Other includes primarily (i) the operations of the Company's warehouse and industrial properties, (ii) investments in the Hotel Pennsylvania, Alexander's, and Newkirk Joint Ventures, (iii) corporate general and administrative expenses and (iv) unallocated investment income and interest and debt expense.
(3) Interest and debt expense, depreciation and amortization and straight-lining of rents included in the reconciliation of net income to EBITDA reflects amounts which are netted in income from partially-owned entities.
(4) Net of $\$ 2,880$ and $\$ 5,280$ of rent in the three and nine months ended September 30, 2000 not recognized as income.
(5) Includes the reversal of income taxes (benefit for the nine months ended September 30, 1999) which are considered non-recurring because of the expected conversion of the Temperature Controlled Logistics Companies to REITs.
(6) Net of $\$ 2,272$, the Company's share of Alexander's stock appreciation rights expense.

## 11. SUBSEQUENT EVENTS

On October 2, 2000, the Company acquired the 720,000 square foot Gift and Furniture Mart building in Los Angeles and its 9.3 acre site. The purchase price was approximately $\$ 54,000,000$ of which $\$ 10,000,000$ was indebtedness.

On November 1, 2000, the Company acquired 7 W. 34th Street, a Manhattan office building containing approximately 425,000 square feet, for $\$ 128,000,000$.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
(All of the amounts presented are in thousands, except share amounts and percentages)

Certain statements contained herein constitute forward-looking statements as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section $21 E$ of the Securities Exchange Act of 1934, as amended. Certain factors could cause actual results to differ materially from those in the forward-looking statements. Factors that might cause such a material difference include, but are not limited to, (a) changes in the general economic climate, (b) local conditions such as an oversupply of space or a reduction in demand for real estate in the area, (c) conditions of tenants, (d) competition from other available space, (e) increased operating costs and interest expense, (f) the timing of and costs associated with property improvements, (g) changes in taxation or zoning laws, (h) government regulations, (i) failure of Vornado to continue to qualify as a REIT, (j) availability of financing on acceptable terms, (k) potential liability under environmental or other laws or regulations, and (l) general competitive factors.

Below is a summary of net income and EBITDA by segment for the three months ended September 30, 2000 and 1999:

|  |  | Total |  | Office |  | Retail |  | chandise <br> Mart |  | perature <br> trolled <br> istics |  | her(3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenues | \$ | 215,655 | \$ | 129,165 | \$ | 43,969 | \$ | 37,212 | \$ | -- | \$ | 5,309 |
| Total expenses |  | 121, 030 |  | 73,286 |  | 16,596 |  | 19,010 |  | -- |  | 12,138 |
| Operating income |  | 94,625 |  | 55,879 |  | 27,373 |  | 18,202 |  | -- |  | $(6,829)$ |
| Income applicable to Alexander's |  | 1,306 |  | -- |  | -- |  | -- |  | -- |  | 1,306(6) |
| Income from partially-owned entities |  | 26,808 |  | 7,201 |  | 318 |  | 1,371 |  | 8,344(4) |  | 9,574 |
| Interest and other investment income |  | 7,571 |  | 2,030 |  | -- |  | 319 |  | -- |  | 5,222 |
| Interest and debt expense |  | $(42,558)$ |  | $(16,850)$ |  | $(8,477)$ |  | $(9,955)$ |  | -- |  | $(7,276)$ |
| Net gain on sale of real estate |  | 8,405 |  | 8,405 |  | -- |  | -- |  | -- |  | -- |
| Minority interest |  | $(28,038)$ |  | $(16,059)$ |  | $(4,817)$ |  | $(3,899)$ |  | $(3,257)$ |  | (6) |
| Net income |  | 68,119 |  | 40,606 |  | 14,397 |  | 6,038 |  | 5,087 |  | 1,991 |
| Minority interest |  | 28,038 |  | 16,059 |  | 4,817 |  | 3,899 |  | 3,257 |  | 6 |
| Net gain on sale of real estate |  | $(8,405)$ |  | $(8,405)$ |  | -- |  | -- |  | -- |  | -- |
| Interest and debt expense (2) |  | 65,196 |  | 24,912 |  | 9,124 |  | 9,955 |  | 6,909 |  | 14,296 |
| Depreciation and amortization (2) |  | 40,046 |  | 19,260 |  | 4,392 |  | 4,744 |  | 8,088 |  | 3,562 |
| Straight-lining of rents (2) |  | $(10,360)$ |  | $(6,531)$ |  | (591) |  | $(1,759)$ |  | (176) |  | $(1,303)$ |
| Other |  | 2,983 |  | (252) |  | 269 |  | -- |  | (451) |  | 3,417 |
| EBITDA(1) |  | 185,617 | \$ | 85,649 |  | 32,408 |  | 22,877 |  | 22,714 |  | 21,969 |

For the Three Months Ended September 30, 1999

|  | Total | Office | Retail | Merchandise Mart | Temperature Controlled Logistics | Other (3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenues | \$ 182, 821 | \$ 100, 701 | \$ 43, 318 | \$ 35,622 | \$ | \$ 3,180 |
| Total expenses | 103, 804 | 61,248 | 18,161 | 19,352 | -- | 5,043 |
| Operating income | 79,017 | 39,453 | 25,157 | 16,270 | -- | $(1,863)$ |
| Income applicable to Alexander's ... | 1,610 | -- | -- | -- | -- | 1,610 |
| ```Income (loss) from partially-owned entities``` | 18,717 | 5,029 | 217 | (703) | 7,466 | 6,708 |
| Interest and other investment income | 4,222 | 436 | -- | 199 | -- | 3,587 |
| Interest and debt expense | $(35,085)$ | $(13,185)$ | $(5,486)$ | $(8,166)$ | -- | $(8,248)$ |
| Minority interest | $(14,322)$ | $(6,808)$ | $(4,126)$ | $(1,693)$ | $(1,695)$ | ( |
| Net income | 54,159 | 24,925 | 15,762 | 5,907 | 5,771 | 1,794 |
| Minority interest | 14,322 | 6,808 | 4,126 | 1,693 | 1,695 | -- |
| Interest and debt expense (2) | 58,870 | 22,465 | 6,139 | 8,166 | 6,532 | 15,568 |
| Depreciation and amortization (2) | 36,045 | 16,460 | 4,144 | 4,463 | 7,591 | 3,387 |
| Straight-lining of rents (2) | $(7,532)$ | $(4,503)$ | (684) | $(1,224)$ | (544) | (577) |
| Other . . . . . . . . . . . . . . . . . . | 1,126 | (42) | -- | (1,224) | 2,757(5) | $(1,589)$ |
| EBITDA (1) | \$ 156,990 | \$ 66,113 | \$ 29,487 | \$ 19,005 | \$ 23,802 | \$ 18,583 |

