UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):

June 3, 2019

VORNADO REALTY TRUST

(Exact Name of Registrant as Specified in Charter)

## No. 001-11954 (Commission

File Number)

No. 22-1657560 (IRS Employer Identification No.)

Maryland (State or Other Jurisdiction of Incorporation)

### VORNADO REALTY L.P.

(Exact Name of Registrant as Specified in Charter)

Delaware

No. 001-34482

File Number)

(State or Other Jurisdiction of Incorporation)

(Commission

No. 13-3925979

(IRS Employer Identification No.)

888 Seventh Avenue New York, New York

(Address of Principal Executive Offices)

10019 (Zip Code)

Registrant's telephone number, including area code: (212) 894-7000 Former name or former address, if changed since last report: N/A

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425) 0

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 0

Pre-commencement communication pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) 0

Pre-commencement communication pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) 0

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Securities registered pursuant to Section 12(b) of the Act:

Registrant	Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Vornado Realty Trust	Common Shares of beneficial interest, \$.04 par value per share	VNO	New York Stock Exchange
	Cumulative Redeemable Preferred Shares of beneficial interest, liquidation preference \$25.00 per share		
Vornado Realty Trust	5.70% Series K	VNO-PK	New York Stock Exchange
Vornado Realty Trust	5.40% Series L	VNO-PL	New York Stock Exchange
Vornado Realty Trust	5.25% Series M	VNO-PM	New York Stock Exchange

## Item 7.01. Regulation FD Disclosure.

On June 3, 2019, Vornado Realty Trust, the general partner of Vornado Realty L.P., posted an investor presentation to its website at www.vno.com on the "Investor Relations" page. A copy of the investor presentation is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein solely for purposes of this Item 7.01 disclosure.

Exhibit 99.1 hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act), or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of Vornado Realty Trust or Vornado Realty L.P. under the Securities Act of 1933, as amended, or the Exchange Act.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

The following exhibit is being furnished as part of this Current Report on Form 8-K:

<u>99.1</u>

Vornado Realty Trust investor presentation.

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### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## VORNADO REALTY TRUST

(Registrant)

By: Name: Title: /s/ Matthew Iocco

Matthew Iocco Chief Accounting Officer (duly authorized officer and principal accounting officer)

Date: June 3, 2019

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## VORNADO REALTY L.P.

