

# Vornado Announces Second Quarter 2012 Financial Results

Company Release - 8/6/2012

PARAMUS, N.J.--(BUSINESS WIRE)-- VORNADO REALTY TRUST (New York Stock Exchange: VNO) filed its Form 10-Q for the quarter ended June 30, 2012 today and reported:

## Second Quarter 2012 Results

NET INCOME attributable to common shareholders for the quarter ended June 30, 2012 was \$20.5 million, or \$0.11 per diluted share, compared to \$91.9 million, or \$0.49 per diluted share, for the quarter ended June 30, 2011. Net income for the quarters ended June 30, 2012 and 2011 include \$17.1 million and \$3.1 million, respectively, of net gains on sale of real estate, and \$14.9 million of real estate impairment losses in the quarter ended June 30, 2012. In addition, the quarters ended June 30, 2012 and 2011 include certain other items that affect comparability, which are listed in the table below. Adjusting net income attributable to common shareholders for net gains on sale of real estate impairment losses and the items in the table below, net of amounts attributable to noncontrolling interests, net income attributable to common shareholders for the quarters ended June 30, 2012 and 2011 was \$64.5 million and \$71.6 million, or \$0.35 and \$0.38 per diluted share, respectively.

FUNDS FROM OPERATIONS attributable to common shareholders plus assumed conversions ("FFO") for the quarter ended June 30, 2012 was \$166.7 million, or \$0.89 per diluted share, compared to \$243.4 million, or \$1.27 per diluted share, for the prior year's quarter. Adjusting FFO for certain items that affect comparability which are listed in the table below, FFO for the quarters ended June 30, 2012 and 2011 was \$211.6 million and \$220.3 million, or \$1.13 and \$1.15 per diluted share, respectively.

(Amounts in thousands, except per share amounts)	For the Three Months Ended June 30,						
	2012	2011					
FFO (1)	\$ 166,672	\$ 243,418					

Per Share	\$	0.89	\$	1.27
Items that affect comparability income (expense): Loss from the mark-to-market of J.C. Penney derivative position FFO attributable to discontinued operations Net gain on sale of condominiums Net gain resulting from Lexington's stock issuances Our share of LNR's net gain from asset sales Other, net	\$	(58,732) 9,926 1,274 - - - - - - - - - - - - - - - - - - -	\$	(6,762) 15,929 - 8,308 6,020 1,215 24,710
Noncontrolling interests' share of above adjustments Items that affect comparability, net	\$	(47,924) <u>2,998</u> (44,926)	\$	<u>(1,552)</u> 23,158
FFO as adjusted for comparability Per Share	\$ \$	211,598	\$	220,260
	Ψ	1.13	Ψ	1.15

(1) See page 4 for a reconciliation of our net income to FFO for the three months ended June 30, 2012 and 2011.

#### First Half 2012 Results

NET INCOME attributable to common shareholders for the six months ended June 30, 2012 was \$254.2 million, or \$1.36 per diluted share, compared to \$491.1 million, or \$2.63 per diluted share, for the six months ended June 30, 2011. Net income for the six months ended June 30, 2012 and 2011 include \$73.6 million and \$55.9 million, respectively, of net gains on sale of real estate, and \$23.8 million of real estate impairment losses in the six months ended June 30, 2012 and 2011 include certain other items that affect comparability, which are listed in the table below. Adjusting net income attributable to common shareholders for net gains on sale of real estate impairment losses and the items in the table below, net of amounts attributable to noncontrolling interests, net income attributable to common shareholders for the six months ended June 30, 2012 and 2011 was \$246.0 million and \$244.7 million, or \$1.32 and \$1.34 per diluted share, respectively.

FFO for the six months ended June 30, 2012 was \$516.3 million, or \$2.72 per diluted share, compared to \$749.3 million, or \$3.91 per diluted share, for the prior year's six months. Adjusting FFO for certain items that affect comparability which are listed in the table below, FFO for the six months ended June 30, 2012 and 2011 was \$549.9 million and \$543.7 million, or \$2.90 and \$2.84 per diluted share, respectively.

(Amounts in thousands, except per share amounts)		For the Six Months Ended June 30, 2012 2011			
FFO (1) Per Share	\$\$	516,328 2.72	\$ \$	749,349 3.91	
Items that affect comparability income (expense): (Loss) income from the mark-to-market of J.C. Penney derivative position FFO attributable to discontinued operations Net gain on sale of condominiums Net gain on extinguishment of debt Mezzanine loans loss reversal and net gain on disposition Our share of LNR's asset sales and tax settlement gains Net gain resulting from Lexington's stock issuances Buy-out of a below-market lease Other, net	\$	(57,687) 21,200 1,274 - - - - - - - - - - - - - - - - - - -	\$	10,401 29,028 4,586 83,907 82,744 14,997 9,760 (15,000) (978)	

	(35,833)	219,445
Noncontrolling interests' share of above adjustments	2,216	(13,820)
Items that affect comparability, net	\$ <u>(33,617)</u>	205,625
FFO as adjusted for comparability	\$549,945 \$	543,724
Per Share	\$\$	2.84

(1) See page 4 for a reconciliation of our net income to FFO for the six months ended June 30, 2012 and 2011.

### **Conference Call and Audio Webcast**

As previously announced, the Company will host a quarterly earnings conference call and audio webcast on August 7, 2012 at 1:00 p.m. Eastern Daylight Time (EDT). The conference call can be accessed by dialing 800-446-1671 (domestic) or 847-413-3362 (international) and entering the passcode 32838269. A telephonic replay of the conference call will be available from 4:00 p.m. EDT on August 7, 2012 through August 21, 2012. To access the replay, please dial 888-843-7419 and enter the passcode 32838269#. A live webcast of the conference call will be available on the Company's website **www.vno.com** and an online playback of the webcast will be available on the website for 90 days following the conference call.

