









# VORNADO

REALTY TRUST

**NOVEMBER 2018** 

#### FORWARD LOOKING STATEMENTS



Certain statements contained in this investor presentation constitute forward-looking statements as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are not guarantees of performance. They represent our intentions, plans, expectations and beliefs and are subject to numerous assumptions, risks and uncertainties. Consequently, the future results, financial condition and business of Vornado Realty Trust ("Vornado") may differ materially from those expressed in these forward-looking statements. You can find many of these statements by looking for words such as "approximates", "believes", "expects", "anticipates", "estimates", "intends", "plans", "would", "may" or similar expressions in this presentation. We also note the following forward-looking statements: in the case of our development and redevelopment projects, the estimated completion date, estimated project cost and costs to complete, incremental rent, incremental revenue and NOI, yields, value created and cost to complete; and stabilized yields, estimates of future capital expenditures, dividends to common and preferred shareholders and operating partnership distributions. Many of the factors that will determine the outcome of these and our other forward-looking statements are beyond our ability to control or predict. These factors include, among others: the timing of and costs associated with property improvements, financing commitments, and general economic and competitive factors. For further discussion of factors that could materially affect the outcome of our forward-looking statements and other risks and uncertainties, see "Risk Factors" in Vornado's Annual Report on Form 10-K for the year ended December 31, 2017.

For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on our forward-looking statements. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances occurring after the date of this presentation.

#### Market Data

Market data and industry forecasts are used in this presentation, including data obtained from publicly available sources. These sources generally state that the information they provide has been obtained from sources believed to be reliable but the accuracy and completeness of the information are not assured. Vornado has not independently verified any of such information.

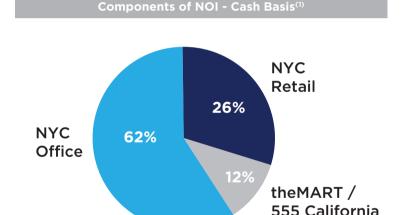






### Peerless NYC focused real estate company with premier office and street retail assets

- Vornado RemainCo's 5 and 10-year same-store NOI growth is the best among blue chip REITs
- Vornado's portfolio consists of 38MM SF (29.5MM SF at share)
- New York focused company, with an irreplaceable NYC portfolio generating 88% of the Company's NOI - Cash Basis
- NYC office includes trophy assets in best submarkets with a blue chip tenant roster
  - Well positioned with over 50% of SF in fast growing west side of Manhattan
- NYC street retail is among the scarcest and most valuable real estate in the world
  - Over 50% of NOI Cash Basis comes from Upper Fifth Avenue and Times Square (the two premier submarkets), leased for term with high quality tenants
- theMART and 555 California Street the best assets in Chicago and San Francisco

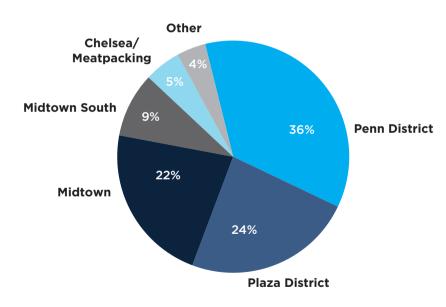


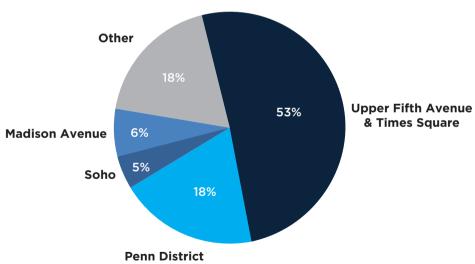
<sup>1.</sup> For the trailing twelve months ended September 30, 2018 excluding other investments (see page 37 for non-GAAP reconciliation)





NYC Retail Submarket by NOI - Cash Basis for the Trailing Twelve Months Ended 9/30/2018



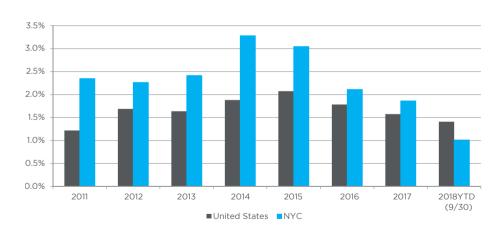


#### NYC CONTINUES TO BE A MAGNET FOR TALENT



- New York is a global gateway city with strong projected population growth
  - Population projected to increase on average 23,700 annually for the next three decades, surpassing 9 million by 2040 (NYC.gov)
- · Diversified employment base
  - In 1990, 1 in 2 New York City jobs were in the financial services industry - today the ratio is 1 in 4
  - Today, 1 in 4 office jobs are TAMI, and half of office jobs are in professional business services
  - Second largest tech center outside of Silicon Valley
  - Growing footprint of healthcare systems and emergence of life sciences industry
- · Resurgence of financial services sector
- Continuing corporate investment in New York
  - J.P. Morgan Chase building new 2.5 million SF corporate headquarters at 270 Park Avenue
  - Google acquisition of 1.2 million SF Chelsea Market building
  - Disney purchase of 4 Hudson Square leasehold to build new headquarters