(1) EBITDA represents income before interest, taxes, depreciation and amortization, extraordinary or non-recurring items, gains or losses on sales of real estate, the effect of straight-lining of property rentals for rent escalations and minority interest. Management considers EBITDA a supplemental measure for making decisions and assessing the performance of its segments. EBITDA may not be comparable to similarly titled measures employed by other companies.
(2) Interest and debt expense, depreciation and amortization and straight-lining of rents included in the reconciliation of net income to EBITDA reflects amounts which are netted in income from partially-owned entities.
(3) Other includes primarily (i) the operations of the Company's warehouse and industrial properties, (ii) investment in the Hotel Pennsylvania, Alexander's and Newkirk Joint Ventures, (iii) corporate general and administrative expenses and (iv) unallocated investment income and interest and debt expense.
(4) Net of $\$ 2,880$ of rent not recognized as income.
(5) Includes the reversal of income taxes which are considered non-recurring because of the expected conversion of the Temperature Controlled Logistics Companies to REITs.
(6) Net of $\$ 1,947$, the Company's share of Alexander's stock appreciation rights expense

(1) Represents operations, which were owned for the same period in each year.
(2) Subsequent to March 12, 1999 (date the operations of the AmeriCold Logistics Company were sold), the Company reflects its $60 \%$ share of the Vornado/Crescent Partnerships' ("the Landlord") equity in the rental income it receives from AmeriCold Logistics Company, its tenant, which leases the underlying temperature controlled warehouses used in its business. Prior to that date the Company reflected its equity in the operations.

Total rent was $\$ 42,617$ and $\$ 128,728$ for the third quarter and the nine months ended September 30, 2000, of which the tenant deferred $\$ 4,800$ and $\$ 11,500$. As at September 30, 2000, the balance of the tenant's deferred rent is as follows:


Based on the Company's policy of recognizing rental income when earned and collection is assured or cash is received, the Company did not recognize \$2,880 of income from this tenant in the quarter ended September 30, 2000 and $\$ 5,280$ in the nine months ended September 30, 2000. The Company and this tenant are in discussions regarding the restructuring of the leases.

The Company's revenues, which consist of property rentals, tenant expense reimbursements and other income were $\$ 215,655$ in the three months ended September 30, 2000, compared to $\$ 182,821$ in the prior year's quarter, an increase of $\$ 32,834$. This increase by segment resulted from:

|  | Date of Acquisition/ Disposition |  | Total | Office |  | Retail | Merchandise Mart | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property Rentals: Acquisitions: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 909 Third Avenue | July 99 | \$ | 1,653 | \$ 1,653 | \$ | -- | \$ | \$ |
| 595 Madison Avenue. | September 1999 |  | 3, 003 | 3,003 |  | -- | -- | -- |
| Hotel Pennsylvania. | August 1999 |  | 1,577 | -- |  | -- | -- | 1,577 |
| Student Housing Complex...... | January 2000 |  | 1,130 | -- |  | -- | -- | 1,130 |
| 33 N. | September 2000 |  | 149 | -- |  | -- | 149 | -- |
|  |  |  | 7,512 | 4,656 |  | -- | 149 | 2,707 |
| Dispositions: |  |  |  |  |  |  |  |  |
| Texas shopping centers. | March 2000 |  | $(1,074)$ | -- |  | $(1,074)$ | -- | -- |
| Westport, CT property.. | August 2000 |  | (257) | (257) |  | -- | -- | -- |
| Leasing activity |  |  | 18,380 | 15,816 |  | 1,498 | 2,277 | $(1,211)$ |
| ```Total increase in property rentals``` |  |  | 24,561 | 20,215 |  | 424 | 2,426 | 1,496 |
| Tenant expense reimbursements: |  |  |  |  |  |  |  |  |
| Increase in tenant expense reimbursements due to |  |  |  |  |  |  |  |  |
| acquisitions ........ |  |  | 5,690 | 5,382 |  | (282) | (1, 48 | 260 |
| Other |  |  | 1,543 | 2,711 |  | (282) | $(1,102)$ | 216 |
| Total increase in tenant expense reimbursements ..... |  |  | 7,233 | 8,093 |  | (282) | $(1,054)$ | 476 |
| Other income |  |  | 1,040 | 156 |  | 509 | 218 | 157 |
| Total increase in revenues |  |  | \$32,834 | \$28,464 | \$ | 651 | \$ 1,590 | \$ 2,129 |

The Company's expenses were $\$ 121,030$ in the three months ended September 30,2000 compared to $\$ 103,804$ in the prior year's quarter, an increase of $\$ 17,226$. This increase by segment resulted from:

|  | Total | Office | Retail Merchandise Mart Other |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating: |  |  |  |  |  |  |  |
| Acquisitions | \$ 7,572 | \$ 5,981 | \$ | \$ | 106 | \$ | 1,485 |
| Same store operations | 275 | 3,221 | $(1,982)$ |  | (390) |  | (574) |
|  | 7,847 | 9,202 | $(1,982)$ |  | (284) |  | 911 |
| Depreciation and amortization: |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Acquisitions | 1,098 | 569 | -- |  | 21 |  | 508 |
| Same store operations | 2,699 | 1,918 | 716 |  | 260 |  | (195) |
|  | 3,797 | 2,487 | 716 |  | 281 |  | 313 |
| General and administrative | 5,582 | 349 | (299) |  | (339) | \$ | 5,871(1) |
|  | \$ 17,226 | \$ 12,038 | \$ (1,565) | \$ | (342) | \$ | 7,095 |

(1) This increase resulted primarily from amounts earned under a deferred compensation arrangement, higher payroll and professional fees.