(Registrant) By: VORNADO REALTY TRUST, Sole General Partner

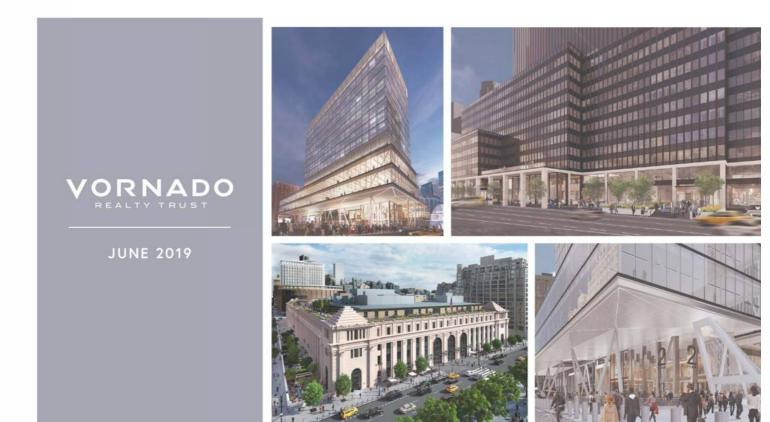
/s/ Matthew Iocco

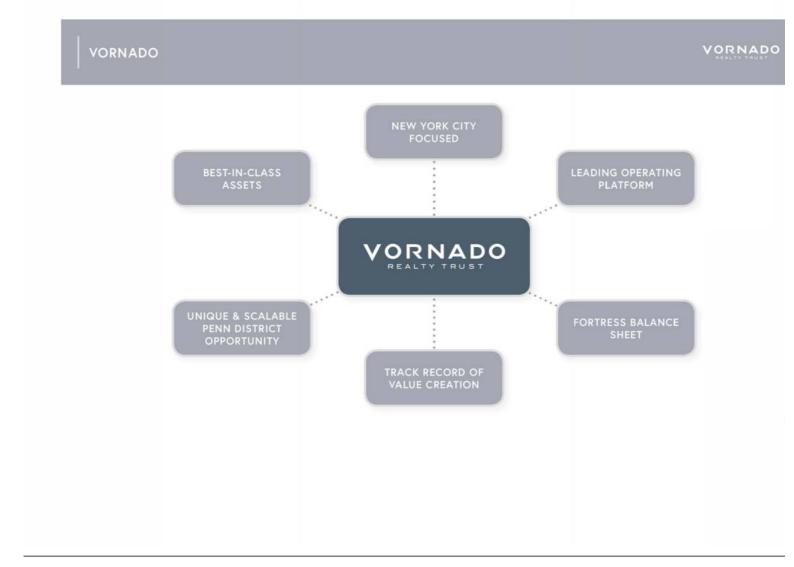
By:

Name: Title: Matthew Iocco Chief Accounting Officer of Vornado Realty Trust, sole general partner of Vornado Realty L.P. (duly authorized officer and principal accounting officer)

Date: June 3, 2019

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## VORNADO'S MANAGEMENT TEAM DEEP, TALENTED & EXPERIENCED

## VORNADO



# NEW YORK CITY IS OUR HOME & CONTINUES TO BE A MAGNET FOR TALENT AND COMPANIES

## VORNADO

## ECONOMIC GROWTH

 New York City has captured the greatest share of U.S. (8.3%) and Global GDP (2.6%) of all cities between 2010-2017

 New York City created more jobs than peers across a diverse set of industries, while Tier 2 fast-growing cities are more heavily skewed to technology

## LABOR POOL



 New York City has a growing population of educated individuals (net in-migration of 33K people with bachelor degrees between 2014-2017)

## TALENT ATTRACTION



New York City is the leading city for talent attraction domestically (#1 city for top U.S. college graduates) and abroad (31% H1B visa approvals)

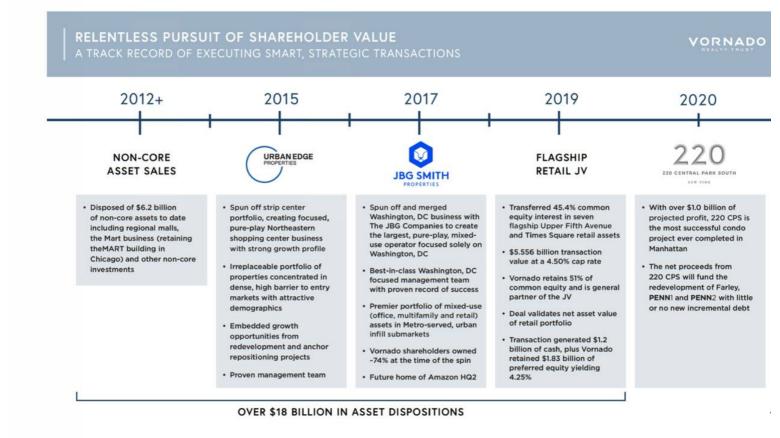
 New York City has the most ultra high net worth individuals globally and is growing