#### **NYC Versus National Job Growth**



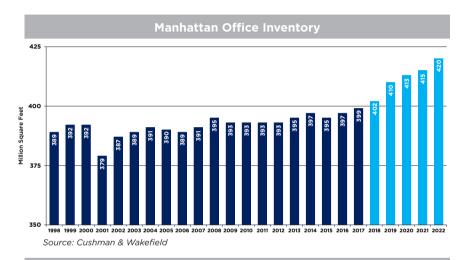
Sources: U.S. Bureau of Labor Statistics, NYS Department of Labor, Non-Farm Employment, Seasonally Adjusted

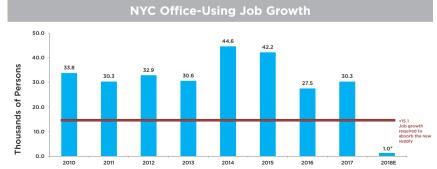
#### MANHATTAN IS WELL-POSITIONED TO ABSORB UPCOMING OFFICE SUPPLY



- Manhattan has benefited from negligible net new supply over the past 20 years
- New York City office-using jobs grew at an average of 34,000 per year from 2010 through 2017
- Average job growth of 15,120 per year will absorb the new supply

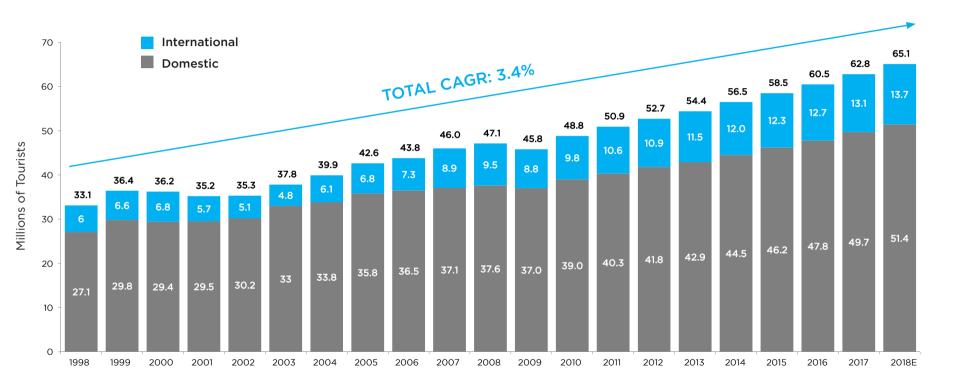
s	F in Millions
Under Development (2018-2022)	21.4
Less: Pre-Leased to Date	10.0
Available to be Leased	11.4
Future vacancy in Midtown due to relocations to new construction	7.5
Total Required New Leasing	18.9
Years to Complete	5
Estimated SF Per Person	250
Average Annual Job Growth Required to Absorb	15,120





\*22,000 healthcare jobs not included Source: Cushman & Wakefield





#### CATALYSTS FOR SHAREHOLDER VALUE CREATION



- Trading at a significant discount to NAV
- · Only significant way to invest publicly in fast growing West Side of Manhattan
- Growth from creative-class new developments (1,336,000 SF at share)
  - 61 Ninth Avenue
  - 512 West 22nd Street
  - Farley Office Building
  - 260 Eleventh Avenue
  - 606 Broadway
- Penn District Redevelopment over 9 million SF existing portfolio with significant NOI upside and value creation
  - 6.7 million SF of office with average in-place rents of \$63 PSF
  - PENN1 redevelopment commences 4Q18
  - PENN2 redevelopment (1.8 million rentable SF) to commence in 1Q20
  - Hotel Pennsylvania (2.8 million rentable SF of development)
  - Other development sites
- · Internal growth over time from highly sought-after existing assets
- Fortress balance sheet with substantial cash and available immediate liquidity (~\$3.5 billion) to take advantage of market opportunities
  - Sale of \$1 billion of non-core assets and anticipated sellout of 220 Central Park South luxury condominiums will generate significant additional dry powder
  - Closing of unit sales in 220 Central Park South began in 4Q18
- Attractive common dividend yield of 3.8% highest among peers