Income applicable to Alexander's (loan interest income, equity in income and depreciation) was $\$ 1,306$ in the three months ended September 30, 2000 compared to $\$ 1,610$ in the prior year's quarter, a decrease of $\$ 304$. This decrease resulted primarily from the Company's share of Alexander's stock appreciation rights compensation expense of $\$ 1,947$ in the three months ended September 30, 2000 based on Alexander's closing stock price of $\$ 81.75$ at September 30, 2000, partially offset by interest income on higher outstanding loan balances to Alexander's.

Income from partially-owned entities was $\$ 26,808$ in the three months ended September 30, 2000, compared to $\$ 18,717$ in the prior year's quarter, an increase of $\$ 8,091$. This increase by segment resulted from:

(1) Net of $\$ 2,880$ of rent not recognized as income for the three months ended September 30, 2000.
(2) Reflects the elimination of the Company's equity in income of the commercial portion of the Hotel Pennsylvania which was wholly-owned as of August 5, 1999, and accordingly consolidated.

Interest and other investment income (interest income on mortgage loans receivable, other interest income, dividend income and net gains on sale of marketable securities) was $\$ 7,571$ for the three months ended September 30, 2000 compared to $\$ 4,222$ in the prior year's quarter, an increase of $\$ 3,349$. This increase resulted primarily from higher average investments this year.

Interest and debt expense was $\$ 42,558$ for the three months ended September 30, 2000, compared to $\$ 35,085$ in the prior year's quarter, an increase of $\$ 7,473$. This increase is primarily due to higher interest rates during the period.

Net gain on sale of real estate of $\$ 8,405$ resulted from the sale of the Company's Westport, Connecticut office property on August 30, 2000 for \$24,000.

Minority interest was $\$ 28,038$ for the three months ended September 30, 2000, compared to $\$ 14,322$ in the prior year's quarter, an increase of $\$ 13,716$. The increase is primarily due to the issuance of perpetual preferred units.

NINE MONTHS ENDED SEPTEMBER 30, 2000 AND SEPTEMBER 30, 1999

For The Nine Months Ended September 30, 2000

|  |  | Total |  | Office |  | Retail |  | erchandise Mart |  | perature rolled gistics |  | ther(3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenues | \$ | 609,679 | \$ | 351,585 | \$ | 130,664 | \$ | 112,165 | \$ | -- | \$ | 15,265 |
| Total expenses |  | 340,608 |  | 197,729 |  | 53,859 |  | 59,119 |  | -- |  | 29,901 |
| Operating income |  | 269,071 |  | 153,856 |  | 76,805 |  | 53,046 |  | -- |  | $(14,636)$ |
| Income applicable to Alexander's |  | 7,463 |  | -- |  | -- |  | -- |  | -- |  | 7,463(6) |
| Income from partially-owned entities |  | 74,447 |  | 22,588 |  | 987 |  | 4,752 |  | 24,684(4) |  | 21,436 |
| Interest and other investment income |  | 18,269 |  | 2,661 |  | -- |  | 719 |  | -- |  | 14,889 |
| Interest and debt expense |  | $(121,240)$ |  | $(44,830)$ |  | $(33,133)$ |  | $(27,860)$ |  | -- |  | $(15,417)$ |
| Net gain on sale of real estate |  | 10,965 |  | 8,405 |  | 2,560 |  | -- |  | -- |  | - |
| Minority interest |  | $(75,582)$ |  | $(43,419)$ |  | $(13,667)$ |  | $(10,226)$ |  | $(8,234)$ |  | (36) |
| Income before extraordinary item |  | 183,393 |  | 99,261 |  | 33,552 |  | 20,431 |  | 16,450 |  | 13,699 |
| Extraordinary item |  | $(1,125)$ |  | -- |  | $(1,125)$ |  | -- |  | -- |  | -- |
| Net income |  | 182,268 |  | 99,261 |  | 32,427 |  | 20,431 |  | 16,450 |  | 13,699 |
| Extraordinary item |  | 1,125 |  | -- |  | 1,125 |  | -- |  | -- |  | -- |
| Minority interest |  | 75,582 |  | 43,419 |  | 13,667 |  | 10,226 |  | 8,234 |  | 36 |
| Net gain on sale of real estate |  | $(10,965)$ |  | $(8,405)$ |  | $(2,560)$ |  | -- |  | -- |  | -- |
| Interest and debt expense (2) |  | 189,818 |  | 71,064 |  | 35,078 |  | 27,860 |  | 20,946 |  | 34,870 |
| Depreciation and amortization (2) |  | 120,355 |  | 55,559 |  | 14,177 |  | 14,792 |  | 24,422 |  | 11,405 |
| Straight-lining of rents (2) |  | $(24,141)$ |  | $(15,817)$ |  | $(1,977)$ |  | $(4,523)$ |  | (985) |  | (839) |
| Other |  | 6,964 |  | (252) |  | 269 |  | -- |  | 358 |  | 6,589 |
| EBITDA (1) |  | 541,006 |  | 244,829 | \$ | 92,206 | \$ | 68,786 | \$ | 69,425 | \$ | 65,760 |

For the Nine Months Ended September 30, 1999

| Total | Office | Retail | Merchandise Mart | Temperature Controlled Logistics | Other(3) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 513,307 | \$ 275, 853 | \$ 127,684 | \$ 102, 711 | \$ | \$ 7,059 |
| 294,174 | 165,045 | 53,202 | 56,441 | -- | 19,486 |
| 219,133 | 110,808 | 74,482 | 46,270 | -- | $(12,427)$ |
| 4,951 | -- | -- | -- | -- | 4,951 |
| 58,295 | 13,613 | 640 | 1,201 | 27,962 | 14,879 |
| 12,580 | 1,292 | -- | 566 | -- | 10,722 |
| $(105,986)$ | $(35,444)$ | $(21,603)$ | $(21,331)$ | -- | $(27,608)$ |
| $(35,209)$ | $(16,162)$ | $(9,422)$ | $(4,703)$ | $(4,922)$ | -- |
| 153,764 | 74,107 | 44,097 | 22,003 | 23,040 | $(9,483)$ |
| 35,209 | 16,162 | 9,422 | 4,703 | 4,922 | -- |
| 167,907 | 59,171 | 23,568 | 21,331 | 20,090 | 43,747 |
| 101,895 | 45,877 | 12,528 | 12,641 | 23,603 | 7,246 |
| $(20,065)$ | $(13,118)$ | $(2,001)$ | $(3,504)$ | $(1,171)$ | (271) |
| 1,227 | (42) | -- | -- | (252)(5) | 1,521 |
| \$ 439,937 | \$ 182, 157 | \$ 87,614 | \$ 57,174 | \$ 70, 232 | \$ 42,760 |

