

# Vornado Announces Third Quarter 2013 Financial Results

Company Release - 11/4/2013

PARAMUS, N.J.--(BUSINESS WIRE)-- VORNADO REALTY TRUST (NYSE:VNO) filed its Form 10-Q for the quarter ended September 30, 2013 today and reported:

# Third Quarter 2013 Results

NET INCOME attributable to common shareholders for the quarter ended September 30, 2013 was \$83.0 million, or \$0.44 per diluted share, compared to \$232.4 million, or \$1.24 per diluted share for the quarter ended September 30, 2012. Net income for the quarters ended September 30, 2013 and 2012 include \$16.1 million and \$132.2 million, respectively, of net gains on sale of real estate, and \$2.5 million of real estate impairment losses in the quarter ended September 30, 2013. In addition, the quarters ended September 30, 2013 and 2012 include certain other items that affect comparability, which are listed in the table below. Adjusting net income attributable to common shareholders for net gains on sale of real estate, real estate impairment losses and the items in the table below, net of amounts attributable to noncontrolling interests, net income attributable to common shareholders for the quarters 30, 2013 and 2012 was \$107.6 million and \$69.1 million, or \$0.57 and \$0.37 per diluted share, respectively.

FUNDS FROM OPERATIONS attributable to common shareholders plus assumed conversions ("FFO") for the quarter ended September 30, 2013 was \$210.6 million, or \$1.12 per diluted share, compared to \$251.0 million, or \$1.34 per diluted share for the prior year's quarter. Adjusting FFO for certain items that affect comparability which are listed in the table below, FFO for the quarters ended September 30, 2013 and 2012 was \$238.2 million and \$192.2 million, or \$1.27 and \$1.03 per diluted share, respectively.

FFO (1)	\$\$	<u>210,627</u>	\$ <u>251,019</u>
Per Share		1.12	\$ 1.34
Items that affect comparability income (expense): Net gain on sale of marketable securities FFO from discontinued operations, including LNR and discontinued operations of Alexander's Toys "R" Us FFO (Loss) income from the mark-to-market of J.C. Penney derivative position Loss on sale of J.C. Penney common shares Acquisition related costs After-tax net gain on sale of Canadian Trade Shows Other, net Noncontrolling interests' share of above adjustments Items that affect comparability, net	\$  \$	31,741 699 (22,343) (20,012) (18,114) (2,818) - 1,511 (29,336) 1,714 (27,622)	\$ 32,454 2,403 4,344 (1,070) 19,657 5,013 62,801 (4,022) 58,779
FFO as adjusted for comparability	\$	238,249	\$ <u>192,240</u>
Per Share	\$	1.27	\$ 1.03

(1) See page 4 for a reconciliation of our net income to FFO for the three months ended September 30, 2013 and 2012.

### Nine Months 2013 Results

NET INCOME attributable to common shareholders for the nine months ended September 30, 2013 was \$460.9 million, or \$2.46 per diluted share, compared to \$486.6 million, or \$2.61 per diluted share for the nine months ended September 30, 2012. Net income for the nine months ended September 30, 2013 and 2012 include \$284.5 million and \$205.9 million, respectively, of net gains on sale of real estate, and \$10.8 million and \$23.8 million, respectively, of real estate impairment losses. In addition, the nine months ended September 30, 2013 and 2012 include certain other items that affect comparability, which are listed in the table below. Adjusting net income attributable to common shareholders for net gains on sale of real estate, real estate impairment losses and the items in the table below, net of amounts attributable to noncontrolling interests, net income attributable to common shareholders for the nine months ended September 30, 2013 and 2012 was \$288.1 million and \$185.8 million, or \$1.54 and \$1.00 per diluted share, respectively.

FFO for the nine months ended September 30, 2013 was \$647.8 million, or \$3.45 per diluted share, compared to \$767.3 million, or \$4.07 per diluted share for the prior year's nine months. Adjusting FFO for certain items that affect comparability which are listed in the table below, FFO for the nine months ended September 30, 2013 and 2012 was \$695.8 million and \$578.8 million, or \$3.71 and \$3.07 per diluted share, respectively.