## IMPLIED VALUE OF VNO'S NYC OFFICE PORTFOLIO AT SUBSTANTIAL DISCOUNT TO PRIVATE MARKET SALES

Closing Date

Sale Price (\$)

Price PSF (\$)

Cap Rate







At Vornado's stock price of \$66.82 (11/2/18), our NYC Office implied Price per Square Foot is \$525, with a Cap Rate of 7.5%.<sup>(1)</sup>

1. Based on NOI and Cap Rates for other holdings per 12/31/2017 NAV Analysis

### FORTRESS BALANCE SHEET(1)



(Amounts in millions)

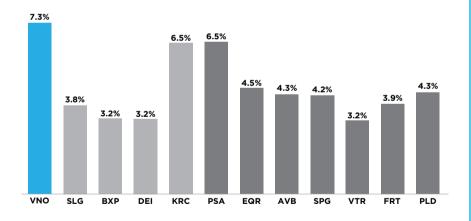
	AT 9/30/18
Secured debt	\$ 8,172
Jnsecured debt	1,680
Pro rata share of non-consolidated debt (excluding Toys R Us)	2,800
ess: noncontrolling interests' share of consolidated debt	(605)
otal debt	12,047
220 CPS (mortgage + term loan)	(1,700)
Projected cash proceeds from 220 Central Park South in excess of the \$1,700 debt repaid	(1,011)
Cash, restricted cash and marketable securities	(1,078)
let Debt	\$ 8,258
TTM EBITDA, as adjusted <sup>(1)</sup>	\$ 1,287
Net Debt/EBITDA, as adjusted	 6.4x

- Investment grade Baa2/BBB
- \$2.4 BN in revolver capacity
- \$1.1 BN in cash
- Weighted average debt maturity 3.8 years
- ~\$11 BN of unencumbered assets

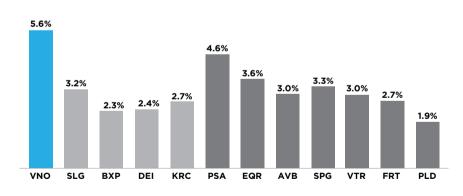


Vornado has delivered superior same-store NOI - Cash Basis growth relative to blue chip peers on both a 5-year and 10-year basis

5-Year Same-Store NOI - Cash Basis CAGR (2012-2017)



## 10-Year Same-Store NOI - Cash Basis CAGR (2007-2017)



## LEADER IN REPOSITIONING AND MODERNIZING PROPERTIES SELECT CASE STUDIES



(Amounts in thousands, except per share)









	1290 AVENUE OF TO 2,113,000		<b>770 BROA</b> I 1,183,00		<b>330 WEST 34TI</b> 721,000		<b>7 WEST 34</b> 1 477,00	
Incremental Stabilized Cash NOI	\$	38,500	\$	37,300	\$	21,200	\$	15,700
Capital Cost (Including TI/LC)		221,300		240,000		142,700		77,200
Yield		<b>17.4</b> %		15.5%		14.9%		20.3%
Value Created(1)	\$	444,000(2)	\$	588,900	\$	328,400	\$	271,700 <sup>(3)</sup>
Value Created Per Share	\$	2.18	\$	2.90	\$	1.62	\$	1.34

<sup>1.</sup> Incremental NOI valued at 4.5% cap rate, less capital cost (including TI/LC)

<sup>2.</sup> Shown at 70% share

<sup>3.</sup> Shown at 100% share; Vornado monetized 47% of the value creation through sale of a partial interest