1）EBITDA represents income before interest，taxes，depreciation and amortization，extraordinary or non－recurring items，gains or losses on sales of real estate，the effect of straight－lining of property rentals for rent escalations and minority interest．Management considers EBITDA a supplemental measure for making decisions and assessing the performance of its segments．EBITDA may not be comparable to similarly titled measures employed by other companies．

2）Interest and debt expense，depreciation and amortization and straight－lining of rents included in the reconciliation of net income to EBITDA reflects amounts which are netted in income from partially－owned entities．

3）Other includes primarily（i）the operations of the Company＇s warehouse and industrial properties，（ii）investment in the Hotel Pennsylvania， Alexander＇s and Newkirk Joint Ventures，（iii）corporate general and administrative expenses and（iv）unallocated investment income and interest and debt expense
（4）Net of $\$ 5,280$ of rent not recognized as income．
（5）Includes the reversal of income taxes（benefit for the nine months ended September 30，1999）which are considered non－recurring because of the expected conversion of the Temperature Controlled Logistics Companies to REITs．
（6）Net $\$ 2,272$ ，of the Company＇s share of Alexander＇s stock appreciation rights expense．

Below are the details of the changes by segment in EBITDA.

|  | Total | Office | Retail | Merchandise Mart | Temperature Controlled Logistics | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended |  |  |  |  |  |  |
| September 30, 1999 | \$439, 937 | \$182, 157 | \$ 87,614 | \$ 57, 174 | \$ 70, 232 | 42,760 |
| 2000 Operations: |  |  |  |  |  |  |
| Same store operations(1). | 48,444 | 31,977 | 3,758 | 11,212 | $(2,323)(2)$ | 3,820 |
| Acquisitions and other | 52,625 | 30,695 | 834 | 400 | 1,516 | 19,180 |
| Nine months ended |  |  |  |  |  |  |
| September 30, 2000 | \$541, 006 | \$244, 829 | \$ 92, 206 | \$ 68,786 | \$ 69,425 | \$ 65,760 |
| \% increase in same store operations . | 11.0\% | 17.6\% | 4.3\% | 19.6\% | (3.3\%)(2) | 8.9\% |

(1) Represents operations which were owned for the same period in each year.
(2) Net of $\$ 5,280$ of rent not recognized as income.

The Company's revenues, which consist of property rentals, tenant expense reimbursements and other income were $\$ 609,679$ in the nine months ended September 30, 2000, compared to $\$ 513,307$ in the prior year's nine months, an increase of $\$ 96,372$. This increase by segment resulted from:


## See Supplemental Information on page 29.

## Expenses

The Company's expenses were $\$ 340,608$ in the nine months ended September 30, 2000 compared to $\$ 294,174$ in the prior year's nine months, an increase of $\$ 46,434$. This increase by segment resulted from:

|  | Total | Office | Retail |  | chandise <br> Mart | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating: |  |  |  |  |  |  |  |
| Acquisitions | \$ 20,060 | \$ 16,099 | \$ | \$ | 106 | \$ | 3,855 |
| Same store operations.. | 6,971 | 8,157 | $(1,008)$ |  | 483 |  | (661) |
|  | 27,031 | 24,256 | $(1,008)$ |  | 589 |  | 3,194 |
| Depreciation and amortization: |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Acquisitions. | 4,879 | 3,345 | -- |  | 21 |  | 1,513 |
| Same store operations... | 7,772 | 4,036 | 1,549 |  | 2,130 |  | 57 |
|  | 12,651 | 7,381 | 1,549 |  | 2,151 |  | 1,570 |
| General and administrative.. | 6,752 | 1,047 | 116 |  | (62) |  | 5,651(1) |
|  | \$ 46,434 | \$ 32,684 | \$ 657 | \$ | 2,678 | \$ | 10,415 |

(1) This increase resulted primarily from amounts earned under a deferred compensation arrangement, higher payroll and professional fees.

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Income applicable to Alexander's (loan interest income, equity in income and depreciation) was $\$ 7,463$ in the nine months ended September 30, 2000, compared to $\$ 4,951$ in the prior year's nine months, an increase of $\$ 2,512$. This increase resulted primarily from interest income on higher outstanding loan balances to Alexander's, partially offset by the Company's share of Alexander's stock appreciation rights compensation expense of $\$ 2,272$ in the nine months ended September 30, 2000, based on Alexander's closing stock price of $\$ 81.75$ at September 30, 2000.

Income from partially-owned entities was $\$ 74,447$ in the nine months ended September 30, 2000, compared to $\$ 58,295$ in the prior year's nine months, an increase of $\$ 16,152$. This increase by segment resulted from:

|  | Date of Acquisition | Total |  | Office |  | Retail |  | Merchandise Mart |  | Temperature Controlled Logistics |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acquisitions: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Newkirk Joint Ventures Other | March 1999 Various | \$ | $\begin{array}{r} 2,304 \\ (911) \end{array}$ | \$ | -- | \$ | -- | \$ | -- | \$ | -- |  | $\begin{array}{r} 2,304 \\ (911) \end{array}$ |
|  |  |  | 1,393 |  |  |  |  |  |  |  |  |  | 1,393 |
| Increase (decrease) in equity in income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Temperature Controlled |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CESCR . . . . . . |  |  | 6,794 |  | 6,794 |  | -- |  | -- |  | -- |  | -- |
| Newkirk Joint Ventures |  |  | 5,034 (2) |  | -- |  | -- |  | -- |  | -- |  | 5,034(2) |
| Hotel Pennsylvania |  |  | 1,820 (3) |  | -- |  | -- |  | -- |  | -- |  | 1,820(3) |
| Partially-owned office |  |  |  |  |  |  |  |  |  |  |  |  |  |
| buildings |  |  | 1,152 |  | 1,152 |  | -- |  | -- |  | -- |  | -- |
| Other ... |  |  | 3,237 |  | 1,029 |  | 347 |  | 3,551 |  | -- |  | $(1,690)$ |
|  |  |  | 16,152 | \$ | 8,975 | \$ | 347 | \$ | 3,551 |  | $(3,278)$ | \$ | 6,557 |

(1) Net of $\$ 5,280$ of rent not recognized as income in the nine months ended September 30, 2000.
(2) Includes the Company's share of an extraordinary gain of $\$ 652$ resulting from the prepayment of debt.
(3) Reflects the elimination of the Company's equity in income of the commercial portion of the Hotel Pennsylvania which was wholly-owned as of August 5, 1999 and accordingly consolidated.