(Amounts in thousands, except per share amounts)		<u>Nine Months</u> 2013	Ended September 30, 2012			
FFO (1) Per Share	\$\$	647,767 3.45	\$ \$	767,347 4.07		
Items that affect comparability income (expense): Stop & Shop litigation settlement income	\$	59,599	\$	2		

Net gain on sale of marketable securities FFO from discontinued operations, including LNR and discontinued operations of Alexander's After-tax net gain on sale of Canadian Trade Shows Loss on sale of J.C. Penney common shares Non-cash impairment loss on J.C. Penney common shares Loss from the mark-to-market of J.C. Penney derivative position Toys "R" Us FFO (after a \$78,542 impairment loss in 2013) Acquisition related costs Preferred unit and share redemptions Other, net	31,741 28,903 (54,914) (39,487) (33,487) (30,747) (6,769) (1,130) (4,757) (51,048) 2,971 \$(48,077)	3,582 103,921 19,657 - (53,343) 127,031 (4,314) 11,700 (7,254) 200,980 (12,404) \$
FFO as adjusted for comparability	\$ <u>695,844</u>	\$ <u>578,771</u>
Per Share	\$ <u>3.71</u>	\$ <u>3.07</u>

(1) See page 4 for a reconciliation of our net income to FFO for the nine months ended September 30, 2013 and 2012.

### Supplemental Financial Information

Further details regarding results of operations, properties and tenants can be accessed at the Company's website **www.vno.com**. Vornado Realty Trust is a fully-integrated equity real estate investment trust.

Certain statements contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. For a discussion of factors that could materially affect the outcome of our forwardlooking statements and our future results and financial condition, see "Risk Factors" in Part I, Item 1A, of our Annual Report on Form 10-K, for the year ended December 31, 2012. Such factors include, among others, risks associated with the timing of and costs associated with property improvements, financing commitments and general competitive factors.

#### <u>VORNADO REALTY TRUST</u> OPERATING RESULTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2013 AND 2012</u>

(Amounts in thousands, except per share amounts)	For the Three Months Ended September 30, 2013 2012				ne Months <u>tember 30,</u> 2012	
Revenues	\$ 683,380	\$	703,052	\$ 2,086,378	\$ 2,046,798	
Income from continuing operations Income from discontinued operations Net income Less net income attributable to noncontrolling interests in:	\$ 113,500 <u>18,751</u> 132,251	\$	105,712 <u>158,444</u> 264,156	\$ 313,220 290,279 603,499	\$  355,351 247,297 602,648	
Consolidated subsidiaries Operating Partnership	(23,833) (5,032)		(6,610) (14,837)	(50,049) (27,814)	(30,928) (31,445) 3	

Preferred unit distributions of the Operating Partnership Net income attributable to Vornado Preferred share dividends Preferred unit and share redemptions Net income attributable to common shareholders	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
Income per common share - Basic: Income from continuing operations, net Income from discontinued operations, net Net income per common share Weighted average shares outstanding	\$ 0.36 \$ 0.45 \$ 1.02 \$ 1.36   0.08 0.80 1.45 1.26   \$ 0.44 \$ 1.25 \$ 2.47 \$ 2.62   186,969 185,924 186,885 185,656
Income per common share - Diluted: Income from continuing operations, net Income from discontinued operations, net Net income per common share Weighted average shares outstanding	\$ 0.36 \$ 0.44 \$ 1.01 \$ 1.36   \$ 0.08 0.80 1.45 1.25   \$ 0.44 \$ 1.24 \$ 2.46 \$ 2.61   187,724 186,655 187,679 186,399
FFO attributable to common shareholders plus assumed conversions Per diluted share	\$ 210,627 \$ 251,019 \$ 647,767 \$ 767,347   \$ 1.12 \$ 1.34 \$ 3.45 \$ 4.07
FFO as adjusted for comparability Per diluted share	\$   238,249   \$   192,240   \$   695,844   \$   578,771     \$   1.27   \$   1.03   \$   3.71   \$   3.07
Weighted average shares used in determining FFO per diluted share	<u>187,771</u> <u>186,655</u> <u>187,679</u> <u>188,678</u>

