

Vornado Announces Its Share of Toys “R” Us’ Second Quarter Financial Results

Company Release - 9/30/2014

PARAMUS, N.J.--(BUSINESS WIRE)-- Vornado Realty Trust (NYSE:VNO) announced today its 32.7% share of Toys “R” Us’ second quarter financial results that it will record in its third quarter ending September 30, 2014. Vornado’s results will include a net loss of \$18,418,000 or \$0.09 per diluted share, compared to a net loss of \$34,209,000, or \$0.17 per diluted share recorded in the quarter ended September 30, 2013.

Vornado’s share of negative Funds From Operations (“FFO”) after income taxes for the quarter ending September 30, 2014 will be \$18,035,000 or \$0.09 per diluted share, compared to negative FFO after income taxes of \$22,343,000, or \$0.11 per diluted share in the prior year’s third quarter. Vornado’s share of Toys’ FFO will be treated as non-comparable in all periods presented.

The business of Toys is highly seasonal; historically, Toys’ fourth quarter net income accounts for more than 80% of its fiscal year net income.

Attached is a summary of Toys’ financial results and Vornado’s 32.7% share of its equity in Toys’ net loss, as well as reconciliations of net loss to earnings before interest, taxes, depreciation and amortization (“EBITDA”) and negative FFO.

Vornado Realty Trust is a fully-integrated equity real estate investment trust.

Certain statements contained herein may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, risks associated with the timing of and costs associated with property improvements, financing commitments and general competitive factors.

Toys "R" Us, Inc.
Condensed Consolidated Statements of Operations – Unaudited

	For the Quarter Ended		
	August 2, 2014	August 3, 2013	
	Results on a Historical Basis	Results on Vornado's Purchase Price Accounting Basis	Results on Vornado's Purchase Price Accounting Basis
(Amounts in thousands)			
Net sales	\$ 2,440,000	\$ 2,440,000	\$ 2,377,000
Cost of sales	1,524,000	1,524,000	1,457,000
Gross margin	<u>916,000</u>	<u>916,000</u>	<u>920,000</u>
Selling, general and administrative expenses	878,000	881,500	893,700
Depreciation and amortization	95,000	98,500	99,700
Other income, net	(15,000)	(15,800)	(10,200)
Total operating expenses	<u>958,000</u>	<u>964,200</u>	<u>983,200</u>
Operating loss	(42,000)	(48,200)	(63,200)
Interest expense	(102,000)	(103,900)	(117,900)
Interest income	1,000	1,000	1,000
Loss before income taxes	(143,000)	(151,100)	(180,100)
Income tax (expense) benefit	(4,000)	19,600	69,500
Net loss	(147,000)	(131,500)	(110,600)
Less: Net earnings attributable to noncontrolling interest	(1,000)	(1,000)	-
Net loss attributable to Toys "R" Us, Inc.	<u>\$ (148,000)</u>	<u>\$ (132,500)</u>	<u>\$ (110,600)</u>
Vornado's 32.7% equity in Toys' net loss		\$ (43,275)	\$ (36,056)
Adjustment to discontinue application of the equity method once the investment balance is reduced to zero		19,121	-
Amortization of Vornado's basis difference, net of tax		3,797	-
Management fee from Toys		1,939	1,847
Total Vornado net loss from its investment in Toys		<u>\$ (18,418)</u>	<u>\$ (34,209)</u>
See page 3 for a reconciliation of net loss to negative FFO.			
Reconciliation of Vornado's net loss from its investment in Toys to EBITDA (1):			
Net loss		\$ (18,418)	\$ (34,209)
Interest and debt expense		22,471	38,435
Depreciation and amortization		9,923	32,176
Income tax benefit		(1,536)	(22,690)
Vornado's share of Toys' EBITDA (1)		<u>\$ 12,440</u>	<u>\$ 13,712</u>

(1) EBITDA represents "Earnings Before Interest, Taxes, Depreciation and Amortization." Management considers EBITDA a supplemental measure for making decisions and assessing the unlevered performance of its segments as it relates to the total return on assets as opposed to the levered return on equity. EBITDA should not be considered a substitute for net income. EBITDA may not be comparable to similarly titled measures employed by other companies.

Toys "R" Us, Inc.
Funds From Operations - Unaudited

	For the Quarter Ended	
	August 2, 2014	August 3, 2013
(Amounts in thousands)		
Reconciliation of Vornado's net loss from its investment in Toys to negative FFO (1):		
Net loss	\$ (18,418)	\$ (34,209)
Depreciation and amortization of real property	9,043	16,430

Amortization of Vornado's basis difference attributable to real property	(7,693)	-
Real estate impairment losses	-	1,826
Gain on sale of depreciable real estate	(760)	-
Income tax effect of above adjustments	(207)	(6,390)
Vornado's share of Toys' negative FFO (1)	<u>\$ (18,035)</u>	<u>\$ (22,343)</u>

(1) FFO is computed in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). NAREIT defines FFO as GAAP net income or loss adjusted to exclude net gains from sales of depreciated real estate assets, real estate impairment losses, depreciation and amortization expense from real estate assets, extraordinary items and other specified non-cash items, including the pro rata share of such adjustments of unconsolidated subsidiaries. FFO and FFO per diluted share are used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers because it excludes the effect of real estate depreciation and amortization and net gains on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. FFO does not represent cash generated from operating activities and is not necessarily indicative of cash available to fund cash requirements and should not be considered as an alternative to net income as a performance measure or cash flows as a liquidity measure. FFO may not be comparable to similarly titled measures employed by other companies.

Vornado Realty Trust

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Source: Vornado Realty Trust