## 1535 BROADWAY (MARRIOTT) RETAIL ACQUISITION - VORNADO NOW OWNS 100%





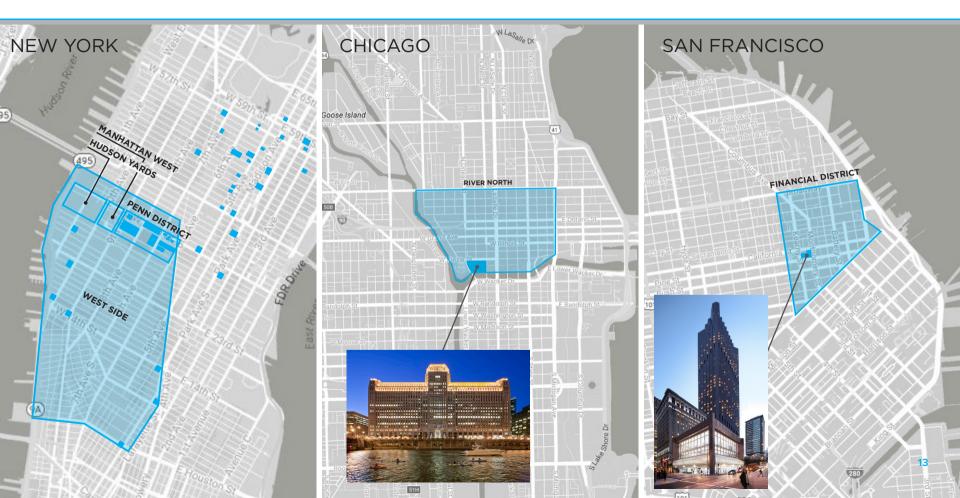


- On September 24, 2018, Vornado acquired from Host Hotels & Resorts ("Host") the remaining 46% interest in the retail condominium located at the base of the New York Marriott Marquis Times Square hotel (1535 Broadway) for \$442MM, taking Vornado's ownership stake to 100%
- This transaction satisfied a put/call arrangement based on a formula negotiated at the time Vornado acquired its original 54% interest
- Vornado now owns 100% of the fee in 45,000 SF of retail which is 100% leased to T-Mobile, Invicta, Swatch, Levi's and Sephora, the 1,611 seat Marquis Theater leased to the Nederlander Organization, and the largest digital sign in New York with a 330 linear foot, 25,000 SF display

1535 BROADWAY (MARRIOTT)	
Vornado Basis <sup>(1)</sup>	\$ 663MM
Estimated 2019 Cash NOI	\$ 56MM
Estimated 2019 Cash NOI Yield	8.5%
Value at 4.25% Cap Rate	\$ 1,326MM
Value Created	\$ 663MM
Value Created Per Share	\$ 3.26

Average remaining retail lease term is 10.4 years





#### SELECT NEW YORK CITY OFFICE PROPERTIES



#### PLAZA DISTRICT



888 SEVENTH AVENUE



650 MADISON AVENUE



595 MADISON AVENUE



640 FIFTH AVENUE



689 FIFTH AVENUE



330 MADISON AVENUE



90 PARK AVENUE

#### **PENN DISTRICT**



7 WEST 34TH STREET



PENN11



330 WEST 34TH STREET



PENN1/PENN2



FARLEY OFFICE BUILDING

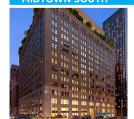


731 LEXINGTON AVENUE



1290 AVENUE OF THE AMERICAS

#### MIDTOWN SOUTH



ONE PARK AVENUE



770 BROADWAY



280 PARK AVENUE



350 PARK AVENUE



CHELSEA / MEATPACKING

61 NINTH AVENUE



512 WEST 22ND STREET



85 TENTH AVENUE

### **BLUE-CHIP OFFICE TENANT ROSTER**



**REAL ESTATE** 

COHEN & STEERS

CUSHMAN & WAKEFIELD

#### **FINANCIAL**

# Goldman Sachs Capital One

AM M&T Bank

pwc

FRANKLIN-TEMPLETON INVESTMENTS

INVESTCORP

MFA FINANCIAL

KKR

PJT Partners















**GUGGENHEIM** 

DODGE & COX FUNDS



McKinsey&Company













yelp\*\*

AMC NETWORKS

 $EMC^{2}$ 

The McGraw-Hill Companies

MOTOROLA

Hachette BOOK GROUP

**Information** 

**Builders** 













Oath:

**PayPal** 

**YAMAHA SIEMENS** 

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**HEALTHCARE / INSURANCE** 













**Allergan** 













KIRKLAND & ELLIS LLP

ALSTON +BIRD...