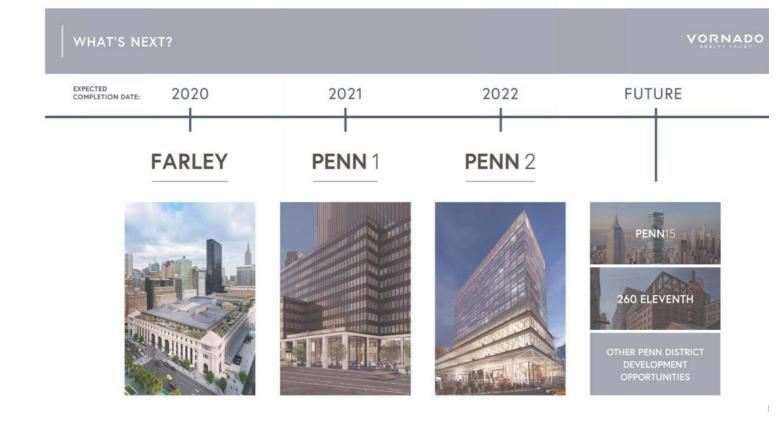
Source: McKinsey & Co.

# INNOVATION • New York



- New York City is leading in new companies formed (e.g., start-up density of 154.7 new businesses per 1000 vs. 150.4 for San Francisco)
- New York City reached \$13B of VC funding in startups in 2017, nearly 4x 2013 levels and captured 20% of U.S. VC funding, second only to San Francisco





## TRANSFORMATION OF THE PENN DISTRICT IS UNDERWAY

## VORNADO

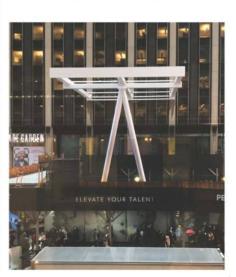
## FARLEY





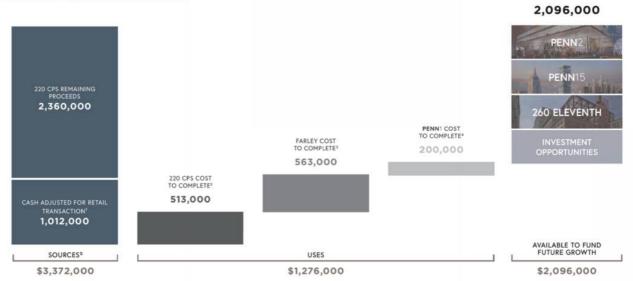






# SIGNIFICANT DRY POWDER AVAILABLE FOR CURRENT PIPELINE & FUTURE INVESTMENTS

(Amounts in thousands, as of 3/31/19 adjusted for Retail Transaction)



Includes restricted cash, marketable securities, cash proceeds from the Retail Transaction and reflects \$850 million of debt reduction and potential special dividend.
 Includes 220 CPS remaining mortgage and construction costs.
 Farley development costs at our share, net of anticipated historic tax credits.
 Expected to increase due to scope change.
 Does not include \$1.83 billion of preferred equity received as part of the Retail Transaction, or loan participation in 150 West 34th Street.

## RATIONALE FOR OWNING VORNADO STOCK

- Attractive common dividend yield of 4.0%<sup>1</sup>
- Trading at a significant discount to NAV
- · Deep, talented, proven management team
- Fortress balance sheet with substantial cash and available liquidity (-\$3.8 billion today and growing) to fund Penn District and take advantage of future investment opportunities
- Only significant way to invest publicly in fast growing West Side of Manhattan
- · Growth from Penn District redevelopment over 9 million SF existing portfolio with significant NOI upside and value creation
  - 6.8 million SF of office with average in-place rents of \$64 PSF
  - Farley Building (850,000 rentable SF) redevelopment commenced 1Q18
  - PENN1 redevelopment commenced in 4Q18
  - PENN2 transformation (1.8 million rentable SF) to commence in 1Q20
  - Hotel Pennsylvania (2.8 million rentable SF of development)
     Other development sites
- Internal growth over time from highly sought-after existing assets (e.g., 770 Broadway, 555 California Street, theMART)
- · Largest owner of LEED certified buildings in New York City with 26 million SF
- · Management has consistently acted to create shareholder value