Interest and other investment income was $\$ 18,269$ for the nine months ended September 30, 2000, compared to $\$ 12,580$ in the prior year's nine months, an increase of $\$ 5,689$. This increase resulted primarily from higher average investments this year.

Interest and debt expense was $\$ 121,240$ for the nine months ended September 30, 2000, compared to $\$ 105,986$ prior year's nine months, an increase of $\$ 15,254$. This increase resulted primarily from higher average interest rates.

Net gain on sale of real estate of $\$ 10,965$, resulted from (i) sale of three Texas shopping center properties on March 2, 2000, for $\$ 25,750$, resulting in a gain of $\$ 2,560$ and (ii) the sale of the Company's Westport, Connecticut office property on August 30, 2000 for $\$ 24,000$, resulting in a gain of $\$ 8,405$.

Minority interest was \$75,582 for the nine months ended September 30, 2000, compared to $\$ 35,209$ in the prior year's nine months, an increase of $\$ 40,373$. This increase is primarily due to the issuance of perpetual preferred units.

The Company incurred an extraordinary loss of $\$ 1,125$ in the first quarter of this year due to the write-off of unamortized financing costs in connection with prepayment of debt.

Preferred stock dividends were $\$ 29,017$ for the nine months ended September 30, 2000, compared to $\$ 23,765$ in the prior year's nine months, an increase of $\$ 5,252$. This increase resulted from the issuance of the Company's Series B Cumulative Redeemable Preferred Shares in March 1999 and its Series C Cumulative Redeemable Preferred Shares in May 1999.

## Nine Months Ended September 30, 2000

Cash flows provided by operating activities of $\$ 145,148$ was primarily comprised of (i) income of $\$ 182,268$ and (ii) adjustments for non-cash items of $\$ 32,340$, offset by (iii) the net change in operating assets and liabilities of $\$ 77,480$ and (iv) the net gain on sale of real estate of $\$ 10,965$. The adjustments for non-cash items are primarily comprised of (i) depreciation and amortization of $\$ 72,966$ and (ii) minority interest of $\$ 75,582$, partially offset by (iii) the effect of straight-lining of rental income of $\$ 25,368$ and (iv) equity in net income of partially-owned entities and income applicable to Alexander's of \$72,980.

Net cash used in investing activities of $\$ 503,425$ was primarily comprised of (i) capital expenditures of $\$ 106,579$, (ii) investment in notes and mortgages receivable of $\$ 142,251$, (iii) acquisitions of real estate of $\$ 27,360$, (iv) investments in partially-owned entities of $\$ 74,694,(v)$ cash restricted of $\$ 183,379$, of which $\$ 173,500$ represents funds escrowed in connection with a mortgage financing, partially offset by (vi) proceeds from the sale of real estate of $\$ 46,832$ and distributions from partially-owned entities of $\$ 14,870$.

Below are the details of acquisitions of real estate, investments in partially-owned entities, investments in notes and mortgages receivable and capital expenditures.


Net cash provided by financing activities of $\$ 409,931$ was primarily comprised of (i) proceeds from borrowings of $\$ 1,048,036$, (ii) proceeds from issuance of preferred units of $\$ 195,847$, partially offset by, (iii) repayments of borrowings of $\$ 629,891$, (iv) dividends paid on common shares of $\$ 124,501$ (v) dividends paid on preferred shares of $\$ 17,907$, and (vi) distributions to minority partners of $\$ 53,548$.

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Nine Months Ended September 30, 1999
Cash flows provided by operating activities of $\$ 127,833$ was primarily comprised of (i) net income of $\$ 153,764$ and (ii) adjustments for non-cash items of $\$ 17,251$, offset by (iii) the net change in operating assets and liabilities of \$50,410 (primarily prepaid expenses). The adjustments for non-cash items are primarily comprised of (i) depreciation and amortization of \$60,315 and (ii) minority interest of $\$ 35,209$, partially offset by (iii) the effect of straight-lining of rental income of $\$ 23,387$ and (iv) equity in net income of partially-owned entities in excess of distributions of $\$ 47,276$.

Net cash used in investing activities of $\$ 338,239$ was primarily comprised of (i) capital expenditures of $\$ 113,945$ (see detail below), (ii) investment in notes and mortgages receivable of $\$ 53,380$ (including $\$ 41,200$ loan to CAPI and $\$ 18,587$ loan to Vornado Operating Company), (iii) acquisitions of real estate of $\$ 182,400$ (see detail below) and (iv) investments in partially-owned entities of $\$ 35,845$ (see detail below), partially offset by (v) the use of cash restricted for tenant improvements of $\$ 25,785$, (vi) proceeds from the sale of Cold Storage assets of $\$ 22,769$ and (vii) proceeds from the repayment of mortgage loans receivable of $\$ 14,000$ (Vornado Operating Company).