**OTHER** 

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**CONAGRA** 











OpenJar









### SELECT NEW YORK CITY STREET RETAIL PROPERTIES































510 FIFTH AVENUE 655 FIFTH AVENUE

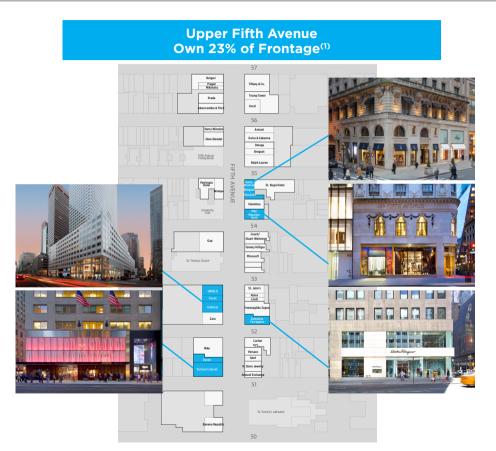
697 FIFTH AVENUE

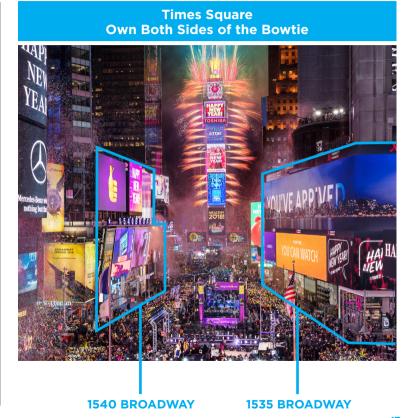
478-486 BROADWAY

435 SEVENTH AVENUE

#### CONCENTRATION IN THE KEY HIGH STREET RETAIL SUBMARKETS IN MANHATTAN















Christofle





TOPSHOP















COACH









J.CREW















**INVICTA** 







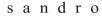












john varvatos

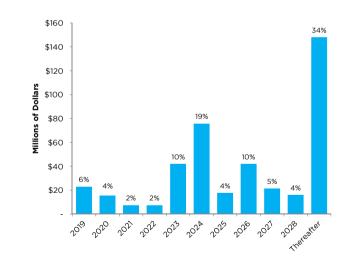




## Over 50% of Vornado street retail NOI - Cash Basis comes from Upper Fifth Avenue and Times Square. Both are locked up for term with high quality tenants

UPPER FIFTH AVE	NUE	TIMES SQUARE	
Tenant Year of Expiration		Tenant	Year of Expiration
Zara	2019	US Polo	2023
MAC Cosmetics	2024	Sunglass Hut	2023
Hollister	2024	Planet Hollywood	2023
Uniqlo	2026	MAC Cosmetics	2025
Tissot	2026	T-Mobile	2025
Dyson	2027	Disney	2026
Ferragamo	2028	Invicta	2028
Swatch	2031 <sup>(1)</sup>	Sephora	2029
Harry Winston	2031	Swatch	2030
Victoria's Secret	2032	Levi's	2030(2)
		Forever 21	2031
		Nederlander Theater	2050

New York Retail Expirations by Revenue as of 9/30/2018 Weighted Average Lease Term: 7.9 Years



<sup>1.</sup> Tenant has the right to cancel in 2023

<sup>2.</sup> Tenant has the right to cancel in 2024













theMART building (Chicago) – best example of contemporary office space outside of Silicon Valley. Transformed from a showroom building to the premier creative and tech hub in the Midwest, resulting in significant earnings growth and value creation

- 3,675,000 SF building 95.5% Occupancy at 9/30/2018
- Located in River North, the hottest submarket in Chicago
- Between 2011 and 3Q18, converted over 950,000 SF in the building from showroom/trade show space to creative office space
- 3.1 million SF of total space leased since 2012
- 9/30/2018 TTM Cash NOI (non-GAAP)<sup>(1)</sup> of \$104.0 million versus 2011 Cash NOI (non-GAAP)<sup>(1)</sup> of \$54.3 million
- In-place escalated rents average \$43.41 PSF as of 9/30/2018 (office \$38.75, showroom \$48.84 and retail \$50.54)
- In conjunction with the City of Chicago, theMART debuted Art on theMART on September 29, 2018. This curated series of digital artworks projects the work of renowned artists across the 2.5 acre exterior river-façade of theMART, creating the largest permanent digital art projection in the world.

#### **Major Tenants:**

- Motorola Mobility (guaranteed by Google)
- ConAgra Foods Inc.
- 1871
- Kellogg's
- Allscripts Healthcare

- Yelp Inc.
- Paypal, Inc.
- Razorfish
- Allstate Insurance
- Caterpillar Inc.
- Steelcase
- Herman Miller

#### **555 CALIFORNIA STREET**













555 California Street - the franchise office building in San Francisco and arguably the most iconic building on the west coast - further NOI growth expected from redeveloped concourse and 315/345 Montgomery

- 1,819,000 SF building 100% Occupancy at 9/30/2018
- 1.7 million SF of office space leased since 2012
- 9/30/2018 TTM Cash NOI (non-GAAP)<sup>(1)</sup> of \$55.8 million at share (which does not include Cash NOI from approximately 78,000 SF of space under redevelopment) versus 2012 Cash NOI (non-GAAP)<sup>(1)</sup> of \$38.2 million at share
- In-place escalated rents average \$75.26 PSF as of 9/30/2018

#### **Major Tenants:**

- Bank of America
- Dodge & Cox
- Fenwick & West LLP
- Microsoft
- Jones Day
- Goldman Sachs

- Kirkland & Ellis LLP
- Morgan Stanley
- UBS
- Wells Fargo
- KKR
- McKinsey & Company Inc.