1. As of 5/31/19 market close.

## FORTRESS BALANCE SHEET

## (Amounts in millions)

		POST-TRANSACTION	
Secured debt	\$	6,556	
Unsecured debt		1,280	
Pro rata share of non-consolidated debt		2,920	
Less: noncontrolling interests' share of consolidated debt		(480)	
Total debt		10,276	
220 CPS (mortgage + term loan)		(1,063)	
Projected cash proceeds from 220 Central Park South in excess of the \$1,063 debt repaid		(1,049)	
Cash, restricted cash and marketable securities <sup>2</sup>		(1,117)	
Net Debt	\$	7,047	
TTM EBITDA, as adjusted <sup>3</sup>	\$	1,147	
Net Debt/EBITDA, as adjusted		6.1x	

- Investment grade debt Baa2/BBB
- \$2.7 BN in revolver capacity
- \$1.1 BN in cash<sup>2</sup>
- Weighted average debt maturity 4.1 years
- ~\$9 BN of unencumbered assets

3/31/19 figures adjusted for the Retail Transaction and \$850 million of debt reduction.
 Includes \$105 million 150 West 34th Street Ioan participation and deducts potential special dividend.
 See page 24 for non-GAAP reconciliation.

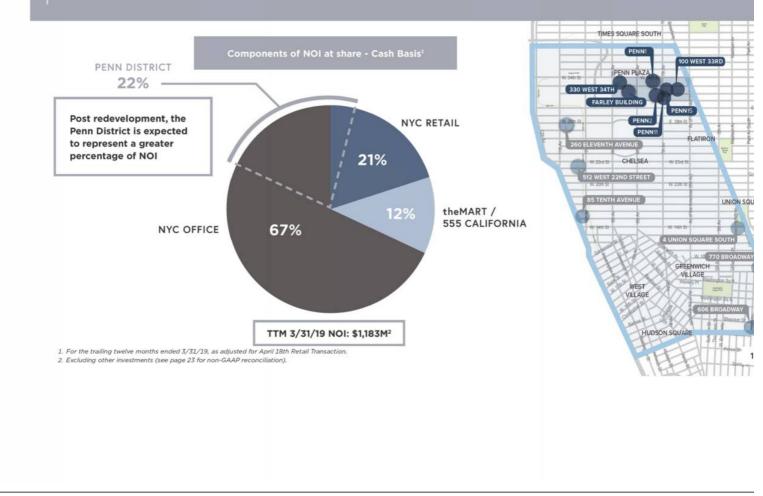




GROWTH FROM REDEVELOPMENT

## VORNADO COMPONENTS OF NOI

## VORNADO





# FARLEY BUILDING UNIQUE HORIZONTAL CAMPUS DIRECTLY ON TOP OF TRANSPORTATION

- Vornado owns a 95% interest in the Farley Building
- Vornado is developing the Farley Building, which will include 730,000 square feet of office and 120,000 square feet of retail space
- 1.6 acres of rooftop park space
- Total budget of \$760 million at share
- Expected delivery 3Q 2020