Acquisitions of real estate and investments in partially-owned entities are comprised of:

|  | Cash |  | Debt Assumed |  | Value of Units Issued |  | Assets Acquired |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate: |  |  |  |  |  |  |  |  |
| 595 Madison Avenue Office Building. | \$ | 125,000 | \$ | -- | \$ | -- | \$ | 125, 000 |
| 909 Third Avenue Office Building. |  | 12,400 |  | 109,000 |  | 1,600 |  | 123, 000 |
| 888 Seventh Avenue Office Building. |  | 45,000 |  | 55,000 |  | -- |  | 100, 000 |
|  | \$ | 182,400 | \$ | 164,000 | \$ | 1,600 | \$ | 348, 000 |
| Investments in Partially-Owned Entities: |  |  |  |  |  |  |  |  |
| Charles E. Smith Commercial Realty L.P.: |  |  |  |  |  |  |  |  |
| Additional investment. | \$ | -- | \$ | -- | \$ | 242,000 | \$ | 242,000 |
| Reacquired units from Vornado Operating Company. |  | 13,200 |  | -- |  | - - |  | 13,200 |
| Crystal City hotel land. |  | - |  | -- |  | 8,000 |  | 8,000 |
| Additional investment in Newkirk Joint Ventures. |  | 4,645 |  | -- |  | 47,790 |  | 52,435 |
| Additional 20\% investment in Hotel Pennsylvania... |  | 18,000 |  | 24,000 |  | -- |  | 42,000 |
|  | \$ | 35,845 | \$ | 24,000 | \$ | 297,790 | \$ | 357,635 |

Capital expenditures were comprised of:

|  | York City Office |  | Retail |  | Merchandise Mart |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures to maintain the assets. | \$ | 8,564 | \$ | 984 | \$ | 5,433 | \$ | 4,912 |  | 19,893 |
| Tenant allowances. |  | 14,604 |  | 953 |  | 11,294 |  | -- |  | 26,851 |
| Redevelopment expenditures. |  | 43,854 |  | ,745 |  | 5,602 |  | -- |  | 67,201 |
|  |  | 67,022 |  | , 682 |  | 22,329 | \$ | 4,912 |  | 13,945 |

Net cash provided by financing activities of $\$ 183,350$ was primarily comprised of (i) repayments of borrowings of $\$ 394,975$, (ii) dividends paid on common shares of $\$ 112,390$, (iii) dividends paid on preferred shares of $\$ 21,608$, and (iv) distributions to minority partners of $\$ 23,491$ partially offset by, (v) proceeds from issuance of preferred shares of $\$ 193,282$, (vi) proceeds from issuance of units of $\$ 343,155$ and (vii) proceeds from borrowings of $\$ 205,000$.

The following table sets forth certain information for properties the Company owns directly or indirectly, including leasing activity for space previously occupied:

(square feet and cubic feet in thousands)

| As of September 30, 2000: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Square feet | 14,294 | 4,083 | 11,960 | 3,079 | 4,390 | 17,943 |
| Cubic feet. | -- | -- | -- | -- | -- | 450, 900 |
| Number of properties. | 22 | 47 | 56 | 8 | 7 | 91 |
| Occupancy rate. | 97\% | 98\% | 94\% | 93\% | 97\% | 95\% |
| Leasing Activity: |  |  |  |  |  |  |
| For the three months ended September 30, 2000: |  |  |  |  |  |  |
| Square Feet. | 249 | 159 | 107 | 43 | 185 | -- |
| Rent per Square Foot: |  |  |  |  |  |  |
| Initial rent (3). | \$ 49.80 | \$ 29.20 | \$ 14.49 | \$ 26.00 | \$ 18.20 | -- |
| Prior escalated rent. | \$ 35.82 | \$ 26.70 | \$ 12.90 | \$ 17.58 | \$ 13.28 | -- |
| Percentage increase. | 39\% | 9\% | 12\% | 48\% | 37\% | -- |
| For the nine months ended September 30, 2000: |  |  |  |  |  |  |
| Square Feet. | 1,024 | 592 | 557(4) | 60 | 532 | -- |
| Rent per Square Foot: |  |  |  |  |  |  |
| Initial rent (3). | \$ 45.25 | \$ 28.71 | \$ 17.14 | \$ 24.87 | \$ 20.41 | -- |
| Prior escalated rent. | \$ 31.43 | \$ 26.03 | \$ 14.01 | \$ 21.11 | \$ 16.91 | -- |
| Percentage increase. | 44\% | 10\% | 22\%(4) | 18\% | 21\% | -- |
| As of June 30, 2000: |  |  |  |  |  |  |
| Square feet. | 14,200 | 3,943 | 11,960 | 2,739 | 4,317 | 18,073 |
| Cubic feet.. | -- | -- | -- | -- | -- | 454, 500 |
| Number of properties. | 22 | 44 | 56 | 7 | 7 | 92 |
| Occupancy rate. | 97\% | 98\% | 94\% | 89\% | 99\% | 95\% |
| As of March 31, 2000: |  |  |  |  |  |  |
| Square feet. | 14,200 | 3,782 | 11,960 | 2,739 | 4,317 | 17,770 |
| Cubic feet. | -- | -- | -- | -- | -- | 455, 000 |
| Number of properties. | 22 | 40 | 56 | 7 | 7 | 90 |
| Occupancy rate. | 95\% | 95\% | 93\% | 88\% | 99\% | 95\% |
| As of December 31, 1999: |  |  |  |  |  |  |
| Square feet. | 14,028 | 3,623 | 11,960 | 2,414 | 4,174 | 16,998 |
| Cubic feet. | -- | -- | -- | -- |  | 428, 300 |
| Number of properties. | 22 | 39 | 56 | 7 | 7 | 89 |
| Occupancy rate. | 95\% | 99\% | 92\% | 93\% | 98\% | 95\% |
| As of September 30, 1999: |  |  |  |  |  |  |
| Square feet. | 12,479 | 3,620 | 12,133 | 2,322 | 4,457 | 16,687 |
| Cubic feet. | -- | -- | - | -- | -- | 423,100 |
| Number of properties. | 21 | 38 | 59 | 7 | 7 | 87 |
| Occupancy rate.................................... | 92\% | 98\% | 93\% | 95\% | 96\% | 92\% |

(1) Represents the Company's $34 \%$ interest.
(2) The office and showroom space is contained in the same mixed-use properties.
(3) Most leases include periodic step-ups in rent, which are not reflected in the initial rent per square foot leased.
(4) Includes an increase in rent of $\$ 1,200$ per annum to $\$ 4,600$ per annum from the extension of Bradlees' 232 square foot lease at the 14th Street and Union Square property. Excluding the effect of this increase in rent the initial rent would be $\$ 15.22$, a $12 \%$ increase over the prior escalated rent.

|  |  | Temperature |
| :---: | :---: | :---: |
|  |  | Controlled |
| Office(2) | Showroom(2) | Logistics |
|  | - | --------- |

## 18, 073

92
95\%

17,770 90
$95 \%$

16,998 428,300
89 95\%

16, 687 87 properties.