# VORNADO

REALTY TRUST

**GROWTH FROM DEVELOPMENT** 

## WELL-POSITIONED WITH EXISTING ASSETS AND NEW DEVELOPMENTS CONCENTRATED IN THE FAST GROWING WEST SIDE





**61 NINTH AVENUE (45.1%)** 

170,000 SF Delivered



**260 ELEVENTH AVENUE** 

340,000 SF TBD



**512 WEST 22ND STREET (55.0%)** 

173,000 SF 4Q18



THE FARLEY BUILDING (95.0%)

850,000 SF 3Q20



**606 BROADWAY** (50.0%)

34,000 SF 4Q18



PENN1

2,535,000 SF TBD



PENN2

1,800,000 SF TBD

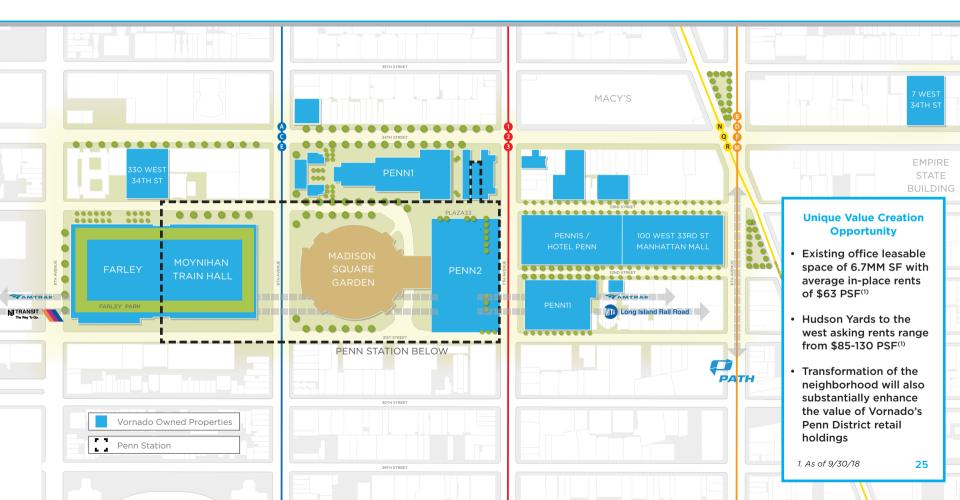






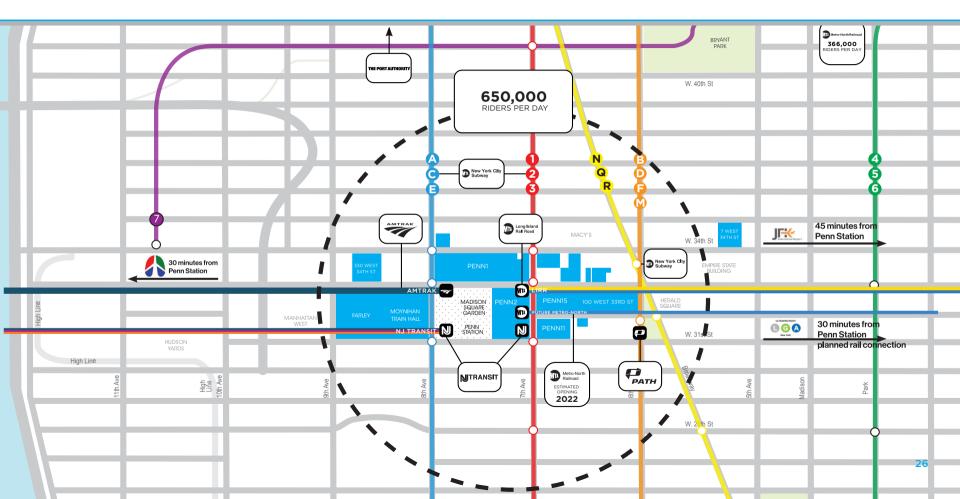
## PENN DISTRICT | AN UNPRECEDENTED OPPORTUNITY





## PENN DISTRICT | BEST POSITIONED FROM TRANSIT STANDPOINT







#### OUR CURRENT DEVELOPMENT PIPELINE IS EXPECTED TO INCREASE CASH NOI BY ~\$130MM (AT SHARE) UPON STABILIZATION

(Amounts in thousands)