#### Supplemental Financial Information

Further details regarding results of operations, properties and tenants can be accessed at the Company's website **www.vno.com**. Vornado Realty Trust is a fully – integrated equity real estate investment trust.

Certain statements contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. For a discussion of factors that could materially affect the outcome of our forwardlooking statements and our future results and financial condition, see "Risk Factors" in Part I, Item 1A, of our Annual Report on Form 10-K, as amended, for the year ended December 31, 2011. Such factors include, among others, risks associated with the timing of and costs associated with property improvements, financing commitments and general competitive factors.

#### <u>VORNADO REALTY TRUST</u> OPERATING RESULTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2012 AND 2011

		ree Months June 30,	For the Six Months Ended June 30,			
(Amounts in thousands, except per share amounts)	2012	2011	2012	2011		
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Revenues	\$ <u>700,591</u>	\$	696,038	\$ <u>1,403,015</u>	\$	1,397,437
Income from continuing operations Income from discontinued operations Net income Less net income attributable to noncontrolling interests in:	\$ 46,216 <u>12,012</u> 58,228		120,600 <u>10,369</u> 130,969	\$ 263,305 75,187 338,492	\$	424,589 <u>152,201</u> 576,790
Consolidated subsidiaries Operating Partnership, including unit distributions Net income attributable to Vornado Preferred share dividends Net income attributable to common shareholders	(14,721) (5,210) 38,297 (17,787) \$		(13,657) (8,731) 108,581 (16,668) 91,913	(24,318) (24,355) 289,819 (35,574) \$254,245		(15,007) (40,539) 521,244 (30,116) 491,128
Net income per common share: Basic Diluted	\$ <u>0.11</u> \$ <u>0.11</u>	\$ \$	0.50 0.49	\$ <u>1.37</u> \$ <u>1.36</u>	\$ 	2.67 2.63
Weighted average shares: Basic Diluted	<u> </u>	_	<u>184,268</u> 186,144	<u>185,521</u> <u>186,271</u>	=	<u>184,129</u> 191,736
FFO attributable to common shareholders plus assumed conversions Per diluted share	\$ <u>166,672</u> \$ <u>0.89</u>	\$ \$	<u>243,418</u> 1.27	\$ <u>516,328</u> \$ <u>2.72</u>	\$ 	749,349 3.91
FFO as adjusted for comparability Per diluted share	\$ <u>211,598</u> \$ <u>1.13</u>	\$	220,260 1.15	\$ <u>549,945</u> \$ <u>2.90</u>	\$ 	543,724 2.84
Weighted average shares used in determining FFO per diluted share	186,391		191,935	189,701	_	191,736

The following table reconciles our net income to FFO:

(Amounts in thousands)	For the Three Months Ended June 30,			For the Six Months Ended June 30,				
Reconciliation of our net income to FFO:		2012 2011			2012 2011			2011
Net income attributable to Vornado Depreciation and amortization of real property Net gains on sale of real estate Real estate impairment losses Proportionate share of adjustments to equity in net income of Toys, to arrive at FFO:	\$	38,297 126,063 (16,896) 13,511	\$	108,581 124,326 (458) -	\$	289,819 258,621 (72,713) 13,511	\$	521,244 248,647 (51,623) -
Depreciation and amortization of real property Net gains on sale of real estate Real estate impairment losses		16,513 1,368		17,168 (491) -		33,801 8,394		34,897 (491) -
Income tax effect of above adjustments Proportionate share of adjustments to equity in net income of partially owned entities, excluding Toys, to arrive at FFO:		(6,351)		(5,835)		(14,848)		(12,040)
Depreciation and amortization of real property Net gains on sale of real estate Real estate impairment losses		21,684 (234) -		22,233 (2,120) -		43,060 (895) 1,849		46,202 (3,769)
Noncontrolling interests' share of above adjustments FFO	_	<u>(9,524)</u> 184,431		<u>(9,906)</u> 253,498	_	<u>(16,584)</u> 544,015	_	<u>(16,756)</u> 766,311
Preferred share dividends	_	(17,787)		(16,668)		(35,574)	_	(30,116)
FFO attributable to common shareholders Interest on 3.88% exchangeable senior debentures		166,644		236,830 6,556		508,441 7,830		736,195 13,090
Convertible preferred share dividends		28		32		57		64
FFO attributable to common shareholders plus assumed conversions	\$	166,672	\$	243,418	\$	516,328	\$	749,349

FFO is computed in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). NAREIT defines FFO as GAAP net income or loss adjusted to exclude net gain from sales of depreciated real estate assets, real estate impairment losses, depreciation and amortization expense from real estate assets, extraordinary items and other specified non-cash items, including the pro-rata share of such adjustments of unconsolidated subsidiaries. FFO and FFO per diluted share are used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers because it excludes the effect of real estate depreciation and amortization and net gains on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. FFO does not represent cash generated from operating activities and is not necessarily indicative of cash available to fund cash requirements and should not be considered as an alternative to net income as a performance measure or cash flow as a liquidity measure. FFO may not be comparable to similarly titled measures employed by other companies. A reconciliation of our net income to FFO is provided above. In addition to FFO, we also disclose FFO before certain items that affect comparability. Although this non-GAAP measure clearly differs from NAREIT's definition of FFO, we believe it provides a meaningful presentation of operating performance. Reconciliations of FFO to FFO as adjusted for comparability are provided on page 1 and page 2 of this press release.

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Source: Vornado Realty Trust