Funds from Operations for the Three and Nine Months Ended September 30, 2000 and 1999

Funds from operations was $\$ 84,629$ in the three months ended September 30, 2000, compared to $\$ 76,462$ in the prior year's quarter, an increase of $\$ 8,167$. Funds from operations was $\$ 247,808$ in the nine months ended September 30, 2000, compared to $\$ 216,876$ in the prior year's nine months, an increase of $\$ 30,932$. The following table reconciles funds from operations and net income:


The number of shares that should be used for determining funds from operations per share is as follows:


Funds from operations does not represent cash generated from operating activities in accordance with generally accepted accounting principles and is not necessarily indicative of cash available to fund cash needs, which is disclosed in the Consolidated Statements of Cash Flows for the applicable periods. There are no material legal or functional restrictions on the use of funds from operations. Funds from operations should not be considered as an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flows as a measure of liquidity. Management considers funds from operations a supplemental measure of operating performance and along with cash flow from operating activities, financing activities and investing activities, it provides investors with an indication of the ability of the Company to incur and service debt, to make capital expenditures and to fund other cash needs. Funds from operations may not be comparable to similarly titled measures reported by other REITs since a number of REITs, including the Company, calculate funds from operations in a manner different from that used by the National Association of Real Estate Investment Trusts ("NAREIT"). Funds from operations, as defined by NAREIT, represents net income applicable to common shares before depreciation and amortization, extraordinary items and gains or losses on sales of real estate. Funds from operations as disclosed above has been modified from this definition to adjust for (i) the effect of straight-lining of property rentals for rent escalations and leasing fee income (ii) the reversal of income taxes (benefit for the period ended September 30, 1999) which is considered non-recurring because of the expected conversion of the Temperature Controlled Logistics Companies to REITs, and (iii) the exclusion of a reduction in interest expense in 2000 resulting from the amortization of the excess of fair value of Newkirk Joint Venture limited partnership's debt over its face amount at date of acquisition.

Below are the cash flows provided by (used in) operating, investing and financing activities:


The Company is currently engaged in planning development and redevelopment projects in the Penn Plaza area in which it owns approximately 6,700,000 square feet of office, retail and hotel space. These projects include the redevelopment of the Hotel Pennsylvania, the redevelopment of retail space and the creation of new retail space at Two Penn Plaza, the development of retail space at the GreenPoint site adjacent to One Penn Plaza, and the redevelopment of two prime retail sites, one at the corner of 34th Street and Seventh Avenue and the other at the corner of 34 th Street and Eighth Avenue. Three of these projects, which will take one to two years to complete, are expected to commence in the next twelve months: (i) the construction of approximately 40,000 square feet of retail space and the redevelopment of 48,000 square feet of existing retail space at Two Penn Plaza, (ii) the demolition of existing buildings at 34 th Street and 7th Avenue and the construction of 40,000 square feet of retail space and 140,000 square feet of office space and (iii) the redevelopment of an existing building at the Green Point site adjacent to One Penn Plaza and construction of approximately 60,000 square feet of retail space. The estimated capital required for these projects is approximately $\$ 160,000$.

In addition, the construction of 435,000 square feet of new showrooms in High Point North Carolina has commenced. This project is estimated to cost $\$ 40,000$ (approximately $\$ 4,000$ has been expended through September 30, 2000) and is expected to be completed in Fall 2001.

No cash requirements have been budgeted for the development or
redevelopment projects of Alexander's or CESCR, which are partially-owned by the Company. These investees are expected to fund their own cash requirements.

On March 1, 2000, the Company completed a $\$ 500$ million private placement of 10 -year, $7.93 \%$ mortgage notes, cross-collateralized by 42 shopping center properties, resulting in net proceeds of approximately $\$ 490$ million. In connection therewith, the Company repaid $\$ 228$ million of existing mortgage debt scheduled to mature on December 1, 2000 and $\$ 262$ million outstanding under its revolving credit facility.

On March 1, 2000, the Company refinanced its Two Park Avenue office building for $\$ 90$ million. On such date, the Company received proceeds of $\$ 65$ million and repaid the then existing debt in the same amount. The balance of the proceeds was received on April 18, 2000. The new 3-year debt matures on February 28, 2003 and bears interest at LIBOR + 1.45\% (8.09\% at September 30, 2000).

On March 21, 2000, the Company renewed its $\$ 1$ billion revolving credit facility for an additional three years. The covenants of the facility include, among others, maximum loan to value ratio, minimum debt service coverage and minimum capitalization requirements. Interest is at LIBOR plus . $90 \%$ ( $7.54 \%$ at September 30, 2000). The Company paid origination fees of $\$ 6.7$ million and pays a commitment fee quarterly, over the remaining term of the facility of $.15 \%$ per annum on the facility amount.

On August 11, 2000, the Company completed a $\$ 173,500$ mortgage financing, cross-collateralized by its 770 Broadway and 595 Madison Avenue office buildings. The loan bears interest at LIBOR $+.40 \%$ ( $7.04 \%$ at September 30, 2000) and matures on August 1, 2002. At September 30, 2000, the proceeds of the loan are in a restricted cash account, which bears interest at the same rate as the loan.

The Company anticipates that cash from continuing operations will be adequate to fund business operations and the payment of dividends and distributions on an on-going basis for more than the next twelve months; however, capital outlays for significant acquisitions would require funding from borrowings or equity offerings.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

At September 30, 2000 the Company's exposure to a change in interest rates on its wholly-owned and partially-owned debt is as follows:
(amounts in thousands except per share amounts)

(1) Excludes the effect of a $\$ 173,500$ mortgage financing, cross-collateralized by the Company's 770 Broadway and 595 Madison Avenue office buildings, as the proceeds are in a restricted mortgage escrow account which bears interest at the same rate as the loan.

ITEM 1. LEGAL PROCEEDINGS
The Company is from time to time involved in legal actions arising in the ordinary course of its business. In the opinion of management, after consultation with legal counsel, the outcome of such matters will not have a material adverse effect on the Company's financial condition, results of operations or cash flows.