	PENN1 2,535,000 SF	61 NINTH AVENUE 170,000 SF	512 WEST 22ND STREET 173,000 SF	606 BROADWAY 34,000 SF	345 MONTGOMERY STREET 78,000 SF	THE FARLEY BUILDING <sup>(3)</sup> 850,000 SF	TOTAL CURRENT PROJECTS 3,826,000 SF
Full Quarter Stabilized Operations	N/A	Q2 2019	Q1 2020	Q2 2020	Q3 2020	Q2 2022	
VNO Share	100.0%	45.1%	55.0%	50.0%	70.0%	95.0%	
Development Budget (at Share) <sup>(2)</sup>							
Amount Expended	\$ 6,253	\$ 57,970	\$ 50,065	\$ 23,307	\$ 9,523	\$ 103,956	\$ 251,074
Remaining	\$ 193,747	\$ 11,030	\$ 21,935	\$ 6,693	\$ 22,477	\$ 656,044	\$ 911,926
Total Incremental Budget	\$ 200,000	\$ 69,000	\$ 72,000	\$ 30,000	\$ 32,000	\$ 760,000	\$ 1,163,000

<sup>1.</sup> Square footages shown at 100%; costs shown at share

<sup>2.</sup> Excludes land and acquisition costs

<sup>3.</sup> Farley Building figures reflect increase in ownership from 50.1% to 95% post-September 30, 2018



#### FUTURE REDEVELOPMENT OPPORTUNITIES PROVIDE BUILT-IN SOURCE OF ADDITIONAL GROWTH



PENN2 1,800,000 SF



2,800,000 SF



260 ELEVENTH AVENUE 340,000 SF

## MOYNIHAN OFFICE BUILDING DEVELOPMENT BEGINNING THE TRANSFORMATION OF PENN DISTRICT



- · Recently acquired an additional 44.9% from the Related Companies, increasing Vornado's ownership interest to 95%, in the joint venture that has a 99year lease for the commercial space at the historic Farley Post Office building
- The joint venture is converting the Farley Post Office in Penn District into the new Moynihan Train Hall and office building, which includes the development of 850,000 SF of commercial space, comprised of approximately 730,000 SF of office space targeting creative class tenants and approximately 120,000 SF of retail space
- · Total budget of \$977 million at share
- Expected delivery 3Q 2020





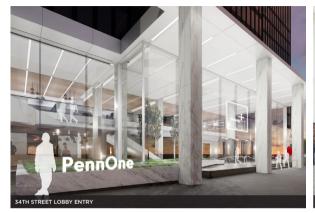






INTERIOR CONCEPT DESIGN OF ANNEX FLOOR















### PENN1 REDEVELOPMENT - PRELIMINARY ESTIMATES





PENN1		2.54MM SF
Development Cost	\$	200MM
In-Place Office Rent	\$	64 PSF
Average Market Rent After Development	\$	84 PSF
Incremental Rent	\$	20 PSF
Incremental NOI	\$	48MM
Yield on Capital		24%
Value Created <sup>(1)</sup> Value Created Per Share	\$	867MM 4.25
value Cleated Fel Slidle	Ψ	4.25

Average remaining office lease term is 5.4 years







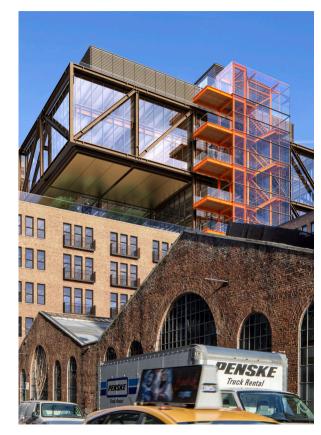


















## NATIONALLY RECOGNIZED, INDUSTRY-LEADING SUSTAINABILITY PROGRAM

- 5-time Energy Star Partner of the Year, Sustained Excellence recipient 2018
- 23.6 million square feet of owned and managed LEED certified buildings
- Largest landlord of LEED certified buildings in New York City with over 17.9 million SF. All new commercial developments will be, at minimum, LEED Gold certified
- NAREIT Leader in the Light award 2018, 9th year in a row
- Global Real Estate Sustainability Benchmark (GRESB) "Green Star" since 2013; #3 among all listed US Real Estate companies, 2018
- 20% reduction in same-store greenhouse gas emission since 2009



























# VORNADO

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**APPENDIX** 

#### NON-GAAP FINANCIAL MEASURES



This investor presentation contains certain non-GAAP financial measures, including net operating income ("NOI") and earnings before interest, taxes, depreciation and amortization ("EBITDA").

NOI represents total revenues less operating expenses. We consider NOI to be the primary non-GAAP financial measure for making decisions and assessing the unlevered performance of our properties and segments as it relates to the total return on assets as opposed to the levered return on equity. As properties are bought and sold based on NOI, we utilize this measure to make investment decisions as well as to compare the performance of our assets to that of our peers. NOI should not be considered a substitute for net income. NOI may not be comparable to similarly titled measures employed by other companies. We calculate NOI on an Operating Partnership basis which is before allocation to the noncontrolling interest of Vornado Realty L.P. (the "Operating Partnership").