## PENN1 WHERE TALENT IS OUR CLIENT

## VORNADO

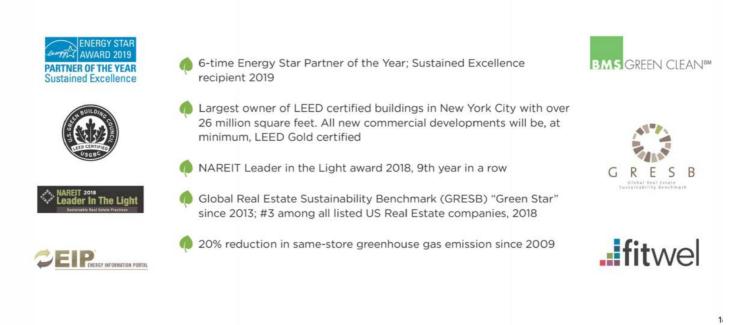


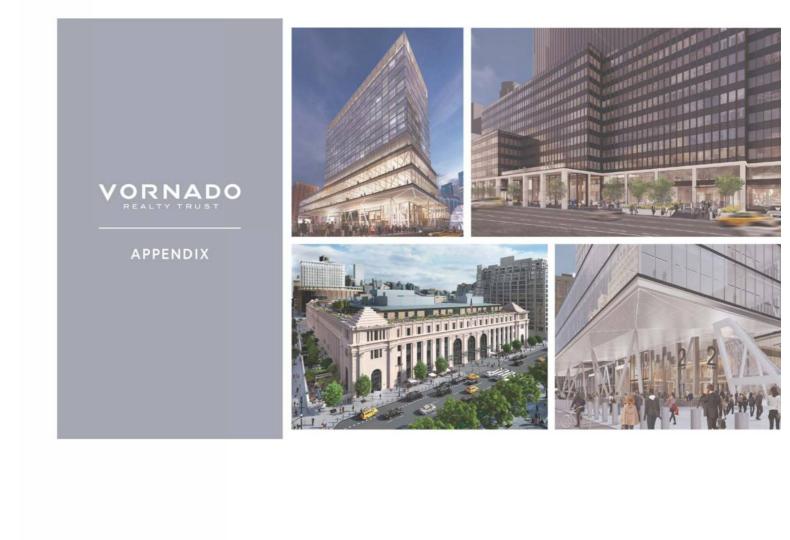
## PENN2 DESIGNING A CAMPUS FOR TOMORROW'S WORKFORCE

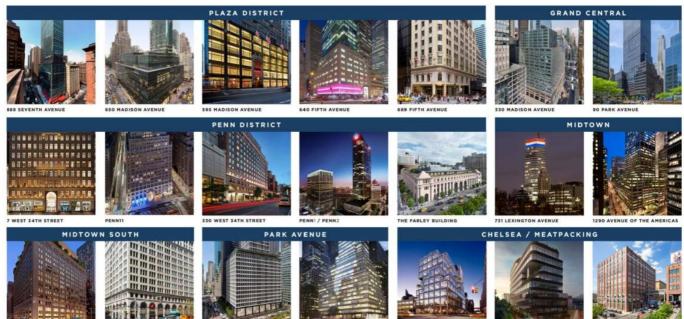
## VORNADO



## NATIONALLY RECOGNIZED, INDUSTRY-LEADING SUSTAINABILITY PROGRAM







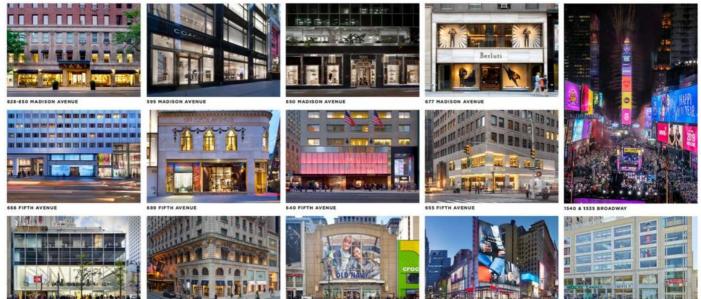
ONE PARK AVENUE

2.2 280 PARK AVENUE

350 PARK AVENUE

512 WEST 22ND STREET

85 TENTH AVENU



510 FIFTH AVE

697 FIFTH

150 WEST 34TH STREE

435 SEVENTH AVENUE

1

4 UNION SQUARE



theMART building (Chicago) - best example of contemporary office space outside of Silicon Valley. Transformed from a showroom building to the premier creative and tech hub in the Midwest, resulting in significant earnings growth and value creation

- 3,676,000 SF building 94.9% Occupancy at 3/31/19
- · Located in River North, the hottest submarket in Chicago
- Since 2011, have converted over 950,000 SF from showroom/trade show space to creative office space
- 3/31/19 TTM Cash NOI (non-GAAP)<sup>1</sup> of \$103.1 million<sup>2</sup> versus 2011 Cash NOI (non-GAAP) of \$54.3 million
- In-place escalated rents average \$48.34 PSF as of 3/31/19 (office \$43.91, showroom \$53.71 and retail \$55.36) •
- In conjunction with the City of Chicago, theMART debuted Art on theMART on September 29, 2018. This curated series of digital artworks projects the work of renowned artists across the 2.5 acre exterior river-facade of theMART, creating the largest permanent digital art projection in the world.