The following table reconciles our net income to FFO:

(Amounts in thousands)	For the Thre Ended Septe		For the Nine Months Ended September 30,			
Reconciliation of our net income to FFO:	2013	2012	2013	2012		
Net income attributable to Vornado Depreciation and amortization of real property Net gains on sale of real estate Real estate impairment losses Proportionate share of adjustments to equity in net income of Toys, to arrive at FFO:	\$ 103,374 \$ 117,901 (16,087) 720	241,306 118,717 (131,088) -	\$ 524,490 377,142 (284,081) 4,727	\$ 531,125 377,338 (203,801) 13,511		
Depreciation and amortization of real property Real estate impairment losses Income tax effect of above adjustments Proportionate share of adjustments to equity in net income of partially owned entities, excluding Toys, to arrive at FFO:	16,430 1,826 (6,390)	16,905 - (5,917)	53,235 6,096 (20,766)	50,706 8,394 (20,765)		
Depreciation and amortization of real property Net gains on sale of real estate Real estate impairment losses	20,931 - -	22,750 (1,156) -	62,247 (465) -	65,810 (2,051) 1,849		
Noncontrolling interests' share of above adjustments FFO Preferred share dividends Preferred unit and share redemptions FFO attributable to common shareholders Convertible preferred share dividends Interest on 3.88% exchangeable senior debentures FFO attributable to common shareholders plus assumed conversions	(7,736) 230,969 (20,369) 210,600 27 \$ 210,627 \$	(1,613) 259,904 (20,613) 11,700 250,991 28 - 251,019	(11,343) 711,282 (62,439) (1,130) 647,713 54 <u>-</u> \$ <u>-</u>	(18,197) 803,919 (56,187) 11,700 759,432 85 7,830 \$ 767,347		

FFO is computed in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). NAREIT defines FFO as GAAP net income or loss adjusted to exclude net gain from sales of depreciated real estate assets, real estate impairment losses, depreciation and amortization expense from real estate assets, extraordinary items and other specified non-cash items, including the pro rata share of such adjustments of unconsolidated subsidiaries. FFO and FFO per diluted share are used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers because it excludes the effect of real estate depreciation and amortization and net gains on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. FFO does not represent cash generated from operating activities and is not necessarily indicative of cash available to fund cash requirements and should not be considered as an alternative to net income as a performance measure or cash flow as a liquidity measure. FFO may not be comparable to similarly titled measures employed by other companies. A reconciliation of our net income to FFO is provided above. In addition to FFO, we also disclose FFO before certain items that affect comparability. Although this non-GAAP measure clearly differs from NAREIT's definition of FFO, we believe it provides a meaningful presentation of operating performance. Reconciliations of FFO to FFO as adjusted for comparability are provided on page 1 and page 2 of this press release.

## **Conference Call and Audio Webcast**

As previously announced, the Company will host a quarterly earnings conference call and audio webcast on November 5, 2013 at 10:00 a.m. Eastern Time (ET). The conference call can be accessed by dialing 800-708-4539 (domestic) or 847-619-6396 (international) and indicating to the operator the passcode 35967597. A telephonic replay of the conference call will be available from 1:00 p.m. ET on November 5, 2013 through December 5, 2013. To access the replay, please dial 888-843-7419 and enter the passcode 35967597#. A live webcast of the conference call will be available on the Company's website at **www.vno.com** and an online playback of the webcast will be available on the website for 90 days following the conference call.

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Source: Vornado Realty Trust