ITEM 6. EXHIBITS AND REPORTS ON FORM $8-K$
(a) Exhibits required by Item 601 of Regulation S-K are incorporated herein by reference and are listed in the attached Exhibit Index.
(b) Reports on Form 8-K

During the quarter ended September 30, 2000, Vornado Realty Trust filed no reports on Form 8-K.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## VORNADO REALTY TRUST

(Registrant)

IRWIN GOLDBERG
Vice President, Chief Financial Officer

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EXHIBIT
NO.
.1 -- Amended and Restated Declaration of Trust of Vornado, amended April 3, 1997--Incorporated by
                        reference to Exhibit 3.1 of Vornado's Registration Statement on Form S-8 (File No. 333-29011),
        filed on June 12, 1997.
3.2 -- Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of
    Assessments and Taxation of Maryland on October 14, 1997 - Incorporated by reference to
        Exhibit 3.2 of Vornado's Registration Statement on Form S-3 (File No. 333-36080), filed on May
        2, 2000.
3.3 -- Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of
        Assessments and Taxation of Maryland on April 22, 1998 - Incorporated by reference to Exhibit
        3.1 of Vornado's Current Report on Form 8-K, dated April 22, 1998 (File No. 001-11954), filed
        on April 28, 1998.
3.4 -- Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of
        Assessments and Taxation of Maryland on November 24, 1999 - Incorporated by reference to
        Exhibit 3.4 of Vornado's Registration Statement on Form S-3 (File No. 333-36080), filed on May
        2, 2000
3.5 -- Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of
    Assessments and Taxation of Maryland on April 20, 2000 - Incorporated by reference to Exhibit
        3.5 of Vornado's Registration Statement on Form S-3 (File No. 333-36080), filed on May 2, 2000.
3.6 -- Articles Supplementary Classifying Vornado's $3.25 Series A Preferred Shares of Beneficial
        Interest, liquidation preference $50.00 per share - Incorporated by reference to Exhibit 4.1
        of Vornado's Current Report on Form 8-K, dated April 3, 1997 (File No. 001-11954), filed on
        April 8, 1997
3.7 -- Articles Supplementary Classifying Vornado's Series D-1 8.5% Cumulative Redeemable Preferred
        Shares of Beneficial Interest, no par value (the "Series D-1 Preferred Shares") - Incorporated
        by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated November 12, 1998
        (File No. 001-11954), filed on November 30, 1998
-- Articles Supplementary Classifying Additional Series D-1 Preferred Shares - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K/A, dated November 12, 1998 (File No. 001-11954), filed on February 9, 1999
3.9 -- Articles Supplementary Classifying 8.5\% Series B Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preference \(\$ 25.00\) per share, no par value - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999
3.10
-- Articles Supplementary Classifying Vornado's Series C Preferred Shares - Incorporated by reference to Exhibit 3.7 of Vornado's Registration Statement on Form 8-A (File No. 001-11954), filed on May 19, 1999.
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Incorporated by reference


* Incorporated by reference

| 3.22 | Fourth Amendment to Second Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated as of November 30, 1998 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated December 1, 1998 (File No. 001-11954), filed on February 9, 1999. |
| :---: | :---: |
| 3.23 | Exhibit A, dated as of December 22, 1998, to Second Amended and Restated Agreement of Limited Partnership of the Operating Partnership - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K/A, dated November 12, 1998 (File No. 001-11954), filed on February 9, 1999. |
| 3.24 | Fifth Amendment to Second Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated as of March 3, 1999 - Incorporated by reference to Exhibit 3.1 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999... |
| 3.25 | Exhibit A to Second Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated as of March 11, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999. |
| 3.26 | Sixth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of March 17, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999....... |
| 3.27 | Seventh Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of May 20, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999... |
| 3.28 | -- Eighth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of May 20, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999... |
| 3.29 | -- Ninth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999. |
| 3.30 | -- Tenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of September 3, 1999 - Incorporated by reference to Exhibit 3.4 of Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999. |
| 3.31 | -- Eleventh Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of November 24, 1999 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated November 24, 1999 (File No. 001-11954), filed on December 23, 1999. |

Incorporated by reference Realty L.P., dated as of May 1, 2000 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report of Form 8-K, dated May 1, 2000 (File No. 001-11954), filed on May 19, 2000.
3.33 -- Thirteenth Amendment to Second Amended and Restated Agreement of Limited Partnership of Vornado Realty L.P., dated as of May 25, 2000 - Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated May 25, 2000 (File No. 001-11954), filed on June 16, 2000...
4.1 -- Instruments defining the rights of security holders (see Exhibits 3.1 through 3.33 of this Quarterly Report on Form 10-Q)
$4.2-$ Indenture dated as of November 24, 1993 between Vornado Finance Corp. and Bankers Trust Company, as Trustee - Incorporated by reference to Vornado's current Report on Form 8-K dated November 24, 1993 (File No. 001-11954), filed December 1, 1993.
4.3 -- Specimen certificate representing Vornado's Common Shares of Beneficial Interest, par value $\$ 0.04$ per share - Incorporated by reference to Exhibit 4.1 of Amendment No. 1 to Registration Statement on Form S-3 (File No. 33-62395), filed on October 26, 1995.
-- Specimen certificate representing Vornado's \$3.25 Series A Preferred Shares of Beneficial Interest, liquidation preference $\$ 50.00$ per share - Incorporated by reference to Exhibit 4.2 of Vornado's Current Report on Form 8-K, dated April 3, 1997 (File No. 001-11954), filed on April 8, 1997
-- Specimen certificate evidencing Vornado's Series B 8.5\% Cumulative Redeemable Preferred Shares of Beneficial Interest - Incorporated by reference to Exhibit 4.2 of Vornado's Registration Statement on Form 8-A (File No. 001-11954), filed on March 15, 1999.
4.6 -- Specimen certificate evidencing Vornado's 8.5\% Series C Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preferences $\$ 25.00$ per share, no par value - Incorporated by reference to Exhibit 4.2 of Vornado's Registration Statement on Form 8-A (File No. 001-11954), filed May 19, 1999
-- Financial Data Schedule

* Incorporated by reference
(amounts in thousands except per share amounts)
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE COMPANY'S UNAUDITED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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& \text { DEC-31-2000 } \\
& \text { SEP-30-2000 } \\
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& \text { 57, 651 } \\
& (8,180) \\
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& \text { 4, 048, } 139 \\
& (368,883) \\
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