EBITDA represents earnings before interest, taxes, depreciation and amortization. EBITDA is essentially NOI less general and administrative expenses. We use EBITDA as a secondary non-GAAP measure primarily in the context of a net debt to EBITDA ratio. We calculate EBITDA on an Operating Partnership basis which is before allocation to the noncontrolling interest of Vornado Realty L.P. (the "Operating Partnership").

A reconciliation of NOI and EBITDA to net income, the most directly comparable GAAP measure, is provided on the following pages.

These non-GAAP financial measures are used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers because they exclude the effect of real estate depreciation and amortization and net gains on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. These metrics do not represent cash generated from operating activities and are not necessarily indicative of cash available to fund obligations and should not be considered as an alternative to net income as performance measures or cash flow as liquidity measures. These non-GAAP metrics may not be comparable to similarly titled measures employed by other companies.

### **NON-GAAP RECONCILIATIONS**



(Amounts in millions)

## Reconciliation of net income to NOI at share - Cash Basis for the trailing twelve months ended September 30, 2018

	For the TTM Ended September 30, 2018
Net income (loss)	\$ 378
Deduct:	
Income from partially owned entities	(16)
Loss from real estate fund investments	33
Interest and other investment income, net	(18)
Net gains on disposition of wholly owned and partially owned assets	(165)
Income from discontinued operations	(2)
NOI attributable to noncontrolling interests in consolidated subsidiaries	(68)
Add:	
Depreciation and amortization expense	448
General and administrative expense	144
Acquisition and transaction related costs	18
Our share of NOI from partially owned entities	263
Interest and debt expense	358
Income tax expense	44
NOI at share	1,417
Non cash adjustments for straight-line rents, amortization of acquired below-market leases, net and other	(61)
NOI at share - Cash Basis	\$ 1,356

#### NOI at share - Cash Basis by segment:

	For the TTM Ended September 30, 2018
New York:	-
Office (includes \$26MM of BMS NOI)	\$ 716
Retail	327
Residential	22
Alexander's	48
Hotel Pennsylvania	12
	1,125
Other: theMART (including trade shows) 555 California Street Other investments	106 52 73
	231

## **NON-GAAP RECONCILIATIONS**



(Amounts in millions)

Reconciliation of net income attributable to the Operating Partnership to EBITDA and EBITDA, as adjusted for the trailing twelve months ended September 30, 2018

	For the TTM Ended September 30, 20	
Net income attributable to the Operating Partnership	\$ 402	
Interest and debt expense	462	
Depreciation and amortization	527	
Income tax expense	44	
EBITDA	1,435	
Adjustments, net (1)	(148)	
EBITDA, as adjusted	\$ 1,287	

### **NON-GAAP RECONCILIATIONS**



(Amounts in millions)

Reconciliation of the MART net income to EBITDA, NOI - Cash Basis and NOI - Cash Basis adding back free rent for the year ended December 31, 2011 and for the trailing twelve months ended September 30, 2018

	Mon	Trailing Twelve oths Ended orber 30, 2018	For the Year Ended December 31, 2011		
Net income (loss)	\$	35.2	\$	(4.5)	
Interest and debt expense		18.7		31.2	
Depreciation and amortization		39.9		21.6	
Income tax expense					
EBITDA		93.8		48.3	
Non-cash adjustments and other		0.9		3.1	
NOI - Cash Basis		94.7		51.4	
Adding back free rent		9.3		2.9	
NOI - Cash Basis adding back free rent	\$	104.0	\$	54.3	

Reconciliation of 555 California Street net income to EBITDA, NOI - Cash Basis and NOI - Cash Basis adding back free rent for the year ended December 31, 2012 and for the trailing twelve months ended September 30, 2018

	Month	iling Twelve s Ended D, 2018 at share	For the Year Ended December 31, 2012 at share	
Net income (loss)	\$	8.9	\$	(4.6)
Interest and debt expense		18.4		22.0
Depreciation and amortization		25.7		28.5
Income tax expense		0.4		0.3
EBITDA		53.4		46.2
Non-cash adjustments and other		(1.8)		(9.1)
NOI - Cash Basis		51.6		37.1
Adding back free rent		4.2		1.1
NOI - Cash Basis adding back free rent	\$	55.8	\$	38.2











# VORNADO

REALTY TRUST

**NOVEMBER 2018**