- Yelp Inc.

- Paypal, Inc.

- Allstate Insurance

- Razorfish

- Steelcase

- Herman Miller

Major Tenants:

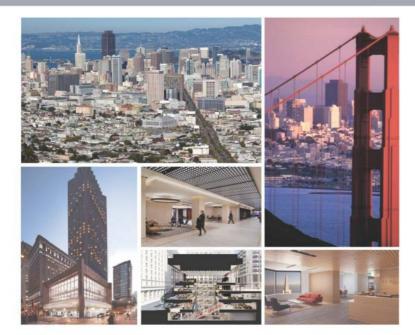
- Motorola Mobility (guaranteed by Google)
- ConAgra Foods Inc.
- 1871
- Kellogg's
- Allscripts Healthcare

See page 25 for non-GAAP reconciliation.
 The 3/31/19 TTM Cash NOI includes the add back of (I) free rent and (ii) the estimated 80% tenant reimbursement of the \$15.1 million additional real estate tax expense accrual due to an increase in the tax-assessed value of theMART.

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## **555 CALIFORNIA STREET**

## VORNADO



1. See page 25 for non-GAAP reconciliation.

555 California Street - the franchise office building in San Francisco and arguably the most iconic building on the west coast - further NOI growth expected from redeveloped concourse and 315/345 Montgomery

- 1,821,000 SF complex 99.4% occupancy at 3/31/19
- 3/31/19 TTM Cash NOI (non-GAAP)<sup>1</sup> of \$58.7 million at share
- A 78,000 SF signed lease with Regus Spaces, not yet commenced, will bring pro forma NOI to \$62.1 million at share
- In-place escalated rents average \$76.89 PSF as of 3/31/19, which are significantly below market

Major Tenants:

- Bank of America
- Dodge & Cox
- Fenwick & West LLP
- Microsoft
- Jones Day
- Goldman Sachs
- Sidley Austin
- Kirkland & Ellis LLP
- Morgan Stanley
- UBS
- Wells Fargo
- KKR
- McKinsey & Company Inc.
- Supercell

2

## NON-GAAP FINANCIAL MEASURES

This investor presentation contains certain non-GAAP financial measures, including net operating income ("NOI") and earnings before interest, taxes, depreciation and amortization ("EBITDA").

NOI represents total revenues less operating expenses. We consider NOI to be the primary non-GAAP financial measure for making decisions and assessing the unlevered performance of our segments as it relates to the total return on assets as opposed to the levered return on equity. As properties are bought and sold based on NOI, we utilize this measure to make investment decisions as well as to compare the performance of our assets to that of our peers. NOI should not be considered a substitute for net income. NOI may not be comparable to similarly titled measures employed by other companies. We calculate NOI on an Operating Partnership basis which is before allocation to the noncontrolling interest of Vornado Realty L.P. (the "Operating Partnership").

EBITDA represents earnings before interest, taxes, depreciation and amortization. EBITDA is essentially NOI less general and administrative expenses. We use EBITDA as a secondary non-GAAP measure primarily in the context of a net debt to EBITDA ratio. We calculate EBITDA on an Operating Partnership basis which is before allocation to the noncontrolling interest of Vornado Realty L.P. (the "Operating Partnership").

A reconciliation of NOI and EBITDA to net income, the most directly comparable GAAP measure, is provided on the following pages.

These non-GAAP financial measures are used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers because they exclude the effect of real estate depreciation and mortization and net gains on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. These metrics do not represent cash generated from operating activities and are not necessarily indicative of cash available to fund obligations and should not be considered as an alternative to net income as performance measures or cash flow as liquidity measures. These non-GAAP metrics may not be comparable to similarly titled measures employed by other companies.

## NON-GAAP RECONCILIATIONS

## (Amounts in millions)

for the trailing twelve months ended March 31, 2019	For the TTM Ended March 31, 2019		
Net income	\$ 635		
Deduct:			
Income from partially owned entities	(26		
Loss from real estate fund investments	81		
Interest and other investment income, net	(46		
Net gains on disposition of wholly owned and partially owned assets	(466		
Purchase price fair value adjustment	(44		
Income from discontinued operations	(1		
NOI attributable to noncontrolling interests in consolidated subsidiaries	(71		
Add:			
Depreciation and amortization expense	455		
General and administrative expense	157		
Transaction related costs, impairment and other	18		
NOI from partially owned entities	252		
Interest and debt expense	362		
Income tax expense	65		
Non cash adjustments for straight-line rents, amortization of acquired below-market leases, net and other	(32		
Adjustment for Retail Transaction <sup>1</sup>	(101		
NOI at share - Cash Basis	1,238		
Other Investments NOI - Cash Basis	(55		
NOI at share - Cash Basis excluding other investments	\$ 1,18		

## NOI at share - Cash Basis by segment:

	For the TTM Ended March 31, 2019		
New York:			
Office (includes \$27MM of BMS NOI)	\$ 502		
Penn District - Office	209		
Retail	192		
Penn District - Retail	54		
Residential	22		
Alexander's	47		
Hotel Pennsylvania	10		
	1,036		
Other:			
theMART (including trade shows)	92		
555 California Street	55		
	147		
NOI at share - Cash Basis excluding other investments	\$ 1,183		

1. Impact of April 18th Retail Transaction on NOI.

2

## NON-GAAP RECONCILIATIONS

## (Amounts in millions)

Reconciliation of Net income attributable to the Operating Partnership to EBITDA and EBITDA, as adjusted for the trailing twelve months ended March 31, 2019

	For the TTM March 31, 2019		
Net income attributable to the Operating Partnership	\$ 673		
Interest and debt expense	460		
Depreciation and amortization	526		
Income tax expense	65		
EBITDA	1,724		
Adjustments, net <sup>(1)</sup>	(577)		
EBITDA, as adjusted	\$ 1,147		

 Includes our share of EBITDA transferred in the Retail Transaction, income from our sold properties, our Real Estate Fund, gains on sale of real estate, impairment losses, change in fair value of marketable securities, gains on sale of 220 CPS condominium units and other adjustments.

2.

## NON-GAAP RECONCILIATIONS

### (Amounts in millions)

Reconciliation of the MART Net income to EBITDA, NOI - Cash Basis and NOI - Cash Basis as adjusted for the year ended December 31, 2011 and for the trailing twelve months ended March 31, 2019

	For the TTM Ended March 31, 2019		For the Year Ended December 31, 2011	
Net income (loss)	\$	21.8	\$	(4.5)
Interest and debt expense		18.7		31.2
Depreciation and amortization		39.5		21.6
EBITDA		80.0		48.3
Non-cash adjustments and other		3.7		3.1
NOI - Cash Basis	82	83.7		51.4
Adding back real estate tax expense adjustment		12.1		-
Adding back free rent	20	7.3	- 11	2.9
NOI - Cash Basis as adjusted	\$	103.1	\$	54.3

Reconciliation of 555 California Street Net income to EBITDA, NOI at share - Cash Basis and NOI at share - Cash Basis as adjusted for the year ended December 31, 2012 and for the trailing twelve months ended March 31, 2019

	\$	the second se
Net income (loss) \$ 12.0		(4.6)
Interest and debt expense 17.9		22.0
Depreciation and amortization 26.1		28.5
Income tax expense 0.6		0.3
EBITDA 56.6		46.2
Non-cash adjustments and other (1.2)	2	(9.1)
NOI at share - Cash Basis 55.4		37.1
Adding back free rent 3.3	12	1.1
NOI at share - Cash Basis as adjusted \$ 58.7	\$	38.2

